Report on data analysis of Data Analysis of Experiments

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Summary

Summary of all findings in the data analysis:

- Analyze by games ** People send more in ID, Score and Combine Games than Simple Game. The behavior of 3 info games are similar. ** People send back more in ID, Score and Combine Games than Simple Game. ** Profit of ID, Score and Combine Games are much higher than Simple Game.
- Analyze by information showed to users ** Showing trust and showing ID let people send more than not showing
- Group effect on game position ** There is group interaction on game position, but there is no effect of game position on behavior.
- Group effect on behavior ** There is no group effect on showing trust and ID. ** The effect of showing Trust in Sender is less than in Receiver ** The effect of showing Trust and ID is significant in Profit
- Effect by group ** There is no special thing
- Predicting the behavior ** Using two trust scores (by own player and partner), we can predict well the behavior of partner
- Group interaction on predicing power ** There is Group interaction on predicting power
- Comparing data ** The Simple Game is consistency with Giangiacomo ** Dubois's data is not useful, there is no effect of treatment, but there is for group interaction.
- Behavior over time ** There is no evidence to say that behavior decrease over time.
- Questionnaire analysis ** There is no consistency between questionnaire and real data.

Data Preparation

All data have been collected by running expriments from zTree and zLeaf 3.4.7.

There are 5 experiments so far, and both data files (XLS) and questionaire files (SBJ) have been put in the directory called "all_data". Through the document, the term "experiment" (5 experiments) and group (5 groups) are used interchangelly.

Read data files into R:

```
source("ProcessData.R")
zTT <- readMultiXLS("./all data")</pre>
SBJs <- processMultiSBJ("./all data")</pre>
# Create my sending proportional
zTT[2]$subjects$my_send_proportional <- ifelse(zTT[2]$subjects$Type ==</pre>
    0, zTT[2]$subjects$Contribution/10, ifelse(zTT[2]$subjects$PartnerDecision >
    0, zTT[2]$subjects$Contribution/3/zTT[2]$subjects$PartnerDecision,
    -1))
# add epsilon value to avoid the case O/O EPSILON =
# 0.001 zTT[2]$subjects$my_send_proportional <-
# ifelse(zTT[2]$subjects$Type == 0,
# zTT[2]$subjects$Contribution/10,
# zTT[2]$subjects$Contribution/3/
# (zTT[2]$subjects$PartnerDecision + EPSILON))
zTT[2]$subjects$CurrGameProfit <- ifelse(zTT[2]$subjects$Type ==</pre>
    0, zTT[2]$subjects$PartnerDecision - zTT[2]$subjects$Contribution,
    zTT[2]$subjects$PartnerDecision * 3 - zTT[2]$subjects$Contribution)
```

Data analysis

In this section, we presented how to analyze data from XLS files

Data preparation

First, we define experience parameters

```
# Numbers of user of a group
num_users = 6
# Number of rounds each user play to each other
average_rounds = 5
# Number of games for each group
num_games = 4
# Number of rounds for each game (should be 25)
num_rounds_per_game = (num_users - 1) * average_rounds
# Number of rounds for each experiment (should be
# 100, because we have 4 games)
num_rounds_per_exp = num_rounds_per_game * num_games
# Number of experiments (it is 5 at the time of
# writing, but can be increased if we organize more
# experiments)
```

We also define some global variables which will be used later.

Then, we read through all the data to arrange the game, because during the experiment, the order of games has been shuffled.

```
# first, create empty data frames to hold all the
# particular games
simple_games <- zTT[2]$subjects[0, ]
id_games <- zTT[2]$subjects[0, ]
score_games <- zTT[2]$subjects[0, ]
combine_games <- zTT[2]$subjects[0, ]</pre>
```

Go through each experiment, find the order of the game, and put to the corresponding data frame we created right above.

From now, we have four data frames which contains all data for four games.

Basic analysis

We can compute some basic metrics as follow:

For this, we can see that, the total behavior for 3 games with information are similar, and much more better than simple game.

```
# calculate game metrics calculate average sending
# amount per game
print("Mean of sending amount per games")
## [1] "Mean of sending amount per games"
print(mean(simple_games$Contribution))
## [1] 2.64
print(mean(id_games$Contribution))
## [1] 6.242667
print(mean(score_games$Contribution))
## [1] 6.398667
print(mean(combine_games$Contribution))
## [1] 6.726667
print("Mean of sending amount by sender per games")
## [1] "Mean of sending amount by sender per games"
print(mean(simple_games[simple_games$Type == 0, ]$Contribution))
## [1] 3.002667
print(mean(id_games[id_games$Type == 0, ]$Contribution))
## [1] 5.304
print(mean(score_games[score_games$Type == 0, ]$Contribution))
## [1] 5.288
print(mean(combine_games[combine_games$Type == 0, ]$Contribution))
## [1] 5.453333
print(mean(simple_games[simple_games$Type == 1, ]$Contribution))
## [1] 2.277333
print(mean(id_games[id_games$Type == 1, ]$Contribution))
## [1] 7.181333
print(mean(score_games[score_games$Type == 1, ]$Contribution))
## [1] 7.509333
print(mean(combine_games[combine_games$Type == 1, ]$Contribution))
## [1] 8
```

```
# calculate average sending proportion per game
# print ('Mean of sending proportion per game')
# print (mean
# (simple_games[simple_games$my_send_proportional
# >= 0,]$my_send_proportional)) print (mean
# (id_games[id_games$my_send_proportional >=
# 0,]$my_send_proportional)) print (mean
# (score_games[score_games$my_send_proportional >=
# 0,]$my_send_proportional)) print (mean
# (combine_qames[combine_qames$my_send_proportional
# >= 0,]$my_send_proportional))
print("Average of sending amount by senders per game")
## [1] "Average of sending amount by senders per game"
print(mean(simple_games[simple_games$my_send_proportional >=
    0 & simple_games$Type == 0, ]$my_send_proportional))
## [1] 0.3002667
print(mean(id_games[id_games$my_send_proportional >=
   0 & id_games$Type == 0, ]$my_send_proportional))
## [1] 0.5304
print(mean(score_games[score_games$my_send_proportional >=
   0 & score_games$Type == 0, ]$my_send_proportional))
## [1] 0.5288
print(mean(combine_games[combine_games$my_send_proportional >=
    0 & combine_games$Type == 0, ]$my_send_proportional))
## [1] 0.5453333
print("Average of sending back by receiver per game")
## [1] "Average of sending back by receiver per game"
print(mean(simple_games[simple_games$my_send_proportional >=
    0 & simple_games$Type == 1, ]$my_send_proportional))
## [1] 0.2615905
print(mean(id_games[id_games$my_send_proportional >=
   0 & id_games$Type == 1, ]$my_send_proportional))
## [1] 0.4409586
print(mean(score_games[score_games$my_send_proportional >=
   0 & score_games$Type == 1, ]$my_send_proportional))
## [1] 0.476037
print(mean(combine_games[combine_games$my_send_proportional >=
    0 & combine_games$Type == 1, ]$my_send_proportional))
## [1] 0.4765017
```

```
print("Average profit user get in 1 round per game")
## [1] "Average profit user get in 1 round per game"
print(mean(simple_games[simple_games$Type == 0, ]$CurrGameProfit))
## [1] -0.7253333
print(mean(id_games[id_games$Type == 0, ]$CurrGameProfit))
## [1] 1.877333
print(mean(score_games[score_games$Type == 0, ]$CurrGameProfit))
## [1] 2.221333
print(mean(combine_games[combine_games$Type == 0, ]$CurrGameProfit))
## [1] 2.546667
print(mean(simple_games[simple_games$Type == 1, ]$CurrGameProfit))
## [1] 6.730667
print(mean(id_games[id_games$Type == 1, ]$CurrGameProfit))
## [1] 8.730667
print(mean(score_games[score_games$Type == 1, ]$CurrGameProfit))
## [1] 8.354667
print(mean(combine_games[combine_games$Type == 1, ]$CurrGameProfit))
## [1] 8.36
print("Response time for games")
## [1] "Response time for games"
print(mean(simple_games[simple_games$Type == 0, ]$response_time))
## [1] 9.874856
print(mean(simple_games[simple_games$Type == 1, ]$response_time))
## [1] 12.73053
print(mean(id_games[id_games$Type == 0, ]$response_time))
## [1] 11.03453
print(mean(id_games[id_games$Type == 1, ]$response_time))
## [1] 15.34007
print(mean(score_games[score_games$Type == 0, ]$response_time))
## [1] 10.90826
print(mean(score_games[score_games$Type == 1, ]$response_time))
## [1] 15.04132
```

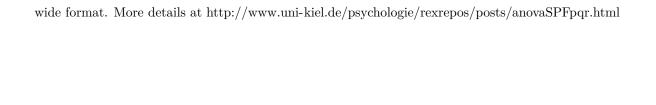
```
print(mean(combine_games[combine_games$Type == 0, ]$response_time))
## [1] 12.35263
print(mean(combine_games[combine_games$Type == 1, ]$response_time))
## [1] 17.29802
```

Basic analysis by role

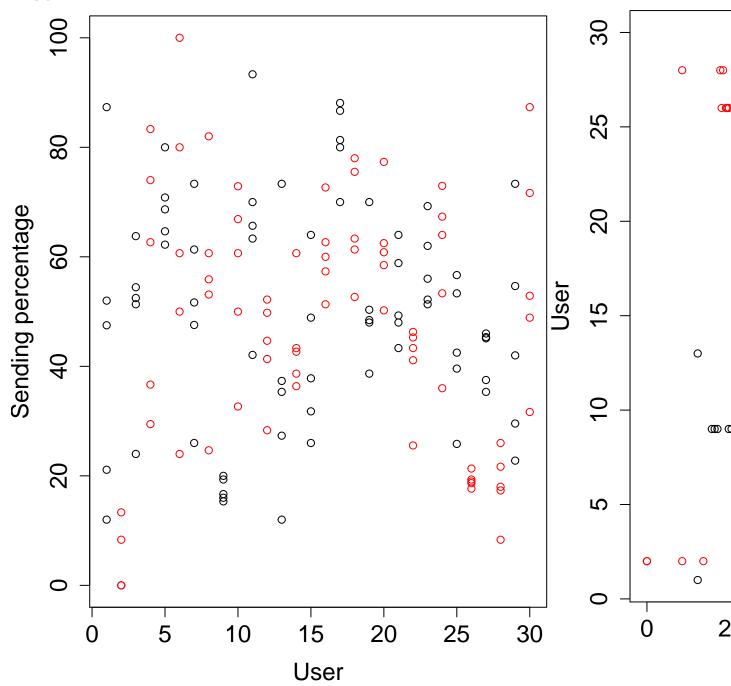
Date: Thu 15-Jun-2017 # calculate game metrics for (type in 0:1) { print(paste("Basic game metric of:", Type_names[type + 1])) # calculate average sending amount per game print("Mean of sending amount per games") print(mean(simple_games[simple_games\$Type == type,]\$Contribution)) print(mean(id_games[id_games\$Type == type,]\$Contribution)) print(mean(score_games[score_games\$Type == type,]\$Contribution)) print(mean(combine_games[combine_games\$Type == type,]\$Contribution)) # calculate average sending proportion per game print("Mean of sending proportion per game") print(mean(simple_games[simple_games\$Type == type & simple_games\$my_send_proportional >= 0,]\$my_send_proportional)) print(mean(id_games[id_games\$Type == type & id_games\$my_send_proportional >= 0,]\$my_send_proportional)) print(mean(score_games[score_games\$Type == type & score_games\$my_send_proportional >= 0,]\$my_send_proportional)) print(mean(combine_games[combine_games\$Type == type & combine_games\$my_send_proportional >= 0,]\$my_send_proportional)) # calculate by SHOW_TRUST and SHOW_ID print(paste("Mean of send proportion no TRUST:", mean(c(simple games[simple games\$Type == type & simple_games\$my_send_proportional >= 0,]\$my_send_proportional, id_games[id_games\$Type == type & id_games\$my_send_proportional >= 0,]\$my_send_proportional)))) print(paste("Mean of send proportion with TRUST:", mean(c(score_games[score_games\$Type == type & score_games\$my_send_proportional >= 0,] my_send_proportional, combine_games[combine_games Type == type & combine_games\$my_send_proportional >= 0,]\$my_send_proportional)))) print(paste("Mean of send proportion no ID:", mean(c(simple_games[simple_games\$Type == type & simple_games\$my_send_proportional >= 0,]\$my_send_proportional, score_games[score_games\$Type == type & score_games\$my_send_proportional >= 0,]\$my_send_proportional)))) print(paste("Mean of send proportion with ID:", mean(c(id_games[id_games\$Type == type & id_games\$my_send_proportional >= 0,]\$my_send_proportional, combine_games[combine_games\$Type == type & combine_games\$my_send_proportional >= 0,]\$my_send_proportional))))

```
print("Average profit user get in 1 round per game")
   print(mean(simple_games[simple_games$Type == type,
        ]$CurrGameProfit))
   print(mean(id_games[id_games$Type == type, ]$CurrGameProfit))
   print(mean(score_games[score_games$Type == type,
        ]$CurrGameProfit))
    print(mean(combine_games[combine_games$Type ==
        type, ]$CurrGameProfit))
}
## [1] "Basic game metric of: SENDER"
## [1] "Mean of sending amount per games"
## [1] 3.002667
## [1] 5.304
## [1] 5.288
## [1] 5.453333
## [1] "Mean of sending proportion per game"
## [1] 0.3002667
## [1] 0.5304
## [1] 0.5288
## [1] 0.5453333
## [1] "Mean of send proportion no TRUST: 0.41533333333333333"
## [1] "Mean of send proportion with TRUST: 0.537066666666667"
## [1] "Mean of send proportion no ID: 0.41453333333333333333"
## [1] "Mean of send proportion with ID: 0.537866666666667"
## [1] "Average profit user get in 1 round per game"
## [1] -0.7253333
## [1] 1.877333
## [1] 2.221333
## [1] 2.546667
## [1] "Basic game metric of: RECEIVER"
## [1] "Mean of sending amount per games"
## [1] 2.277333
## [1] 7.181333
## [1] 7.509333
## [1] 8
## [1] "Mean of sending proportion per game"
## [1] 0.2615905
## [1] 0.4409586
## [1] 0.476037
## [1] 0.4765017
## [1] "Mean of send proportion no TRUST: 0.36495516097211"
## [1] "Mean of send proportion with TRUST: 0.476271097174619"
## [1] "Mean of send proportion no ID: 0.382636930110798"
## [1] "Mean of send proportion with ID: 0.458437927570962"
## [1] "Average profit user get in 1 round per game"
## [1] 6.730667
## [1] 8.730667
## [1] 8.354667
## [1] 8.36
```

Of course, these above metrics are very basic one. We need to calculate the group interaction on SHOW_TRUST and SHOW_ID variables (both of them are boolean values, mean in a particular game, we show trust score or identity to users or not). In order to do this, we will use 2 - way and 3 - way ANOVA in



[1] 0.384607

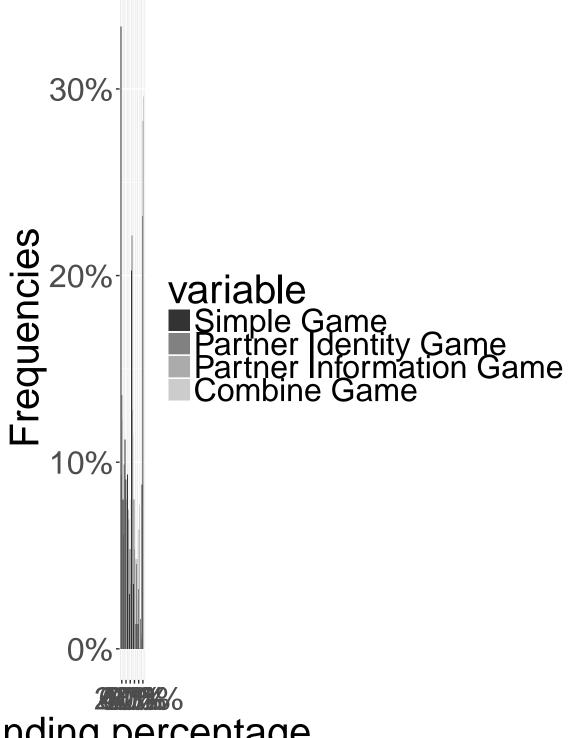


Game metrics for each person of each group

We calculate behavior for each group and see the effect of showing trust or showing ID. We can see that it is really better to show the information to users.

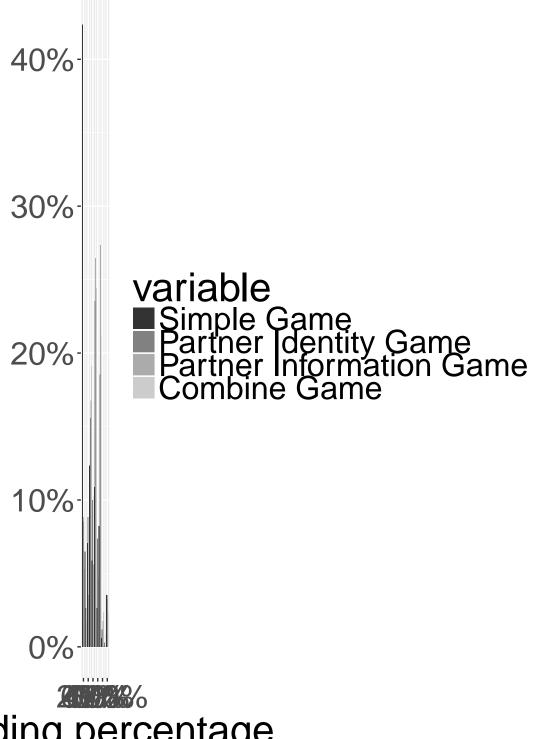
Temporary remove, move to effect of each group.

```
require(ggplot2)
require(reshape2)
require(scales)
c <- cbind(simple_games[simple_games$Type == 0 & simple_games$my_send_proportional >=
    0, ]$Contribution, id_games[id_games$Type == 0 &
    id_games$my_send_proportional >= 0, ]$Contribution,
    score_games[score_games$Type == 0 & score_games$my_send_proportional >=
        0, ]$Contribution, combine_games[combine_games$Type ==
        0 & combine_games$my_send_proportional >= 0,
        1$Contribution)
c = c/10
d <- as.data.frame(c)</pre>
colnames(d) <- c("Simple Game", "Partner Identity Game",</pre>
    "Partner Information Game", "Combine Game")
# make histogram of sending amount by senders
ggplot(melt(d), aes(value, fill = variable)) + geom_histogram(position = "dodge",
   binwidth = 0.1, aes(y = ..count../sum(..count..) *
       4)) + scale_x_continuous(breaks = seq(0, 1,
   0.2), labels = percent) + xlab("Sending percentage") +
    scale_y_continuous(labels = percent) + ylab("Frequencies") +
    scale_fill_grey() + theme(text = element_text(size = 30))
```



nding percentage

```
# For receivers
c <- cbind(simple_games[simple_games$Type == 1 & simple_games$my_send_proportional >=
    0, ]$my_send_proportional, id_games[id_games$Type ==
    1 & id_games$my_send_proportional >= 0, ]$my_send_proportional,
    score_games[score_games$Type == 1 & score_games$my_send_proportional >=
        0, ]$my_send_proportional, combine_games[combine_games$Type ==
```



nding percentage

```
for (type in 0:1) {
    sg_senders <- simple_games[simple_games$Type ==
        type & simple_games$my_send_proportional >=
    sg_senders_avg <- aggregate(sg_senders$my_send_proportional,</pre>
```

```
list(sg_senders$Date, sg_senders$Subject),
        mean)
    pdg_senders <- id_games[id_games$Type == type &</pre>
        id_games$my_send_proportional >= 0, ]
    pdg_senders_avg <- aggregate(pdg_senders$my_send_proportional,</pre>
        list(pdg_senders$Date, pdg_senders$Subject),
    pfg_senders <- score_games[score_games$Type ==</pre>
        type & score_games$my_send_proportional >=
        0, ]
    pfg_senders_avg <- aggregate(pfg_senders$my_send_proportional,</pre>
        list(pfg_senders$Date, pfg_senders$Subject),
        mean)
    cg_senders <- combine_games[combine_games$Type ==</pre>
        type & combine_games$my_send_proportional >=
        0, ]
    cg_senders_avg <- aggregate(cg_senders$my_send_proportional,</pre>
        list(cg_senders$Date, cg_senders$Subject),
        mean)
    perml_ks(sg_senders_avg[["x"]], pdg_senders_avg[["x"]])
    perml_ks(sg_senders_avg[["x"]], pfg_senders_avg[["x"]])
    perml_ks(sg_senders_avg[["x"]], cg_senders_avg[["x"]])
    perml_ks(pdg_senders_avg[["x"]], pfg_senders_avg[["x"]])
    perml_ks(pdg_senders_avg[["x"]], cg_senders_avg[["x"]])
    perml_ks(pfg_senders_avg[["x"]], cg_senders_avg[["x"]])
    c2 <- cbind(sg_senders_avg[["x"]], pdg_senders_avg[["x"]],</pre>
        pfg_senders_avg[["x"]], cg_senders_avg[["x"]])
    d2 <- as.data.frame(c2)</pre>
    colnames(d2) <- c("Simple Game", "Partner Identity Game",</pre>
        "Partner Information Game", "Combine Game")
    r2 <- rbind(sg_senders_avg[["x"]], pdg_senders_avg[["x"]],</pre>
        pfg_senders_avg[["x"]], cg_senders_avg[["x"]])
    barplot(r2, beside = TRUE)
}
```

```
0.8
0.4
# plot (id, sg_senders_avg[['x']], ylim = c(0,1),
# col='red', main = 'Sending percentage of
# senders', xlab = 'Participant', ylab = 'Sending
# percentage', yaxt='n') axis(2,
{\it \# at=pretty(sg\_senders\_avg[['x']]), lab= paste}
# (pretty(sg_senders_avg[['x']]) * 100, '%'),
# las=TRUE) lines (id, sg_senders_avg[['x']], lty =
# 2, col='red') lines (id, pdg_senders_avg[['x']],
# lty = 2, col='blue', type = 'o') lines (id,
\# pfg\_senders\_avg[['x']], lty = 2, col='green',
\# type = 'o') lines (id, cg_senders_avg[['x']], lty
# = 2, col='purple', type = 'o')
```

Compare behavior between games

Compare between games using ANOVA

Before, we compared average of sending amount and average of sending proportion between games using pairwise t-test on all possible pair games.

However, we can use ANOVA to test all four games in once. More information at http://brownmath.com/stat/anova1.

The code is taken from http://www.sthda.com/english/wiki/one-way-anova-test-in-r

```
# For sender
send_simple = simple_games[simple_games$Type == 0,
    ]$my_send_proportional
send_id = id_games[id_games$Type == 0, ]$my_send_proportional
send_score = score_games[score_games$Type == 0, ]$my_send_proportional
send combine = combine games[combine games$Type ==
    0, ]$my_send_proportional
dati = c(send_simple, send_id, send_score, send_combine)
groups = factor(rep(c("simple", "id", "score", "combine"),
    each = length(send_simple)))
# test variance homogenity
bartlett.test(dati, groups)
##
   Bartlett test of homogeneity of variances
##
## data: dati and groups
## Bartlett's K-squared = 18.713, df = 3, p-value = 0.0003135
fligner.test(dati, groups)
##
## Fligner-Killeen test of homogeneity of variances
## data: dati and groups
## Fligner-Killeen:med chi-squared = 36.256, df = 3, p-value =
## 6.61e-08
# ANOVA ANOVA answers if four means are equal or
fit = lm(formula = dati ~ groups)
anova(fit)
## Analysis of Variance Table
##
## Response: dati
              Df Sum Sq Mean Sq F value
## groups
               3 15.539 5.1795 43.076 < 2.2e-16 ***
## Residuals 1496 179.882 0.1202
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
# TukeyHSD test, to answer which mean is greater
# than which mean
TukeyHSD(aov(fit))
```

```
Tukey multiple comparisons of means
##
##
       95% family-wise confidence level
##
## Fit: aov(formula = fit)
##
## $groups
##
                         diff
                                      lwr
                                                  upr
                                                          p adj
## id-combine
                  -0.01493333 -0.08006388 0.05019721 0.9352161
## score-combine -0.01653333 -0.08166388 0.04859721 0.9145584
## simple-combine -0.24506667 -0.31019721 -0.17993612 0.0000000
## score-id
                  -0.00160000 -0.06673055 0.06353055 0.9999095
                  -0.23013333 -0.29526388 -0.16500279 0.0000000
## simple-id
                  -0.22853333 -0.29366388 -0.16340279 0.0000000
## simple-score
# Using multcomp package, little bit stronger than
# TukeyHSD test
library(multcomp)
pairwise <- glht(fit, linfct = mcp(groups = "Tukey"))</pre>
summary(pairwise)
##
##
     Simultaneous Tests for General Linear Hypotheses
##
## Multiple Comparisons of Means: Tukey Contrasts
##
##
## Fit: lm(formula = dati ~ groups)
## Linear Hypotheses:
##
                         Estimate Std. Error t value Pr(>|t|)
## id - combine == 0
                                    0.02532 -0.590
                         -0.01493
                                                        0.935
## score - combine == 0 -0.01653
                                     0.02532 -0.653
                                                        0.915
## simple - combine == 0 - 0.24507
                                     0.02532 - 9.677
                                                       <1e-06 ***
## score - id == 0
                         -0.00160
                                     0.02532 -0.063
                                                        1.000
## simple - id == 0
                         -0.23013
                                     0.02532 -9.088
                                                       <1e-06 ***
## simple - score == 0
                        -0.22853
                                     0.02532 - 9.024
                                                       <1e-06 ***
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## (Adjusted p values reported -- single-step method)
# Kruskal - Wallis test for non-parametric
kruskal.test(dati ~ groups)
##
##
   Kruskal-Wallis rank sum test
##
## data: dati by groups
## Kruskal-Wallis chi-squared = 121.97, df = 3, p-value < 2.2e-16
# if K-W test is significant, a post-hoc test can
# be performed here we use Dunn test
# http://rcompanion.org/rcompanion/d_06.html
library(FSA)
PT = dunnTest(dati ~ groups)
PT
##
           Comparison
                              Z
                                     P.unadj
                                                    P.adj
```

```
combine - id 0.1421786 8.869389e-01 8.869389e-01
## 2 combine - score 0.5474346 5.840802e-01 1.000000e+00
          id - score 0.4052560 6.852894e-01 1.000000e+00
## 4 combine - simple 9.2352564 2.576682e-20 1.546009e-19
          id - simple 9.0930777 9.627437e-20 4.813718e-19
## 6
      score - simple 8.6878218 3.694549e-18 1.477819e-17
# using Nemenyi test not suitable for groups with
# different length (Zar, J.H. 2010. Biostatistical
# Analysis, 5th ed. Pearson Prentice Hall: Upper
# Saddle River, NJ.)
library(DescTools)
nt = NemenyiTest(x = dati, g = groups, dist = "tukey")
nt
##
##
   Nemenyi's test of multiple comparisons for independent samples (tukey)
##
##
                 mean.rank.diff
                                   pval
                      -4.445333 0.9990
## id-combine
## score-combine
                     -17.116000 0.9490
## simple-combine -288.748000 4.9e-14 ***
## score-id
                     -12.670667 0.9783
## simple-id
                    -284.302667 2.7e-14 ***
                    -271.632000 3.6e-14 ***
## simple-score
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
# For sender: net sending amount
send_simple = simple_games[simple_games$Type == 0,
   ]$Contribution
send_id = id_games[id_games$Type == 0, ]$Contribution
send_score = score_games[score_games$Type == 0, ]$Contribution
send_combine = combine_games(combine_games)Type ==
    0, ] $Contribution
dati = c(send_simple, send_id, send_score, send_combine)
groups = factor(rep(c("simple", "id", "score", "combine"),
    each = length(send_simple)))
# test variance homogenity
bartlett.test(dati, groups)
##
## Bartlett test of homogeneity of variances
## data: dati and groups
## Bartlett's K-squared = 18.713, df = 3, p-value = 0.0003135
fligner.test(dati, groups)
##
## Fligner-Killeen test of homogeneity of variances
## data: dati and groups
## Fligner-Killeen:med chi-squared = 34.209, df = 3, p-value =
## 1.79e-07
```

```
# ANOVA ANOVA answers if four means are equal or
# not
fit = lm(formula = dati ~ groups)
anova(fit)
## Analysis of Variance Table
## Response: dati
              Df Sum Sq Mean Sq F value
               3 1553.9 517.95 43.076 < 2.2e-16 ***
## groups
## Residuals 1496 17988.2
                           12.02
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
# TukeyHSD test, to answer which mean is greater
# than which mean
TukeyHSD(aov(fit))
##
     Tukey multiple comparisons of means
##
       95% family-wise confidence level
##
## Fit: aov(formula = fit)
##
## $groups
##
                        diff
                                    lwr
                                              upr
                                                       p adj
## id-combine
                 -0.1493333 -0.8006388 0.5019721 0.9352161
## score-combine -0.1653333 -0.8166388 0.4859721 0.9145584
## simple-combine -2.4506667 -3.1019721 -1.7993612 0.0000000
                 -0.0160000 -0.6673055 0.6353055 0.9999095
## score-id
## simple-id
                 -2.3013333 -2.9526388 -1.6500279 0.0000000
## simple-score -2.2853333 -2.9366388 -1.6340279 0.0000000
# For receiver
receive_simple = simple_games[simple_games$Type ==
    1 & simple_games$my_send_proportional >= 0, ]$my_send_proportional
receive_id = id_games[id_games$Type == 1 & id_games$my_send_proportional >=
    0, ]$my_send_proportional
receive_score = score_games[score_games$Type == 1 &
    score_games$my_send_proportional >= 0, ]$my_send_proportional
receive_combine = combine_games[combine_games$Type ==
    1 & combine games$my send proportional >= 0, ]$my send proportional
dati = c(receive_simple, receive_id, receive_score,
   receive combine)
groups = factor(c(rep("simple", length(receive_simple)),
    rep("id", length(receive_id)), rep("score", length(receive_score)),
   rep("combine", length(receive_combine))))
# test variance homogenity
bartlett.test(dati, groups)
##
## Bartlett test of homogeneity of variances
##
## data: dati and groups
```

```
## Bartlett's K-squared = 20.316, df = 3, p-value = 0.000146
fligner.test(dati, groups)
##
## Fligner-Killeen test of homogeneity of variances
##
## data: dati and groups
## Fligner-Killeen:med chi-squared = 57.124, df = 3, p-value =
## 2.418e-12
# ANOVA ANOVA answers if four means are equal or
fit = lm(formula = dati ~ groups)
anova(fit)
## Analysis of Variance Table
## Response: dati
              Df Sum Sq Mean Sq F value
               3 8.476 2.82527 53.889 < 2.2e-16 ***
## groups
## Residuals 1239 64.957 0.05243
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
# TukeyHSD test, to answer which mean is greater
# than which mean
TukeyHSD(aov(fit))
##
     Tukey multiple comparisons of means
       95% family-wise confidence level
##
##
## Fit: aov(formula = fit)
##
## $groups
##
                           diff
                                        lwr
                                                    upr
## id-combine
                  -0.0355430588 -0.08109565 0.01000953 0.1857852
## score-combine -0.0004646928 -0.04656710 0.04563771 0.9999937
## simple-combine -0.2149111883 -0.26433187 -0.16549050 0.0000000
                  0.0350783661 -0.01065251 0.08080924 0.1986695
## score-id
                 -0.1793681295 -0.22844241 -0.13029385 0.0000000
## simple-id
                 -0.2144464955 -0.26403156 -0.16486143 0.0000000
## simple-score
# Using multcomp package, little bit stronger than
# TukeyHSD test
library(multcomp)
pairwise <- glht(fit, linfct = mcp(groups = "Tukey"))</pre>
summary(pairwise)
##
##
     Simultaneous Tests for General Linear Hypotheses
##
## Multiple Comparisons of Means: Tukey Contrasts
##
## Fit: lm(formula = dati ~ groups)
```

```
##
## Linear Hypotheses:
                          Estimate Std. Error t value Pr(>|t|)
                        -0.0355431 0.0177074 -2.007
## id - combine == 0
                                                         0.185
## score - combine == 0 - 0.0004647 0.0179211 - 0.026
                                                         1.000
## simple - combine == 0 - 0.2149112 0.0192110 -11.187 < 0.001 ***
## score - id == 0
                        0.0350784 0.0177767 1.973
                                                         0.198
## simple - id == 0
                        -0.1793681 0.0190763 -9.403
                                                        <0.001 ***
## simple - score == 0 -0.2144465 0.0192749 -11.126 < 0.001 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## (Adjusted p values reported -- single-step method)
# Kruskal - Wallis test for non-parametric
kruskal.test(dati ~ groups)
##
##
   Kruskal-Wallis rank sum test
##
## data: dati by groups
## Kruskal-Wallis chi-squared = 128.98, df = 3, p-value < 2.2e-16
# if K-W test is significant, a post-hoc test can
# be performed here we use Dunn test
# http://rcompanion.org/rcompanion/d_06.html
library(FSA)
PT = dunnTest(dati ~ groups)
##
          Comparison
                              Ζ
                                     P.unadi
## 1
         combine - id 1.7719928 7.639575e-02 1.527915e-01
## 2 combine - score -0.3485123 7.274555e-01 7.274555e-01
          id - score -2.1164283 3.430840e-02 1.029252e-01
## 4 combine - simple 9.8786197 5.153790e-23 2.576895e-22
          id - simple 8.3035197 1.010716e-16 4.042864e-16
## 5
      score - simple 10.1699055 2.701706e-24 1.621024e-23
# For receiver for net amount
receive_simple = simple_games[simple_games$Type ==
    1 & simple games$my send proportional >= 0, ]$Contribution
receive_id = id_games[id_games$Type == 1 & id_games$my_send_proportional >=
    0, ]$Contribution
receive_score = score_games[score_games$Type == 1 &
    score games$my send proportional >= 0, ]$Contribution
receive_combine = combine_games[combine_games$Type ==
    1 & combine_games$my_send_proportional >= 0, ]$Contribution
dati = c(receive_simple, receive_id, receive_score,
   receive_combine)
groups = factor(c(rep("simple", length(receive_simple)),
   rep("id", length(receive_id)), rep("score", length(receive_score)),
    rep("combine", length(receive_combine))))
# test variance homogenity
bartlett.test(dati, groups)
##
```

Bartlett test of homogeneity of variances

```
##
## data: dati and groups
## Bartlett's K-squared = 65.052, df = 3, p-value = 4.89e-14
fligner.test(dati, groups)
##
## Fligner-Killeen test of homogeneity of variances
##
## data: dati and groups
## Fligner-Killeen:med chi-squared = 64.215, df = 3, p-value =
## 7.382e-14
# ANOVA ANOVA answers if four means are equal or
fit = lm(formula = dati ~ groups)
anova(fit)
## Analysis of Variance Table
## Response: dati
               Df Sum Sq Mean Sq F value
##
                                            Pr(>F)
## groups
                3
                    5550 1850.11 52.442 < 2.2e-16 ***
## Residuals 1239 43711
                           35.28
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
# TukeyHSD test, to answer which mean is greater
# than which mean
TukeyHSD(aov(fit))
     Tukey multiple comparisons of means
##
##
       95% family-wise confidence level
##
## Fit: aov(formula = fit)
##
## $groups
##
                        diff
                                    lwr
                                               upr
## id-combine
                  -1.1979528 -2.3796191 -0.0162865 0.0454951
## score-combine -0.4271830 -1.6231118 0.7687458 0.7947613
## simple-combine -5.7025410 -6.9845484 -4.4205336 0.0000000
## score-id
                  0.7707698 -0.4155213 1.9570609 0.3392931
                  -4.5045882 -5.7776097 -3.2315667 0.0000000
## simple-id
                  -5.2753580 -6.5616295 -3.9890866 0.0000000
## simple-score
==> all the tests confirmed that Simple_Game < ID-game \sim score-game \sim combine-game
```

Group effect on game position

```
## [1] "ANOVA analysis with relative sending on GroupID:game_pos"
## [1] "----"
## [1] "ANOVA 2-ways Analysis in wide format for type (with corrected error terms): Sender"
                           SS num Df Error SS den Df
                                                          F
                                                               Pr(>F)
## (Intercept)
                      27.8796
                                  1
                                      2.0236
                                                 25 344.4249 3.916e-16 ***
## GroupID
                       2.0040
                                   4
                                      2.0236
                                                 25
                                                      6.1893 0.001325 **
                       0.0789
                                   3
                                     1.7949
                                                 75
                                                      0.1702 0.914425
## game_setting
## GroupID:game_setting 1.8542
                                  12
                                     1.7949
                                                 75
                                                      6.4565 9.721e-08 ***
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "----"
## [1] "ANOVA analysis with absolute profit on GroupID:game pos"
## [1] "----"
## [1] "ANOVA 2-ways Analysis in wide format for type (with corrected error terms): Sender"
##
                           SS num Df Error SS den Df
                                                         F
                                                              Pr(>F)
                                      73.067
## (Intercept)
                      270.497
                                 1
                                                 25 92.5503 6.962e-10 ***
                                      73.067
## GroupID
                       29.167
                                   4
                                                 25 2.4949
                                                             0.06857
## game setting
                        3.324
                                  3 123.981
                                                 75 0.0570
                                                             0.98126
## GroupID:game_setting 233.152
                                  12 123.981
                                                 75 11.7534 6.777e-13 ***
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "----"
## [1] "ANOVA analysis with absolute response time on GroupID:game_pos"
## [1] "----"
## [1] "ANOVA 2-ways Analysis in wide format for type (with corrected error terms): Sender"
                           SS num Df Error SS den Df
##
                                                         F
                                                               Pr(>F)
## (Intercept)
                      14746.3
                                  1 1127.14
                                                 25 327.0727 7.157e-16 ***
## GroupID
                                   4 1127.14
                                                 25
                        663.6
                                                      3.6799 0.017274 *
## game setting
                        799.8
                                  3
                                      625.09
                                                 75 10.0497 0.001358 **
## GroupID:game_setting
                                  12
                                      625.09
                                                 75
                                                      3.1829 0.001029 **
                        318.3
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "----"
## [1] "ANOVA analysis with relative sending on GroupID:game_pos"
## [1] "----"
## [1] "ANOVA 2-ways Analysis in wide format for type (with corrected error terms): Receiver"
                           SS num Df Error SS den Df
##
                                                          F
                                                               Pr(>F)
## (Intercept)
                      20.1800
                                      2.1185
                                                 25 238.1416 2.757e-14 ***
                                  1
## GroupID
                       0.1004
                                   4
                                      2.1185
                                                 25
                                                      0.2961
                                                               0.8777
                                   3
## game_setting
                       0.0601
                                      1.1328
                                                 75
                                                      0.3243
                                                               0.8078
## GroupID:game_setting 0.7415
                                  12
                                      1.1328
                                                 75
                                                      4.0907 6.819e-05 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "----"
## [1] "ANOVA analysis with absolute profit on GroupID:game_pos"
## [1] "----"
## [1] "ANOVA 2-ways Analysis in wide format for type (with corrected error terms): Receiver"
                          SS num Df Error SS den Df
                                                        F
                                                             Pr(>F)
                                  1
                                     343.58
                                                25 562.076 < 2.2e-16 ***
## (Intercept)
                      7724.6
## GroupID
                       676.7
                                  4
                                     343.58
                                                25 12.311 1.146e-05 ***
## game setting
                        65.0
                                  3
                                     277.93
                                                75 1.292
                                                              0.322
## GroupID:game_setting 201.2
                                     277.93
                                                75 4.524 1.930e-05 ***
                                 12
```

```
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "----"
## [1] "ANOVA analysis with absolute response time on GroupID:game_pos"
## [1] "----"
## [1] "ANOVA 2-ways Analysis in wide format for type (with corrected error terms): Receiver"
                         SS num Df Error SS den Df
                                                  F Pr(>F)
                                1 1428.00
                                           25 476.2559 < 2.2e-16 ***
## (Intercept)
                     27203.7
                                4 1428.00
## GroupID
                      1249.8
                                              25 5.4699 0.002640 **
## game_setting
                      2251.1
                                3 724.48
                                              75 9.5859 0.001651 **
## GroupID:game_setting 939.3
                               12 724.48
                                              75 8.1037 1.658e-09 ***
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "----"
```

Test the effect of groups

In the following code chunk, we will use 'Anova' function, which is the part of 'car' package.

We want to test the effect of TRUST and ID to behavior, and see is there group interaction in the data or not.

We can see that for relative sending, there is no group effect.

```
## [1] "ANOVA analysis with send proportion on GroupID:SHOW_TRUST:SHOW_ID"
## [1] "Type: SENDER"
## [1] "With GroupID"
##
## Error: id
##
           Df Sum Sq Mean Sq F value Pr(>F)
            4 2.004 0.5010
                              6.189 0.00132 **
## GroupID
## Residuals 25 2.024 0.0809
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Error: id:SHOW_TRUST
##
                    Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST
                    1 0.4955 0.4955
                                      5.173 0.0853 .
## GroupID:SHOW_TRUST 4 0.3832 0.0958
                                      2.610 0.0597 .
## Residuals
                    25 0.9177 0.0367
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Error: id:SHOW_ID
##
                 Df Sum Sq Mean Sq F value Pr(>F)
## SHOW ID
                 1 0.4132 0.4132 16.828 0.0148 *
## GroupID:SHOW_ID 4 0.0982 0.0246
                                    1.263 0.3106
## Residuals
                 25 0.4858 0.0194
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Error: id:SHOW_TRUST:SHOW_ID
                           Df Sum Sq Mean Sq F value Pr(>F)
                            1 0.3741 0.3741
## SHOW_TRUST:SHOW_ID
                                             8.859 0.0409 *
## GroupID:SHOW_TRUST:SHOW_ID 4 0.1689 0.0422
                                              2.698 0.0538 .
## Residuals
                           25 0.3914 0.0157
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "----"
## [1] "-----"
## [1] "ANOVA analysis with send proportion on GroupID:SHOW_TRUST:SHOW_ID"
## [1] "Type: RECEIVER"
## [1] "With GroupID"
##
## Error: id
##
           Df Sum Sq Mean Sq F value Pr(>F)
            4 0.1004 0.02509
                              0.296 0.878
## GroupID
## Residuals 25 2.1185 0.08474
##
## Error: id:SHOW_TRUST
```

```
##
                   Df Sum Sq Mean Sq F value Pr(>F)
## SHOW TRUST
                   1 0.2764 0.27640 74.439 0.000992 ***
## GroupID:SHOW TRUST 4 0.0149 0.00371
                                   0.153 0.959705
                   25 0.6053 0.02421
## Residuals
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: id:SHOW_ID
##
                Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_ID
                1 0.2448 0.24476 35.862 0.00391 **
## GroupID:SHOW_ID 4 0.0273 0.00683
                                 0.553 0.69894
               25 0.3088 0.01235
## Residuals
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: id:SHOW_TRUST:SHOW_ID
##
                          Df Sum Sq Mean Sq F value Pr(>F)
## SHOW TRUST: SHOW ID
                          1 0.15135 0.15135 6.966 0.0576 .
## GroupID:SHOW_TRUST:SHOW_ID 4 0.08691 0.02173
                                             2.484 0.0695 .
## Residuals
                          25 0.21871 0.00875
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "-----"
## [1] "-----"
Summary by information showed to users
       Row.names RelSender RelReceiver ProfitSender ProfitReceiver
## 1 Without Trust 0.4153333 0.3512745 0.576
                                                    7.730667
## 2
                                         2.384
      With Trust 0.5370667
                         0.4762693
                                                     8.357333
## 3
       Without ID 0.4145333 0.3688137
                                         0.748
                                                    7.542667
                                     2.212
## 4
         With ID 0.5378667
                         0.4587301
                                                     8.545333
```

Group effect on game setting

Date:Sat 10-Jun-2017 Here, we create a new variable called game_setting which runs from 1 to 4 correspond to 4 games.

```
## [1] "ANOVA analysis with sending proportion on GroupID:game_setting."
## [1] "Type: SENDER"
## [1] "----"
## [1] "ANOVA 2-ways Analysis in wide format for type (with corrected error terms): Sender"
##
                           SS num Df Error SS den Df
                                                          F
                                                               Pr(>F)
## (Intercept)
                      27.8796
                                      2.0236
                                                 25 344.4249 3.916e-16 ***
                                  1
## GroupID
                       2.0040
                                   4
                                      2.0236
                                                 25
                                                      6.1893 0.001325 **
                                   3
                                      1.7949
                                                 75
## game_setting
                       1.2828
                                                      7.8905 0.003584 **
                                      1.7949
                                                 75
                                                      2.2644 0.016456 *
## GroupID:game_setting 0.6503
                                  12
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "----"
## [1] "ANOVA analysis with sending proportion on GroupID:game_setting."
## [1] "Type: RECEIVER"
## [1] "----"
## [1] "ANOVA 2-ways Analysis in wide format for type (with corrected error terms): Receiver"
##
                           SS num Df Error SS den Df
                                                          F
                                                               Pr(>F)
## (Intercept)
                      20.1800
                                  1
                                     2.1185
                                                 25 238.1416 2.757e-14 ***
## GroupID
                       0.1004
                                   4
                                     2.1185
                                                 25 0.2961
                                                               0.8777
## game setting
                       0.6725
                                  3
                                      1.1328
                                                 75 20.8428 4.744e-05 ***
## GroupID:game_setting 0.1291
                                                      0.7121
                                                               0.7351
                                  12
                                     1.1328
                                                 75
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "----"
```

Analyze the effect on each group

We want to see effect of TRUST and ID on each group (above is for all groups). Because of the less power, we cannot expect the same significant level as whole data, but the effect are similar between groups.

Because there is only group interaction on Profit of GroupID:SHOW_TRUST:SHOW_ID, so we only analyze the Profit of each group.

```
## [1] "Analyze Profit of SHOW_TRUST and SHOW_ID interaction on Group: 1 for type: SENDER"
##
## Error: id
##
            Df Sum Sq Mean Sq F value Pr(>F)
## Residuals 5 14.18
                        2.835
##
## Error: id:SHOW TRUST
##
             Df Sum Sq Mean Sq F value Pr(>F)
## SHOW TRUST 1 19.00 18.998
                                 3.995 0.102
              5 23.78
## Residuals
                         4.756
##
## Error: id:SHOW_ID
            Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_ID
             1 5.396
                        5.396
                                2.555 0.171
## Residuals 5 10.562
                        2.112
##
## Error: id:SHOW_TRUST:SHOW_ID
                     Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST:SHOW_ID 1 6.917
                                 6.917
                                          6.37 0.0529 .
## Residuals
                      5
                         5.429
                                 1.086
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
               Without Trust With Trust
##
## 1 Without ID
                  -0.6150072
                               2.238112
       With ID
                   1.4070166
                               2.112747
## [1] "Analyze Profit of SHOW_TRUST and SHOW_ID interaction on Group: 2 for type:
##
## Error: id
            Df Sum Sq Mean Sq F value Pr(>F)
##
## Residuals 5 28.47
                        5.694
##
## Error: id:SHOW_TRUST
             Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST 1 1.6473 1.6473
                                 11.62 0.0191 *
## Residuals
              5 0.7085 0.1417
##
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Error: id:SHOW ID
##
            Df Sum Sq Mean Sq F value Pr(>F)
## SHOW ID
             1 32.95
                        32.95
                                15.38 0.0112 *
## Residuals 5 10.71
                         2.14
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: id:SHOW_TRUST:SHOW_ID
                     Df Sum Sq Mean Sq F value Pr(>F)
```

```
## SHOW_TRUST:SHOW_ID 1 13.236 13.236 11.38 0.0198 *
## Residuals 5 5.816 1.163
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
              Without Trust With Trust
## 1 Without ID
                -0.7637529 1.245500
                 3.0649558 2.103641
       With ID
## [1] "Analyze Profit of SHOW_TRUST and SHOW_ID interaction on Group: 3 for type: SENDER"
##
## Error: id
           Df Sum Sq Mean Sq F value Pr(>F)
## Residuals 5 17.37 3.473
## Error: id:SHOW_TRUST
            Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST 1 54.97 54.97
                              33.86 0.00212 **
## Residuals 5 8.12
                      1.62
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: id:SHOW_ID
           Df Sum Sq Mean Sq F value Pr(>F)
          1 27.465 27.465
## SHOW_ID
                             33.87 0.00212 **
## Residuals 5 4.055 0.811
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: id:SHOW_TRUST:SHOW_ID
                    Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST:SHOW_ID 1 16.55 16.550 6.452 0.0519 .
## Residuals
                     5 12.82
                              2.565
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
             Without Trust With Trust
## 1 Without ID
                 -1.526897
                           3.160656
       With ID
                   2.273431
                            3.639355
## [1] "Analyze Profit of SHOW_TRUST and SHOW_ID interaction on Group: 4 for type: SENDER"
##
## Error: id
            Df Sum Sq Mean Sq F value Pr(>F)
## Residuals 5 6.738
## Error: id:SHOW TRUST
            Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST 1 14.886 14.886
                              11.74 0.0187 *
## Residuals 5 6.341
                      1.268
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: id:SHOW_ID
           Df Sum Sq Mean Sq F value Pr(>F)
## SHOW ID
            1 8.245 8.245
                             18.64 0.00759 **
## Residuals 5 2.212
                       0.442
## ---
```

```
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Error: id:SHOW_TRUST:SHOW_ID
                   Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST:SHOW_ID 1 4.641
                             4.641
## Residuals
                   5 3.797 0.759
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
          Without Trust With Trust
## 1 Without ID
                  0.3579004
                             2.812525
       With ID
                  2.4096348
                             3.105261
## [1] "Analyze Profit of SHOW_TRUST and SHOW_ID interaction on Group: 5 for type: SENDER"
##
           Df Sum Sq Mean Sq F value Pr(>F)
## Residuals 5 6.317 1.263
##
## Error: id:SHOW TRUST
            Df Sum Sq Mean Sq F value Pr(>F)
## SHOW TRUST 1 24.16 24.158 11.52 0.0194 *
## Residuals 5 10.48 2.096
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: id:SHOW_ID
          Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_ID 1 1.11 1.110
                              0.341 0.585
## Residuals 5 16.27 3.254
## Error: id:SHOW_TRUST:SHOW_ID
                    Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST:SHOW_ID 1 5.310 5.310 9.228 0.0288 *
## Residuals
                   5 2.877 0.575
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
             Without Trust With Trust
## 1 Without ID -0.9380342 2.009236
       With ID
                 0.4327228 1.498575
## [1] "Analyze response time of SHOW_TRUST and SHOW_ID interaction on Group: 1 for type: SENDER"
##
## Error: id
           Df Sum Sq Mean Sq F value Pr(>F)
## Residuals 5 58.13
                      11.63
##
## Error: id:SHOW_TRUST
            Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST 1 0.287 0.2872
                              0.139 0.724
## Residuals 5 10.300 2.0601
## Error: id:SHOW_ID
          Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_ID
          1 11.50 11.502
                             3.364 0.126
## Residuals 5 17.09 3.419
##
```

```
## Error: id:SHOW_TRUST:SHOW_ID
##
                     Df Sum Sq Mean Sq F value Pr(>F)
## SHOW TRUST:SHOW ID 1 54.05
                                54.05
                                        15.29 0.0113 *
                     5 17.67
## Residuals
                                 3.53
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "Analyze response time of SHOW_TRUST and SHOW_ID interaction on Group: 2 for type: SENDER"
## Error: id
##
            Df Sum Sq Mean Sq F value Pr(>F)
## Residuals 5 642.8
                        128.6
## Error: id:SHOW_TRUST
             Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST 1 145.3 145.28
                                9.336 0.0282 *
## Residuals
              5
                 77.8
                       15.56
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: id:SHOW ID
            Df Sum Sq Mean Sq F value Pr(>F)
             1 114.10 114.10
## SHOW ID
                               21.25 0.00579 **
## Residuals 5 26.84
                         5.37
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: id:SHOW_TRUST:SHOW_ID
                     Df Sum Sq Mean Sq F value Pr(>F)
                                19.77
                                        0.965 0.371
## SHOW_TRUST:SHOW_ID 1 19.77
                      5 102.38
                                20.48
## Residuals
## [1] "Analyze response time of SHOW_TRUST and SHOW_ID interaction on Group: 3 for type: SENDER"
##
## Error: id
            Df Sum Sq Mean Sq F value Pr(>F)
## Residuals 5 40.6
                       8.121
##
## Error: id:SHOW TRUST
             Df Sum Sq Mean Sq F value Pr(>F)
## SHOW TRUST 1 4.039
                        4.039
                                1.544 0.269
## Residuals 5 13.082
                         2.616
##
## Error: id:SHOW_ID
            Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_ID
            1 27.33 27.329
                               10.38 0.0234 *
## Residuals 5 13.17
                       2.634
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: id:SHOW_TRUST:SHOW_ID
                     Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST:SHOW_ID 1 13.021 13.021
                                         11.6 0.0191 *
## Residuals
                      5 5.615
                                1.123
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

```
## [1] "Analyze response time of SHOW_TRUST and SHOW_ID interaction on Group: 4 for type: SENDER"
##
## Error: id
            Df Sum Sq Mean Sq F value Pr(>F)
## Residuals 5 259.2
                       51.83
##
## Error: id:SHOW TRUST
             Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST 1 57.18
                        57.18
                               3.354 0.127
## Residuals 5 85.24
                       17.05
## Error: id:SHOW_ID
           Df Sum Sq Mean Sq F value Pr(>F)
           1 0.02 0.015
## SHOW_ID
                               0.001 0.973
## Residuals 5 60.78 12.156
##
## Error: id:SHOW_TRUST:SHOW_ID
                    Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST:SHOW_ID 1 36.62
                                        3.308 0.129
                                36.62
## Residuals
                     5 55.35
                                11.07
## [1] "Analyze response time of SHOW_TRUST and SHOW_ID interaction on Group: 5 for type: SENDER"
## Error: id
            Df Sum Sq Mean Sq F value Pr(>F)
## Residuals 5 126.5
                        25.3
## Error: id:SHOW_TRUST
             Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST 1 167.4 167.37
                               18.15 0.00801 **
## Residuals
             5
                46.1
                         9.22
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: id:SHOW_ID
            Df Sum Sq Mean Sq F value Pr(>F)
            1 296.23 296.23
                               24.84 0.00416 **
## SHOW ID
## Residuals 5 59.64
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Error: id:SHOW TRUST:SHOW ID
                    Df Sum Sq Mean Sq F value Pr(>F)
## SHOW TRUST:SHOW ID 1 171.35
                               171.3
                                        25.18 0.00404 **
## Residuals
                     5 34.02
                                  6.8
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "Analyze Profit of SHOW_TRUST and SHOW_ID interaction on Group: 1 for type: RECEIVER"
##
## Error: id
            Df Sum Sq Mean Sq F value Pr(>F)
## Residuals 5 46.6
                        9.32
## Error: id:SHOW_TRUST
             Df Sum Sq Mean Sq F value Pr(>F)
```

```
## SHOW_TRUST 1 1.09 1.092 0.123 0.74
## Residuals 5 44.36
                        8.872
## Error: id:SHOW_ID
           Df Sum Sq Mean Sq F value Pr(>F)
           1 10.33 10.332
                               2.119 0.205
## SHOW_ID
## Residuals 5 24.38 4.876
##
## Error: id:SHOW_TRUST:SHOW_ID
                    Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST:SHOW_ID 1 97.34
                               97.34
                                        30.93 0.00258 **
                     5 15.73
## Residuals
                                 3.15
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
               Without Trust With Trust
## 1 Without ID
                    2.754401
                               7.20873
                    8.094452
                               4.49323
       With ID
## [1] "Analyze Profit of SHOW_TRUST and SHOW_ID interaction on Group: 2 for type: RECEIVER"
## Error: id
            Df Sum Sq Mean Sq F value Pr(>F)
## Residuals 5 36.06
                       7.212
##
## Error: id:SHOW TRUST
             Df Sum Sq Mean Sq F value Pr(>F)
## SHOW TRUST 1 2.793
                        2.793
                               1.045 0.354
## Residuals 5 13.363
                        2.673
## Error: id:SHOW_ID
            Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_ID
            1 7.637
                       7.637
                               1.791 0.238
## Residuals 5 21.316
                       4.263
## Error: id:SHOW_TRUST:SHOW_ID
                    Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST:SHOW_ID 1 0.5754 0.5754
                                       1.199 0.323
## Residuals
                     5 2.3990 0.4798
##
               Without Trust With Trust
## 1 Without ID
                   4.763095 5.755056
       With ID
                    6.200974 6.573557
## [1] "Analyze Profit of SHOW_TRUST and SHOW_ID interaction on Group: 3 for type: RECEIVER"
##
## Error: id
            Df Sum Sq Mean Sq F value Pr(>F)
## Residuals 5 210.2
                       42.05
##
## Error: id:SHOW_TRUST
             Df Sum Sq Mean Sq F value Pr(>F)
                        92.87
## SHOW_TRUST 1 92.87
                                50.59 0.000852 ***
## Residuals
             5
                 9.18
                         1.84
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: id:SHOW_ID
```

```
Df Sum Sq Mean Sq F value Pr(>F)
## SHOW ID
          1 6.542 6.542 1.319 0.303
## Residuals 5 24.793 4.959
##
## Error: id:SHOW_TRUST:SHOW_ID
                    Df Sum Sq Mean Sq F value Pr(>F)
## SHOW TRUST:SHOW ID 1 1.546 1.546 0.315 0.599
                     5 24.529 4.906
## Residuals
##
              Without Trust With Trust
## 1 Without ID
                 9.349393 13.79120
       With ID
                  10.901195 14.32778
## [1] "Analyze Profit of SHOW_TRUST and SHOW_ID interaction on Group: 4 for type: RECEIVER"
           Df Sum Sq Mean Sq F value Pr(>F)
## Residuals 5 12.01 2.401
##
## Error: id:SHOW TRUST
            Df Sum Sq Mean Sq F value Pr(>F)
## SHOW TRUST 1 0.01 0.010 0.003 0.96
## Residuals 5 18.36 3.672
## Error: id:SHOW_ID
           Df Sum Sq Mean Sq F value Pr(>F)
## SHOW ID 1 7.496 7.496 6.631 0.0497 *
## Residuals 5 5.652 1.130
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: id:SHOW_TRUST:SHOW_ID
                    Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST:SHOW_ID 1 11.44 11.444 4.092 0.099 .
## Residuals
                    5 13.98 2.797
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
             Without Trust With Trust
## 1 Without ID
                  7.751158 9.090500
       With ID
                  10.250000 8.827165
## [1] "Analyze Profit of SHOW_TRUST and SHOW_ID interaction on Group: 5 for type: RECEIVER"
##
## Error: id
           Df Sum Sq Mean Sq F value Pr(>F)
## Residuals 5 38.67 7.734
##
## Error: id:SHOW_TRUST
            Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST 1 15.72 15.719
                              2.044 0.212
## Residuals 5 38.46 7.692
## Error: id:SHOW_ID
          Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_ID
          1 0.018 0.0182 0.017 0.901
## Residuals 5 5.314 1.0628
##
```

```
## Error: id:SHOW_TRUST:SHOW_ID
##
                    Df Sum Sq Mean Sq F value Pr(>F)
## SHOW TRUST: SHOW ID 1 10.75 10.749
                                        3.335 0.127
                     5 16.12
## Residuals
                               3.223
               Without Trust With Trust
## 1 Without ID
                    9.034127
                            6.077068
       With ID
                   7.750722 7.470557
## [1] "Analyze response time of SHOW_TRUST and SHOW_ID interaction on Group: 1 for type: RECEIVER"
##
            Df Sum Sq Mean Sq F value Pr(>F)
## Residuals 5 47.49
                       9.498
## Error: id:SHOW_TRUST
             Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST 1 3.589
                        3.589
                                 1.68 0.252
## Residuals 5 10.679
                        2.136
##
## Error: id:SHOW_ID
           Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_ID
            1 45.46 45.46
                              5.661 0.0632 .
## Residuals 5 40.15
                      8.03
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: id:SHOW_TRUST:SHOW_ID
                    Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST:SHOW_ID 1 152.80 152.80
                                       14.53 0.0125 *
## Residuals
                     5 52.59
                               10.52
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "Analyze response time of SHOW_TRUST and SHOW_ID interaction on Group: 2 for type: RECEIVER"
##
## Error: id
            Df Sum Sq Mean Sq F value Pr(>F)
## Residuals 5 777.3
                       155.5
## Error: id:SHOW_TRUST
             Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST 1 731.2
                        731.2
                                55.27 0.000694 ***
                66.2
## Residuals 5
                         13.2
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Error: id:SHOW_ID
            Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_ID
             1 77.27
                       77.27
                               12.17 0.0175 *
## Residuals 5 31.75
                        6.35
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: id:SHOW_TRUST:SHOW_ID
                    Df Sum Sq Mean Sq F value
## SHOW_TRUST:SHOW_ID 1 324.6 324.6 64.47 0.000485 ***
```

```
## Residuals
                         25.2
                               5.0
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "Analyze response time of SHOW_TRUST and SHOW_ID interaction on Group: 3 for type: RECEIVER"
## Error: id
            Df Sum Sq Mean Sq F value Pr(>F)
## Residuals 5 67.43
                       13.49
##
## Error: id:SHOW_TRUST
             Df Sum Sq Mean Sq F value Pr(>F)
## SHOW TRUST 1 4.191
                       4.191
                                2.488 0.176
## Residuals
             5 8.421
                        1.684
##
## Error: id:SHOW_ID
            Df Sum Sq Mean Sq F value Pr(>F)
            1 81.37
                       81.37
                               17.68 0.00845 **
## SHOW_ID
## Residuals 5 23.02
                        4.60
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Error: id:SHOW_TRUST:SHOW_ID
                    Df Sum Sq Mean Sq F value
## SHOW TRUST:SHOW ID 1 50.31
                                50.31
                                        55.88 0.000677 ***
## Residuals
                      5
                        4.50
                                 0.90
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "Analyze response time of SHOW_TRUST and SHOW_ID interaction on Group: 4 for type: RECEIVER"
## Error: id
##
            Df Sum Sq Mean Sq F value Pr(>F)
## Residuals 5 380.9
                       76.19
## Error: id:SHOW_TRUST
            Df Sum Sq Mean Sq F value Pr(>F)
                               83.05 0.000266 ***
## SHOW TRUST 1 295.82 295.82
## Residuals 5 17.81
                         3.56
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Error: id:SHOW ID
            Df Sum Sq Mean Sq F value Pr(>F)
## SHOW ID
            1 0.21
                       0.21
                               0.005 0.947
## Residuals 5 211.87
                       42.37
## Error: id:SHOW_TRUST:SHOW_ID
                    Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST:SHOW_ID 1 113.7 113.71
                                        4.913 0.0775 .
## Residuals
                     5 115.7
                                23.14
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## [1] "Analyze response time of SHOW TRUST and SHOW ID interaction on Group: 5 for type: RECEIVER"
##
## Error: id
```

```
Df Sum Sq Mean Sq F value Pr(>F)
## Residuals 5 154.8 30.96
##
## Error: id:SHOW_TRUST
        Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST 1 262.90 262.90 80.91 0.000283 ***
## Residuals 5 16.25
                     3.25
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: id:SHOW_ID
          Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_ID 1 529.2 529.2 70.55 0.000392 ***
## Residuals 5 37.5 7.5
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: id:SHOW_TRUST:SHOW_ID
                   Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST:SHOW_ID 1 517.9 517.9 41.17 0.00136 **
## Residuals
                  5 62.9
                             12.6
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
```

Test the regression of sending behavior on different pieces of information

In the above section, we consider all games in a same kind as a whole. In this section, we want to see how each person behave in different kinds of situation.

First, we define four empty data frames for 4 kinds of game.

The new variable 'peak_end_trust' is used for calculate "peak end effect", which basically said that the feeling about a repeated event is average of maximum feeling so far and the last feeling the subject have with this event.

Then again we run through the whole data and load the game to corresponding dataframes.

After that, we applied the analysis on each individual game.

