

## Chapter 1

### Introduction

India is a country of more than 1 000 million people. It is the seventh largest nation in the world with a geographical area of 328.7 million ha. Agriculture is the mainstay of the Indian economy, contributing about 22 percent of gross domestic product (GDP) and providing a livelihood to two-thirds of the population. The net cultivated area has been about 141 million ha for the last 30 years. However, there has been a progressive increase in the gross cropped area as the cropping intensity has increased from 118 to 135 percent in the last three decades. The total gross cropped area is about 190 million ha. There are 115.6 million farmholdings, with an average size of 1.41/ha.

The country has a diverse landscape and a climate varying from the areas with highest rainfall such as Mawsynram near Cherrapunji (Meghalaya) to the driest parts of western Rajasthan with negligible rain and from a hot and humid southern peninsula to the snowbound Himalayan Mountains. Broadly, the climate of India is of the tropical monsoon type. It has four seasons: winter (January–February), a hot summer (March–May), rainy southwest monsoon (June–September), and post-monsoon (October–December). The climate is affected by two seasonal winds: the southwest monsoon and the northeast monsoon. The distribution of rainfall is very uneven in terms of time and space (Table 1). About 72 percent of the area receives an annual rainfall of no more than 1 150 mm.

India has a net irrigated area (land area that receives irrigation from the different sources) of 54.68 million ha and a gross irrigated area (total area of crops that are irrigated) of 75.14 million ha (the largest in the world). Surface water and groundwater resources contribute 46 and 54 percent, respectively, of the total. Food crops occupy 69 percent of the irrigated area, the remaining 31 percent being under non-food crops.

Table 1

Distribution of area according to annual rainfall

| Category | Rainfall (mm) | Area (%) |
|----------|---------------|----------|
| Dry      | 0–750         | 30       |
| Medium   | 750–1 500     | 42       |
|          | 1 150–2 000   | 20       |
| Assured  | > 2 000       | 8        |

The land in India suffers from varying degrees of degradation. Soil fertility depletion is a cause of concern for Indian agriculture. There exists a gap of about 10 million tonnes of nutrients (NPK) between the removal of nutrients by crops and their addition through fertilizers. The use of plant nutrients per hectare is relatively low and imbalanced, and this is one of the major reasons for low crop yields in India.

There are two main cropping seasons, namely kharif (April–September) and rabi (October–March). The major kharif crops include rice, sorghum, pearl millet, maize, cotton, sugar cane, soybean and groundnut, and the rabi crops are wheat, barley, gram, linseed, rapeseed and mustard. With its good range of climates and soils, India has a good potential for growing a wide range of horticultural crops such as fruits, vegetables, potato, tropical tuber crops, mushrooms, ornamental crops, medicinal and aromatic crops, spices and plantation crops. Foodgrain (cereals and pulses) crops dominate the cropping pattern and account for about 60 percent of total gross cropped area (Figure 1).

FIGURE 1

Crop groups by cropped area

FIGURE 1

#### AGRO-ECOLOGICAL ZONES

Agriculture is highly dependent on soils and climate. The ever-increasing need for food to support the growing population in the country demands a systematic appraisal of its soil and climate resources in order to prepare effective land-use plans. India has a variety of landscapes and climate conditions and this is reflected in the development of different soils and types of vegetation. Based on 50 years of climate data and an up-to-date soil database, the country has been divided into 20 agro-ecological zones (AEZs), as shown in Figure 2.

FIGURE 2

Agro-ecological zones of India

FIGURE 2

Source: Sehgal et. al., 1992.

Each AEZ is as uniform as possible in terms of physiography, climate, length of growing period and soil type for macrolevel land-use planning and effective transfer of technology. Table 2 gives a brief description of important features of the AEZs.

## MAJOR SOIL GROUPS

The great diversity in landforms, geological formations and climate conditions in India has resulted in a large variety of soils (Figure 3). Apart from a few soil orders (Andisols and Spodosols), all the major soils of the world are represented in India. Broadly, Indian soils consist of eight major groups, of which four are of agricultural importance: alluvial soils, black soils, red soils and lateritic soils. The four other broad soil groups that occur fairly extensively in India are: saline and sodic soils, desert soils, forest and hill soils, and peaty and marshy soils. These soil groups are related closely to the geographical character and the climate of the regions in which they occur.

### Alluvial soils (Fluvisols)

Alluvial soils constitute the largest and most important soil group of India and contribute most to the agricultural wealth of the country. The soils are derived from the deposition of silt by the numerous river systems. They cover about 75 million ha in the Indo-Gangetic Plains (IGP) and Brahmaputra Valley and are distributed in the states of Punjab, Haryana, Uttaranchal, Uttar Pradesh, Bihar, West Bengal, Assam and the coastal regions of India. These soils are deficient in nitrogen (N), phosphorus and organic matter. Generally, alluvial soils range from near neutral to slightly alkaline in reaction. A wide variety of crops is grown in these soils.

### Black soils (Vertisols)

Black soils are very dark and have a very high clay content. They have a high moisture retention capacity. They become extremely hard on drying and sticky on wetting. Hence, they are very difficult to cultivate and manage. These soils cover an area of about 74 million ha, mainly in the central, western and southern states of India. They are inherently very fertile. Under rainfed conditions, they are used for growing cotton, millets, soybean, sorghum, pigeon pea, etc. Under irrigated conditions, they can be used for a variety of other crops, such as sugar cane, wheat, tobacco and citrus crops.

