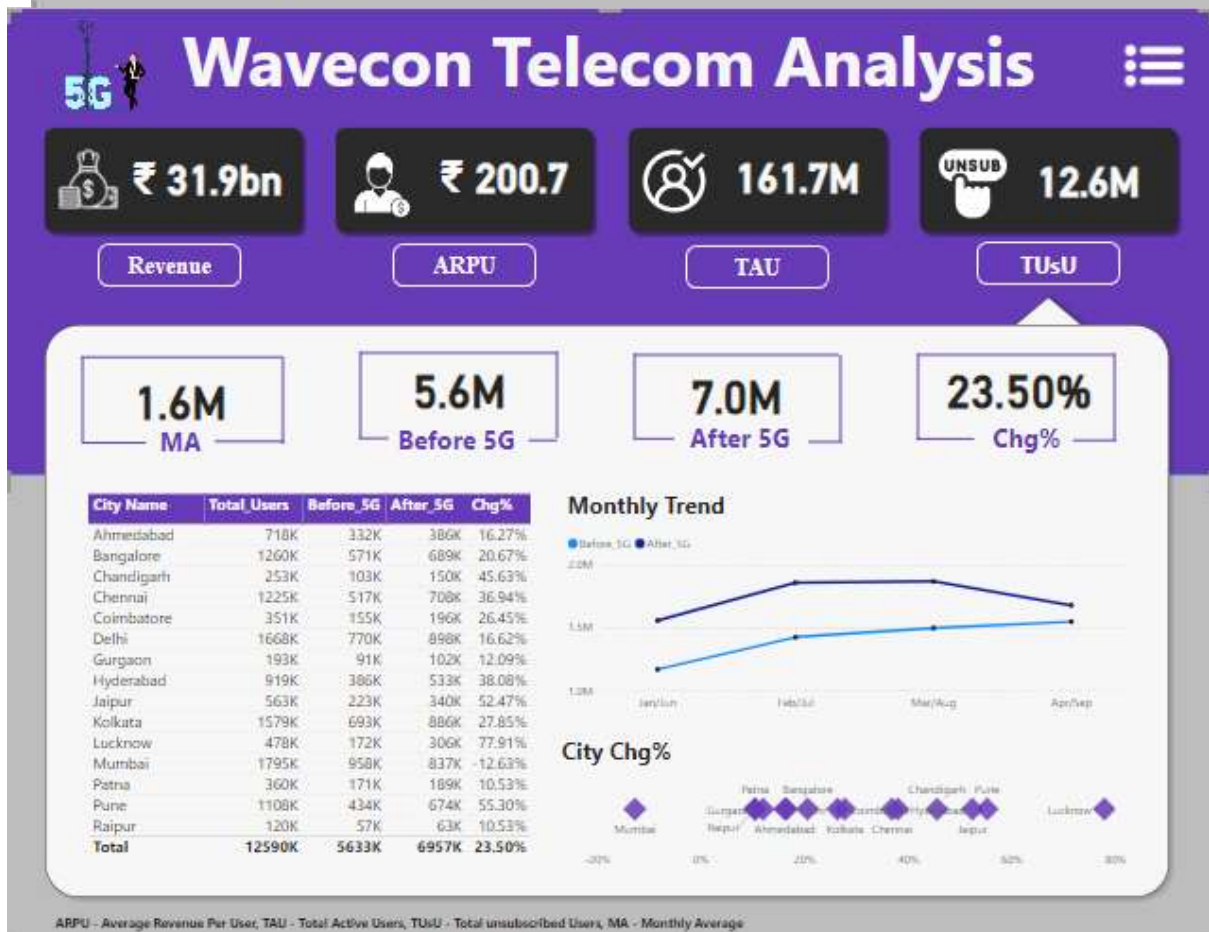
