

Phase 4: Process Automation (Admin)

1. Validation Rules:

Use validation rules to stop bad data.

Path: Setup → Object Manager → Booking → Validation Rules → New

Rule 1 — Start date cannot be after End date

- Rule Name: StartDate_NotAfter_EndDate
- Formula: `Trip__r.Start_Date__c > Trip__r.End_Date__c`
- Error Message: Start Date cannot be after End Date.
- Error Location: Top of Page (or field Start_Date__c) → Save.

The screenshot shows the 'Booking Validation Rule' configuration page in Salesforce. The page is titled 'Booking Validation Rule' and includes a sidebar with navigation options like 'Details', 'Fields & Relationships', 'Page Layouts', etc. The main content area is divided into sections: 'Validation Rule Edit', 'Error Condition Formula', and 'Error Message'. In the 'Validation Rule Edit' section, the 'Rule Name' is 'StartDate_NotAfter_EndDate' and the 'Active' checkbox is checked. The 'Error Condition Formula' section shows the formula `Trip__r.Start_Date__c > Trip__r.End_Date__c` and a 'Check Syntax' button. The 'Error Message' section shows the message 'Start Date cannot be after End Date' and an 'Error Location' dropdown set to 'Top of Page'.

Rule 2 — Payment amount must be positive (on Payment object)

- Path: Payment → Validation Rules → New
- Formula: `Amount__c <= 0`
- Error Message: Amount must be greater than 0. → Save.

SETUP > OBJECT MANAGER

Payment

Details

Fields & Relationships

Page Layouts

Lightning Record Pages

Buttons, Links, and Actions

Compact Layouts

Field Sets

Object Limits

Record Types

Related Lookup Filters

Restriction Rules

Scoping Rules

Object Access

Triggers

Flow Triggers

Validation Rules

Conditional Field Formatting

Payment Validation Rule

Define a validation rule by specifying an error condition and a corresponding error message. The error condition is written as a Boolean formula expression that returns true or false. When the formula expression returns true, the save will be aborted and the error message will be displayed. The user can correct the error and try again.

[Help for this Page](#)

Validation Rule Edit Save Save & New Cancel

Rule Name:

Active: ☒

Description:

Error Condition Formula Required Information

Example: `Discount_Percent__c < 30` [More Examples...](#)

Display an error if Discount is more than 30%.

If this formula expression is true, display the text defined in the Error Message area.

No errors found

Functions

[-] All Function Categories

ABS

ACOS

ACCMONTHS

AND

ASCII

ASIN

ABS(number)

Returns the absolute value of a number, a number without its sign.

[Help on this function](#)

Error Message

Example: `Discount_Percent__c < 30`

This message will appear when Error Condition formula is true

Error Message:

This error message can either appear at the top of the page or below a specific field on the page

Error Location: ☒ Top of Page ☐ Field

Save Save & New Cancel

Rule 3 — Payment date cannot be in the future

- On Payment → Validation Rules → New
- Formula: `Payment_Date__c > TODAY ()`
- Error: Payment date cannot be in the future. → Save.

SETUP > OBJECT MANAGER

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Error Message

Example: `Discount_Percent__c < 30`

This message will appear when Error Condition formula is true

Error Message:

This error message can either appear at the top of the page or below a specific field on the page

Error Location: ☒ Top of Page ☐ Field

Save Save & New Cancel

2. Flow Builder

1) **Record-Triggered Flow** — Auto-confirm Booking when Payment marked paid.

Setup → **Flows** → **New Flow** → choose **Record-Triggered Flow** → **Create**.

Object: Payment → Trigger the Flow **When a record is updated**.

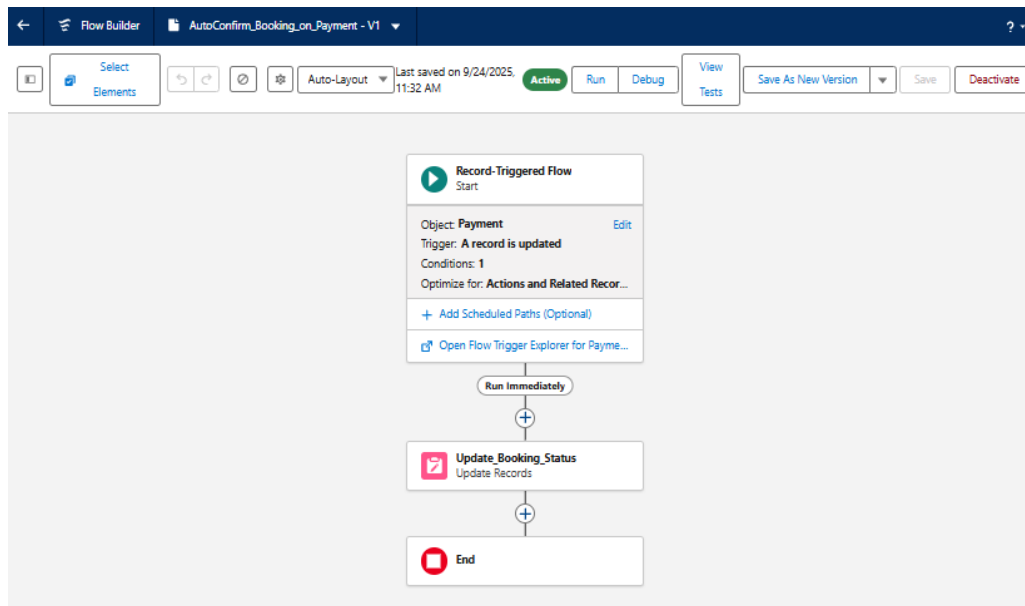
Condition Requirements:

- Entry Condition: Payment_Status__c Equals Paid

Add Element → Update Records

- Drag an **Update Records** element into the Flow.
- Label it: Update_Booking_Status.
- **How to Find Records to Update** → choose:
“Specify conditions to identify records, and set fields individually”.
- In **Object**: choose **Booking**.
- In **Filter Conditions**:
- Field: **Id**
- Operator: Equals
- Value: \$Record.Booking__c
(This means: update the Booking that is related to this Payment.)
- In **Set Field Values for the Booking Record**:
- Field = Status__c
- Value = Confirmed.

Save name: AutoConfirm_Booking_on_Payment → **Activate**.



2) Scheduled-Triggered Flow:

1. Setup -> Quick Find -> Flows

1. Click New Flow
2. Choose Schedule-Triggered Flow -> Create

2. Configure the schedule

In the Start element (opened automatically):

- Start Date: pick Today (or a date in the past so it runs daily from now)
- Start Time: e.g., 01:00 AM
- Frequency: Daily
- Click Done

3. Create a Date formula resource for “2 days from today”

1. In Flow Builder → Manager tab -> New Resource
2. Resource Type: Formula
3. API Name: varDatePlus2
4. Data Type: Date
5. Formula: `$Flow.CurrentDate + 2`
6. Save.

4. Create collection & temp record variables (for bulk Task creation)

1. New Resource -> Resource Type: Variable
 - API Name: varTasksToCreate
 - Data Type: Record
 - Object: Task
 - Check Allow multiple values (collection), Save
2. New Resource -> Resource Type: Variable
 - API Name: varTempTask
 - Data Type: Record
 - Object: Task
 - Do NOT allow multiple values (single record), Save

5. Get matching bookings

1. Get Records
2. Label: Get Bookings in 2 Days
3. Object: Booking__c
4. Filter Conditions:
 - Travel_Date__c Equals varDatePlus2 (select the formula resource you created)
 - Status__c Equals Confirmed
5. How Many Records to Store: All records
6. How to Store Record Data: Automatically store all fields
7. Done.

6. Add a Loop over the bookings

1. Loop
2. Label: Loop — Bookings
3. Collection Variable: the output from “Get Bookings in 2 Days” (e.g. {! Get_Bookings_in_2_Days})
4. Direction: First to Last, Done

7. Add Outcome.

1. Label: Confirmed
2. Condition:
 - Resource → `{!Loop.CurrentItem.Status__c}`
(choose it from the resource picker inside the loop)
 - Operator → Equals
 - Value → type manually:
 - Confirmed