Table 2

Important features of agro-ecological zones of India

| AEZ No. | Agro-ecological region                          |                    | Geographical area (million ha) |          |      | Gross cropped area (million ha)                    |             |
|---------|---|--------------------|--------------------------------|----------|------|--|-------------|
|         | Physiography                                    | Precipitation (mm) |                                | PET (mm) |      | Length of growing period (days)                    | Major crops |
| 1.      | Cold arid ecoregion with shallow skeletal soils |                    | 15.2                           |          |      |  |             |
| (4.7%)  | 0.07  | Western Himalayas  | < 150                          | <800     | < 90 | Vegetables, millets, wheat, fodder, barley, pulses |             |

2. Hot arid ecoregion with desert and saline soils 31.9  
(9.7%) 20.85 Western Plain & Kachchha Peninsula < 300 1 500–2 000 < 90 Millets, fodder, pulses
3. Hot arid ecoregion with red and black soils 4.9  
(1.9%) 4.18 Deccan Plateau 400–500 1 800–1 900 < 90 Sorghum, safflower, cotton, groundnut, sunflower, sugar cane
4. Hot semi-arid ecoregion with alluvium-derived soils 32.2  
(9.8%) 30.05 Northern Plain & Central Highlands including parts of Gujarat Plains 500–800 1 400–1 900 90–150 Millets, wheat, pulses, maize; irrigated cotton & sugar cane
5. Hot semi-arid ecoregion with medium and deep black soils 17.6  
(5.4%) 11.04 Central (Malwa) Highlands, Gujarat Plains & Kathiawar Peninsula 500–1 000 1 600–2 000 90–150 Millets, wheat, pulses
6. Hot semi-arid ecoregion with shallow and medium (dominant) black soils 31.0  
(9.5%) 25.02 Deccan Plateau 600–1000 1 600–1 800 90–150 Millets, cotton, pulses, sugar cane under irrigation
7. Hot semi-arid ecoregion with red and black soils 16.5  
(5.2%) 6.19 Deccan (Telangana) Plateau & Eastern Ghats 600–1 000 1 600–1 700 90–150 Millets, oilseeds, rice, cotton & sugar cane under irrigation
8. Hot semi-arid ecoregion with red loamy soils 19.1  
(5.8%) 6.96 Eastern Ghats (Tamil Nadu uplands) & Deccan Plateau (Karnataka) 600–1 000 1 300–1 600 90–150 Millets, pulses, oilseeds (groundnut), sugar cane & rice under irrigation
9. Hot subhumid (dry) ecoregion with alluvium-derived soils 12.1  
(3.7%) 11.62 Northern Plain 1 000–1 200 1 400–1 800 150–180 Rice, wheat, pigeon pea, sugar cane, mustard, maize
10. Hot subhumid ecoregion with red and black soils 22.3  
(5.8%) 14.55 Central Highlands (Malwa & Bundelkhand) 1 000–1 500 1 300–1 500 150–180 Rice, wheat, sorghum, soybean, gram, pigeon pea
11. Hot subhumid ecoregion with red and yellow soils 11.1  
(4.3%) 6.47 Eastern Plateau (Chhattisgarh Region) 1 200–1 600 1 400–1 500 150–180 Rice, millets, wheat, pigeon pea, green gram, black gram
12. Hot subhumid ecoregion with red and lateritic soils 26.8  
(8.2%) 12.09 Eastern (Chhota Nagpur) Plateau and Eastern Ghats 1 000–1 600 1 400–1 700 150–180 Rice, pulses, millets

|        |  |  |             |             |             |  |
|--------|--|--|-------------|-------------|-------------|--|
| 13.    | Hot subhumid (moist) ecoregion with alluvium-derived soils                                       |  |             |             |             | 11.1   |
| (3.4%) | 10.95  | Eastern Plains                               | 1 400–1 600 | 1 300–1 500 | 180–210     | Rice, wheat, sugar cane  |
| 14.    | Warm subhumid to humid with inclusion of perhumid ecoregion with brown forest and podzolic soils |  |             |             |             | 18.2   |
| (5.6%) | 3.20   | Western Himalayas                            | 1 600–2 000 | 800–1 300   | 180–210     | Wheat, millets, maize, rice  |
| 15.    | Hot subhumid (moist) to humid (inclusion of perhumid) ecoregions with alluvial-derived soils     |  |             |             |             | 12.1   |
| 3.7%)  | 8.99   | Bengal Basin and Assam Plain                 | 1 400–2 000 | 1 000–1 400 | > 210       | Rice, jute, plantation crops   |
| 16.    | Warm perhumid ecoregion with brown and red hill soils  |  |             |             |             | 9.6  |
| (2.9%) | 1.37   | Eastern Himalayas                            | 2 000–4 000 | <1 000      | > 210       | Rice, millets, potato, maize, sesame, Jhum* cultivation is common    |
| 17.    | Warm perhumid ecoregion with red and lateritic soils   |  |             |             |             | 10.6   |
| (3.3%) | 1.56   | North-Eastern Hills                          | 1 600–2 600 | 1 000–1 100 | > 210       | Rice, millets, potato, plantation crops, Jhum* cultivation is common |
| 18.    | Hot subhumid to semi-arid ecoregion with coastal alluvium-derived soils                          |  |             |             |             | 8.5  |
| (2.6%) | 6.12   | Eastern Coastal Plains                       | 900–1 600   | 1 200–1900  | 90>210      | Rice, coconut, black gram, lentil, sunflower, groundnut              |
| 19.    | Hot humid perhumid ecoregion with red, lateritic and alluvium-derived soils                      |  |             |             |             | 11.1   |
| (3.6%) | 5.70   | Western Ghats and Coastal Plains             | 2 000–3 200 | 1 400–1 600 | > 210       | Rice, tapioca, coconut, spices                                       |
| 20.    | Hot humid / perhumid island ecoregion with red loamy and sandy soils                             |  |             |             |             | 0.8  |
| (0.3%) | 0.05   | Islands of Andaman & Nicobar and Lakshadweep |             | 1 600–3 000 | 1 400–1 600 | > 210 Rice, coconut, areca nut, oil palm                             |

\* Slash and burn cultivation.

Source: Sehgal et al., 1992.

FIGURE 3

Dominant soil map of India

### FIGURE 3

Source: DSMW-FAO-UNESCO

Original scale: 1.5 million

#### Red soils (Acrisols)

Ancient crystalline and metamorphic rocks have given rise to red soils. These soils are found predominantly in the states of Andhra Pradesh, Tamil Nadu, Karnataka, Maharashtra, Orissa, Goa and in the northeastern states. They have limitations of soil depth, poor water and nutrient-holding capacity, excessive drainage, runoff and are generally poor in N, P, zinc (Zn), sulphur (S) and humus. Under good management, these soils can be used profitably for a variety of crops such as millets, rice, groundnut, maize, soybean, pigeon pea, green gram, jute, tea, cashew, cocoa, grapes, banana, papaya and mango.