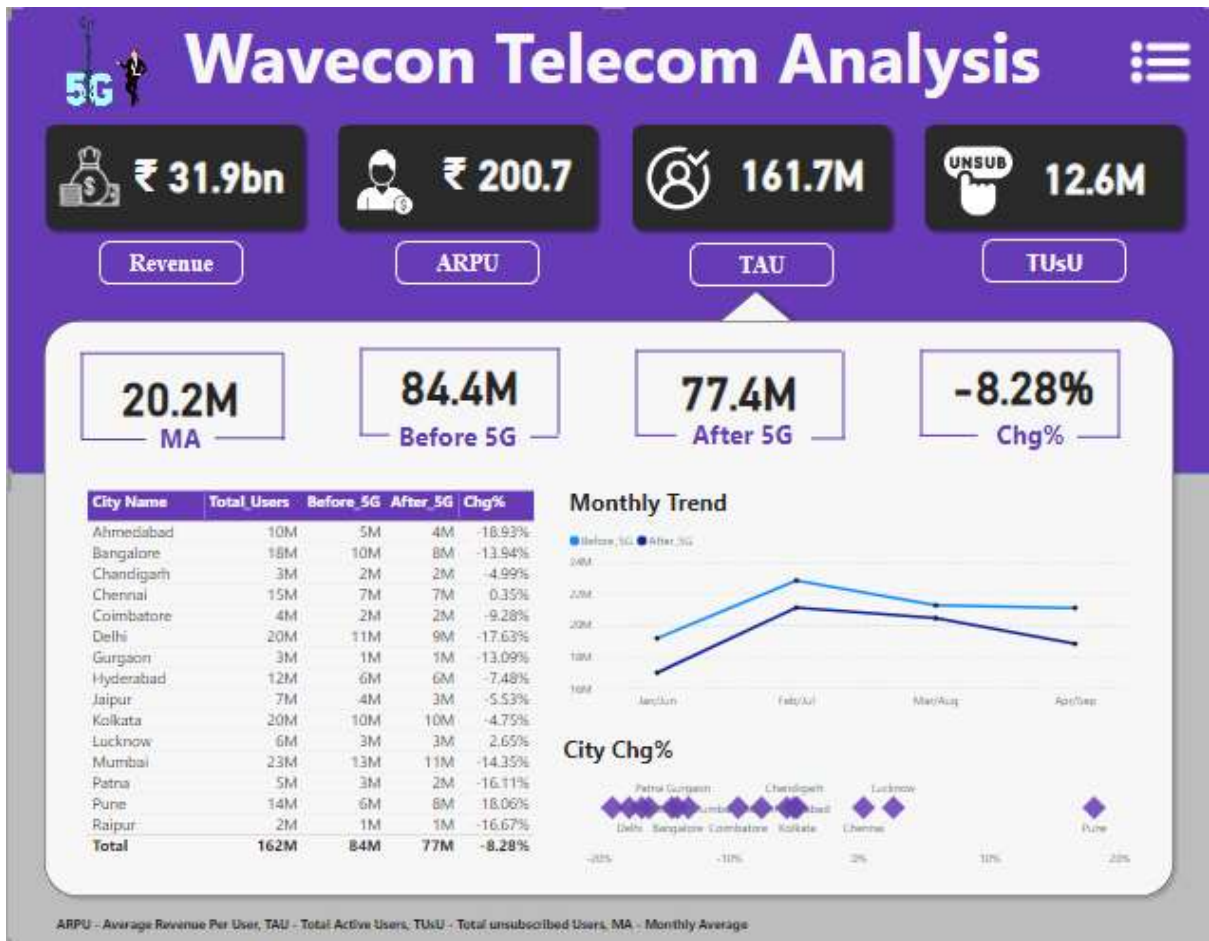