8. Default Outcome

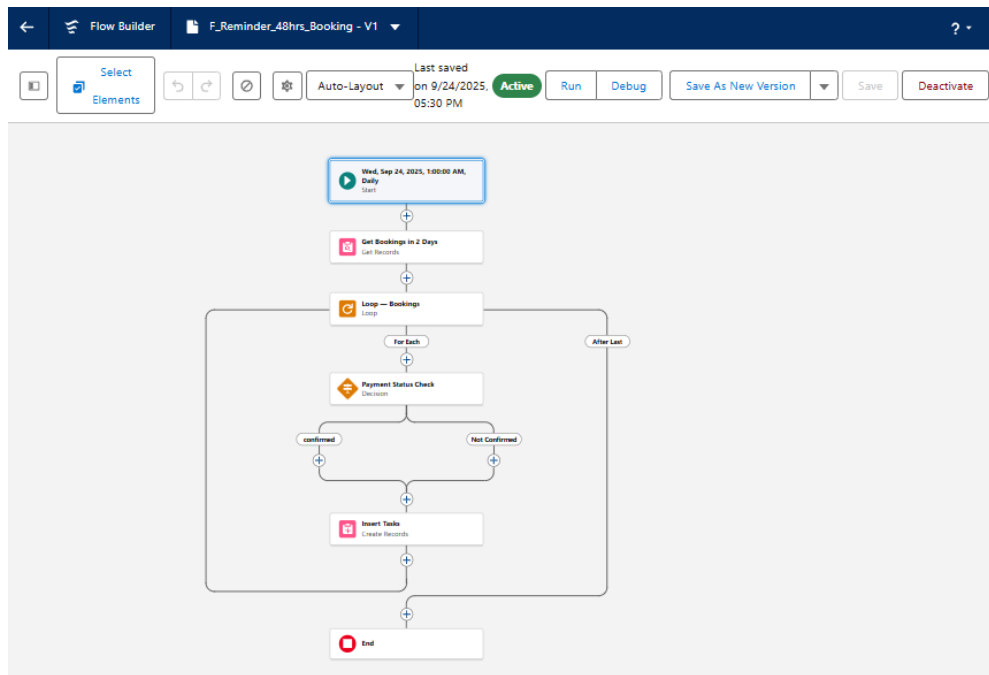
- Leave the Default Outcome as is.
- Rename it → Not Confirmed
- This will cover Enquiry, Completed, Canceled.

9. After the Loop — bulk insert all Tasks

1. Create Records
2. Label: Insert Tasks
3. How Many Records to Create: Use separate resources, and literal values? → Use collection variable
 - Select the collection: `varTasksToCreate`
4. Done.

10. Save, Activate

1. Click Save — give it a name: `F_Reminder_48hrs_Booking` and API Name `F_Reminder_48hrs_Booking`
2. click Activate

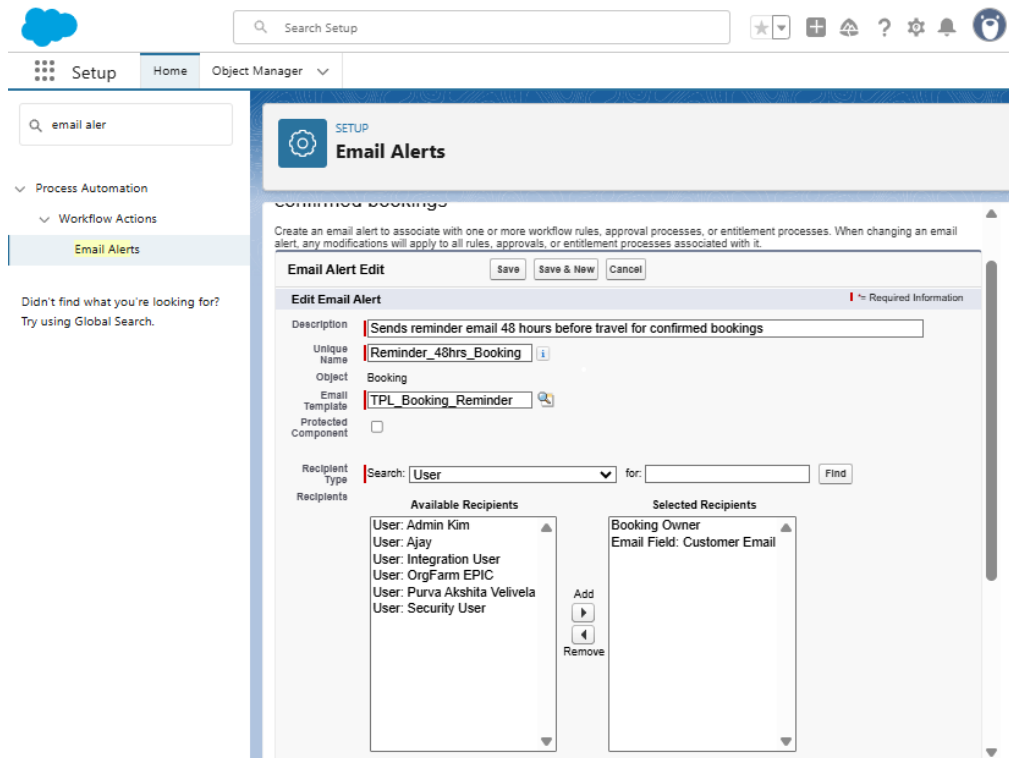


3. Email Alerts:

1. Setup ->Quick Find ->Email Alerts
2. Click New Email Alert
 - Description: Sends reminder email 48 hours before travel for confirmed bookings
 - Unique Name: Reminder_48hrs_Booking (auto-filled)
 - Object: Booking__c
 - Email Template: select TPL_Booking_Reminder (or your template name)
 - From Email Address: choose the Org-Wide Address if you created one, otherwise leave default (the running user)