#### Laterite and lateritic soils (Ferralsols and Dystric Nitisols)

Laterite and lateritic soils are deeply weathered soils with a high clay content, having low base and silica owing to pronounced leaching. They are generally found in Kerala, Tamil Nadu, Karnataka, Andhra Pradesh and the northeastern region, and occupy about 25 million ha. The major limitations posed by these soils include deficiency of P, potassium (K), calcium (Ca), Zn and boron (B), high acidity and toxicity of aluminum (Al) and manganese (Mn). The important crops grown on these soils are rice, banana, coconut, areca nut, cocoa, cashew, coffee, tea and rubber.

#### Desert (arid) soils (Arenosols, Calcisols and Gypsisols)

Desert soils constitute the soils with negligible vegetation in both hot and cold regimes. They cover an area of about 29 million ha. The sandy material results in poor profile development under arid conditions. Water deficiency is the major constraint in cultivating these soils. A gypsic horizon is common in extremely arid areas such as Bikaner and Jaisalmer in Rajasthan. These soils are very prone to wind erosion.

#### Forest and hill soils (Cambisols and Luvisols)

Forest and hill soils are found at high as well as low elevations where rainfall is sufficiently high to support forest growth. Soil formation is governed mainly by the deposition of organic matter derived from the forest growth. Brown forest and Podzolic soils are common in the Northern Himalayas, while the Deccan Plateau forests have red and lateritic soils.

#### Saline and sodic soils (Solonchaks and Solonetz)

Saline and sodic soils occur under semi-arid conditions and occupy an area of 10 million ha. They are widely distributed in Rajasthan, Punjab, Haryana, Uttar Pradesh, Madhya Pradesh, Maharashtra and Gujarat. The sodic soils pose serious problems of a high sodium (Na) content, poor physical conditions and nutrient deficiency. Despite many limitations, once ameliorated using gypsum, sodic soils are used successfully for growing rice followed by wheat.

#### Peaty and marshy soils (Histosols)

Peaty and marshy soils are formed by plants growing in the humid regions under permanently waterlogged conditions. They are found in Kerala, Orissa, West Bengal (Sundarbans) and along the South-East coast of Tamil Nadu. Where properly drained and fertilized, these soils often produce a very good rice crop.

#### SOIL FERTILITY STATUS

Being a tropical country, the organic carbon (C) content of the Indian soils is very low. The deficiency of N is universal in India. Most of the Indian soils are low to medium in P. Over time, K deficiency has also become widespread. The deficiency of S is increasing (Table 3). Besides primary and secondary nutrients, the increasing deficiency of micronutrients is becoming a cause of concern. Among the micronutrients, the deficiency of Zn is the most acute, followed by B (Table 4).

Table 3

Extent of macronutrient deficiency in India

| Nutrient | No. of samples analysed |        | Percent are of samples by category |    |  |
|----------|-------------------------|--------|------------------------------------|----|--|
|          | Low                     | Medium | High                               |    |  |
| N        | 3 650 004               | 63     | 26                                 | 11 |  |
| P        | 3 650 004               | 42     | 38                                 | 20 |  |
| K        | 3 650 004               | 13     | 37                                 | 50 |  |
| S        | 27 000 40               | 35     | 25                                 |    |  |

Source: Motsara, 2002.

In general, the deficiency of at least five nutrients (N, P, K, S & Zn) has become fairly widespread. There is a need to promote the use of types of fertilizers required to correct the deficiency of all these nutrients. To improve the naturally low organic matter content of the soil, the application of sufficient quantities of organic manures is essential.

Table 4

## Extent of micronutrient deficiency in India

| Nutrient | No. of samples analysed | % of deficient samples |
|----------|-------------------------|------------------------|
| Zn       | 251 66049               |                        |
| Fe       | 251 66012               |                        |
| Mn       | 251 6605                |                        |
| Cu       | 251 6603                |                        |
| B        | 36 825 33               |                        |
| Mo       | 36 825 13               |                        |

Source: Singh, 2001.

## FARM SIZES

Indian agriculture is characterized by the small size of farmholding and the size is decreasing continuously. There are about 115.6 million holdings in India with an average size of 1.4 ha (Table 5). The size of farmholdings in India fell from 2.3 ha in 1970/71 to 1.47 ha in 1995/96. About 62 percent of the farmholdings are less than 1 ha, covering only 17.2 percent of the agricultural land. The large holdings (10 ha and more) constitute only 1.2 percent of the total number but cover about 14.8 percent of the total cultivated area. The holdings are also fragmented. This is a serious impediment to the mechanization of Indian agriculture.

Table 5

## Number, area covered and average size of landholdings

| Category of holding | Number       |         |         |         |         |      |
|---------------------|--------------|---------|---------|---------|---------|------|
| (million)           | Area         |         |         |         |         |      |
| (million ha)        | Average size |         |         |         |         |      |
| (ha)                |              |         |         |         |         |      |
| 1970/71             | 1995/96      | 1970/71 | 1995/96 | 1970/71 | 1995/96 |      |
| Marginal            | 35.7         | 71.2    | 14.5    | 28.1    | 0.41    | 0.40 |



|             |        |        |        |        |       |       |
|-------------|--------|--------|--------|--------|-------|-------|
| (< 1 ha)    | (50.6) | (61.6) | (9.0)  | (17.2) |       |       |
| Small       | 13.4   | 21.6   | 19.3   | 30.7   | 1.44  | 1.42  |
| (1 – 2 ha)  | (19.1) | (18.7) | (11.9) | (18.8) |       |       |
| Semi-medium | 10.7   | 14.3   | 30.0   | 39.0   | 2.81  | 2.73  |
| (2 – 4 ha)  | (15.2) | (12.3) | (18.5) | (23.8) |       |       |
| Medium      | 7.9    | 7.1    | 48.2   | 41.4   | 6.08  | 5.84  |
| (4 – 10 ha) | (11.3) | (6.1)  | (29.8) | (25.3) |       |       |
| Large       | 2.8    | 1.4    | 50.1   | 24.2   | 18.10 | 17.21 |
| (> 10 ha)   | (3.9)  | (1.2)  | (30.9) | (14.8) |       |       |
| Total       | 70.5   | 115.6  | 162.1  | 163.4  | 2.30  | 1.41  |

( ) = Percentage share of various categories to total number and area.