```
## [1] "Linear regression of relative sending on trust value of Simple Game for type: SENDER"
##
## Call:
## lm(formula = RelSend ~ trust_value + my_trust_value, data = df_simple)
##
## Residuals:
##
       Min
                 1Q
                      Median
                                    3Q
                                            Max
## -0.16900 -0.03798 -0.02209 0.04528 0.18161
##
## Coefficients:
                 Estimate Std. Error t value Pr(>|t|)
##
                   -0.2611
                               0.0614 -4.253 0.000226 ***
## (Intercept)
## trust_value
                   0.2562
                               0.1554
                                       1.649 0.110772
                               0.1163 12.801 5.57e-13 ***
                   1.4889
## my_trust_value
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.08502 on 27 degrees of freedom
## Multiple R-squared: 0.8644, Adjusted R-squared: 0.8543
## F-statistic: 86.03 on 2 and 27 DF, p-value: 1.936e-12
## [1] "Linear regression of relative sending on trust value of ID Game for type: SENDER"
##
## lm(formula = RelSend ~ trust_value + my_trust_value, data = df_id)
##
## Residuals:
                 1Q
                      Median
                                    3Q
       Min
                                            Max
## -0.17997 -0.08236  0.01791  0.04621  0.24022
##
## Coefficients:
                 Estimate Std. Error t value Pr(>|t|)
                   -0.3679
                                                0.0382 *
## (Intercept)
                               0.1688
                                      -2.179
                   0.5488
                                               0.0951 .
## trust value
                               0.3173
                                       1.730
## my_trust_value
                   1.4517
                               0.1559
                                       9.311 6.41e-10 ***
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.1014 on 27 degrees of freedom
## Multiple R-squared: 0.7634, Adjusted R-squared: 0.7459
## F-statistic: 43.57 on 2 and 27 DF, p-value: 3.533e-09
```

```
## [1] "Linear regression of relative sending on trust value of Score Game for type: SENDER"
##
## Call:
## lm(formula = RelSend ~ trust_value + my_trust_value, data = df_score)
## Residuals:
##
        Min
                   1Q
                         Median
## -0.210241 -0.056944 0.009976 0.061286 0.128565
##
## Coefficients:
                 Estimate Std. Error t value Pr(>|t|)
##
                               0.0893 -7.533 4.20e-08 ***
## (Intercept)
                   -0.6727
## trust_value
                               0.2320
                                       5.686 4.85e-06 ***
                   1.3192
                                       7.360 6.45e-08 ***
                   1.3565
                               0.1843
## my_trust_value
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.08596 on 27 degrees of freedom
## Multiple R-squared: 0.8879, Adjusted R-squared: 0.8796
## F-statistic: 106.9 on 2 and 27 DF, p-value: 1.481e-13
## [1] "Linear regression of relative sending on trust value of Combine Game for type: SENDER"
## Call:
## lm(formula = RelSend ~ trust_value + my_trust_value, data = df_combine)
## Residuals:
##
        Min
                   1Q
                         Median
## -0.150939 -0.044539 0.002393 0.038702 0.198586
## Coefficients:
##
                 Estimate Std. Error t value Pr(>|t|)
                   -0.6266
                               0.0851 -7.364 6.39e-08 ***
## (Intercept)
                   1.0693
                               0.2279
                                       4.692 6.96e-05 ***
## trust value
                               0.1795
                                       8.332 6.10e-09 ***
## my_trust_value
                   1.4954
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.08923 on 27 degrees of freedom
## Multiple R-squared: 0.8966, Adjusted R-squared: 0.889
## F-statistic: 117.1 on 2 and 27 DF, p-value: 4.938e-14
## [1] "Linear regression of relative sending on trust value of Simple Game for type: RECEIVER"
##
## Call:
## lm(formula = RelSend ~ trust_value + my_trust_value, data = df_simple)
## Residuals:
##
        Min
                 1Q
                      Median
## -0.21929 -0.10059 0.00804 0.06272 0.39919
## Coefficients:
##
                 Estimate Std. Error t value Pr(>|t|)
```

```
## (Intercept)
                  0.2112
                              0.1187
                                     1.780
                                              0.0864 .
## trust_value
                  -0.8357
                             0.3103 -2.693 0.0120 *
## my_trust_value 1.0568
                              0.1676 6.304 9.54e-07 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.1354 on 27 degrees of freedom
## Multiple R-squared: 0.6397, Adjusted R-squared: 0.613
## F-statistic: 23.97 on 2 and 27 DF, p-value: 1.036e-06
##
## [1] "----"
##
## Call:
## lm(formula = RelSend ~ trust_value + my_trust_value + AbsPartnerSend,
      data = df_simple)
##
## Residuals:
       Min
                 1Q
                    Median
## -0.20487 -0.09520 -0.00004 0.07722 0.38307
## Coefficients:
                 Estimate Std. Error t value Pr(>|t|)
                                     0.721
## (Intercept)
                  0.11234
                             0.15590
                                               0.478
                 -0.23317
                             0.68953 -0.338
## trust value
                                               0.738
## my_trust_value 1.11924
                             0.17951 6.235 1.35e-06 ***
## AbsPartnerSend -0.03873
                            0.03957 -0.979
                                               0.337
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.1355 on 26 degrees of freedom
## Multiple R-squared: 0.6525, Adjusted R-squared: 0.6124
## F-statistic: 16.27 on 3 and 26 DF, p-value: 3.714e-06
##
## [1] "----"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + AbsPartnerSend, data = df_simple)
##
## Residuals:
##
       Min
                 1Q
                    Median
                                  3Q
## -0.19912 -0.10103 -0.00098 0.07989 0.38361
##
## Coefficients:
                 Estimate Std. Error t value Pr(>|t|)
##
                            0.07424 0.892 0.38036
## (Intercept)
                  0.06621
## my_trust_value 1.13920
                                      6.833 2.44e-07 ***
                             0.16673
## AbsPartnerSend -0.05067
                            0.01752 -2.892 0.00748 **
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.1333 on 27 degrees of freedom
## Multiple R-squared: 0.6509, Adjusted R-squared: 0.6251
## F-statistic: 25.18 on 2 and 27 DF, p-value: 6.748e-07
##
```

```
## [1] "Linear regression of relative sending on trust value of ID Game for type: RECEIVER"
##
## Call:
## lm(formula = RelSend ~ trust_value + my_trust_value, data = df_id)
## Residuals:
                     Median
       Min
                 10
                                   30
## -0.20288 -0.05319 -0.01134 0.06952 0.21452
##
## Coefficients:
                  Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                 -0.078318
                             0.157743 -0.496
                                                 0.624
## trust_value
                 -0.002079
                             0.323062 -0.006
                                                 0.995
## my_trust_value 1.145081
                             0.138444
                                       8.271 7.04e-09 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.09207 on 27 degrees of freedom
## Multiple R-squared: 0.717, Adjusted R-squared: 0.6961
## F-statistic: 34.21 on 2 and 27 DF, p-value: 3.969e-08
## [1] "----"
##
## Call:
## lm(formula = RelSend ~ trust_value + my_trust_value + AbsPartnerSend,
      data = df_id)
##
## Residuals:
                     Median
       Min
                 1Q
                                   3Q
## -0.17328 -0.05515 -0.01478 0.04954 0.20256
##
## Coefficients:
##
                 Estimate Std. Error t value Pr(>|t|)
                             0.16151 -1.222
                 -0.19742
                                               0.2325
## (Intercept)
## trust value
                  0.52466
                             0.40635
                                       1.291
                                               0.2080
                             0.15239
                                       8.513 5.41e-09 ***
## my_trust_value 1.29730
## AbsPartnerSend -0.03517
                             0.01778 - 1.978
                                             0.0586 .
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.08747 on 26 degrees of freedom
## Multiple R-squared: 0.754, Adjusted R-squared: 0.7257
## F-statistic: 26.57 on 3 and 26 DF, p-value: 4.433e-08
##
## [1] "----"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + AbsPartnerSend, data = df_id)
## Residuals:
                 1Q
                     Median
       Min
                                   3Q
                                           Max
## -0.18040 -0.06471 -0.01187 0.05895 0.20211
##
## Coefficients:
```

```
Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                 -0.01343
                             0.07695 -0.175
                                                0.863
## my trust value 1.23312
                             0.14582
                                       8.456 4.55e-09 ***
## AbsPartnerSend -0.02012
                             0.01359 -1.480
                                                0.150
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.08855 on 27 degrees of freedom
## Multiple R-squared: 0.7383, Adjusted R-squared: 0.7189
## F-statistic: 38.08 on 2 and 27 DF, p-value: 1.384e-08
## [1] "Linear regression of relative sending on trust value of Score Game for type: RECEIVER"
## Call:
## lm(formula = RelSend ~ trust_value + my_trust_value, data = df_score)
##
## Residuals:
##
                         Median
        Min
                   1Q
## -0.280109 -0.051707 0.002227 0.056455 0.201905
## Coefficients:
                 Estimate Std. Error t value Pr(>|t|)
                              0.1374
## (Intercept)
                   0.2574
                                      1.873
                                               0.0720 .
                  -0.7084
                              0.3553 -1.994
                                               0.0564 .
## trust value
                                       5.656 5.26e-06 ***
## my_trust_value
                   1.1133
                              0.1968
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.1149 on 27 degrees of freedom
## Multiple R-squared: 0.5491, Adjusted R-squared: 0.5157
## F-statistic: 16.44 on 2 and 27 DF, p-value: 2.137e-05
##
## [1] "----"
##
## lm(formula = RelSend ~ trust_value + my_trust_value + AbsPartnerSend,
##
      data = df score)
##
## Residuals:
##
        Min
                         Median
                   1Q
                                       30
## -0.251584 -0.060449 -0.008884 0.054348 0.239598
##
## Coefficients:
##
                 Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                  0.01454
                             0.20506
                                       0.071
                                                0.944
                 -0.07442
## trust_value
                             0.53315 - 0.140
                                                0.890
## my_trust_value 1.49678
                             0.31135
                                       4.807 5.59e-05 ***
## AbsPartnerSend -0.03995
                             0.02555 - 1.564
                                                0.130
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.1119 on 26 degrees of freedom
## Multiple R-squared: 0.5879, Adjusted R-squared: 0.5403
## F-statistic: 12.36 on 3 and 26 DF, p-value: 3.252e-05
```

```
##
## [1] "----"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + AbsPartnerSend, data = df_score)
## Residuals:
##
        Min
                   1Q
                         Median
                                       3Q
## -0.250120 -0.061284 -0.008514 0.055041 0.240287
##
## Coefficients:
                 Estimate Std. Error t value Pr(>|t|)
##
## (Intercept)
                             0.07835 -0.151 0.8812
                 -0.01182
## my_trust_value 1.51418
                             0.28009
                                       5.406 1.02e-05 ***
## AbsPartnerSend -0.04267
                             0.01629 -2.619
                                              0.0143 *
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.1099 on 27 degrees of freedom
## Multiple R-squared: 0.5876, Adjusted R-squared: 0.557
## F-statistic: 19.23 on 2 and 27 DF, p-value: 6.415e-06
## [1] "Linear regression of relative sending on trust value of Combine Game for type: RECEIVER"
## Call:
## lm(formula = RelSend ~ trust_value + my_trust_value, data = df_combine)
## Residuals:
##
                 1Q
                      Median
       Min
                                   3Q
## -0.16794 -0.05460 -0.02329 0.07147 0.17540
##
## Coefficients:
##
                 Estimate Std. Error t value Pr(>|t|)
                  0.40295
                             0.09903
                                       4.069 0.000369 ***
## (Intercept)
## trust value
                 -0.70284
                             0.28055
                                     -2.505 0.018572 *
                             0.16628
                                       4.944 3.54e-05 ***
## my_trust_value 0.82204
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.09873 on 27 degrees of freedom
## Multiple R-squared: 0.4815, Adjusted R-squared: 0.4431
## F-statistic: 12.54 on 2 and 27 DF, p-value: 0.000141
## [1] "----"
##
## Call:
## lm(formula = RelSend ~ trust_value + my_trust_value + AbsPartnerSend,
      data = df_combine)
##
## Residuals:
                 1Q
                     Median
       Min
                                   30
                                           Max
## -0.18671 -0.06514 -0.01169 0.07493 0.15791
##
## Coefficients:
```

```
##
               Estimate Std. Error t value Pr(>|t|)
## (Intercept)
               -0.37417
                         0.59335 -0.631 0.533803
## trust value
## my_trust_value 0.91062
                         0.21910 4.156 0.000311 ***
## AbsPartnerSend -0.01687
                       0.02674 -0.631 0.533744
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.09985 on 26 degrees of freedom
## Multiple R-squared: 0.4893, Adjusted R-squared: 0.4304
## F-statistic: 8.303 on 3 and 26 DF, p-value: 0.0004876
## [1] "----"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + AbsPartnerSend, data = df_combine)
##
## Residuals:
       Min
                 1Q
                      Median
                                  3Q
## -0.204412 -0.063405 0.007548 0.073628 0.155424
##
## Coefficients:
               Estimate Std. Error t value Pr(>|t|)
##
               ## (Intercept)
## my_trust_value 0.95641
                         0.20441 4.679 7.22e-05 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.09873 on 27 degrees of freedom
## Multiple R-squared: 0.4815, Adjusted R-squared: 0.4431
## F-statistic: 12.54 on 2 and 27 DF, p-value: 0.000141
```

Group effect analysis with group and round number as between variables

```
Date: 2-Jun-2017
## [1] "Analyze SENDER"
##
## Error: id
##
                                 Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST
                                  1
                                      1.40
                                             1.395
                                                     0.395 0.544
## SHOW_ID
                                             0.505
                                      0.50
                                                     0.143 0.713
                                  1
## round_number
                                      5.75
                                            1.437
                                                     0.407 0.800
## SHOW_TRUST:SHOW_ID
                                  1
                                      0.10
                                            0.101
                                                     0.029 0.869
## SHOW_TRUST:round_number
                                     1.47
                                            0.368
                                                     0.104 0.978
## SHOW_ID:round_number
                                  4 0.76
                                           0.190
                                                     0.054 0.994
## SHOW_TRUST:SHOW_ID:round_number 4 7.52
                                            1.879
                                                     0.532 0.716
## Residuals
                                 10 35.33
                                             3.533
##
## Error: SHOW ID
##
             Df Sum Sq Mean Sq
## SHOW TRUST 1 5.361
                         5.361
##
## Error: round_number
               Df Sum Sq Mean Sq
## SHOW TRUST
                1 0.3649 0.3649
## round_number 3 0.5964 0.1988
## Error: id:SHOW_ID
##
                                 Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST
                                  1 0.359 0.3590
                                                     1.324 0.268
## SHOW TRUST:SHOW ID
                                  1 0.052 0.0523
                                                     0.193 0.667
## SHOW_TRUST:round_number
                                  4 0.727 0.1817
                                                     0.670 0.623
## SHOW ID:round number
                                  4 0.217 0.0542
                                                     0.200 0.935
## SHOW_TRUST:SHOW_ID:round_number 4 1.903 0.4757
                                                     1.754 0.191
## Residuals
                                 15 4.068 0.2712
##
## Error: id:round_number
##
                                  Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST
                                   1 0.080 0.0803
                                                     0.808 0.3708
## SHOW_TRUST:SHOW_ID
                                   1
                                      0.440 0.4400
                                                     4.430 0.0378 *
## SHOW_TRUST:round_number
                                   4 0.264 0.0660
                                                     0.665 0.6180
## SHOW ID:round number
                                   4 0.670 0.1675
                                                     1.687 0.1588
## SHOW_TRUST:SHOW_ID:round_number
                                   4 0.101 0.0253
                                                      0.254 0.9064
## Residuals
                                 102 10.129 0.0993
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: SHOW_ID:round_number
##
                          Df Sum Sq Mean Sq
## SHOW TRUST
                           1 0.0886 0.0886
## SHOW_TRUST:SHOW_ID
                          1 0.0275 0.0275
## SHOW_TRUST:round_number 2 0.6357 0.3178
##
## Error: id:GroupID:SHOW_TRUST
                                 Df Sum Sq Mean Sq F value Pr(>F)
```

```
## SHOW TRUST
                                   1 5.841
                                              5.841
                                                      9.329 0.00626 **
## SHOW_TRUST:SHOW_ID
                                   1 0.004
                                              0.004
                                                      0.006 0.93990
## SHOW TRUST:round number
                                   4 2.283
                                              0.571
                                                      0.911 0.47634
## SHOW_TRUST:SHOW_ID:round_number 4 0.217
                                                      0.087 0.98562
                                              0.054
## Residuals
                                  20 12.523
                                              0.626
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Error: id:SHOW_ID:round_number
##
                                   Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST:SHOW_ID
                                    1 0.003 0.00322
                                                       0.055 0.815
## SHOW_TRUST:round_number
                                    4 0.205 0.05126
                                                       0.876 0.481
## SHOW_TRUST:SHOW_ID:round_number
                                    4 0.073 0.01824
                                                       0.311 0.870
## Residuals
                                  107 6.264 0.05854
##
## Error: id:GroupID:SHOW_TRUST:SHOW_ID
##
                                  Df Sum Sq Mean Sq F value
                                                              Pr(>F)
## SHOW TRUST: SHOW ID
                                   1 4.094
                                              4.094 16.809 0.000512 ***
                                              0.074
## SHOW_TRUST:round_number
                                   4 0.296
                                                      0.304 0.871920
## SHOW TRUST:SHOW ID:round number 4 0.917
                                              0.229
                                                      0.942 0.459361
                                  21
## Residuals
                                     5.115
                                              0.244
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: id:GroupID:SHOW_TRUST:round_number
                                   Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST:round_number
                                    4 1.227 0.30663
                                                      4.384 0.00249 **
## SHOW_TRUST:SHOW_ID:round_number
                                    4 0.127 0.03171
                                                       0.453 0.76968
## Residuals
                                  112 7.833 0.06994
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: id:GroupID:SHOW_TRUST:SHOW_ID:round_number
                                   Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST:SHOW_ID:round_number
                                    4 0.731 0.18265
                                                       1.846 0.126
## Residuals
                                  101 9.993 0.09894
##
## Error: Within
             Df Sum Sq Mean Sq F value Pr(>F)
## Residuals 915 58.76 0.06422
## [1] "Analyze RECEIVER"
##
## Error: id
##
                                  Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST
                                   1 6.192
                                              6.192 12.341 0.0056 **
## SHOW_ID
                                   1
                                     0.058
                                              0.058
                                                      0.116 0.7402
## round_number
                                   4 2.178
                                              0.545
                                                      1.085 0.4144
## SHOW_TRUST:SHOW_ID
                                   1 0.731
                                              0.731
                                                      1.457 0.2552
## SHOW_TRUST:round_number
                                   4 0.813
                                              0.203
                                                      0.405 0.8012
## SHOW_ID:round_number
                                   4
                                     2.950
                                              0.738
                                                      1.470 0.2824
                                              0.984
## SHOW_TRUST:SHOW_ID:round_number 4 3.935
                                                      1.961 0.1768
## Residuals
                                  10
                                     5.018
                                              0.502
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
```

```
##
## Error: SHOW ID
             Df Sum Sq Mean Sq
## SHOW_TRUST 1 1.885
                         1.885
##
## Error: round number
               Df Sum Sq Mean Sq
## SHOW TRUST
                1 0.00122 0.00122
## round number 3 0.19468 0.06489
##
## Error: id:SHOW_ID
##
                                  Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST
                                   1 0.0852 0.08516
                                                      0.602 0.450
                                   1 0.0001 0.00010
                                                      0.001 0.979
## SHOW_TRUST:SHOW_ID
## SHOW_TRUST:round_number
                                   4 0.3215 0.08037
                                                      0.568 0.690
## SHOW_ID:round_number
                                   4 0.3699 0.09247
                                                      0.654 0.633
## SHOW_TRUST:SHOW_ID:round_number 4 0.1621 0.04054
                                                      0.287 0.882
## Residuals
                                  15 2.1211 0.14140
## Error: id:round_number
##
                                   Df Sum Sq Mean Sq F value Pr(>F)
## SHOW TRUST
                                    1 0.246 0.24590
                                                      7.499 0.00729 **
## SHOW_TRUST:SHOW_ID
                                    1 0.189 0.18875
                                                       5.756 0.01825 *
## SHOW TRUST:round number
                                    4 0.310 0.07760
                                                       2.367 0.05769
## SHOW ID:round number
                                    4 0.174 0.04362
                                                       1.330 0.26385
## SHOW_TRUST:SHOW_ID:round_number
                                    4 0.143 0.03569
                                                       1.088 0.36638
                                  102 3.345 0.03279
## Residuals
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: SHOW_ID:round_number
##
                          Df Sum Sq Mean Sq
## SHOW_TRUST
                           1 0.12037 0.12037
## SHOW_TRUST:SHOW_ID
                           1 0.00391 0.00391
## SHOW_TRUST:round_number 2 0.00040 0.00020
## Error: id:GroupID:SHOW_TRUST
##
                                  Df Sum Sq Mean Sq F value
                                                              Pr(>F)
## SHOW TRUST
                                   1 2.4551 2.4551 24.107 8.46e-05 ***
## SHOW_TRUST:SHOW_ID
                                   1 0.0456 0.0456
                                                      0.448
                                                              0.5109
## SHOW TRUST:round number
                                   4 1.2937 0.3234
                                                      3.176
                                                              0.0357 *
## SHOW_TRUST:SHOW_ID:round_number 4 0.5540 0.1385
                                                       1.360
                                                              0.2830
## Residuals
                                  20 2.0368 0.1018
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: id:SHOW_ID:round_number
##
                                   Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST:SHOW_ID
                                    1 0.036 0.03598
                                                       0.893 0.347
## SHOW_TRUST:round_number
                                    4
                                       0.053 0.01333
                                                       0.331 0.857
## SHOW_TRUST:SHOW_ID:round_number
                                    4 0.050 0.01257
                                                       0.312 0.869
## Residuals
                                  106
                                      4.272 0.04030
##
## Error: id:GroupID:SHOW TRUST:SHOW ID
```

```
##
                                Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST:SHOW_ID
                                 ## SHOW TRUST:round number
                                 4 0.7022 0.1756
                                                  2.340 0.08830 .
## SHOW_TRUST:SHOW_ID:round_number 4 0.1656 0.0414
                                                   0.552 0.69969
## Residuals
                                21 1.5751 0.0750
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Error: id:GroupID:SHOW_TRUST:round_number
##
                                 Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST:round_number
                                  4 0.033 0.00837
                                                    0.202 0.937
## SHOW_TRUST:SHOW_ID:round_number
                                  4 0.140 0.03500
                                                    0.846 0.499
## Residuals
                                105 4.345 0.04138
##
## Error: id:GroupID:SHOW_TRUST:SHOW_ID:round_number
                                Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST:SHOW_ID:round_number 4 0.173 0.04325
                                                   1.253 0.296
## Residuals
                                80 2.763 0.03453
##
## Error: Within
##
             Df Sum Sq Mean Sq F value Pr(>F)
## Residuals 687 19.53 0.02843
```

Group effect analysis with group and round number as between variables

However, we keep only first 2 rounds in each roles

```
Date: 12-Jun-2017
## [1] "Analyze SENDER"
##
## Error: id
##
                                  Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST
                                     0.005
                                              0.005
                                                      0.002 0.961
## SHOW_ID
                                              3.572
                                                      1.722 0.219
                                      3.572
                                   1
## round number
                                   4
                                     3.311
                                              0.828
                                                      0.399 0.805
## SHOW_TRUST:SHOW_ID
                                              1.080
                                   1 1.080
                                                      0.521 0.487
## SHOW TRUST:round number
                                   4 2.718
                                              0.679
                                                      0.328 0.853
## SHOW_ID:round_number
                                   4 3.974
                                              0.994
                                                      0.479 0.751
## SHOW_TRUST:SHOW_ID:round_number 4 2.990
                                              0.748
                                                      0.360 0.831
## Residuals
                                  10 20.744
                                              2.074
##
## Error: SHOW ID
             Df Sum Sq Mean Sq
## SHOW_TRUST 1 3.298
                         3.298
##
## Error: round_number
##
               Df Sum Sq Mean Sq
## SHOW_TRUST
                1 0.0496 0.0496
## round_number 3 0.9846 0.3282
##
## Error: id:SHOW_ID
##
                                  Df Sum Sq Mean Sq F value Pr(>F)
                                      0.047 0.0471
## SHOW_TRUST
                                                      0.195 0.665
## SHOW TRUST: SHOW ID
                                      0.062 0.0620
                                                      0.256 0.620
## SHOW_TRUST:round_number
                                   4 0.169 0.0423
                                                      0.175 0.948
## SHOW ID:round number
                                     0.239 0.0598
                                                      0.247 0.907
## SHOW_TRUST:SHOW_ID:round_number 4
                                      1.500 0.3750
                                                      1.550 0.239
## Residuals
                                      3.630
                                  15
                                             0.2420
##
## Error: id:round_number
##
                                  Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST
                                   1 0.156 0.1559
                                                      1.582 0.2115
## SHOW_TRUST:SHOW_ID
                                   1 0.401 0.4009
                                                      4.069 0.0464 *
## SHOW_TRUST:round_number
                                   4
                                      0.788 0.1971
                                                      2.000 0.1005
## SHOW_ID:round_number
                                   4
                                      0.541
                                            0.1352
                                                      1.373 0.2491
## SHOW_TRUST:SHOW_ID:round_number 4 0.326 0.0815
                                                      0.828 0.5108
## Residuals
                                  97
                                      9.557
                                            0.0985
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Error: SHOW_ID:round_number
##
                          Df Sum Sq Mean Sq
## SHOW TRUST
                           1 0.0398 0.03975
## SHOW_TRUST:SHOW_ID
                           1 0.2562 0.25618
## SHOW TRUST:round number 2 0.3463 0.17316
##
## Error: id:GroupID:SHOW_TRUST
```

```
##
                                  Df Sum Sq Mean Sq F value Pr(>F)
                                   1 2.389 2.3892
## SHOW TRUST
                                                     5.825 0.0255 *
## SHOW TRUST:SHOW ID
                                   1 0.241 0.2412
                                                      0.588 0.4522
## SHOW_TRUST:round_number
                                      1.049 0.2622
                                   4
                                                      0.639 0.6406
## SHOW_TRUST:SHOW_ID:round_number
                                  4
                                      2.202 0.5505
                                                      1.342 0.2890
## Residuals
                                  20
                                     8.203 0.4101
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: id:SHOW_ID:round_number
                                  Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST:SHOW_ID
                                   1 0.275 0.27540
                                                     4.702 0.0326 *
## SHOW_TRUST:round_number
                                   4 0.507 0.12668
                                                     2.163 0.0789 .
## SHOW_TRUST:SHOW_ID:round_number
                                  4 0.266 0.06650
                                                      1.135 0.3445
                                  97 5.681 0.05857
## Residuals
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Error: id:GroupID:SHOW_TRUST:SHOW_ID
                                  Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST:SHOW_ID
                                   1 1.877 1.8767
                                                     6.640 0.0176 *
## SHOW TRUST:round number
                                   4 0.072 0.0179
                                                      0.063 0.9920
## SHOW_TRUST:SHOW_ID:round_number 4 0.232 0.0580
                                                      0.205 0.9326
## Residuals
                                  21 5.935 0.2826
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: id:GroupID:SHOW_TRUST:round_number
                                  Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST:round_number
                                   4 0.666 0.16657
                                                      2.081 0.0891 .
## SHOW_TRUST:SHOW_ID:round_number 4 0.319 0.07983
                                                      0.997 0.4129
## Residuals
                                  97
                                     7.764 0.08005
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Error: id:GroupID:SHOW_TRUST:SHOW_ID:round_number
                                  Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST:SHOW_ID:round_number 4 0.609 0.15237
                                                      1.821 0.135
## Residuals
                                  66 5.524 0.08369
##
## Error: Within
             Df Sum Sq Mean Sq F value Pr(>F)
## Residuals 540 29.27 0.0542
## [1] "Analyze RECEIVER"
## Error: id
##
                                  Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST
                                   1 4.313
                                             4.313 15.379 0.00286 **
                                   1 0.169
## SHOW_ID
                                              0.169
                                                      0.602 0.45588
## round_number
                                   4 1.707
                                              0.427
                                                      1.522 0.26840
## SHOW_TRUST:SHOW_ID
                                   1 1.135
                                              1.135
                                                      4.045 0.07203
## SHOW TRUST:round number
                                   4 2.172
                                              0.543
                                                      1.936 0.18086
## SHOW_ID:round_number
                                   4 1.166
                                              0.291
                                                      1.039 0.43404
## SHOW TRUST:SHOW ID:round number 4 2.866
                                              0.716
                                                    2.555 0.10440
```

```
## Residuals
                                  10 2.805
                                             0.280
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: SHOW ID
##
             Df Sum Sq Mean Sq
## SHOW TRUST 1 1.595
##
## Error: round_number
##
               Df Sum Sq Mean Sq
## SHOW_TRUST
                1 0.0038 0.00377
## round_number 3 0.3988 0.13294
## Error: id:SHOW_ID
##
                                  Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST
                                   1 0.0750 0.07504
                                                      0.830 0.377
## SHOW_TRUST:SHOW_ID
                                   1 0.0263 0.02626
                                                      0.290 0.598
## SHOW TRUST:round number
                                   4 0.4343 0.10859
                                                      1.201 0.351
## SHOW_ID:round_number
                                   4 0.3721 0.09301
                                                      1.029 0.424
## SHOW TRUST:SHOW ID:round number 4 0.4084 0.10209
                                                      1.129 0.380
## Residuals
                                  15 1.3564 0.09043
##
## Error: id:round_number
##
                                   Df Sum Sq Mean Sq F value Pr(>F)
## SHOW TRUST
                                    1 0.103 0.1034
                                                       2.434 0.12183
## SHOW TRUST:SHOW ID
                                    1 0.422 0.4218
                                                       9.930 0.00213 **
## SHOW_TRUST:round_number
                                    4 0.227 0.0567
                                                       1.334 0.26233
## SHOW_ID:round_number
                                    4 0.078 0.0194
                                                       0.457 0.76709
## SHOW_TRUST:SHOW_ID:round_number
                                    4 0.088 0.0219
                                                       0.516 0.72376
## Residuals
                                  102 4.333 0.0425
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: SHOW_ID:round_number
                          Df Sum Sq Mean Sq
## SHOW TRUST
                           1 0.05270 0.05270
## SHOW TRUST: SHOW ID
                           1 0.00013 0.00013
## SHOW_TRUST:round_number 2 0.03535 0.01768
##
## Error: id:GroupID:SHOW_TRUST
                                  Df Sum Sq Mean Sq F value
                                                              Pr(>F)
## SHOW TRUST
                                   1 1.9292 1.9292 18.362 0.000361 ***
## SHOW TRUST: SHOW ID
                                   1 0.0562 0.0562
                                                      0.535 0.472847
                                   4 0.3494 0.0874
## SHOW_TRUST:round_number
                                                      0.831 0.520943
## SHOW_TRUST:SHOW_ID:round_number 4 0.5875 0.1469
                                                      1.398 0.270664
                                  20 2.1013 0.1051
## Residuals
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: id:SHOW_ID:round_number
##
                                  Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST:SHOW_ID
                                   1 0.040 0.03987
                                                      1.062 0.305
## SHOW_TRUST:round_number
                                   4 0.054 0.01345
                                                      0.358 0.838
## SHOW TRUST:SHOW ID:round number 4 0.099 0.02466
                                                      0.657 0.623
```

```
## Residuals
                                 91 3.416 0.03753
##
## Error: id:GroupID:SHOW_TRUST:SHOW_ID
                                 Df Sum Sq Mean Sq F value Pr(>F)
## SHOW TRUST: SHOW ID
                                  1 1.2704 1.2704 15.718 0.000707 ***
## SHOW TRUST:round number
                                  4 0.1561 0.0390 0.483 0.747990
## SHOW_TRUST:SHOW_ID:round_number 4 0.1240 0.0310 0.384 0.817785
                                 21 1.6973 0.0808
## Residuals
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: id:GroupID:SHOW_TRUST:round_number
                                 Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST:round_number
                                  4 0.074 0.01862 0.397 0.81
## SHOW_TRUST:SHOW_ID:round_number 4 0.335 0.08368
                                                     1.783 0.14
## Residuals
                                 84 3.941 0.04692
##
## Error: id:GroupID:SHOW_TRUST:SHOW_ID:round_number
                                 Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST:SHOW_ID:round_number 3 0.0982 0.03272 1.408 0.254
## Residuals
                                 42 0.9762 0.02324
##
## Error: Within
             Df Sum Sq Mean Sq F value Pr(>F)
## Residuals 440 13.72 0.03119
```

Group effect analysis for each round

Now, we create five datasets for five rounds to analyze ANOVA. We expected that the same effect will appear in 5 analysis.

```
Date: 12-Jun-2017
## [1] "Analyze SENDER"
## [1] "Round number: 1"
## [1] "----"
## [1] "ANOVA 3-ways Analysis in wide format for type (with corrected error terms): Sender"
                                 SS num Df Error SS den Df
                                             5.7358
                                                        25 152.5149
## (Intercept)
                             34.992
                                         1
## GroupID
                              1.777
                                         4
                                             5.7358
                                                        25
                                                             1.9365
## SHOW TRUST
                              0.481
                                             1.2942
                                                        25
                                                             3.7789
## GroupID:SHOW_TRUST
                              0.510
                                         4
                                             1.2942
                                                        25
                                                            2.4606
## SHOW ID
                              0.108
                                         1
                                             1.3642
                                                        25
                                                             3.2522
## GroupID:SHOW ID
                                             1.3642
                                                        25
                                                            0.6086
                              0.133
## SHOW TRUST:SHOW ID
                                             1.1025
                                                             0.3189
                              0.012
                                                        25
## GroupID:SHOW_TRUST:SHOW_ID 0.151
                                             1.1025
                                                        25
                                                             0.8532
                                Pr(>F)
## (Intercept)
                             3.871e-12 ***
## GroupID
                               0.13556
## SHOW_TRUST
                               0.12382
## GroupID:SHOW_TRUST
                               0.07147 .
## SHOW_ID
                               0.14566
## GroupID:SHOW_ID
                               0.66021
## SHOW_TRUST:SHOW_ID
                               0.60241
## GroupID:SHOW_TRUST:SHOW_ID
                               0.50527
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "---***
## [1] "Analyze SENDER"
## [1] "Round number: 2"
## [1] "----"
## [1] "ANOVA 3-ways Analysis in wide format for type (with corrected error terms): Sender"
##
                                  SS num Df Error SS den Df
## (Intercept)
                             20.7936
                                          1
                                               2.891
                                                         20 143.8506
## GroupID
                                          4
                                               2.891
                                                         20 1.5486
                              0.8954
## SHOW_TRUST
                                                         20
                                                              2.9385
                              0.4900
                                          1
                                               1.273
## GroupID:SHOW_TRUST
                                               1.273
                                                         20 2.6198
                              0.6670
## SHOW ID
                              0.1444
                                          1
                                               1.067
                                                         20 2.2336
## GroupID:SHOW_ID
                                                         20
                              0.2586
                                          4
                                               1.067
                                                            1.2118
## SHOW_TRUST:SHOW_ID
                              0.2304
                                          1
                                               2.561
                                                         20
                                                              6.2019
## GroupID:SHOW_TRUST:SHOW_ID 0.1486
                                               2.561
                                                         20
                                                              0.2901
##
                                Pr(>F)
## (Intercept)
                             1.372e-10 ***
## GroupID
                               0.22655
## SHOW TRUST
                               0.16164
## GroupID:SHOW_TRUST
                               0.06569
## SHOW ID
                               0.20935
## GroupID:SHOW_ID
                               0.33687
## SHOW TRUST:SHOW ID
                               0.06746 .
## GroupID:SHOW_TRUST:SHOW_ID
                               0.88091
## ---
```

```
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "---***
## [1] "Analyze SENDER"
## [1] "Round number: 3"
## [1] "----"
## [1] "ANOVA 3-ways Analysis in wide format for type (with corrected error terms): Sender"
                                 SS num Df Error SS den Df
## (Intercept)
                            19.2080
                                         1
                                             2.0463
                                                        15 140.8039
## GroupID
                             2.0907
                                         4
                                            2.0463
                                                       15
                                                            3.8316
## SHOW_TRUST
                             0.1620
                                         1
                                           1.4688
                                                       15
                                                            4.4922
## GroupID:SHOW_TRUST
                             0.1442
                                         4 1.4688
                                                       15
                                                            0.3683
                                           1.7537
## SHOW_ID
                             0.5445
                                         1
                                                        15
                                                            2.5422
## GroupID:SHOW_ID
                             0.8568
                                         4 1.7537
                                                       15
                                                           1.8320
## SHOW_TRUST:SHOW_ID
                                                       15 6.3268
                             0.5445
                                         1 1.2563
## GroupID:SHOW_TRUST:SHOW_ID 0.3443
                                         4 1.2563
                                                       15 1.0276
##
                               Pr(>F)
## (Intercept)
                            5.039e-09 ***
## GroupID
                              0.02440 *
## SHOW_TRUST
                              0.10140
## GroupID:SHOW TRUST
                              0.82748
## SHOW_ID
                              0.18607
## GroupID:SHOW ID
                              0.17522
## SHOW_TRUST:SHOW_ID
                              0.06568 .
## GroupID:SHOW_TRUST:SHOW_ID 0.42493
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "---***
## [1] "Analyze SENDER"
## [1] "Round number: 4"
## [1] "----"
## [1] "ANOVA 3-ways Analysis in wide format for type (with corrected error terms): Sender"
##
                                 SS num Df Error SS den Df
                                                                 F
## (Intercept)
                            28.8120
                                         1
                                             2.9925
                                                       25 240.7018
                             2.9305
                                             2.9925
                                                            6.1205
## GroupID
                                                        25
## SHOW TRUST
                             0.6750
                                             2.9558
                                                        25
                                                            4.0652
                                         1
                                           2.9558
## GroupID:SHOW_TRUST
                                                       25
                             0.6642
                                         4
                                                           1.4044
## SHOW ID
                             1.5413
                                         1 2.9142
                                                       25 32.5347
## GroupID:SHOW_ID
                                         4 2.9142
                                                       25 0.4064
                             0.1895
## SHOW_TRUST:SHOW_ID
                                           2.4642
                                                       25 2.3641
                             0.2083
                                         1
## GroupID:SHOW_TRUST:SHOW_ID 0.3525
                                           2.4642
                                                       25 0.8941
                               Pr(>F)
                            2.442e-14 ***
## (Intercept)
## GroupID
                             0.001413 **
## SHOW_TRUST
                             0.113984
## GroupID:SHOW_TRUST
                             0.261388
## SHOW_ID
                             0.004670 **
                             0.802224
## GroupID:SHOW_ID
## SHOW_TRUST:SHOW_ID
                             0.198977
## GroupID:SHOW_TRUST:SHOW_ID 0.482125
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "---***
## [1] "Analyze SENDER"
## [1] "Round number: 5"
```

```
## [1] "----"
## [1] "ANOVA 3-ways Analysis in wide format for type (with corrected error terms): Sender"
                                SS num Df Error SS den Df
                            31.0083
                                            2.7842
                                                      25 278.4346
## (Intercept)
                                        1
## GroupID
                            1.3675
                                            2.7842
                                                      25 3.0698
## SHOW TRUST
                                        1 2.2825
                                                      25 6.4480
                            1.5413
## GroupID:SHOW TRUST
                                        4 2.2825
                            0.9562
                                                      25 2.6182
                                        1 1.4392
                                                      25 0.9960
## SHOW ID
                            0.2613
## GroupID:SHOW_ID
                            1.0495
                                        4 1.4392
                                                      25 4.5578
                                                      25 10.9941
## SHOW_TRUST:SHOW_ID
                            1.1603
                                       1 3.9675
## GroupID:SHOW_TRUST:SHOW_ID 0.4222
                                        4 3.9675
                                                      25 0.6650
                              Pr(>F)
## (Intercept)
                           4.616e-15 ***
## GroupID
                            0.034670 *
## SHOW_TRUST
                             0.064030 .
## GroupID:SHOW_TRUST
                             0.059125 .
## SHOW_ID
                            0.374755
## GroupID:SHOW ID
                            0.006671 **
## SHOW_TRUST:SHOW_ID
                            0.029496 *
## GroupID:SHOW_TRUST:SHOW_ID 0.622180
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "---***
## [1] "Analyze RECEIVER"
## [1] "Round number: 1"
## [1] "----"
## [1] "ANOVA 3-ways Analysis in wide format for type (with corrected error terms): Receiver"
                                 SS num Df Error SS den Df
                                          3.4351
                                                      23 115.5822
## (Intercept)
                            17.2622
                                        1
## GroupID
                            0.0725
                                        4 3.4351
                                                      23 0.1214
                                                      23 12.7083
## SHOW_TRUST
                             0.4794
                                        1
                                          1.0621
## GroupID:SHOW_TRUST
                            0.1509
                                        4 1.0621
                                                      23 0.8168
## SHOW_ID
                             0.3258
                                        1 1.0368
                                                      23 7.1514
                                        4 1.0368
                                                      23 1.0107
## GroupID:SHOW_ID
                            0.1823
                                                      23 14.9404
## SHOW TRUST:SHOW ID
                             0.1880
                                        1
                                          0.6186
## GroupID:SHOW_TRUST:SHOW_ID 0.0503
                                        4 0.6186
                                                      23 0.4680
                              Pr(>F)
## (Intercept)
                            1.917e-10 ***
## GroupID
                             0.97342
## SHOW_TRUST
                              0.02348 *
## GroupID:SHOW TRUST
                              0.52757
## SHOW ID
                              0.05556
## GroupID:SHOW ID
                              0.42237
## SHOW_TRUST:SHOW_ID
                              0.01807 *
## GroupID:SHOW_TRUST:SHOW_ID 0.75861
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "---***
## [1] "Analyze RECEIVER"
## [1] "Round number: 2"
## [1] "----"
## [1] "ANOVA 3-ways Analysis in wide format for type (with corrected error terms): Receiver"
##
                                SS num Df Error SS den Df
## (Intercept)
                            15.6922
                                        1 1.82293 21 180.7727
```

```
4 1.82293
## GroupID
                              0.0491
                                                        21
                                                             0.1415
                                         1 0.94308
                                                        21
                                                             3.2313
## SHOW_TRUST
                              0.0456
                                         4 0.94308
                                                             0.3142
## GroupID:SHOW TRUST
                              0.0564
                                                        21
                                                        21 13.8672
## SHOW_ID
                                         1 0.54586
                              0.4462
## GroupID:SHOW_ID
                              0.1287
                                         4 0.54586
                                                        21
                                                            1.2379
## SHOW TRUST: SHOW ID
                              0.7592
                                         1 1.06676
                                                        21 11.9861
## GroupID:SHOW_TRUST:SHOW_ID   0.2534
                                         4 1.06676
                                                        21 1.2470
                               Pr(>F)
## (Intercept)
                             8.702e-12 ***
## GroupID
                               0.96479
## SHOW_TRUST
                               0.14665
## GroupID:SHOW_TRUST
                               0.86525
## SHOW_ID
                               0.02041 *
## GroupID:SHOW_ID
                               0.32523
## SHOW_TRUST:SHOW_ID
                               0.02577 *
## GroupID:SHOW_TRUST:SHOW_ID 0.32177
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "---***
## [1] "Analyze RECEIVER"
## [1] "Round number: 3"
## [1] "----"
## [1] "ANOVA 3-ways Analysis in wide format for type (with corrected error terms): Receiver"
                                  SS num Df Error SS den Df
##
                                                                  F
                             10.7198
## (Intercept)
                                         1 0.66965
                                                        11 176.0886
## GroupID
                             0.0822
                                         3 0.66965
                                                        11
                                                             0.4502
                              0.3284
                                         1 0.23443
                                                        11 11.5022
## SHOW_TRUST
## GroupID:SHOW_TRUST
                              0.0857
                                         3 0.23443
                                                        11
                                                            1.3397
## SHOW_ID
                              0.1271
                                         1 0.38617
                                                        11 15.1525
## GroupID:SHOW_ID
                              0.0252
                                         3 0.38617
                                                        11 0.2389
                                         1 0.38919
## SHOW_TRUST:SHOW_ID
                              0.3367
                                                        11 10.2395
## GroupID:SHOW_TRUST:SHOW_ID 0.0986
                                         3 0.38919
                                                        11
                                                             0.9293
                               Pr(>F)
## (Intercept)
                             4.11e-08 ***
                              0.72225
## GroupID
## SHOW_TRUST
                              0.04273 *
## GroupID:SHOW TRUST
                              0.31159
## SHOW_ID
                              0.03007 *
## GroupID:SHOW_ID
                              0.86744
## SHOW_TRUST:SHOW_ID
                              0.04934 *
## GroupID:SHOW_TRUST:SHOW_ID 0.45897
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "---***
## [1] "Analyze RECEIVER"
## [1] "Round number: 4"
## [1] "----"
## [1] "ANOVA 3-ways Analysis in wide format for type (with corrected error terms): Receiver"
                                  SS num Df Error SS den Df
## (Intercept)
                             15.6759
                                         1 2.38555
                                                        19 124.8524
                                         4 2.38555
                                                        19 0.2665
## GroupID
                              0.1339
## SHOW TRUST
                              0.2743
                                         1 0.33782
                                                        19 85.6685
## GroupID:SHOW_TRUST
                              0.0128
                                         4 0.33782
                                                        19 0.1801
## SHOW ID
                              0.1545
                                         1 0.88764
                                                        19 7.9625
```

```
4 0.88764
## GroupID:SHOW ID
                            0.0776
                                                     19 0.4154
## SHOW_TRUST:SHOW_ID
                            0.1778
                                      1 0.50976
                                                  19 8.6846
## GroupID:SHOW_TRUST:SHOW_ID 0.0819
                                                    19 0.7632
                                       4 0.50976
##
                              Pr(>F)
## (Intercept)
                            8.56e-10 ***
## GroupID
                           0.8958083
## SHOW TRUST
                           0.0007576 ***
## GroupID:SHOW_TRUST
                           0.9458922
## SHOW ID
                           0.0477414 *
## GroupID:SHOW_ID
                           0.7954137
## SHOW_TRUST:SHOW_ID
                           0.0420959 *
## GroupID:SHOW_TRUST:SHOW_ID 0.5621206
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "---***
## [1] "Analyze RECEIVER"
## [1] "Round number: 5"
## [1] "----"
## [1] "ANOVA 3-ways Analysis in wide format for type (with corrected error terms): Receiver"
                               SS num Df Error SS den Df F
## (Intercept)
                          13.3054
                                      1 1.03342 16 206.0029
## GroupID
                           0.2484
                                       4 1.03342
                                                    16 0.9613
                                      1 0.95196 16 3.6191
## SHOW_TRUST
                            0.0567
                                                  16 0.2633
## GroupID:SHOW TRUST
                            0.0627
                                       4 0.95196
## SHOW ID
                                      1 1.08276
                                                  16 3.5968
                            0.1427
## GroupID:SHOW ID
                            0.1587
                                       4 1.08276
                                                    16 0.5863
                                                  16 0.2174
16 1.4260
## SHOW_TRUST:SHOW_ID
                                       1 0.80206
                            0.0155
## GroupID:SHOW_TRUST:SHOW_ID 0.2859
                                      4 0.80206
                              Pr(>F)
## (Intercept)
                           1.478e-10 ***
## GroupID
                              0.4553
## SHOW_TRUST
                              0.1299
## GroupID:SHOW_TRUST
                              0.8972
## SHOW_ID
                              0.1308
## GroupID:SHOW ID
                              0.6772
## SHOW TRUST:SHOW ID
                              0.6653
## GroupID:SHOW TRUST:SHOW ID 0.2706
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "---***
```

Test against group effect on each round

Repeat the previous analysis but for all 12 rounds and without group id

Date: Tue 13-Jun-2017

Date: 14-Jun-2017 I added the function anove_random_subject(df) so we can run ANOVA with corrected error term

```
## [1] "Analyze SENDER"
## [1] "Round number: 1"
## Anova Table (Type III tests)
## Response: score
##
                     Sum Sq Df F value
                                         Pr(>F)
## (Intercept)
                     1.1302 1 15.9298 0.0001368 ***
## SHOW_TRUST
                     0.1215 1 1.7125 0.1941088
## SHOW_ID
                     0.0042 1 0.0587 0.8090891
                     5.7084 29 2.7744 0.0001375 ***
## SHOW_TRUST:SHOW_ID 0.0141 1 0.1985 0.6570421
## Residuals
                     6.1726 87
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "Mean of all games this round: 0.5358333333333333"
## [1] "Length of each vector"
## [1] 30
## [1] 30
## [1] 30
## [1] 30
## [1] "Analyze SENDER"
## [1] "Round number: 2"
## Anova Table (Type III tests)
## Response: score
##
                     Sum Sq Df F value
                                         Pr(>F)
## (Intercept)
                     ## SHOW TRUST
                     0.2407 1 3.0273 0.0854091 .
## SHOW ID
                     0.1307 1 1.6436 0.2032319
                     5.7130 29 2.4780 0.0006359 ***
## SHOW_TRUST:SHOW_ID 0.0480 1
                               0.6038 0.4392440
## Residuals
                     6.9163 87
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "Mean of all games this round: 0.49"
## [1] "Length of each vector"
## [1] 30
## [1] 30
## [1] 30
## [1] 30
## [1] "Analyze SENDER"
## [1] "Round number: 3"
## Anova Table (Type III tests)
##
## Response: score
                     Sum Sq Df F value
                                        Pr(>F)
```

```
## (Intercept)
                     0.2868 1 3.3086 0.072360 .
## SHOW TRUST
                     0.4682 1 5.4010 0.022456 *
                     0.2535 1 2.9245 0.090808 .
## SHOW ID
                     5.3537 29
                                2.1298 0.003786 **
## id
## SHOW_TRUST:SHOW_ID 0.1401 1
                                1.6161 0.207028
## Residuals
                     7.5412 87
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "SHOW TRUST significant"
## [1] "Mean no trust: 0.4083333333333333"
## [1] "Mean with trust: 0.51666666666667"
## [1] "Mean of all games this round: 0.4625"
## [1] "Length of each vector"
## [1] 30
## [1] 30
## [1] 30
## [1] 30
## [1] "Analyze SENDER"
## [1] "Round number: 4"
## Anova Table (Type III tests)
##
## Response: score
##
                     Sum Sq Df F value
                                         Pr(>F)
## (Intercept)
                     0.1383 1 1.5158 0.221568
## SHOW TRUST
                     0.6827 1 7.4839 0.007545 **
## SHOW ID
                     0.5607 1 6.1464 0.015096 *
                     5.0587 29 1.9123 0.011230 *
## id
## SHOW_TRUST:SHOW_ID 0.2803 1
                                3.0732 0.083115 .
## Residuals
                     7.9360 87
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "SHOW TRUST significant"
## [1] "Mean no trust: 0.43"
## [1] "Mean with trust: 0.54666666666667"
## [1] "SHOW ID significant"
## [1] "Mean no nickname: 0.44"
## [1] "Mean with nickname: 0.53666666666667"
## [1] "Mean of all games this round: 0.4883333333333333"
## [1] "Length of each vector"
## [1] 30
## [1] 30
## [1] 30
## [1] 30
## [1] "Analyze SENDER"
## [1] "Round number: 5"
## Anova Table (Type III tests)
##
## Response: score
##
                     Sum Sq Df F value
                                         Pr(>F)
## (Intercept)
                     0.1051 1 1.0906 0.299230
## SHOW_TRUST
                     0.4507 1 4.6769 0.033315 *
## SHOW_ID
                     1.0140 1 10.5230 0.001673 **
## id
                     6.1620 29 2.2051 0.002583 **
## SHOW_TRUST:SHOW_ID 0.4563 1 4.7357 0.032253 *
```

```
## Residuals
                   8.3833 87
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "SHOW TRUST significant"
## [1] "Mean no trust: 0.47"
## [1] "Mean with trust: 0.52"
## [1] "SHOW ID significant"
## [1] "Mean no nickname: 0.42666666666667"
## [1] "SHOW_TRUST*SHOW_ID significant"
## [1] "Mean simple 0.34"
## [1] "Mean id 0.6"
## [1] "Mean score 0.5133333333333333"
## [1] "Mean combine 0.52666666666667"
## [1] "Mean of all games this round: 0.495"
## [1] "Length of each vector"
## [1] 30
## [1] 30
## [1] 30
## [1] 30
## [1] "Analyze SENDER"
## [1] "Round number: 6"
## Anova Table (Type III tests)
##
## Response: score
                    Sum Sq Df F value Pr(>F)
                    0.0591 1 0.6005 0.440495
## (Intercept)
## SHOW_TRUST
                    0.4002 1 4.0649 0.046867 *
## SHOW_ID
                   0.7707 1 7.8285 0.006331 **
                   5.6738 29 1.9874 0.007743 **
## SHOW_TRUST:SHOW_ID 0.2168 1
                             2.2018 0.141466
## Residuals
                   8.5646 87
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "SHOW TRUST significant"
## [1] "Mean with trust: 0.50166666666667"
## [1] "SHOW ID significant"
## [1] "Mean no nickname: 0.39166666666667"
## [1] "Mean of all games this round: 0.4625"
## [1] "Length of each vector"
## [1] 30
## [1] 30
## [1] 30
## [1] 30
## [1] "Analyze SENDER"
## [1] "Round number: 7"
## Anova Table (Type III tests)
## Response: score
                   Sum Sq Df F value
## (Intercept)
                   0.3841 1 3.8425 0.0531683 .
## SHOW TRUST
                   1.5360 1 15.3665 0.0001761 ***
```

```
## SHOW ID
                     1.7682 1 17.6891 6.295e-05 ***
## id
                     5.7937 29 1.9987 0.0073203 **
## SHOW TRUST:SHOW ID 0.8003 1 8.0067 0.0057857 **
## Residuals
                     8.6963 87
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "SHOW TRUST significant"
## [1] "Mean no trust: 0.41833333333333333"
## [1] "Mean with trust: 0.575"
## [1] "SHOW ID significant"
## [1] "Mean no nickname: 0.40666666666667"
## [1] "Mean with nickname: 0.5866666666667"
## [1] "SHOW_TRUST*SHOW_ID significant"
## [1] "Mean simple 0.24666666666667"
## [1] "Mean id 0.59"
## [1] "Mean score 0.56666666666667"
## [1] "Mean of all games this round: 0.496666666666667"
## [1] "Length of each vector"
## [1] 30
## [1] 30
## [1] 30
## [1] 30
## [1] "Analyze SENDER"
## [1] "Round number: 8"
## Anova Table (Type III tests)
##
## Response: score
                     Sum Sq Df F value
                                          Pr(>F)
## (Intercept)
                     0.0496 1 0.5125 0.4761049
## SHOW_TRUST
                     1.0082 1 10.4187 0.0017942 **
## SHOW_ID
                     1.5852 1 16.3810 0.0001167 ***
                     6.0613 29 2.1599 0.0035704 **
## SHOW_TRUST:SHOW_ID 0.6816 1 7.0439 0.0095508 **
## Residuals
                     7.9352 82
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "SHOW TRUST significant"
## [1] "Mean no trust: 0.410344827586207"
## [1] "Mean with trust: 0.535087719298246"
## [1] "SHOW ID significant"
## [1] "Mean no nickname: 0.37719298245614"
## [1] "Mean with nickname: 0.56551724137931"
## [1] "SHOW_TRUST*SHOW_ID significant"
## [1] "Mean simple 0.231034482758621"
## [1] "Mean id 0.589655172413793"
## [1] "Mean score 0.528571428571429"
## [1] "Mean combine 0.541379310344828"
## [1] "Mean of all games this round: 0.472173913043478"
## [1] "Length of each vector"
## [1] 29
## [1] 29
## [1] 28
## [1] 29
```

