

VIDYUT-TECH

EV Finance

Battery subscription & Term Loan



Presented by
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About : Vidyuttech Services Pvt Ltd



Gaurav Srivastava

Ex VP - Bounce , ex- BCG, IIM-A, IIT
Kharagpur



Xitij Kothi

Ex VP- Swiggy, ex-Rivigo, ex-Flipkart, IIT
Bombay



Divanshu Singh

9+ years of Experience, Ex PayTM,
Ex- VP at Goldman Sachs.

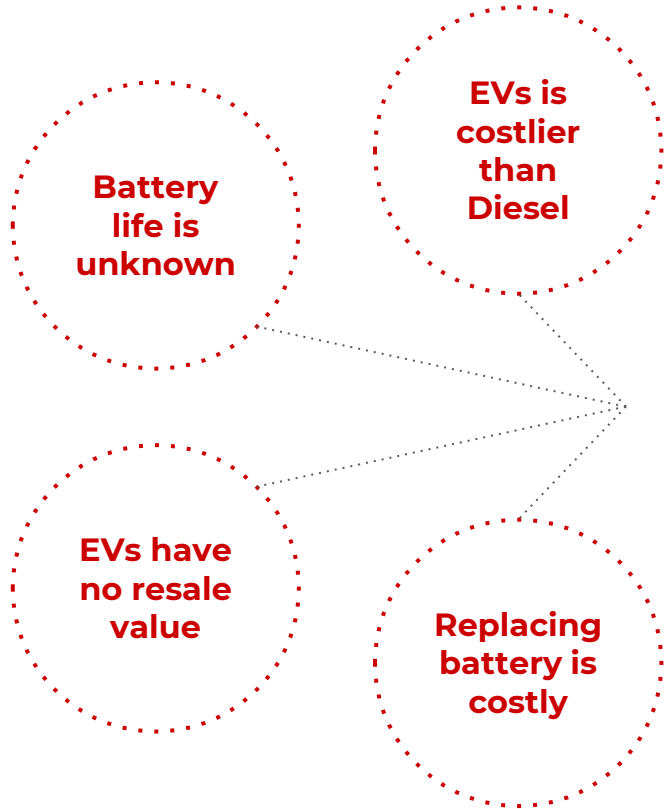
Founded on September 2021 and started operation from March 2022.
Focused on Electric vehicles financing and Lifecycle management services.
Currently we have physical presence all over Major cities in our country.



Subscription (Hybrid Financing)



Biggest Consumer Pain Points When Buying EVs



Why Customers hesitate from buying EVs?



But what If we told you that

**Price of EV is
lower than
Diesel
vehicle**

**Running cost
of EVs is less
than Diesel**

**EVs come
with Free
Battery
Replacement**

**EVs have
great resale
value**

It's Possible Kyunki "Yeh Vidyut Ka Zamana Hain"



Vidyut Offers The Most Unique and 1 of a kind Ownership Plan

AN ELECTRIC VEHICLE WORTH ₹4L
FOR JUST ₹2.5L?

WHY
NOT?



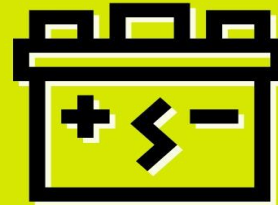
VIDYUT

Pay **40% less** down payment.
Ask your dealership about **Vidyut**.



FREE BATTERY REPLACEMENT
AND **LIFETIME WARRANTY**
FOR A LIFETIME OF SUCCESS?

WHY
NOT?



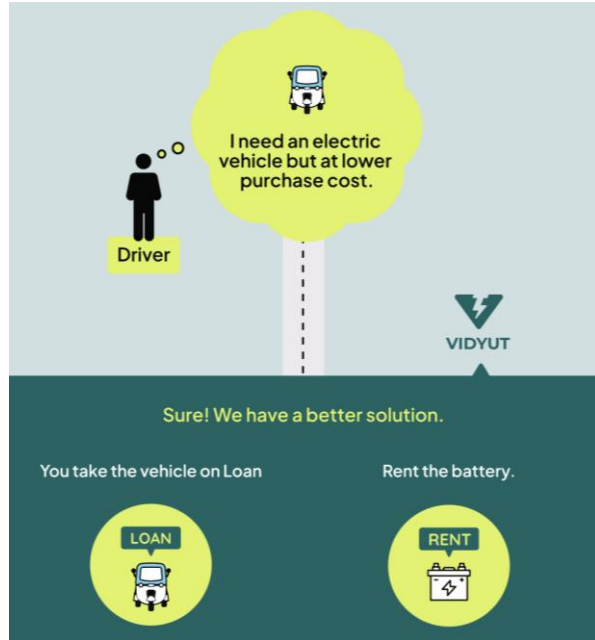
VIDYUT

Pay for the battery
as per usage.