Source: Fertilizer Association of India, 2003/04.

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## Chapter 2

### The fertilizer sector

The history of the Indian fertilizer industry dates back to 1906, when the first fertilizer factory opened at Ranipet (Tamil Nadu). Since then, there have been major developments in terms of both the quantity and the types of fertilizers produced, the technologies used and the feedstocks employed. The fertilizer industry in India is in the core sector and second to steel in terms of investment.

Prior to 1960/61, India produced only straight nitrogenous fertilizers [ammonium sulphate (AS), urea, calcium ammonium nitrate (CAN), ammonium chloride and single superphosphate (SSP)]. The production of NP complex fertilizers commenced in 1960/61. Currently, India produces a large number of grades of NP / NPK complex fertilizer. These include 16–20–20, 20–20–0, 28–28–0, 15–15–15, 17–17–17, 19–19–19, 10–26–26, 12–32–16, 14–28–14, 14–35–14 and 19–19–19. In addition, India produces various grades of simple and granulated mixtures. Table 6 shows the chronology of fertilizer production in the country.

Table 6

Chronology of fertilizer production in India

| Year of manufacture |                           | Fertilizer product     | Total number of units  |
|---------------------|---------------------------|------------------------|------------------------|
| 1906                | SSP                       | 65                     |                        |
| 1933                | AS                        | 10                     |                        |
| 1959                | Ammonium sulphate nitrate |                        | No longer manufactured |
| 1959                | Urea                      | 29                     |                        |
| 1959                | Ammonium chloride         |                        | 1                      |
| 1960                | Ammonium phosphate        |                        | 3                      |
| 1961                | CAN                       | 3                      |                        |
| 1965                | Nitro phosphate           |                        | 3                      |
| 1967                | DAP                       | 11                     |                        |
| 1968                | TSP                       | No longer manufactured |                        |
| 1968                | Urea ammonium phosphate   |                        | 2                      |
| 1968                | NPK complex fertilizers   |                        | 6                      |

The total indigenous capacity of N and P<sub>2</sub>O<sub>5</sub> increased from 17 000 and 21 000 tonnes in 1950/51 to 12 276 million and 5 547 million tonnes in 2004/05.

## PRODUCTION

The domestic production of N and P<sub>2</sub>O<sub>5</sub> was 29 000 and 10 000 tonnes, respectively, in 1951/52. By 1973/74, this had increased to 1.05 million tonnes N and 0.325 million tonnes P<sub>2</sub>O<sub>5</sub>. As a result of the oil crisis in the mid-1970s and the consequent sharp increase in the international prices of fertilizers, the Government of India encouraged investment in domestic fertilizer production plants in order to reduce dependence on imports. It introduced a “retention price” subsidy in 1975/76. The scheme led to a sharp increase in domestic capacity and production between the mid-1970s and the early 1990s. The total production of N and P<sub>2</sub>O<sub>5</sub> rose from 1.51 million and 0.32 million tonnes respectively in 1975/76 to 7.30 million and 2.56 million tonnes in 1991/92. In 1992/93, phosphatic and potassic fertilizers were decontrolled. As a consequence, the rate of growth in the demand for these products slowed. The total production of N reached 10.6 million tonnes and that of P<sub>2</sub>O<sub>5</sub> reached 3.6 million tonnes in 2003/04.

There has been a shift in the product pattern over the years. SSP and AS dominated fertilizer production before the 1960s whereas urea and DAP dominate production at present. In 2003/04, urea accounted

for 84.6 percent of total N production and di-ammonium phosphate (DAP) accounted for 59.9 percent of total P<sub>2</sub>O<sub>5</sub> production (Table 7).

Table 7

Production by product 2003/04

| Fertilizer products | Production |
|---------------------|------------|
| ('000 tonnes)       |            |
| Ammonium chloride   | 79         |
| Ammonium sulphate   | 601        |
| CAN                 | 141        |
| DAP                 | 4 709      |
| NP / NPK complexes  | 4 507      |
| SSP                 | 2 483      |
| Urea                | 19 038     |
| Total               | 31 558     |

#### IMPORTS

India imports mainly urea, DAP and potassium chloride (MOP). The country has almost reached self-sufficiency in urea production. As regards DAP, the level of imports was between 1.5 and 2 million tonnes in the 1980s and 1990s. A great deal of DAP capacity came on stream in the early 2000s. Consequently, the importation of DAP fell to less than 1 million tonnes after 2000/01. In 2003/04, DAP imports were 0.73 million tonnes. Imports meet the entire MOP requirement as there are no known natural potash deposits in the country. In 2003/04, MOP imports were 2.58 million tonnes. In addition, India also imports a small quantity of mono-ammonium phosphate (MAP) and potassium sulphate (SOP) (65 000 and 10 500 tonnes, respectively, in 2003/04).

#### CONSUMPTION

Fertilizer consumption was less than 1 million tonnes before the mid-1960s. With the introduction of high-yielding variety (HYV) seeds, there was acceleration in the growth of fertilizer consumption. It reached 12.73 million tonnes in 1991/92 as against 0.78 million tonnes in 1965/66. After the decontrol of P and K fertilizers the growth in consumption slowed. The highest consumption was recorded in 1999/2000 (18.07 million tonnes of nutrients). Since then, the growth in consumption has been erratic. In 2003/04, total nutrient consumption was 16.8 million tonnes. The consumption of N, P<sub>2</sub>O<sub>5</sub> and K<sub>2</sub>O

was 11.08, 4.12 and 1.60 million tones, respectively. Table 8 shows the production, importation and consumption of N, P<sub>2</sub>O<sub>5</sub> and K<sub>2</sub>O from 1999/2000 to 2003/04.