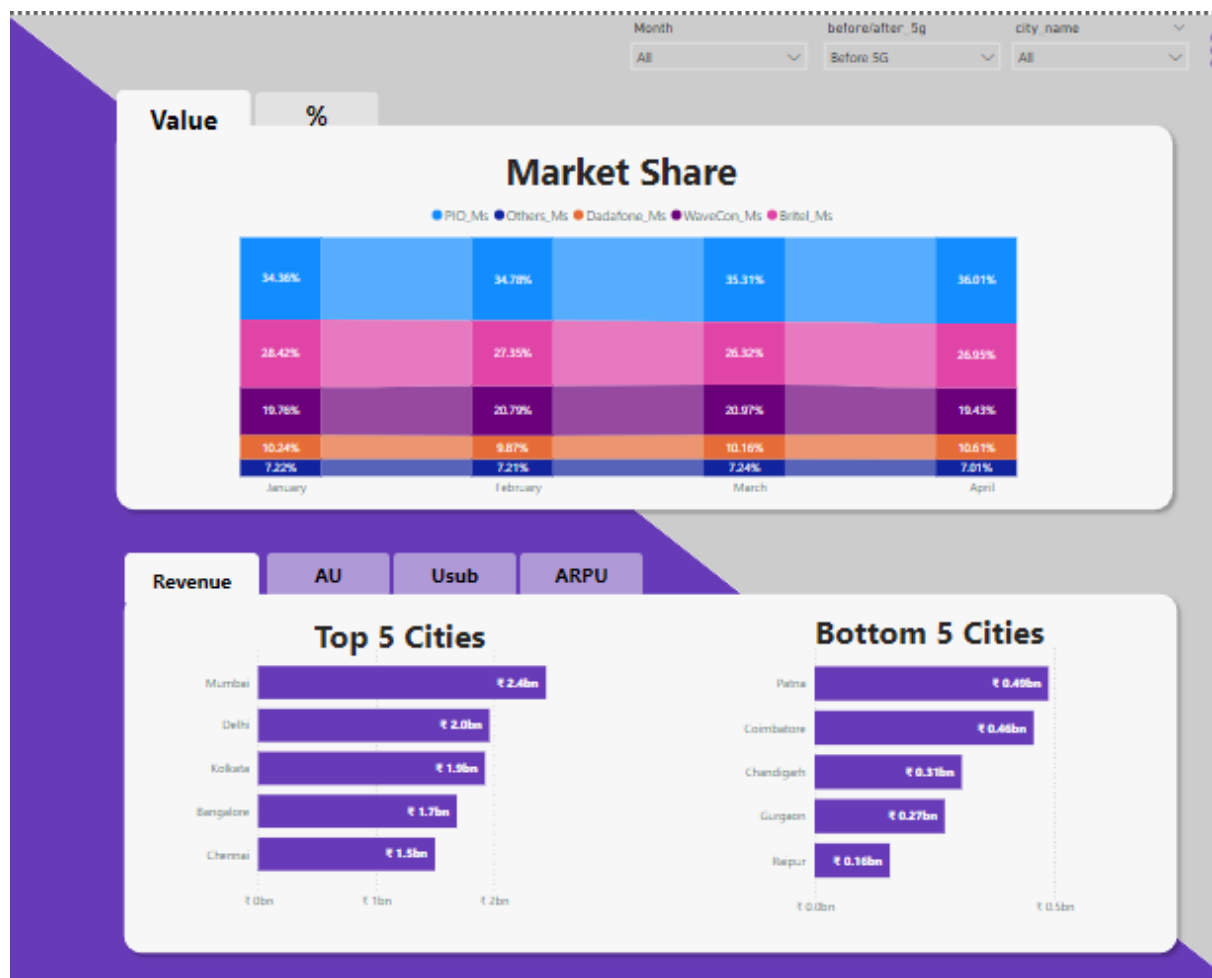