```
## [1] "Analyze SENDER"
## [1] "Round number: 9"
## Anova Table (Type III tests)
##
## Response: score
##
                     Sum Sq Df F value
                                         Pr(>F)
## (Intercept)
                     0.0894 1 0.7949 0.375242
                      1.1014 1 9.7940 0.002425 **
## SHOW TRUST
## SHOW_ID
                     0.4838 1 4.3020 0.041205 *
## id
                      6.3387 29 1.9436 0.010311 *
## SHOW_TRUST:SHOW_ID 0.3801 1 3.3801 0.069608 .
                     9.2217 82
## Residuals
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "SHOW TRUST significant"
## [1] "Mean no trust: 0.372413793103448"
## [1] "Mean with trust: 0.531578947368421"
## [1] "SHOW ID significant"
## [1] "Mean no nickname: 0.408771929824561"
## [1] "Mean with nickname: 0.493103448275862"
## [1] "Mean of all games this round: 0.451304347826087"
## [1] "Length of each vector"
## [1] 29
## [1] 29
## [1] 28
## [1] 29
## [1] "Analyze SENDER"
## [1] "Round number: 10"
## Anova Table (Type III tests)
##
## Response: score
##
                     Sum Sq Df F value
                                         Pr(>F)
## (Intercept)
                     0.0724 1 0.6453 0.424106
## SHOW_TRUST
                     0.6784 1 6.0467 0.016037 *
## SHOW ID
                      1.2701 1 11.3205 0.001168 **
## id
                     6.5414 29 2.0105 0.007447 **
## SHOW TRUST:SHOW ID 0.2523 1 2.2490 0.137541
## Residuals
                     9.1998 82
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "SHOW TRUST significant"
## [1] "Mean no trust: 0.41551724137931"
## [1] "Mean with trust: 0.557894736842105"
## [1] "SHOW ID significant"
## [1] "Mean no nickname: 0.380701754385965"
## [1] "Mean with nickname: 0.589655172413793"
## [1] "Mean of all games this round: 0.486086956521739"
## [1] "Length of each vector"
## [1] 29
## [1] 29
## [1] 28
## [1] 29
## [1] "Analyze SENDER"
## [1] "Round number: 11"
```

```
## Anova Table (Type III tests)
##
## Response: score
##
                     Sum Sq Df F value
                                           Pr(>F)
## (Intercept)
                      0.2819 1 2.8701 0.0948839
## SHOW TRUST
                     1.2015 1 12.2317 0.0008392 ***
## SHOW ID
                     0.5429 1 5.5269 0.0216770 *
## id
                     5.6864 29 1.9963 0.0104071 *
## SHOW_TRUST:SHOW_ID 0.4454 1 4.5341 0.0369032 *
## Residuals
                     6.5811 67
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "SHOW TRUST significant"
## [1] "Mean no trust: 0.348"
## [1] "Mean with trust: 0.542"
## [1] "SHOW ID significant"
## [1] "Mean no nickname: 0.395918367346939"
## [1] "Mean with nickname: 0.492156862745098"
## [1] "SHOW_TRUST*SHOW_ID significant"
## [1] "Mean simple 0.224"
## [1] "Mean id 0.472"
## [1] "Mean score 0.575"
## [1] "Mean combine 0.511538461538461"
## [1] "Mean of all games this round: 0.445"
## [1] "Length of each vector"
## [1] 25
## [1] 25
## [1] 24
## [1] 26
## [1] "Analyze SENDER"
## [1] "Round number: 12"
## Anova Table (Type III tests)
##
## Response: score
                      Sum Sq Df F value
                                           Pr(>F)
## (Intercept)
                     0.0905 1 1.8149 0.186116
## SHOW TRUST
                     0.4918 1 9.8664 0.003305 **
## SHOW ID
                     0.9992 1 20.0476 6.993e-05 ***
                     5.7014 29 3.9444 5.715e-05 ***
## id
## SHOW_TRUST:SHOW_ID 0.2505 1 5.0256 0.031057 *
## Residuals
                     1.8442 37
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "SHOW TRUST significant"
## [1] "Mean no trust: 0.438888888888889"
## [1] "Mean with trust: 0.529411764705882"
## [1] "SHOW ID significant"
## [1] "Mean no nickname: 0.34"
## [1] "Mean with nickname: 0.625714285714286"
## [1] "SHOW_TRUST*SHOW_ID significant"
## [1] "Mean simple 0.23888888888889"
## [1] "Mean id 0.638888888888888"
## [1] "Mean score 0.447058823529412"
## [1] "Mean combine 0.611764705882353"
```

```
\#\# [1] "Mean of all games this round: 0.482857142857143"
   [1] "Length of each vector"
   [1] 18
##
   [1] 18
   [1] 17
##
## [1] 17
## [1] "----"
## [1] "TYPE:
                SENDER"
                       p_value of interaction
                       mean of send proportion of all games
      0.8
      9.0
p_value of ANOVA
      0.4
      0.0
                                            6
                    2
                                                        8
                                                                   10
                                                                               12
                                4
```

[1] "Analyze RECEIVER"

[1] "Round number: 1"

Anova Table (Type III tests)

Round (regardless partner) for: SENDER

```
##
## Response: score
                      Sum Sq Df F value
                                           Pr(>F)
                      0.20358 1 5.5877
                                           0.02064 *
## (Intercept)
## SHOW_TRUST
                      0.13457 1
                                 3.6935
                                           0.05837
## SHOW ID
                     0.09614 1 2.6389
                                           0.10842
                     3.12770 29 2.9603 8.406e-05 ***
## SHOW_TRUST:SHOW_ID 0.02688 1 0.7377
                                           0.39308
## Residuals
                      2.76892 76
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "Mean of all games this round: 0.4295458958303"
## [1] "Length of each vector"
## [1] 26
## [1] 28
## [1] 27
## [1] 28
## [1] "Analyze RECEIVER"
## [1] "Round number: 2"
## Anova Table (Type III tests)
##
## Response: score
##
                       Sum Sq Df F value
                                            Pr(>F)
                      0.45260 1 11.2884 0.0012288 **
## (Intercept)
## SHOW TRUST
                     0.68777 1 17.1540 8.946e-05 ***
## SHOW ID
                      0.51637 1 12.8789 0.0005899 ***
                      2.02717 29 1.7435 0.0287615 *
## id
## SHOW_TRUST:SHOW_ID 0.29902 1 7.4579 0.0078688 **
## Residuals
                     3.00706 75
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "SHOW TRUST significant"
## [1] "Mean no trust: 0.356074673055805"
## [1] "Mean with trust: 0.48540404040404"
## [1] "SHOW ID significant"
## [1] "Mean no nickname: 0.373185941043084"
## [1] "Mean with nickname: 0.462424894628284"
## [1] "SHOW_TRUST*SHOW_ID significant"
## [1] "Mean simple 0.231642512077295"
## [1] "Mean id 0.45147266313933"
## [1] "Mean score 0.498397435897436"
## [1] "Mean combine 0.473754789272031"
## [1] "Mean of all games this round: 0.421936850872036"
## [1] "Length of each vector"
## [1] 23
## [1] 30
## [1] 26
## [1] 29
## [1] "Analyze RECEIVER"
## [1] "Round number: 3"
## Anova Table (Type III tests)
## Response: score
##
                      Sum Sq Df F value
                                          Pr(>F)
```

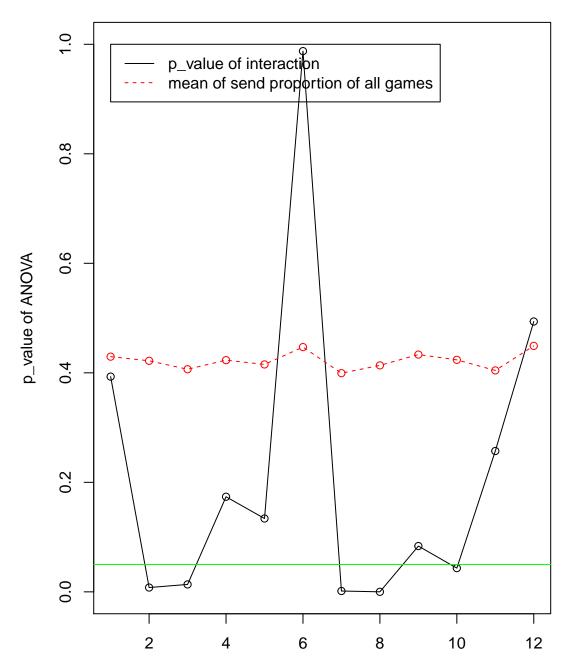
```
## (Intercept)
                     0.0638 1 1.2174 0.273396
## SHOW TRUST
                     0.5067 1 9.6717 0.002645 **
## SHOW ID
                     0.6661 1 12.7142 0.000636 ***
                     3.2181 29 2.1182 0.005030 **
## id
## SHOW_TRUST:SHOW_ID 0.3350 1 6.3952 0.013544 *
## Residuals
                     3.9291 75
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "SHOW TRUST significant"
## [1] "Mean no trust: 0.3684561245882"
## [1] "Mean with trust: 0.443181818181818"
## [1] "SHOW ID significant"
## [1] "Mean no nickname: 0.343194070080863"
## [1] "Mean with nickname: 0.467525252525253"
## [1] "SHOW_TRUST*SHOW_ID significant"
## [1] "Mean simple 0.223238095238095"
## [1] "Mean id 0.498115079365079"
## [1] "Mean score 0.450297619047619"
## [1] "Mean combine 0.435802469135802"
## [1] "Mean of all games this round: 0.40651087595532"
## [1] "Length of each vector"
## [1] 25
## [1] 28
## [1] 28
## [1] 27
## [1] "Analyze RECEIVER"
## [1] "Round number: 4"
## Anova Table (Type III tests)
## Response: score
                       Sum Sq Df F value
## (Intercept)
                     0.35548 1 8.9165 0.0038759 **
## SHOW_TRUST
                     0.33863 1 8.4939 0.0047632 **
## SHOW_ID
                     0.23236 1 5.8284 0.0183496 *
                     2.88708 29 2.4971 0.0009286 ***
## SHOW_TRUST:SHOW_ID 0.07530 1 1.8886 0.1736772
## Residuals
                     2.83058 71
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "SHOW TRUST significant"
## [1] "Mean no trust: 0.355646494708995"
## [1] "Mean with trust: 0.480952380952381"
## [1] "SHOW ID significant"
## [1] "Mean no nickname: 0.37983789260385"
## [1] "Mean with nickname: 0.458806739069897"
## [1] "Mean of all games this round: 0.423118894993895"
## [1] "Length of each vector"
## [1] 20
## [1] 28
## [1] 27
## [1] 29
## [1] "Analyze RECEIVER"
## [1] "Round number: 5"
## Anova Table (Type III tests)
```

```
##
## Response: score
                     Sum Sq Df F value
##
                     0.5005 1 12.5195 0.0007626 ***
## (Intercept)
## SHOW TRUST
                     0.1330 1 3.3275 0.0728752
## SHOW ID
                     0.2834 1 7.0877 0.0098379 **
                     3.2169 29 2.7747 0.0003645 ***
## SHOW_TRUST:SHOW_ID 0.0922 1
                                2.3052 0.1339407
## Residuals
                     2.5186 63
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "SHOW ID significant"
## [1] "Mean no nickname: 0.377310405643739"
## [1] "Mean with nickname: 0.448832866479925"
## [1] "Mean of all games this round: 0.415306712962963"
## [1] "Length of each vector"
## [1] 21
## [1] 27
## [1] 24
## [1] 24
## [1] "Analyze RECEIVER"
## [1] "Round number: 6"
## Anova Table (Type III tests)
##
## Response: score
                      Sum Sq Df F value
                                           Pr(>F)
                     0.20398 1 6.2895 0.0147344 *
## (Intercept)
## SHOW_TRUST
                     0.02463 1 0.7595 0.3867863
## SHOW_ID
                     0.19409 1 5.9847 0.0172335 *
                     2.78973 29 2.9662 0.0001581 ***
## SHOW_TRUST:SHOW_ID 0.00001 1
                                0.0002 0.9874919
## Residuals
                     2.04319 63
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## [1] "SHOW ID significant"
## [1] "Mean no nickname: 0.366056910569106"
## [1] "Mean with nickname: 0.507361712361712"
## [1] "Mean of all games this round: 0.44701278659612"
## [1] "Length of each vector"
## [1] 18
## [1] 29
## [1] 23
## [1] 26
## [1] "Analyze RECEIVER"
## [1] "Round number: 7"
## Anova Table (Type III tests)
##
## Response: score
##
                      Sum Sq Df F value
                                           Pr(>F)
## (Intercept)
                     0.01909 1 0.4538 0.503001
                     ## SHOW_TRUST
## SHOW ID
                     1.10821 1 26.3507 2.955e-06 ***
## id
                     1.70033 29 1.3941 0.135741
## SHOW TRUST:SHOW ID 0.46311 1 11.0115 0.001508 **
```

```
## Residuals
                     2.64955 63
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "SHOW TRUST significant"
## [1] "Mean no trust: 0.334844209288654"
## [1] "Mean with trust: 0.45629474011827"
## [1] "SHOW ID significant"
## [1] "Mean no nickname: 0.326925025329281"
## [1] "Mean with nickname: 0.468847856602959"
## [1] "SHOW_TRUST*SHOW_ID significant"
## [1] "Mean simple 0.175661375661376"
## [1] "Mean id 0.474129188712522"
## [1] "Mean score 0.449099511599512"
## [1] "Mean combine 0.4637777777778"
## [1] "Mean of all games this round: 0.399364803791887"
## [1] "Length of each vector"
## [1] 21
## [1] 24
## [1] 26
## [1] 25
## [1] "Analyze RECEIVER"
## [1] "Round number: 8"
## Anova Table (Type III tests)
##
## Response: score
                      Sum Sq Df F value
                                           Pr(>F)
## (Intercept)
                      0.07906 1 2.7057
                                           0.10514
                      0.73593 1 25.1842 4.801e-06 ***
## SHOW_TRUST
## SHOW_ID
                     0.69912 1 23.9246 7.647e-06 ***
                      1.31498 27 1.6667
                                           0.05049 .
## SHOW_TRUST:SHOW_ID 0.54178 1 18.5403 6.138e-05 ***
## Residuals
                      1.78253 61
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "SHOW TRUST significant"
## [1] "Mean no trust: 0.358292181069959"
## [1] "Mean with trust: 0.466523134076326"
## [1] "SHOW ID significant"
## [1] "Mean no nickname: 0.359259259259259"
## [1] "Mean with nickname: 0.453558949785365"
## [1] "SHOW TRUST*SHOW ID significant"
## [1] "Mean simple 0.188888888888889"
## [1] "Mean id 0.471227709190672"
## [1] "Mean score 0.505291005291005"
## [1] "Mean combine 0.435210622710623"
## [1] "Mean of all games this round: 0.413584080975385"
## [1] "Length of each vector"
## [1] 18
## [1] 27
## [1] 21
## [1] 26
## [1] "Analyze RECEIVER"
## [1] "Round number: 9"
## Anova Table (Type III tests)
```

```
##
## Response: score
                      Sum Sq Df F value Pr(>F)
                     0.37230 1 9.9450 0.002573 **
## (Intercept)
## SHOW TRUST
                      0.31236 1 8.3438 0.005462 **
## SHOW ID
                     0.48486 1 12.9515 0.000670 ***
                     2.43105 29 2.2392 0.004686 **
## SHOW TRUST:SHOW ID 0.11607 1 3.1004 0.083636 .
## Residuals
                      2.13388 57
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "SHOW TRUST significant"
## [1] "Mean no trust: 0.365130023640662"
## [1] "Mean with trust: 0.507890365448505"
## [1] "SHOW ID significant"
## [1] "Mean no nickname: 0.376303854875283"
## [1] "Mean with nickname: 0.483242394179894"
## [1] "Mean of all games this round: 0.433337742504409"
## [1] "Length of each vector"
## [1] 20
## [1] 27
## [1] 22
## [1] 21
## [1] "Analyze RECEIVER"
## [1] "Round number: 10"
## Anova Table (Type III tests)
##
## Response: score
                       Sum Sq Df F value
                                           Pr(>F)
## (Intercept)
                      0.47142 1 15.3192 0.0002524 ***
## SHOW_TRUST
                     0.58890 1 19.1369 5.472e-05 ***
## SHOW_ID
                     0.21277 1 6.9141 0.0110673 *
                     1.96321 28 2.2784 0.0045478 **
## SHOW_TRUST:SHOW_ID 0.13163 1 4.2773 0.0433397 *
## Residuals
                     1.69252 55
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "SHOW TRUST significant"
## [1] "Mean no trust: 0.33847222222222"
## [1] "Mean with trust: 0.496225937183384"
## [1] "SHOW ID significant"
## [1] "Mean no nickname: 0.418462301587302"
## [1] "Mean with nickname: 0.428149273893955"
## [1] "SHOW_TRUST*SHOW_ID significant"
## [1] "Mean simple 0.270261437908497"
## [1] "Mean id 0.3888888888888889"
## [1] "Mean score 0.528002070393375"
## [1] "Mean combine 0.46577380952381"
## [1] "Mean of all games this round: 0.42369549352308"
## [1] "Length of each vector"
## [1] 17
## [1] 23
## [1] 23
## [1] 24
```

```
## [1] "Analyze RECEIVER"
## [1] "Round number: 11"
## Anova Table (Type III tests)
##
## Response: score
                      Sum Sq Df F value Pr(>F)
##
                     0.16715 1 4.0557 0.050458 .
## (Intercept)
                     0.30568 1 7.4169 0.009372 **
## SHOW_TRUST
## SHOW_ID
                     0.06416 1 1.5568 0.219041
## id
                     2.24642 29 1.8795 0.030301 *
## SHOW_TRUST:SHOW_ID 0.05438 1 1.3195 0.257188
## Residuals
                     1.73100 42
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "SHOW TRUST significant"
## [1] "Mean no trust: 0.320138888888889"
## [1] "Mean with trust: 0.46702657807309"
## [1] "Mean of all games this round: 0.404354497354497"
## [1] "Length of each vector"
## [1] 12
## [1] 20
## [1] 23
## [1] 20
## [1] "Analyze RECEIVER"
## [1] "Round number: 12"
## Anova Table (Type III tests)
## Response: score
                      Sum Sq Df F value
                                          Pr(>F)
## (Intercept)
                     0.01109 1 0.2725
## SHOW_TRUST
                                         0.60538
## SHOW_ID
                     0.04150 1 1.0197
                                         0.32040
                     2.28733 29 1.9380
                                         0.03668 *
## SHOW_TRUST:SHOW_ID 0.01953 1 0.4798
                                         0.49369
## Residuals
                     1.26164 31
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "Mean of all games this round: 0.449175347222222"
## [1] "Length of each vector"
## [1] 9
## [1] 18
## [1] 17
## [1] 20
## [1] "----"
## [1] "TYPE: RECEIVER"
```



Round (regardless partner) for: RECEIVER

ANOVA on each round to check the group effect

Date: 14-Jun-2017 It is only available for SENDER because for RECEIVER the data is imbalanced (due to zero transaction removal)

```
## [1] "Analyze SENDER"
## [1] "Round number: 1"
##
## Error: id
##
            Df Sum Sq Mean Sq F value Pr(>F)
## GroupID
             4 2.421 0.6051
                                4.601 0.00637 **
## Residuals 25 3.288 0.1315
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: id:SHOW_TRUST
##
                     Df Sum Sq Mean Sq F value Pr(>F)
## SHOW TRUST
                      1 0.1401 0.14008
                                         1.270 0.323
## GroupID:SHOW_TRUST 4 0.4412 0.11029
                                         1.861 0.149
## Residuals
                     25 1.4812 0.05925
##
## Error: id:SHOW_ID
##
                  Df Sum Sq Mean Sq F value Pr(>F)
## SHOW ID
                   1 0.0008 0.00075
                                      0.009 0.930
## GroupID:SHOW_ID 4 0.3472 0.08679
                                      0.925 0.465
## Residuals
                  25 2.3446 0.09378
##
## Error: id:SHOW_TRUST:SHOW_ID
##
                             Df Sum Sq Mean Sq F value Pr(>F)
## SHOW TRUST:SHOW ID
                              1 0.0141 0.01408
                                                 0.167 0.704
## GroupID:SHOW_TRUST:SHOW_ID 4 0.3372 0.08429
                                                 1.726 0.176
## Residuals
                             25 1.2212 0.04885
## [1] "Analyze SENDER"
## [1] "Round number: 2"
##
## Error: id
            Df Sum Sq Mean Sq F value Pr(>F)
## GroupID
             4 1.419 0.3547
                                2.065 0.116
## Residuals 25 4.294 0.1718
##
## Error: id:SHOW_TRUST
##
                     Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST
                      1 0.2253 0.22533
                                         0.785 0.4258
## GroupID:SHOW_TRUST 4 1.1488 0.28721
                                          3.536 0.0203 *
## Residuals
                     25 2.0308 0.08123
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Error: id:SHOW ID
##
                  Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_ID
                   1 0.0853 0.08533
                                      2.022 0.228
## GroupID:SHOW ID 4 0.1688 0.04221
                                      0.713 0.591
## Residuals
                  25 1.4808 0.05923
##
```

```
## Error: id:SHOW_TRUST:SHOW_ID
##
                             Df Sum Sq Mean Sq F value Pr(>F)
## SHOW TRUST:SHOW ID
                              1 0.0480 0.04800
                                                0.219 0.66407
## GroupID:SHOW_TRUST:SHOW_ID 4 0.8762 0.21904
                                                 4.523 0.00692 **
## Residuals
                             25 1.2108 0.04843
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "Analyze SENDER"
## [1] "Round number: 3"
##
## Error: id
            Df Sum Sq Mean Sq F value Pr(>F)
             4 2.553 0.6381
## GroupID
                                5.695 0.00212 **
## Residuals 25 2.801 0.1120
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Error: id:SHOW_TRUST
##
                     Df Sum Sq Mean Sq F value Pr(>F)
## SHOW TRUST
                      1 0.3521 0.3521
                                         5.469 0.0795 .
## GroupID:SHOW_TRUST 4 0.2575 0.0644
                                         0.755 0.5645
## Residuals
                     25 2.1329 0.0853
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: id:SHOW_ID
##
                  Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_ID
                   1 0.1141 0.11408
                                      1.924 0.238
## GroupID:SHOW_ID 4 0.2372 0.05929
                                      0.572 0.685
                  25 2.5912 0.10365
## Residuals
##
## Error: id:SHOW_TRUST:SHOW_ID
                             Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST:SHOW_ID
                              1 0.1401 0.14008
                                                 1.336 0.312
## GroupID:SHOW_TRUST:SHOW_ID 4 0.4195 0.10488
                                                 1.378 0.270
## Residuals
                             25 1.9029 0.07612
## [1] "Analyze SENDER"
## [1] "Round number: 4"
##
## Error: id
            Df Sum Sq Mean Sq F value Pr(>F)
             4 1.333 0.3332
                                2.236 0.0939 .
## GroupID
## Residuals 25 3.726 0.1490
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Error: id:SHOW_TRUST
##
                     Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST
                      1 0.4083 0.4083
                                         3.197 0.148
                                         1.327 0.287
## GroupID:SHOW_TRUST 4 0.5108 0.1277
## Residuals
                     25 2.4058 0.0962
##
## Error: id:SHOW_ID
##
                  Df Sum Sq Mean Sq F value Pr(>F)
```

```
## SHOW ID
                   1 0.2803 0.28033
                                      5.327 0.0822 .
## GroupID:SHOW_ID 4 0.2105 0.05263
                                     0.964 0.4443
## Residuals
                  25 1.3642 0.05457
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: id:SHOW TRUST:SHOW ID
##
                             Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST:SHOW_ID
                              1 0.2803 0.28033
                                               1.128 0.3480
## GroupID:SHOW_TRUST:SHOW_ID 4 0.9938 0.24846
                                                2.534 0.0654 .
## Residuals
                             25 2.4508 0.09803
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "Analyze SENDER"
## [1] "Round number: 5"
##
## Error: id
            Df Sum Sq Mean Sq F value Pr(>F)
             4 1.274 0.3184
## GroupID
                                1.628 0.198
## Residuals 25 4.888 0.1955
##
## Error: id:SHOW_TRUST
##
                     Df Sum Sq Mean Sq F value Pr(>F)
                      1 0.075 0.07500
## SHOW TRUST
                                        0.984 0.377
## GroupID:SHOW_TRUST 4 0.305 0.07625
                                        0.533 0.713
## Residuals
                     25 3.575 0.14300
##
## Error: id:SHOW_ID
                  Df Sum Sq Mean Sq F value
                                             Pr(>F)
## SHOW_ID
                   1 0.5603 0.5603 480.286 2.57e-05 ***
## GroupID:SHOW_ID 4 0.0047 0.0012
                                      0.016
                                              0.999
## Residuals
                  25 1.8500 0.0740
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Error: id:SHOW_TRUST:SHOW_ID
                             Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST:SHOW_ID
                              1 0.4563 0.4563
                                                2.354 0.1997
## GroupID:SHOW_TRUST:SHOW_ID 4 0.7753 0.1938
                                                2.587 0.0614 .
## Residuals
                             25 1.8733 0.0749
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "Analyze SENDER"
## [1] "Round number: 6"
## Error: id
            Df Sum Sq Mean Sq F value Pr(>F)
## GroupID
             4 2.152 0.5379
                                3.818 0.0148 *
## Residuals 25 3.522 0.1409
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: id:SHOW_TRUST
##
                     Df Sum Sq Mean Sq F value Pr(>F)
```

```
## SHOW TRUST
                     1 0.184 0.1841
                                       1.211 0.333
## GroupID:SHOW_TRUST 4 0.608 0.1520
                                       1.180 0.344
                    25 3.220 0.1288
## Residuals
##
## Error: id:SHOW ID
##
                  Df Sum Sq Mean Sq F value Pr(>F)
                  1 0.6021 0.6021
## SHOW ID
                                    8.865 0.0408 *
## GroupID:SHOW ID 4 0.2717 0.0679
                                     0.739 0.5745
## Residuals
                  25 2.2988 0.0920
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: id:SHOW_TRUST:SHOW_ID
                            Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST:SHOW_ID
                             1 0.2167 0.21675
                                               7.306 0.0539 .
## GroupID:SHOW_TRUST:SHOW_ID 4 0.1187 0.02967
                                               0.362 0.8330
## Residuals
                            25 2.0471 0.08188
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "Analyze SENDER"
## [1] "Round number: 7"
##
## Error: id
            Df Sum Sq Mean Sq F value Pr(>F)
           4 2.039 0.5097 3.393 0.0239 *
## GroupID
## Residuals 25 3.755 0.1502
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: id:SHOW_TRUST
##
                     Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST
                     1 0.736 0.7363 3.519 0.134
## GroupID:SHOW_TRUST 4 0.837 0.2093
                                        1.639 0.196
                    25 3.192 0.1277
## Residuals
## Error: id:SHOW ID
                  Df Sum Sq Mean Sq F value Pr(>F)
                  1 0.9720 0.9720
                                    5.879 0.0724 .
## SHOW_ID
## GroupID:SHOW_ID 4 0.6613 0.1653
                                     2.005 0.1246
                 25 2.0617 0.0825
## Residuals
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Error: id:SHOW_TRUST:SHOW_ID
                            Df Sum Sq Mean Sq F value Pr(>F)
## SHOW_TRUST:SHOW_ID
                             1 0.8003 0.8003 18.868 0.0122 *
## GroupID:SHOW_TRUST:SHOW_ID 4 0.1697 0.0424
                                               0.597 0.6679
## Residuals
                            25 1.7750 0.0710
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
```

Group effect analysis in each game

Coefficients:

Date: Tue 6-Jun-2017 First we do send_proportion ~ subject id, then run residual of the first regression ~ round_number ## [1] "Analyze SENDER" ## [1] "Analyze game, Simple GAME" ## ## Call: ## lm(formula = 11.res ~ df\$round_number) ## Residuals: ## 1Q Median 30 Min Max ## -0.46272 -0.24091 -0.04615 0.18430 0.83133 ## ## Coefficients: ## Estimate Std. Error t value Pr(>|t|) 0.12918 0.03602 3.586 0.00038 *** ## (Intercept) 0.01086 -3.965 8.81e-05 *** ## df\$round_number -0.04306 ## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1 ## Residual standard error: 0.2974 on 373 degrees of freedom ## Multiple R-squared: 0.04044, Adjusted R-squared: 0.03787 ## F-statistic: 15.72 on 1 and 373 DF, p-value: 8.805e-05 ## [1] "Analyze game, ID GAME" ## ## Call: ## lm(formula = l1.res ~ df\$round_number) ## ## Residuals: 1Q Median 3Q ## -0.6706 -0.2561 -0.0061 0.3071 0.6065 ## Coefficients: Estimate Std. Error t value Pr(>|t|) 0.038921 -0.581 ## (Intercept) -0.022628 0.561 ## df\$round_number 0.007543 0.521 0.011735 0.643 ## ## Residual standard error: 0.3214 on 373 degrees of freedom ## Multiple R-squared: 0.001106, Adjusted R-squared: ## F-statistic: 0.4131 on 1 and 373 DF, p-value: 0.5208 ## [1] "Analyze game, Score GAME" ## ## Call: ## lm(formula = 11.res ~ df\$round number) ## ## Residuals: \mathtt{Min} 1Q Median 3Q Max ## -0.57804 -0.35558 -0.01663 0.43305 0.52034 ##

```
##
                   Estimate Std. Error t value Pr(>|t|)
                   -0.04606
                              0.04517 -1.020
                                                  0.309
## (Intercept)
## df$round number 0.01535
                                       1.127
                                                  0.260
                               0.01362
## Residual standard error: 0.373 on 373 degrees of freedom
## Multiple R-squared: 0.003395,
                                   Adjusted R-squared:
## F-statistic: 1.271 on 1 and 373 DF, p-value: 0.2604
## [1] "Analyze game, Combine GAME"
##
## Call:
## lm(formula = 11.res ~ df$round_number)
## Residuals:
##
       Min
                     Median
                  1Q
                                    3Q
## -0.60766 -0.33112 -0.02903 0.41046 0.51530
##
## Coefficients:
                   Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                   -0.024253
                              0.044652 - 0.543
                                                   0.587
## df$round_number 0.008084
                              0.013463
                                         0.600
                                                   0.549
## Residual standard error: 0.3687 on 373 degrees of freedom
## Multiple R-squared: 0.0009657, Adjusted R-squared: -0.001713
## F-statistic: 0.3606 on 1 and 373 DF, p-value: 0.5486
## [1] "Analyze RECEIVER"
## [1] "Analyze game, Simple GAME"
##
## Call:
## lm(formula = 11.res ~ df$round_number)
##
## Residuals:
##
                  1Q Median
       Min
                                    3Q
                                            Max
## -0.28653 -0.25376 -0.04821 0.19500 0.74580
## Coefficients:
                   Estimate Std. Error t value Pr(>|t|)
##
## (Intercept)
                   -0.004784
                              0.037261 -0.128
                                                   0.898
## df$round_number 0.001689
                              0.011760 0.144
                                                   0.886
## Residual standard error: 0.2642 on 248 degrees of freedom
## Multiple R-squared: 8.322e-05, Adjusted R-squared: -0.003949
## F-statistic: 0.02064 on 1 and 248 DF, p-value: 0.8859
## [1] "Analyze game, ID GAME"
##
## Call:
## lm(formula = 11.res ~ df$round_number)
## Residuals:
##
      Min
                1Q Median
                                3Q
                                       Max
## -0.5142 -0.1211 0.0015 0.1679 0.5889
##
```

```
## Coefficients:
##
                   Estimate Std. Error t value Pr(>|t|)
                                        1.725
## (Intercept)
                   0.047840
                              0.027736
## df$round_number -0.016266
                              0.008491 -1.916
                                                 0.0563 .
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.2225 on 338 degrees of freedom
## Multiple R-squared: 0.01074,
                                  Adjusted R-squared: 0.007814
## F-statistic: 3.67 on 1 and 338 DF, p-value: 0.05625
## [1] "Analyze game, Score GAME"
## Call:
## lm(formula = 11.res ~ df$round_number)
##
## Residuals:
##
       Min
                 1Q Median
## -0.50159 -0.12783 0.01245 0.17541 0.54978
## Coefficients:
                    Estimate Std. Error t value Pr(>|t|)
                   0.0009071 0.0285047
                                         0.032
## (Intercept)
                                                  0.975
## df$round number -0.0003058 0.0086444 -0.035
##
## Residual standard error: 0.2242 on 322 degrees of freedom
## Multiple R-squared: 3.887e-06, Adjusted R-squared: -0.003102
## F-statistic: 0.001252 on 1 and 322 DF, p-value: 0.9718
## [1] "Analyze game, Combine GAME"
##
## Call:
## lm(formula = 11.res ~ df$round_number)
## Residuals:
                 1Q Median
                                   30
       Min
## -0.51884 -0.11673 0.01007 0.14838 0.54884
##
## Coefficients:
##
                    Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                   0.0016123 0.0254422 0.063
## df$round_number -0.0005468 0.0077672 -0.070
                                                   0.944
## Residual standard error: 0.2011 on 327 degrees of freedom
## Multiple R-squared: 1.516e-05, Adjusted R-squared: -0.003043
## F-statistic: 0.004957 on 1 and 327 DF, p-value: 0.9439
```

Regression of sending behavior on subjectID and round number

We test the regression power of predicting future sending proportion

```
## [1] "SIMPLE GAME with SENDER"
##
## Call:
  lm(formula = sends ~ as.factor(subject_ids) + my_trusts + partner_trusts +
##
       round_numbers)
##
## Residuals:
##
        Min
                  1Q
                      Median
                                           Max
## -0.44819 -0.10150 -0.02409 0.08454
##
## Coefficients:
##
                            Estimate Std. Error t value Pr(>|t|)
                                       0.073194
                                                  1.307 0.192495
## (Intercept)
                            0.095631
## as.factor(subject ids)2
                            0.029950
                                       0.090957
                                                  0.329 0.742203
## as.factor(subject_ids)3
                            0.051086
                                       0.085188
                                                  0.600 0.549221
## as.factor(subject ids)4
                            0.011751
                                       0.087447
                                                  0.134 0.893201
## as.factor(subject_ids)5
                            0.301155
                                       0.100205
                                                  3.005 0.002905 **
## as.factor(subject_ids)6
                            0.115640
                                       0.090773
                                                  1.274 0.203788
                                                  2.171 0.030836 *
## as.factor(subject_ids)7
                            0.195979
                                       0.090284
## as.factor(subject_ids)8
                            0.109343
                                       0.087777
                                                  1.246 0.213968
## as.factor(subject_ids)9
                            0.155162
                                       0.090275
                                                  1.719 0.086817
## as.factor(subject_ids)10
                            0.543333
                                       0.099774
                                                  5.446 1.17e-07 ***
## as.factor(subject_ids)11
                            0.116320
                                       0.085343
                                                  1.363 0.174041
## as.factor(subject_ids)12 -0.001585
                                       0.084294 -0.019 0.985008
## as.factor(subject_ids)13
                                       0.109645
                            0.164364
                                                  1.499 0.135039
## as.factor(subject_ids)14
                            0.481565
                                       0.092244
                                                  5.221 3.59e-07 ***
## as.factor(subject_ids)15
                                                  1.672 0.095771
                            0.139155
                                       0.083246
## as.factor(subject_ids)16
                            0.495706
                                       0.091631
                                                  5.410 1.40e-07 ***
## as.factor(subject_ids)17
                            0.301464
                                       0.095316
                                                  3.163 0.001743 **
## as.factor(subject_ids)18
                            0.183104
                                       0.092484
                                                  1.980 0.048747 *
## as.factor(subject ids)19
                            0.208272
                                       0.083550
                                                  2.493 0.013281 *
## as.factor(subject_ids)20
                            0.570032
                                       0.100735
                                                  5.659 3.93e-08 ***
## as.factor(subject_ids)21
                            0.229096
                                       0.088370
                                                  2.592 0.010054 *
## as.factor(subject_ids)22
                            0.174490
                                       0.087404
                                                  1.996 0.046910 *
## as.factor(subject_ids)23
                            0.566533
                                       0.101357
                                                  5.589 5.62e-08 ***
## as.factor(subject_ids)24
                            0.482778
                                       0.096620
                                                  4.997 1.06e-06 ***
## as.factor(subject_ids)25
                            0.258038
                                       0.089371
                                                  2.887 0.004204 **
## as.factor(subject_ids)26
                            0.075442
                                       0.087243
                                                  0.865 0.387960
## as.factor(subject_ids)27
                            0.429862
                                       0.093196
                                                  4.612 6.18e-06 ***
## as.factor(subject_ids)28
                            0.199092
                                       0.092538
                                                  2.151 0.032337 *
## as.factor(subject_ids)29
                            0.322164
                                       0.089833
                                                  3.586 0.000399 ***
## as.factor(subject_ids)30
                                       0.099953
                                                  7.676 3.10e-13 ***
                            0.767234
## my trusts
                            0.076441
                                       0.081664
                                                  0.936 0.350095
## partner_trusts
                                       0.058462
                            0.069082
                                                  1.182 0.238396
## round numbers
                            -0.033655
                                       0.010636 -3.164 0.001735 **
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.2017 on 267 degrees of freedom
## Multiple R-squared:
                        0.56, Adjusted R-squared: 0.5072
```

```
## F-statistic: 10.62 on 32 and 267 DF, p-value: < 2.2e-16
##
  [1] "SIMPLE GAME with RECEIVER"
##
## Call:
## lm(formula = sends ~ as.factor(subject_ids) + my_trusts + partner_trusts +
##
       round numbers)
##
## Residuals:
##
        Min
                  1Q
                       Median
                                     3Q
                                             Max
  -1.42127 -0.30664
                      0.03052
                               0.34521
                                        1.54038
##
## Coefficients:
##
                            Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                                                  -4.824 2.37e-06 ***
                            -1.02193
                                         0.21184
## as.factor(subject_ids)2
                             0.30592
                                         0.24029
                                                   1.273 0.204090
## as.factor(subject_ids)3
                             0.39634
                                         0.26108
                                                   1.518 0.130176
## as.factor(subject ids)4
                             0.06529
                                         0.24728
                                                   0.264 0.791961
                            -0.12598
## as.factor(subject_ids)5
                                         0.25820
                                                  -0.488 0.626013
## as.factor(subject_ids)6
                             0.48897
                                         0.24164
                                                   2.024 0.044009 *
## as.factor(subject_ids)7
                             0.72483
                                         0.25965
                                                   2.792 0.005624 **
## as.factor(subject_ids)8
                             0.41803
                                         0.24802
                                                   1.685 0.093071 .
## as.factor(subject_ids)9
                             0.50569
                                         0.24164
                                                   2.093 0.037318 *
## as.factor(subject ids)10
                             0.47306
                                         0.25579
                                                   1.849 0.065503 .
## as.factor(subject_ids)11
                             0.47120
                                         0.25124
                                                   1.876 0.061811 .
## as.factor(subject_ids)12
                             0.76768
                                         0.25079
                                                   3.061 0.002431 **
## as.factor(subject_ids)13
                                         0.22785
                                                   1.294 0.196806
                             0.29483
## as.factor(subject_ids)14
                             0.24482
                                         0.27040
                                                   0.905 0.366086
## as.factor(subject_ids)15
                             0.40293
                                         0.26951
                                                   1.495 0.136079
                                                   0.956 0.339736
## as.factor(subject_ids)16
                             0.28442
                                         0.29739
## as.factor(subject_ids)17
                             0.33519
                                         0.25028
                                                   1.339 0.181635
## as.factor(subject_ids)18
                             0.30855
                                         0.23806
                                                   1.296 0.196063
## as.factor(subject_ids)19
                             0.76776
                                         0.27355
                                                   2.807 0.005374 **
## as.factor(subject_ids)20
                             0.61759
                                         0.24463
                                                   2.525 0.012164 *
## as.factor(subject_ids)21
                             0.92524
                                         0.25790
                                                   3.588 0.000397 ***
## as.factor(subject_ids)22
                             0.51435
                                         0.26473
                                                   1.943 0.053073 .
## as.factor(subject_ids)23
                             0.78137
                                         0.25362
                                                   3.081 0.002280 **
## as.factor(subject_ids)24
                                         0.24908
                                                   2.800 0.005476 **
                             0.69753
## as.factor(subject_ids)25
                                         0.26436
                             0.61225
                                                   2.316 0.021317 *
## as.factor(subject_ids)26
                             0.67841
                                         0.24577
                                                   2.760 0.006173 **
## as.factor(subject_ids)27
                             0.63911
                                         0.25136
                                                   2.543 0.011567 *
## as.factor(subject_ids)28
                                         0.23788
                                                   1.719 0.086805 .
                             0.40888
## as.factor(subject_ids)29
                             0.67539
                                         0.25513
                                                   2.647 0.008598 **
## as.factor(subject_ids)30
                             0.70961
                                         0.28678
                                                   2.474 0.013969 *
## my_trusts
                             0.66908
                                         0.19610
                                                   3.412 0.000745 ***
## partner_trusts
                                                   7.071 1.35e-11 ***
                             1.04953
                                         0.14843
## round_numbers
                            -0.04083
                                         0.02711
                                                 -1.506 0.133131
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.516 on 267 degrees of freedom
## Multiple R-squared: 0.4153, Adjusted R-squared: 0.3452
## F-statistic: 5.925 on 32 and 267 DF, p-value: < 2.2e-16
```

```
## [1] "ID GAME with SENDER"
##
## Call:
  lm(formula = sends ~ as.factor(subject_ids) + my_trusts + partner_trusts +
##
       round_numbers)
##
## Residuals:
##
       Min
                1Q Median
                                3Q
                                        Max
## -0.8537 -0.1226 -0.0003 0.1386
                                   0.7152
##
  Coefficients:
##
                            Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                                         0.08800
                                                   2.144 0.032946 *
                             0.18866
## as.factor(subject_ids)2
                            -0.25020
                                         0.12152
                                                 -2.059 0.040482 *
## as.factor(subject_ids)3
                             0.06575
                                         0.10754
                                                   0.611 0.541427
## as.factor(subject_ids)4
                             0.12906
                                         0.10253
                                                   1.259 0.209195
## as.factor(subject_ids)5
                                                   2.108 0.035997 *
                             0.24535
                                         0.11641
## as.factor(subject_ids)6
                             0.02802
                                                   0.250 0.802420
                                         0.11186
## as.factor(subject_ids)7
                             0.05410
                                         0.13440
                                                   0.403 0.687621
## as.factor(subject_ids)8
                             0.05745
                                         0.10622
                                                   0.541 0.589032
## as.factor(subject_ids)9
                            -0.17318
                                        0.10287
                                                 -1.683 0.093455
## as.factor(subject_ids)10
                                        0.09917
                             0.02059
                                                   0.208 0.835655
## as.factor(subject_ids)11
                             0.12844
                                         0.11294
                                                   1.137 0.256481
## as.factor(subject ids)12 -0.04771
                                         0.11481
                                                  -0.416 0.678101
## as.factor(subject_ids)13
                             0.03726
                                        0.10120
                                                   0.368 0.713028
## as.factor(subject_ids)14
                             0.04870
                                         0.11527
                                                   0.422 0.673034
## as.factor(subject_ids)15
                             0.22365
                                         0.10734
                                                   2.084 0.038156 *
## as.factor(subject_ids)16
                             0.04604
                                        0.10345
                                                   0.445 0.656610
## as.factor(subject_ids)17
                             0.41700
                                        0.11862
                                                   3.515 0.000516 ***
## as.factor(subject_ids)18
                             0.45466
                                        0.11233
                                                   4.048 6.78e-05 ***
## as.factor(subject_ids)19
                             0.07740
                                         0.10490
                                                   0.738 0.461219
## as.factor(subject_ids)20
                             0.20043
                                         0.10879
                                                   1.842 0.066520 .
## as.factor(subject_ids)21
                             0.19458
                                         0.11080
                                                   1.756 0.080230
## as.factor(subject_ids)22
                             0.06247
                                         0.11478
                                                   0.544 0.586747
## as.factor(subject_ids)23
                                         0.10531
                                                   1.844 0.066344
                             0.19416
## as.factor(subject_ids)24
                             0.19273
                                        0.10506
                                                   1.834 0.067697
## as.factor(subject_ids)25 -0.07426
                                         0.10336
                                                  -0.718 0.473130
## as.factor(subject_ids)26 -0.06606
                                                  -0.586 0.558499
                                         0.11277
## as.factor(subject_ids)27 -0.11862
                                         0.10289
                                                  -1.153 0.249993
## as.factor(subject_ids)28 -0.09967
                                        0.10877
                                                  -0.916 0.360319
## as.factor(subject_ids)29
                             0.06943
                                        0.11485
                                                   0.605 0.546024
## as.factor(subject_ids)30
                             0.18283
                                         0.11410
                                                   1.602 0.110271
## my trusts
                             0.49327
                                         0.10041
                                                   4.913 1.57e-06 ***
## partner_trusts
                             0.49049
                                         0.07745
                                                   6.333 1.01e-09 ***
## round_numbers
                            -0.04462
                                        0.01455
                                                 -3.067 0.002384 **
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.2551 on 267 degrees of freedom
## Multiple R-squared: 0.5034, Adjusted R-squared:
## F-statistic: 8.458 on 32 and 267 DF, p-value: < 2.2e-16
## [1] "ID GAME with RECEIVER"
##
```

```
## Call:
## lm(formula = sends ~ as.factor(subject_ids) + my_trusts + partner_trusts +
       round numbers)
##
## Residuals:
##
                  1Q
                       Median
                                    3Q
       Min
                                            Max
## -1.49373 -0.11072 0.04535 0.20213 1.11041
##
## Coefficients:
##
                            Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                             0.03875
                                        0.19130
                                                  0.203 0.83963
                                                 -1.263
## as.factor(subject_ids)2
                            -0.27187
                                        0.21530
                                                         0.20778
                                                 -0.300
## as.factor(subject_ids)3
                            -0.06407
                                        0.21335
                                                         0.76419
## as.factor(subject_ids)4
                            -0.09552
                                        0.22147
                                                 -0.431
                                                         0.66659
                            -0.27676
                                                 -1.310
## as.factor(subject_ids)5
                                        0.21128
                                                         0.19135
## as.factor(subject_ids)6
                            -0.12213
                                        0.20986
                                                 -0.582
                                                         0.56110
## as.factor(subject_ids)7
                             0.33493
                                                  1.698 0.09065
                                        0.19723
## as.factor(subject_ids)8
                             0.28752
                                        0.21646
                                                  1.328 0.18522
## as.factor(subject_ids)9
                             0.19444
                                        0.23311
                                                  0.834 0.40496
## as.factor(subject_ids)10
                             0.44571
                                        0.23975
                                                  1.859
                                                         0.06412
## as.factor(subject_ids)11
                             0.22837
                                        0.21000
                                                  1.087 0.27782
## as.factor(subject_ids)12
                                        0.20435
                                                  0.440
                             0.08997
                                                         0.66008
                                                  0.842
## as.factor(subject ids)13
                             0.19268
                                        0.22887
                                                         0.40060
                                                  0.808
## as.factor(subject_ids)14
                             0.16560
                                        0.20493
                                                         0.41975
## as.factor(subject_ids)15 -0.13683
                                        0.21115
                                                 -0.648 0.51754
## as.factor(subject_ids)16
                             0.32190
                                        0.22391
                                                  1.438 0.15171
## as.factor(subject_ids)17
                                                  0.453
                             0.09681
                                        0.21388
                                                         0.65119
## as.factor(subject_ids)18
                             0.39201
                                        0.20771
                                                  1.887
                                                         0.06020
## as.factor(subject_ids)19
                             0.24288
                                        0.21636
                                                  1.123 0.26263
## as.factor(subject_ids)20
                                        0.21489
                                                  0.911
                                                         0.36332
                             0.19568
## as.factor(subject_ids)21
                             0.23341
                                        0.20823
                                                  1.121
                                                         0.26333
## as.factor(subject_ids)22
                             0.13149
                                        0.20445
                                                  0.643
                                                         0.52069
## as.factor(subject_ids)23
                             0.20384
                                        0.21804
                                                  0.935
                                                         0.35068
## as.factor(subject_ids)24
                             0.32206
                                        0.21618
                                                  1.490
                                                         0.13746
## as.factor(subject_ids)25 -0.24092
                                        0.22134
                                                 -1.088
                                                         0.27738
                                                 -0.058 0.95377
## as.factor(subject_ids)26 -0.01231
                                        0.21216
## as.factor(subject_ids)27
                             0.05652
                                        0.22319
                                                  0.253 0.80028
## as.factor(subject_ids)28 -0.07579
                                                 -0.351
                                        0.21571
                                                         0.72559
## as.factor(subject_ids)29
                                                  0.740
                             0.15100
                                        0.20413
                                                         0.46012
## as.factor(subject_ids)30 0.18590
                                        0.20806
                                                  0.893 0.37241
## my trusts
                             0.52388
                                        0.18343
                                                  2.856 0.00463 **
## partner_trusts
                                        0.12555
                                                  5.492 9.27e-08 ***
                             0.68946
## round numbers
                            -0.11197
                                        0.02469
                                                -4.534 8.73e-06 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.4269 on 267 degrees of freedom
## Multiple R-squared: 0.348, Adjusted R-squared: 0.2698
## F-statistic: 4.453 on 32 and 267 DF, p-value: 3.719e-12
## [1] "SCORE GAME with SENDER"
##
## Call:
## lm(formula = sends ~ as.factor(subject_ids) + my_trusts + partner_trusts +
```

```
##
       round_numbers)
##
## Residuals:
##
       Min
                1Q
                   Median
                                3Q
                                       Max
##
   -0.6213 -0.1095 0.0022 0.1224
##
## Coefficients:
##
                            Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                            -0.01266
                                        0.07931
                                                 -0.160 0.873273
## as.factor(subject_ids)2
                            -0.23262
                                         0.09337
                                                 -2.491 0.013334 *
## as.factor(subject_ids)3
                            -0.05136
                                        0.09200
                                                 -0.558 0.577138
## as.factor(subject_ids)4
                            -0.23275
                                         0.09597
                                                 -2.425 0.015958 *
## as.factor(subject_ids)5
                             0.21251
                                        0.08718
                                                   2.438 0.015435 *
## as.factor(subject_ids)6
                            -0.22646
                                         0.09018
                                                 -2.511 0.012627 *
## as.factor(subject_ids)7
                            -0.20870
                                         0.08567
                                                  -2.436 0.015502 *
## as.factor(subject_ids)8
                            -0.04438
                                         0.09573
                                                  -0.464 0.643343
## as.factor(subject_ids)9 -0.34158
                                         0.09268
                                                  -3.686 0.000276 ***
## as.factor(subject ids)10 -0.06511
                                         0.08594
                                                 -0.758 0.449290
## as.factor(subject_ids)11
                             0.17227
                                         0.09636
                                                   1.788 0.074951
## as.factor(subject_ids)12 -0.07208
                                         0.09208
                                                  -0.783 0.434464
## as.factor(subject_ids)13
                             0.19998
                                        0.08653
                                                   2.311 0.021581 *
## as.factor(subject_ids)14
                                         0.09338
                                                   1.760 0.079578 .
                             0.16434
                                                   0.717 0.473943
## as.factor(subject_ids)15
                             0.06170
                                         0.08604
## as.factor(subject ids)16
                             0.14031
                                         0.08946
                                                   1.568 0.117986
## as.factor(subject_ids)17
                             0.17492
                                         0.09638
                                                   1.815 0.070660 .
## as.factor(subject_ids)18
                             0.19105
                                         0.09206
                                                   2.075 0.038916 *
## as.factor(subject_ids)19
                             0.06895
                                         0.11056
                                                   0.624 0.533363
## as.factor(subject_ids)20 -0.14028
                                        0.09177
                                                 -1.529 0.127536
## as.factor(subject_ids)21
                             0.13560
                                        0.08371
                                                   1.620 0.106432
## as.factor(subject_ids)22
                                         0.08243
                                                   1.622 0.105914
                             0.13373
## as.factor(subject_ids)23
                             0.06903
                                         0.09232
                                                   0.748 0.455281
## as.factor(subject_ids)24
                             0.06794
                                         0.09515
                                                   0.714 0.475832
## as.factor(subject_ids)25
                             0.11207
                                         0.11073
                                                   1.012 0.312431
## as.factor(subject_ids)26 -0.19448
                                         0.09095
                                                  -2.138 0.033402 *
## as.factor(subject_ids)27 -0.15020
                                         0.08457
                                                  -1.776 0.076871
## as.factor(subject_ids)28 -0.24872
                                        0.08603
                                                 -2.891 0.004156 **
## as.factor(subject_ids)29 -0.07043
                                         0.09230
                                                  -0.763 0.446102
## as.factor(subject_ids)30 0.01818
                                         0.09586
                                                   0.190 0.849743
## my_trusts
                             0.07962
                                         0.07354
                                                   1.083 0.279878
## partner_trusts
                                                  16.461 < 2e-16 ***
                             1.02318
                                         0.06216
## round numbers
                                                   1.438 0.151662
                             0.01595
                                         0.01109
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.2043 on 267 degrees of freedom
## Multiple R-squared: 0.7458, Adjusted R-squared: 0.7153
## F-statistic: 24.48 on 32 and 267 DF, p-value: < 2.2e-16
##
## [1] "SCORE GAME with RECEIVER"
##
## Call:
## lm(formula = sends ~ as.factor(subject_ids) + my_trusts + partner_trusts +
##
       round numbers)
##
```

```
## Residuals:
##
       Min
                  10
                      Median
                                    30
                                            Max
## -1.52743 -0.15453 0.05119 0.24646
## Coefficients:
##
                             Estimate Std. Error t value Pr(>|t|)
                                        0.188336 -0.092 0.926974
## (Intercept)
                            -0.017278
## as.factor(subject_ids)2
                            -0.789159
                                        0.216418 -3.646 0.000320 ***
## as.factor(subject_ids)3
                            -0.213550
                                        0.206360
                                                  -1.035 0.301680
## as.factor(subject_ids)4
                            -0.247437
                                        0.202797 -1.220 0.223496
## as.factor(subject_ids)5
                            -0.234469
                                        0.216391 -1.084 0.279545
## as.factor(subject_ids)6
                            -0.671299
                                        0.222630
                                                 -3.015 0.002814 **
## as.factor(subject_ids)7
                           -0.227873
                                        0.235318 -0.968 0.333739
## as.factor(subject_ids)8
                             0.130399
                                        0.202885
                                                   0.643 0.520953
## as.factor(subject_ids)9 -0.055036
                                        0.219833
                                                  -0.250 0.802507
## as.factor(subject_ids)10
                             0.079731
                                        0.223045
                                                   0.357 0.721026
## as.factor(subject_ids)11 -0.003325
                                        0.202638
                                                  -0.016 0.986919
## as.factor(subject ids)12 0.176456
                                        0.209631
                                                   0.842 0.400682
## as.factor(subject_ids)13 -0.276699
                                        0.223407
                                                  -1.239 0.216603
## as.factor(subject_ids)14 -0.117150
                                        0.206224 -0.568 0.570462
## as.factor(subject_ids)15 -0.198460
                                        0.223943 -0.886 0.376304
## as.factor(subject_ids)16  0.121538
                                        0.211571
                                                   0.574 0.566142
## as.factor(subject_ids)17 -0.128686
                                        0.204872 -0.628 0.530454
## as.factor(subject_ids)18 -0.117172
                                        0.206680
                                                  -0.567 0.571241
## as.factor(subject_ids)19 -0.044654
                                        0.194342 -0.230 0.818447
## as.factor(subject_ids)20 -0.276578
                                        0.224015 -1.235 0.218049
## as.factor(subject_ids)21 -0.017967
                                        0.231657
                                                  -0.078 0.938239
## as.factor(subject_ids)22  0.078809
                                        0.241644
                                                   0.326 0.744576
## as.factor(subject_ids)23 -0.145894
                                        0.206890 -0.705 0.481316
## as.factor(subject_ids)24
                                        0.202800
                                                   0.010 0.992349
                             0.001947
## as.factor(subject_ids)25
                             0.099958
                                        0.193304
                                                   0.517 0.605513
## as.factor(subject_ids)26 -0.883194
                                        0.226761 -3.895 0.000124 ***
## as.factor(subject_ids)27 -0.442123
                                        0.232513 -1.901 0.058314
## as.factor(subject_ids)28 -0.730742
                                        0.250204
                                                  -2.921 0.003792 **
                                                  -1.422 0.156186
## as.factor(subject_ids)29 -0.294889
                                        0.207373
## as.factor(subject_ids)30 -0.279031
                                        0.202379 -1.379 0.169124
## my trusts
                             0.760906
                                        0.168931
                                                   4.504 9.97e-06 ***
## partner_trusts
                                        0.142151
                                                   2.044 0.041976 *
                             0.290496
## round numbers
                            -0.010289
                                        0.024780 -0.415 0.678322
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.458 on 267 degrees of freedom
## Multiple R-squared: 0.4405, Adjusted R-squared: 0.3735
## F-statistic: 6.57 on 32 and 267 DF, p-value: < 2.2e-16
## [1] "COMBINE GAME with SENDER"
##
## lm(formula = sends ~ as.factor(subject_ids) + my_trusts + partner_trusts +
##
       round_numbers)
##
## Residuals:
##
       Min
                  1Q
                       Median
                                    3Q
                                            Max
```