#### CONSUMPTION AT STATE LEVEL

The consumption of fertilizers varies significantly from state to state. The all-India per-hectare consumption of total nutrients was 89.8 kg in 2003/04. While the North and South zones have a consumption of more than 100 kg/ha, in the East and West zones the consumption is lower than 80 kg/ha. Among the major states, the per-hectare consumption is more than 100 kg in West Bengal (122 kg), Haryana (167 kg), Punjab (184 kg), Uttar Pradesh and Uttaranchal (127 kg), Andhra Pradesh (138 kg) and Tamil Nadu (112 kg). In the remaining states, the consumption per hectare is lower than the all-India average. Table 9 shows fertilizer consumption per hectare of the gross cropped area in the major states.

Table 8

Production, importation and consumption of fertilizers

| Fertilizer                    | Item        | Year    |         |         |        |        |  |
|-------------------------------|-------------|---------|---------|---------|--------|--------|--|
| 1999/2000                     | 2000/01     | 2001/02 | 2002/03 | 2003/04 |        |        |  |
| '000 tonnes                   |             |         |         |         |        |        |  |
| N                             | Production  | 10 873  | 10 943  | 10 690  | 10 508 | 10 557 |  |
|                               | Importation | 856     | 164     | 283     | 135    | 205    |  |
|                               | Consumption | 11 593  | 10 920  | 11 310  | 10 474 | 11 076 |  |
| P <sub>2</sub> O <sub>5</sub> | Production  | 3 448   | 3 734   | 3 837   | 3 904  | 3 617  |  |
|                               | Importation | 1 534   | 437     | 494     | 228    | 372    |  |
|                               | Consumption | 4 798   | 4 215   | 4 382   | 4 019  | 4 124  |  |
| K <sub>2</sub> O              | Production  | -       | -       | -       | -      | -      |  |
|                               | Importation | 1 774   | 1 594   | 1 697   | 1 568  | 1 553  |  |
|                               | Consumption | 1 678   | 1 568   | 1 667   | 1 601  | 1 598  |  |

#### NPK CONSUMPTION RATIO

Because the deficiency of N is widespread, the N:P<sub>2</sub>O<sub>5</sub>:K<sub>2</sub>O use ratio has favoured N. This ratio narrowed from 8.9:2.2:1 in 1961/62 to 5.9:2.4:1 in 1991/92. After decontrol of P and K fertilizers in 1992/93, the ratio widened to 9.7:2.9:1 in 1993/94. Despite the introduction of a price concession on P

and K fertilizers and other measures taken to increase their consumption, the ratio remained wide and in 1996/97 it was 10:2.9:1 Subsequently it has tended to improve, reaching 6.9:2.6:1 in 2003/04.

Table 9

Consumption of fertilizers by state 2003/04

| Zone/State                  | N     | P2O5 | K2O  | N + P2O5+ K2O |           |
|-----------------------------|-------|------|------|---------------|-----------|
| (kg/ha)                     |       |      |      |               |           |
| East zone                   | 49    | 15.8 | 11   | 75.8          |           |
| Assam                       | 22.2  | 12.7 | 11.7 | 46.6          |           |
| Bihar & Jharkhand           |       | 68.7 | 8.7  | 3             | 80.5      |
| Orissa                      | 26.7  | 8.5  | 6.3  | 41.4          |           |
| West Bengal                 | 63.8  | 33.4 | 25.2 | 122.4         |           |
| North zone                  | 102.9 | 32   | 5.3  | 140.1         |           |
| Haryana                     | 125.6 | 38.9 | 2.6  | 167.1         |           |
| Himachal Pradesh            |       | 32.6 | 9.2  | 7.6           | 49.4      |
| Jammu & Kashmir             |       | 50   | 18.1 | 3.2           | 71.4      |
| Punjab                      | 139.6 | 40   | 4.5  | 184           |           |
| Uttar Pradesh & Uttaranchal |       |      | 91.2 | 29.4          | 6.1 126.7 |
| South Zone                  | 60    | 26.1 | 19.2 | 105.4         |           |
| Andhra Pradesh              | 84.1  | 35   | 17.7 | 136.8         |           |
| Karnataka                   | 40.1  | 19.6 | 15.2 | 74.9          |           |
| Kerala                      | 28.3  | 12.9 | 22.4 | 63.6          |           |
| Tamil Nadu                  | 59.7  | 25   | 27.8 | 112.5         |           |
| West Zone                   | 38    | 17.1 | 4.4  | 59.4          |           |
| Chhattisgarh                | 30.7  | 11.9 | 3.9  | 46.5          |           |
| Gujarat                     | 64.3  | 23.9 | 6.9  | 95.1          |           |
| Madhya Pradesh              |       | 32.8 | 19.5 | 2.7           | 55        |
| Maharashtra                 | 38.9  | 18.8 | 7.9  | 65.7          |           |

|           |      |      |     |      |
|-----------|------|------|-----|------|
| Rajasthan | 29.3 | 10.6 | 0.6 | 40.5 |
| All India | 59.2 | 22.1 | 8.5 | 89.8 |

#### CONSUMPTION BY PRODUCT

While India uses many types of fertilizers, urea accounts for most of the consumption of N and DAP for most of that of P<sub>2</sub>O<sub>5</sub>. Urea accounts for 82 percent of the total consumption of straight N fertilizers. Other straight N fertilizers, such as AS, CAN and ammonium chloride account for only 2 percent. The share of N through DAP and other complex fertilizers is about 16 percent. DAP accounts for 63 percent of total P<sub>2</sub>O<sub>5</sub> consumption and other complex fertilizers for 27 percent. Single superphosphate (SSP) accounts for 10 percent of total P<sub>2</sub>O<sub>5</sub> consumption. Figure 4 shows the shares of the various fertilizers in total N and P<sub>2</sub>O<sub>5</sub> consumption in 2003/04.