| City Name    | ARPU            | Before_5G       | After_5G        | Chg%          |
|--------------|-----------------|-----------------|-----------------|---------------|
| Ahmedabad    | ₹ 195.50        | ₹ 176.25        | ₹ 214.75        | 21.84%        |
| Bangalore    | ₹ 191.88        | ₹ 174.75        | ₹ 209.00        | 19.60%        |
| Chandigarh   | ₹ 191.63        | ₹ 182.50        | ₹ 200.75        | 10.00%        |
| Chennai      | ₹ 200.38        | ₹ 203.00        | ₹ 197.75        | -2.59%        |
| Coimbatore   | ₹ 208.25        | ₹ 200.00        | ₹ 216.50        | 8.25%         |
| Delhi        | ₹ 198.00        | ₹ 181.50        | ₹ 214.50        | 18.18%        |
| Gurgaon      | ₹ 199.00        | ₹ 183.50        | ₹ 214.50        | 16.89%        |
| Hyderabad    | ₹ 206.88        | ₹ 196.50        | ₹ 217.25        | 10.56%        |
| Jaipur       | ₹ 202.13        | ₹ 195.00        | ₹ 209.25        | 7.31%         |
| Kolkata      | ₹ 188.38        | ₹ 183.75        | ₹ 193.00        | 5.03%         |
| Lucknow      | ₹ 211.38        | ₹ 203.25        | ₹ 219.50        | 8.00%         |
| Mumbai       | ₹ 213.88        | ₹ 196.75        | ₹ 231.00        | 17.41%        |
| Patna        | ₹ 212.00        | ₹ 192.50        | ₹ 231.50        | 20.26%        |
| Pune         | ₹ 187.13        | ₹ 200.00        | ₹ 174.25        | -12.88%       |
| Raipur       | ₹ 204.75        | ₹ 184.25        | ₹ 225.25        | 22.25%        |
| <b>Total</b> | <b>₹ 200.74</b> | <b>₹ 190.23</b> | <b>₹ 211.25</b> | <b>11.05%</b> |

