

Project Report Template

Introduction:

1.1 Overview

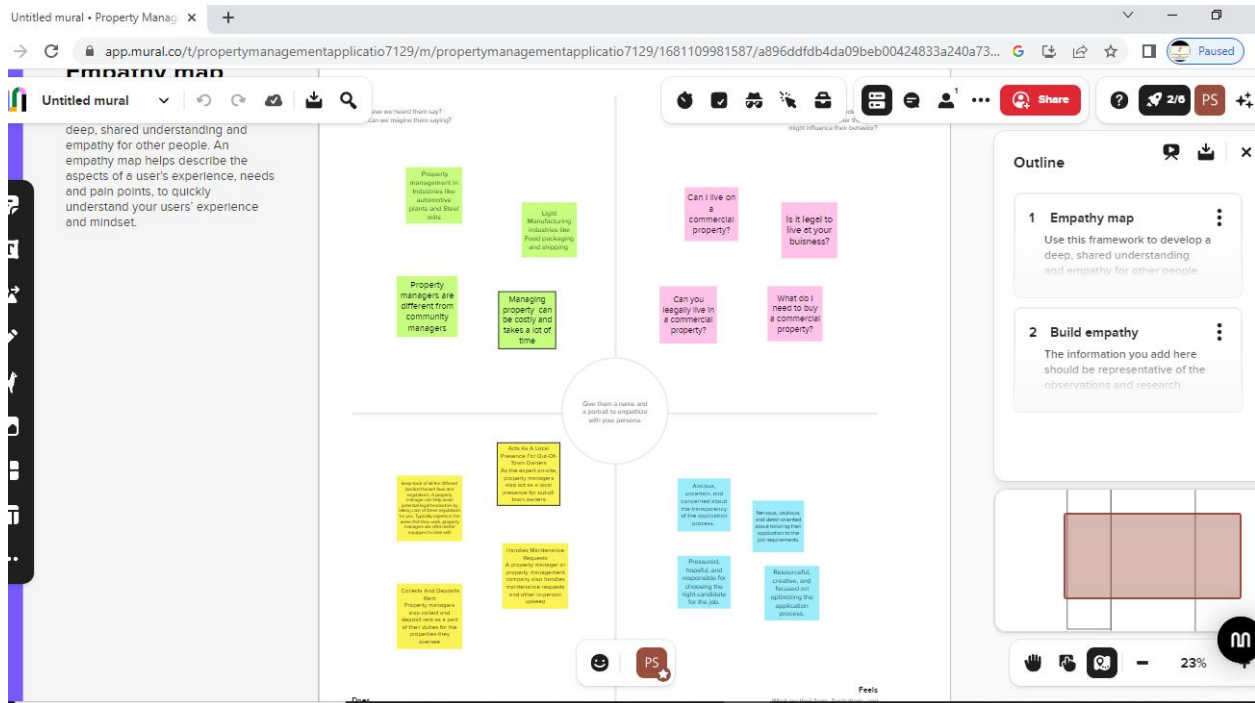
* The project aim is to provide real-time knowledge for all the students who have basic knowledge of salesforce and looking for a real-time project.

1.2 Purpose:

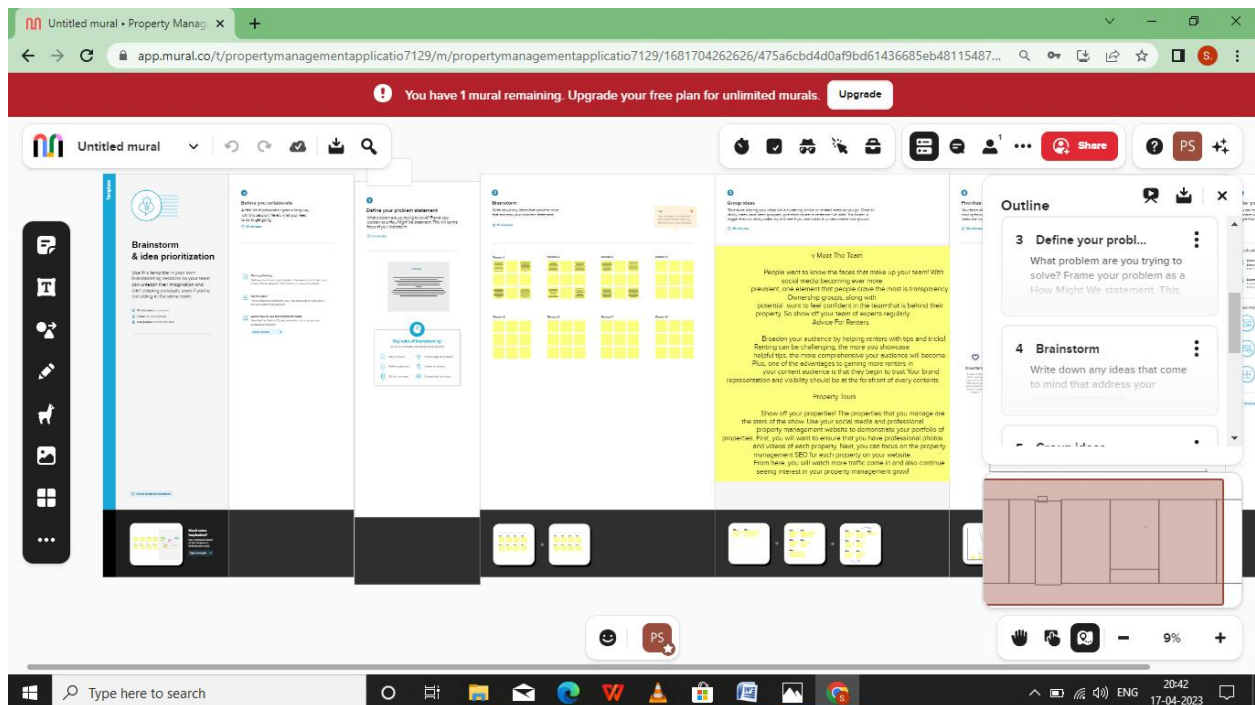
* It is help to those professionals who are in cross-technology and wanted to switch to salesforce with the help of this project they will gain knowledge and can include into their resume as well.