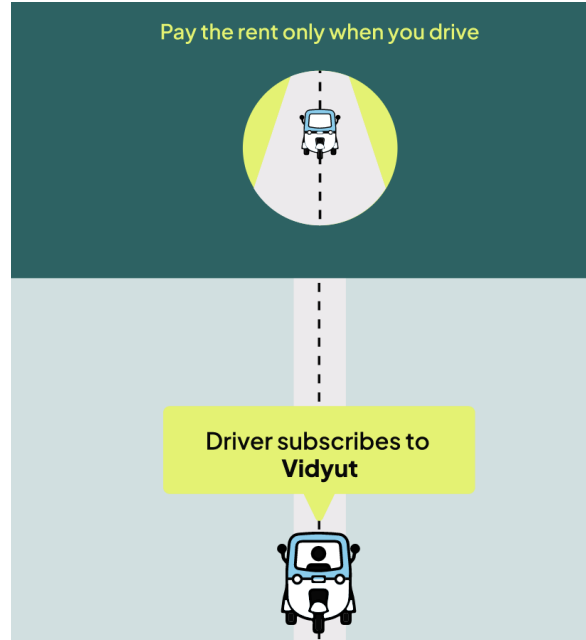




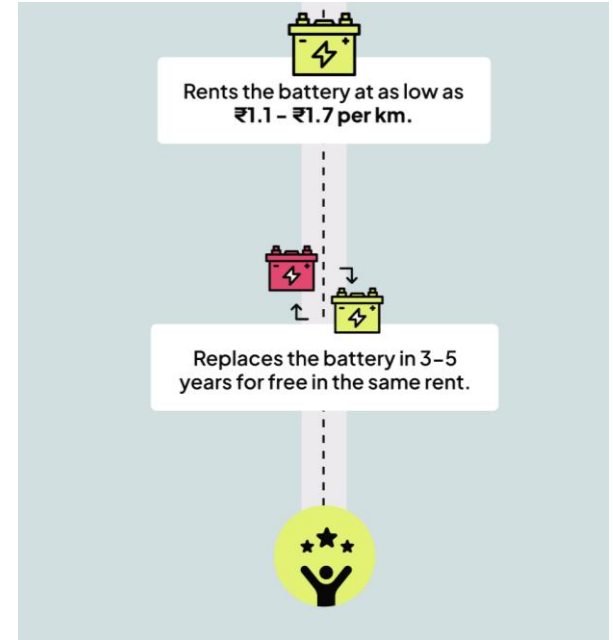
How It Works



Customer buys the vehicle VT buys the battery. VT Offers customer loan for buying vehicle.



Customer subscribes to VT "Pay as you Drive" battery rental plan.



Customer Pays as low as Rs. 1 - 1.5 per km as rent. VT replaces battery every 5 yrs or after 1 lac kms for free on same rent.



Greave ePRO cargo	345000	Approx Price**		
Chassis value	211051			
Battery value	133949			
Loan terms for Chassis Loan				
LTV (Loan to Chassis Value)	90%			
Loan Tenure	3	3 Years		
ROI (Reducing)	18%	IRR between-18% to 22%		
EMI/Monthly	₹6,867			
Warranty on Greave ePRO cargo (VIDYUTTECH Battery Subscription)				
Years	5 Years			
Kms	1,00,000 km			
Battery is replaced with a new one after 1,00,000 kms or 5 years, whatever comes first				
Monthly Usage Slab	Rent per km	Avg usage	Monthly rental	EMI
<1500	2.23	1250	2,788	6,867
1500-2000	1.93	1750	3,378	6,867
2000-2500	1.69	2250	3,803	6,867
2500-3000	1.56	2750	4,290	6,867
3000-3500	1.48	3250	4,810	6,867
3500-4000	1.41	3750	5,288	6,867
4000-4500	1.36	4250	5,780	6,867
4500-5000	1.3	4750	6,175	6,867
5000-5500	1.3	5250	6,825	6,867
5500-6000	1.26	5750	7,245	6,867
6000+	1.22	6100	7,442	6,867



Basic Documents required for EV financing

Retail case basic documents

1. Driving licence
2. PAN card
3. Aadhar card
4. 3 month Bank statement

B2B case basic documents

1. Company GST & PAN card
2. If Pvt Ltd (AOA, MOA & COA)
3. Directors –PAN card and Aadhar card
4. Bank statement



Term Loan



Vidyut Also Offers Traditional Term Loan Financing

- LTV – 90% to 95% (Funding on On road price)
- ROI - 18% - 24% (Flat rate 10.05% -13%)
- Tenure Upto 3 years.

Life Cycle Management services:

- Buy back guarantee upto 40% of onroad price.
- Interest free battery loans for the life of the vehicle.



Service Charges for Term loan

- Loan Processing Fee*(PF) is 2%+GST.
- Life Cycle Management Fee*(LCM) is 2%+GST.
- Stamp duties are extra and will be paid by the customer.

* PF and LCM fees are on Loan amount and are non refundable.



With Vidyut Owning EVs is Risk Free, Stress Free & Affordable

YOUR DREAMS
DON'T NEED SPEED BUMPS

THEY NEED
VIDYUT

It's time for
 **VIDYUT**



Q & A