Monthly Trend

City Chg%





Revenue

AU

Usub

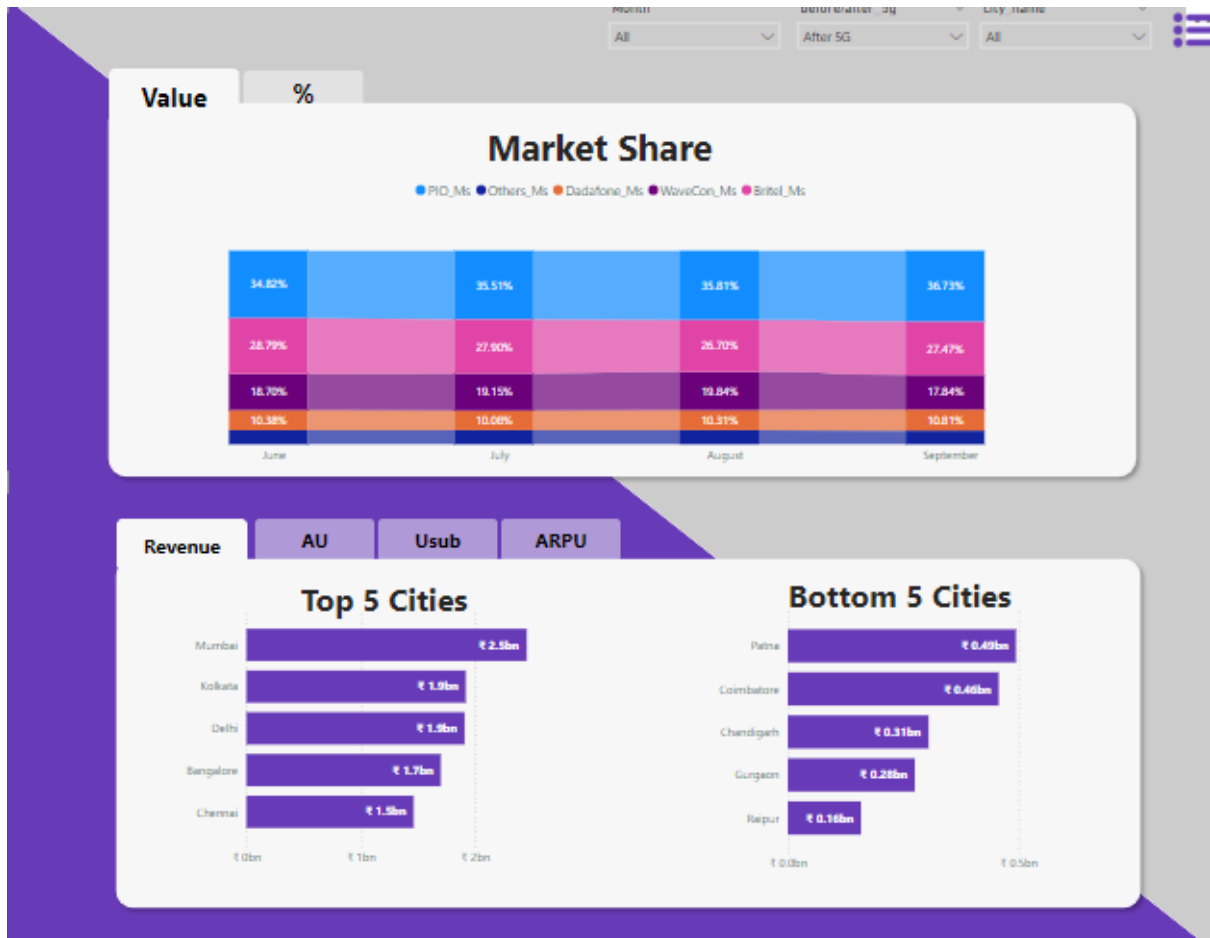
ARPU

### Top 5 Cities

|           |          |
|-----------|----------|
| Mumbai    | ₹ 2.46bn |
| Delhi     | ₹ 2.0bn  |
| Kolkata   | ₹ 1.96bn |
| Bangalore | ₹ 1.7bn  |
| Chennai   | ₹ 1.5bn  |

### Bottom 5 Cities

|            |          |
|------------|----------|
| Patna      | ₹ 0.49bn |
| Coimbatore | ₹ 0.46bn |
| Chandigarh | ₹ 0.31bn |
| Gurgaon    | ₹ 0.27bn |
| Raipur     | ₹ 0.16bn |