FIGURE 4

Share of fertilizers in total N and P<sub>2</sub>O<sub>5</sub> consumption, 2003/04

FIGURE 4

\* NP/NPK complex fertilizers (other than DAP)

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## Chapter 3

### Organic manures and biofertilizers

The use of organic manures (farmyard manure, compost, green manure, etc.) is the oldest and most widely practised means of nutrient replenishment in India. Prior to the 1950s, organic manures were almost the only sources of soil and plant nutrition. Owing to a high animal population, farmyard manure is the most common of the organic manures. Cattle account for 90 percent of total manure production. The proportion of cattle manure available for fertilizing purposes decreased from 70 percent in the early 1970s to 30 percent in the early 1990s. The use of farmyard manure is about 2 tonnes/ha, which is much below the desired rate of 10 tonnes/ha.

At the present production level, the estimated annual production of crop residues is about 300 million tonnes. As two-thirds of all crop residues are used as animal feed, only one-third is available for direct recycling (compost making), which can add 2.5 million tonnes/year. The production of urban compost has been fluctuating around 6–7 million tonnes and the area under green manuring is about 7 million/ha.

Unlike fertilizers, the use of organic material has not increased much in the last two to three decades. The estimated annual available nutrient (NPK) contribution through organic sources is about 5 million tonnes, which could increase to 7.75 million tonnes by 2025. Thus, organic manures have a significant role to play in nutrient supply. In addition to improving soil physico-chemical properties, the supplementary and complementary use of organic manure also improves the efficiency of mineral fertilizer use.

The use of biofertilizers is of relatively recent origin. Biofertilizers consist of N fixers (Rhizobium, Azotobacter, blue green algae, Azolla), phosphate solubilizing bacteria (PSB) and fungi (Imycorrhizae). A contribution of 20–30 kg N/ha has been reported from the use of biofertilizers. There was good growth in biofertilizer production and use in 1990s. At present, biofertilizers use is about 10 000 tonnes (Table 10). Among biofertilizers, most growth has occurred with phosphate-solubilizing micro-organisms, which account for about 45 percent of total biofertilizer production and use. Biofertilizer production and use is concentrated in Maharashtra, Tamil Nadu, Karnataka, Madhya Pradesh and Gujarat.

Table 10

Growth in biofertilizer production

| Year     | Capacity | Production |        | Distribution |
|----------|----------|------------|--------|--------------|
| (tonnes) |          |            |        |              |
| 1992/93  | 5 401    | 2 005      | 1 600  |              |
| 1995/96  | 10 680   | 6 692      | 6 288  |              |
| 1998/99  | 16 446   | 8 010      | 5 065  |              |
| 2003/04* | 20 000   | 12 000     | 10 000 |              |

\* Estimated

The Government is promoting the concept of the integrated nutrient supply system (INSS), i.e. the combined use of mineral fertilizers, organic manures and biofertilizers. Farmers are also aware of the advantage of INSS in improving soil health and crop productivity. However, the adoption of INSS is limited by the following constraints:

increasing trend to use cow manure as a source of fuel in rural areas;

increasing use of crop residues as animal feed;

extra cost and time required to grow green-manure crops;

handling problems with bulky organic manures;

problems in timely preparation of the field when agricultural waste and green manure have to be incorporated and their decomposition awaited;

poor and inconsistent crop response to biofertilizers.

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#### Chapter 4 Fertilizer Use by Crop

Fertilizer consumption in India has increased significantly in the last three decades. Total NPK (N, P<sub>2</sub>O<sub>5</sub> and K<sub>2</sub>O) consumption increased nine-fold (from 2 million to 18 million tonnes) between 1969/1970 and 1999/2000. Per-hectare NPK consumption increased from 11 to 95 kg in the same period. After reaching a record level in 1999/2000, fertilizer consumption in India has been irregular. It has fluctuated around 17 million tonnes since 2000/01 (Table 11).

Table 11

Growth in fertilizer consumption in India

Year      Fertilizer (NPK) consumption

(million tonnes) (kg/ha)

1969/70      1.98    11.04

1979/80      5.26    30.99

1989/90      11.57   63.47

1999/2000    18.07   94.90

2000/01      16.70   89.30

2001/02      17.36   92.80



|         |       |       |
|---------|-------|-------|
| 2002/03 | 16.09 | 86.01 |
| 2003/04 | 16.80 | 89.80 |

Source: Fertiliser Association of India, 2003/04.

#### FERTILIZER USE BY AGRO-ECOLOGICAL ZONE

Fertilizer consumption varies widely between the AEZ owing to the substantial differences in soil type, fertility status, crop, weather, rainfall, irrigation facilities, etc. (Table 12). AEZ 4 was the most important region in terms of fertilizer use and consumed 3.5 million tonnes of fertilizer (21 percent of the total) in 2003/04 on 30 million ha of cropped area. In six AEZs (Nos. 2, 4, 6, 7, 9 and 13), the annual fertilizer consumption has exceeded one million tonnes and together they accounted for about 63 percent of total fertilizer consumption.

Per-hectare consumption was highest in AEZ 7 followed by AEZ 9 and AEZ 18. The rate of fertilizer consumption was more than 100 kg/ha in six of the AEZs (Nos. 4, 7, 8, 9, 13 and 18), which cover 38.4 percent of gross cropped area (GCA). In ten of the regions (AEZs 1, 2, 3, 5, 6, 12, 14, 15, 16 and 19), covering 49.5 percent of the area, per-hectare fertilizer consumption ranged between 50 and 100 kg, whereas in the remaining four regions (AEZs 10, 11, 17 and 20) covering 12.1 percent of the area, the rate of fertilizer consumption was less than 50 kg/ha.