```
## -0.67728 -0.11400 0.00588 0.10843 0.92274
##
## Coefficients:
##
                             Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                             0.069774
                                        0.106775
                                                   0.653
                                                           0.5140
## as.factor(subject ids)2 -0.304711
                                                           0.0102 *
                                        0.117775 - 2.587
## as.factor(subject ids)3 -0.164314
                                        0.113828 - 1.444
                                                           0.1500
## as.factor(subject_ids)4
                           -0.002060
                                        0.112682 -0.018
                                                           0.9854
## as.factor(subject_ids)5
                             0.024473
                                        0.121249
                                                   0.202
                                                           0.8402
## as.factor(subject_ids)6
                           -0.111419
                                        0.124535 -0.895
                                                           0.3718
## as.factor(subject_ids)7
                           -0.207214
                                        0.116109 -1.785
                                                           0.0755
## as.factor(subject_ids)8
                             0.118001
                                        0.121868
                                                   0.968
                                                           0.3338
## as.factor(subject_ids)9 -0.238743
                                        0.118654 -2.012
                                                           0.0452 *
                                        0.118748
## as.factor(subject_ids)10 0.012295
                                                   0.104
                                                           0.9176
## as.factor(subject_ids)11
                                        0.125825
                             0.073878
                                                   0.587
                                                           0.5576
## as.factor(subject_ids)12 -0.159330
                                        0.120599
                                                  -1.321
                                                           0.1876
## as.factor(subject_ids)13
                             0.230069
                                        0.119475
                                                   1.926
                                                           0.0552 .
## as.factor(subject_ids)14
                             0.152321
                                        0.120662
                                                   1.262
                                                           0.2079
                                                           0.1049
## as.factor(subject_ids)15
                             0.199192
                                        0.122421
                                                   1.627
## as.factor(subject_ids)16 -0.005169
                                        0.126614 -0.041
                                                           0.9675
## as.factor(subject_ids)17
                            0.252633
                                        0.119999
                                                   2.105
                                                           0.0362 *
## as.factor(subject_ids)18  0.156076
                                                   1.296
                                        0.120444
                                                           0.1961
## as.factor(subject_ids)19 -0.035566
                                        0.115674 -0.307
                                                           0.7587
## as.factor(subject ids)20 -0.245708
                                        0.121213 - 2.027
                                                           0.0436 *
## as.factor(subject_ids)21
                            0.200783
                                        0.116790
                                                   1.719
                                                           0.0867
## as.factor(subject_ids)22 0.123132
                                        0.119317
                                                   1.032
                                                           0.3030
## as.factor(subject_ids)23
                                        0.123690
                                                   0.379
                                                           0.7049
                             0.046890
## as.factor(subject_ids)24  0.052480
                                        0.121402
                                                   0.432
                                                           0.6659
## as.factor(subject_ids)25  0.111539
                                                   0.980
                                        0.113852
                                                           0.3281
## as.factor(subject_ids)26 -0.136684
                                        0.124332 -1.099
                                                           0.2726
## as.factor(subject_ids)27 -0.173349
                                        0.118476
                                                  -1.463
                                                           0.1446
## as.factor(subject_ids)28 -0.126613
                                        0.115717 -1.094
                                                           0.2749
## as.factor(subject_ids)29 -0.122831
                                        0.123601
                                                 -0.994
                                                           0.3212
## as.factor(subject_ids)30 0.212356
                                        0.122222
                                                   1.737
                                                           0.0835
## my trusts
                             0.413093
                                        0.087380
                                                   4.728 3.68e-06 ***
## partner_trusts
                             0.733572
                                        0.066999 10.949
                                                         < 2e-16 ***
## round numbers
                            -0.012912
                                        0.011734
                                                 -1.100
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.2159 on 267 degrees of freedom
## Multiple R-squared: 0.7155, Adjusted R-squared: 0.6814
## F-statistic: 20.98 on 32 and 267 DF, p-value: < 2.2e-16
##
## [1] "COMBINE GAME with RECEIVER"
##
## Call:
   lm(formula = sends ~ as.factor(subject_ids) + my_trusts + partner_trusts +
##
       round_numbers)
##
## Residuals:
                  1Q
                      Median
## -1.43873 -0.12033 0.02294 0.20087 1.70184
##
```

```
## Coefficients:
##
                             Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                            -0.197554
                                        0.151220 -1.306 0.192540
## as.factor(subject_ids)2 -0.690598
                                        0.185597 -3.721 0.000242 ***
## as.factor(subject_ids)3 -0.156138
                                        0.192564 -0.811 0.418181
## as.factor(subject ids)4
                           -0.263992
                                        0.199086 -1.326 0.185966
## as.factor(subject ids)5
                             0.124720
                                        0.162386
                                                   0.768 0.443136
## as.factor(subject_ids)6
                           -0.249088
                                        0.177627 -1.402 0.161985
## as.factor(subject_ids)7
                             0.324625
                                        0.186983
                                                   1.736 0.083697 .
## as.factor(subject_ids)8
                             0.349449
                                        0.161985
                                                   2.157 0.031875 *
## as.factor(subject_ids)9 -0.178636
                                        0.198474 -0.900 0.368906
## as.factor(subject_ids)10
                            0.369866
                                        0.165913
                                                   2.229 0.026628 *
## as.factor(subject_ids)11
                             0.168146
                                        0.158013
                                                   1.064 0.288231
## as.factor(subject_ids)12
                             0.233112
                                        0.166212
                                                   1.402 0.161929
## as.factor(subject_ids)13 -0.069137
                                        0.172324
                                                  -0.401 0.688590
## as.factor(subject_ids)14
                             0.049845
                                        0.167079
                                                   0.298 0.765681
## as.factor(subject_ids)15 -0.154056
                                        0.163724
                                                  -0.941 0.347582
## as.factor(subject ids)16
                             0.157366
                                        0.159050
                                                   0.989 0.323358
## as.factor(subject_ids)17
                                        0.172322
                             0.195773
                                                   1.136 0.256940
## as.factor(subject_ids)18
                            0.008483
                                        0.172665
                                                   0.049 0.960852
## as.factor(subject_ids)19
                             0.225238
                                        0.177848
                                                   1.266 0.206451
## as.factor(subject_ids)20
                                                   0.105 0.916210
                             0.017480
                                        0.165985
## as.factor(subject_ids)21 -0.160388
                                        0.177828 -0.902 0.367908
## as.factor(subject ids)22 -0.115233
                                        0.170409
                                                  -0.676 0.499489
## as.factor(subject_ids)23 -0.146699
                                        0.158935 -0.923 0.356835
## as.factor(subject_ids)24
                            0.164351
                                        0.162229
                                                   1.013 0.311938
## as.factor(subject_ids)25
                                        0.187955
                             0.441125
                                                   2.347 0.019658 *
## as.factor(subject_ids)26
                             0.243746
                                        0.162703
                                                   1.498 0.135287
## as.factor(subject_ids)27
                             0.306916
                                        0.168848
                                                   1.818 0.070229
## as.factor(subject_ids)28
                             0.121514
                                        0.183329
                                                   0.663 0.508019
## as.factor(subject_ids)29
                             0.199026
                                        0.165466
                                                   1.203 0.230109
## as.factor(subject_ids)30  0.233026
                                        0.161592
                                                   1.442 0.150457
## my_trusts
                             0.797014
                                        0.171133
                                                   4.657 5.06e-06 ***
## partner_trusts
                                                   4.978 1.15e-06 ***
                             0.666376
                                        0.133857
## round numbers
                            -0.073437
                                        0.022223
                                                  -3.305 0.001081 **
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.4056 on 267 degrees of freedom
## Multiple R-squared: 0.5048, Adjusted R-squared: 0.4455
## F-statistic: 8.506 on 32 and 267 DF, p-value: < 2.2e-16
```

Reputation score

We applied linear regression on reputation score to see if the reputation score should be used instead of trust score.

Reputation score = average of previous send proportion

```
## [1] "Linear regression of relative sending on reputation value of Simple Game for type: SENDER"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + trust_value, data = x_simple)
## Residuals:
##
       Min
                      Median
                  1Q
                                    30
## -0.16900 -0.03798 -0.02209 0.04528
##
## Coefficients:
                  Estimate Std. Error t value Pr(>|t|)
##
                   -0.2611
                               0.0614 -4.253 0.000226 ***
## (Intercept)
                               0.1163 12.801 5.57e-13 ***
## my_trust_value
                    1.4889
## trust_value
                    0.2562
                               0.1554
                                        1.649 0.110772
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.08502 on 27 degrees of freedom
## Multiple R-squared: 0.8644, Adjusted R-squared: 0.8543
## F-statistic: 86.03 on 2 and 27 DF, p-value: 1.936e-12
## [1] "Linear regression of relative sending on reputation value of ID Game for type: SENDER"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + trust_value, data = x_id)
##
## Residuals:
##
       Min
                  1Q
                     Median
                                    3Q
                                            Max
## -0.17997 -0.08236  0.01791  0.04621  0.24022
##
## Coefficients:
##
                  Estimate Std. Error t value Pr(>|t|)
                   -0.3679
## (Intercept)
                               0.1688 - 2.179
                                                0.0382 *
                    1.4517
                               0.1559
                                        9.311 6.41e-10 ***
## my_trust_value
## trust_value
                    0.5488
                               0.3173
                                        1.730
                                                0.0951 .
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.1014 on 27 degrees of freedom
## Multiple R-squared: 0.7634, Adjusted R-squared: 0.7459
## F-statistic: 43.57 on 2 and 27 DF, p-value: 3.533e-09
##
## [1] "Linear regression of relative sending on reputation value of Score Game for type: SENDER"
## Call:
## lm(formula = RelSend ~ my_trust_value + trust_value, data = x_score)
##
## Residuals:
```

```
1Q
                         Median
## -0.210241 -0.056944 0.009976 0.061286 0.128565
##
## Coefficients:
##
                  Estimate Std. Error t value Pr(>|t|)
                               0.0893 -7.533 4.20e-08 ***
## (Intercept)
                   -0.6727
                                       7.360 6.45e-08 ***
## my trust value
                    1.3565
                               0.1843
## trust_value
                    1.3192
                               0.2320
                                       5.686 4.85e-06 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.08596 on 27 degrees of freedom
## Multiple R-squared: 0.8879, Adjusted R-squared: 0.8796
## F-statistic: 106.9 on 2 and 27 DF, p-value: 1.481e-13
## [1] "Linear regression of relative sending on reputation value of Combine Game for type: SENDER"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + trust_value, data = x_combine)
## Residuals:
##
                    1Q
                         Median
## -0.150939 -0.044539 0.002393 0.038702 0.198586
##
## Coefficients:
                  Estimate Std. Error t value Pr(>|t|)
                   -0.6266
                               0.0851 -7.364 6.39e-08 ***
## (Intercept)
## my_trust_value
                   1.4954
                               0.1795
                                       8.332 6.10e-09 ***
                    1.0693
                                        4.692 6.96e-05 ***
## trust_value
                               0.2279
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.08923 on 27 degrees of freedom
## Multiple R-squared: 0.8966, Adjusted R-squared: 0.889
## F-statistic: 117.1 on 2 and 27 DF, p-value: 4.938e-14
## [1] "Linear regression of relative sending on reputation value of Simple Game for type: RECEIVER"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + trust_value + AbsPartnerSend,
       data = x_simple)
##
## Residuals:
       Min
                  1Q
                      Median
                                    3Q
                                            Max
## -0.21443 -0.10224 -0.01646 0.06848 0.35236
##
## Coefficients:
##
                  Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                   0.02870
                              0.14768
                                       0.194
                                                0.8474
## my_trust_value
                  1.16611
                              0.19427
                                        6.003 2.45e-06 ***
                              0.50019
## trust_value
                   0.34388
                                        0.687
                                                0.4979
## AbsPartnerSend -0.06616
                              0.02989
                                      -2.214
                                                0.0358 *
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

```
##
## Residual standard error: 0.1436 on 26 degrees of freedom
## Multiple R-squared: 0.6096, Adjusted R-squared: 0.5646
## F-statistic: 13.53 on 3 and 26 DF, p-value: 1.635e-05
## [1] "Linear regression of relative sending on reputation value of ID Game for type: RECEIVER"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + trust_value + AbsPartnerSend,
##
       data = x_id)
##
## Residuals:
       Min
                 1Q
                     Median
                                   30
## -0.18551 -0.04782 -0.01754 0.05094 0.15162
## Coefficients:
##
                 Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                 -0.19837
                             0.17042 -1.164
                                               0.2550
## my_trust_value 1.34544
                             0.15056
                                       8.936 2.09e-09 ***
                                       0.978
## trust value
                  0.41643
                             0.42598
                                               0.3373
                                               0.0759 .
## AbsPartnerSend -0.02995
                             0.01620 -1.849
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.0842 on 26 degrees of freedom
## Multiple R-squared: 0.7721, Adjusted R-squared: 0.7458
## F-statistic: 29.36 on 3 and 26 DF, p-value: 1.662e-08
## [1] "Linear regression of relative sending on reputation value of Score Game for type: RECEIVER"
##
## lm(formula = RelSend ~ my_trust_value + trust_value + AbsPartnerSend,
##
       data = x_score)
##
## Residuals:
                         Median
        Min
                   1Q
                                       30
## -0.229257 -0.063228 -0.004027 0.079191 0.242774
##
## Coefficients:
##
                 Estimate Std. Error t value Pr(>|t|)
                 -0.03859
                             0.23987 -0.161
## (Intercept)
## my_trust_value 1.36838
                             0.29637
                                       4.617 9.23e-05 ***
## trust value
                  0.16777
                             0.70654
                                       0.237
                                                0.814
## AbsPartnerSend -0.04135
                             0.02815 -1.469
                                                0.154
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.1263 on 26 degrees of freedom
## Multiple R-squared: 0.4754, Adjusted R-squared: 0.4149
## F-statistic: 7.854 on 3 and 26 DF, p-value: 0.0006825
## [1] "Linear regression of relative sending on reputation value of Combine Game for type: RECEIVER"
##
## Call:
```

```
## lm(formula = RelSend ~ my_trust_value + trust_value + AbsPartnerSend,
##
      data = x_combine)
##
## Residuals:
        \mathtt{Min}
                   1Q
                         Median
                                       ЗQ
## -0.177927 -0.064764 -0.005558 0.069571 0.136813
## Coefficients:
                 Estimate Std. Error t value Pr(>|t|)
##
## (Intercept)
                  0.36764
                             0.12970
                                       2.835 0.008761 **
## my_trust_value 0.81176
                             0.20674
                                       3.927 0.000566 ***
## trust_value
                 -0.77274
                             0.35815 -2.158 0.040378 *
## AbsPartnerSend 0.01111
                             0.01892
                                       0.587 0.562176
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.09411 on 26 degrees of freedom
## Multiple R-squared: 0.5463, Adjusted R-squared: 0.494
## F-statistic: 10.44 on 3 and 26 DF, p-value: 0.0001097
```

Analyze by individual trial rather than average value

Trust score over time & Chi-square on frequency of sending proportion by game

Date: Tue 13-Jun-2017 Test the amound sent based on trust value and amount received (if any) using individual but not average sending proportion

```
Update on Thu 15-Jun-2017
```

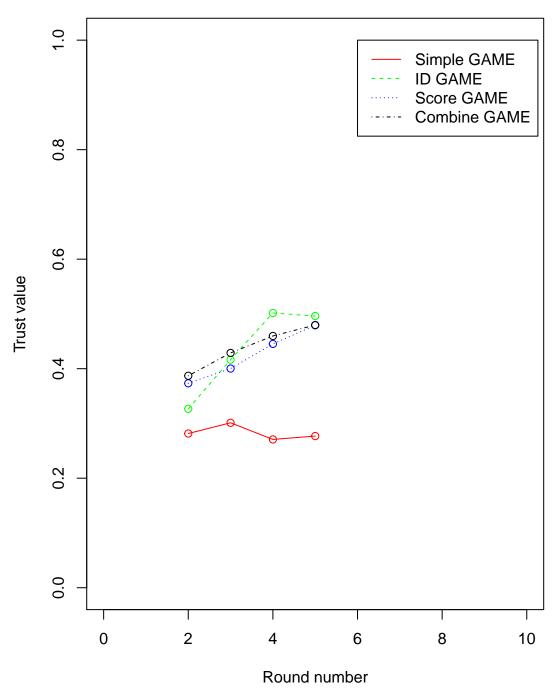
```
## [1] "Number of sending 0.0 as: SENDER"
## [1] "Simple GAME : 125"
## [1] "ID GAME : 35"
## [1] "Score GAME : 51"
## [1] "Combine GAME : 46"
        [,1] [,2]
## [1,]
        125
               35
## [2,]
          51
               46
##
## Pearson's Chi-squared test with Yates' continuity correction
##
## data: x
## X-squared = 17.097, df = 1, p-value = 3.552e-05
## [1] "Update on Fri 16-Jun-2017: due to the fact that chisq is tested on dependent data, we switch to
##
## glm(formula = send0 ~ id + show_trust + show_id + show_trust *
       show_id, family = binomial(link = "logit"), data = df0)
##
##
## Deviance Residuals:
                   1Q
       Min
                         Median
                                       3Q
                                                Max
## -1.91483 -0.50119 -0.27774 -0.00006
                                            2.99506
##
## Coefficients:
##
                               Estimate Std. Error z value Pr(>|z|)
## (Intercept)
                                 1.1044
                                            0.3347
                                                     3.300 0.000967 ***
                                            0.4354
## id2
                                 0.4031
                                                     0.926 0.354592
## id3
                                 0.4257
                                            0.4292
                                                     0.992 0.321271
## id4
                                -0.1118
                                            0.4299 -0.260 0.794760
## id5
                               -19.5544 1497.9611 -0.013 0.989585
## id6
                                 0.5546
                                            0.4326
                                                    1.282 0.199773
## id7
                               -19.6124 1426.1469 -0.014 0.989028
## id8
                                -1.6119
                                            0.5165 -3.121 0.001805 **
## id9
                                -2.7597
                                            0.6861 -4.022 5.77e-05 ***
## id10
                               -19.4238 1388.8783 -0.014 0.988842
## id11
                                -1.2844
                                            0.4936 -2.602 0.009262 **
                                            0.4467
## id12
                                -0.4643
                                                   -1.039 0.298642
## id13
                                -1.9560
                                            0.5782 -3.383 0.000717 ***
## id14
                               -19.6631 1462.2417 -0.013 0.989271
## id15
                                -1.5183
                                            0.4882 -3.110 0.001870 **
## id16
                               -19.6983 1375.1862 -0.014 0.988571
## id17
                                -1.8178
                                            0.5556 -3.272 0.001068 **
## id18
                                -1.7196
                                            0.5314 -3.236 0.001212 **
## id19
                               -19.6880 1413.6113 -0.014 0.988888
```

```
## id20
                               -1.4782
                                           0.5140 -2.876 0.004029 **
## id21
                               -1.7811
                                           0.5279 -3.374 0.000742 ***
                                           0.6844 -4.299 1.72e-05 ***
## id22
                               -2.9423
## id23
                               -2.7430
                                           0.6900 -3.975 7.03e-05 ***
## id24
                               -2.7747
                                           0.6881 -4.033 5.52e-05 ***
                                           0.5010 -2.970 0.002979 **
## id25
                               -1.4878
## id26
                                           0.4620 -1.734 0.082921 .
                               -0.8010
## id27
                               -2.4484
                                           0.6215 -3.939 8.17e-05 ***
                                           0.5084 -3.122 0.001797 **
## id28
                               -1.5870
## id29
                               -3.9809
                                           1.0687 -3.725 0.000195 ***
## id30
                               -2.3293
                                           0.5833 -3.993 6.52e-05 ***
## show_trustTRUE
                               -1.5973
                                           0.2225 -7.179 7.00e-13 ***
## show_idTRUE
                               -2.0778
                                           0.2432 -8.545 < 2e-16 ***
                                           0.3444 5.607 2.06e-08 ***
## show_trustTRUE:show_idTRUE
                               1.9308
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
##
      Null deviance: 1373.98 on 1499 degrees of freedom
## Residual deviance: 948.81 on 1467 degrees of freedom
## AIC: 1014.8
##
## Number of Fisher Scoring iterations: 18
##
## [1] "Number of sending >= 0.7 as: SENDER"
## [1] "Simple GAME: 43"
## [1] "ID GAME : 122"
## [1] "Score GAME : 150"
## [1] "Combine GAME: 153"
##
        [,1] [,2]
## [1,]
         43 122
## [2,] 150 153
##
##
  Pearson's Chi-squared test with Yates' continuity correction
##
## data: x
## X-squared = 23.272, df = 1, p-value = 1.406e-06
##
##
## Call:
## glm(formula = send0 ~ id + show_trust + show_id + show_trust *
       show_id, family = binomial(link = "logit"), data = df0)
##
## Deviance Residuals:
                     Median
      Min
              1Q
                                  3Q
                                          Max
## -2.0191 -0.7610 -0.2520
                             0.7852
                                       2.8753
##
## Coefficients:
##
                               Estimate Std. Error z value Pr(>|z|)
                              -2.258311
                                          0.362857 -6.224 4.86e-10 ***
## (Intercept)
## id2
                             -18.079802 891.677004 -0.020 0.983823
## id3
                              -1.217914
                                          0.507627 -2.399 0.016430 *
## id4
                              -0.331651
                                          0.446304 -0.743 0.457417
```

```
## id5
                               0.548933
                                          0.449915
                                                   1.220 0.222434
## id6
                                          0.468633 -1.390 0.164456
                              -0.651512
                              -3.538364
                                          1.062376 -3.331 0.000867 ***
## id7
## id8
                                          0.471367 -1.086 0.277543
                              -0.511836
## id9
                             -18.051472 860.609705 -0.021 0.983265
## id10
                              -0.695839
                                          0.456520 -1.524 0.127453
## id11
                               0.200273
                                          0.454803
                                                   0.440 0.659682
## id12
                              -2.215646
                                          0.681793 -3.250 0.001155 **
## id13
                               1.047545
                                          0.442442
                                                     2.368 0.017902 *
## id14
                               0.437663
                                          0.449163 0.974 0.329860
## id15
                               0.971500
                                          0.444160 2.187 0.028723 *
## id16
                                          0.437184 1.688 0.091435
                               0.737913
## id17
                               2.858233
                                         0.570336 5.011 5.40e-07 ***
## id18
                               1.708687
                                          0.473074
                                                    3.612 0.000304 ***
## id19
                              -0.430074
                                          0.465164 -0.925 0.355192
## id20
                              -0.297149
                                          0.454549 -0.654 0.513290
## id21
                               0.469347
                                          0.435643
                                                    1.077 0.281317
## id22
                              -0.345751
                                          0.446782 -0.774 0.439008
## id23
                               0.197791
                                          0.453142
                                                   0.436 0.662482
## id24
                              -0.136805
                                          0.451486 -0.303 0.761882
## id25
                              0.005801
                                          0.445380 0.013 0.989608
## id26
                              -3.398044
                                          1.062926 -3.197 0.001389 **
## id27
                                          0.678597 -3.515 0.000439 ***
                              -2.385478
## id28
                             -18.131249 847.559999 -0.021 0.982933
## id29
                              -1.852532
                                          0.619610 -2.990 0.002791 **
## id30
                               1.927629
                                          0.478470
                                                    4.029 5.61e-05 ***
## show_trustTRUE
                               2.222856
                                          0.228875
                                                     9.712 < 2e-16 ***
## show_idTRUE
                               1.679140
                                          0.226713
                                                     7.406 1.30e-13 ***
                                          0.290725 -5.753 8.79e-09 ***
## show_trustTRUE:show_idTRUE -1.672422
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
      Null deviance: 1862.1 on 1499 degrees of freedom
## Residual deviance: 1290.0 on 1467 degrees of freedom
## AIC: 1356
##
## Number of Fisher Scoring iterations: 17
##
## [1] "Number of sending 1.0 (maximum) as: SENDER"
## [1] "Simple GAME: 33"
## [1] "ID GAME : 87"
## [1] "Score GAME : 106"
## [1] "Combine GAME : 111"
##
        [,1] [,2]
## [1,]
         43 122
## [2,]
        150 153
##
  Pearson's Chi-squared test with Yates' continuity correction
##
## X-squared = 23.272, df = 1, p-value = 1.406e-06
##
```

```
## [1] "Update on Fri 16-Jun-2017: due to the fact that chisq is tested on dependent data, we switch to
##
## Call:
## glm(formula = send0 ~ id + show_trust + show_id + show_trust *
##
       show_id, family = binomial(link = "logit"), data = df0)
##
## Deviance Residuals:
       Min
                   1Q
                         Median
                                       3Q
                                                Max
## -1.77978 -0.65598 -0.27193 -0.00006
                                            2.85961
##
## Coefficients:
##
                              Estimate Std. Error z value Pr(>|z|)
## (Intercept)
                               -2.2944
                                           0.3811
                                                  -6.021 1.74e-09 ***
## id2
                              -17.7692
                                         910.1097
                                                  -0.020 0.984423
## id3
                                                   -1.723 0.084922 .
                               -0.8833
                                           0.5127
## id4
                               -0.3144
                                           0.4648
                                                   -0.676 0.498848
## id5
                                0.6561
                                           0.4536
                                                    1.446 0.148087
## id6
                               -0.4338
                                           0.4808
                                                   -0.902 0.366952
                                                  -2.988 0.002811 **
## id7
                               -3.1822
                                           1.0651
## id8
                               -1.0846
                                           0.5521
                                                  -1.964 0.049475 *
## id9
                              -17.7463
                                       876.8153 -0.020 0.983852
## id10
                               -1.7774
                                           0.6178 -2.877 0.004016 **
## id11
                                           0.4623
                                0.3003
                                                    0.650 0.515943
## id12
                                           1.0655
                               -3.0311
                                                  -2.845 0.004445 **
## id13
                               1.2654
                                           0.4441
                                                    2.849 0.004381 **
## id14
                               0.6371
                                           0.4528
                                                    1.407 0.159432
## id15
                               -0.9847
                                           0.5291
                                                  -1.861 0.062759
## id16
                                0.4910
                                           0.4434
                                                   1.108 0.268065
## id17
                                           0.5681
                                                    5.376 7.63e-08 ***
                                3.0542
## id18
                                1.7373
                                           0.4639
                                                    3.745 0.000181 ***
## id19
                               -2.3335
                                           0.7976 -2.926 0.003436 **
## id20
                               -0.8300
                                           0.5130 -1.618 0.105676
## id21
                                0.2632
                                           0.4448
                                                   0.592 0.554029
## id22
                               -0.6706
                                           0.4869
                                                  -1.377 0.168448
## id23
                               -0.4076
                                           0.4930
                                                   -0.827 0.408321
## id24
                                           0.5130 -1.537 0.124202
                               -0.7886
## id25
                               -0.5543
                                           0.4896
                                                  -1.132 0.257635
## id26
                              -17.6960
                                        906.5893
                                                  -0.020 0.984427
## id27
                              -17.7592
                                         876.7687
                                                   -0.020 0.983840
## id28
                              -17.8109
                                         862.6768
                                                  -0.021 0.983528
## id29
                               -1.8343
                                           0.6867
                                                   -2.671 0.007559 **
## id30
                                0.8242
                                           0.4500
                                                   1.831 0.067034 .
## show_trustTRUE
                                1.8481
                                           0.2520
                                                    7.333 2.26e-13 ***
## show_idTRUE
                                           0.2537
                                                    5.604 2.10e-08 ***
                                1.4218
## show_trustTRUE:show_idTRUE -1.3587
                                           0.3208 -4.236 2.28e-05 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## (Dispersion parameter for binomial family taken to be 1)
##
       Null deviance: 1598.3 on 1499 degrees of freedom
## Residual deviance: 1094.4 on 1467 degrees of freedom
## AIC: 1160.4
##
```

SENDER



[1] "Regression of resid trust score on round after elimiate subject effect of game: Simple GAME SEN!
##
Call:
lm(formula = resid ~ rounds, data = ldf)
##

Residuals:
Min 1Q Median 3Q Max

```
## -0.43284 -0.09055 0.00045 0.07011 0.49822
##
## Coefficients:
               Estimate Std. Error t value Pr(>|t|)
##
## (Intercept) 0.040044
                          0.027253
                                    1.469
              -0.011441
                          0.007417 - 1.543
                                              0.124
## Residual standard error: 0.1436 on 298 degrees of freedom
## Multiple R-squared: 0.007921,
                                   Adjusted R-squared: 0.004592
## F-statistic: 2.379 on 1 and 298 DF, p-value: 0.124
## [1] "Regression of resid trust score on round after elimiate subject effect of game: ID GAME SENDER"
## Call:
## lm(formula = resid ~ rounds, data = ldf)
##
## Residuals:
                     Median
       Min
                 1Q
## -0.47395 -0.06351 0.00843 0.08878 0.45922
## Coefficients:
               Estimate Std. Error t value Pr(>|t|)
                          0.028348 -6.270 1.26e-09 ***
## (Intercept) -0.177745
               0.050784
                                    6.582 2.09e-10 ***
## rounds
                          0.007715
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.1494 on 298 degrees of freedom
## Multiple R-squared: 0.1269, Adjusted R-squared: 0.124
## F-statistic: 43.33 on 1 and 298 DF, p-value: 2.086e-10
## [1] "Regression of resid trust score on round after elimiate subject effect of game: Score GAME SEND
##
## Call:
## lm(formula = resid ~ rounds, data = ldf)
## Residuals:
               1Q Median
##
      Min
                               3Q
                                      Max
## -0.4783 -0.1162 0.0161 0.1264 0.5313
##
## Coefficients:
               Estimate Std. Error t value Pr(>|t|)
## (Intercept) -0.121773
                          0.031788 -3.831 0.000156 ***
## rounds
               0.034792
                          0.008652
                                   4.021 7.33e-05 ***
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.1675 on 298 degrees of freedom
## Multiple R-squared: 0.05148,
                                   Adjusted R-squared: 0.04829
## F-statistic: 16.17 on 1 and 298 DF, p-value: 7.334e-05
## [1] "Regression of resid trust score on round after elimiate subject effect of game: Combine GAME SE
##
## Call:
```

```
## lm(formula = resid ~ rounds, data = ldf)
##
## Residuals:
##
       Min
                 1Q
                     Median
                                   3Q
                                           Max
## -0.40674 -0.10245 0.00660 0.08397 0.59546
##
## Coefficients:
##
               Estimate Std. Error t value Pr(>|t|)
## (Intercept) -0.103163
                          0.028193 -3.659 0.000299 ***
## rounds
               0.029475
                          0.007673 3.841 0.000150 ***
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.1486 on 298 degrees of freedom
## Multiple R-squared: 0.04718,
                                   Adjusted R-squared: 0.04398
## F-statistic: 14.76 on 1 and 298 DF, p-value: 0.0001495
## [1] "Number of sending 0.0 as: RECEIVER"
## [1] "Simple GAME : 92"
## [1] "ID GAME : 29"
## [1] "Score GAME : 27"
## [1] "Combine GAME : 15"
        [,1] [,2]
##
## [1,]
         92
## [2,]
         27
               15
##
  Pearson's Chi-squared test with Yates' continuity correction
##
## data: x
## X-squared = 1.6278, df = 1, p-value = 0.202
## [1] "Update on Fri 16-Jun-2017: due to the fact that chisq is tested on dependent data, we switch to
##
## Call:
## glm(formula = send0 ~ id + show_trust + show_id + show_trust *
      show_id, family = binomial(link = "logit"), data = df0)
##
##
## Deviance Residuals:
                     Median
                1Q
                                   3Q
                                           Max
## -2.1590 -0.4299 -0.1998 -0.0001
                                        3.4203
## Coefficients:
                               Estimate Std. Error z value Pr(>|z|)
## (Intercept)
                               4.940e-01 5.687e-01 0.869 0.385018
## id2
                               2.667e+00 7.263e-01
                                                     3.672 0.000241 ***
## id3
                                         7.647e-01 -0.693 0.488372
                              -5.299e-01
## id4
                              -1.734e+00 1.191e+00 -1.456 0.145401
## id5
                              -1.767e+01
                                         1.911e+03 -0.009 0.992620
                              1.734e+00 6.893e-01
                                                     2.516 0.011857 *
## id6
## id7
                              -1.846e+01 1.498e+03 -0.012 0.990168
## id8
                              -5.256e-01 7.292e-01 -0.721 0.471009
## id9
                              -1.572e+00 8.474e-01 -1.855 0.063610 .
## id10
                              -1.851e+01 1.565e+03 -0.012 0.990563
## id11
                              1.788e-03 6.863e-01 0.003 0.997922
```

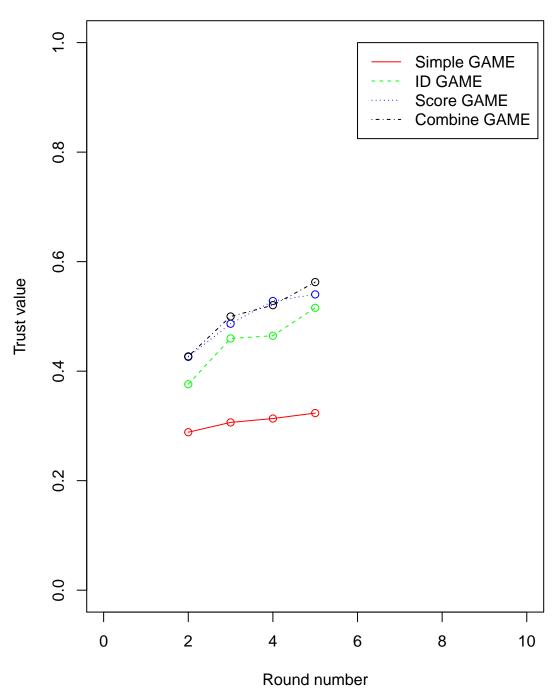
```
## id12
                              3.948e-01 6.623e-01
                                                     0.596 0.551050
## id13
                              4.184e-01 6.708e-01 0.624 0.532841
## id14
                             -1.830e+01 1.416e+03 -0.013 0.989686
## id15
                              5.393e-01 6.696e-01
                                                     0.805 0.420574
## id16
                             -1.805e+01 1.532e+03 -0.012 0.990601
## id17
                             -8.340e-01 7.312e-01 -1.141 0.254059
## id18
                              1.401e-01 6.718e-01
                                                    0.209 0.834764
                             -2.818e+00 1.171e+00 -2.406 0.016118 *
## id19
                             -5.108e-01 7.073e-01 -0.722 0.470159
## id20
## id21
                             -2.478e+00 9.315e-01 -2.661 0.007795 **
## id22
                             -1.213e+00 7.959e-01 -1.524 0.127404
                             -3.116e+00 1.169e+00 -2.665 0.007687 **
## id23
## id24
                             -2.361e+00 9.315e-01 -2.534 0.011273 *
## id25
                             -2.206e+00 9.336e-01 -2.363 0.018140 *
## id26
                             -1.646e+00 8.484e-01 -1.941 0.052312 .
## id27
                             -1.174e+00
                                         7.619e-01 -1.541 0.123260
## id28
                              1.621e+00 6.660e-01
                                                     2.434 0.014940 *
## id29
                             -1.368e+00 7.887e-01 -1.734 0.082935
## id30
                             -2.105e+00 9.358e-01 -2.249 0.024504 *
## show trustTRUE
                             -2.314e+00
                                         2.923e-01 -7.915 2.47e-15 ***
## show_idTRUE
                             -2.621e+00 3.026e-01 -8.662 < 2e-16 ***
## show_trustTRUE:show_idTRUE 1.711e+00 4.648e-01
                                                    3.680 0.000233 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
      Null deviance: 965.90 on 1242 degrees of freedom
## Residual deviance: 606.19 on 1210 degrees of freedom
## AIC: 672.19
## Number of Fisher Scoring iterations: 18
## [1] "Number of sending >= 0.7 as: RECEIVER"
## [1] "Simple GAME : 9"
## [1] "ID GAME : 17"
## [1] "Score GAME : 20"
## [1] "Combine GAME : 19"
##
        [,1] [,2]
## [1,]
          9
              17
## [2,]
         20
##
## Pearson's Chi-squared test with Yates' continuity correction
##
## data: x
## X-squared = 1.144, df = 1, p-value = 0.2848
##
##
## Call:
## glm(formula = send0 ~ id + show_trust + show_id + show_trust *
      show_id, family = binomial(link = "logit"), data = df0)
##
##
## Deviance Residuals:
##
       Min
                  1Q
                        Median
                                      3Q
                                               Max
```

```
## -1.09078 -0.29758 -0.18472 -0.00005
##
## Coefficients:
                               Estimate Std. Error z value Pr(>|z|)
##
## (Intercept)
                             -2.675e+00 7.128e-01 -3.753 0.000175 ***
                             -6.523e-01 1.194e+00 -0.546 0.584833
## id2
## id3
                             -1.818e+01 2.950e+03 -0.006 0.995083
                             -1.824e+01 3.472e+03 -0.005 0.995809
## id4
## id5
                             -1.821e+01 3.289e+03 -0.006 0.995584
## id6
                             1.776e+00 7.351e-01
                                                    2.417 0.015666 *
## id7
                             -1.281e+00 1.183e+00 -1.083 0.278629
## id8
                             -3.048e-01 8.502e-01 -0.359 0.719929
## id9
                             -1.816e+01 2.871e+03 -0.006 0.994952
## id10
                              1.989e+00 6.923e-01
                                                   2.873 0.004070 **
## id11
                              5.524e-03 8.004e-01
                                                    0.007 0.994493
## id12
                              2.514e-01
                                        7.690e-01
                                                    0.327 0.743765
## id13
                             -1.813e+01 2.699e+03 -0.007 0.994639
## id14
                             -7.471e-01 9.434e-01 -0.792 0.428409
## id15
                             -1.816e+01 2.669e+03 -0.007 0.994570
## id16
                              1.465e+00 6.949e-01
                                                    2.109 0.034971 *
## id17
                             -1.450e+00 1.179e+00 -1.230 0.218678
## id18
                             -1.428e+00 1.180e+00 -1.211 0.225970
## id19
                             -1.819e+01 2.582e+03 -0.007 0.994379
## id20
                             -1.348e+00 1.181e+00 -1.142 0.253623
## id21
                             -2.136e-01 8.552e-01 -0.250 0.802743
## id22
                             -1.259e+00 1.182e+00 -1.065 0.286887
## id23
                             -1.815e+01 2.554e+03 -0.007 0.994331
## id24
                             -1.815e+01 2.528e+03 -0.007 0.994272
## id25
                             -1.388e+00 1.181e+00 -1.175 0.239939
                             -1.811e+01 2.733e+03 -0.007 0.994713
## id26
## id27
                             -1.812e+01 2.700e+03 -0.007 0.994646
## id28
                             -1.809e+01 2.911e+03 -0.006 0.995041
## id29
                             -1.815e+01 2.582e+03 -0.007 0.994390
## id30
                             -6.796e-01 9.440e-01 -0.720 0.471595
## show_trustTRUE
                              4.789e-01 4.541e-01
                                                    1.055 0.291555
## show idTRUE
                              2.274e-01 4.616e-01
                                                    0.493 0.622325
## show_trustTRUE:show_idTRUE -4.469e-01 5.903e-01 -0.757 0.448976
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
      Null deviance: 510.16 on 1242 degrees of freedom
## Residual deviance: 356.86 on 1210 degrees of freedom
## AIC: 422.86
##
## Number of Fisher Scoring iterations: 19
## [1] "Number of sending 1.0 (maximum) as: RECEIVER"
## [1] "Simple GAME : 7"
## [1] "ID GAME : 11"
## [1] "Score GAME : 11"
## [1] "Combine GAME: 7"
##
       [,1] [,2]
```

```
## [1,]
               17
          9
## [2,]
          20
               19
##
   Pearson's Chi-squared test with Yates' continuity correction
##
## data: x
## X-squared = 1.144, df = 1, p-value = 0.2848
## [1] "Update on Fri 16-Jun-2017: due to the fact that chisq is tested on dependent data, we switch to
##
## Call:
## glm(formula = send0 ~ id + show_trust + show_id + show_trust *
       show_id, family = binomial(link = "logit"), data = df0)
##
## Deviance Residuals:
        Min
                   1Q
                         Median
                                       3Q
                                                Max
## -1.00659 -0.22756 -0.00003 -0.00003
                                            2.93714
## Coefficients:
                                Estimate Std. Error z value Pr(>|z|)
## (Intercept)
                              -2.219e+00 7.418e-01 -2.991 0.00278 **
## id2
                                         1.198e+00 -0.698
                              -8.368e-01
                                                             0.48505
## id3
                                         4.860e+03 -0.004
                              -1.931e+01
                                                             0.99683
## id4
                                                    -0.003
                              -1.934e+01
                                         5.718e+03
                                                             0.99730
## id5
                              -1.921e+01
                                         5.402e+03 -0.004
                                                             0.99716
## id6
                              1.693e+00
                                          7.382e-01
                                                      2.293
                                                             0.02184 *
## id7
                              -1.421e+00
                                          1.187e+00 -1.197
                                                             0.23121
## id8
                              -7.998e-01 9.448e-01 -0.847
                                                             0.39726
                                         4.728e+03 -0.004
## id9
                              -1.929e+01
                                                             0.99674
## id10
                              1.172e+00 7.201e-01
                                                      1.628
                                                             0.10356
## id11
                              -1.532e+00
                                          1.181e+00 -1.297
                                                             0.19446
## id12
                              1.587e-01 7.721e-01
                                                      0.206
                                                             0.83713
## id13
                              -1.925e+01
                                         4.442e+03
                                                    -0.004
                                                             0.99654
## id14
                              -8.409e-01
                                         9.458e-01
                                                    -0.889
                                                             0.37394
                              -1.923e+01
## id15
                                         4.389e+03
                                                     -0.004
                                                             0.99650
                              -1.921e+01 4.490e+03 -0.004
## id16
                                                             0.99659
## id17
                              -1.927e+01
                                         4.205e+03 -0.005
                                                             0.99634
## id18
                              -1.553e+00
                                         1.182e+00 -1.314
                                                             0.18897
## id19
                                         4.251e+03 -0.005
                              -1.929e+01
                                                             0.99638
## id20
                                         4.342e+03 -0.004
                              -1.925e+01
                                                             0.99646
## id21
                                         9.529e-01 -0.849
                              -8.095e-01
                                                             0.39562
## id22
                              -1.927e+01
                                         4.552e+03 -0.004
                                                             0.99662
## id23
                              -1.927e+01 4.206e+03 -0.005
                                                             0.99634
## id24
                                         4.160e+03 -0.005
                              -1.925e+01
                                                             0.99631
## id25
                              -1.930e+01
                                         4.393e+03 -0.004
                                                             0.99649
## id26
                                          4.493e+03 -0.004
                              -1.919e+01
                                                             0.99659
                              -1.921e+01
                                                             0.99655
## id27
                                          4.440e+03 -0.004
## id28
                              -1.922e+01
                                          4.789e+03 -0.004
                                                             0.99680
                                          4.249e+03 -0.005
## id29
                              -1.926e+01
                                                             0.99638
## id30
                              -1.924e+01
                                         4.294e+03
                                                    -0.004
                                                             0.99642
## show_trustTRUE
                              1.100e-01 5.432e-01
                                                      0.203
                                                             0.83948
## show_idTRUE
                               2.586e-03 5.415e-01
                                                      0.005
                                                             0.99619
## show_trustTRUE:show_idTRUE -6.616e-01 7.575e-01 -0.873 0.38244
## ---
```

```
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
## Null deviance: 325.95 on 1242 degrees of freedom
## Residual deviance: 212.54 on 1210 degrees of freedom
## AIC: 278.54
##
## Number of Fisher Scoring iterations: 20
```

RECEIVER



```
## [1] "Regression of resid trust score on round after elimiate subject effect of game: Simple GAME REC.
##
## Call:
## lm(formula = resid ~ rounds, data = ldf)
##
## Residuals:
```

Min 1Q Median 3Q Max ## -0.39246 -0.07447 0.00322 0.07018 0.55105

```
## Coefficients:
               Estimate Std. Error t value Pr(>|t|)
## (Intercept) -0.026730
                          0.034596 -0.773
                                              0.441
               0.007837
                          0.009634
                                    0.813
                                              0.417
##
## Residual standard error: 0.1492 on 188 degrees of freedom
## Multiple R-squared: 0.003508,
                                   Adjusted R-squared:
## F-statistic: 0.6618 on 1 and 188 DF, p-value: 0.417
## [1] "Regression of resid trust score on round after elimiate subject effect of game: ID GAME RECEIVE
##
## Call:
## lm(formula = resid ~ rounds, data = ldf)
## Residuals:
##
       Min
                 1Q
                      Median
                                   3Q
                                       0.33700
## -0.44929 -0.06160 -0.00610 0.05829
##
## Coefficients:
               Estimate Std. Error t value Pr(>|t|)
## (Intercept) -0.152876
                          0.025569 -5.979 7.23e-09 ***
                                    6.284 1.35e-09 ***
## rounds
               0.044032
                          0.007007
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.1285 on 265 degrees of freedom
## Multiple R-squared: 0.1297, Adjusted R-squared: 0.1264
## F-statistic: 39.49 on 1 and 265 DF, p-value: 1.35e-09
## [1] "Regression of resid trust score on round after elimiate subject effect of game: Score GAME RECE
##
## lm(formula = resid ~ rounds, data = ldf)
## Residuals:
                 1Q
                     Median
## -0.44424 -0.08353 0.00415 0.09482 0.38899
##
## Coefficients:
               Estimate Std. Error t value Pr(>|t|)
## (Intercept) -0.156932
                          0.031965
                                     -4.91 1.65e-06 ***
## rounds
               0.044485
                          0.008638
                                      5.15 5.28e-07 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.1533 on 250 degrees of freedom
## Multiple R-squared: 0.09592,
                                   Adjusted R-squared: 0.0923
## F-statistic: 26.52 on 1 and 250 DF, p-value: 5.28e-07
## [1] "Regression of resid trust score on round after elimiate subject effect of game: Combine GAME RE
##
## Call:
## lm(formula = resid ~ rounds, data = ldf)
```

```
##
## Residuals:
              1Q Median 3Q
      Min
## -0.49744 -0.06710 0.01748 0.08119 0.53212
## Coefficients:
             Estimate Std. Error t value Pr(>|t|)
## (Intercept) -0.14789
                       0.02695 -5.488 9.76e-08 ***
          0.04244
## rounds
                       0.00736 5.767 2.32e-08 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
\mbox{\tt \#\#} Residual standard error: 0.133 on 256 degrees of freedom
## Multiple R-squared: 0.115, Adjusted R-squared: 0.1115
## F-statistic: 33.26 on 1 and 256 DF, \, p-value: 2.317e-08
```