Before 5G

All

p1



## Smart Recharge Pack (2 GB / Day Combo For 3 months)

**1.8bn**

Total Revenue

**1.8bn**

Revenue - Before 5G

**2.4bn**

Revenue - After 5G

## Monthly Revenue

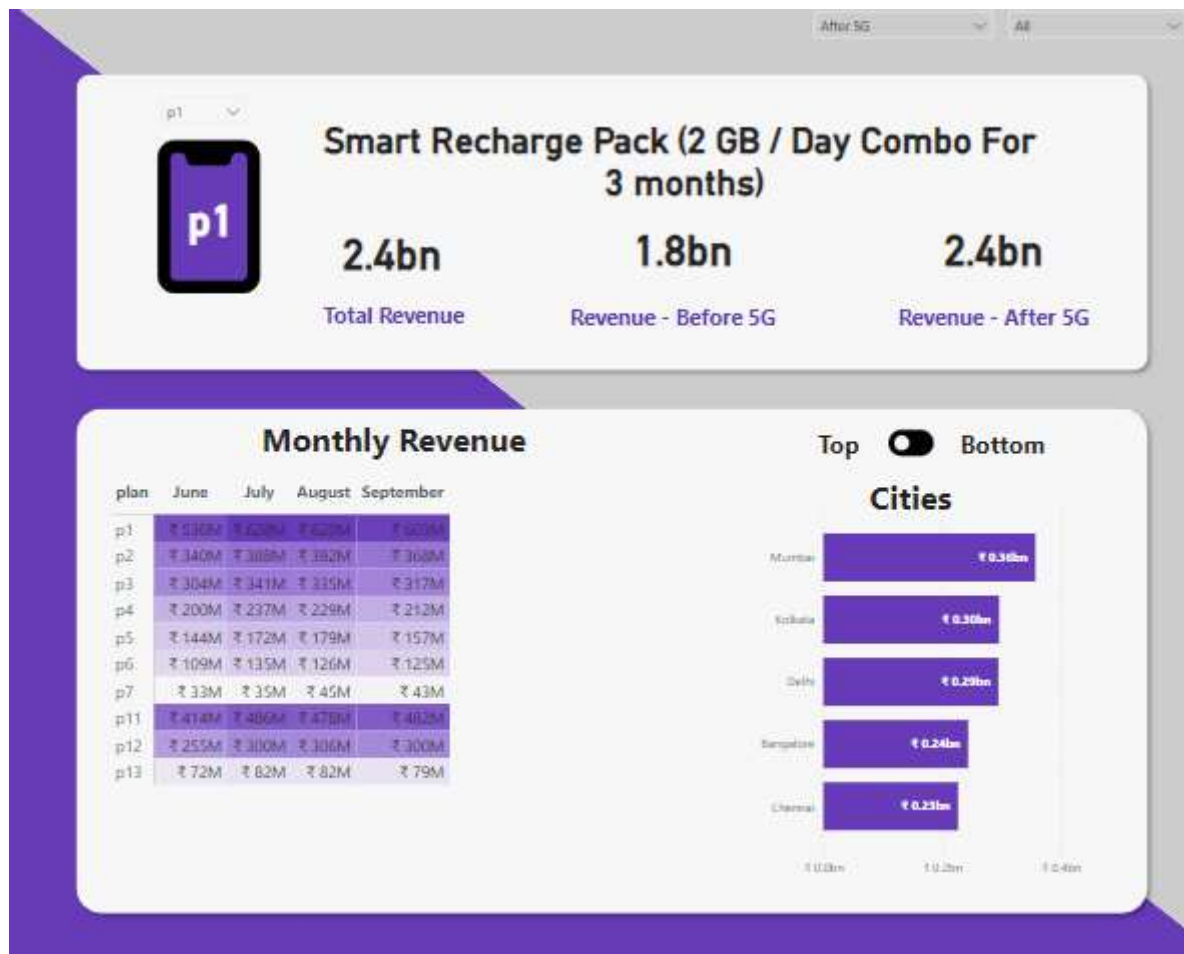
plan January February March April

|     |        |        |        |        |
|-----|--------|--------|--------|--------|
| p1  | ₹ 396M | ₹ 323M | ₹ 406M | ₹ 448M |
| p2  | ₹ 326M | ₹ 409M | ₹ 386M | ₹ 368M |
| p3  | ₹ 296M | ₹ 349M | ₹ 353M | ₹ 321M |
| p4  | ₹ 243M | ₹ 280M | ₹ 274M | ₹ 278M |
| p5  | ₹ 216M | ₹ 285M | ₹ 258M | ₹ 240M |
| p6  | ₹ 167M | ₹ 197M | ₹ 199M | ₹ 187M |
| p7  | ₹ 123M | ₹ 158M | ₹ 156M | ₹ 146M |
| p8  | ₹ 94M  | ₹ 120M | ₹ 111M | ₹ 110M |
| p9  | ₹ 52M  | ₹ 59M  | ₹ 57M  | ₹ 58M  |
| p10 | ₹ 23M  | ₹ 37M  | ₹ 34M  | ₹ 38M  |

Top ☒ Bottom

## Cities





| Plan | Plan Description                                     |
|------|--|
| p1   | Smart Recharge Pack (2 GB / Day Combo For 3 months)  |
| p2   | Super Saviour Pack (1.5 GB / Day Combo For 56 days)  |
| p3   | Elite saver Pack (1 GB/ Day) Valid: 28 Days          |
| p4   | Mini Data Saver Pack (500 MB/ Day) Valid: 20 Days    |
| p5   | Rs. 99 Full Talktime Combo Pack                      |
| p6   | Xstream Mobile Data Pack: 15GB Data   28 days        |
| p7   | 25 GB Combo 3G / 4G Data Pack                        |
| p8   | Daily Saviour (1 GB / Day) validity: 1 Day           |
| p9   | Combo TopUp: 14.95 Talktime and 300 MB data          |
| p10  | Big Combo Pack (6 GB / Day) validity: 3 Days         |
| p11  | Ultra Fast Mega Pack (3GB / Day Combo For 80 days)   |
| p12  | Ultra Duo Data Pack (1.8GB / Day Combo For 55 days ) |
| p13  | Mini Ultra Saver Pack (750 MB/Day for 28 Days)       |