Table 12

Fertilizer consumption in agro-ecological zones of India, 2003/04

| AEZ No./Ecosystem |       | GCA      |        | Fertilizer consumption ('000 tonnes) |          |          |       | Fertilizer consumption (kg/ha) |      |       |       |
|-------------------|-------|----------|--------|--------------------------------------|----------|----------|-------|--------------------------------|------|-------|-------|
| (million ha)      | N     | P2O5     | K2O    | Total                                | N        | P2O5     | K2O   | Total                          |      |       |       |
| 1                 | 0.07  | 3.83     | 0.70   | 0.21                                 | 4.74     | 55.4     | 10.2  | 3.0                            | 68.7 |       |       |
| 2                 | 20.85 | 824.20   | 289.86 | 23.54                                | 1 137.71 |          | 39.5  | 13.9                           | 1.1  | 54.6  |       |
| 3                 | 4.18  | 179.44   | 85.90  | 52.90                                | 318.34   | 42.9     | 20.6  | 12.7                           | 76.2 |       |       |
| Arid              | 25.09 | 1 007.47 |        | 376.47                               | 76.65    | 1 460.78 |       | 40.1                           | 15.0 | 3.1   | 58.2  |
| 4                 | 30.05 | 2 578.40 |        | 870.71                               | 97.78    | 3 547.00 |       | 85.8                           | 29.0 | 3.3   | 118.0 |
| 5                 | 11.04 | 553.00   | 247.97 | 50.89                                | 851.97   | 50.1     | 22.5  | 4.6                            | 77.2 |       |       |
| 6                 | 25.02 | 972.30   | 465.20 | 201.98                               | 1 639.58 |          | 38.9  | 18.6                           | 8.1  | 65.5  |       |
| 7                 | 6.19  | 674.30   | 289.67 | 131.23                               | 1 095.30 |          | 109.0 | 46.8                           | 21.2 | 177.1 |       |

|                 |       |          |           |        |          |          |          |          |           |       |       |      |
|-----------------|-------|----------|-----------|--------|----------|----------|----------|----------|-----------|-------|-------|------|
| 8               | 6.96  | 422.19   | 181.67    | 206.92 | 810.87   | 60.7     | 26.1     | 29.7     | 116.5     |       |       |      |
| Semi-arid       |       | 79.25    | 5 200.20  |        | 2 055.23 |          | 688.80   | 7 944.71 |           | 65.6  | 25.9  | 8.7  |
|                 | 100.2 |          |           |        |          |          |          |          |           |       |       |      |
| 9               | 11.62 | 1 482.61 |           | 359.05 | 97.03    | 1 938.79 |          | 127.6    | 30.9      | 8.4   | 166.9 |      |
| 10              | 14.55 | 370.93   | 246.43    | 30.83  | 648.29   | 25.5     | 16.9     | 2.1      | 44.6      |       |       |      |
| 11              | 6.47  | 211.18   | 89.08     | 23.46  | 323.81   | 32.6     | 13.8     | 3.6      | 50.0      |       |       |      |
| 12              | 12.09 | 445.31   | 197.43    | 122.16 | 763.24   | 36.8     | 16.3     | 10.1     | 63.1      |       |       |      |
| 13              | 10.95 | 904.02   | 178.77    | 55.96  | 1 138.85 |          | 82.5     | 16.3     | 5.1       | 104.0 |       |      |
| 14              | 3.20  | 160.02   | 48.50     | 13.74  | 222.36   | 50.0     | 15.2     | 4.3      | 69.5      |       |       |      |
| Subhumid        |       | 58.88    | 3 574.07  |        | 1 119.25 |          | 343.18   | 5 035.33 |           | 60.7  | 19.0  | 5.8  |
|                 | 85.5  |          |           |        |          |          |          |          |           |       |       |      |
| 15              | 8.99  | 445.12   | 222.84    | 182.79 | 850.85   | 49.5     | 24.8     | 20.3     | 94.7      |       |       |      |
| 16              | 1.37  | 54.84    | 29.25     | 21.40  | 105.59   | 40.0     | 21.3     | 15.6     | 77.1      |       |       |      |
| 17              | 1.56  | 41.84    | 9.83      | 5.08   | 56.84    | 26.8     | 6.3      | 3.3      | 36.4      |       |       |      |
| Humid-perhumid  |       |          | 11.92     | 541.80 | 261.92   | 209.27   | 1 013.29 |          | 45.5      | 22.0  | 17.6  | 85.0 |
| 18              | 6.12  | 521.60   | 213.53    | 149.90 | 885.13   | 85.3     | 34.9     | 24.5     | 144.7     |       |       |      |
| 19              | 5.70  | 230.87   | 97.05     | 129.69 | 457.70   | 40.5     | 17.0     | 22.7     | 80.3      |       |       |      |
| Coastal         | 11.82 | 752.47   | 310.58    | 279.59 | 1 342.84 |          | 63.7     | 26.3     | 23.7      | 113.6 |       |      |
| 20              | 0.05  | 0.33     | 0.31      | 0.06   | 0.70     | 6.7      | 6.3      | 1.2      | 14.3      |       |       |      |
| Island          | 0.05  | 0.33     | 0.31      | 0.06   | 0.70     | 6.7      | 6.3      | 1.2      | 14.3      |       |       |      |
| Total (20 AEZs) |       | 187.01   | 11 076.34 |        | 4 123.76 |          | 1 597.55 |          | 16 797.65 | 59.2  | 22.1  |      |
|                 | 8.5   | 89.8     |           |        |          |          |          |          |           |       |       |      |

All 20 AEZs of India have been grouped into six broad ecosystems on the basis of bio-climatic factors.

#### Arid Ecosystem

The arid ecosystem, comprising three eco-regions (AEZs 1 – 3), consumed 1.46 million tonnes of fertilizer (N+P<sub>2</sub>O<sub>5</sub>+K<sub>2</sub>O) in 2003/04 and accounted for 8.7 percent of total fertilizer consumption. This ecosystem covers 25.1 million ha, representing 13.4 percent of the total GCA of the country. Per-hectare fertilizer consumption was 58.2 kg, varying from 54.6 kg in AEZ 2 to 76.2 kg in AEZ 3. In terms of nutrients, N, P<sub>2</sub>O<sub>5</sub> and K<sub>2</sub>O consumption was 40.1, 15.0 and 3.1 kg/ha, respectively. There was a wide variation in nutrient consumption among the AEZs of the arid ecosystem. N consumption varied from 39.5 to 55.4 kg/ha, P<sub>2</sub>O<sub>5</sub> consumption from 10.2 to 20.6 kg/ha, and K<sub>2</sub>O consumption from 1.1 to 12.7

kg/ha. Fertilizer use and crop productivity are very low in all the regions of the arid ecosystem owing to factors such as rainfed monocropping, the short length of the growing period, and erratic and scanty rainfall.