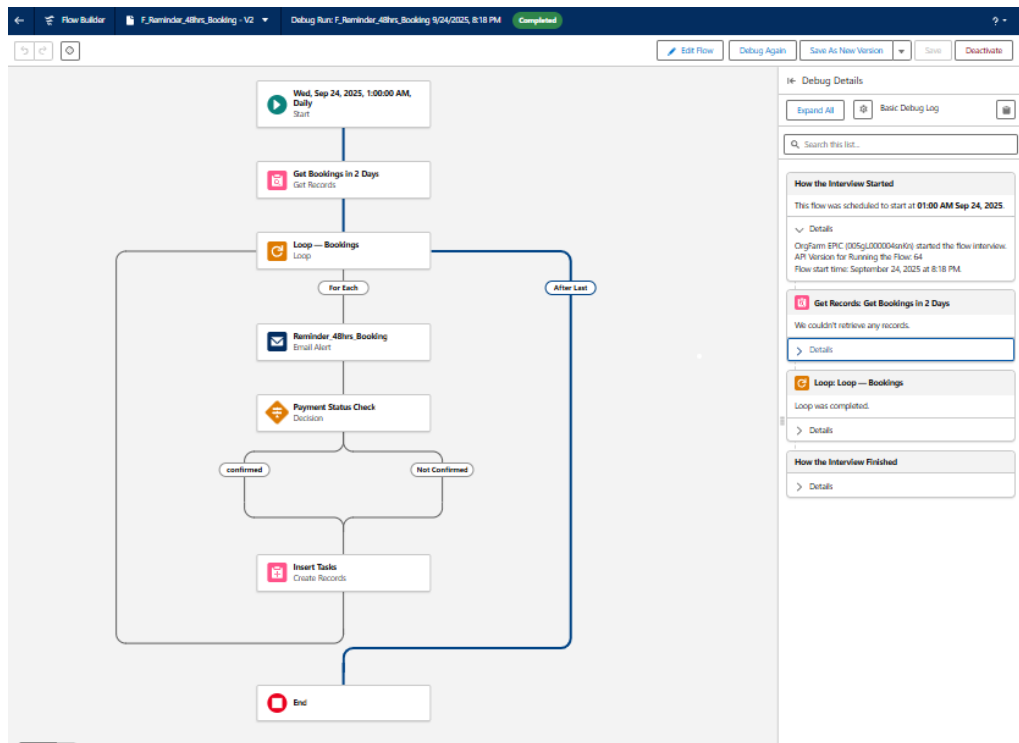
Select Recipients

- Click Email Field (or expand it) ► pick Booking__c.Customer_Email__c (or whatever your API name is) ► click Add.
- Notify the Booking Owner → Add.
- Click Save.



Use the Email Alert inside your Flow (exact clicks)

1. Open Setup -> Flows -> open your Scheduled Flow -> Edit.
2. On the canvas, inside the Loop where you iterate bookings, click the + where you want to send the email.
3. In the Elements panel select Action (or click the + and choose **Action**).
4. In the Action search box type the name of your email alert: Reminder_48hrs_Booking.
5. Select the action that represents your Email Alert (label will match the Email Alert). Click it. Configure the action inputs
6. Set the Loop.CurrentItem.Id
7. Click Done.
9. Save the flow, Debug, Activate.



4. Field Updates:

When Booking is confirmed, set Booking.Confirmed_Date__c = Today and Booking.Status__c = 'Confirmed'.

- In your Record-Triggered Flow (After Save) add Update Records element
 - Update the triggering record: use {\$Record.Id}
 - Set fields Confirmed_Date__c = \$Flow.CurrentDate and Status__c = 'Confirmed'.

The screenshot shows the Salesforce Setup page with the "Field Updates" section selected. The "Field Update Edit" form is displayed for the field update named "FU_Set_Status_Confirmed".

Field Update Edit

Identification

- Name: FU_Set_Status_Confirmed
- Unique Name: FU_Set_Status_Confirmed
- Description:
- Object: Booking
- Field to Update: Booking: Status
- Field Data Type: Picklist
- Re-evaluate Workflow Rules after Field Change: ☒

Specify New Field Value

Picklist Options

- ☐ The value above the current one
- ☐ The value below the current one
- ☒ A specific value: Confirmed

5. Custom Notifications:

- Setup -> Quick Find -> Notification Builder -> Custom Notifications
- Click New
- Enter Name: Booking_Updates and API Name Booking_Updates
- Choose supported channels: Desktop, Mobile.
- Save