Predict send proportion based on trust scores

```
## [1] "Analyze: SENDER for game: Simple GAME"
## [1] "ROUND: 2"
## Call:
## lm(formula = RelSend ~ my_trust_value + my_reputation + trust_value +
      partner_reputation, data = cur_df)
##
## Residuals:
                 1Q Median
##
       Min
                                   3Q
                                           Max
## -0.51755 -0.12121 -0.00744 0.11263 0.52790
## Coefficients:
                      Estimate Std. Error t value Pr(>|t|)
##
## (Intercept)
                      0.006072 0.055058 0.110
                                                  0.913
## my_trust_value
                      0.087058
                                0.129279 0.673
                                                     0.503
## my reputation
                      0.874669
                                          7.233 4.69e-10 ***
                                0.120928
## trust_value
                      0.119750
                                0.136076
                                          0.880
                                                     0.382
## partner_reputation -0.115713
                                0.132880 -0.871
                                                     0.387
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.1966 on 70 degrees of freedom
## Multiple R-squared: 0.5897, Adjusted R-squared: 0.5662
## F-statistic: 25.15 on 4 and 70 DF, p-value: 6.236e-13
## [1] "variable selection"
## Start: AIC=-239.13
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
##
##
                       Df Sum of Sq
                                       RSS
                                               AIC
## - my_trust_value
                            0.01754 2.7244 -240.64
                        1
## - partner reputation 1
                            0.02932 2.7362 -240.32
                            0.02995 2.7368 -240.30
## - trust value
                        1
## <none>
                                    2.7069 -239.13
## - my_reputation
                            2.02304 4.7299 -199.27
##
## Step: AIC=-240.64
## RelSend ~ my_reputation + trust_value + partner_reputation
                       Df Sum of Sq
##
                                       RSS
## - trust_value
                        1
                             0.0194 2.7438 -242.11
## - partner_reputation 1
                             0.0245 2.7489 -241.97
                                    2.7244 -240.64
## <none>
                             3.8532 6.5776 -176.54
## - my reputation
                        1
##
## Step: AIC=-242.11
## RelSend ~ my_reputation + partner_reputation
                       Df Sum of Sq
##
                                       RSS
                                               AIC
## - partner reputation 1
                             0.0072 2.7510 -243.91
                                    2.7438 -242.11
## <none>
## - my_reputation
                             3.8530 6.5968 -178.32
                        1
```

```
##
## Step: AIC=-243.91
## RelSend ~ my_reputation
##
                   Df Sum of Sq
                                   RSS
## <none>
                                2.7510 -243.91
## - my_reputation 1
                         3.8458 6.5968 -180.32
## Stepwise Model Path
## Analysis of Deviance Table
##
## Initial Model:
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
## Final Model:
## RelSend ~ my_reputation
##
##
##
                     Step Df
                                Deviance Resid. Df Resid. Dev
                                                                    AIC
## 1
                                                    2.706873 -239.1270
                                                70
## 2
         - my_trust_value 1 0.017536273
                                                71
                                                     2.724410 -240.6427
## 3
            - trust_value 1 0.019388736
                                                72
                                                    2.743798 -242.1109
## 4 - partner_reputation 1 0.007204327
                                                73
                                                     2.751003 -243.9142
## [1] "Analyze: SENDER for game: Simple GAME"
## [1] "ROUND: 3"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + my_reputation + trust_value +
       partner_reputation, data = cur_df)
##
##
## Residuals:
##
       Min
                  1Q
                      Median
                                    3Q
## -0.34193 -0.12996 -0.01727 0.12370 0.56649
##
## Coefficients:
                     Estimate Std. Error t value Pr(>|t|)
                      -0.07330
                                 0.05245 -1.397 0.16669
## (Intercept)
## my trust value
                       0.10345
                                  0.15768
                                          0.656 0.51392
## my_reputation
                       0.78644
                                  0.15828
                                            4.969 4.59e-06 ***
## trust_value
                       0.48495
                                  0.17161
                                            2.826 0.00614 **
## partner_reputation -0.22815
                                 0.16728 -1.364 0.17699
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.1997 on 70 degrees of freedom
## Multiple R-squared: 0.5439, Adjusted R-squared: 0.5179
## F-statistic: 20.87 on 4 and 70 DF, p-value: 2.33e-11
## [1] "variable selection"
## Start: AIC=-236.79
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
##
##
                        Df Sum of Sq
                                        RSS
## - my_trust_value
                        1
                             0.01717 2.8097 -238.33
## - partner_reputation 1
                             0.07420 2.8667 -236.82
```

```
## <none>
                                    2.7925 -236.79
## - trust_value
                       1 0.31856 3.1111 -230.69
## - my_reputation
                        1 0.98488 3.7774 -216.13
##
## Step: AIC=-238.33
## RelSend ~ my_reputation + trust_value + partner_reputation
##
                       Df Sum of Sq
                                       RSS
## - partner_reputation 1
                            0.06994 2.8796 -238.49
## <none>
                                    2.8097 -238.33
## - trust_value
                        1
                            0.30636 3.1160 -232.57
                            3.01863 5.8283 -185.61
## - my_reputation
                        1
## Step: AIC=-238.49
## RelSend ~ my_reputation + trust_value
##
##
                                  RSS
                  Df Sum of Sq
                                          AIC
## <none>
                               2.8796 -238.49
## - trust_value
                       0.31661 3.1962 -232.66
                   1
## - my reputation 1
                       2.96620 5.8458 -187.38
## Stepwise Model Path
## Analysis of Deviance Table
##
## Initial Model:
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
## Final Model:
## RelSend ~ my_reputation + trust_value
##
##
##
                    Step Df
                              Deviance Resid. Df Resid. Dev
## 1
                                              70 2.792495 -236.7915
        - my_trust_value 1 0.01717217
                                              71
                                                   2.809667 -238.3317
## 3 - partner_reputation 1 0.06994400
                                              72
                                                   2.879611 -238.4875
## [1] "Analyze: SENDER for game: Simple GAME"
## [1] "ROUND: 4"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + my_reputation + trust_value +
##
      partner_reputation, data = cur_df)
##
## Residuals:
       Min
                1Q Median
                                   30
## -0.47693 -0.10585 -0.01405 0.11573 0.57942
## Coefficients:
                     Estimate Std. Error t value Pr(>|t|)
##
                     -0.03665 0.05195 -0.706 0.4828
## (Intercept)
## my_trust_value
                      0.38690
                                 0.18555
                                          2.085
                                                   0.0407 *
## my_reputation
                      0.47336
                                 0.18082
                                           2.618
                                                   0.0108 *
                      0.05439
                                           0.297
## trust_value
                                 0.18287
                                                   0.7670
## partner_reputation 0.04275
                               0.19988
                                          0.214
                                                 0.8313
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
```

```
##
## Residual standard error: 0.2061 on 70 degrees of freedom
## Multiple R-squared: 0.4325, Adjusted R-squared:
## F-statistic: 13.34 on 4 and 70 DF, p-value: 3.958e-08
## [1] "variable selection"
## Start: AIC=-232.1
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
##
##
                                                AIC
                        Df Sum of Sq
                                       RSS
## - partner_reputation 1 0.001942 2.9746 -234.05
## - trust_value
                        1 0.003757 2.9764 -234.01
## <none>
                                     2.9727 -232.10
## - my_trust_value
                        1 0.184650 3.1573 -229.58
## - my_reputation
                        1 0.291040 3.2637 -227.10
##
## Step: AIC=-234.05
## RelSend ~ my_trust_value + my_reputation + trust_value
##
##
                   Df Sum of Sq
                                   RSS
## - trust_value
                    1 0.029934 3.0045 -235.30
## <none>
                                2.9746 -234.05
## - my_trust_value 1 0.185400 3.1600 -231.52
## - my reputation 1 0.291821 3.2664 -229.03
##
## Step: AIC=-235.3
## RelSend ~ my_trust_value + my_reputation
##
                   Df Sum of Sq
                                   RSS
                                            AIC
## <none>
                                3.0045 -235.30
## - my_trust_value 1
                        0.20384 3.2084 -232.38
## - my_reputation
                   1
                        0.28225 3.2868 -230.57
## Stepwise Model Path
## Analysis of Deviance Table
## Initial Model:
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
## Final Model:
## RelSend ~ my_trust_value + my_reputation
##
                     Step Df
                               Deviance Resid. Df Resid. Dev
##
                                                70 2.972660 -232.1023
## 1
## 2 - partner_reputation 1 0.001942287
                                                71
                                                   2.974603 -234.0533
           - trust_value 1 0.029934052
                                                72
                                                   3.004537 -235.3024
## [1] "Analyze: SENDER for game: Simple GAME"
## [1] "ROUND: 5"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + my_reputation + trust_value +
      partner reputation, data = cur df)
##
## Residuals:
```

```
1Q Median
                                   3Q
## -0.37569 -0.13206 -0.03577 0.12390 0.88790
##
## Coefficients:
                     Estimate Std. Error t value Pr(>|t|)
                     -0.04187 0.05878 -0.712 0.478657
## (Intercept)
## my trust value
                      0.03502 0.20253
                                          0.173 0.863210
## my_reputation
                                          4.044 0.000133 ***
                      0.86964
                                 0.21505
## trust value
                      0.19686
                                 0.17530
                                          1.123 0.265278
## partner_reputation -0.11440
                                 0.20182 -0.567 0.572639
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.23 on 70 degrees of freedom
## Multiple R-squared: 0.4204, Adjusted R-squared: 0.3872
## F-statistic: 12.69 on 4 and 70 DF, p-value: 8.065e-08
##
## [1] "variable selection"
## Start: AIC=-215.64
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
##
##
                       Df Sum of Sq
                                       RSS
                            0.00158 3.7038 -217.61
## - my_trust_value
                        1
## - partner_reputation 1
                            0.01699 3.7192 -217.30
## - trust value
                        1
                            0.06670 3.7689 -216.30
## <none>
                                    3.7022 -215.64
## - my_reputation
                        1
                            0.86491 4.5671 -201.90
## Step: AIC=-217.61
## RelSend ~ my_reputation + trust_value + partner_reputation
##
                       Df Sum of Sq
##
                                       RSS
                                               AIC
## - partner_reputation 1
                            0.01725 3.7211 -219.26
                            0.06838 3.7722 -218.24
## - trust_value
                        1
## <none>
                                    3.7038 -217.61
                            2.31380 6.0176 -183.21
## - my_reputation
                        1
##
## Step: AIC=-219.26
## RelSend ~ my_reputation + trust_value
##
##
                  Df Sum of Sq
                                  RSS
## - trust_value
                   1
                     0.0627 3.7838 -220.01
## <none>
                               3.7211 -219.26
                       2.3929 6.1140 -184.02
## - my_reputation 1
## Step: AIC=-220.01
## RelSend ~ my_reputation
##
                  Df Sum of Sq
##
                                  RSS
                                          ATC
## <none>
                               3.7838 -220.01
                        2.6034 6.3872 -182.74
## - my_reputation 1
## Stepwise Model Path
## Analysis of Deviance Table
##
```

```
## Initial Model:
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
## Final Model:
## RelSend ~ my_reputation
##
##
                               Deviance Resid. Df Resid. Dev
##
                     Step Df
## 1
                                                70
                                                    3.702236 -215.6413
## 2
        - my_trust_value 1 0.001581543
                                               71
                                                   3.703818 -217.6093
## 3 - partner_reputation 1 0.017254469
                                               72 3.721072 -219.2607
          - trust_value 1 0.062702961
                                               73 3.783775 -220.0074
## [1] "Analyze: SENDER for game: ID GAME"
## [1] "ROUND: 2"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + my_reputation + trust_value +
      partner_reputation, data = cur_df)
##
## Residuals:
##
       Min
                 1Q
                     Median
                                   3Q
                                           Max
## -0.57475 -0.14589 -0.00939 0.10751 0.52885
##
## Coefficients:
##
                     Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                     -0.25808
                                 0.12005 -2.150 0.035032 *
## my_trust_value
                      0.48342
                                 0.19304
                                          2.504 0.014601 *
                                 0.20697
                                           3.976 0.000169 ***
## my_reputation
                      0.82289
## trust_value
                                 0.22674
                                          2.411 0.018557 *
                      0.54656
## partner_reputation 0.07291
                                 0.24882
                                           0.293 0.770387
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.2327 on 70 degrees of freedom
## Multiple R-squared: 0.4927, Adjusted R-squared: 0.4637
## F-statistic: 16.99 on 4 and 70 DF, p-value: 8.839e-10
##
## [1] "variable selection"
## Start: AIC=-213.85
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
##
                       Df Sum of Sq
                                       RSS
                            0.00465 3.7964 -215.76
## - partner_reputation 1
## <none>
                                     3.7918 -213.85
## - trust_value
                        1
                            0.31476 4.1065 -209.87
## - my_trust_value
                            0.33972 4.1315 -209.41
                        1
                            0.85627 4.6480 -200.58
## - my_reputation
                        1
##
## Step: AIC=-215.76
## RelSend ~ my_trust_value + my_reputation + trust_value
##
##
                   Df Sum of Sq
                                   RSS
                                           AIC
## <none>
                                3.7964 -215.76
## - my_trust_value 1 0.35628 4.1527 -211.03
```

```
## - my_reputation
                   1
                        0.86198 4.6584 -202.41
## - trust_value
                        0.99750 4.7939 -200.26
                    1
## Stepwise Model Path
## Analysis of Deviance Table
## Initial Model:
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
## Final Model:
## RelSend ~ my_trust_value + my_reputation + trust_value
##
                               Deviance Resid. Df Resid. Dev
##
                    Step Df
## 1
                                              70 3.791753 -213.8495
71 3.796403 -215.7575
## [1] "Analyze: SENDER for game: ID GAME"
## [1] "ROUND: 3"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + my_reputation + trust_value +
##
      partner_reputation, data = cur_df)
##
## Residuals:
       Min
                    Median
                 10
                                  30
## -0.65443 -0.14185 -0.00585 0.16670 0.77819
## Coefficients:
                     Estimate Std. Error t value Pr(>|t|)
                                         0.563
## (Intercept)
                      0.08373 0.14870
                                                0.5752
                                          0.399
## my_trust_value
                      0.09288
                                0.23269
                                                  0.6910
## my_reputation
                      0.60486
                                0.29934
                                         2.021
                                                  0.0471 *
## trust_value
                      0.54100
                                0.30796
                                         1.757
                                                  0.0833 .
## partner_reputation -0.26205
                                0.31076 -0.843
                                                0.4019
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.304 on 70 degrees of freedom
## Multiple R-squared: 0.1973, Adjusted R-squared: 0.1514
## F-statistic: 4.3 on 4 and 70 DF, p-value: 0.003615
##
## [1] "variable selection"
## Start: AIC=-173.8
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
##
                       Df Sum of Sq
                                      RSS
                            0.01472 6.4823 -175.63
## - my_trust_value
                        1
## - partner_reputation 1
                            0.06570 6.5333 -175.04
## <none>
                                   6.4676 -173.80
## - trust_value
                        1
                            0.28513 6.7527 -172.57
## - my_reputation
                        1
                            0.37724 6.8448 -171.55
##
## Step: AIC=-175.63
## RelSend ~ my_reputation + trust_value + partner_reputation
##
```

```
Df Sum of Sq
##
                                       RSS
## - partner_reputation 1
                            0.05968 6.5420 -176.94
## <none>
                                     6.4823 -175.63
## - trust_value
                            0.27489 6.7572 -174.52
                         1
## - my_reputation
                         1
                            0.93469 7.4170 -167.53
##
## Step: AIC=-176.94
## RelSend ~ my_reputation + trust_value
##
##
                   Df Sum of Sq
                                  RSS
                                           AIC
## <none>
                                6.5420 -176.94
## - trust_value
                        0.30077 6.8428 -175.57
                   1
## - my_reputation 1
                        1.13505 7.6770 -166.94
## Stepwise Model Path
## Analysis of Deviance Table
##
## Initial Model:
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
## Final Model:
## RelSend ~ my_reputation + trust_value
##
##
                              Deviance Resid. Df Resid. Dev
                     Step Df
## 1
                                              70
                                                   6.467588 -173.8014
        - my_trust_value 1 0.01472273
                                              71
                                                   6.482311 -175.6308
## 3 - partner_reputation 1 0.05967768
                                              72 6.541989 -176.9435
## [1] "Analyze: SENDER for game: ID GAME"
## [1] "ROUND: 4"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + my_reputation + trust_value +
##
       partner_reputation, data = cur_df)
##
## Residuals:
                 1Q
                     Median
##
       Min
                                   30
## -0.88176 -0.15258 0.00209 0.16753 0.64156
##
## Coefficients:
##
                     Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                     -0.19224 0.14767 -1.302 0.197257
## my_trust_value
                      0.98217
                                 0.25208
                                          3.896 0.000221 ***
## my_reputation
                       0.08199
                                 0.28555
                                           0.287 0.774862
## trust_value
                       0.52710
                                 0.26139
                                           2.017 0.047584 *
                                 0.31006 -0.065 0.948657
## partner_reputation -0.02004
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.2893 on 70 degrees of freedom
## Multiple R-squared: 0.4116, Adjusted R-squared: 0.378
## F-statistic: 12.24 on 4 and 70 DF, p-value: 1.336e-07
## [1] "variable selection"
## Start: AIC=-181.2
```

```
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
##
##
                       Df Sum of Sq
                                       RSS
                                               AIC
                            0.00035 5.8604 -183.20
## - partner_reputation 1
## - my_reputation
                        1
                            0.00690 5.8669 -183.11
## <none>
                                    5.8600 -181.20
## - trust value
                        1
                            0.34041 6.2004 -178.97
## - my_trust_value
                        1
                            1.27086 7.1309 -168.48
##
## Step: AIC=-183.2
## RelSend ~ my_trust_value + my_reputation + trust_value
##
##
                   Df Sum of Sq
                                   RSS
                   1 0.00744 5.8678 -185.10
## - my_reputation
## <none>
                                5.8604 -183.20
## - trust_value
                    1
                       0.84570 6.7061 -175.09
## - my_trust_value 1
                       1.27800 7.1384 -170.40
##
## Step: AIC=-185.1
## RelSend ~ my_trust_value + trust_value
##
##
                   Df Sum of Sq
                                   RSS
                                5.8678 -185.10
## <none>
                        0.85525 6.7230 -176.90
## - trust value
                    1
## - my_trust_value 1
                       2.74185 8.6097 -158.34
## Stepwise Model Path
## Analysis of Deviance Table
## Initial Model:
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
## Final Model:
## RelSend ~ my_trust_value + trust_value
##
##
##
                    Step Df
                                Deviance Resid. Df Resid. Dev
## 1
                                                70 5.860013 -181.2002
## 2 - partner_reputation 1 0.0003496165
                                                71 5.860362 -183.1958
        - my_reputation 1 0.0074373488
                                                72 5.867800 -185.1006
## [1] "Analyze: SENDER for game: ID GAME"
## [1] "ROUND: 5"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + my_reputation + trust_value +
##
      partner_reputation, data = cur_df)
##
## Residuals:
##
       Min
                 1Q
                     Median
                                   3Q
                                           Max
## -0.86463 -0.14683 -0.00761 0.16897 0.49111
##
## Coefficients:
##
                     Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                     -0.16507 0.12543 -1.316 0.192456
                                          4.727 1.14e-05 ***
## my_trust_value
                      0.86190
                                 0.18232
```

```
## my reputation
                     0.02565
                               0.23103
                                         0.111 0.911912
                              0.17485
## trust_value
                      0.71972
                                         4.116 0.000104 ***
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.2398 on 70 degrees of freedom
## Multiple R-squared: 0.5705, Adjusted R-squared: 0.5459
## F-statistic: 23.24 on 4 and 70 DF, p-value: 2.996e-12
##
## [1] "variable selection"
## Start: AIC=-209.37
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
##
##
                      Df Sum of Sq
                                      RSS
## - my_reputation
                       1
                           0.00071 4.0260 -211.35
                           0.04960 4.0749 -210.45
## - partner_reputation 1
## <none>
                                   4.0253 -209.37
## - trust value
                           0.97425 4.9995 -195.11
                       1
## - my_trust_value
                        1
                           1.28509 5.3103 -190.59
##
## Step: AIC=-211.35
## RelSend ~ my_trust_value + trust_value + partner_reputation
##
                       Df Sum of Sq
                                      RSS
                                              ATC
## - partner_reputation 1
                           0.05288 4.0789 -212.38
## <none>
                                   4.0260 -211.35
## - trust_value
                           0.97615 5.0021 -197.07
                       1
## - my_trust_value
                           2.83085 6.8568 -173.42
                       1
##
## Step: AIC=-212.38
## RelSend ~ my_trust_value + trust_value
##
##
                   Df Sum of Sq
                                  RSS
## <none>
                               4.0789 -212.38
## - trust value
                        1.1674 5.2462 -195.50
                    1
## - my trust value 1
                        2.8827 6.9615 -174.28
## Stepwise Model Path
## Analysis of Deviance Table
##
## Initial Model:
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
## Final Model:
## RelSend ~ my_trust_value + trust_value
##
##
                               Deviance Resid. Df Resid. Dev
##
                    Step Df
                                                                  AIC
## 1
                                               70 4.025261 -209.3674
         - my_reputation 1 0.0007088607
## 2
                                               71
                                                   4.025970 -211.3542
## 3 - partner_reputation 1 0.0528832901
                                               72 4.078853 -212.3754
## [1] "Analyze: SENDER for game: Score GAME"
## [1] "ROUND: 2"
##
```

```
## Call:
## lm(formula = RelSend ~ my_trust_value + my_reputation + trust_value +
      partner_reputation, data = cur_df)
##
## Residuals:
##
                  1Q
                     Median
                                    30
       Min
                                            Max
## -0.60124 -0.08047 0.00831 0.15632 0.45869
##
## Coefficients:
##
                      Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                       -0.3613
                                  0.1051 -3.438 0.000989 ***
                                           0.816 0.417319
                        0.1542
                                   0.1890
## my_trust_value
                                           2.232 0.028849 *
## my_reputation
                        0.4768
                                   0.2137
## trust_value
                                           6.353 1.85e-08 ***
                        1.1116
                                   0.1750
                        0.1106
                                   0.1899
                                            0.583 0.562063
## partner_reputation
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.237 on 70 degrees of freedom
## Multiple R-squared: 0.5987, Adjusted R-squared: 0.5758
## F-statistic: 26.11 on 4 and 70 DF, p-value: 2.896e-13
## [1] "variable selection"
## Start: AIC=-211.14
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
##
                        Df Sum of Sq
                                        RSS
                             0.01906 3.9502 -212.78
## - partner_reputation 1
## - my_trust_value
                             0.03739 3.9685 -212.43
                         1
## <none>
                                     3.9311 -211.14
## - my_reputation
                         1
                             0.27966 4.2108 -207.99
## - trust_value
                         1
                             2.26660 6.1977 -179.00
##
## Step: AIC=-212.78
## RelSend ~ my_trust_value + my_reputation + trust_value
##
                    Df Sum of Sq
                                    RSS
## - my_trust_value 1
                          0.0485 3.9987 -213.87
## <none>
                                 3.9502 -212.78
## - my_reputation
                          0.2655 4.2157 -209.90
                     1
## - trust_value
                          4.9401 8.8903 -153.94
                     1
##
## Step: AIC=-213.86
## RelSend ~ my_reputation + trust_value
##
                   Df Sum of Sq
                                   RSS
                                           AIC
## <none>
                                3.9987 -213.87
                         0.8751 4.8738 -201.02
## - my_reputation 1
## - trust_value
                    1
                         4.9731 8.9718 -155.25
## Stepwise Model Path
## Analysis of Deviance Table
##
## Initial Model:
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
```

```
##
## Final Model:
## RelSend ~ my_reputation + trust_value
##
##
##
                     Step Df
                               Deviance Resid. Df Resid. Dev
                                                    3.931146 -211.1418
                                               70
                                                    3.950205 -212.7790
## 2 - partner_reputation 1 0.01905892
                                               71
       - my_trust_value 1 0.04845736
                                               72
                                                    3.998662 -213.8646
## [1] "Analyze: SENDER for game: Score GAME"
## [1] "ROUND: 3"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + my_reputation + trust_value +
       partner_reputation, data = cur_df)
##
## Residuals:
##
       Min
                  1Q
                     Median
                                    3Q
## -0.58426 -0.13951 -0.02094 0.14720 0.78983
## Coefficients:
##
                     Estimate Std. Error t value Pr(>|t|)
                                  0.1149 -4.793 8.93e-06 ***
## (Intercept)
                      -0.5508
                                   0.1598
                                           1.170 0.24606
## my trust value
                        0.1869
                                           4.372 4.20e-05 ***
## my_reputation
                        0.7985
                                   0.1827
## trust_value
                        0.5317
                                   0.1966
                                            2.705 0.00858 **
                                           3.119 0.00264 **
## partner_reputation
                       0.7078
                                   0.2269
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.237 on 70 degrees of freedom
## Multiple R-squared: 0.6161, Adjusted R-squared: 0.5941
## F-statistic: 28.08 on 4 and 70 DF, p-value: 6.34e-14
##
## [1] "variable selection"
## Start: AIC=-211.11
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
##
##
                        Df Sum of Sq
                                        RSS
                                                ATC
## - my_trust_value
                             0.07688 4.0096 -211.66
## <none>
                                     3.9327 -211.11
## - trust value
                             0.41096 4.3437 -205.66
                         1
## - partner_reputation 1
                             0.54650 4.4792 -203.35
## - my_reputation
                         1
                             1.07373 5.0065 -195.01
## Step: AIC=-211.66
## RelSend ~ my_reputation + trust_value + partner_reputation
##
##
                        Df Sum of Sq
                                        RSS
                                                AIC
## <none>
                                     4.0096 -211.66
                             0.52253 4.5321 -204.47
## - trust_value
                         1
## - partner_reputation
                       1
                             0.56279 4.5724 -203.81
## - my_reputation
                         1
                             1.59766 5.6073 -188.51
## Stepwise Model Path
```

```
## Analysis of Deviance Table
##
## Initial Model:
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
## Final Model:
## RelSend ~ my_reputation + trust_value + partner_reputation
##
##
                           Deviance Resid. Df Resid. Dev
                 Step Df
                                                               ATC
## 1
                                           70
                                                3.932744 -211.1113
## 2 - my_trust_value 1 0.07687754
                                           71
                                                4.009622 -211.6593
## [1] "Analyze: SENDER for game: Score GAME"
## [1] "ROUND: 4"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + my_reputation + trust_value +
       partner_reputation, data = cur_df)
##
## Residuals:
##
       Min
                  1Q
                     Median
                                    3Q
                                            Max
## -0.46239 -0.11244 0.00465 0.13368 0.35843
##
## Coefficients:
                     Estimate Std. Error t value Pr(>|t|)
##
## (Intercept)
                      -0.52728
                                 0.09246 -5.703 2.60e-07 ***
## my_trust_value
                       0.24996
                                  0.15348
                                           1.629 0.10788
                       0.71405
                                  0.15780
                                           4.525 2.41e-05 ***
## my_reputation
## trust_value
                       0.66078
                                  0.15898
                                           4.156 9.02e-05 ***
## partner_reputation 0.64944
                                  0.19617
                                           3.311 0.00147 **
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.1944 on 70 degrees of freedom
## Multiple R-squared: 0.7641, Adjusted R-squared: 0.7506
## F-statistic: 56.69 on 4 and 70 DF, p-value: < 2.2e-16
##
## [1] "variable selection"
## Start: AIC=-240.83
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
##
                                        RSS
                        Df Sum of Sq
                                                ATC
## <none>
                                     2.6460 -240.83
                             0.10026 2.7463 -240.04
## - my_trust_value
                         1
                             0.41428 3.0603 -231.92
## - partner_reputation 1
## - trust_value
                             0.65302 3.2990 -226.29
                         1
## - my_reputation
                         1
                             0.77394 3.4200 -223.59
## Stepwise Model Path
## Analysis of Deviance Table
## Initial Model:
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
##
## Final Model:
```

```
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
##
##
    Step Df Deviance Resid. Df Resid. Dev
##
## 1
                            70
                                 2.646013 -240.8326
## [1] "Analyze: SENDER for game: Score GAME"
## [1] "ROUND: 5"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + my_reputation + trust_value +
      partner_reputation, data = cur_df)
##
## Residuals:
       Min
                 1Q
                     Median
                                    3Q
                                            Max
## -0.55949 -0.10876 0.00554 0.13474 0.41292
##
## Coefficients:
##
                     Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                      -0.3351
                                  0.1015 -3.301 0.001517 **
## my_trust_value
                       0.1033
                                  0.1658
                                          0.623 0.535069
## my_reputation
                       0.7433
                                  0.2103
                                          3.534 0.000729 ***
## trust_value
                       0.9122
                                  0.1683
                                          5.420 7.98e-07 ***
                                  0.1942
                                          0.700 0.486479
## partner_reputation
                       0.1359
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.2102 on 70 degrees of freedom
## Multiple R-squared: 0.7273, Adjusted R-squared: 0.7117
## F-statistic: 46.67 on 4 and 70 DF, p-value: < 2.2e-16
##
## [1] "variable selection"
## Start: AIC=-229.14
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
##
                       Df Sum of Sq
                                       RSS
## - my_trust_value
                            0.01717 3.1095 -230.73
                        1
## - partner_reputation 1
                            0.02162 3.1139 -230.62
## <none>
                                     3.0923 -229.14
## - my_reputation
                            0.55185 3.6442 -218.83
                        1
## - trust_value
                            1.29793 4.3902 -204.86
                        1
## Step: AIC=-230.73
## RelSend ~ my_reputation + trust_value + partner_reputation
##
                       Df Sum of Sq
                                       RSS
## - partner_reputation 1
                            0.02457 3.1340 -232.14
## <none>
                                     3.1095 -230.73
## - my_reputation
                        1
                            1.03190 4.1414 -211.24
## - trust_value
                        1
                            1.51826 4.6277 -202.91
## Step: AIC=-232.14
## RelSend ~ my_reputation + trust_value
##
##
                  Df Sum of Sq
                                  RSS
                                          AIC
```

```
## <none>
                               3.1340 -232.14
                       1.0309 4.1650 -212.81
## - my_reputation 1
## - trust value
                   1
                        3.3457 6.4797 -179.66
## Stepwise Model Path
## Analysis of Deviance Table
##
## Initial Model:
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
##
## Final Model:
## RelSend ~ my_reputation + trust_value
##
##
                              Deviance Resid. Df Resid. Dev
                    Step Df
                                                                 AIC
## 1
                                              70
                                                  3.092304 -229.1429
## 2
        71
                                                  3.109471 -230.7277
## 3 - partner_reputation 1 0.02457243
                                              72
                                                  3.134043 -232.1373
## [1] "Analyze: SENDER for game: Combine GAME"
## [1] "ROUND: 2"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + my_reputation + trust_value +
      partner_reputation, data = cur_df)
##
## Residuals:
       Min
                 1Q Median
                                   30
## -0.56248 -0.17003 -0.02658 0.17035 0.89732
## Coefficients:
##
                     Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                     -0.26447
                                0.12322 -2.146 0.035314 *
## my_trust_value
                     -0.01986
                                 0.24906 -0.080 0.936681
## my_reputation
                      0.89512
                                 0.24241
                                         3.693 0.000436 ***
                      0.96931
                                 0.29729
                                         3.261 0.001719 **
## trust_value
## partner_reputation -0.16221
                               0.28205 -0.575 0.567059
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.2777 on 70 degrees of freedom
## Multiple R-squared: 0.4164, Adjusted R-squared: 0.383
## F-statistic: 12.48 on 4 and 70 DF, p-value: 1.018e-07
##
## [1] "variable selection"
## Start: AIC=-187.37
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
##
##
                       Df Sum of Sq
                                       RSS
                                               AIC
                            0.00049 5.3977 -189.36
## - my_trust_value
## - partner_reputation 1
                            0.02550 5.4227 -189.02
## <none>
                                    5.3972 -187.37
## - trust_value
                            0.81968 6.2169 -178.77
                        1
## - my_reputation
                        1
                            1.05134 6.4486 -176.02
##
## Step: AIC=-189.36
```

```
## RelSend ~ my_reputation + trust_value + partner_reputation
##
##
                        Df Sum of Sq
                                        RSS
                              0.0281 5.4258 -190.97
## - partner_reputation 1
## <none>
                                     5.3977 -189.36
## - trust value
                         1
                              0.9244 6.3221 -179.51
## - my reputation
                              1.8330 7.2307 -169.44
                         1
## Step: AIC=-190.97
## RelSend ~ my_reputation + trust_value
##
                   Df Sum of Sq
                                   RSS
                                           AIC
## <none>
                                5.4258 -190.97
                         1.8102 7.2360 -171.38
## - my_reputation
## - trust_value
                         2.2351 7.6609 -167.10
                    1
## Stepwise Model Path
## Analysis of Deviance Table
##
## Initial Model:
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
##
## Final Model:
## RelSend ~ my_reputation + trust_value
##
##
                     Step Df
                                Deviance Resid. Df Resid. Dev
## 1
                                                70
                                                     5.397232 -187.3701
        - my_trust_value 1 0.000490114
                                                71
                                                     5.397722 -189.3633
## 3 - partner_reputation 1 0.028097539
                                                72
                                                     5.425819 -190.9739
## [1] "Analyze: SENDER for game: Combine GAME"
## [1] "ROUND: 3"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + my_reputation + trust_value +
##
       partner_reputation, data = cur_df)
##
## Residuals:
##
                  1Q
                     Median
       Min
                                    3Q
## -0.46711 -0.14851 0.00527 0.17481 0.43612
##
## Coefficients:
##
                      Estimate Std. Error t value Pr(>|t|)
                                   0.0981 -4.323 5.01e-05 ***
## (Intercept)
                       -0.4241
## my_trust_value
                        0.4283
                                   0.1988
                                           2.154 0.03471 *
## my_reputation
                        0.6746
                                   0.2129
                                            3.169 0.00227 **
## trust_value
                        0.8252
                                   0.1942
                                            4.249 6.51e-05 ***
## partner_reputation
                       0.1459
                                   0.2223
                                           0.656 0.51366
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.2229 on 70 degrees of freedom
## Multiple R-squared: 0.7016, Adjusted R-squared: 0.6845
## F-statistic: 41.14 on 4 and 70 DF, p-value: < 2.2e-16
##
```

```
## [1] "variable selection"
## Start: AIC=-220.32
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
##
                        Df Sum of Sq
                                        RSS
                                                AIC
                             0.02142 3.4997 -221.86
## - partner_reputation 1
## <none>
                                     3.4783 -220.32
                             0.23050 3.7088 -217.51
## - my_trust_value
                         1
## - my_reputation
                         1
                             0.49912 3.9775 -212.26
## - trust_value
                         1
                             0.89708 4.3754 -205.11
## Step: AIC=-221.86
## RelSend ~ my_trust_value + my_reputation + trust_value
##
                    Df Sum of Sq
##
                                    RSS
                                            AIC
## <none>
                                 3.4997 -221.86
## - my_trust_value 1
                         0.22805 3.7278 -219.12
## - my reputation
                   1
                         0.48903 3.9888 -214.05
## - trust_value
                         2.67616 6.1759 -181.26
                     1
## Stepwise Model Path
## Analysis of Deviance Table
## Initial Model:
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
##
## Final Model:
## RelSend ~ my_trust_value + my_reputation + trust_value
##
##
                     Step Df
                               Deviance Resid. Df Resid. Dev
                                                                   AIC
## 1
                                               70
                                                    3.478329 -220.3202
## 2 - partner_reputation 1 0.02141556
                                               71
                                                    3.499744 -221.8599
## [1] "Analyze: SENDER for game: Combine GAME"
## [1] "ROUND: 4"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + my_reputation + trust_value +
      partner_reputation, data = cur_df)
##
##
## Residuals:
                 1Q Median
       Min
                                    3Q
## -0.81688 -0.10212 0.01019 0.13581 0.35235
## Coefficients:
                      Estimate Std. Error t value Pr(>|t|)
                                  0.09451 -1.548 0.126201
## (Intercept)
                      -0.14628
## my_trust_value
                       0.92753
                                  0.17411
                                            5.327 1.15e-06 ***
                                           0.720 0.474196
## my_reputation
                       0.13378
                                  0.18592
## trust_value
                       0.69977
                                  0.17338
                                           4.036 0.000137 ***
## partner_reputation -0.20831
                                  0.19962 -1.044 0.300305
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.213 on 70 degrees of freedom
```

```
## Multiple R-squared: 0.7165, Adjusted R-squared: 0.7003
## F-statistic: 44.22 on 4 and 70 DF, p-value: < 2.2e-16
## [1] "variable selection"
## Start: AIC=-227.14
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
##
                        Df Sum of Sq
                                        RSS
                                                AIC
## - my_reputation
                         1
                             0.02349 3.1997 -228.58
## - partner_reputation 1
                             0.04941 3.2256 -227.98
## <none>
                                     3.1762 -227.14
## - trust_value
                         1
                             0.73916 3.9153 -213.44
## - my_trust_value
                         1
                             1.28764 4.4638 -203.61
##
## Step: AIC=-228.58
## RelSend ~ my_trust_value + trust_value + partner_reputation
##
##
                        Df Sum of Sq
                                        RSS
                                                AIC
## - partner_reputation 1
                             0.06218 3.2618 -229.14
## <none>
                                     3.1997 -228.58
## - trust_value
                         1
                             0.76023 3.9599 -214.59
## - my_trust_value
                             2.37549 5.5751 -188.94
##
## Step: AIC=-229.14
## RelSend ~ my_trust_value + trust_value
##
                    Df Sum of Sq
                                   RSS
                                 3.2618 -229.14
## <none>
## - trust_value
                         0.87933 4.1412 -213.24
## - my_trust_value 1
                         2.40004 5.6619 -189.78
## Stepwise Model Path
## Analysis of Deviance Table
##
## Initial Model:
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
## Final Model:
## RelSend ~ my_trust_value + trust_value
##
##
##
                               Deviance Resid. Df Resid. Dev
                     Step Df
## 1
                                               70
                                                   3.176159 -227.1362
         - my_reputation 1 0.02349254
                                                    3.199651 -228.5835
                                               71
## 3 - partner_reputation 1 0.06218409
                                               72
                                                    3.261835 -229.1399
## [1] "Analyze: SENDER for game: Combine GAME"
## [1] "ROUND: 5"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + my_reputation + trust_value +
      partner_reputation, data = cur_df)
##
## Residuals:
##
       Min
                 1Q Median
                                    30
                                            Max
## -0.77454 -0.10361 0.01384 0.10568 0.98082
```

```
##
## Coefficients:
                     Estimate Std. Error t value Pr(>|t|)
##
                     -0.31403
                                0.09595 -3.273 0.00166 **
## (Intercept)
## my_trust_value
                      0.88411
                                 0.19029
                                          4.646 1.54e-05 ***
## my reputation
                                          1.426 0.15820
                      0.26880
                                 0.18845
## trust value
                      0.39375
                                 0.20519
                                          1.919 0.05907 .
                                          1.086 0.28119
## partner_reputation 0.23509
                                 0.21647
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.2131 on 70 degrees of freedom
## Multiple R-squared: 0.717, Adjusted R-squared: 0.7008
## F-statistic: 44.33 on 4 and 70 DF, p-value: < 2.2e-16
##
## [1] "variable selection"
## Start: AIC=-227.11
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
##
##
                       Df Sum of Sq
                                       RSS
## - partner_reputation 1
                            0.05354 3.2309 -227.85
## <none>
                                    3.1773 -227.11
## - my_reputation
                            0.09235 3.2697 -226.96
                        1
## - trust_value
                        1
                            0.16714 3.3445 -225.26
## - my_trust_value
                        1
                            0.97983 4.1572 -208.95
## Step: AIC=-227.86
## RelSend ~ my_trust_value + my_reputation + trust_value
##
##
                   Df Sum of Sq
                                   RSS
                                           AIC
## <none>
                                3.2309 -227.85
## - my_reputation
                        0.09756 3.3284 -227.62
                    1
## - trust_value
                    1
                        0.63227 3.8631 -216.45
                        0.92695 4.1578 -210.94
## - my_trust_value 1
## Stepwise Model Path
## Analysis of Deviance Table
##
## Initial Model:
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
##
## Final Model:
## RelSend ~ my_trust_value + my_reputation + trust_value
##
                              Deviance Resid. Df Resid. Dev
##
                    Step Df
                                              70
                                                   3.177337 -227.1083
## 1
71
                                                   3.230875 -227.8551
## [1] "Analyze: SENDER for game: Simple GAME"
## [1] "For all rounds"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + trust_value, data = cur_df)
## Residuals:
```

```
Median
                 1Q
                                   3Q
## -0.57579 -0.12673 -0.03387 0.09601 0.93441
##
## Coefficients:
##
                 Estimate Std. Error t value Pr(>|t|)
                             0.03621
                                       0.426
## (Intercept)
                  0.01543
                                                0.671
## my trust value 0.72580
                             0.09099
                                       7.976 3.9e-13 ***
## trust_value
                  0.10674
                             0.08094
                                       1.319
                                                0.189
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.2316 on 147 degrees of freedom
## Multiple R-squared: 0.3217, Adjusted R-squared: 0.3125
## F-statistic: 34.86 on 2 and 147 DF, p-value: 4.072e-13
## [1] "Analyze: SENDER for game: ID GAME"
## [1] "For all rounds"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + trust_value, data = cur_df)
##
## Residuals:
##
       Min
                 1Q
                     Median
                                   3Q
                                           Max
## -0.92190 -0.14155 -0.01321 0.15855 0.70333
##
## Coefficients:
##
                 Estimate Std. Error t value Pr(>|t|)
                             0.06727 -2.675 0.00833 **
## (Intercept)
                 -0.17992
## my_trust_value 0.95318
                             0.10448
                                       9.123 5.16e-16 ***
## trust_value
                  0.53742
                             0.10241
                                       5.248 5.29e-07 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.2625 on 147 degrees of freedom
## Multiple R-squared: 0.4777, Adjusted R-squared: 0.4706
## F-statistic: 67.21 on 2 and 147 DF, p-value: < 2.2e-16
## [1] "Analyze: SENDER for game: Score GAME"
## [1] "For all rounds"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + trust_value, data = cur_df)
## Residuals:
      Min
               1Q Median
                               3Q
                                      Max
## -0.5965 -0.1059 0.0085 0.1499 0.5004
##
## Coefficients:
##
                 Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                 -0.14715
                             0.04573 -3.218 0.00159 **
                                       5.036 1.37e-06 ***
## my_trust_value 0.51237
                             0.10175
## trust value
                  1.00783
                             0.09838 10.244 < 2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
```

```
##
## Residual standard error: 0.2237 on 147 degrees of freedom
## Multiple R-squared: 0.6743, Adjusted R-squared: 0.6698
## F-statistic: 152.1 on 2 and 147 DF, p-value: < 2.2e-16
## [1] "Analyze: SENDER for game: Combine GAME"
## [1] "For all rounds"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + trust_value, data = cur_df)
## Residuals:
       Min
                 1Q
                      Median
                                   30
## -0.84498 -0.09556 0.01186 0.11793 0.96744
##
## Coefficients:
                 Estimate Std. Error t value Pr(>|t|)
##
## (Intercept)
                 -0.17129
                             0.04406 -3.888 0.000153 ***
## my_trust_value 1.01155
                             0.09900 10.217 < 2e-16 ***
## trust value
                  0.53949
                             0.09708
                                       5.557 1.25e-07 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.2132 on 147 degrees of freedom
## Multiple R-squared: 0.702, Adjusted R-squared: 0.6979
## F-statistic: 173.1 on 2 and 147 DF, p-value: < 2.2e-16
## [1] "Analyze: RECEIVER for game: Simple GAME"
## [1] "ROUND: 2"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + my_reputation + trust_value +
##
      partner_reputation + AbsPartnerSend, data = cur_df)
##
## Residuals:
                     Median
       Min
                 10
                                   30
## -0.39579 -0.12436 -0.01287 0.13766 0.65816
##
## Coefficients:
##
                      Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                     -0.007403
                                0.080319 -0.092 0.92695
## my_trust_value
                      0.126995
                                 0.176614
                                            0.719 0.47559
## my_reputation
                      0.541200
                                 0.184876
                                            2.927
                                                   0.00521 **
                      0.072753
                                 0.180160
                                            0.404 0.68814
## trust_value
## partner_reputation -0.067306
                                 0.204412 -0.329 0.74339
## AbsPartnerSend
                      0.002937
                                 0.016025
                                            0.183 0.85536
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.2124 on 48 degrees of freedom
## Multiple R-squared: 0.334, Adjusted R-squared: 0.2647
## F-statistic: 4.815 on 5 and 48 DF, p-value: 0.0012
##
## [1] "variable selection"
```

```
## Start: AIC=-161.66
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation +
##
      AbsPartnerSend
##
##
                       Df Sum of Sq
                                      RSS
                                               AIC
## - AbsPartnerSend
                        1 0.00152 2.1677 -163.63
## - partner_reputation 1 0.00489 2.1711 -163.54
                        1 0.00736 2.1736 -163.48
## - trust_value
## - my_trust_value
                        1 0.02333 2.1895 -163.09
## <none>
                                    2.1662 -161.66
## - my_reputation
                      1 0.38673 2.5529 -154.79
##
## Step: AIC=-163.63
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
##
                       Df Sum of Sq
                                       RSS
                                               AIC
                            0.00339 2.1711 -165.54
## - partner_reputation 1
## - trust value
                        1
                            0.00869 2.1764 -165.41
## - my_trust_value
                        1 0.02558 2.1933 -164.99
## <none>
                                    2.1677 -163.63
## - my_reputation
                        1 0.39033 2.5580 -156.69
## Step: AIC=-165.54
## RelSend ~ my_trust_value + my_reputation + trust_value
##
                   Df Sum of Sq
                                   RSS
## - trust_value
                    1 0.00538 2.1765 -167.41
## - my_trust_value 1 0.02387 2.1950 -166.95
## <none>
                                2.1711 -165.54
## - my_reputation 1 0.39637 2.5675 -158.49
##
## Step: AIC=-167.41
## RelSend ~ my_trust_value + my_reputation
##
                   Df Sum of Sq
                                   RSS
## - my_trust_value 1 0.02004 2.1965 -168.91
## <none>
                                2.1765 -167.41
## - my_reputation 1 0.42663 2.6031 -159.74
##
## Step: AIC=-168.91
## RelSend ~ my_reputation
##
                  Df Sum of Sq
##
                                RSS
                                          AIC
                               2.1965 -168.91
## <none>
                        1.0561 3.2527 -149.71
## - my_reputation 1
## Stepwise Model Path
## Analysis of Deviance Table
##
## Initial Model:
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation +
##
      AbsPartnerSend
##
## Final Model:
## RelSend ~ my_reputation
```

```
##
##
                               Deviance Resid. Df Resid. Dev
##
                    Step Df
## 1
                                              48
                                                   2.166190 -161.6648
## 2
        - AbsPartnerSend 1 0.001515739
                                               49
                                                   2.167706 -163.6270
## 3 - partner reputation 1 0.003387890
                                                  2.171093 -165.5427
                                               50
          - trust value 1 0.005381534
                                               51
                                                  2.176475 -167.4090
        - my_trust_value 1 0.020040477
## 5
                                               52
                                                    2.196515 -168.9140
## [1] "Analyze: RECEIVER for game: Simple GAME"
## [1] "ROUND: 3"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + my_reputation + trust_value +
      partner_reputation + AbsPartnerSend, data = cur_df)
##
##
## Residuals:
##
       Min
                 1Q
                      Median
                                   3Q
  -0.45531 -0.09641 -0.01504 0.11261 0.31787
##
## Coefficients:
                      Estimate Std. Error t value Pr(>|t|)
##
## (Intercept)
                      0.189270 -0.951 0.347150
## my_trust_value
                     -0.180006
## my_reputation
                                 0.198778
                                           3.830 0.000431 ***
                      0.761408
## trust_value
                     -0.064069
                                 0.173841 -0.369 0.714360
## partner_reputation -0.119891
                                 0.191565 -0.626 0.534882
## AbsPartnerSend
                      0.011781
                                 0.012126
                                          0.972 0.336994
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.1601 on 41 degrees of freedom
## Multiple R-squared: 0.4517, Adjusted R-squared: 0.3849
## F-statistic: 6.756 on 5 and 41 DF, p-value: 0.0001123
##
## [1] "variable selection"
## Start: AIC=-166.61
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation +
##
      AbsPartnerSend
##
##
                                       RSS
                       Df Sum of Sq
                                               ATC
                            0.00348 1.0547 -168.45
## - trust_value
                        1
## - partner_reputation 1
                            0.01004 1.0613 -168.16
## - my_trust_value
                        1
                            0.02319 1.0744 -167.58
## - AbsPartnerSend
                            0.02420 1.0755 -167.54
                        1
## <none>
                                    1.0513 -166.61
## - my_reputation
                            0.37620 1.4275 -154.23
                        1
##
## Step: AIC=-168.45
## RelSend ~ my_trust_value + my_reputation + partner_reputation +
##
      AbsPartnerSend
##
##
                       Df Sum of Sq
                                       RSS
                                               AIC
## - my_trust_value
                        1
                            0.02097 1.0757 -169.53
## - AbsPartnerSend
                        1
                            0.02861 1.0833 -169.19
```

```
## - partner_reputation 1
                             0.03753 1.0923 -168.81
                                     1.0547 -168.45
## <none>
                             0.37408 1.4288 -156.19
## - my_reputation
##
## Step: AIC=-169.53
## RelSend ~ my_reputation + partner_reputation + AbsPartnerSend
##
                        Df Sum of Sq
                                        RSS
                             0.01971 1.0954 -170.67
## - AbsPartnerSend
                         1
## - partner_reputation 1
                             0.02919 1.1049 -170.27
## <none>
                                     1.0757 -169.53
## - my_reputation
                             0.75828 1.8340 -146.45
                         1
##
## Step: AIC=-170.67
## RelSend ~ my_reputation + partner_reputation
##
                                                AIC
##
                        Df Sum of Sq
                                        RSS
## - partner_reputation 1
                             0.01187 1.1073 -172.17
                                     1.0954 -170.67
## <none>
## - my_reputation
                             0.78556 1.8810 -147.26
##
## Step: AIC=-172.17
## RelSend ~ my_reputation
##
##
                   Df Sum of Sq
                                   RSS
                                           AIC
## <none>
                                1.1073 -172.17
## - my_reputation 1
                        0.81013 1.9174 -148.36
## Stepwise Model Path
## Analysis of Deviance Table
##
## Initial Model:
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation +
##
       AbsPartnerSend
##
## Final Model:
## RelSend ~ my_reputation
##
##
##
                     Step Df
                                Deviance Resid. Df Resid. Dev
                                                                    AIC
## 1
                                                41 1.051255 -166.6077
           - trust value 1 0.003482686
                                                42 1.054738 -168.4522
## 3
        - my_trust_value 1 0.020971531
                                                43
                                                    1.075709 -169.5269
        - AbsPartnerSend 1 0.019714173
                                                44
                                                    1.095423 -170.6733
## 5 - partner_reputation 1 0.011871887
                                                45
                                                     1.107295 -172.1667
## [1] "Analyze: RECEIVER for game: Simple GAME"
## [1] "ROUND: 4"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + my_reputation + trust_value +
       partner_reputation + AbsPartnerSend, data = cur_df)
##
## Residuals:
##
       Min
                  1Q
                     Median
                                    30
                                            Max
## -0.68473 -0.13463 -0.02017 0.06741 0.89334
```

```
##
## Coefficients:
##
                     Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                               0.11843
                                          1.002
                      0.11873
                                                   0.322
## my_trust_value
                      0.10745
                                 0.36213
                                          0.297
                                                    0.768
## my reputation
                                          1.393 0.171
                      0.55643
                                 0.39953
## trust value
                      0.09792
                                          0.301
                                                    0.765
                                 0.32575
## partner_reputation -0.06296
                                 0.32045 -0.196
                                                    0.845
## AbsPartnerSend
                     -0.01473
                                 0.02113 -0.697
                                                    0.490
##
## Residual standard error: 0.2651 on 40 degrees of freedom
## Multiple R-squared: 0.2708, Adjusted R-squared: 0.1796
## F-statistic: 2.971 on 5 and 40 DF, p-value: 0.02259
##
## [1] "variable selection"
## Start: AIC=-116.58
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation +
##
      AbsPartnerSend
##
                       Df Sum of Sq
##
                                       RSS
## - partner_reputation 1 0.002713 2.8136 -118.53
## - my_trust_value
                        1 0.006187 2.8171 -118.47
                        1 0.006349 2.8173 -118.47
## - trust_value
## - AbsPartnerSend
                        1 0.034156 2.8451 -118.02
                                    2.8109 -116.58
## <none>
## - my_reputation
                       1 0.136302 2.9472 -116.40
##
## Step: AIC=-118.53
## RelSend ~ my_trust_value + my_reputation + trust_value + AbsPartnerSend
##
##
                   Df Sum of Sq
                                   RSS
## - trust_value
                    1 0.003638 2.8173 -120.47
## - my_trust_value 1 0.006125 2.8197 -120.43
## - AbsPartnerSend 1 0.039433 2.8531 -119.89
## <none>
                                2.8136 -118.53
## - my_reputation
                    1 0.146543 2.9602 -118.20
##
## Step: AIC=-120.47
## RelSend ~ my_trust_value + my_reputation + AbsPartnerSend
##
##
                   Df Sum of Sq
                                   RSS
## - my_trust_value 1 0.008307 2.8256 -122.34
## - AbsPartnerSend 1 0.040789 2.8580 -121.81
                                2.8173 -120.47
## <none>
## - my_reputation 1 0.142930 2.9602 -120.20
##
## Step: AIC=-122.34
## RelSend ~ my_reputation + AbsPartnerSend
##
##
                   Df Sum of Sq
                                   RSS
## - AbsPartnerSend 1 0.04553 2.8711 -123.60
## <none>
                                2.8256 -122.34
## - my_reputation 1 0.96990 3.7955 -110.76
##
```

```
## Step: AIC=-123.6
## RelSend ~ my_reputation
##
##
                  Df Sum of Sq
                                          AIC
                                  RSS
## <none>
                                2.8711 -123.60
## - my reputation 1
                        0.9836 3.8547 -112.05
## Stepwise Model Path
## Analysis of Deviance Table
##
## Initial Model:
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation +
       AbsPartnerSend
##
##
## Final Model:
## RelSend ~ my_reputation
##
##
##
                     Step Df
                               Deviance Resid. Df Resid. Dev
                                                                    AIC
## 1
                                                    2.810901 -116.5763
                                               40
## 2 - partner_reputation 1 0.002712772
                                                    2.813614 -118.5319
## 3
           - trust_value 1 0.003637699
                                               42
                                                   2.817251 -120.4725
        - my_trust_value 1 0.008307171
                                                43
                                                    2.825559 -122.3370
         - AbsPartnerSend 1 0.045534932
                                                    2.871094 -123.6016
                                                44
## [1] "Analyze: RECEIVER for game: Simple GAME"
## [1] "ROUND: 5"
## Call:
## lm(formula = RelSend ~ my_trust_value + my_reputation + trust_value +
       partner_reputation + AbsPartnerSend, data = cur_df)
##
## Residuals:
##
       Min
                  1Q
                      Median
                                    3Q
                                            Max
## -0.51282 -0.14744 -0.02313 0.11482 0.57804
## Coefficients:
##
                     Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                      0.19484 0.11435 1.704 0.0968 .
## my_trust_value
                      0.51397
                                 0.20672
                                           2.486
                                                   0.0175 *
## my_reputation
                      0.16299
                                 0.27241
                                           0.598
                                                   0.5533
## trust_value
                      0.10083
                                 0.30498
                                          0.331
                                                   0.7428
## partner reputation -0.09565
                                 0.34466 -0.278 0.7829
## AbsPartnerSend
                     -0.02836
                                 0.01555 -1.824 0.0762 .
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.2338 on 37 degrees of freedom
## Multiple R-squared: 0.3639, Adjusted R-squared: 0.2779
## F-statistic: 4.233 on 5 and 37 DF, p-value: 0.003833
## [1] "variable selection"
## Start: AIC=-119.45
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation +
##
       AbsPartnerSend
##
```

```
##
                        Df Sum of Sq
                                       RSS
                            0.00421 2.0264 -121.36
## - partner_reputation 1
                            0.00597 2.0282 -121.32
## - trust value
                        1
## - my_reputation
                            0.01957 2.0418 -121.04
                         1
## <none>
                                     2.0222 -119.45
## - AbsPartnerSend
                            0.18185 2.2041 -117.75
                        1
## - my_trust_value
                        1 0.33787 2.3601 -114.81
##
## Step: AIC=-121.36
## RelSend ~ my_trust_value + my_reputation + trust_value + AbsPartnerSend
                   Df Sum of Sq
                                   RSS
##
                                           AIC
                        0.00186 2.0283 -123.32
## - trust_value
                    1
                        0.02545 2.0519 -122.83
## - my_reputation
                    1
## <none>
                                2.0264 -121.36
                        0.26025 2.2867 -118.17
## - AbsPartnerSend 1
## - my_trust_value 1
                        0.33377 2.3602 -116.81
##
## Step: AIC=-123.32
## RelSend ~ my_trust_value + my_reputation + AbsPartnerSend
##
##
                   Df Sum of Sq
                                   RSS
## - my_reputation
                    1 0.02456 2.0528 -124.81
                                 2.0283 -123.32
## <none>
## - AbsPartnerSend 1
                       0.26118 2.2895 -120.11
## - my_trust_value 1
                        0.33483 2.3631 -118.75
##
## Step: AIC=-124.8
## RelSend ~ my_trust_value + AbsPartnerSend
##
##
                   Df Sum of Sq
                                   RSS
## <none>
                                 2.0528 -124.81
## - AbsPartnerSend 1
                        0.25485 2.3077 -121.77
## - my_trust_value 1
                        0.93257 2.9854 -110.70
## Stepwise Model Path
## Analysis of Deviance Table
##
## Initial Model:
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation +
##
       AbsPartnerSend
##
## Final Model:
## RelSend ~ my_trust_value + AbsPartnerSend
##
##
                               Deviance Resid. Df Resid. Dev
##
                     Step Df
                                                                   AIC
## 1
                                                37 2.022224 -119.4511
## 2 - partner_reputation 1 0.004209141
                                                   2.026433 -121.3617
                                                38
## 3
         - trust_value 1 0.001855018
                                                39 2.028288 -123.3224
         - my_reputation 1 0.024564099
## 4
                                                40 2.052852 -124.8047
## [1] "Analyze: RECEIVER for game: ID GAME"
## [1] "ROUND: 2"
##
## Call:
```

```
## lm(formula = RelSend ~ my_trust_value + my_reputation + trust_value +
##
      partner_reputation + AbsPartnerSend, data = cur_df)
##
## Residuals:
               1Q Median
                               3Q
## -0.6447 -0.1138 -0.0134 0.1200 0.5200
## Coefficients:
##
                     Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                     ## my_trust_value
                     0.17854
                                0.23962
                                         0.745 0.45893
                                         2.530 0.01387 *
## my_reputation
                      0.61710
                                0.24390
## trust_value
                     -0.13586
                                0.19777 -0.687 0.49457
## partner_reputation 0.65799
                                         2.753 0.00767 **
                                0.23899
## AbsPartnerSend
                     -0.01902
                                0.01222 -1.556 0.12459
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.2231 on 64 degrees of freedom
## Multiple R-squared: 0.2514, Adjusted R-squared: 0.1929
## F-statistic: 4.298 on 5 and 64 DF, p-value: 0.001964
## [1] "variable selection"
## Start: AIC=-204.3
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation +
      AbsPartnerSend
##
                       Df Sum of Sq
                                      RSS
##
                                              AIC
                            0.02349 3.2085 -205.79
## - trust_value
                        1
## - my_trust_value
                       1
                            0.02763 3.2126 -205.70
## <none>
                                    3.1850 -204.30
## - AbsPartnerSend
                        1
                            0.12052 3.3055 -203.70
## - my_reputation
                        1
                            0.31858 3.5036 -199.63
                            0.37724 3.5622 -198.47
## - partner_reputation 1
## Step: AIC=-205.79
## RelSend ~ my_trust_value + my_reputation + partner_reputation +
##
      AbsPartnerSend
##
##
                                      RSS
                                              AIC
                       Df Sum of Sq
                            0.04135 3.2498 -206.89
## - my trust value
## <none>
                                    3.2085 -205.79
## - AbsPartnerSend
                        1
                            0.14990 3.3584 -204.59
## - my_reputation
                        1
                           0.30215 3.5106 -201.49
## - partner_reputation 1 0.37112 3.5796 -200.13
##
## Step: AIC=-206.89
## RelSend ~ my_reputation + partner_reputation + AbsPartnerSend
##
##
                       Df Sum of Sq
                                      RSS
## <none>
                                    3.2498 -206.89
## - AbsPartnerSend
                            0.11731 3.3671 -206.41
## - partner_reputation 1
                            0.33478 3.5846 -202.03
## - my reputation
                            0.96787 4.2177 -190.64
```

```
## Stepwise Model Path
## Analysis of Deviance Table
##
## Initial Model:
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation +
       AbsPartnerSend
##
##
## Final Model:
## RelSend ~ my_reputation + partner_reputation + AbsPartnerSend
##
##
##
                 Step Df Deviance Resid. Df Resid. Dev
                                                              AIC
## 1
                                          64
                                              3.184986 -204.3033
## 2
       - trust_value 1 0.0234867
                                          65
                                              3.208472 -205.7890
## 3 - my_trust_value 1 0.0413507
                                              3.249823 -206.8926
                                          66
## [1] "Analyze: RECEIVER for game: ID GAME"
## [1] "ROUND: 3"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + my_reputation + trust_value +
##
       partner_reputation + AbsPartnerSend, data = cur_df)
##
## Residuals:
       Min
                      Median
                 10
                                   30
## -0.63869 -0.07090 -0.00853 0.08054 0.28421
## Coefficients:
                      Estimate Std. Error t value Pr(>|t|)
                                0.080468 -0.519
## (Intercept)
                     -0.041801
                                                     0.605
## my_trust_value
                      0.041255
                                0.166318
                                           0.248
                                                      0.805
## my_reputation
                      0.750625
                                 0.161842
                                            4.638 1.95e-05 ***
## trust_value
                      0.096765
                                 0.128100
                                           0.755
                                                     0.453
## partner_reputation 0.015716
                                 0.171020
                                            0.092
                                                     0.927
## AbsPartnerSend
                      0.005976
                                 0.007658 0.780
                                                     0.438
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.1515 on 60 degrees of freedom
## Multiple R-squared: 0.5136, Adjusted R-squared: 0.4731
## F-statistic: 12.67 on 5 and 60 DF, p-value: 2.055e-08
## [1] "variable selection"
## Start: AIC=-243.41
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation +
       AbsPartnerSend
##
                       Df Sum of Sq
                                       RSS
                                                AIC
## - partner_reputation 1
                            0.00019 1.3771 -245.40
## - my_trust_value
                        1
                            0.00141 1.3784 -245.34
## - trust_value
                         1
                            0.01309 1.3900 -244.78
## - AbsPartnerSend
                            0.01398 1.3909 -244.74
                        1
## <none>
                                    1.3769 -243.41
## - my_reputation
                        1 0.49366 1.8706 -225.18
##
```

```
## Step: AIC=-245.4
## RelSend ~ my_trust_value + my_reputation + trust_value + AbsPartnerSend
##
                                    RSS
##
                    Df Sum of Sq
## - my_trust_value
                    1
                         0.00154 1.3787 -247.32
## - AbsPartnerSend 1
                         0.01709 1.3942 -246.58
## - trust value
                         0.02714 1.4043 -246.11
                     1
                                 1.3771 -245.40
## <none>
                         0.51297 1.8901 -226.50
## - my_reputation
                     1
##
## Step: AIC=-247.32
## RelSend ~ my_reputation + trust_value + AbsPartnerSend
                    Df Sum of Sq
##
                                    RSS
                                            AIC
## - AbsPartnerSend 1
                         0.02210 1.4008 -248.27
## - trust_value
                         0.02842 1.4071 -247.98
## <none>
                                 1.3787 -247.32
## - my_reputation
                         1.26601 2.6447 -206.33
##
## Step: AIC=-248.27
## RelSend ~ my_reputation + trust_value
##
                   Df Sum of Sq
                                   RSS
                                           ATC
                                1.4008 -248.27
## <none>
## - trust value
                        0.04507 1.4459 -248.18
## - my_reputation 1
                        1.31939 2.7202 -206.47
## Stepwise Model Path
## Analysis of Deviance Table
##
## Initial Model:
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation +
##
       AbsPartnerSend
##
## Final Model:
## RelSend ~ my_reputation + trust_value
##
##
##
                     Step Df
                                 Deviance Resid. Df Resid. Dev
## 1
                                                 60 1.376947 -243.4059
## 2 - partner_reputation 1 0.0001938006
                                                 61 1.377141 -245.3966
        - my trust value 1 0.0015412100
                                                 62 1.378682 -247.3228
         - AbsPartnerSend 1 0.0221038203
                                                 63 1.400786 -248.2730
## [1] "Analyze: RECEIVER for game: ID GAME"
## [1] "ROUND: 4"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + my_reputation + trust_value +
      partner_reputation + AbsPartnerSend, data = cur_df)
##
## Residuals:
       Min
                  1Q
                      Median
                                    3Q
                                            Max
## -0.45157 -0.05325 -0.00078 0.07554 0.43866
##
## Coefficients:
```

```
##
                      Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                     -0.009483
                                0.098058 -0.097
                                                  0.9233
                                            2.396
## my_trust_value
                      0.418895
                                0.174837
                                                    0.0197 *
                                                    0.0388 *
## my_reputation
                      0.423894
                                 0.200644
                                            2.113
## trust_value
                      0.250509
                                 0.170720
                                            1.467
                                                    0.1475
                                0.181721 -0.099
## partner_reputation -0.018038
                                                   0.9213
## AbsPartnerSend
                     -0.012220
                                0.008106 -1.508
                                                   0.1369
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.1568 on 60 degrees of freedom
## Multiple R-squared: 0.5128, Adjusted R-squared: 0.4722
## F-statistic: 12.63 on 5 and 60 DF, p-value: 2.16e-08
##
## [1] "variable selection"
## Start: AIC=-238.84
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation +
##
       AbsPartnerSend
##
##
                       Df Sum of Sq
                                       RSS
## - partner_reputation 1 0.000242 1.4757 -240.83
                                    1.4755 -238.84
## - trust_value
                        1 0.052950 1.5284 -238.52
## - AbsPartnerSend
                        1 0.055895 1.5314 -238.39
## - my_reputation
                        1 0.109761 1.5853 -236.11
## - my_trust_value
                        1 0.141166 1.6167 -234.81
##
## Step: AIC=-240.83
## RelSend ~ my_trust_value + my_reputation + trust_value + AbsPartnerSend
##
##
                   Df Sum of Sq
                                   RSS
                                           AIC
## <none>
                                 1.4757 -240.83
## - AbsPartnerSend 1 0.059341 1.5351 -240.23
## - trust_value
                    1 0.067900 1.5436 -239.86
## - my reputation
                    1 0.116975 1.5927 -237.80
## - my_trust_value 1 0.140932 1.6167 -236.81
## Stepwise Model Path
## Analysis of Deviance Table
##
## Initial Model:
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation +
##
       AbsPartnerSend
##
## Final Model:
## RelSend ~ my_trust_value + my_reputation + trust_value + AbsPartnerSend
##
##
##
                                Deviance Resid. Df Resid. Dev
                     Step Df
                                                                    AIC
## 1
                                                60
                                                    1.475493 -238.8437
## 2 - partner_reputation 1 0.0002422901
                                                61
                                                     1.475736 -240.8329
## [1] "Analyze: RECEIVER for game: ID GAME"
## [1] "ROUND: 5"
##
## Call:
```

```
## lm(formula = RelSend ~ my_trust_value + my_reputation + trust_value +
##
       partner_reputation + AbsPartnerSend, data = cur_df)
##
## Residuals:
                  1Q
                      Median
                                    3Q
## -0.61793 -0.10859 0.01237 0.10951 0.36182
## Coefficients:
##
                     Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                                 0.11457 -1.829
                                                    0.0724 .
                     -0.20958
                      0.30645
## my_trust_value
                                  0.17992
                                           1.703
                                                    0.0938 .
                                            2.278
                                                    0.0264 *
## my_reputation
                       0.47847
                                  0.21002
## trust_value
                       0.16595
                                  0.18547
                                           0.895
                                                    0.3745
                                                    0.2658
## partner_reputation 0.24510
                                  0.21818
                                           1.123
## AbsPartnerSend
                      -0.00058
                                  0.01139 -0.051
                                                    0.9596
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.1853 on 59 degrees of freedom
## Multiple R-squared: 0.3884, Adjusted R-squared: 0.3366
## F-statistic: 7.495 on 5 and 59 DF, p-value: 1.68e-05
## [1] "variable selection"
## Start: AIC=-213.44
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation +
       AbsPartnerSend
##
                        Df Sum of Sq
                                       RSS
                                                AIC
## - AbsPartnerSend
                         1 0.000089 2.0262 -215.44
## - trust_value
                         1 0.027494 2.0536 -214.56
                           0.043339 2.0694 -214.06
## - partner_reputation 1
## <none>
                                     2.0261 -213.44
## - my_trust_value
                            0.099628 2.1257 -212.32
                           0.178236 2.2043 -209.96
## - my_reputation
                         1
## Step: AIC=-215.43
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
##
##
                        Df Sum of Sq
                                       RSS
                                                ATC
## - trust_value
                         1 0.031799 2.0580 -216.42
## - partner reputation 1 0.043526 2.0697 -216.05
## <none>
                                     2.0262 -215.44
## - my_trust_value
                         1 0.120120 2.1463 -213.69
## - my_reputation
                         1 0.178212 2.2044 -211.96
## Step: AIC=-216.42
## RelSend ~ my_trust_value + my_reputation + partner_reputation
##
##
                        Df Sum of Sq
                                       RSS
                                                ATC
## <none>
                                     2.0580 -216.42
                            0.13566 2.1937 -214.27
## - my_trust_value
                         1
## - my_reputation
                         1
                            0.20003 2.2580 -212.39
## - partner_reputation 1
                            0.27961 2.3376 -210.14
## Stepwise Model Path
```

```
## Analysis of Deviance Table
##
## Initial Model:
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation +
      AbsPartnerSend
##
## Final Model:
## RelSend ~ my_trust_value + my_reputation + partner_reputation
##
##
##
                Step Df
                            Deviance Resid. Df Resid. Dev
                                                               ATC
## 1
                                           59
                                                2.026107 -213.4376
## 2 - AbsPartnerSend 1 8.900267e-05
                                            60
                                                2.026196 -215.4348
       - trust_value 1 3.179913e-02
                                            61
                                                2.057995 -216.4226
## [1] "Analyze: RECEIVER for game: Score GAME"
## [1] "ROUND: 2"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + my_reputation + trust_value +
      partner_reputation + AbsPartnerSend, data = cur_df)
##
## Residuals:
##
       Min
                 1Q
                     Median
                                   3Q
                                           Max
## -0.56686 -0.12809 0.00213 0.15546 0.52116
##
## Coefficients:
##
                      Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                      0.156 0.876306
## my_trust_value
                      0.045907
                                 0.293559
## my_reputation
                      0.018255
                                 0.220966
                                          0.083 0.934460
## trust_value
                      0.335717
                                 0.231646
                                           1.449 0.152940
## partner_reputation -0.238854
                                 0.269573 -0.886 0.379450
## AbsPartnerSend
                     -0.003086
                                 0.018033 -0.171 0.864757
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.2411 on 55 degrees of freedom
## Multiple R-squared: 0.03792,
                                  Adjusted R-squared:
## F-statistic: 0.4336 on 5 and 55 DF, p-value: 0.8232
##
## [1] "variable selection"
## Start: AIC=-167.86
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation +
##
      AbsPartnerSend
##
##
                       Df Sum of Sq
                                      RSS
                                               AIC
## - my_reputation
                        1 0.000397 3.1981 -169.85
                        1 0.001422 3.1991 -169.83
## - my_trust_value
## - AbsPartnerSend
                        1 0.001702 3.1994 -169.82
## - partner_reputation 1 0.045644 3.2433 -168.99
                                    3.1977 -167.85
## <none>
## - trust_value
                        1 0.122116 3.3198 -167.57
##
## Step: AIC=-169.85
```

```
## RelSend ~ my_trust_value + trust_value + partner_reputation +
##
       AbsPartnerSend
##
##
                        Df Sum of Sq
                                        RSS
                                                AIC
                        1 0.001791 3.1999 -171.81
## - AbsPartnerSend
## - my trust value
                        1 0.002732 3.2008 -171.80
## - partner_reputation 1 0.045432 3.2435 -170.99
                                     3.1981 -169.85
## <none>
## - trust value
                        1 0.122741 3.3208 -169.55
##
## Step: AIC=-171.81
## RelSend ~ my_trust_value + trust_value + partner_reputation
                        Df Sum of Sq
##
                                        RSS
                                                AIC
## - my_trust_value
                        1 0.000942 3.2008 -173.80
## - partner_reputation 1 0.057389 3.2573 -172.73
## <none>
                                     3.1999 -171.81
## - trust_value
                         1 0.120963 3.3208 -171.55
##
## Step: AIC=-173.8
## RelSend ~ trust_value + partner_reputation
##
                        Df Sum of Sq
                                        RSS
                                                AIC
## - partner_reputation 1 0.057249 3.2581 -174.71
                                     3.2008 -173.80
## <none>
## - trust_value
                        1 0.122578 3.3234 -173.50
##
## Step: AIC=-174.71
## RelSend ~ trust_value
##
##
                 Df Sum of Sq
                                 RSS
                                         AIC
## - trust_value 1 0.065657 3.3237 -175.50
## <none>
                              3.2581 -174.71
##
## Step: AIC=-175.5
## RelSend ~ 1
##
## Stepwise Model Path
## Analysis of Deviance Table
##
## Initial Model:
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation +
      AbsPartnerSend
##
## Final Model:
## RelSend ~ 1
##
##
                                Deviance Resid. Df Resid. Dev
##
                     Step Df
## 1
                                                 55
                                                      3.197674 -167.8555
## 2
         - my_reputation 1 0.0003967909
                                                 56
                                                      3.198071 -169.8479
         - AbsPartnerSend 1 0.0017909987
## 3
                                                 57
                                                      3.199862 -171.8137
         - my_trust_value 1 0.0009420079
                                                 58 3.200804 -173.7958
## 5 - partner_reputation 1 0.0572490910
                                                 59 3.258053 -174.7144
```

```
- trust_value 1 0.0656573283
                                                     3.323711 -175.4973
## [1] "Analyze: RECEIVER for game: Score GAME"
## [1] "ROUND: 3"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + my_reputation + trust_value +
      partner reputation + AbsPartnerSend, data = cur df)
##
## Residuals:
##
       Min
                 1Q
                      Median
                                    3Q
## -0.39250 -0.09184 -0.00218 0.09485
                                       0.48489
## Coefficients:
                      Estimate Std. Error t value Pr(>|t|)
##
## (Intercept)
                      0.162719
                                 0.111003
                                            1.466 0.14827
## my_trust_value
                      0.113803
                                 0.165226
                                            0.689 0.49381
                                            3.071
## my_reputation
                      0.592459
                                 0.192935
                                                   0.00329 **
## trust_value
                      0.388554
                                 0.131525
                                            2.954 0.00458 **
                                 0.160278 -1.524 0.13317
## partner_reputation -0.244243
## AbsPartnerSend
                     -0.015348
                                0.009434 -1.627 0.10939
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.1649 on 56 degrees of freedom
## Multiple R-squared: 0.3869, Adjusted R-squared: 0.3322
## F-statistic: 7.069 on 5 and 56 DF, p-value: 3.486e-05
## [1] "variable selection"
## Start: AIC=-217.83
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation +
##
       AbsPartnerSend
##
##
                       Df Sum of Sq
                                       RSS
                                                AIC
                        1 0.012897 1.5353 -219.30
## - my_trust_value
## <none>
                                     1.5224 -217.83
## - partner_reputation 1 0.063128 1.5855 -217.31
## - AbsPartnerSend
                        1 0.071944 1.5943 -216.96
## - trust_value
                        1 0.237256 1.7596 -210.85
## - my_reputation
                        1 0.256344 1.7787 -210.18
##
## Step: AIC=-219.3
## RelSend ~ my_reputation + trust_value + partner_reputation +
       AbsPartnerSend
##
                       Df Sum of Sq
                                       RSS
                                     1.5353 -219.30
## <none>
## - partner_reputation 1
                            0.06013 1.5954 -218.92
## - AbsPartnerSend
                            0.06428 1.5995 -218.76
                        1
## - trust_value
                        1
                            0.29600 1.8313 -210.37
## - my_reputation
                        1
                            0.43515 1.9704 -205.83
## Stepwise Model Path
## Analysis of Deviance Table
##
## Initial Model:
```

```
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation +
##
       AbsPartnerSend
##
## Final Model:
## RelSend ~ my_reputation + trust_value + partner_reputation +
       AbsPartnerSend
##
##
##
##
                 Step Df
                           Deviance Resid. Df Resid. Dev
                                                               AIC
## 1
                                           56
                                                1.522360 -217.8261
## 2 - my_trust_value 1 0.01289672
                                           57
                                                1.535256 -219.3031
## [1] "Analyze: RECEIVER for game: Score GAME"
## [1] "ROUND: 4"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + my_reputation + trust_value +
       partner_reputation + AbsPartnerSend, data = cur_df)
##
##
## Residuals:
##
       Min
                  1Q
                      Median
                                    30
## -0.52121 -0.11240 0.04634 0.10671 0.39345
## Coefficients:
                     Estimate Std. Error t value Pr(>|t|)
##
                                 0.13776 1.665
## (Intercept)
                      0.22935
                                                   0.1013
## my_trust_value
                       0.19163
                                  0.20453
                                           0.937
                                                    0.3527
## my_reputation
                       0.40643
                                  0.24228
                                            1.678
                                                   0.0988
                                           1.799
## trust_value
                       0.34446
                                  0.19144
                                                    0.0772 .
## partner_reputation -0.07818
                                  0.21787 -0.359
                                                    0.7210
## AbsPartnerSend
                     -0.02888
                                 0.01386 -2.083
                                                   0.0417 *
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.2063 on 58 degrees of freedom
## Multiple R-squared: 0.1694, Adjusted R-squared: 0.09784
## F-statistic: 2.367 on 5 and 58 DF, p-value: 0.0506
##
## [1] "variable selection"
## Start: AIC=-196.33
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation +
       AbsPartnerSend
##
                        Df Sum of Sq
                                        RSS
## - partner_reputation 1 0.005481 2.4744 -198.19
## - my_trust_value
                        1 0.037367 2.5063 -197.37
                                     2.4689 -196.33
## <none>
## - my_reputation
                        1 0.119785 2.5887 -195.29
## - trust_value
                        1 0.137804 2.6067 -194.85
## - AbsPartnerSend
                        1 0.184713 2.6536 -193.71
## Step: AIC=-198.19
## RelSend ~ my_trust_value + my_reputation + trust_value + AbsPartnerSend
##
##
                    Df Sum of Sq
                                    RSS
                                            AIC
```

```
## - my_trust_value 1 0.047489 2.5219 -198.97
## <none>
                                 2.4744 -198.19
                     1 0.140080 2.6144 -196.66
## - my reputation
## - trust_value
                     1 0.140532 2.6149 -196.65
## - AbsPartnerSend 1 0.292450 2.7668 -193.04
##
## Step: AIC=-198.97
## RelSend ~ my_reputation + trust_value + AbsPartnerSend
##
##
                    Df Sum of Sq
                                   RSS
                                            AIC
## <none>
                                 2.5219 -198.97
                        0.18597 2.7078 -196.41
## - trust_value
## - AbsPartnerSend 1
                        0.24514 2.7670 -195.03
                         0.26319 2.7850 -194.62
## - my_reputation
                     1
## Stepwise Model Path
## Analysis of Deviance Table
##
## Initial Model:
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation +
       AbsPartnerSend
##
## Final Model:
## RelSend ~ my_reputation + trust_value + AbsPartnerSend
##
##
                     Step Df
                               Deviance Resid. Df Resid. Dev
## 1
                                                58
                                                     2.468883 -196.3275
## 2 - partner_reputation 1 0.005480987
                                                59
                                                     2.474364 -198.1856
        - my_trust_value 1 0.047488692
                                                     2.521853 -198.9689
                                                60
## [1] "Analyze: RECEIVER for game: Score GAME"
## [1] "ROUND: 5"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + my_reputation + trust_value +
##
       partner_reputation + AbsPartnerSend, data = cur_df)
##
## Residuals:
##
       Min
                 1Q
                     Median
                                   3Q
## -0.52280 -0.07340 0.03124 0.12084 0.42518
##
## Coefficients:
                     Estimate Std. Error t value Pr(>|t|)
##
                                 0.10569
                                          1.104 0.274033
## (Intercept)
                       0.11670
## my_trust_value
                       0.09809
                                 0.19351
                                          0.507 0.614124
## my_reputation
                       0.75814
                                 0.20076
                                          3.776 0.000372 ***
                                 0.16403
                                          1.110 0.271458
## trust_value
                       0.18209
## partner_reputation -0.11756
                                 0.22234 -0.529 0.598972
## AbsPartnerSend
                     -0.01905
                                 0.01253 -1.520 0.133851
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.1876 on 59 degrees of freedom
## Multiple R-squared: 0.3587, Adjusted R-squared: 0.3043
## F-statistic: 6.6 on 5 and 59 DF, p-value: 6.114e-05
```

```
##
## [1] "variable selection"
## Start: AIC=-211.81
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation +
      AbsPartnerSend
##
                       Df Sum of Sq
                                       RSS
                                               AIC
## - my_trust_value
                        1
                            0.00905 2.0866 -213.53
## - partner_reputation 1
                            0.00984 2.0874 -213.50
## - trust_value
                        1
                            0.04339 2.1209 -212.47
## <none>
                                    2.0775 -211.81
## - AbsPartnerSend
                        1
                            0.08135 2.1589 -211.31
## - my_reputation
                        1
                            0.50217 2.5797 -199.74
##
## Step: AIC=-213.53
## RelSend ~ my_reputation + trust_value + partner_reputation +
##
      AbsPartnerSend
##
##
                       Df Sum of Sq
                                       RSS
## - partner_reputation 1 0.00905 2.0956 -215.25
## - trust_value
                        1
                            0.05105 2.1376 -213.96
## <none>
                                    2.0866 -213.53
## - AbsPartnerSend
                            0.07236 2.1589 -213.31
                        1
## - my reputation
                        1
                            0.82987 2.9164 -193.76
##
## Step: AIC=-215.24
## RelSend ~ my_reputation + trust_value + AbsPartnerSend
##
                   Df Sum of Sq
                                   RSS
                                           AIC
## - trust_value
                    1 0.04204 2.1377 -215.95
## <none>
                                2.0956 -215.25
## - AbsPartnerSend 1 0.13501 2.2306 -213.19
## - my_reputation 1
                       1.01214 3.1078 -191.63
##
## Step: AIC=-215.95
## RelSend ~ my_reputation + AbsPartnerSend
##
##
                   Df Sum of Sq
                                   RSS
## <none>
                                2.1377 -215.95
## - AbsPartnerSend 1
                       0.09389 2.2316 -215.16
                       1.05464 3.1923 -191.89
## - my reputation 1
## Stepwise Model Path
## Analysis of Deviance Table
##
## Initial Model:
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation +
      AbsPartnerSend
##
##
## Final Model:
## RelSend ~ my_reputation + AbsPartnerSend
##
##
##
                    Step Df
                               Deviance Resid. Df Resid. Dev
## 1
                                               59
                                                   2.077524 -211.8087
```

```
- my_trust_value 1 0.009047210
                                               60
                                                   2.086571 -213.5262
## 3 - partner_reputation 1 0.009052117
                                                  2.095623 -215.2449
                                               61
          - trust value 1 0.042042859
                                                    2.137666 -215.9537
## [1] "Analyze: RECEIVER for game: Combine GAME"
## [1] "ROUND: 2"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + my_reputation + trust_value +
##
      partner reputation + AbsPartnerSend, data = cur df)
##
## Residuals:
##
       Min
                 1Q
                     Median
                                   ЗQ
## -0.52350 -0.11802 0.00539 0.08332 0.61731
##
## Coefficients:
##
                      Estimate Std. Error t value Pr(>|t|)
                                0.101208
                                           1.242
## (Intercept)
                      0.125685
                                                    0.2190
## my trust value
                     -0.034011
                                 0.240075 -0.142
                                                    0.8878
                      0.532823
                                           2.464
                                                   0.0166 *
## my_reputation
                                0.216285
## trust value
                      0.418612
                                0.202963
                                            2.062
                                                    0.0434 *
## partner_reputation -0.141300
                                0.211617 -0.668
                                                   0.5068
## AbsPartnerSend
                    -0.004705
                                0.009396 -0.501
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.2027 on 61 degrees of freedom
## Multiple R-squared: 0.2499, Adjusted R-squared: 0.1884
## F-statistic: 4.064 on 5 and 61 DF, p-value: 0.003001
## [1] "variable selection"
## Start: AIC=-208.13
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation +
      AbsPartnerSend
##
##
##
                       Df Sum of Sq
                                       RSS
                        1 0.000825 2.5079 -210.11
## - my_trust_value
## - AbsPartnerSend
                        1 0.010305 2.5174 -209.86
## - partner_reputation 1 0.018324 2.5254 -209.65
## <none>
                                    2.5071 -208.13
## - trust_value
                        1 0.174834 2.6819 -205.62
## - my_reputation
                        1 0.249432 2.7565 -203.78
##
## Step: AIC=-210.11
## RelSend ~ my_reputation + trust_value + partner_reputation +
      AbsPartnerSend
##
                       Df Sum of Sq
                                       RSS
                                               AIC
                            0.01467 2.5226 -211.72
## - AbsPartnerSend
                            0.01817 2.5261 -211.63
## - partner_reputation 1
## <none>
                                    2.5079 -210.11
## - trust_value
                            0.20223 2.7101 -206.91
                        1
## - my_reputation
                        1
                            0.60347 3.1114 -197.66
##
## Step: AIC=-211.72
```

```
## RelSend ~ my_reputation + trust_value + partner_reputation
##
##
                        Df Sum of Sq
                                        RSS
                             0.03547 2.5581 -212.78
## - partner_reputation 1
## <none>
                                     2.5226 -211.72
                             0.21233 2.7349 -208.31
## - trust value
                         1
## - my reputation
                         1
                             0.60148 3.1240 -199.39
## Step: AIC=-212.79
## RelSend ~ my_reputation + trust_value
                   Df Sum of Sq
                                   RSS
##
                                           AIC
## <none>
                                2.5581 -212.78
## - trust_value
                        0.22565 2.7837 -209.12
                        0.58307 3.1411 -201.03
## - my_reputation 1
## Stepwise Model Path
## Analysis of Deviance Table
##
## Initial Model:
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation +
##
       AbsPartnerSend
##
## Final Model:
## RelSend ~ my_reputation + trust_value
##
##
##
                     Step Df
                                 Deviance Resid. Df Resid. Dev
                                                      2.507081 -208.1334
## 1
                                                 61
## 2
        - my_trust_value 1 0.0008248742
                                                 62
                                                      2.507906 -210.1114
        - AbsPartnerSend 1 0.0146667258
                                                 63
                                                      2.522573 -211.7207
## 4 - partner_reputation 1 0.0354735886
                                                 64
                                                      2.558046 -212.7851
## [1] "Analyze: RECEIVER for game: Combine GAME"
## [1] "ROUND: 3"
##
## lm(formula = RelSend ~ my_trust_value + my_reputation + trust_value +
##
      partner reputation + AbsPartnerSend, data = cur df)
##
## Residuals:
##
       Min
                  1Q
                      Median
                                    3Q
## -0.38358 -0.09486 -0.00607 0.10532 0.71834
##
## Coefficients:
                      Estimate Std. Error t value Pr(>|t|)
##
                                  0.10810
## (Intercept)
                       0.33561
                                           3.105 0.00297 **
## my_trust_value
                                  0.23085
                                            0.937 0.35256
                       0.21638
## my_reputation
                       0.16577
                                  0.23015
                                            0.720 0.47429
## trust_value
                       0.33584
                                  0.22203
                                            1.513 0.13590
## partner_reputation -0.48663
                                  0.22965
                                          -2.119 0.03846 *
## AbsPartnerSend
                       0.00540
                                  0.01165
                                           0.464 0.64472
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.1964 on 57 degrees of freedom
```

```
## Multiple R-squared: 0.1679, Adjusted R-squared: 0.09493
## F-statistic: 2.301 on 5 and 57 DF, p-value: 0.05663
##
## [1] "variable selection"
## Start: AIC=-199.41
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation +
       AbsPartnerSend
##
##
                       Df Sum of Sq
                                       RSS
                                                AIC
                        1 0.008286 2.2060 -201.17
## - AbsPartnerSend
                        1 0.020003 2.2177 -200.84
## - my_reputation
## - my_trust_value
                        1 0.033872 2.2316 -200.45
## <none>
                                     2.1977 -199.41
                        1 0.088216 2.2859 -198.93
## - trust_value
## - partner_reputation 1 0.173126 2.3708 -196.63
##
## Step: AIC=-201.17
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
##
##
                       Df Sum of Sq
                                       RSS
                        1 0.022117 2.2281 -202.54
## - my_reputation
## - my_trust_value
                        1 0.050890 2.2569 -201.74
                                     2.2060 -201.17
## <none>
## - trust_value
                        1 0.112203 2.3182 -200.05
## - partner_reputation 1 0.167939 2.3739 -198.55
## Step: AIC=-202.54
## RelSend ~ my_trust_value + trust_value + partner_reputation
##
                        Df Sum of Sq
##
                                       RSS
                                                AIC
## <none>
                                     2.2281 -202.54
## - trust_value
                             0.10918 2.3373 -201.53
                         1
## - partner_reputation 1
                             0.16635 2.3945 -200.01
                             0.29584 2.5240 -196.69
## - my_trust_value
                         1
## Stepwise Model Path
## Analysis of Deviance Table
##
## Initial Model:
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation +
##
       AbsPartnerSend
##
## Final Model:
## RelSend ~ my_trust_value + trust_value + partner_reputation
##
##
                            Deviance Resid. Df Resid. Dev
##
                 Step Df
                                                                AIC
                                            57
                                                2.197706 -199.4104
## 2 - AbsPartnerSend 1 0.008285698
                                            58
                                               2.205992 -201.1733
## 3 - my_reputation 1 0.022117015
                                            59
                                                 2.228109 -202.5448
## [1] "Analyze: RECEIVER for game: Combine GAME"
## [1] "ROUND: 4"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + my_reputation + trust_value +
```

```
##
       partner_reputation + AbsPartnerSend, data = cur_df)
##
## Residuals:
##
       Min
                     Median
                                    30
                  1Q
                                            Max
## -0.42325 -0.08013 -0.00621 0.10060 0.26732
## Coefficients:
                      Estimate Std. Error t value Pr(>|t|)
##
## (Intercept)
                      0.243472 0.067857
                                           3.588 0.000685 ***
## my_trust_value
                      -0.163151
                                  0.131670 -1.239 0.220303
## my_reputation
                       0.593264
                                 0.142044
                                            4.177 0.000101 ***
## trust_value
                       0.223352
                                 0.153592
                                            1.454 0.151285
## partner_reputation -0.299402
                                 0.134982 -2.218 0.030478 *
                      0.006701
                                 0.009313
## AbsPartnerSend
                                           0.720 0.474687
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.1358 on 58 degrees of freedom
## Multiple R-squared: 0.4196, Adjusted R-squared: 0.3695
## F-statistic: 8.385 on 5 and 58 DF, p-value: 5.127e-06
##
## [1] "variable selection"
## Start: AIC=-249.89
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation +
       AbsPartnerSend
##
##
##
                        Df Sum of Sq
                                        RSS
                                                AIC
                             0.00954 1.0787 -251.32
## - AbsPartnerSend
                         1
## - my_trust_value
                             0.02830 1.0975 -250.22
                         1
## <none>
                                     1.0692 -249.89
## - trust_value
                         1
                             0.03898 1.1082 -249.59
## - partner_reputation 1
                             0.09069 1.1599 -246.68
## - my_reputation
                         1
                             0.32157 1.3907 -235.06
##
## Step: AIC=-251.32
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation
##
##
                       Df Sum of Sq
                                        RSS
                                                ATC
## - my_trust_value
                             0.02027 1.0990 -252.13
## <none>
                                     1.0787 -251.32
## - partner reputation 1
                             0.08442 1.1631 -248.50
## - trust value
                             0.08514 1.1639 -248.46
                         1
## - my_reputation
                         1
                             0.32411 1.4028 -236.50
##
## Step: AIC=-252.13
## RelSend ~ my_reputation + trust_value + partner_reputation
##
##
                        Df Sum of Sq
                                        RSS
                                                AIC
## <none>
                                     1.0990 -252.13
## - trust_value
                             0.07408 1.1731 -249.95
## - partner_reputation 1
                             0.09417 1.1932 -248.87
## - my_reputation
                         1
                             0.41420 1.5132 -233.66
## Stepwise Model Path
## Analysis of Deviance Table
```

```
##
## Initial Model:
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation +
       AbsPartnerSend
##
## Final Model:
## RelSend ~ my_reputation + trust_value + partner_reputation
##
##
                            Deviance Resid. Df Resid. Dev
                 Step Df
                                                                ATC
## 1
                                            58
                                                1.069182 -249.8873
                                                1.078726 -251.3185
## 2 - AbsPartnerSend 1 0.009544546
                                            59
                                                1.099001 -252.1268
## 3 - my_trust_value 1 0.020274811
                                            60
## [1] "Analyze: RECEIVER for game: Combine GAME"
## [1] "ROUND: 5"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + my_reputation + trust_value +
       partner_reputation + AbsPartnerSend, data = cur_df)
##
##
## Residuals:
                 1Q
                     Median
##
## -0.46928 -0.10544 0.01139 0.07297 0.47941
## Coefficients:
                      Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                      0.286271
                                 0.102617
                                            2.790 0.00713 **
                                            0.073 0.94184
## my_trust_value
                      0.014023
                                 0.191371
                      0.160977
                                 0.203811
                                            0.790 0.43284
## my_reputation
## trust_value
                      0.568426
                                 0.207960
                                           2.733 0.00830 **
## partner_reputation -0.448722
                                 0.200593 -2.237 0.02915 *
## AbsPartnerSend
                      0.004408
                                 0.011246
                                            0.392 0.69651
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.1818 on 58 degrees of freedom
## Multiple R-squared: 0.2125, Adjusted R-squared: 0.1446
## F-statistic: 3.131 on 5 and 58 DF, p-value: 0.01436
##
## [1] "variable selection"
## Start: AIC=-212.49
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation +
       AbsPartnerSend
##
##
                       Df Sum of Sq
                                       RSS
## - my_trust_value
                        1 0.000178 1.9180 -214.49
## - AbsPartnerSend
                        1 0.005081 1.9229 -214.32
## - my_reputation
                        1 0.020627 1.9384 -213.81
## <none>
                                    1.9178 -212.49
## - partner_reputation 1 0.165462 2.0833 -209.20
                        1 0.247037 2.1648 -206.74
## - trust_value
## Step: AIC=-214.49
## RelSend ~ my_reputation + trust_value + partner_reputation +
```

```
##
       AbsPartnerSend
##
                       Df Sum of Sq
##
                                       RSS
                        1 0.005914 1.9239 -216.29
## - AbsPartnerSend
## - my_reputation
                        1 0.033112 1.9511 -215.39
## <none>
                                    1.9180 -214.49
## - partner reputation 1 0.171795 2.0898 -211.00
## - trust_value
                        1 0.284913 2.2029 -207.62
##
## Step: AIC=-216.29
## RelSend ~ my_reputation + trust_value + partner_reputation
##
##
                       Df Sum of Sq
                                       RSS
                                               AIC
## - my_reputation
                            0.05363 1.9775 -216.53
## <none>
                                     1.9239 -216.29
## - partner_reputation 1
                            0.16763 2.0915 -212.94
                            0.36909 2.2930 -207.06
## - trust_value
                        1
##
## Step: AIC=-216.53
## RelSend ~ trust_value + partner_reputation
##
##
                       Df Sum of Sq
                                       RSS
## <none>
                                     1.9775 -216.53
                            0.17468 2.1522 -213.11
## - partner_reputation 1
## - trust_value
                        1
                            0.43432 2.4118 -205.82
## Stepwise Model Path
## Analysis of Deviance Table
## Initial Model:
## RelSend ~ my_trust_value + my_reputation + trust_value + partner_reputation +
##
       AbsPartnerSend
##
## Final Model:
## RelSend ~ trust_value + partner_reputation
##
##
##
                Step Df
                           Deviance Resid. Df Resid. Dev
## 1
                                           58 1.917799 -212.4931
## 2 - my_trust_value 1 0.000177531
                                           59 1.917976 -214.4872
                                              1.923890 -216.2902
## 3 - AbsPartnerSend 1 0.005913855
                                           60
## 4 - my reputation 1 0.053628499
                                               1.977518 -216.5306
                                           61
## [1] "Analyze: RECEIVER for game: Simple GAME"
## [1] "For all rounds"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + trust_value + AbsPartnerSend,
##
       data = cur_df)
##
## Residuals:
##
       Min
                 1Q Median
                                   ЗQ
## -0.63720 -0.15189 -0.03097 0.10630 0.84718
## Coefficients:
##
                 Estimate Std. Error t value Pr(>|t|)
```

```
## (Intercept)
                  0.17593
                             0.06987
                                       2.518 0.0137 *
## my_trust_value 0.57973
                             0.10749
                                       5.393 6.13e-07 ***
                             0.14686
                                               0.7526
## trust value
                  0.04645
                                       0.316
## AbsPartnerSend -0.02201
                             0.01122
                                     -1.962
                                               0.0531
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.2439 on 85 degrees of freedom
## Multiple R-squared: 0.2812, Adjusted R-squared: 0.2558
## F-statistic: 11.08 on 3 and 85 DF, p-value: 3.266e-06
## [1] "Analyze: RECEIVER for game: ID GAME"
## [1] "For all rounds"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + trust_value + AbsPartnerSend,
##
      data = cur_df)
##
## Residuals:
##
       Min
                 1Q
                     Median
## -0.68454 -0.09004 0.01353 0.09760 0.44334
## Coefficients:
                  Estimate Std. Error t value Pr(>|t|)
##
## (Intercept)
                  0.008002
                             0.056262 0.142 0.88712
## my_trust_value 0.609168
                             0.085492
                                       7.125 6.89e-11 ***
## trust_value
                  0.276280
                             0.104412
                                        2.646 0.00917 **
## AbsPartnerSend -0.006172
                             0.006860 -0.900 0.37001
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.1803 on 127 degrees of freedom
## Multiple R-squared: 0.3543, Adjusted R-squared: 0.3391
## F-statistic: 23.23 on 3 and 127 DF, p-value: 4.709e-12
## [1] "Analyze: RECEIVER for game: Score GAME"
## [1] "For all rounds"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + trust_value + AbsPartnerSend,
      data = cur df)
##
## Residuals:
                 1Q
                      Median
                                   3Q
                                           Max
## -0.54792 -0.08718 0.04648 0.13005 0.65161
##
## Coefficients:
##
                  Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                  0.296520
                             0.054556
                                       5.435 2.76e-07 ***
## my_trust_value
                  0.460545
                             0.126205
                                        3.649 0.000385 ***
                  0.199645
## trust_value
                             0.120318
                                        1.659 0.099561 .
## AbsPartnerSend -0.025202
                             0.008573 -2.940 0.003913 **
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