Problem Definition & Design Thinking

2.1 Empathy Map



2.2 Brainstorm and idea Priorization map



3 Result

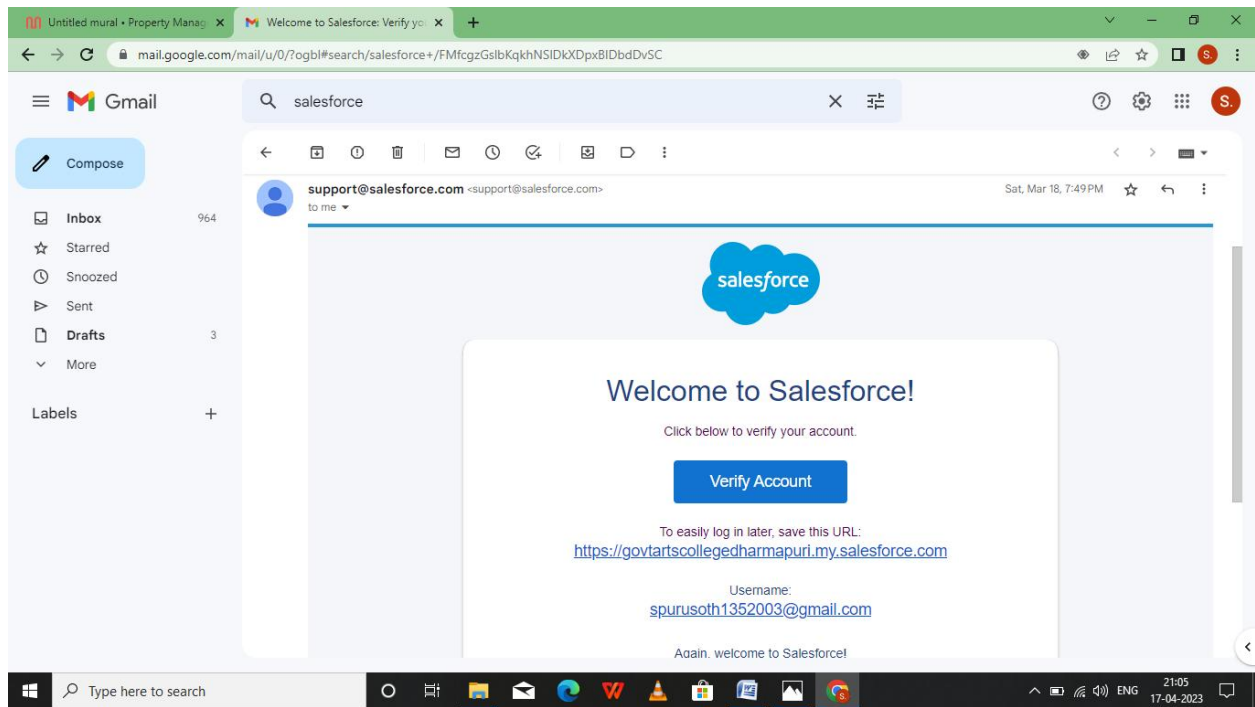
3.1 Data Model

Object name	Fields in the Object	
Obj 1: Lead	Field label	Data Type
	Leads	Auto number
	State	Picklist
Obj 2: Rent	Field label	Data Type
	Discount	Percentage
	BHK	Picklist

3.2 Activity & Screenshot:

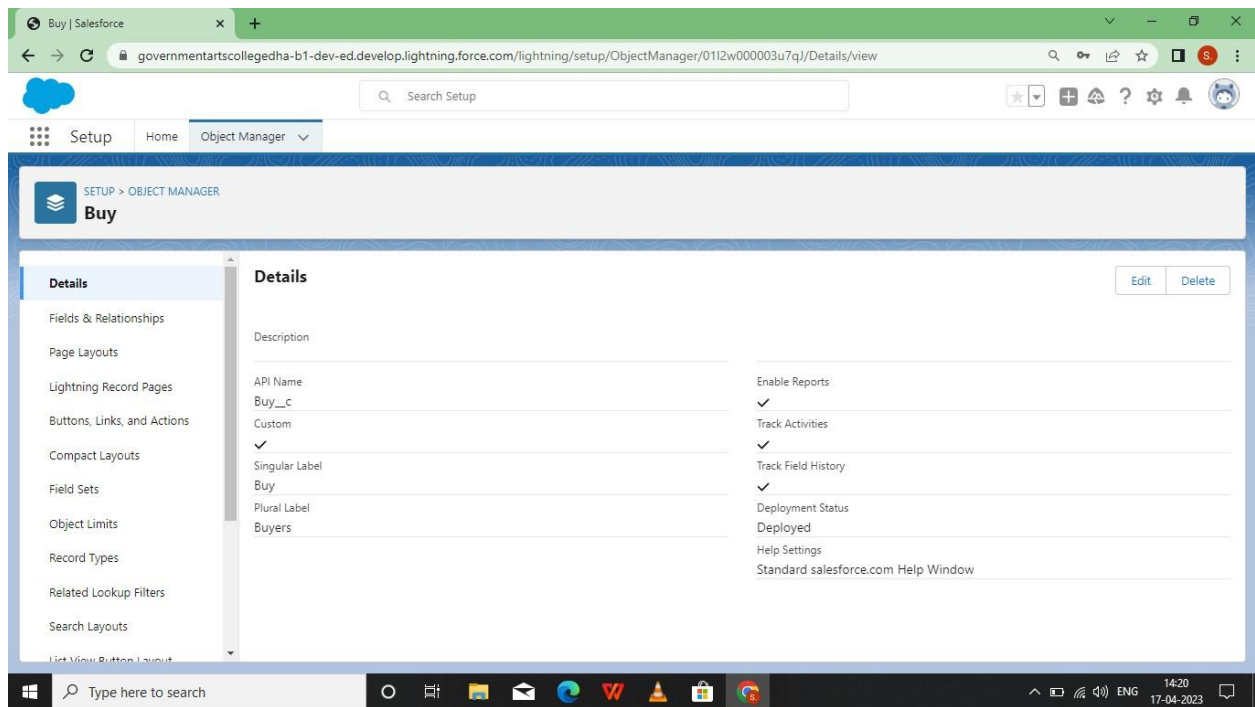
Milestone 1:

Activity 2:



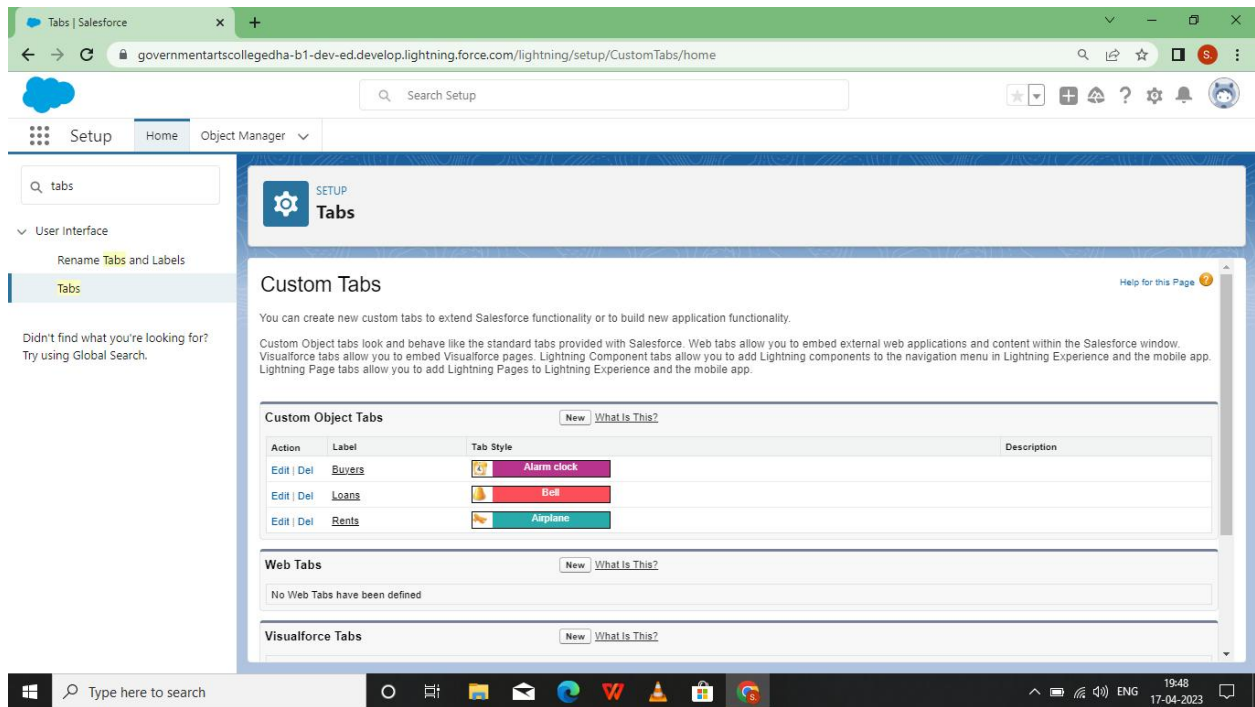
Milestone 2

Activity 1:



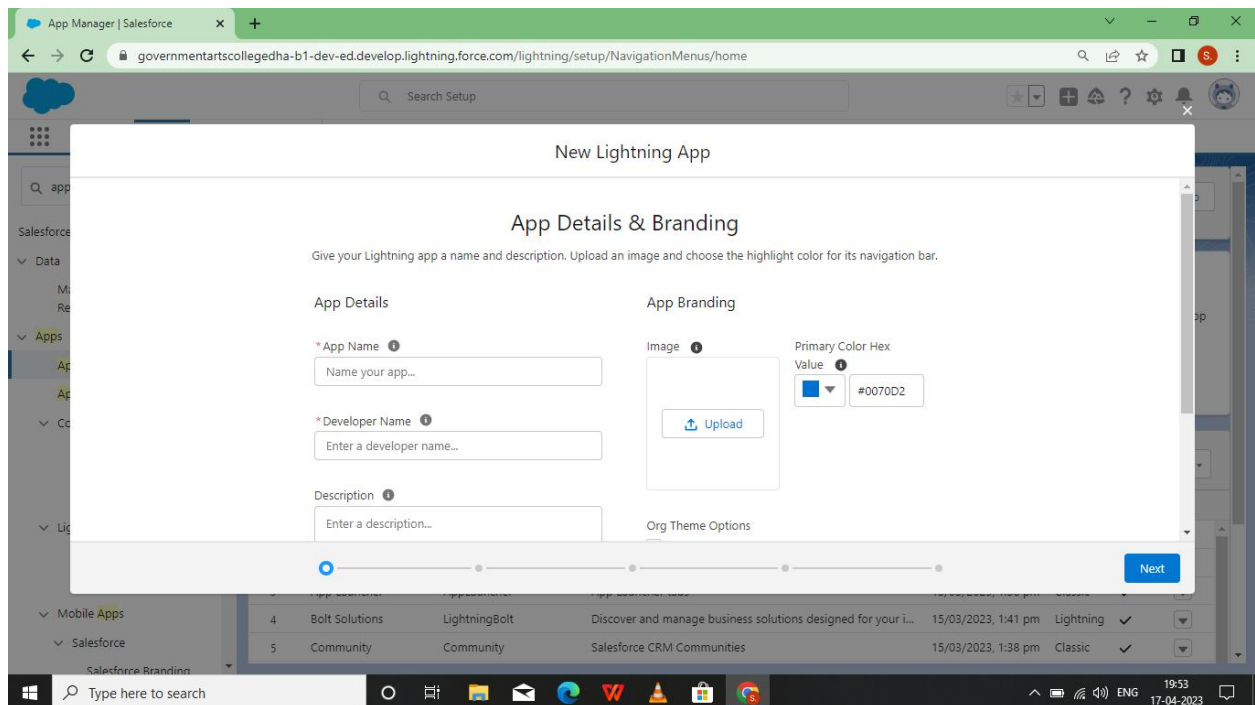
Milestone 3

Activity 1:



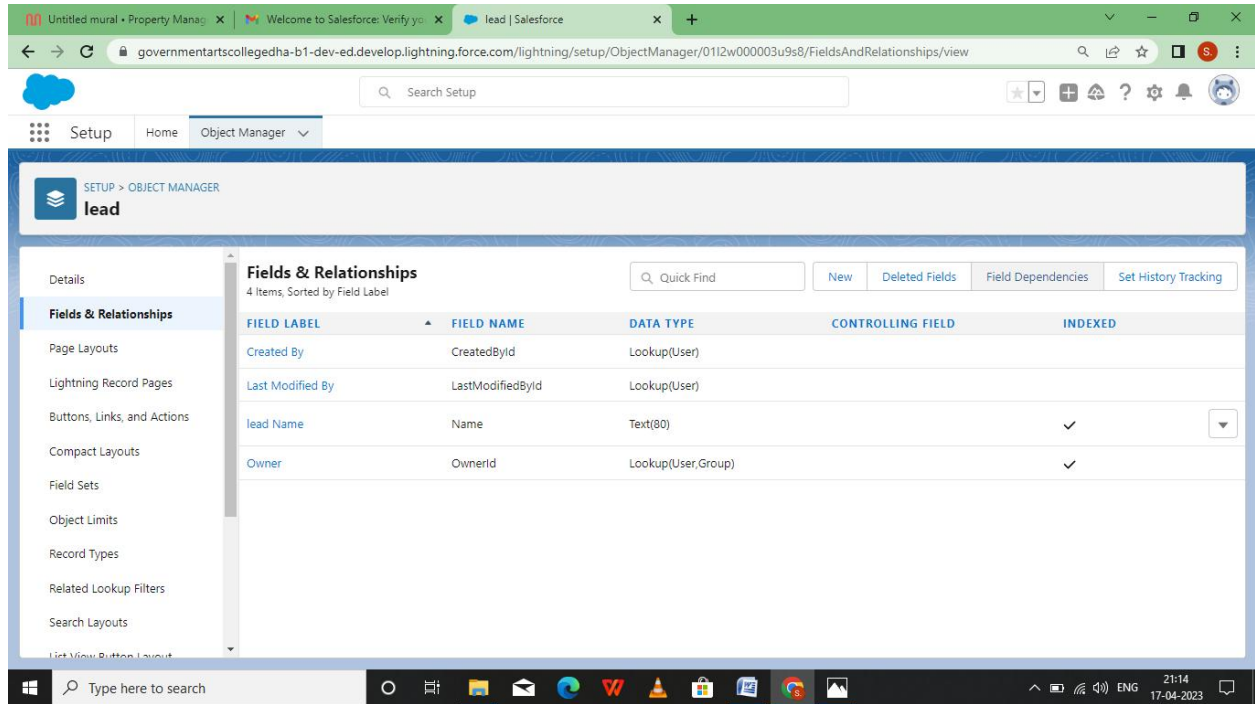
Milestone 4

Activity 1:



Milestone 5

Activity 1

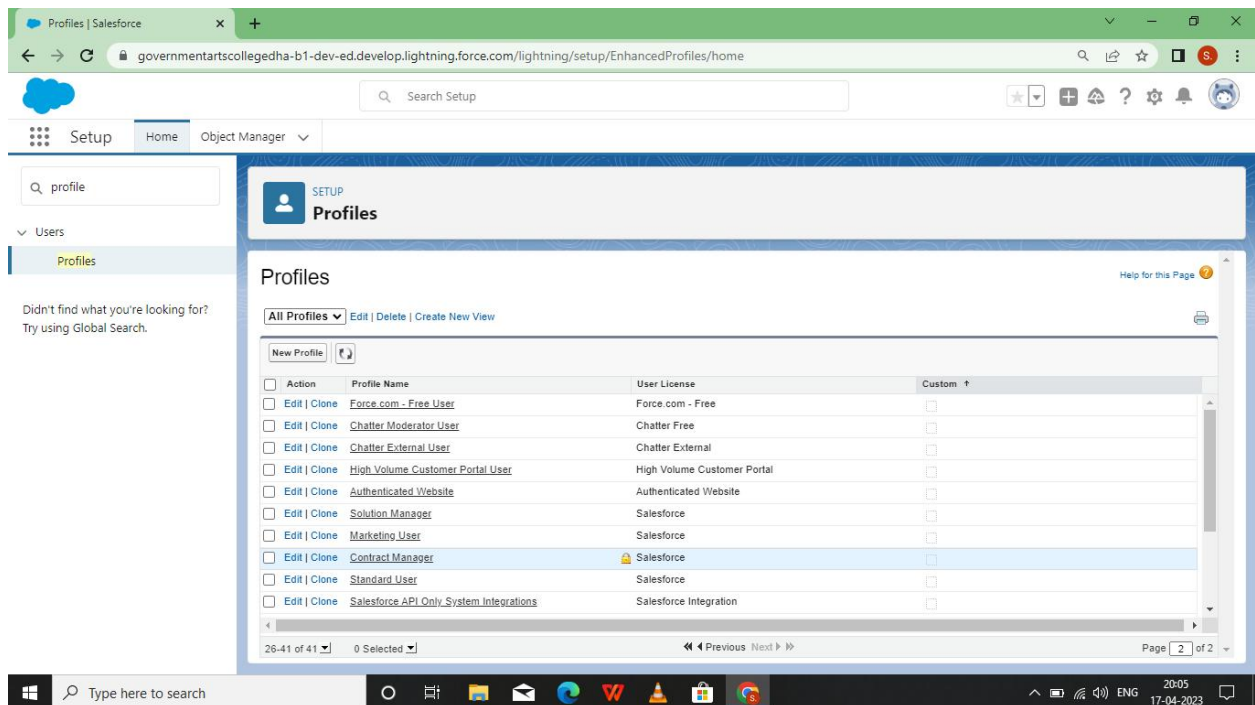


The screenshot shows the Salesforce Object Manager setup page for the 'lead' object. The browser address bar displays the URL: `governmentartscollegedha-b1-dev-ed.develop.lightning.force.com/lightning/setup/ObjectManager/0112w000003u9s8/FieldsAndRelationships/view`. The page title is 'lead' under 'SETUP > OBJECT MANAGER'. The left sidebar contains a navigation menu with options: Details, Fields & Relationships (selected), Page Layouts, Lightning Record Pages, Buttons, Links, and Actions, Compact Layouts, Field Sets, Object Limits, Record Types, Related Lookup Filters, Search Layouts, and List View Button Layout. The main content area is titled 'Fields & Relationships' and shows '4 Items, Sorted by Field Label'. It includes a 'Quick Find' search bar and buttons for 'New', 'Deleted Fields', 'Field Dependencies', and 'Set History Tracking'. A table lists the fields:

FIELD LABEL	FIELD NAME	DATA TYPE	CONTROLLING FIELD	INDEXED
Created By	CreatedById	Lookup(User)		
Last Modified By	LastModifiedById	Lookup(User)		
lead Name	Name	Text(80)		✓
Owner	OwnerId	Lookup(User,Group)		✓

The Windows taskbar at the bottom shows the search bar 'Type here to search' and various application icons. The system clock indicates 21:14 on 17-04-2023.

Activity 4:



The screenshot shows the Salesforce Profiles setup page. The browser address bar displays the URL: `governmentartscollegedha-b1-dev-ed.develop.lightning.force.com/lightning/setup/EnhancedProfiles/home`. The page title is 'Profiles' under 'SETUP'. The left sidebar contains a navigation menu with options: Users and Profiles (selected). The main content area is titled 'Profiles' and includes a 'Help for this Page' link. It features a 'New Profile' button and a table listing existing profiles:

Action	Profile Name	User License	Custom
Edit Clone	Force.com - Free User	Force.com - Free	<input type="checkbox"/>
Edit Clone	Chatter Moderator User	Chatter Free	<input type="checkbox"/>
Edit Clone	Chatter External User	Chatter External	<input type="checkbox"/>
Edit Clone	High Volume Customer Portal User	High Volume Customer Portal	<input type="checkbox"/>
Edit Clone	Authenticated Website	Authenticated Website	<input type="checkbox"/>
Edit Clone	Solution Manager	Salesforce	<input type="checkbox"/>
Edit Clone	Marketing User	Salesforce	<input type="checkbox"/>
Edit Clone	Contract Manager	Salesforce	<input type="checkbox"/>
Edit Clone	Standard User	Salesforce	<input type="checkbox"/>
Edit Clone	Salesforce API Only System Integrations	Salesforce Integration	<input type="checkbox"/>

The bottom of the page shows '26:41 of 41' items, '0 Selected', and navigation buttons for 'Previous' and 'Next'. The system clock indicates 20:05 on 17-04-2023.

Milestone 6

Activity 1:

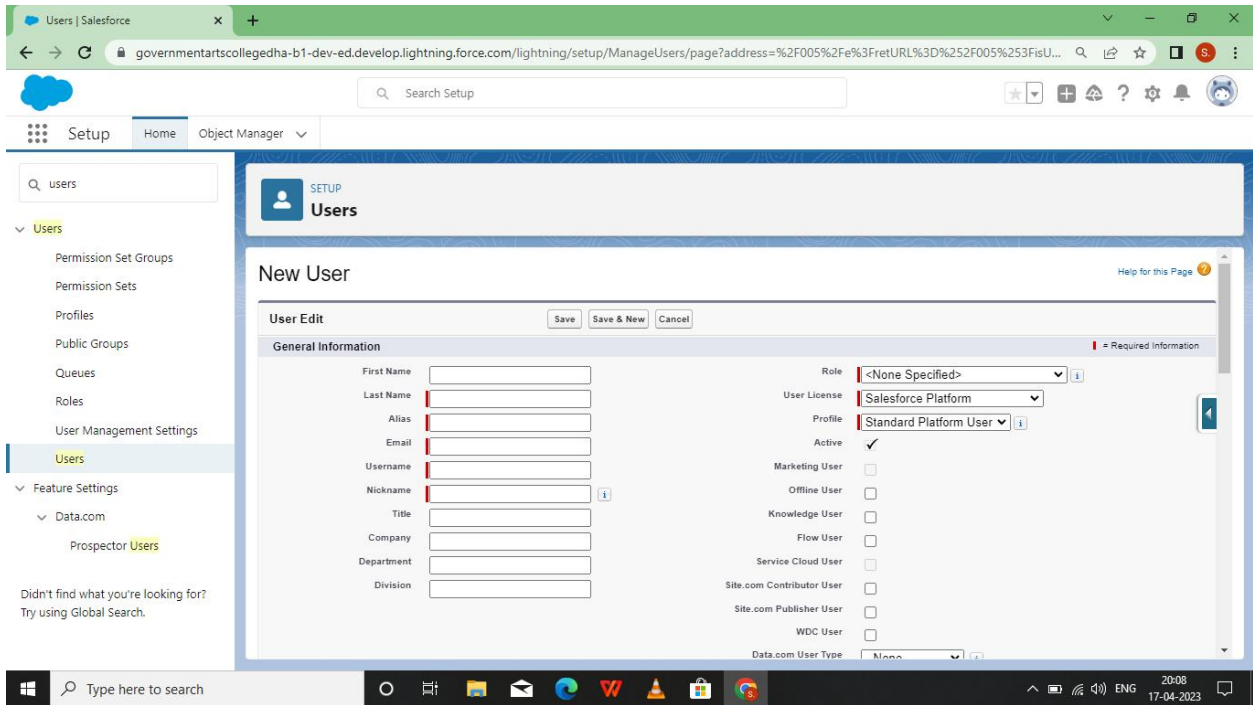
The screenshot shows the Salesforce 'Profiles' setup page in a web browser. The browser's address bar displays a URL from a development instance. The Salesforce interface includes a top navigation bar with 'Setup', 'Home', and 'Object Manager' tabs. A left sidebar contains a search bar and a list of items including 'Users' and 'Profiles'. The main content area is titled 'Profiles' and contains three steps for configuration:

- Step 1. Enter View Name:** Includes a 'View Name' field with the value 'All Profiles', a 'Created By' field with 'Gokulan J.', and a 'Last Modified By' field with 'Gokulan J.'. Buttons for 'Save', 'Save As', 'Delete', and 'Cancel' are at the top.
- Step 2. Specify Filter Criteria:** Features a table with columns 'Setting', 'Operator', and 'Value'. The 'Operator' dropdown is set to 'equals'. Below the table are 'Add Row' and 'Clear All Rows' links, and two example rows: 'Modify All Data equals False' and 'Contact: Modify All equals True'.
- Step 3. Select Columns to Display:** Includes a search bar with 'All' selected and a 'Find' button. Below are two sections: 'Available Settings' (showing 'Too many to display, refine search criteria') and 'Selected Settings' (showing 'Profile Name').

The Windows taskbar at the bottom shows the system clock as 20:06 on 17-04-2023.

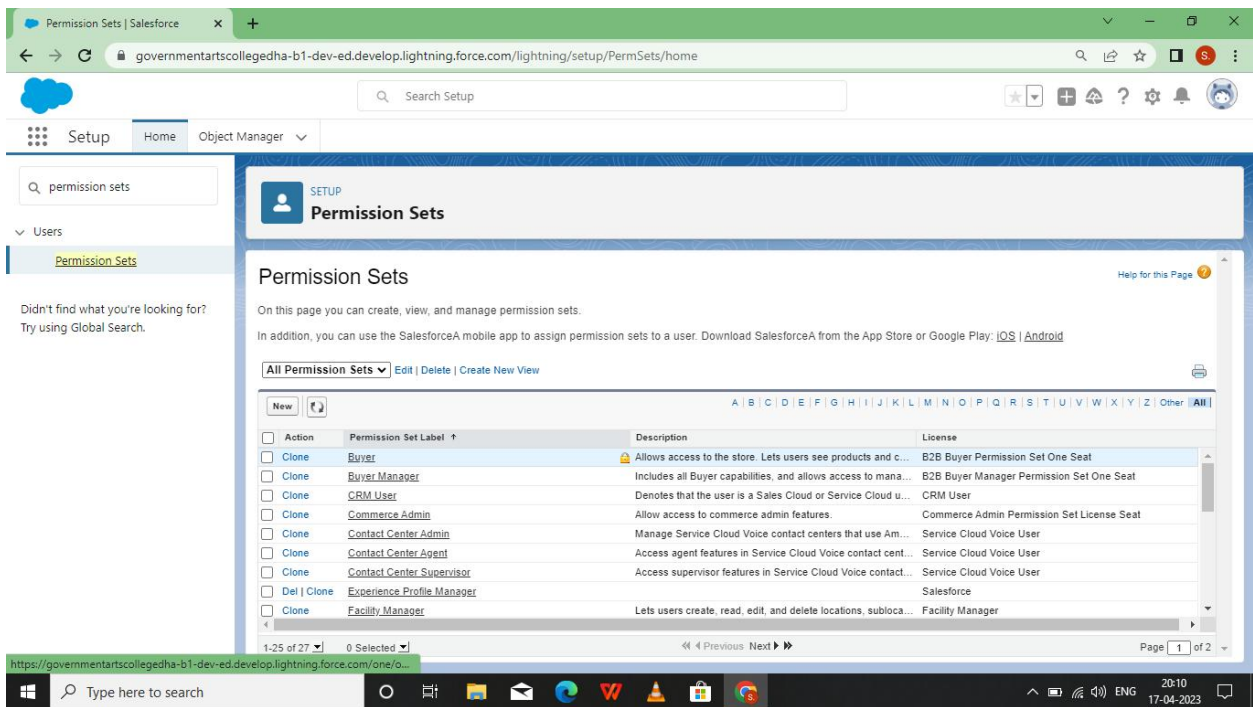
Milestone 7

Activity 1:



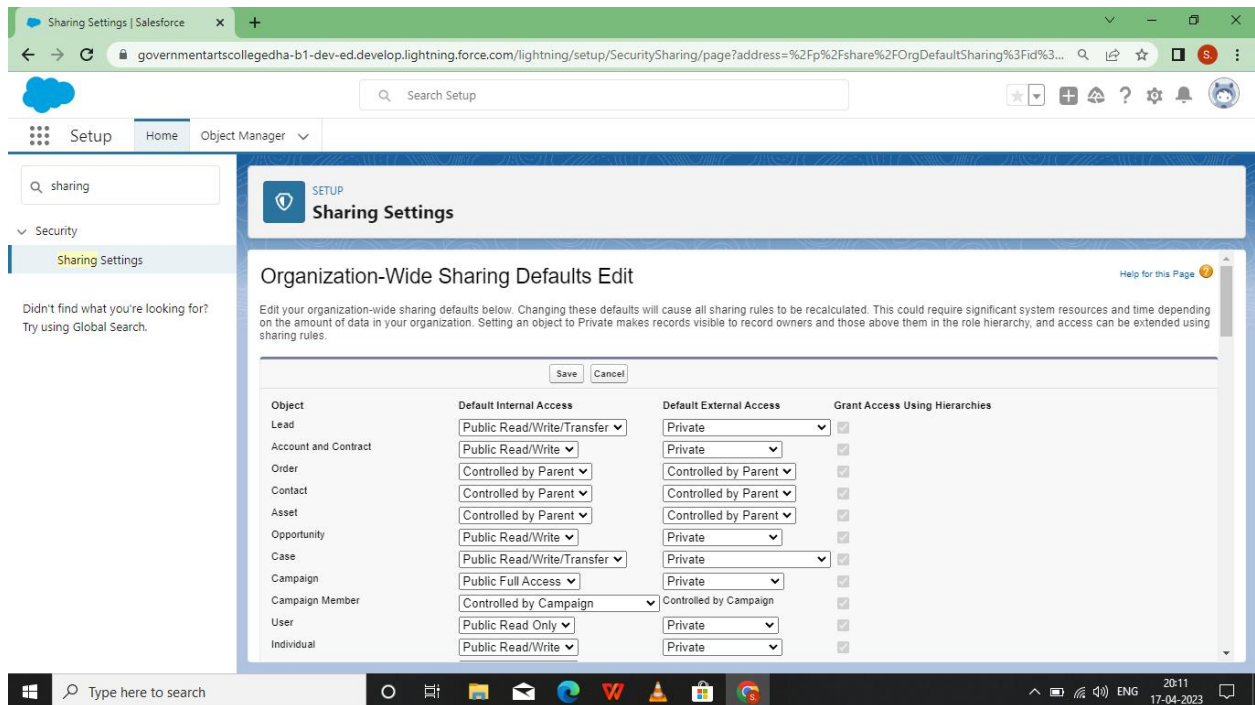
Milestone 8

Activity 1:



Milestone 9

Activity 1:

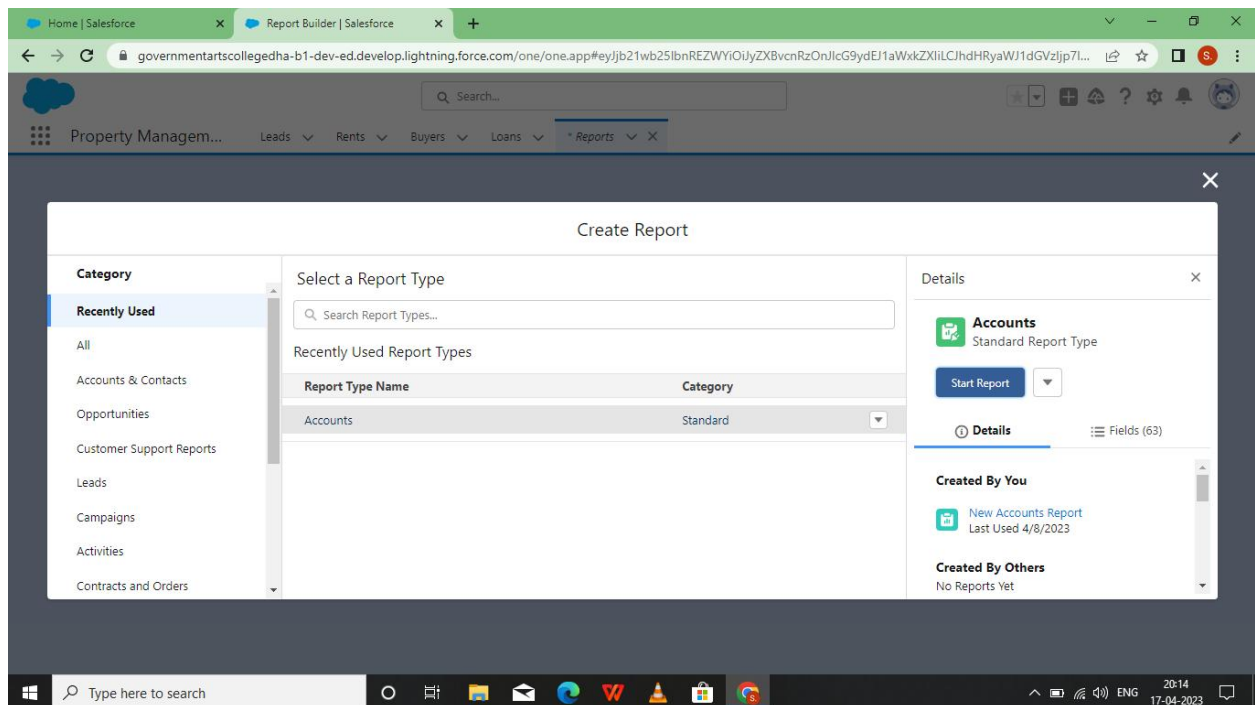


The screenshot shows the Salesforce Setup page for Sharing Settings. The left sidebar contains the Setup menu with 'Security' expanded and 'Sharing Settings' selected. The main content area is titled 'Organization-Wide Sharing Defaults Edit'. It contains a table with columns: Object, Default Internal Access, Default External Access, and Grant Access Using Hierarchies. The table lists various objects and their corresponding sharing defaults.