```
##
## Residual standard error: 0.2075 on 125 degrees of freedom
## Multiple R-squared: 0.1348, Adjusted R-squared: 0.1141
## F-statistic: 6.493 on 3 and 125 DF, p-value: 0.0004049
## [1] "Analyze: RECEIVER for game: Combine GAME"
## [1] "For all rounds"
##
## Call:
## lm(formula = RelSend ~ my_trust_value + trust_value + AbsPartnerSend,
      data = cur_df)
##
## Residuals:
       Min
                 1Q
                     Median
                                           Max
## -0.48732 -0.06868 0.01381 0.10480 0.48095
##
## Coefficients:
                  Estimate Std. Error t value Pr(>|t|)
##
## (Intercept)
                 0.2746906 0.0486963
                                      5.641 1.09e-07 ***
## my_trust_value 0.2054100 0.0960095
                                       2.139
                                              0.0344 *
## trust_value
                 0.1751340 0.1119088
                                       1.565
                                                0.1201
## AbsPartnerSend 0.0000956 0.0075022
                                      0.013
                                               0.9899
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.1727 on 124 degrees of freedom
## Multiple R-squared: 0.1375, Adjusted R-squared: 0.1166
## F-statistic: 6.587 on 3 and 124 DF, p-value: 0.0003621
```

Analyze effect of SHOW_TRUST and SHOW_ID in individual send proportion

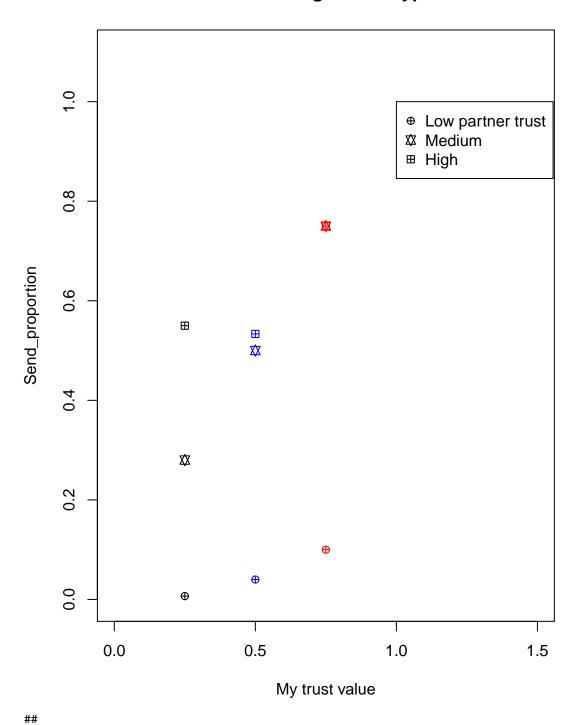
Date: Wed 14-Jun-2017 We will perform ANOVA without groupID. ## [1] "ANOVA on SHOW_TRUST and SHOW_ID for: SENDER" ## ## Error: id ## Df Sum Sq Mean Sq ## SHOW_TRUST 1 4.318 ## Error: id:SHOW TRUST Df Sum Sq Mean Sq ## SHOW_TRUST 1 2.97 ## ## Error: id:SHOW_ID ## Df Sum Sq Mean Sq ## SHOW_ID 1 3.307 3.307 ## ## Error: id:SHOW_TRUST:SHOW_ID Df Sum Sq Mean Sq ## SHOW_TRUST 1 1.13 1.13 ## ## Error: Within ## Df Sum Sq Mean Sq F value ## SHOW_TRUST 3.08 3.076 26.61 2.83e-07 *** 1 ## SHOW_ID 1 2.72 2.725 23.57 1.33e-06 *** 5.394 ## SHOW_TRUST:SHOW_ID 1 5.39 46.65 1.23e-11 *** ## Residuals 1492 172.50 0.116 ## ---## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1 ## [1] "ANOVA on SHOW_TRUST and SHOW_ID for: RECEIVER" ## Error: id Df Sum Sq Mean Sq ## SHOW_TRUST 1 0.3324 0.3324 ## Error: id:SHOW_TRUST ## Df Sum Sq Mean Sq ## SHOW_TRUST 1 2.85 2.85 ## Error: id:SHOW_ID Df Sum Sq Mean Sq ## SHOW_TRUST 1 1.094 1.094 ## ## Error: id:SHOW TRUST:SHOW ID ## Df Sum Sq Mean Sq ## SHOW TRUST 1 1.345 1.345 ## ## Error: Within ## Df Sum Sq Mean Sq F value Pr(>F) ## SHOW TRUST 1 1.01 1.014 19.51 1.09e-05 *** 26.57 2.96e-07 *** ## SHOW ID 1 1.38 1.380 ## SHOW_TRUST:SHOW_ID 1 1.26 1.256 24.17 1.00e-06 ***

```
## Residuals 1235 64.16 0.052
```

Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1

Understanding interactions between two trust values

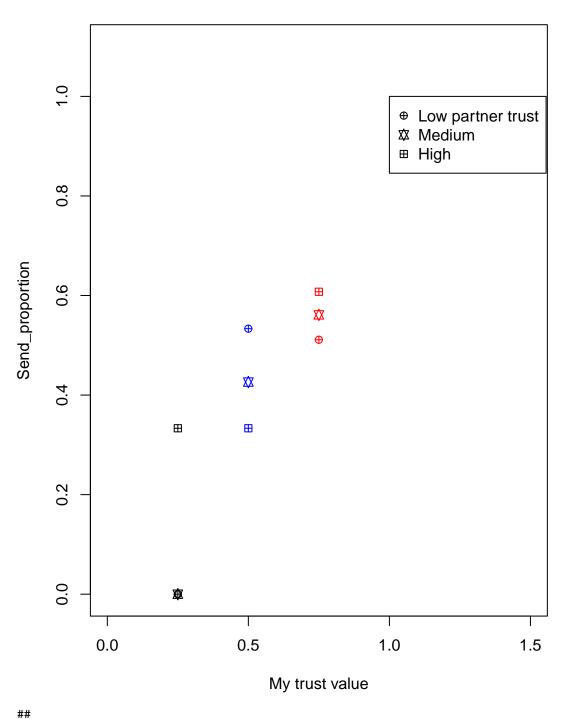
Interaction in score game for type SENDER



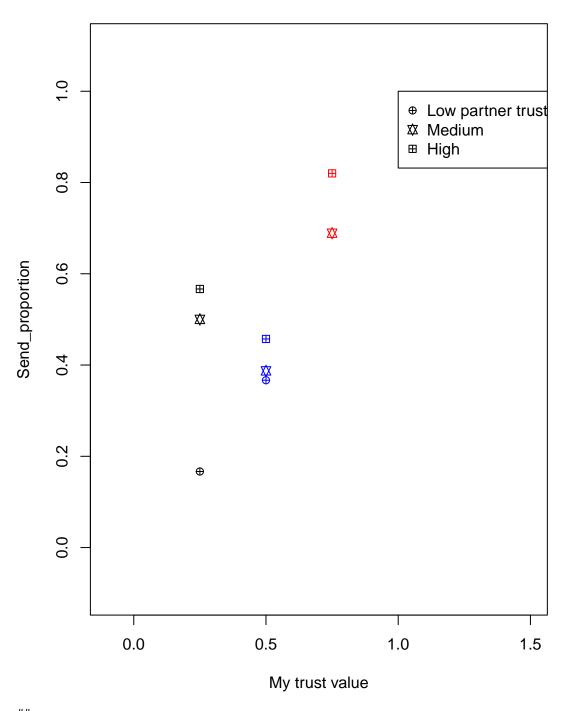
\pagebreak

##

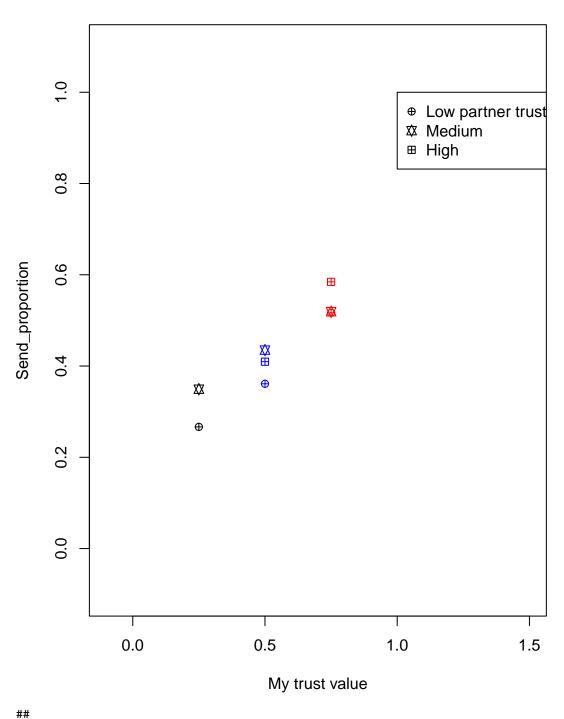
Interaction in score game for type RECEIVER



Interaction in combine game for type SENDER

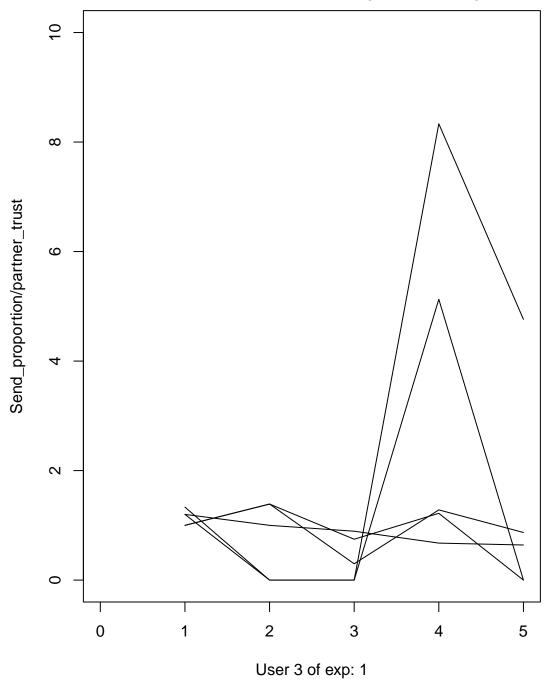


Interaction in combine game for type RECEIVER

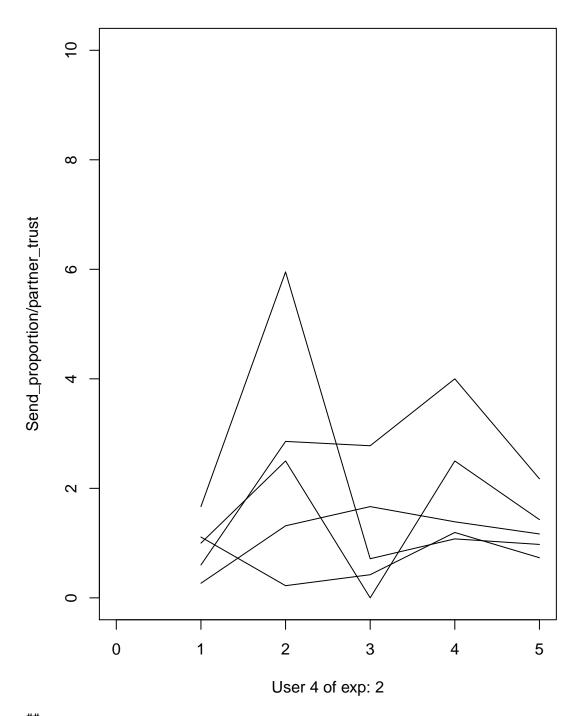


Check the change of user behavior with a partner over time in presence of trust score

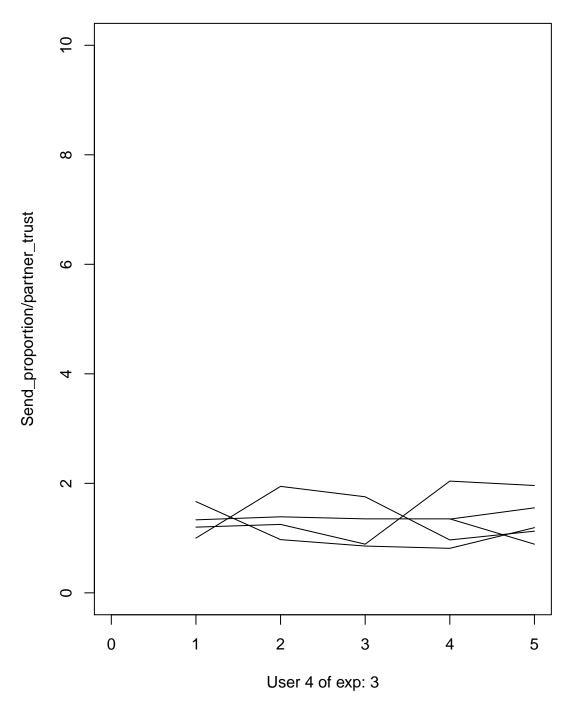
In this section, we will see do the behavior of one user converge in the end of a game.

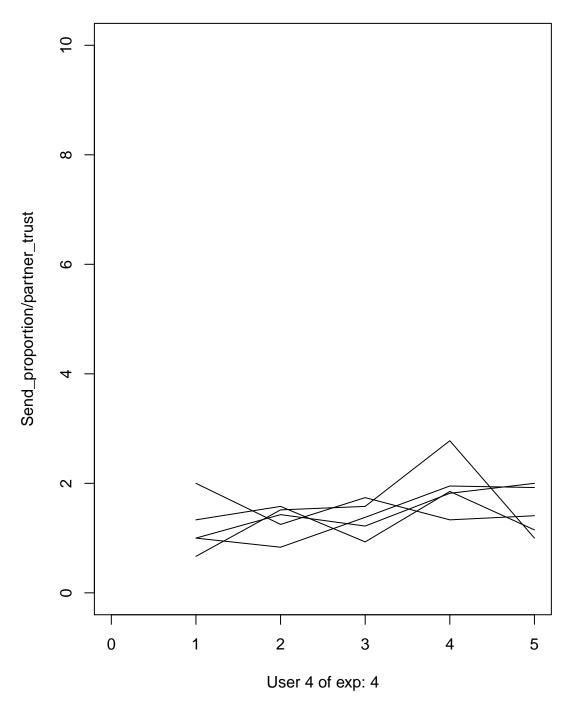


##

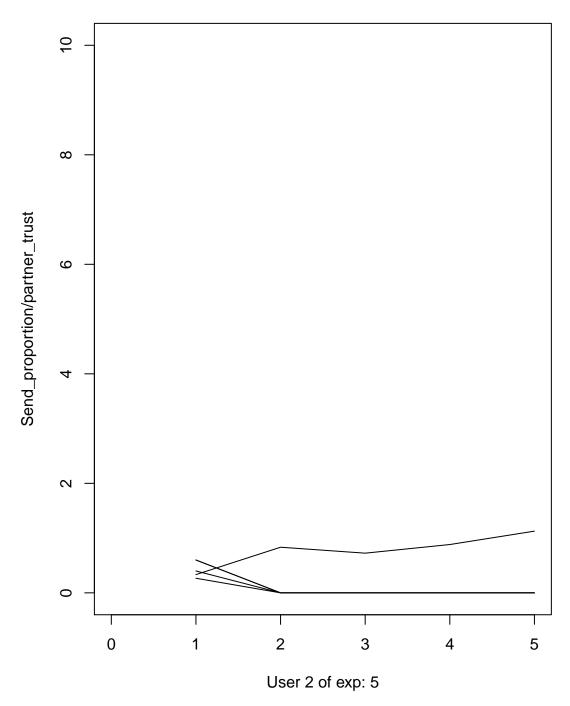


\pagebreak



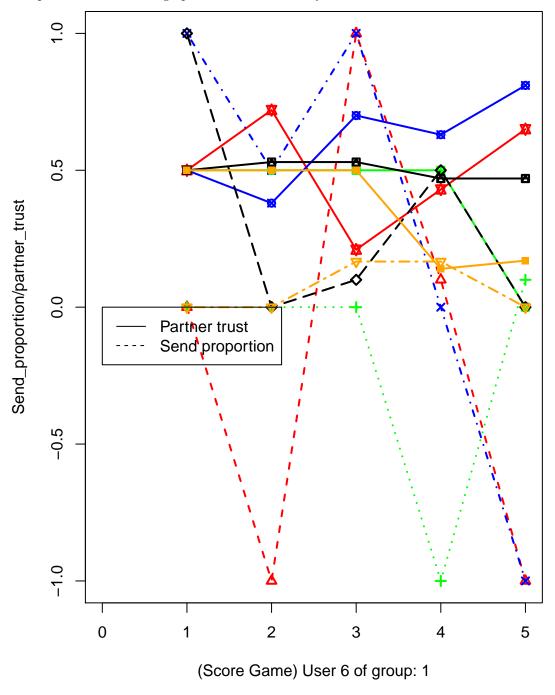


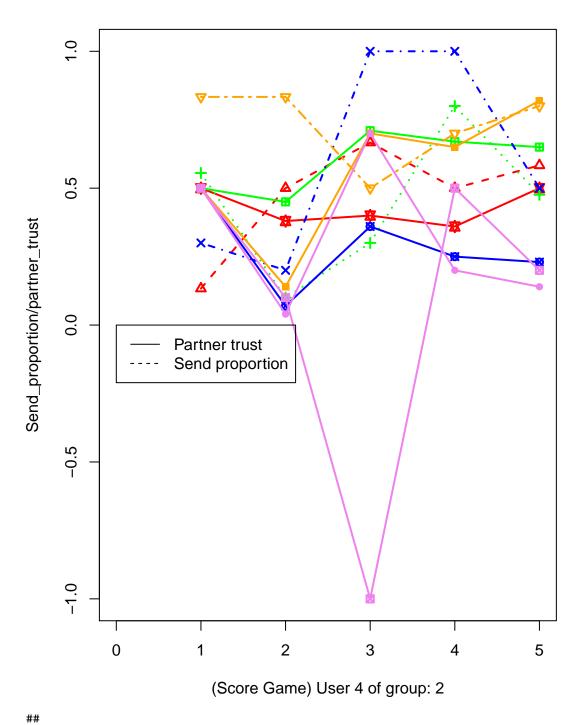
\pagebreak



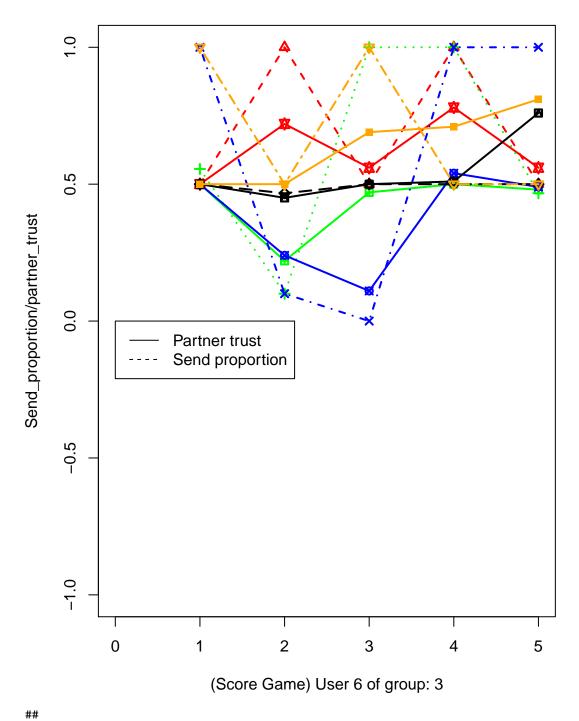
\pagebreak

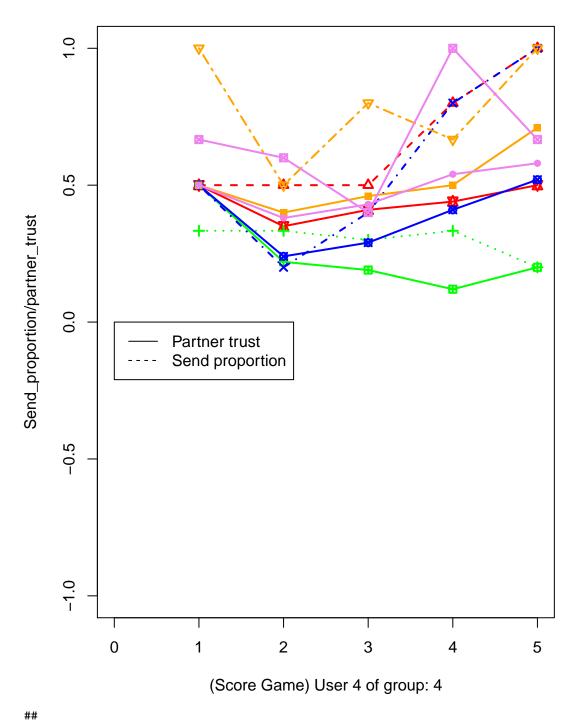
As the metric send_proportion/partner_trust does not say anything, we now display both send_proportion and partner_trust in one graph to check the stability of user behavior over time.



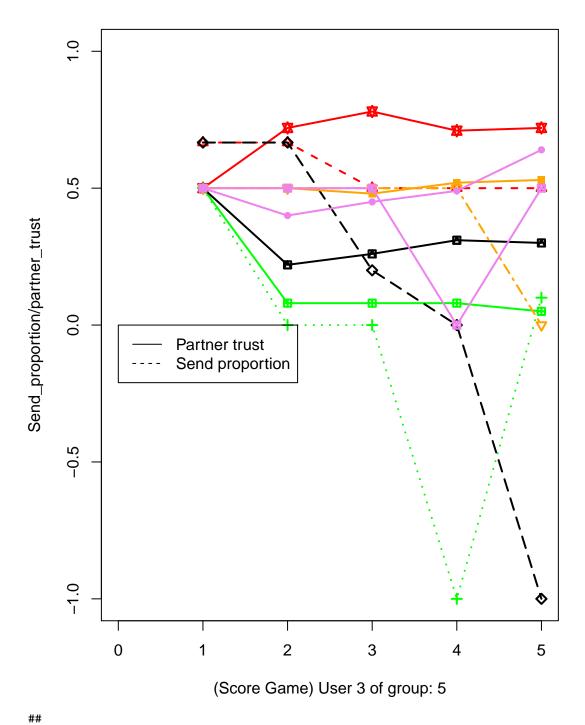


##
\pagebreak





\pagebreak

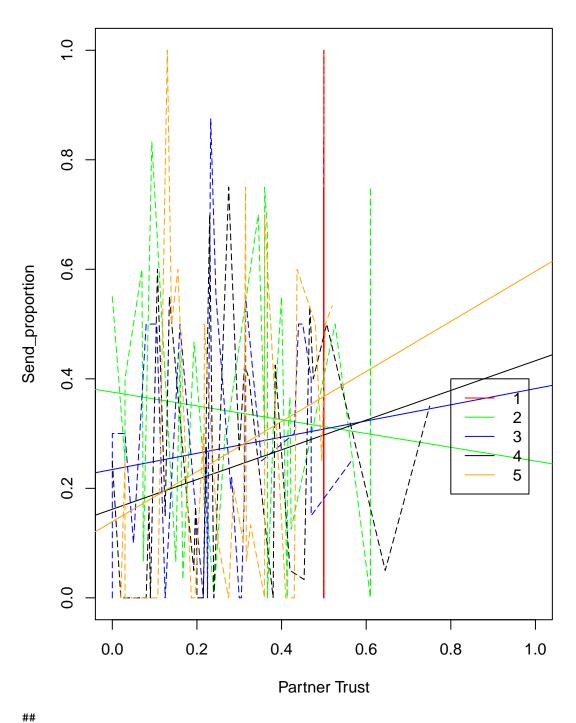


##
\pagebreak

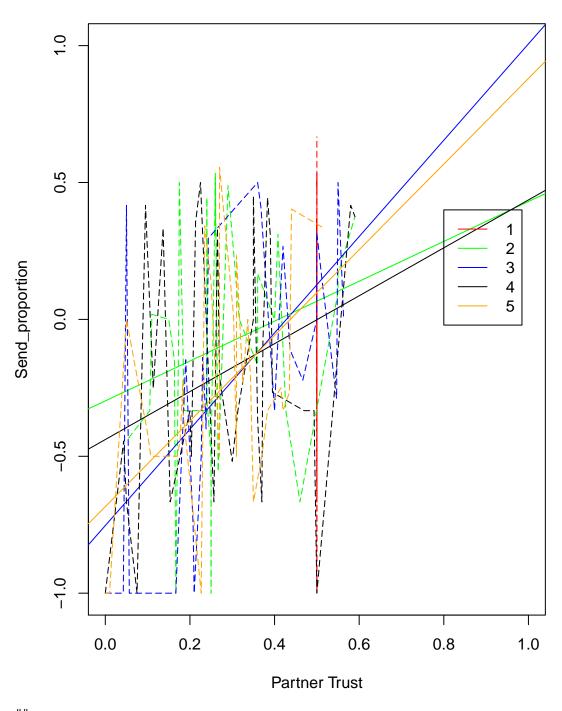
Change of send_proportion \sim partner_trust over time

We want to see how user send proportion depends on partner trust in each round for each game

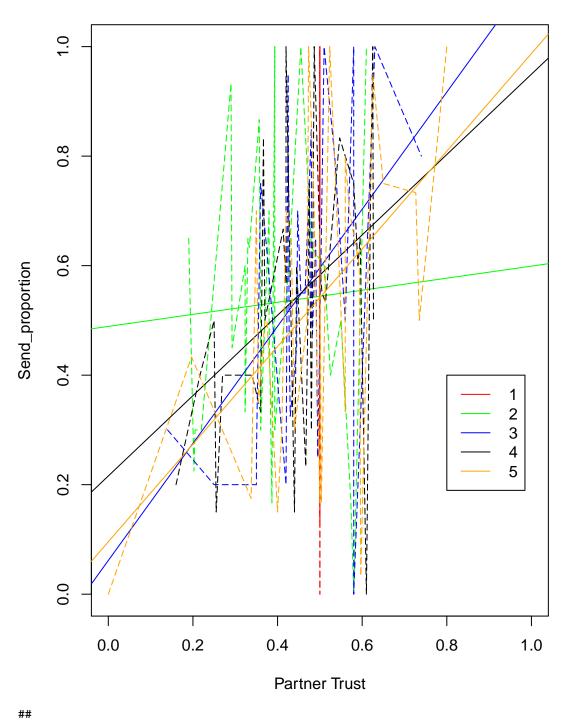
Simple Game SENDER



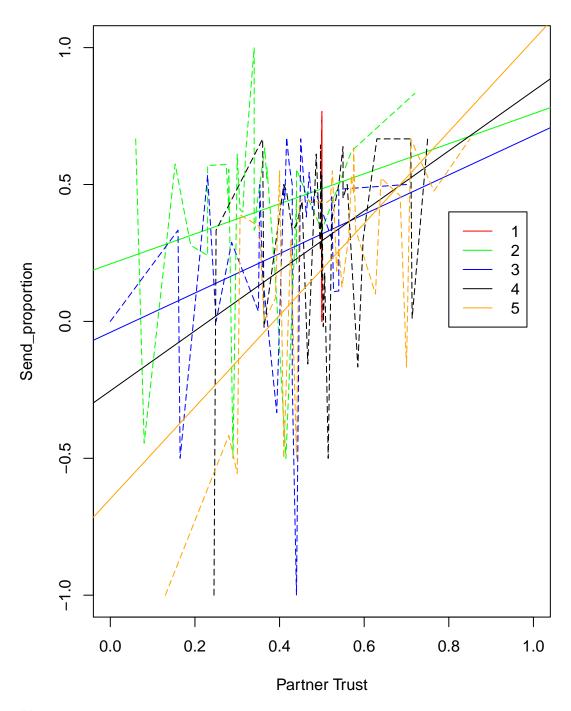
Simple Game RECEIVER



ID Game SENDER

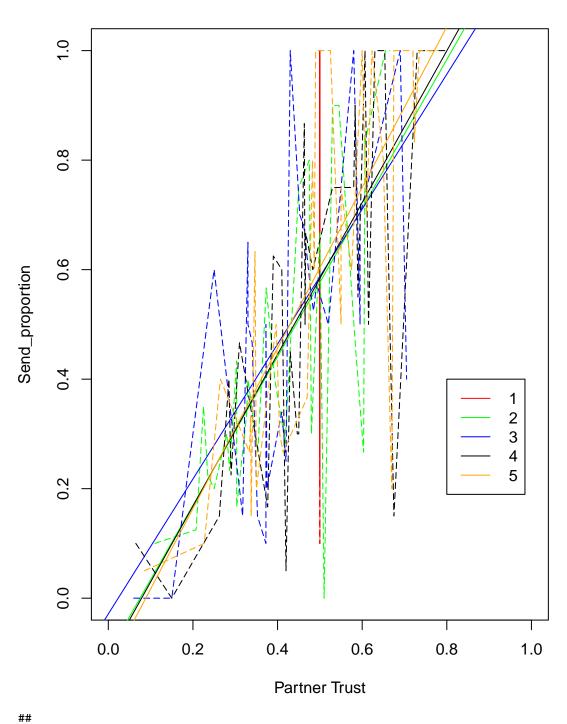


ID Game RECEIVER

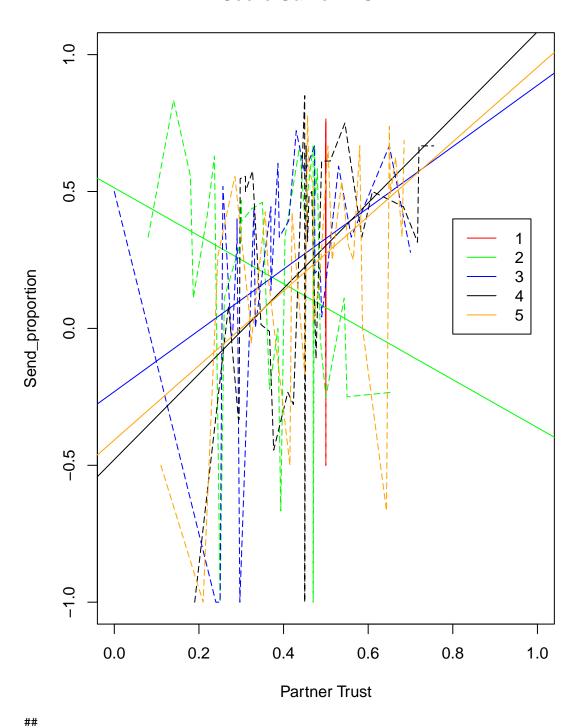


##

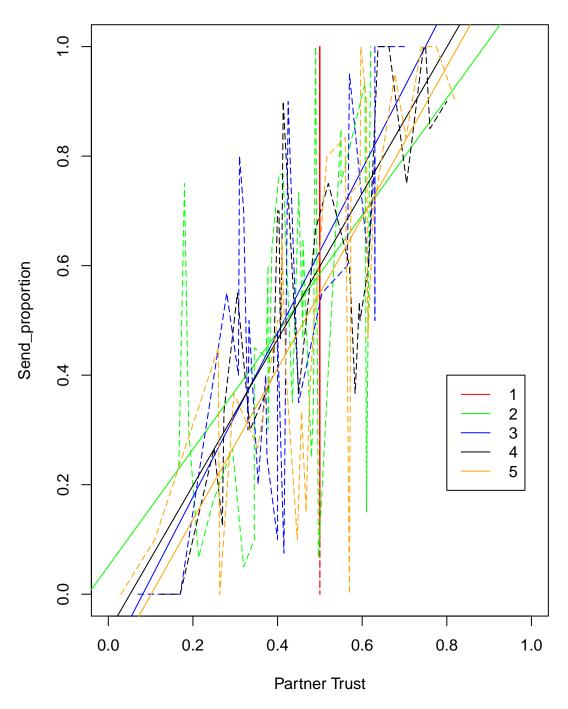
Score Game SENDER



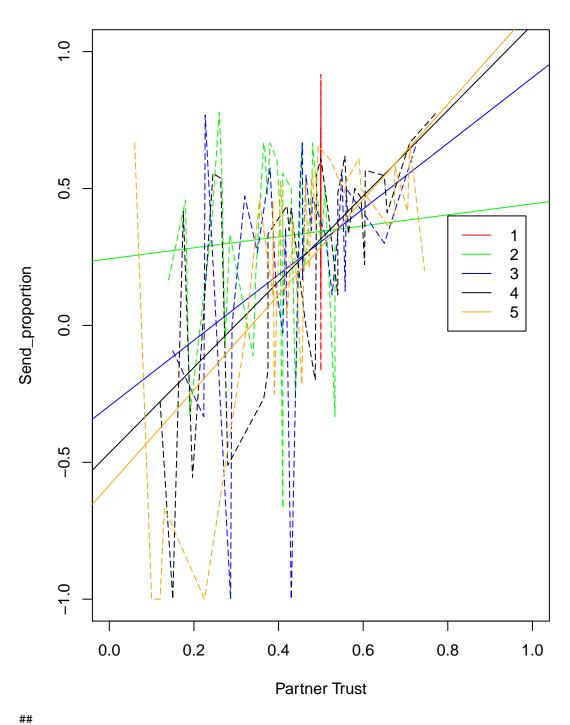
Score Game RECEIVER



Combine Game SENDER



Combine Game RECEIVER



Group Effect on Regression Power (Sending \sim 2 trust scores)

Analyze the group effect on regression of sending behavior and own trust value

Also, we want to see can we predict the behavior of users based on trust score.

Temporary disable, because it is better to regression on 2 trust scores instead of 1

Analyze the group effect on correlation of sending behavior and own trust value

We want to see if the correlation (prediction power) of trust score we calculated to users and his own future action are consitency between groups.

Temporary disable because regression on 2 trust scores is better.

Analyze the group effect on correlation of sending behavior and own trust value without Group $\bf 3$

We want to see if the correlation (prediction power) of trust score we calculated to users and his own future action are consitency between groups. From the above analysis, we can see that Group 3 is somehow strange, so we want to analyze without them.

Temorary remove

Analyze the correlation of behavior on the trust score of partners showed to users

We want to analyze the difference between groups, about the correlation of sending behavior and trust value of the partners.

Temporary disable because regression on 2 trust scores is better.

Analyze the correlation of behavior on the trust score of partners showed to users without Group 3

Temporary remove

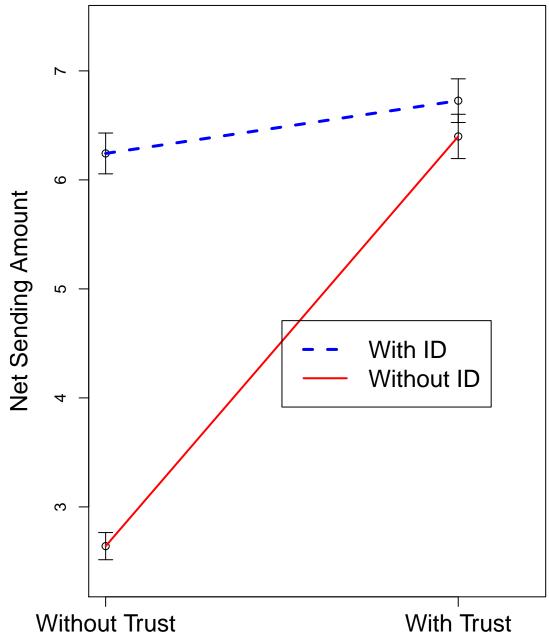
Analyze on game and group and Tukey test

We analyze the difference between each group for each game

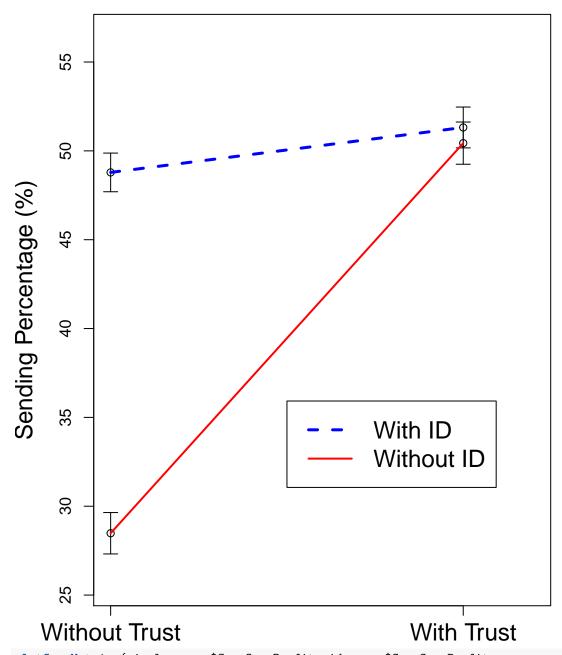
Plotting data

We plot absolute sending, relative sending and profit for each games, using standard error bars display.

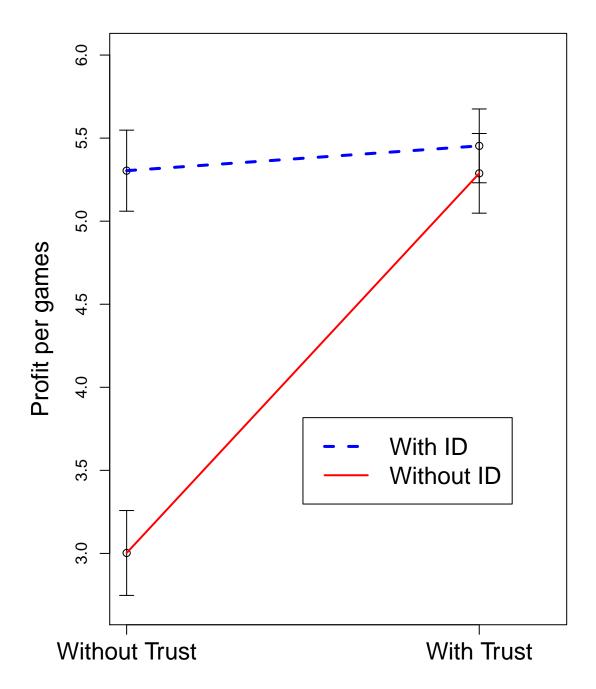
```
plotGameMetrics(simple_games$Contribution, id_games$Contribution,
    score_games$Contribution, combine_games$Contribution,
    metric_name = "Net Sending Amount")
```



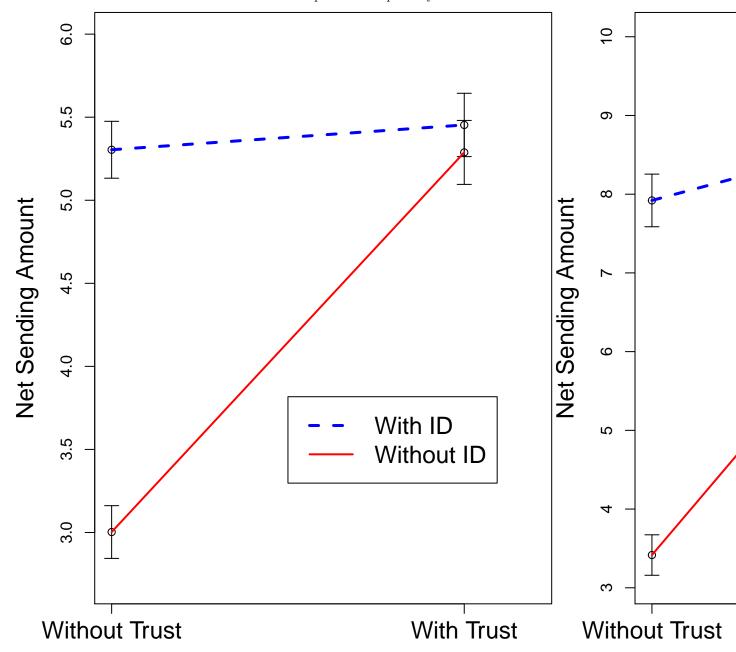
```
plotGameMetrics(simple_games[simple_games$my_send_proportional >=
    0, ]$my_send_proportional * 100, id_games[id_games$my_send_proportional >=
    0, ]$my_send_proportional * 100, score_games[score_games$my_send_proportional >=
    0, ]$my_send_proportional * 100, combine_games[combine_games$my_send_proportional >=
    0, ]$my_send_proportional * 100, metric_name = "Sending Percentage (%)")
```

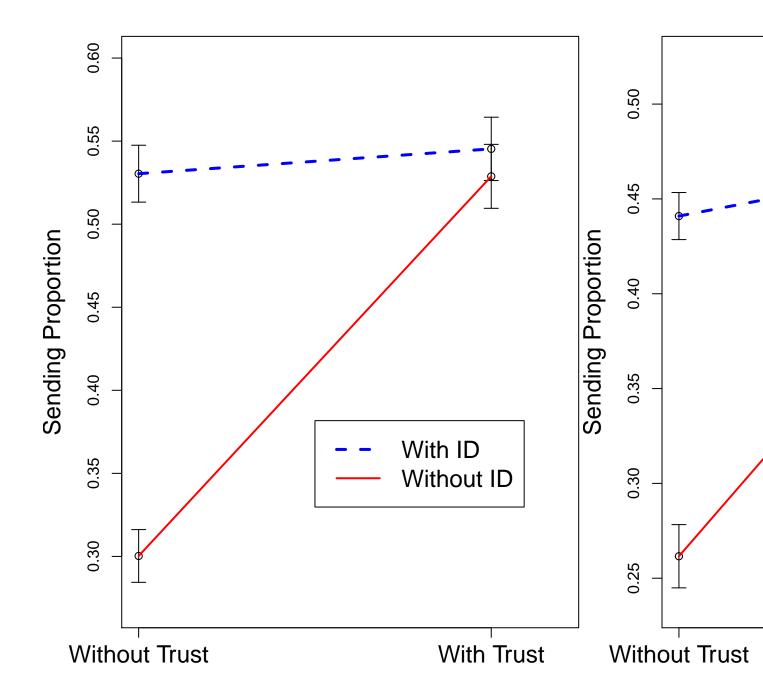


plotGameMetrics(simple_games\$CurrGameProfit, id_games\$CurrGameProfit,
 score_games\$CurrGameProfit, combine_games\$CurrGameProfit,
 metric_name = "Profit per games")



Date: Tue 7-Jun-2017
We divide the measure for sender and receiver and plot them separately





Comparing data

Giangiacomo

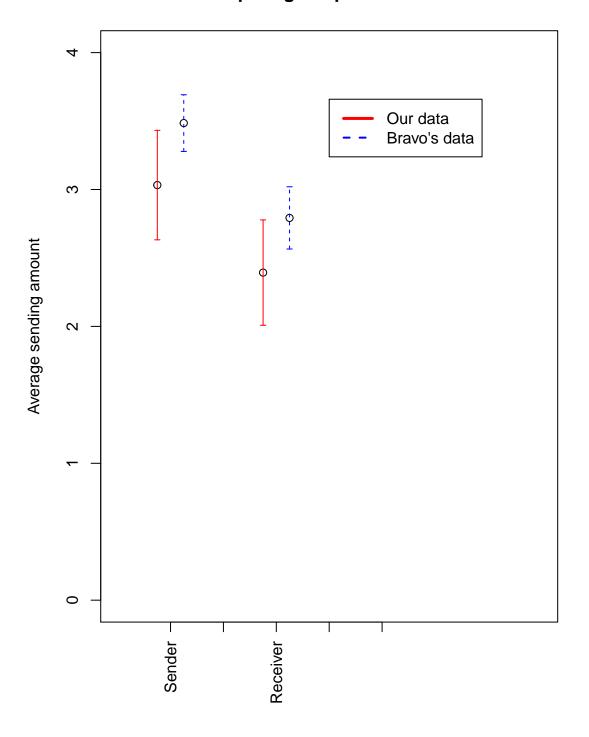
We also collected data from another repeated simple games done by "Bravo, Giangiacomo, Flaminio Squazzoni, and Riccardo Boero." Trust and partner selection in social networks: An experimentally grounded model." Social Networks 34, no. 4 (2012): 481-492." and we want to compare them.