Object	Default Internal Access	Default External Access	Grant Access Using Hierarchies
Lead	Public Read/Write/Transfer	Private	<input checked="" type="checkbox"/>
Account and Contract	Public Read/Write	Private	<input checked="" type="checkbox"/>
Order	Controlled by Parent	Controlled by Parent	<input checked="" type="checkbox"/>
Contact	Controlled by Parent	Controlled by Parent	<input checked="" type="checkbox"/>
Asset	Controlled by Parent	Controlled by Parent	<input checked="" type="checkbox"/>
Opportunity	Public Read/Write	Private	<input checked="" type="checkbox"/>
Case	Public Read/Write/Transfer	Private	<input checked="" type="checkbox"/>
Campaign	Public Full Access	Private	<input checked="" type="checkbox"/>
Campaign Member	Controlled by Campaign	Controlled by Campaign	<input checked="" type="checkbox"/>
User	Public Read Only	Private	<input checked="" type="checkbox"/>
Individual	Public Read/Write	Private	<input checked="" type="checkbox"/>

Milestone 10

Activity 1:



The screenshot shows the Salesforce Report Builder interface. The left sidebar contains a 'Category' list with 'Recently Used' selected. The main content area is titled 'Create Report' and contains a 'Select a Report Type' section. Below this, there is a table of 'Recently Used Report Types'. The 'Accounts' report type is selected, and its details are shown on the right.

Report Type Name	Category
Accounts	Standard

Details

Accounts
Standard Report Type

Start Report

Details (63 fields)

Created By You

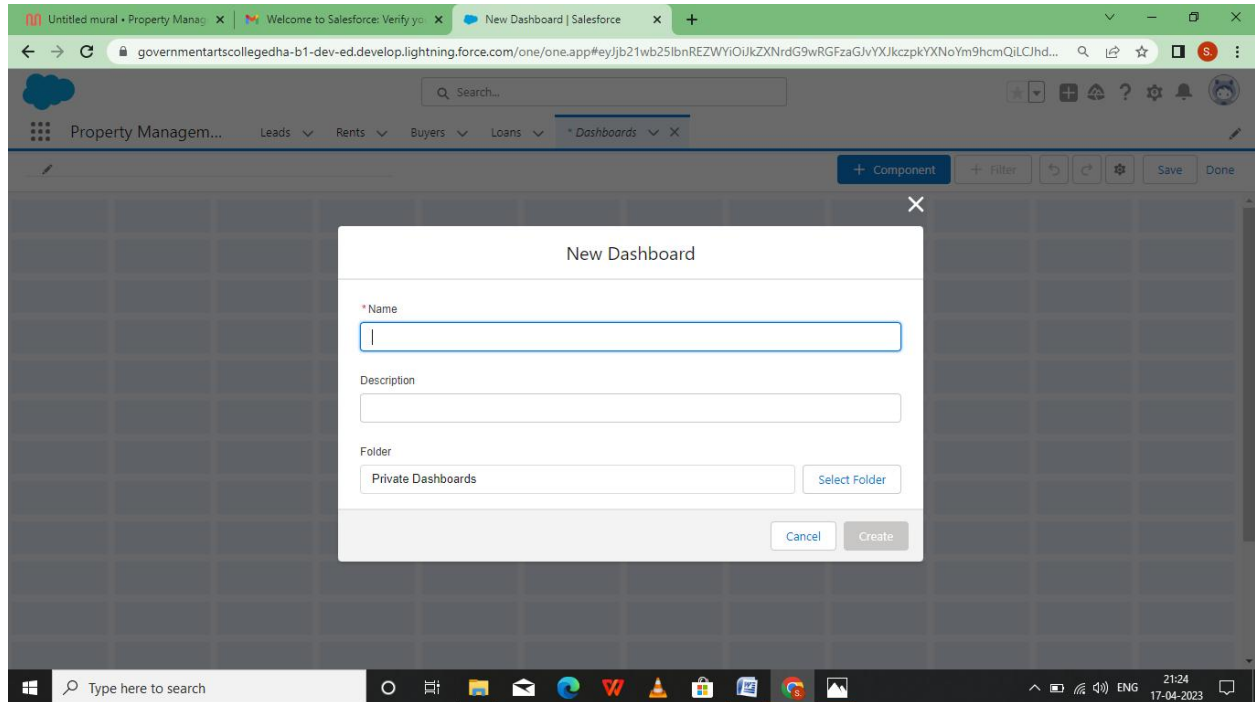
- New Accounts Report
Last Used 4/8/2023

Created By Others

No Reports Yet

Milestone 11

Activity 1:



4 Trailhead Profile Public URL:

Team Lead – Purusothaman-S

<https://trailblazer.me/id/purusothamans>

Team Member 1-Poomani-M

<https://trailblazer.me/id/pmani208>

Team Member 2- Padmanaban-R

<https://trailblazer.me/id/padmanaban1506>

Team MEMBER 3-Rakesh kumar-S

5. ADVANTAGES & DISADVANTAGES

Advantages:

- * You can access your information from anywhere
- * You'll save time and money by being more efficient
- * Guest satisfaction may increase with a smooth check-in process
- * You'll increase bookings by refining your online presence
- * You can optimize your revenue stream using built-in pricing tools

Disadvantages:

- * You'll be dependent on one vendor
- * Cost can be prohibitive in the beginning
- * All-in-one is not always best.

- * Your Bottom Line

- * Partnering with Stasher.com can increase revenue

6 CONCLUSION

- *Property Management Application is user friendly

- And easy

- *It is customized with activities related to Property management Application .