```
require(BSDA)
data2 <- read.csv("./all_data/Data2.csv")</pre>
# id: participant id BS: the session was performed
# in Brescia CN: the session was performed in Cuneo
# type: 1 = player A; 2 = player B (role definition
# in the article) daAaB: amount invested daBaA:
# amount returned actualDaAaB: amount invested by
# the opponent when playing as B actualDaBaA:
# amount returned by the opponent when playing as A
# prevA: amount received last time the subject
# played as A (= last non NA actualDaBaA) prevB:
# amount received last time the subject played as B
# (= last non NA actualDaAaB)
# Convert ID to universal ID
data2$id <- data2$id + (as.numeric(data2$treatment) -</pre>
    1) * 36
data2$send_proportion <- ifelse(data2$type == 1, data2$daAaB/10,</pre>
    data2$daBaA/3/data2$actualDaAaB)
data2$send_proportion <- ifelse(data2$send_proportion >
    1, 1, data2$send_proportion)
means <- as.numeric()</pre>
std_errors <- as.numeric()</pre>
# print ('Comparing two dataset for SENDERs') print
# (z.test(data2[!is.na(data2$daAaB),]$daAaB,
\# sigma.x = 6.8)) print
# (z.test(simple_games[simple_games$Type ==
# 0,]$Contribution, sigma.x = 6.8))
# For our simple game senders
sent1 = aggregate(simple_games[simple_games$Type ==
    0, ]$Contribution, list(simple_games[simple_games$Type ==
    0, ]$Subject, simple_games[simple_games$Type ==
    0, ]$Date), mean)
means = c(means, mean(sent1$x))
std_errors = c(std_errors, pop.sd(sent1$x)/sqrt(length(sent1$x)))
# For Giangiacomo senders
sent2 = aggregate(data2[!is.na(data2$daAaB), ]$daAaB,
    list(data2[!is.na(data2$daAaB), ]$id), mean)
```

```
means = c(means, mean(sent2$x))
std_errors = c(std_errors, pop.sd(sent2$x)/sqrt(length(sent2$x)))
# Compare data
print(t.test(sent1$x, sent2$x))
##
## Welch Two Sample t-test
##
## data: sent1$x and sent2$x
## t = -0.99144, df = 45.3, p-value = 0.3267
## alternative hypothesis: true difference in means is not equal to 0
## 95 percent confidence interval:
## -1.3726571 0.4669504
## sample estimates:
## mean of x mean of y
## 3.032332 3.485185
# print ('Comparing two dataset for RECEIVERs')
# print (z.test(data2[!is.na(data2$daBaA),]$daBaA,
\# sigma.x = 6.8)) print
# (z.test(simple_games[simple_games$Type ==
# 1,]Contribution, sigma.x = 6.8)
# For our simple game receivers
sent1 = aggregate(simple_games[simple_games$Type ==
    1, ]$Contribution, list(simple_games[simple_games$Type ==
   1, ]$Subject, simple_games[simple_games$Type ==
   1, ]$Date), mean)
means = c(means, mean(sent1$x))
std_errors = c(std_errors, pop.sd(sent1$x)/sqrt(length(sent1$x)))
# For Giangiacomo receivers
sent2 = aggregate(data2[!is.na(data2$daBaA), ]$daBaA,
   list(data2[!is.na(data2$daBaA), ]$id), mean)
means = c(means, mean(sent2$x))
std_errors = c(std_errors, pop.sd(sent2$x)/sqrt(length(sent2$x)))
print(t.test(sent1$x, sent2$x))
##
## Welch Two Sample t-test
##
## data: sent1$x and sent2$x
## t = -0.88156, df = 50.526, p-value = 0.3822
\#\# alternative hypothesis: true difference in means is not equal to 0
## 95 percent confidence interval:
## -1.3095888 0.5105319
## sample estimates:
## mean of x mean of y
## 2.393064 2.792593
# Plotting comparison
xs = c(0.75, 1.25, 2.75, 3.25)
# plot (x = xs, y = means, ylab = 'Average sending
```

```
# amount', main = 'Comparing two datasets
# w/standard\ errors', xaxt = 'n', xlim = c(0,8),
# ylim = c(0,4), xlab = '')
plot(x = xs, y = means, ylab = "Average sending amount",
    main = "Comparing Simple Game data", xaxt = "n",
    xlim = c(0, 8), ylim = c(0, 4), xlab = "")
axis(1, at = 1:5, labels = c("Sender", "", "Receiver",
    "", ""), las = 2)
segments(x0 = 0.75, y0 = means[1] - std_errors[1],
    x1 = 0.75, y1 = means[1] + std_errors[1], col = "red")
segments(x0 = 0.7, y0 = means[1] - std_errors[1], x1 = 0.8,
    y1 = means[1] - std_errors[1], col = "red")
segments(x0 = 0.7, y0 = means[1] + std_errors[1], x1 = 0.8,
    y1 = means[1] + std_errors[1], col = "red")
segments(x0 = 1.25, y0 = means[2] - std_errors[2],
    x1 = 1.25, y1 = means[2] + std_errors[2], col = "blue",
    lty = 2)
segments(x0 = 1.2, y0 = means[2] - std_errors[2], x1 = 1.3,
    y1 = means[2] - std_errors[2], col = "blue")
segments(x0 = 1.2, y0 = means[2] + std_errors[2], x1 = 1.3,
    y1 = means[2] + std_errors[2], col = "blue")
segments(x0 = 2.75, y0 = means[3] - std_errors[3],
    x1 = 2.75, y1 = means[3] + std_errors[3], col = "red")
segments(x0 = 2.7, y0 = means[3] - std_errors[3], x1 = 2.8,
    y1 = means[3] - std_errors[3], col = "red")
segments(x0 = 2.7, y0 = means[3] + std_errors[3], x1 = 2.8,
    y1 = means[3] + std_errors[3], col = "red")
segments(x0 = 3.25, y0 = means[4] - std_errors[4],
    x1 = 3.25, y1 = means[4] + std_errors[4], col = "blue",
    ltv = 2)
segments(x0 = 3.2, y0 = means[4] - std_errors[4], x1 = 3.3,
    y1 = means[4] - std_errors[4], col = "blue")
segments(x0 = 3.2, y0 = means[4] + std_errors[4], x1 = 3.3,
    y1 = means[4] + std_errors[4], col = "blue")
legend(4, max(means) * 1.05, c("Our data", "Bravo's data"),
   lty = c(1, 2), lwd = c(3, 2), col = c("red", "blue"))
```

Comparing Simple Game data



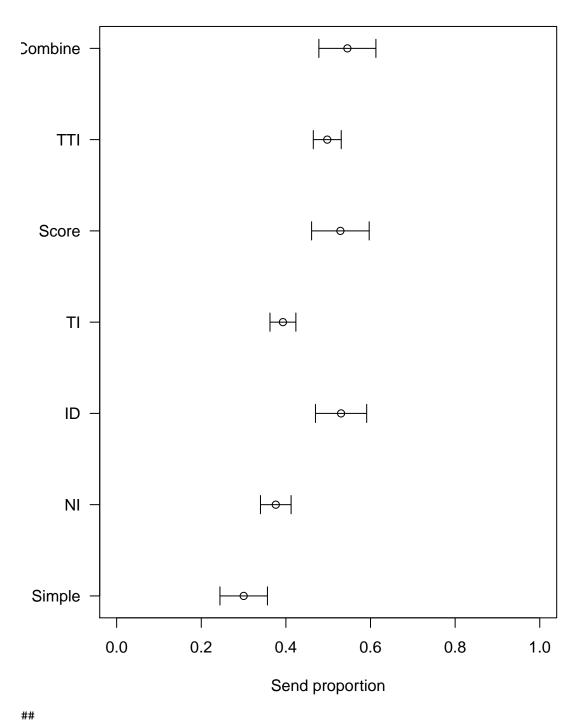
Dubois

```
Analyze group effect of Dubois's data
dubois <- read.csv("./all_data/data_dubois.csv", sep = ";")</pre>
dubois$group <- dubois$group + dubois$treatment * 6</pre>
dubois$player_uid <- dubois$player_uid + dubois$treatment *</pre>
    36
dubois$group <- as.factor(dubois$group)</pre>
dubois$treatment <- as.factor(dubois$treatment)</pre>
dubois$player_uid <- as.factor(dubois$player_uid)</pre>
# Anova analysis per each interaction res1 <- lm
# (sent ~ treatment + treatment/group, data =
# dubois) print ('Per interaction') print
# (anova(res1))
# Anova analysis per each user
user_sent <- as.vector(aggregate(dubois$sent, list(dubois$player_uid),</pre>
    mean)[, "x"])
user_sent_back <- as.vector(aggregate(dubois$sent_back,</pre>
    list(dubois$player_uid), mean)[, "x"])
user_reciprocity <- as.vector(aggregate(dubois$sent_back/dubois$received,</pre>
    list(dubois$player_uid), mean, na.rm = TRUE)[,
    "x"])
user_sender_payoff <- as.vector(aggregate(dubois$returned -</pre>
    dubois$sent, list(dubois$player_uid), mean, na.rm = TRUE)[,
user_receiver_payoff <- as.vector(aggregate(dubois$received -</pre>
    dubois$sent_back, list(dubois$player_uid), mean,
    na.rm = TRUE)[, "x"])
treatment \leftarrow as.factor(c(rep(0, 36), rep(1, 36), rep(2,
group <- as.factor(rep(1:18, each = 6))</pre>
res2 <- lm(user_sent ~ treatment + treatment/group)</pre>
a <- anova(res2)
a$`F value`[1] <- (a$`Sum Sq`[1]/a$Df[1])/(a$`Sum Sq`[2]/a$Df[2])
a^{Pr}(F)[1] \leftarrow 1 - pf(a^{F} value[1], df1 = a^{D}f[1],
    df2 = aDf[2]
print(a)
## Analysis of Variance Table
## Response: user_sent
##
                    Df Sum Sq Mean Sq F value Pr(>F)
                    2 27.941 13.9707 2.0951 0.15761
## treatment
## treatment:group 15 100.023 6.6682 2.0706 0.01846 *
## Residuals
                   90 289.836 3.2204
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
res2 <- lm(user_reciprocity ~ treatment + treatment/group)</pre>
a <- anova(res2)
```

a\$`F value`[1] <- (a\$`Sum Sq`[1]/a\$Df[1])/(a\$`Sum Sq`[2]/a\$Df[2])

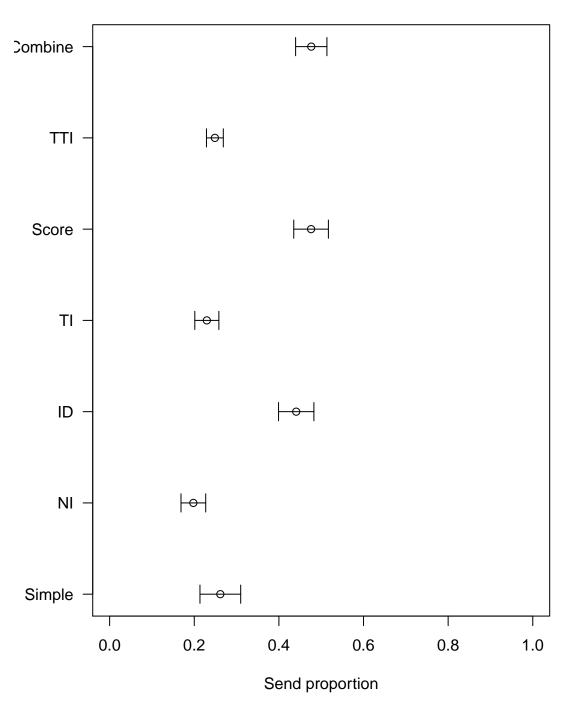
```
a$`Pr(>F)`[1] <- 1 - pf(a$`F value`[1], df1 = a$Df[1],
    df2 = a\$Df[2])
print(a)
## Analysis of Variance Table
## Response: user_reciprocity
                   Df Sum Sq Mean Sq F value Pr(>F)
                   2 0.06941 0.034704 1.7882 0.2011
## treatment
## treatment:group 15 0.29112 0.019408 0.7685 0.7083
## Residuals
                   90 2.27300 0.025256
res2 <- lm(user_sender_payoff ~ treatment + treatment/group)</pre>
a <- anova(res2)
a$`F value`[1] <- (a$`Sum Sq`[1]/a$Df[1])/(a$`Sum Sq`[2]/a$Df[2])
a^{Pr}(F)[1] \leftarrow 1 - pf(a^{F} value[1], df1 = a^{D}f[1],
    df2 = a\$Df[2])
print(a)
## Analysis of Variance Table
## Response: user_sender_payoff
##
                   Df Sum Sq Mean Sq F value
                                                 Pr(>F)
## treatment
                   2 21.006 10.5030 2.4575
                                                 0.1194
## treatment:group 15 64.108 4.2739 3.7518 4.119e-05 ***
## Residuals
                   90 102.525 1.1392
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
res2 <- lm(user_receiver_payoff ~ treatment + treatment/group)</pre>
a <- anova(res2)
a$`F value`[1] <- (a$`Sum Sq`[1]/a$Df[1])/(a$`Sum Sq`[2]/a$Df[2])
a^{Pr}(F)^{1} \leftarrow 1 - pf(a^{F} value[1], df1 = a^{D}f[1],
    df2 = aDf[2]
print(a)
## Analysis of Variance Table
## Response: user_receiver_payoff
                   Df Sum Sq Mean Sq F value
                                                Pr(>F)
                    2 58.57 29.2853 1.0625
## treatment
                                                0.3702
## treatment:group 15 413.44 27.5626 5.5594 7.684e-08 ***
## Residuals
                  90 446.20 4.9578
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
```

Compare with Dubois of type SENDER



##

Compare with Dubois of type RECEIVER



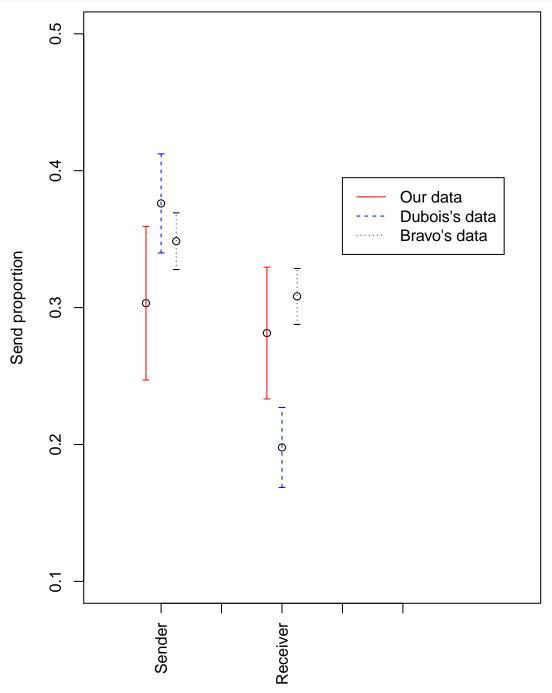
```
##
##
## \pagebreak
# Plot send proportion for three datasets Date: Thu
# 12-Jun-2017
require(plotrix)
means <- c()
std_errors <- c()</pre>
```

```
for (type in 0:1) {
    data_dubois <- as.numeric()</pre>
    if (type == 0) {
        data_dubois <- user_sent[1:36]/10</pre>
    } else if (type == 1) {
        data_dubois <- user_reciprocity[1:36]</pre>
    # Our data
    our_data <- simple_games[simple_games$Type == type &
        simple_games$my_send_proportional >= 0, ]
    our_send_proportion <- aggregate(our_data$my_send_proportional,</pre>
        list(our data$Subject, our data$Date), mean)$x
    means <- c(means, mean(our_send_proportion))</pre>
    std_errors <- c(std_errors, pop.sd(simple_games[simple_games$Type ==</pre>
        type & simple_games$my_send_proportional >=
        0, ]$my_send_proportional)/sqrt(30))
    # Dubois
    means <- c(means, mean(data_dubois[1:36]))</pre>
    std_errors <- c(std_errors, pop.sd(data_dubois[1:36])/sqrt(36))</pre>
    # Brazio
    bravo <- data2
    bravo_send_proportion <- aggregate(bravo[bravo$type ==</pre>
        type + 1 & !is.na(bravo$send_proportion), ]$send_proportion,
        list(bravo[bravo$type == type + 1 & !is.na(bravo$send_proportion),
            ]$id), mean)$x
    means <- c(means, mean(bravo_send_proportion))</pre>
    std_errors <- c(std_errors, pop.sd(bravo_send_proportion)/sqrt(108))</pre>
    print(paste("t-test between send proportions:",
        Type_names[type + 1]))
    print("With Dubois")
    print(t.test(our_send_proportion, data_dubois))
    print("With Bravo")
    bravo_send_proportion <- aggregate(bravo[bravo$type ==</pre>
        type + 1 & !is.na(bravo$send_proportion), ]$send_proportion,
        list(bravo[bravo$type == type + 1 & !is.na(bravo$send_proportion),
            ]$id), mean)$x
    print(t.test(our_send_proportion, bravo_send_proportion))
}
## [1] "t-test between send proportions: SENDER"
## [1] "With Dubois"
##
## Welch Two Sample t-test
## data: our_send_proportion and data_dubois
## t = -1.3304, df = 61.606, p-value = 0.1883
```

```
## alternative hypothesis: true difference in means is not equal to 0
## 95 percent confidence interval:
## -0.1823901 0.0366342
## sample estimates:
## mean of x mean of y
## 0.3032332 0.3761111
## [1] "With Bravo"
##
##
  Welch Two Sample t-test
## data: our_send_proportion and bravo_send_proportion
## t = -0.99144, df = 45.3, p-value = 0.3267
## alternative hypothesis: true difference in means is not equal to 0
## 95 percent confidence interval:
## -0.13726571 0.04669504
## sample estimates:
## mean of x mean of y
## 0.3032332 0.3485185
## [1] "t-test between send proportions: RECEIVER"
## [1] "With Dubois"
##
## Welch Two Sample t-test
##
## data: our_send_proportion and data_dubois
## t = 1.6863, df = 55.878, p-value = 0.09732
## alternative hypothesis: true difference in means is not equal to 0
## 95 percent confidence interval:
## -0.01571286 0.18285528
## sample estimates:
## mean of x mean of y
## 0.2814123 0.1978410
##
## [1] "With Bravo"
##
  Welch Two Sample t-test
##
## data: our_send_proportion and bravo_send_proportion
## t = -0.5979, df = 45.638, p-value = 0.5529
## alternative hypothesis: true difference in means is not equal to 0
## 95 percent confidence interval:
## -0.11677459 0.06329791
## sample estimates:
## mean of x mean of y
## 0.2814123 0.3081506
xs = c(0.75, 1, 1.25, 2.75, 3, 3.25)
# plot (x = xs, y = means, ylab = 'Average sending
# amount', main = 'Comparing two datasets
# w/standard\ errors', xaxt = 'n', xlim = c(0,8),
# ylim = c(0,4), xlab = '')
plot(x = xs, y = means, ylab = "Send proportion", main = "",
   xaxt = "n", xlim = c(0, 7), ylim = c(0.1, 0.5),
```

```
xlab = "")
axis(1, at = 1:5, labels = c("Sender", "", "Receiver",
    "", ""), las = 2)
# Our data
segments(x0 = 0.75, y0 = means[1] - std_errors[1],
    x1 = 0.75, y1 = means[1] + std_errors[1], col = "red")
segments(x0 = 0.7, y0 = means[1] - std_errors[1], x1 = 0.8,
   y1 = means[1] - std_errors[1], col = "red")
segments(x0 = 0.7, y0 = means[1] + std_errors[1], x1 = 0.8,
   y1 = means[1] + std_errors[1], col = "red")
# Dubois
segments(x0 = 1, y0 = means[2] - std_errors[2], x1 = 1,
   y1 = means[2] + std_errors[2], col = "blue", lty = 2)
segments(x0 = 0.95, y0 = means[2] - std_errors[2],
   x1 = 1.05, y1 = means[2] - std_errors[2], col = "blue")
segments(x0 = 0.95, y0 = means[2] + std_errors[2],
   x1 = 1.05, y1 = means[2] + std_errors[2], col = "blue")
# Bravo
segments(x0 = 1.25, y0 = means[3] - std_errors[3],
   x1 = 1.25, y1 = means[3] + std_errors[3], col = "black",
   lty = 3)
segments(x0 = 1.2, y0 = means[3] - std_errors[3], x1 = 1.3,
   y1 = means[3] - std_errors[3], col = "black")
segments(x0 = 1.2, y0 = means[3] + std_errors[3], x1 = 1.3,
   y1 = means[3] + std_errors[3], col = "black")
segments(x0 = 2.75, y0 = means[4] - std_errors[4],
   x1 = 2.75, y1 = means[4] + std_errors[4], col = "red")
segments(x0 = 2.7, y0 = means[4] - std_errors[4], x1 = 2.8,
   y1 = means[4] - std_errors[4], col = "red")
segments(x0 = 2.7, y0 = means[4] + std_errors[4], x1 = 2.8,
   y1 = means[4] + std_errors[4], col = "red")
# Dubois
segments(x0 = 3, y0 = means[5] - std_errors[5], x1 = 3,
   y1 = means[5] + std_errors[5], col = "blue", lty = 2)
segments(x0 = 2.95, y0 = means[5] - std_errors[5],
   x1 = 3.05, y1 = means[5] - std_errors[5], col = "blue")
segments(x0 = 2.95, y0 = means[5] + std_errors[5],
   x1 = 3.05, y1 = means[5] + std_errors[5], col = "blue")
segments(x0 = 3.25, y0 = means[6] - std_errors[6],
   x1 = 3.25, y1 = means[6] + std_errors[6], col = "black",
   lty = 3)
segments(x0 = 3.2, y0 = means[6] - std_errors[6], x1 = 3.3,
   y1 = means[6] - std_errors[6], col = "black")
segments(x0 = 3.2, y0 = means[6] + std_errors[6], x1 = 3.3,
   y1 = means[6] + std_errors[6], col = "black")
```

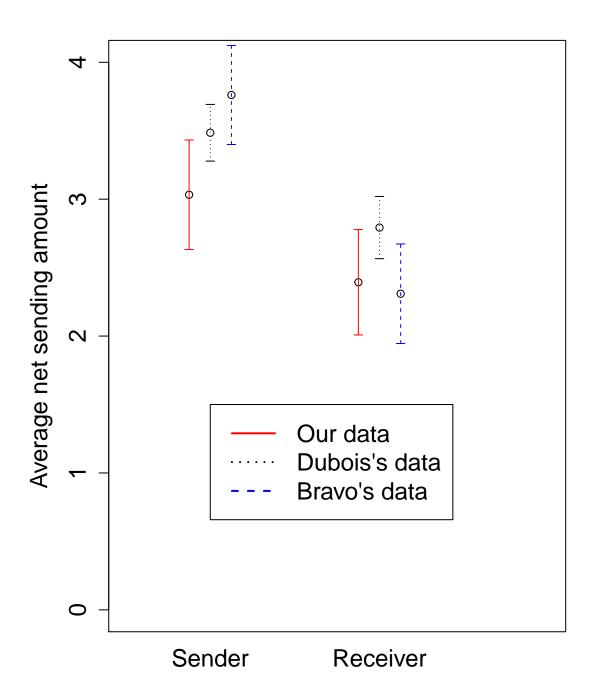
```
legend(4, max(means) * 1.05, c("Our data", "Dubois's data",
    "Bravo's data"), lty = c(1, 2, 3), lwd = c(1, 1,
    1), col = c("red", "blue", "black"))
```



Plot net sending amount of three datasets in one figure

```
## [1] "Test sending amount of senders"
##
## Welch Two Sample t-test
```

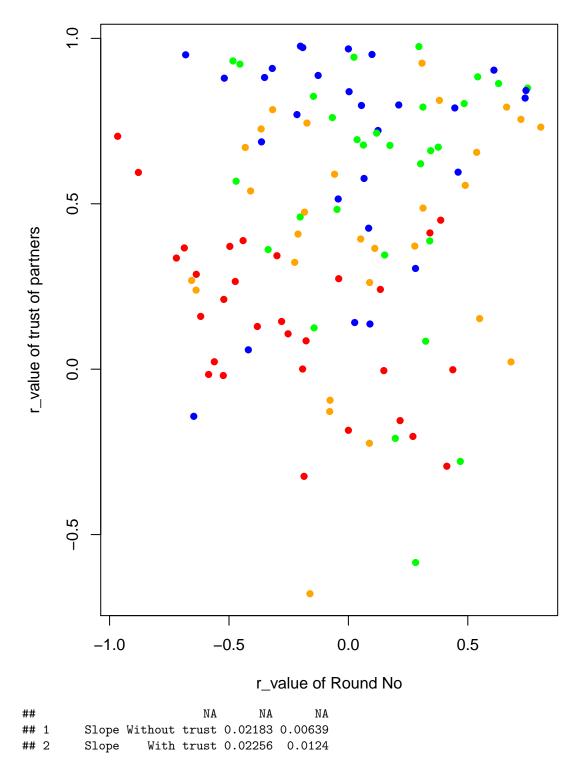
```
##
## data: sent1$x and sent2$x
## t = -0.99144, df = 45.3, p-value = 0.3267
\#\# alternative hypothesis: true difference in means is not equal to 0
## 95 percent confidence interval:
## -1.3726571 0.4669504
## sample estimates:
## mean of x mean of y
## 3.032332 3.485185
##
## Welch Two Sample t-test
##
## data: sent1$x and sent3
## t = -1.3304, df = 61.606, p-value = 0.1883
## alternative hypothesis: true difference in means is not equal to 0
## 95 percent confidence interval:
## -1.823901 0.366342
## sample estimates:
## mean of x mean of y
## 3.032332 3.761111
## [1] "Compare sending amount of receivers"
##
## Welch Two Sample t-test
## data: sent1$x and sent2$x
## t = -0.88156, df = 50.526, p-value = 0.3822
## alternative hypothesis: true difference in means is not equal to 0
## 95 percent confidence interval:
## -1.3095888 0.5105319
## sample estimates:
## mean of x mean of y
## 2.393064 2.792593
## Welch Two Sample t-test
##
## data: sent1$x and sent3/10
## t = 5.4993, df = 29.515, p-value = 5.993e-06
## alternative hypothesis: true difference in means is not equal to 0
## 95 percent confidence interval:
## 1.358628 2.965649
## sample estimates:
## mean of x mean of y
## 2.3930642 0.2309259
```



Behavior over time

After reading the questionnaire, there is a hypothesis that, people send less in the end of game (i.e, people learn the length of the game and adapt to the game). However, after running the regression test between sending behavior and period, there is no evidence to prove the hypothesis.

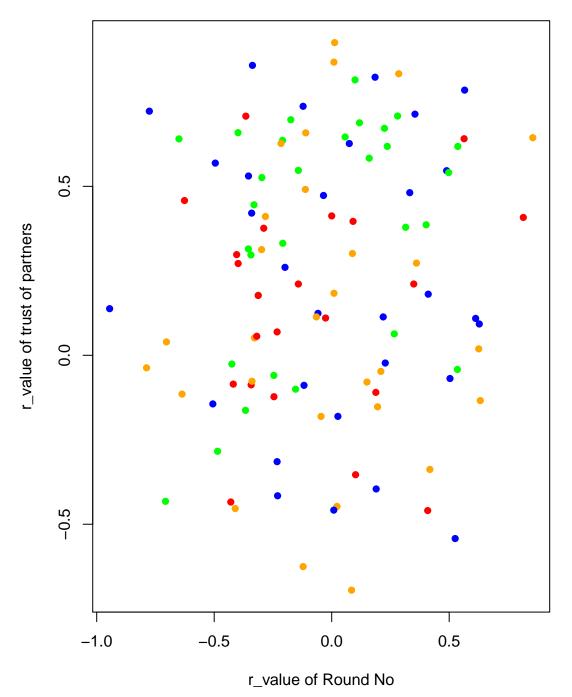
r_value of behavior over time of SENDER



```
## 3 Intercept Without trust 0.50555 0.3186
## 4 Intercept
                 With trust 0.31454 0.20829
      r value Without trust 0.63535 0.10645
      r_value
                 With trust 0.61977 0.1123
## 7
      r value
                 Without ID 0.63808 0.1228
## 8
      r value
                    With ID
                               0.62
## [1] "Anova analysis for slope"
## [1] "----"
## [1] "ANOVA 3-ways Analysis in wide format for type (with corrected error terms): Sender"
##
                                     SS num Df Error SS den Df
## (Intercept)
                             0.0000193
                                             1 0.0034749
                                                             24 0.0133
                                             4 0.0034749
                                                             24 1.4916
## GroupID
                             0.00086383
## SHOW_TRUST
                             0.00049717
                                             1 0.0034653
                                                             24 4.1313
                                                             24 0.8335
## GroupID:SHOW_TRUST
                             0.00048138
                                             4 0.0034653
## SHOW_ID
                                                             24 2.9728
                             0.00058784
                                             1 0.0027101
## GroupID:SHOW_ID
                             0.00079096
                                             4 0.0027101
                                                             24 1.7511
## SHOW_TRUST:SHOW_ID
                                             1 0.0028265
                                                            24 4.8548
                             0.00099708
## GroupID:SHOW_TRUST:SHOW_ID 0.00082152
                                             4 0.0028265
                                                            24 1.7439
                              Pr(>F)
## (Intercept)
                             0.90900
## GroupID
                             0.23607
## SHOW TRUST
                             0.11189
## GroupID:SHOW_TRUST
                             0.51724
## SHOW ID
                             0.15977
## GroupID:SHOW_ID
                             0.17177
## SHOW_TRUST:SHOW_ID
                             0.09231
## GroupID:SHOW_TRUST:SHOW_ID 0.17330
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "---***
## [1] "Anova analysis for intercept"
## [1] "-----"
## [1] "ANOVA 3-ways Analysis in wide format for type (with corrected error terms): Sender"
                                  SS num Df Error SS den Df
## (Intercept)
                             1.18242
                                          1 1.04262
                                                         24 27.2181
## GroupID
                                          4 1.04262
                                                         24 1.6991
                             0.29525
## SHOW TRUST
                             0.19793
                                          1 1.41746
                                                         24 3.9575
## GroupID:SHOW_TRUST
                                          4 1.41746
                                                         24 0.8468
                             0.20005
## SHOW_ID
                                          1 0.83865
                                                         24 2.5412
                             0.01085
                                                         24 0.1222
## GroupID:SHOW_ID
                                          4 0.83865
                             0.01708
## SHOW TRUST:SHOW ID
                             0.03465
                                          1 1.18402
                                                         24 0.5485
                                          4 1.18402
## GroupID:SHOW_TRUST:SHOW_ID 0.25264
                                                         24 1.2802
                                Pr(>F)
                             2.401e-05 ***
## (Intercept)
## GroupID
                                0.1831
## SHOW_TRUST
                                0.1175
## GroupID:SHOW_TRUST
                                0.5095
## SHOW_ID
                                0.1861
## GroupID:SHOW_ID
                                0.9732
## SHOW_TRUST:SHOW_ID
                                0.5000
## GroupID:SHOW_TRUST:SHOW_ID
                                0.3054
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## [1] "---***
```

```
## [1] "Anova analysis for R value"
## [1] "----"
## [1] "ANOVA 3-ways Analysis in wide format for type (with corrected error terms): Sender"
##
                                SS num Df Error SS den Df F Pr(>F)
                                                     23 0.0432 0.8371
## (Intercept)
                           0.00368
                                       1 1.9572
## GroupID
                           0.53986
                                       4 1.9572
                                                     23 1.5860 0.2117
## SHOW_TRUST
                           0.31137
                                       1 2.0440
                                                     23 3.1651 0.1498
                                       4 2.0440
                                                     23 1.1070 0.3771
## GroupID:SHOW_TRUST
                           0.39351
## SHOW_ID
                           0.64977
                                       1 1.7228
                                                     23 17.6350 0.0137 *
                                       4 1.7228
## GroupID:SHOW_ID
                                                     23 0.4919 0.7417
                           0.14738
## SHOW_TRUST:SHOW_ID
                           0.48743
                                       1 1.8761
                                                     23 2.8501 0.1666
## GroupID:SHOW_TRUST:SHOW_ID 0.68408
                                       4 1.8761
                                                     23 2.0966 0.1141
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "---***
##
##
## \pagebreak
```

r_value of behavior over time of RECEIVER

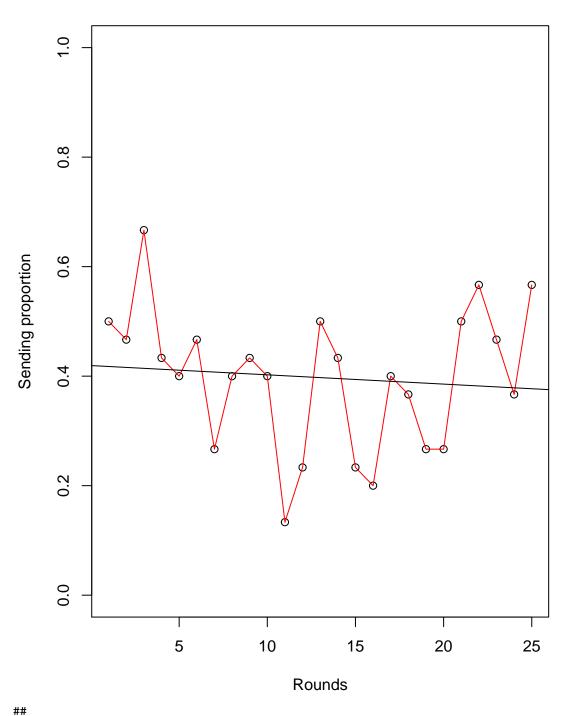


```
##
                          NA
                                  NA
         Slope Without trust 0.00826 0.00284
## 1
## 2
         Slope
                  With trust 0.00595 0.00121
## 3 Intercept Without trust 0.72518 0.24914
                  With trust 0.56743 0.15225
## 4 Intercept
       r_value Without trust 0.74394 0.14981
## 6
       r_value
                  With trust 0.55454 0.04005
       r_value
                  Without ID 0.5605 0.05218
```

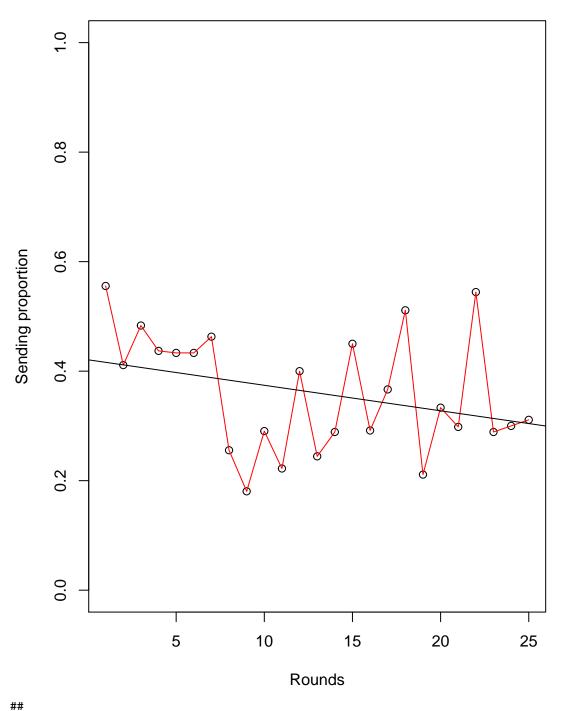
```
With ID
                               0.67
## 8 r value
                                       0.13
## [1] "Anova analysis for slope"
## [1] "----"
## [1] "ANOVA 3-ways Analysis in wide format for type (with corrected error terms): Receiver"
                                     SS num Df
                                                Error SS den Df
                                             1 0.00116706
## (Intercept)
                             1.2602e-04
                                                             17 1.8357
## GroupID
                             3.1315e-04
                                             4 0.00116706
                                                             17 1.1404
## SHOW_TRUST
                             5.9253e-05
                                             1 0.00059534
                                                             17 0.7738
## GroupID:SHOW_TRUST
                             3.0629e-04
                                             4 0.00059534
                                                             17 2.1865
## SHOW_ID
                             2.0170e-05
                                             1 0.00066218
                                                             17 0.2897
## GroupID:SHOW_ID
                             2.7853e-04
                                             4 0.00066218
                                                             17 1.7876
## SHOW_TRUST:SHOW_ID
                             1.1654e-04
                                             1 0.00123391
                                                             17 1.8225
## GroupID:SHOW_TRUST:SHOW_ID 2.5579e-04
                                             4 0.00123391
                                                             17 0.8810
                             Pr(>F)
## (Intercept)
                             0.1932
## GroupID
                             0.3710
## SHOW_TRUST
                             0.4287
## GroupID:SHOW_TRUST
                             0.1141
## SHOW_ID
                             0.6190
## GroupID:SHOW ID
                             0.1779
## SHOW_TRUST:SHOW_ID
                             0.2484
## GroupID:SHOW_TRUST:SHOW_ID 0.4959
## [1] "---***
## [1] "Anova analysis for intercept"
## [1] "-----"
## [1] "ANOVA 3-ways Analysis in wide format for type (with corrected error terms): Receiver"
##
                                  SS num Df Error SS den Df
                                                             F Pr(>F)
                                                         17 9.4284 0.006928
## (Intercept)
                             0.48013
                                          1 0.86570
                                          4 0.86570
                                                         17 0.6426 0.639491
## GroupID
                             0.13089
## SHOW_TRUST
                                          1 0.49867
                                                         17 0.1338 0.733030
                             0.01316
## GroupID:SHOW_TRUST
                             0.39339
                                          4 0.49867
                                                         17 3.3527 0.033854
## SHOW_ID
                             0.00709
                                          1 0.65748
                                                        17 0.1179 0.748586
## GroupID:SHOW_ID
                             0.24064
                                          4 0.65748
                                                        17 1.5555 0.231309
## SHOW_TRUST:SHOW_ID
                             0.23109
                                          1 1.02451
                                                        17 4.1807 0.110356
## GroupID:SHOW_TRUST:SHOW_ID 0.22111
                                          4 1.02451
                                                        17 0.9172 0.476531
## (Intercept)
## GroupID
## SHOW_TRUST
## GroupID:SHOW_TRUST
## SHOW ID
## GroupID:SHOW_ID
## SHOW TRUST: SHOW ID
## GroupID:SHOW_TRUST:SHOW_ID
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## [1] "---***
## [1] "Anova analysis for R value"
## [1] "----"
## [1] "ANOVA 3-ways Analysis in wide format for type (with corrected error terms): Receiver"
                                   SS num Df Error SS den Df
##
                                                                 F Pr(>F)
## (Intercept)
                             0.004447
                                          1 1.25021
                                                      17 0.0605 0.8087
## GroupID
                             0.271292
                                           4 1.25021
                                                         17 0.9222 0.4739
## SHOW TRUST
                             0.114339
                                           1 0.55834
                                                         17 2.4233 0.1945
```

```
## GroupID:SHOW_TRUST 0.188735 4 0.55834 17 1.4366 0.2648
## SHOW_ID 0.008131 1 0.72676 17 0.2571 0.6388
## GroupID:SHOW_ID 0.126522 4 0.72676 17 0.7399 0.5777
## SHOW_TRUST:SHOW_ID 0.002261 1 1.41863 17 0.0861 0.7838
## GroupID:SHOW_TRUST:SHOW_ID 0.105058 4 1.41863 17 0.3147 0.8642
## [1] "---****---"
##
##
##
## \pagebreak
```

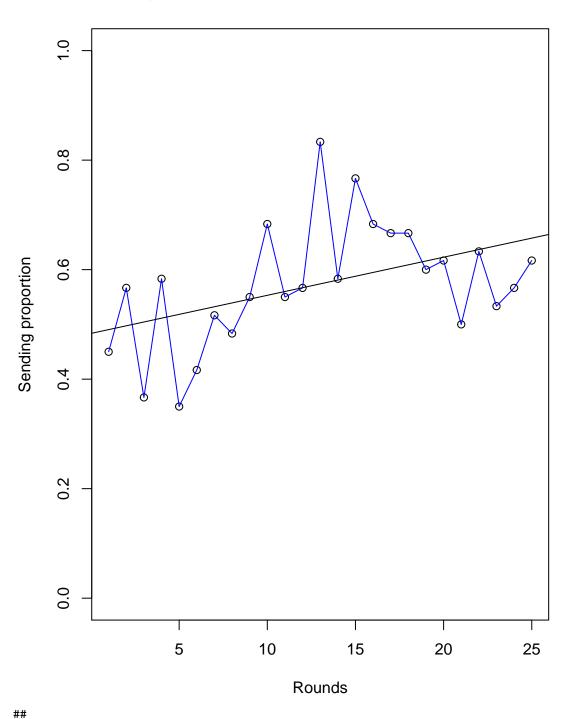
Sending behavior of Simple Games over time of: SENDER



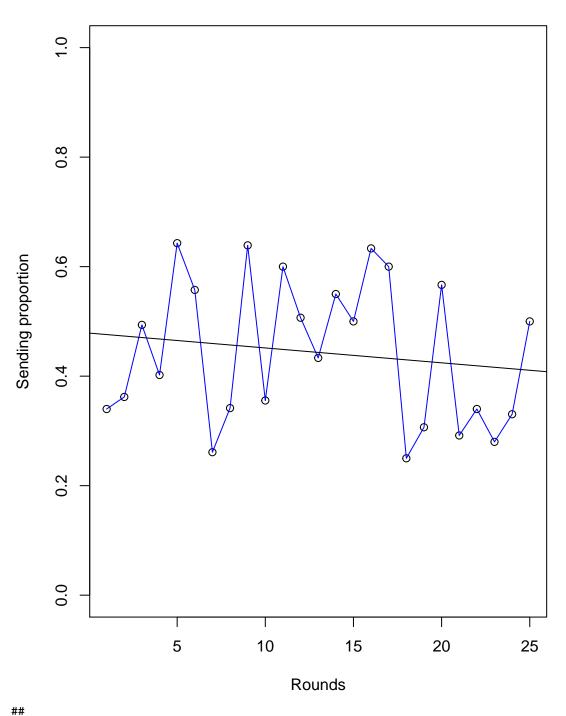
Sending behavior of Simple Games over time of: RECEIVER



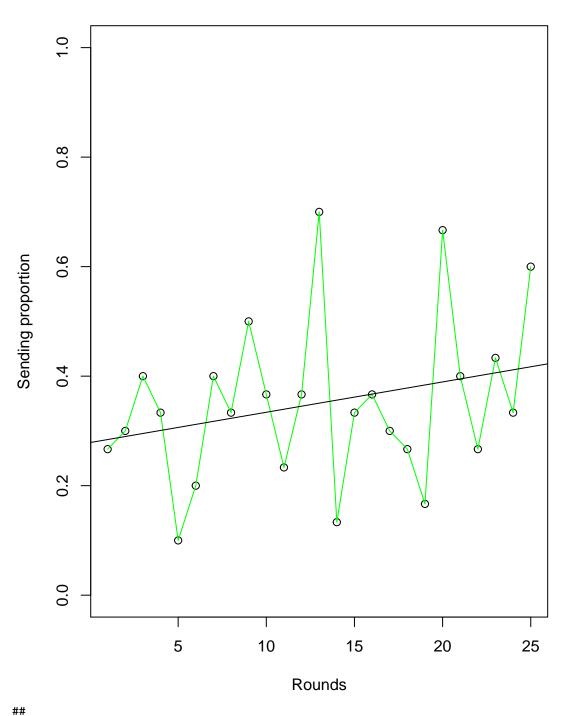
Sending behavior of ID Games over time of: SENDER



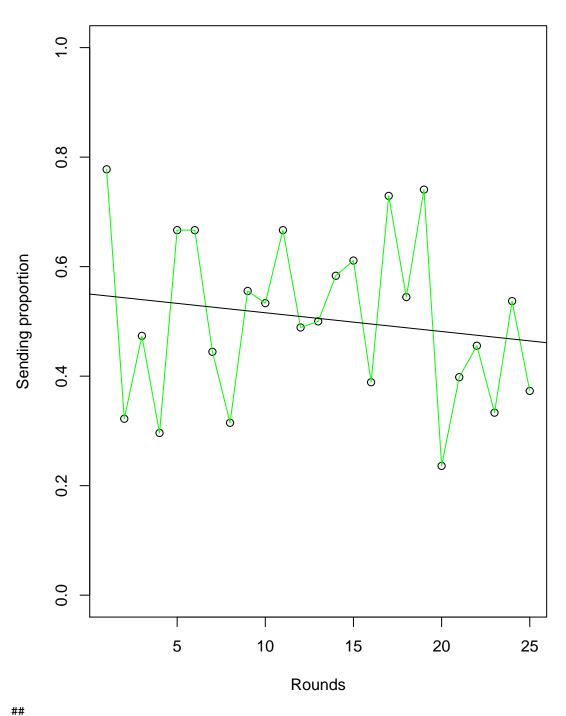
Sending behavior of ID Games over time of: RECEIVER



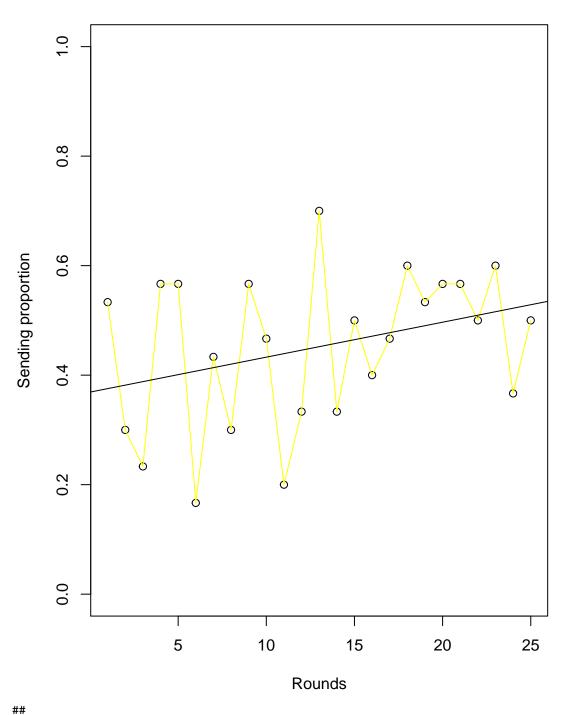
Sending behavior of Score Games over time of: SENDER



Sending behavior of Score Games over time of: RECEIVER

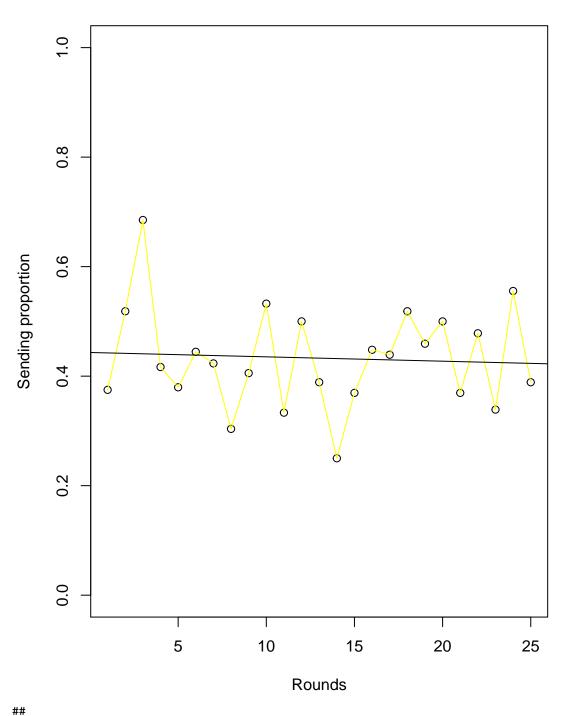


Sending behavior of Combine Games over time of: SENDER

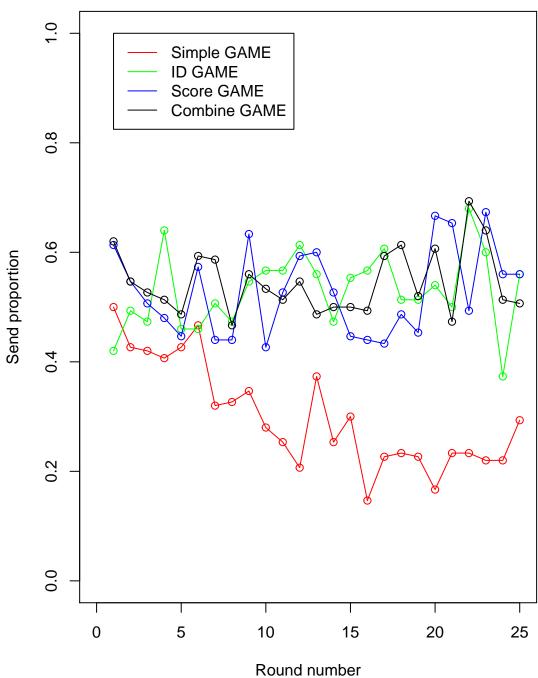


##
\pagebreak

Sending behavior of Combine Games over time of: RECEIVE



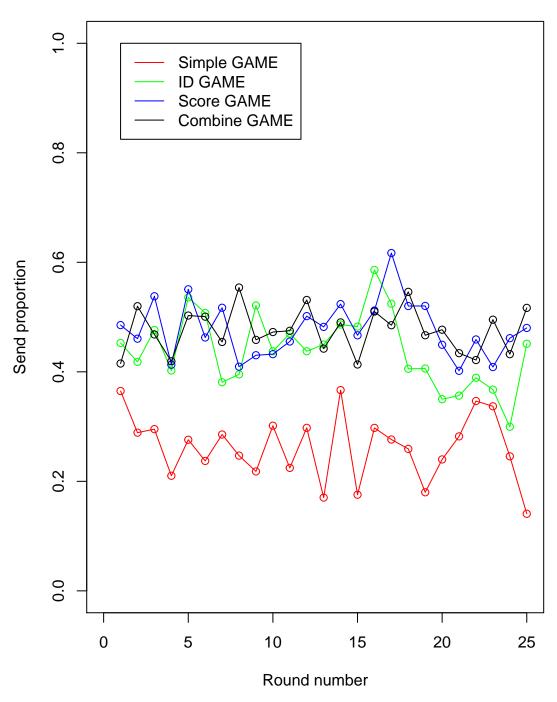
##
\pagebreak



```
date: Wed 7-Jun-2017
## [1] "GAME: Simple GAME for type: SENDER"
##
## Call:
## lm(formula = send_behavior ~ rounds)
##
## Residuals:
##
        Min
                  1Q
                                    ЗQ
                                             Max
                       Median
   -0.12192 -0.03637 0.01025 0.02810 0.11977
##
## Coefficients:
##
                Estimate Std. Error t value Pr(>|t|)
```

```
## (Intercept) 0.437533
                         0.024477 17.875 5.51e-15 ***
## rounds
           -0.010559 0.001647 -6.413 1.52e-06 ***
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.05937 on 23 degrees of freedom
## Multiple R-squared: 0.6413, Adjusted R-squared: 0.6257
## F-statistic: 41.13 on 1 and 23 DF, p-value: 1.522e-06
## [1] "GAME: ID GAME for type: SENDER"
## Call:
## lm(formula = send_behavior ~ rounds)
##
## Residuals:
##
        Min
                  1Q
                        Median
                                     3Q
## -0.183974 -0.044836 -0.007523 0.041159 0.131615
## Coefficients:
             Estimate Std. Error t value Pr(>|t|)
## (Intercept) 0.498600
                        0.028607 17.429 9.48e-15 ***
             0.002446
                        0.001924
                                 1.271
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.06938 on 23 degrees of freedom
## Multiple R-squared: 0.06565,
                                Adjusted R-squared: 0.02502
## F-statistic: 1.616 on 1 and 23 DF, p-value: 0.2164
## [1] "GAME: Score GAME for type: SENDER"
##
## Call:
## lm(formula = send_behavior ~ rounds)
## Residuals:
                  1Q Median
        Min
                                     30
## -0.104472 -0.075292 0.000379 0.066785 0.122108
##
## Coefficients:
##
             Estimate Std. Error t value Pr(>|t|)
## rounds
             0.002251 0.002230
                                  1.01
                                           0.323
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.0804 on 23 degrees of freedom
## Multiple R-squared: 0.04244,
                                Adjusted R-squared: 0.0008026
## F-statistic: 1.019 on 1 and 23 DF, p-value: 0.3232
## [1] "GAME: Combine GAME for type: SENDER"
##
## Call:
## lm(formula = send_behavior ~ rounds)
##
```

```
## Residuals:
## Min 1Q Median 3Q
                                            Max
## -0.079918 -0.047313 -0.009031 0.047272 0.139092
##
## Coefficients:
##
             Estimate Std. Error t value Pr(>|t|)
## (Intercept) 0.5324667 0.0244471 21.780 <2e-16 ***
         0.0009897 0.0016445 0.602 0.553
## rounds
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.05929 on 23 degrees of freedom
## Multiple R-squared: 0.0155, Adjusted R-squared: -0.0273
## F-statistic: 0.3622 on 1 and 23 DF, p-value: 0.5532
##
##
##
## \pagebreak
```



```
## [1] "GAME: Simple GAME for type: RECEIVER"
##
## Call:
## lm(formula = send_behavior ~ rounds)
##
## Residuals:
##
         Min
                          Median
                                         3Q
                    1Q
                                                  Max
   -0.104956 -0.040882 0.003702 0.033675
##
## Coefficients:
##
                Estimate Std. Error t value Pr(>|t|)
```

```
## (Intercept) 0.280915
                         0.024914 11.276 7.58e-11 ***
## rounds
           -0.001409 0.001676 -0.841
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.06042 on 23 degrees of freedom
## Multiple R-squared: 0.02981, Adjusted R-squared: -0.01238
## F-statistic: 0.7066 on 1 and 23 DF, p-value: 0.4092
## [1] "GAME: ID GAME for type: RECEIVER"
## Call:
## lm(formula = send_behavior ~ rounds)
##
## Residuals:
       Min
                 1Q
                    Median
                                  3Q
## -0.10325 -0.05641 -0.01202 0.04958 0.15635
## Coefficients:
              Estimate Std. Error t value Pr(>|t|)
## (Intercept) 0.482910 0.026250 18.396 2.97e-15 ***
             -0.003330
                        0.001766 -1.886
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.06367 on 23 degrees of freedom
## Multiple R-squared: 0.1339, Adjusted R-squared: 0.09629
## F-statistic: 3.557 on 1 and 23 DF, p-value: 0.07198
## [1] "GAME: Score GAME for type: RECEIVER"
##
## Call:
## lm(formula = send_behavior ~ rounds)
## Residuals:
                 1Q Median
       Min
                                  30
## -0.07276 -0.02567 -0.01075 0.03587 0.14044
##
## Coefficients:
##
               Estimate Std. Error t value Pr(>|t|)
## (Intercept) 0.484435 0.021645 22.381 <2e-16 ***
## rounds
             -0.000468 0.001456 -0.321
                                             0.751
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.0525 on 23 degrees of freedom
## Multiple R-squared: 0.004473, Adjusted R-squared: -0.03881
## F-statistic: 0.1033 on 1 and 23 DF, p-value: 0.7508
## [1] "GAME: Combine GAME for type: RECEIVER"
##
## Call:
## lm(formula = send_behavior ~ rounds)
##
```

```
## Residuals:
       Min 1Q Median 3Q
##
                                            Max
## -0.062590 -0.033791 -0.001223 0.026182 0.077559
## Coefficients:
##
              Estimate Std. Error t value Pr(>|t|)
## (Intercept) 4.769e-01 1.726e-02 27.634 <2e-16 ***
         -6.216e-05 1.161e-03 -0.054 0.958
## rounds
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.04186 on 23 degrees of freedom
## Multiple R-squared: 0.0001246, Adjusted R-squared: -0.04335
## F-statistic: 0.002867 on 1 and 23 DF, p-value: 0.9578
##
##
##
## \pagebreak
```

Standard deviation of each user by game

```
## [1] "Anova analysis for standard deviation of relative sending"
## [1] "----"
## [1] "ANOVA 3-ways Analysis in wide format for type (with corrected error terms): Sender"
                                SS num Df Error SS den Df
                             6.2513
                                        1 0.50229
                                                       25 311.1424
## (Intercept)
## GroupID
                             0.1419
                                        4 0.50229
                                                       25 1.7659
## SHOW_TRUST
                                                       25 0.4137
                             0.0233
                                        1 0.24129
## GroupID:SHOW_TRUST
                             0.2255
                                        4 0.24129
                                                       25 5.8408
## SHOW_ID
                                        1 0.16420
                                                       25 0.8293
                             0.0127
                                                          2.3232
## GroupID:SHOW ID
                             0.0610
                                        4 0.16420
                                                       25
## SHOW TRUST:SHOW ID
                            0.0547
                                        1 0.17377
                                                       25
                                                          2.4027
## GroupID:SHOW_TRUST:SHOW_ID 0.0911
                                        4 0.17377
                                                       25
                                                          3.2780
##
                               Pr(>F)
## (Intercept)
                             1.279e-15 ***
## GroupID
                             0.167331
## SHOW TRUST
                             0.555113
## GroupID:SHOW_TRUST
                             0.001842 **
## SHOW ID
                             0.413987
## GroupID:SHOW_ID
                             0.084418 .
## SHOW_TRUST:SHOW_ID
                              0.196058
## GroupID:SHOW_TRUST:SHOW_ID 0.027247 *
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "---***
## [1] "Mean of standard deviation by game"
## [1] 0.182673
## [1] 0.253273
## [1] 0.245929
## [1] 0.231093
## [1] "Anova analysis for standard deviation of relative sending"
## [1] "----"
## [1] "ANOVA 3-ways Analysis in wide format for type (with corrected error terms): Receiver"
                                 SS num Df Error SS den Df
                                         1 0.54722
                                                        25 115.2847
## (Intercept)
                             2.52343
## GroupID
                             0.03184
                                         4 0.54722
                                                        25 0.3636
                                         1 0.21234
                                                        25 0.8069
## SHOW_TRUST
                             0.00407
## GroupID:SHOW_TRUST
                                                        25 0.5938
                            0.02017
                                         4 0.21234
                                                        25 0.0378
## SHOW_ID
                             0.00028
                                         1 0.19251
## GroupID:SHOW_ID
                             0.03008
                                         4 0.19251
                                                        25 0.9767
                                                        25 0.2861
## SHOW_TRUST:SHOW_ID
                             0.00268
                                         1 0.11743
                                                        25 1.9976
## GroupID:SHOW_TRUST:SHOW_ID 0.03753
                                         4 0.11743
##
                               Pr(>F)
                            7.489e-11 ***
## (Intercept)
## GroupID
                               0.8321
## SHOW TRUST
                               0.4198
## GroupID:SHOW TRUST
                               0.6703
## SHOW_ID
                               0.8553
## GroupID:SHOW_ID
                               0.4379
## SHOW_TRUST:SHOW_ID
                               0.6211
## GroupID:SHOW TRUST:SHOW ID
                               0.1257
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
```

```
## [1] "---***
```

 $\mbox{\tt \#\#}$ [1] "Mean of standard deviation by game"

[1] 0.1359977

[1] 0.1571053

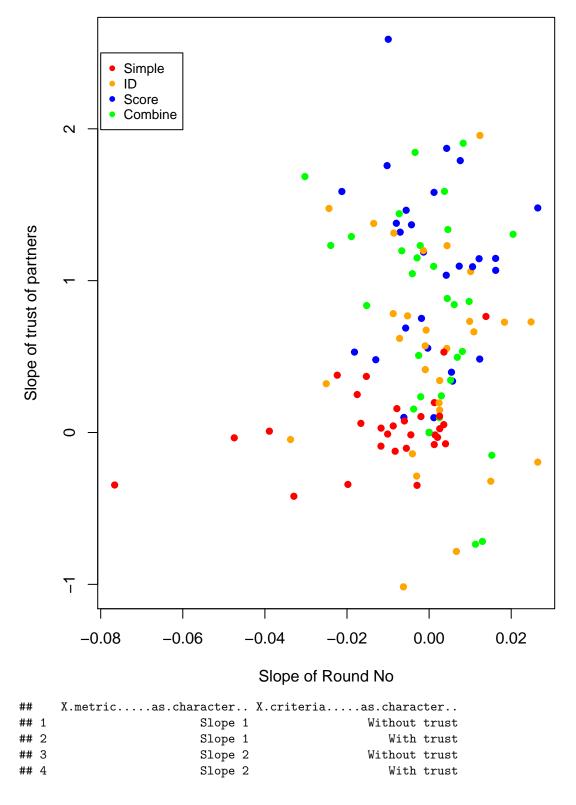
[1] 0.1423797

[1] 0.144567

Behavior on trust score over time

We want to see the adaptation of user on trust score over time.

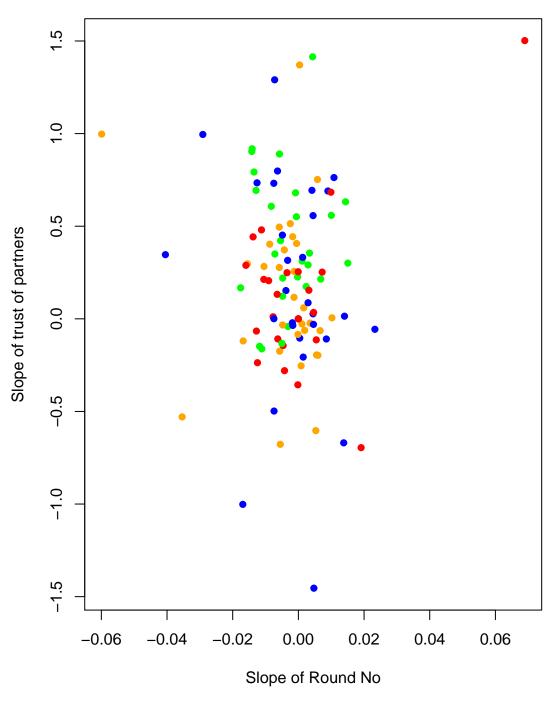
Regression on trust over time of SENDER



```
## 5
                        Intercept
                                                  Without trust
## 6
                        Intercept
                                                     With trust
                                                 Without trust
## 7
                         r value
## 8
                         r_value
                                                     With trust
## 9
                         r value
                                                     Without ID
## 10
                         r value
                                                        With ID
      X.Mean....as.numeric.. X.std....as.numeric..
## 1
                     0.01466
                                             0.00729
## 2
                     0.01028
                                             0.00705
## 3
                     0.62572
                                             0.53448
## 4
                     1.20593
                                              0.5589
## 5
                      0.5651
                                             0.36383
## 6
                     0.19369
                                             0.09538
## 7
                                              0.1638
                      0.5734
## 8
                     0.53229
                                             0.15817
## 9
                      0.59957
                                             0.13413
## 10
                         0.53
                                                0.17
## [1] "Anova analysis for slope of round ID"
## [1] "----"
## [1] "ANOVA 3-ways Analysis in wide format for type (with corrected error terms): Sender"
                                      SS num Df Error SS den Df
##
                              0.00007475
                                              1 0.0027016
                                                              24 0.6641
## (Intercept)
                                                              24 1.7530
                              0.00078933
                                              4 0.0027016
## GroupID
## SHOW TRUST
                                              1 0.0029410
                                                              24 3.1151
                              0.00043572
## GroupID:SHOW_TRUST
                              0.00055950
                                              4 0.0029410
                                                             24 1.1414
## SHOW ID
                              0.00043619
                                              1 0.0021703
                                                              24 5.9448
## GroupID:SHOW_ID
                                              4 0.0021703
                                                              24 0.8114
                              0.00029349
                                                              24 4.9127
## SHOW_TRUST:SHOW_ID
                              0.00092180
                                              1 0.0018506
## GroupID:SHOW_TRUST:SHOW_ID 0.00075054
                                              4 0.0018506
                                                              24 2.4334
                              Pr(>F)
## (Intercept)
                              0.42314
## GroupID
                              0.17137
## SHOW_TRUST
                              0.15233
## GroupID:SHOW_TRUST
                              0.36098
## SHOW ID
                              0.07135
## GroupID:SHOW_ID
                              0.53027
## SHOW TRUST: SHOW ID
## GroupID:SHOW_TRUST:SHOW_ID 0.07505 .
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "---***
## [1] "Anova analysis for slope of trust of partners"
## [1] "----"
## [1] "ANOVA 3-ways Analysis in wide format for type (with corrected error terms): Sender"
                                  SS num Df Error SS den Df
                                                                  F
                                                                       Pr(>F)
                                          1 13.3546
                                                         24 16.0903 0.0005121
## (Intercept)
                              8.9533
## GroupID
                              1.2310
                                            13.3546
                                                         24 0.5531 0.6986806
## SHOW_TRUST
                              2.9256
                                             6.2610
                                                         24 7.7710 0.0494306
## GroupID:SHOW_TRUST
                              1.5059
                                              6.2610
                                                         24 1.4431 0.2504663
## SHOW_ID
                              0.0311
                                              3.0610
                                                         24 0.5357 0.5047749
## GroupID:SHOW_ID
                                          4
                                                         24 0.4551 0.7677338
                              0.2322
                                             3.0610
## SHOW_TRUST:SHOW_ID
                             1.4568
                                         1
                                              6.5879
                                                         24 9.0870 0.0393770
## GroupID:SHOW_TRUST:SHOW_ID 0.6413
                                          4
                                              6.5879
                                                         24 0.5840 0.6771880
##
```

```
## (Intercept)
## GroupID
## SHOW TRUST
## GroupID:SHOW_TRUST
## SHOW ID
## GroupID:SHOW ID
## SHOW TRUST: SHOW ID
## GroupID:SHOW_TRUST:SHOW_ID
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "---***
## [1] "Anova analysis for intercept"
## [1] "----"
## [1] "ANOVA 3-ways Analysis in wide format for type (with corrected error terms): Sender"
                                 SS num Df Error SS den Df
                                                               F Pr(>F)
##
## (Intercept)
                            0.24865
                                         1 1.63355
                                                       24 3.6531 0.06798 .
## GroupID
                            0.21266
                                         4 1.63355
                                                       24 0.7811 0.54853
## SHOW TRUST
                            0.50076
                                         1 1.60492
                                                       24 9.3747 0.03759 *
## GroupID:SHOW_TRUST
                                                       24 0.7988 0.53781
                            0.21366
                                         4 1.60492
## SHOW ID
                            0.04311
                                         1 0.97672
                                                       24 4.5564 0.09969
## GroupID:SHOW_ID
                            0.03785
                                         4 0.97672
                                                       24 0.2325 0.91734
## SHOW TRUST:SHOW ID
                                         1 0.98892
                                                       24 9.8727 0.03478 *
                            0.24281
## GroupID:SHOW_TRUST:SHOW_ID 0.09838
                                                       24 0.5969 0.66838
                                         4 0.98892
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "---***
## [1] "Anova analysis for R value"
## [1] "----"
## [1] "ANOVA 3-ways Analysis in wide format for type (with corrected error terms): Sender"
##
                                 SS num Df Error SS den Df
                                                                F Pr(>F)
## (Intercept)
                            0.00098
                                         1
                                             2.1830
                                                       23 0.0103 0.919920
## GroupID
                            0.79302
                                         4
                                             2.1830
                                                       23 2.0888 0.115157
## SHOW_TRUST
                            0.25225
                                         1 2.5088
                                                       23 3.7464 0.125014
## GroupID:SHOW_TRUST
                                         4 2.5088
                            0.26933
                                                       23 0.6173 0.654617
## SHOW ID
                            0.92531
                                         1 1.9594
                                                       23 44.6771 0.002605
                                         4 1.9594
## GroupID:SHOW_ID
                            0.08284
                                                       23 0.2431 0.910875
## SHOW TRUST: SHOW ID
                            0.32345
                                         1 1.9235
                                                       23 1.8518 0.245195
## GroupID:SHOW_TRUST:SHOW_ID 0.69867
                                        4 1.9235
                                                       23 2.0886 0.115188
##
## (Intercept)
## GroupID
## SHOW_TRUST
## GroupID:SHOW_TRUST
## SHOW_ID
                            **
## GroupID:SHOW_ID
## SHOW_TRUST:SHOW_ID
## GroupID:SHOW_TRUST:SHOW_ID
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "---***
```

Regression on trust over time of RECEIVER



X.metric.....as.character.. X.criteria.....as.character.. ## ## 1 Slope 1 Without trust ## 2 Slope 1 With trust ## 3 Slope 2 Without trust ## 4 Slope 2 With trust ## 5 Intercept Without trust ## 6 Intercept With trust ## 7 r_value Without trust

```
## 8
                                                    With trust
                         r_{value}
## 9
                                                    Without ID
                         r_value
## 10
                                                       With ID
                         r value
     X.Mean....as.numeric.. X.std.....as.numeric..
##
## 1
                     0.03958
                                            0.03939
## 2
                     0.00434
                                            0.00268
                     0.67759
                                            0.66709
## 4
                     0.48181
                                            0.26954
## 5
                     0.76553
                                            0.27779
## 6
                       0.461
                                            0.16972
                     0.83548
                                            0.02699
## 8
                     0.55454
                                            0.04005
## 9
                     0.62422
                                            0.12929
## 10
                         0.7
                                               0.16
## [1] "Anova analysis for slope of round ID"
## [1] "----"
## [1] "ANOVA 3-ways Analysis in wide format for type (with corrected error terms): Receiver"
                                     SS num Df Error SS den Df
## (Intercept)
                             0.00005552
                                             1 0.0010043
                                                             17 0.9398
## GroupID
                             0.00017305
                                             4 0.0010043
                                                             17 0.7323
## SHOW_TRUST
                             0.00000227
                                             1 0.0003877
                                                             17 0.0560
                                             4 0.0003877
                                                             17 1.7742
## GroupID:SHOW_TRUST
                             0.00016187
## SHOW_ID
                                                             17 0.4144
                             0.00021497
                                             1 0.0023923
## GroupID:SHOW ID
                             0.00207482
                                             4 0.0023923
                                                             17 3.6860
                                                             17 0.9392
## SHOW TRUST: SHOW ID
                             0.00039331
                                             1 0.0032947
## GroupID:SHOW_TRUST:SHOW_ID 0.00167515
                                             4 0.0032947
                                                            17 2.1609
                             Pr(>F)
## (Intercept)
                             0.3459
## GroupID
                             0.5824
## SHOW_TRUST
                             0.8246
## GroupID:SHOW_TRUST
                             0.1806
## SHOW_ID
                             0.5548
## GroupID:SHOW_ID
                             0.0245 *
## SHOW_TRUST:SHOW_ID
                             0.3874
## GroupID:SHOW_TRUST:SHOW_ID 0.1174
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "---***
## [1] "Anova analysis for slope of trust of partners"
## [1] "----"
## [1] "ANOVA 3-ways Analysis in wide format for type (with corrected error terms): Receiver"
                                  SS num Df Error SS den Df
                                                                 F Pr(>F)
##
## (Intercept)
                             0.11002
                                          1 0.77707
                                                         17 2.4070 0.13921
                             0.83202
                                          4 0.77707
                                                         17 4.5505 0.01109 *
## GroupID
## SHOW_TRUST
                             0.01162
                                          1 1.08190
                                                         17 0.0697 0.80480
## GroupID:SHOW_TRUST
                                          4 1.08190
                                                         17 2.6199 0.07158 .
                             0.66693
## SHOW_ID
                             0.02173
                                          1 0.19461
                                                         17 1.8777 0.24247
## GroupID:SHOW_ID
                             0.04628
                                          4 0.19461
                                                         17 1.0107 0.42942
## SHOW_TRUST:SHOW_ID
                             0.01998
                                          1 0.10908
                                                         17 0.8667 0.40456
## GroupID:SHOW_TRUST:SHOW_ID 0.09221
                                          4 0.10908
                                                         17 3.5924 0.02680 *
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "---***
## [1] "Anova analysis for intercept"
```

```
## [1] "----"
## [1] "ANOVA 3-ways Analysis in wide format for type (with corrected error terms): Receiver"
                                         SS num Df Error SS den Df F Pr(>F)
                                                  1 0.78376
                                                                    17 7.3069 0.01508 *
## (Intercept)
                                   0.33688
                                                  4 0.78376
## GroupID
                                   0.11207
                                                                    17 0.6077 0.66254
                                             4 0.78378 17 0.007. 0.0021

1 0.41501 17 0.0023 0.96406

4 0.41501 17 3.1494 0.04145 *

1 0.92954 17 0.4054 0.55893

4 0.92954 17 3.5172 0.02882 *

1 1.67419 17 4.4288 0.10313
## SHOW TRUST
                                   0.00018
## GroupID:SHOW TRUST
                                  0.30754
## SHOW ID
                                   0.07797
## GroupID:SHOW_ID
                                   0.76927
## SHOW_TRUST:SHOW_ID
                                  0.32187
## GroupID:SHOW_TRUST:SHOW_ID 0.29070
                                                4 1.67419 17 0.7380 0.57889
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "---***
## [1] "Anova analysis for R value"
## [1] "----"
## [1] "ANOVA 3-ways Analysis in wide format for type (with corrected error terms): Receiver"
                                         SS num Df Error SS den Df F Pr(>F)
                                   0.00241
                                                  1 1.28537
                                                                    17 0.0318 0.86049
## (Intercept)
                                                   4 1.28537
## GroupID
                                   0.25044
                                                                    17 0.8281 0.52548
## SHOW_TRUST 0.03310 1 0.53545 17 0.4338 0.54610 ## GroupID:SHOW_TRUST 0.30514 4 0.53545 17 0.4220 0.08838 . ## SHOW_ID 0.06071 1 0.75648 17 0.4218 0.55144 ## GroupID:SHOW_ID 0.57568 4 0.75648 17 3.2342 0.03808 * ## SHOW_TRUST:SHOW_ID 0.00425 1 1.92036 17 0.1279 0.73868
## GroupID:SHOW_TRUST:SHOW_ID 0.13279 4 1.92036 17 0.2939 0.87788
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## [1] "---***
```

Questionaire analysis

```
In this section, we present the summary of questionaire we asked participants after the experiment
print("What game the receivers will send back most, with the same amount of sending first?")
## [1] "What game the receivers will send back most, with the same amount of sending first?"
print(summary(SBJs$receive_back_most))
##
                              Game 1 (Simple Game)
##
##
                Game 3 (Partner Information Game)
##
  Game 4 (Partner Identity and Information Game)
##
##
                   Game 2 (Partner Identity Game)
##
##
##
                        No idea / Do not remember
##
print("What game is best for personal earning?")
## [1] "What game is best for personal earning?"
print(summary(SBJs$best_personal))
##
                Game 3 (Partner Information Game)
##
## Game 4 (Partner Identity and Information Game)
##
                              Game 1 (Simple Game)
##
##
##
                   Game 2 (Partner Identity Game)
print("What game is worst for personal earning?")
## [1] "What game is worst for personal earning?"
print(summary(SBJs$worst_personal))
##
                              Game 1 (Simple Game)
  Game 4 (Partner Identity and Information Game)
##
                Game 3 (Partner Information Game)
##
print("What game is best for total earning?")
## [1] "What game is best for total earning?"
print(summary(SBJs$best_total))
##
                Game 3 (Partner Information Game)
##
## Game 4 (Partner Identity and Information Game)
##
```

```
##
                        No idea / Do not remember
##
##
                              Game 1 (Simple Game)
##
##
                   Game 2 (Partner Identity Game)
##
print("What game is worst for total earning?")
## [1] "What game is worst for total earning?"
print(summary(SBJs$worst_total))
##
                             Game 1 (Simple Game)
##
                   Game 2 (Partner Identity Game)
##
##
## Game 4 (Partner Identity and Information Game)
##
##
                        No idea / Do not remember
##
##
                Game 3 (Partner Information Game)
##
print("In Simple Game, profit is higher if you send more?")
## [1] "In Simple Game, profit is higher if you send more?"
print(summary(SBJs$send_more_for_profit))
      Min. 1st Qu. Median
##
                              Mean 3rd Qu.
                                               Max.
##
               1.0
                       1.0
                               1.8
                                        3.0
                                                4.0
print("In Simple Game, profit is higher if you send less?")
## [1] "In Simple Game, profit is higher if you send less?"
print(summary(SBJs$send_less_for_profit))
##
      Min. 1st Qu. Median
                              Mean 3rd Qu.
                                               Max.
             2.000
                     2.500
                              2.633
                                      3.750
                                              4.000
print("In Simple Game, you are receive, you send back more if your sender send more?")
## [1] "In Simple Game, you are receive, you send back more if your sender send more?"
print(summary(SBJs$trust_help_receiver))
##
      Min. 1st Qu. Median
                              Mean 3rd Qu.
                                               Max.
             2.000
                     3.000
                              2.733
                                      4.000
                                              5.000
     1.000
print("Show ID and Score help to realize behavior of partners in the history?")
## [1] "Show ID and Score help to realize behavior of partners in the history?"
print(summary(SBJs$show_id_help))
##
      Min. 1st Qu.
                    Median
                              Mean 3rd Qu.
                                               Max.
                     3.000
     1.000
             2,000
                              2.633
                                      3.000
                                              5.000
print(summary(SBJs$show_score_help))
```

```
##
      Min. 1st Qu. Median
                              Mean 3rd Qu.
##
       1.0
               3.0
                       3.0
                               3.2
                                       4.0
                                                5.0
print(summary(SBJs$show_combine_help))
##
      Min. 1st Qu. Median
                              Mean 3rd Qu.
                                               Max.
##
     1.000
            2.250
                    3.000
                             2.667
                                     3.000
                                             4.000
print("In Combine game, trust score reflects correct behavior of the partner?")
## [1] "In Combine game, trust score reflects correct behavior of the partner?"
print(summary(SBJs$trust_score_correctness))
##
      Min. 1st Qu. Median
                              Mean 3rd Qu.
                                               Max.
                                              5.000
             3.000
                     3.000
                             3.267
                                     4.000
print("In Score game, you send more if your partner has higher trust score?")
## [1] "In Score game, you send more if your partner has higher trust score?"
print(summary(SBJs$trust_help_sender))
      Min. 1st Qu. Median
                              Mean 3rd Qu.
                                               Max.
                                                5.0
##
       1.0
               2.0
                       3.0
                               2.8
                                       3.0
print("Showing ID and score help you decide how to behave?")
## [1] "Showing ID and score help you decide how to behave?"
print(summary(SBJs$identity_help_decide))
##
      Min. 1st Qu. Median
                              Mean 3rd Qu.
                                              Max
                     3.000
                             2.633
             2.000
                                     3.000
                                              5.000
print(summary(SBJs$trust_score_help_decide))
##
      Min. 1st Qu. Median
                              Mean 3rd Qu.
                                               Max.
       1.0
               3.0
                       3.0
                               3.2
                                                4.0
print(summary(SBJs$combine_help_decide))
##
      Min. 1st Qu. Median
                              Mean 3rd Qu.
                                               Max.
##
       1.0
               3.0
                       4.0
                               3.3
                                       4.0
                                                4.0
print("What factor is more important?")
## [1] "What factor is more important?"
print(summary(SBJs$important_factor))
##
        Identity No Preference
                                 Trust score
##
              16
print("Do you think your partners are fair?")
## [1] "Do you think your partners are fair?"
print(summary(SBJs$partner_fair))
##
      Min. 1st Qu. Median
                              Mean 3rd Qu.
                                               Max.
##
                       2.0
                               2.4
                                                5.0
       1.0
               2.0
                                       3.0
```

Chi square test between factorial questions

We want to see if the questionaire showed the correct experience of users.

For factorial question, we will calculate chi - square test to see whether they are significant or not.

```
chi_square(SBJs$receive_back_most, SBJs$best_personal)
##
        [,1] [,2] [,3] [,4]
## [1,]
           3
                0
                      0
## [2,]
           4
                      0
                           1
                 4
## [3,]
           2
                9
                      1
                           1
## [4,]
                2
           0
##
##
   Fisher's Exact Test for Count Data
##
## data: mm
## p-value = 0.08833
## alternative hypothesis: two.sided
chi_square(SBJs$receive_back_most, SBJs$worst_personal)
        [,1] [,2] [,3] [,4]
##
## [1,]
           2
                1
                      0
## [2,]
                           0
           9
                0
                      0
          11
## [3,]
                2
                      0
                           0
## [4,]
           3
                      1
                           0
##
##
   Fisher's Exact Test for Count Data
##
## data: mm
## p-value = 0.173
## alternative hypothesis: two.sided
chi_square(SBJs$receive_back_most, SBJs$best_total)
##
        [,1] [,2] [,3] [,4]
## [1,]
                2
           0
                      1
## [2,]
           4
                 4
                      0
                           0
## [3,]
           4
                8
                      0
                           1
## [4,]
##
##
   Fisher's Exact Test for Count Data
##
## data: mm
## p-value = 0.187
## alternative hypothesis: two.sided
chi_square(SBJs$receive_back_most, SBJs$worst_total)
##
        [,1] [,2] [,3] [,4]
## [1,]
           2
                 1
                      0
## [2,]
           6
                 1
                      1
                           1
## [3,]
          12
                           0
                 0
                      1
```

[4,]

##

3

0

Fisher's Exact Test for Count Data

```
##
## data: mm
## p-value = 0.457
## alternative hypothesis: two.sided
chi_square(SBJs$best_personal, SBJs$worst_personal)
##
        [,1] [,2] [,3] [,4]
## [1,]
           8
                1
## [2,]
          16
                0
                     0
                           0
                           0
## [3,]
           0
                1
                     1
## [4,]
           2
                1
                     0
                           0
## Fisher's Exact Test for Count Data
##
## data: mm
## p-value = 0.003941
## alternative hypothesis: two.sided
chi_square(SBJs$best_personal, SBJs$best_total)
##
        [,1] [,2] [,3] [,4]
## [1,]
                4
## [2,]
           5
               10
                     0
                           0
## [3,]
           1
                     0
                           1
## [4,]
           0
                1
                     0
## Fisher's Exact Test for Count Data
## data: mm
## p-value = 0.1626
## alternative hypothesis: two.sided
chi_square(SBJs$best_personal, SBJs$worst_total)
        [,1] [,2] [,3] [,4]
##
## [1,]
           6
## [2,]
          14
                0
                           0
                     1
## [3,]
           1
                0
                     1
                           0
## [4,]
           3
                0
                           0
                     0
## Fisher's Exact Test for Count Data
## data: mm
## p-value = 0.1317
## alternative hypothesis: two.sided
chi_square(SBJs$worst_personal, SBJs$best_total)
##
        [,1] [,2] [,3] [,4]
## [1,]
               14
## [2,]
           0
                1
                     1
                           1
## [3,]
           1
                0
                     0
                           0
                           0
## [4,]
           0
                0
                     0
## Fisher's Exact Test for Count Data
##
```

```
## data: mm
## p-value = 0.01752
## alternative hypothesis: two.sided
chi_square(SBJs$worst_personal, SBJs$worst_total)
        [,1] [,2] [,3] [,4]
## [1,]
         22
               1
                    1
## [2,]
         1
               1
                    1
## [3,]
          1
                     0
                         0
               0
## [4,]
          0
               0
                     0
                         0
##
## Fisher's Exact Test for Count Data
##
## data: mm
## p-value = 0.1478
## alternative hypothesis: two.sided
chi_square(SBJs$best_total, SBJs$worst_total)
        [,1] [,2] [,3] [,4]
##
## [1,]
          8
               0
                    1
## [2,]
         14
                     0
                         0
                         0
## [3,]
          0
                     0
                1
## [4,]
          0
                         0
## Fisher's Exact Test for Count Data
##
## data: mm
## p-value = 0.01349
## alternative hypothesis: two.sided
```

Comparing questionaire with real data

Highest sending back

In the first question, we ask what game the receivers will send back most, given the same amount of sending first by senders.

First, we analyze for all games. From the above analysis (basic data analysis), we know the increasing order is: Simple Game < Score Game < ID Game < Combine Game, but actually the difference between 3 last games are very small.

Best and worst game for personal earning and total earning

In the questionarie, for the best game, 16 people selected game 4, 9 selected game 3 (Score Game), 3 and 2 selected Game 2 (ID Game) and Game 1 (Simple Game) respectively.

For the worst game, the numbers are: 26 for game 1, 1 for Game 3 and 3 for Game 4.

For best game for total earnings,

We can analyze the data to see what is the correct answer, the numbers selected Game 1, 2, 3, 4 are 1, 3, 10, 15 respectively, and there is 1 person has no idea

For the worst, the numbers are 24, 2, 1, 2, and again there is 1 person has no idea.

```
best_personal_earnings = c(0, 0, 0, 0)
worst_personal_earnings = c(0, 0, 0, 0)
best_total_earnings = c(0, 0, 0, 0)
worst_total_earnings = c(0, 0, 0, 0)
real_best_personal = as.numeric()
real_worst_personal = as.numeric()
real_best_total = as.numeric()
real_worst_total = as.numeric()
for (exp_id in 1:num_exp) {
    first_round_of_exp_subjects = (exp_id - 1) * num_rounds_per_game *
       num users + 1
   last_round_of_exp_subjects = exp_id * num_rounds_per_game *
       num users
   simple_game = simple_games[first_round_of_exp_subjects:last_round_of_exp_subjects,
    id_game = id_games[first_round_of_exp_subjects:last_round_of_exp_subjects,
    score_game = score_games[first_round_of_exp_subjects:last_round_of_exp_subjects,
    combine_game = combine_games[first_round_of_exp_subjects:last_round_of_exp_subjects,
   for (user id in 1:num users) {
        earning = c(sum(simple_game[simple_game$Subject ==
            user_id, ]$CurrGameProfit), sum(id_game[id_game$Subject ==
            user_id, ]$CurrGameProfit), sum(score_game[score_game$Subject ==
            user id, ]$CurrGameProfit), sum(combine game[combine game$Subject ==
            user id, ]$CurrGameProfit))
       best_personal_earnings[which.max(earning)] = best_personal_earnings[which.max(earning)] +
```

```
worst_personal_earnings[which.min(earning)] = worst_personal_earnings[which.min(earning)] +
        real_best_personal <- c(real_best_personal,</pre>
            which.max(earning))
        real_worst_personal <- c(real_worst_personal,</pre>
            which.min(earning))
   }
    earning = c(sum(simple_game$CurrGameProfit), sum(id_game$CurrGameProfit),
        sum(score_game$CurrGameProfit), sum(combine_game$CurrGameProfit))
   best_total_earnings[which.max(earning)] = best_total_earnings[which.max(earning)] +
    worst_total_earnings[which.min(earning)] = worst_total_earnings[which.min(earning)] +
   real_best_total <- c(real_best_total, which.max(earning))</pre>
   real_worst_total <- c(real_worst_total, which.min(earning))</pre>
}
print(best_personal_earnings)
## [1] 3 9 7 11
print(worst_personal_earnings)
## [1] 25 3 2 0
print(best_total_earnings)
## [1] 0 3 0 2
print(worst_total_earnings)
## [1] 4 0 1 0
print("Comparing questionnaire with real data, one by one")
## [1] "Comparing questionnaire with real data, one by one"
print(data.frame(SBJs$best_personal, real_best_personal))
                                  SBJs.best_personal real_best_personal
## 1
     Game 4 (Partner Identity and Information Game)
                                                                        3
                   Game 3 (Partner Information Game)
                                                                        2
                                                                        2
## 3 Game 4 (Partner Identity and Information Game)
## 4 Game 4 (Partner Identity and Information Game)
                                                                        3
## 5
      Game 4 (Partner Identity and Information Game)
                                                                        3
## 6
                   Game 3 (Partner Information Game)
                                                                        2
                                                                        2
## 7
                      Game 2 (Partner Identity Game)
## 8
     Game 4 (Partner Identity and Information Game)
                                                                        4
## 9
                                Game 1 (Simple Game)
                                                                        4
## 10
                   Game 3 (Partner Information Game)
                                                                        4
## 11
                      Game 2 (Partner Identity Game)
                                                                        2
                   Game 3 (Partner Information Game)
                                                                        3
## 12
## 13 Game 4 (Partner Identity and Information Game)
                                                                        4
                                                                        4
## 14 Game 4 (Partner Identity and Information Game)
                   Game 3 (Partner Information Game)
                                                                        4
## 16 Game 4 (Partner Identity and Information Game)
                                                                        4
```

```
## 17 Game 4 (Partner Identity and Information Game)
                                                                         3
                                                                         4
## 18 Game 4 (Partner Identity and Information Game)
                       Game 2 (Partner Identity Game)
                                                                         3
                                                                         2
## 20 Game 4 (Partner Identity and Information Game)
## 21
                    Game 3 (Partner Information Game)
                                                                         4
## 22 Game 4 (Partner Identity and Information Game)
                                                                         2
## 23 Game 4 (Partner Identity and Information Game)
                                                                         2
      Game 4 (Partner Identity and Information Game)
                                                                         4
## 25
                    Game 3 (Partner Information Game)
                                                                         3
## 26
                    Game 3 (Partner Information Game)
                                                                         1
## 27
                    Game 3 (Partner Information Game)
                                                                         1
## 28
                                 Game 1 (Simple Game)
                                                                         1
## 29 Game 4 (Partner Identity and Information Game)
                                                                         2
## 30 Game 4 (Partner Identity and Information Game)
                                                                         4
print(data.frame(SBJs$worst_personal, real_worst_personal))
##
                                  SBJs.worst_personal real_worst_personal
## 1
                                 Game 1 (Simple Game)
                                                                          1
## 2
      Game 4 (Partner Identity and Information Game)
                                                                          1
                                 Game 1 (Simple Game)
                                                                          1
## 4
                                 Game 1 (Simple Game)
                                                                           1
## 5
                                 Game 1 (Simple Game)
                                                                          1
## 6
                                 Game 1 (Simple Game)
                                                                          1
## 7
                                 Game 1 (Simple Game)
                                                                          1
## 8
                                 Game 1 (Simple Game)
                                                                          1
## 9
      Game 4 (Partner Identity and Information Game)
                                                                          1
## 10
                                 Game 1 (Simple Game)
                                                                          1
## 11
                                 Game 1 (Simple Game)
                                                                          1
## 12
                                 Game 1 (Simple Game)
## 13
                                 Game 1 (Simple Game)
                                                                          1
## 14
                                 Game 1 (Simple Game)
                                                                           1
## 15
                                 Game 1 (Simple Game)
                                                                          1
## 16
                                 Game 1 (Simple Game)
                                                                           1
## 17
                                 Game 1 (Simple Game)
                                                                          1
                                 Game 1 (Simple Game)
                                                                           2
      Game 4 (Partner Identity and Information Game)
## 19
                                                                          1
## 20
                                 Game 1 (Simple Game)
                                                                          1
## 21
                                 Game 1 (Simple Game)
                                                                          1
## 22
                                 Game 1 (Simple Game)
                                                                          1
## 23
                                 Game 1 (Simple Game)
                                                                          1
## 24
                                 Game 1 (Simple Game)
                                                                          1
                                                                          2
## 25
                                 Game 1 (Simple Game)
## 26
                                 Game 1 (Simple Game)
                                                                          3
## 27
                                 Game 1 (Simple Game)
                                                                          2
## 28
                   Game 3 (Partner Information Game)
                                                                          3
## 29
                                 Game 1 (Simple Game)
                                                                          1
                                 Game 1 (Simple Game)
                                                                          1
print(data.frame(SBJs$best_total, real_best_total))
                                       SBJs.best_total real_best_total
      Game 4 (Partner Identity and Information Game)
## 1
                                                                      2
                            No idea / Do not remember
                                                                      2
## 3
      Game 4 (Partner Identity and Information Game)
                                                                      4
```

```
4
      Game 4 (Partner Identity and Information Game)
      Game 4 (Partner Identity and Information Game)
                                                                      2
## 7
                       Game 2 (Partner Identity Game)
                                                                      2
## 8
                   Game 3 (Partner Information Game)
                                                                      4
## 9
                                 Game 1 (Simple Game)
                                                                      2
## 10
                   Game 3 (Partner Information Game)
                                                                      4
                                                                      2
## 11
                       Game 2 (Partner Identity Game)
      Game 4 (Partner Identity and Information Game)
                                                                      2
                                                                      4
      Game 4 (Partner Identity and Information Game)
      Game 4 (Partner Identity and Information Game)
                                                                      2
                                                                      4
                    Game 3 (Partner Information Game)
                                                                      2
## 16 Game 4 (Partner Identity and Information Game)
                                                                      2
      Game 4 (Partner Identity and Information Game)
      Game 4 (Partner Identity and Information Game)
                                                                      4
      Game 4 (Partner Identity and Information Game)
                                                                      2
## 20
                                                                      4
                       Game 2 (Partner Identity Game)
## 21
                   Game 3 (Partner Information Game)
                                                                      2
## 22
                                                                      2
                   Game 3 (Partner Information Game)
      Game 4 (Partner Identity and Information Game)
                                                                      4
## 24
                   Game 3 (Partner Information Game)
                                                                      2
                    Game 3 (Partner Information Game)
                                                                      4
## 26 Game 4 (Partner Identity and Information Game)
                                                                      2
      Game 4 (Partner Identity and Information Game)
                                                                      2
                                                                      4
## 28
                   Game 3 (Partner Information Game)
                   Game 3 (Partner Information Game)
                                                                      2
## 30 Game 4 (Partner Identity and Information Game)
                                                                      4
print(data.frame(SBJs$worst_total, real_worst_total))
##
                                     SBJs.worst_total real_worst_total
## 1
                                 Game 1 (Simple Game)
## 2
                      Game 2 (Partner Identity Game)
                                                                       1
## 3
                                 Game 1 (Simple Game)
                                                                       1
## 4
                                 Game 1 (Simple Game)
                                                                       1
## 5
                                 Game 1 (Simple Game)
## 6
                                 Game 1 (Simple Game)
                                                                       1
## 7
                                 Game 1 (Simple Game)
                                                                       1
## 8
                                 Game 1 (Simple Game)
                                                                       1
      Game 4 (Partner Identity and Information Game)
                                                                       1
## 10
                            No idea / Do not remember
                                                                       3
## 11
                                 Game 1 (Simple Game)
                                                                       1
## 12
                                 Game 1 (Simple Game)
                                                                       1
                                 Game 1 (Simple Game)
## 13
                                                                       1
## 14
                                 Game 1 (Simple Game)
                                                                       1
## 15
                                                                       3
                                 Game 1 (Simple Game)
## 16
                                 Game 1 (Simple Game)
                                                                       1
## 17
                                 Game 1 (Simple Game)
                                                                       1
## 18
                                 Game 1 (Simple Game)
                                                                       1
## 19
                                 Game 1 (Simple Game)
                                                                       1
```

Game 3 (Partner Information Game)

2

3

1

1

1

4

20

21

22

23

Game 1 (Simple Game)

Game 1 (Simple Game)

Game 1 (Simple Game)

Game 3 (Partner Information Game)

24 Game 4 (Partner Identity and Information Game)

##	25	Game 1 (Simple Game)	3
##	26	Game 2 (Partner Identity Game)	1
##	27	Game 1 (Simple Game)	1
##	28	Game 1 (Simple Game)	1
##	29	Game 1 (Simple Game)	1
##	30	Game 1 (Simple Game)	3

Consitency between questionnaire and real data in best personal earning

```
# profit of game people believe that it is the best
best_person_earning_questionnaire = as.numeric()
worst_person_earning_questionnaire = as.numeric()
# profit of game which is really best for personal
real_best_person_earning = as.numeric()
real_worst_person_earning = as.numeric()
for (exp id in 1:num exp) {
   first_round_of_exp_subjects = (exp_id - 1) * num_rounds_per_game *
        num users + 1
   last_round_of_exp_subjects = exp_id * num_rounds_per_game *
       num users
    simple_game = simple_games[first_round_of_exp_subjects:last_round_of_exp_subjects,
    id_game = id_games[first_round_of_exp_subjects:last_round_of_exp_subjects,
    score_game = score_games[first_round_of_exp_subjects:last_round_of_exp_subjects,
    combine_game = combine_games[first_round_of_exp_subjects:last_round_of_exp_subjects,
   for (user_id in 1:num_users) {
        earning = c(sum(simple_game[simple_game$Subject ==
            user_id, ]$CurrGameProfit), sum(id_game[id_game$Subject ==
            user_id, ]$CurrGameProfit), sum(score_game[score_game$Subject ==
            user_id, ]$CurrGameProfit), sum(combine_game[combine_game$Subject ==
            user id, ]$CurrGameProfit))
        best_person_earning_questionnaire <- c(best_person_earning_questionnaire,</pre>
            earning[as.numeric(SBJs$best_personal[(user_id +
                (exp_id - 1) * num_users)])])
        real_best_person_earning <- c(real_best_person_earning,</pre>
            max(earning))
        worst_person_earning_questionnaire <- c(worst_person_earning_questionnaire,</pre>
            earning[as.numeric(SBJs$worst_personal[(user_id +
                (exp_id - 1) * num_users)])])
        real_worst_person_earning <- c(real_worst_person_earning,</pre>
            min(earning))
        # print ('---') print
        # (earning[as.numeric(SBJs$worst_personal[(user_id
        # + (exp_id - 1) * num_users)])]) print
        # (min(earning))
   }
}
print(t.test(best_person_earning_questionnaire, real_best_person_earning,
   paired = TRUE))
```

```
##
## Paired t-test
##
## data: best_person_earning_questionnaire and real_best_person_earning
## t = -5.9516, df = 29, p-value = 1.819e-06
## alternative hypothesis: true difference in means is not equal to 0
## 95 percent confidence interval:
## -77.08027 -37.65307
## sample estimates:
## mean of the differences
##
                -57.36667
print(t.test(worst_person_earning_questionnaire, real_worst_person_earning,
    paired = TRUE))
##
## Paired t-test
##
## data: worst_person_earning_questionnaire and real_worst_person_earning
## t = 2.3022, df = 29, p-value = 0.0287
\#\# alternative hypothesis: true difference in means is not equal to 0
## 95 percent confidence interval:
   1.748415 29.584918
## sample estimates:
## mean of the differences
##
                  15.66667
```

Chi square test between questionnaire and real data

```
best_personal_earnings = c(0, 0, 0, 0)
worst_personal_earnings = c(0, 0, 0, 0)
best_total_earnings = c(0, 0, 0, 0)
worst_total_earnings = c(0, 0, 0, 0)
real_best_personal = as.numeric()
real_worst_personal = as.numeric()
real_best_total = as.numeric()
real_worst_total = as.numeric()
for (exp_id in 1:num_exp) {
    first_round_of_exp_subjects = (exp_id - 1) * num_rounds_per_game *
        num_users + 1
   last_round_of_exp_subjects = exp_id * num_rounds_per_game *
       num_users
    simple_game = simple_games[first_round_of_exp_subjects:last_round_of_exp_subjects,
    id_game = id_games[first_round_of_exp_subjects:last_round_of_exp_subjects,
    score_game = score_games[first_round_of_exp_subjects:last_round_of_exp_subjects,
    combine game = combine games[first round of exp subjects:last round of exp subjects,
   for (user_id in 1:num_users) {
        earning = c(sum(simple_game[simple_game$Subject ==
            user_id, ]$CurrGameProfit), sum(id_game[id_game$Subject ==
            user_id, ]$CurrGameProfit), sum(score_game[score_game$Subject ==
            user_id, ]$CurrGameProfit), sum(combine_game[combine_game$Subject ==
            user id, ]$CurrGameProfit))
        best_personal_earnings[which.max(earning)] = best_personal_earnings[which.max(earning)] +
        worst_personal_earnings[which.min(earning)] = worst_personal_earnings[which.min(earning)] +
        real_best_personal <- c(real_best_personal,</pre>
            which.max(earning))
        real_worst_personal <- c(real_worst_personal,</pre>
            which.min(earning))
   }
    earning = c(sum(simple_game$CurrGameProfit), sum(id_game$CurrGameProfit),
        sum(score_game$CurrGameProfit), sum(combine_game$CurrGameProfit))
   best_total_earnings[which.max(earning)] = best_total_earnings[which.max(earning)] +
    worst_total_earnings[which.min(earning)] = worst_total_earnings[which.min(earning)] +
    # repeat 6 times for 6 users because all of 6 users
    # have the same best game for total earning
   for (i in 1:num users) {
        real_best_total <- c(real_best_total, which.max(earning))</pre>
        real worst total <- c(real worst total, which.min(earning))</pre>
```

```
}
chi_square(SBJs$best_personal, real_best_personal)
        [,1] [,2] [,3] [,4]
## [1,]
           2
                2
                      2
                           7
## [2,]
           0
                5
                      4
## [3,]
           1
                0
                      0
                           1
                2
## [4,]
           0
                      1
##
## Fisher's Exact Test for Count Data
##
## data: mm
## p-value = 0.3075
## alternative hypothesis: two.sided
chi_square(SBJs$worst_personal, real_worst_personal)
##
        [,1] [,2] [,3] [,4]
## [1,]
          22
                3
                      1
## [2,]
                      0
                           0
           3
                0
## [3,]
           0
                0
                           0
                      1
## [4,]
           0
                           0
##
## Fisher's Exact Test for Count Data
##
## data: mm
## p-value = 0.1607
## alternative hypothesis: two.sided
chi_square(SBJs$best_total, real_best_total)
        [,1] [,2] [,3] [,4]
##
## [1,]
                6
                      0
           0
## [2,]
           0
                7
                           8
## [3,]
           0
                      0
                           0
                1
## [4,]
           0
                      0
                           0
##
## Fisher's Exact Test for Count Data
##
## data: mm
## p-value = 0.9067
## alternative hypothesis: two.sided
chi_square(SBJs$worst_total, real_worst_total)
        [,1] [,2] [,3] [,4]
##
## [1,]
          19
                0
                      5
## [2,]
           1
                0
                           0
## [3,]
           2
                0
                      0
                           0
## [4,]
##
## Fisher's Exact Test for Count Data
##
## data: mm
```

p-value = 0.7167
alternative hypothesis: two.sided

Chi square after reducing the dimension of game

Above, we analyze chi - square for each game (game 1, 2, 3, 4). In this section, we reduce the game to games: without and with trust, or without and with ID.

```
best_personal_earnings = c(0, 0, 0, 0)
worst_personal_earnings = c(0, 0, 0, 0)
best total earnings = c(0, 0, 0, 0)
worst_total_earnings = c(0, 0, 0, 0)
real_best_personal = as.numeric()
real_worst_personal = as.numeric()
real_best_total = as.numeric()
real_worst_total = as.numeric()
for (exp_id in 1:num_exp) {
   first_round_of_exp_subjects = (exp_id - 1) * num_rounds_per_game *
        num_users + 1
    last_round_of_exp_subjects = exp_id * num_rounds_per_game *
       num users
    simple_game = simple_games[first_round_of_exp_subjects:last_round_of_exp_subjects,
    id_game = id_games[first_round_of_exp_subjects:last_round_of_exp_subjects,
    score game = score games[first round of exp subjects:last round of exp subjects,
    combine_game = combine_games[first_round_of_exp_subjects:last_round_of_exp_subjects,
   for (user_id in 1:num_users) {
        earning = c(sum(simple_game[simple_game$Subject ==
            user_id, ]$CurrGameProfit), sum(id_game[id_game$Subject ==
            user_id, ]$CurrGameProfit), sum(score_game[score_game$Subject ==
            user_id, ]$CurrGameProfit), sum(combine_game[combine_game$Subject ==
            user id, ]$CurrGameProfit))
        best_personal_earnings[which.max(earning)] = best_personal_earnings[which.max(earning)] +
        worst_personal_earnings[which.min(earning)] = worst_personal_earnings[which.min(earning)] +
        real_best_personal <- c(real_best_personal,</pre>
            which.max(earning))
        real_worst_personal <- c(real_worst_personal,</pre>
            which.min(earning))
    earning = c(sum(simple_game$CurrGameProfit), sum(id_game$CurrGameProfit),
        sum(score_game$CurrGameProfit), sum(combine_game$CurrGameProfit))
   best_total_earnings[which.max(earning)] = best_total_earnings[which.max(earning)] +
    worst_total_earnings[which.min(earning)] = worst_total_earnings[which.min(earning)] +
        1
    # repeat 6 times for 6 users because all of 6 users
    # have the same best game for total earning
   for (i in 1:num users) {
```

```
real_best_total <- c(real_best_total, which.max(earning))</pre>
        real_worst_total <- c(real_worst_total, which.min(earning))</pre>
    }
}
print("Without and with trust")
## [1] "Without and with trust"
chi_square_2x2(floor(as.numeric(SBJs$best_personal)/2),
    floor(as.numeric(real_best_personal)/2))
##
        [,1] [,2]
## [1,]
          20
                1
## [2,]
           7
                2
##
  Fisher's Exact Test for Count Data
##
##
## data: mm
## p-value = 0.2069
## alternative hypothesis: true odds ratio is not equal to 1
## 95 percent confidence interval:
      0.2430957 352.5438640
##
## sample estimates:
## odds ratio
     5.332763
print("Without and with ID")
## [1] "Without and with ID"
chi_square_2x2(floor(as.numeric(SBJs$best_personal)%%2),
    floor(as.numeric(real_best_personal)%%2))
        [,1] [,2]
## [1,]
           5
                6
           5
## [2,]
               14
##
## Fisher's Exact Test for Count Data
##
## data: mm
## p-value = 0.4253
## alternative hypothesis: true odds ratio is not equal to 1
## 95 percent confidence interval:
    0.3686582 14.5597297
## sample estimates:
## odds ratio
     2.264668
print("Without and with trust")
## [1] "Without and with trust"
chi_square_2x2(floor(as.numeric(SBJs$worst_personal)/2),
    floor(as.numeric(real_worst_personal)/2))
        [,1] [,2]
##
```

```
## [1,]
          1
## [2,]
           4
               22
##
  Fisher's Exact Test for Count Data
##
## data: mm
## p-value = 0.5384
## alternative hypothesis: true odds ratio is not equal to 1
## 95 percent confidence interval:
   0.02800005 30.45845665
## sample estimates:
## odds ratio
    1.790938
print("Without and with ID")
## [1] "Without and with ID"
chi_square_2x2(floor(as.numeric(SBJs$worst_personal)%%2),
   floor(real_worst_personal%%2))
##
        [,1] [,2]
## [1,]
          24
## [2,]
                0
           3
## Fisher's Exact Test for Count Data
##
## data: mm
## p-value = 1
## alternative hypothesis: true odds ratio is not equal to 1
## 95 percent confidence interval:
   0.00000 27.89887
## sample estimates:
## odds ratio
##
print("Without and with trust")
## [1] "Without and with trust"
chi_square_2x2(floor(as.numeric(SBJs$best_total)/2),
   floor(real_best_total/2))
        [,1] [,2]
## [1,]
          20
## [2,]
          10
## Fisher's Exact Test for Count Data
##
## data: mm
## p-value = 1
## alternative hypothesis: true odds ratio is not equal to 1
## 95 percent confidence interval:
##
      0 Inf
## sample estimates:
## odds ratio
##
```

```
print("Without and with ID")
## [1] "Without and with ID"
chi_square_2x2(floor(as.numeric(SBJs$best_total)%%2),
    floor(real_best_total%%2))
        [,1] [,2]
##
## [1,]
          0
               14
## [2,]
           0
               16
##
## Fisher's Exact Test for Count Data
##
## data: mm
## p-value = 1
## alternative hypothesis: true odds ratio is not equal to 1
## 95 percent confidence interval:
      0 Inf
##
## sample estimates:
## odds ratio
print("Without and with trust")
## [1] "Without and with trust"
chi_square_2x2(floor(as.numeric(SBJs$worst_total)/2),
   floor(real_worst_total/2))
##
        [,1] [,2]
## [1,]
          1
## [2,]
           5
               19
##
## Fisher's Exact Test for Count Data
##
## data: mm
## p-value = 1
## alternative hypothesis: true odds ratio is not equal to 1
## 95 percent confidence interval:
## 0.0134252 9.6981212
## sample estimates:
## odds ratio
## 0.7666526
print("Without and with ID")
## [1] "Without and with ID"
chi_square_2x2(floor(as.numeric(SBJs$worst_total)%%2),
   floor(real_worst_total%%2))
##
        [,1] [,2]
## [1,]
          27
## [2,]
           3
##
## Fisher's Exact Test for Count Data
##
```

```
## data: mm
## p-value = 1
## alternative hypothesis: true odds ratio is not equal to 1
## 95 percent confidence interval:
## 0 Inf
## sample estimates:
## odds ratio
## 0
```