### Semi-arid Ecosystem

The semi-arid ecosystem is the most important ecosystem in terms of area and fertilizer use. Comprising five ecoregions (AEZs 4 – 8), it consumed 7.4 million tonnes of fertilizer (N+P<sub>2</sub>O<sub>5</sub>+K<sub>2</sub>O) in 2003/04 and accounted for 47.3 percent of the total fertilizer consumption. The ecosystem covers 79.25 million ha, representing 42.4 percent of total GCA of the country. Per-hectare fertilizer consumption was 100.2 kg, varying from 65.5 kg in AEZ 6 to 177.1 kg in AEZ 7. In terms of nutrients, N, P<sub>2</sub>O<sub>5</sub> and K<sub>2</sub>O consumption was 65.6, 25.9 and 8.7 kg/ha, respectively. There was a wide variation in nutrient consumption between the AEZs of the semi-arid ecosystem. N consumption varied from 38.9 to 109.0 kg/ha, P<sub>2</sub>O<sub>5</sub> consumption from 18.6 to 46.8 kg/ha, and K<sub>2</sub>O consumption from 3.3 to 29.7 kg/ha. Although mean annual rainfall is 500 – 1 000 mm in AEZ 4, fertilizer use and crop productivity are moderately high as 65 percent of the region is under irrigated agriculture. In the northern plains, farmers have overcome the drought-prone climate by introducing tubewell irrigation. Fertilizer use and crop yields are low in AEZs 5 and 6 because rainfed farming is the traditional practice. Fertilizer use is highest in AEZ 7 because good rainfall and better irrigation facilities enable farmers to grow higher fertilizer consuming crops in this region.

### Subhumid Ecosystem

The subhumid ecosystem, comprising six regions (AEZs 9 – 14), consumed 5.04 million tonnes of fertilizer (N+P<sub>2</sub>O<sub>5</sub>+K<sub>2</sub>O) in 2003/04 and accounted for 30 percent of the total fertilizer consumption. The ecosystem covers 58.9 million ha, representing 31.5 percent of the total GCA of the country. Per-hectare fertilizer consumption was 85.5 kg, varying from 44.6 kg in AEZ 10 to 166.9 kg in AEZ 9. In terms of nutrients, N, P<sub>2</sub>O<sub>5</sub> and K<sub>2</sub>O consumption was 60.7, 19.0 and 5.8 kg/ha, respectively. There was a wide variation in nutrient consumption between the AEZs of the subhumid ecosystem. N consumption varied from 25.5 to 127.6 kg/ha, P<sub>2</sub>O<sub>5</sub> consumption from 13.8 to 30.9 kg/ha, and K<sub>2</sub>O consumption from 2.1 to 10.1 kg/ha. Fertilizer use and crop productivity are high in AEZ 9 because soils are deep, loamy and have developed on alluvium. Both rainfed and irrigated agriculture are practised in the region. Rice, maize, barley, pigeon pea, wheat, mustard, lentil, sugar cane and cotton are important crops. Fertilizer use is low in AEZs 10, 11 and 12 because the soils are susceptible to severe water erosion and experience partial waterlogging. Rainfed farming is practised and rice, millets, pigeon pea, green gram and black gram crops are grown. Flooding, imperfect drainage, salinity and sodicity in AEZ 13, and a severe climate, soil degradation, soil acidity and droughts in AEZ 14 are major constraints on increasing fertilizer consumption.

### Humid-Perhumid Ecosystem

The humid-perhumid ecosystem comprising three regions (AEZs 15 – 17) consumed 1.01 million tonnes of fertilizer (N+P<sub>2</sub>O<sub>5</sub>+K<sub>2</sub>O) in 2003/04 and accounted for 6.01 percent of total fertilizer consumption. The ecosystem covers 11.92 million ha, representing 6.37 percent of the total GCA of the country. Per-hectare fertilizer consumption was 85.0 kg, ranging from 36.4 kg in AEZ 17 to 94.7 kg in AEZ 15. In terms of nutrients, N, P<sub>2</sub>O<sub>5</sub> and K<sub>2</sub>O consumption was 45.5, 22.0 and 17.6 kg/ha, respectively. There was a wide variation in nutrient consumption between the AEZs of the humid-perhumid ecosystem. N consumption varied from 26.8 to 49.5 kg/ha, P<sub>2</sub>O<sub>5</sub> consumption from 6.3 to 24.8 kg/ha, and K<sub>2</sub>O consumption from 3.3 to 20.3 kg/ha. Fertilizer use and crop productivity are relatively high in AEZ 15 because there are rice-based cropping systems and the length of growing period is 210 days. Fertilizer use is very low in AEZ 17 owing to adverse climate conditions and Jhum (shifting) cultivation.

### Coastal Ecosystem

The coastal ecosystem, comprising two regions (AEZs 18 and 19), consumed 1.34 million tonnes of fertilizer (N+P<sub>2</sub>O<sub>5</sub>+K<sub>2</sub>O) in 2003/04 and accounted for 8.0 percent of total fertilizer consumption. The ecosystem covers 11.82 million ha, representing 6.32 percent of the total GCA of the country. Per-hectare fertilizer consumption was 113.6 kg, ranging from 80.3 kg in AEZ 19 to 144.7 kg in AEZ 18. In terms of nutrients, N, P<sub>2</sub>O<sub>5</sub> and K<sub>2</sub>O consumption was 63.7, 26.3 and 23.7 kg/ha, respectively. There was a wide variation in nutrient consumption among the AEZs of the coastal ecosystem. N consumption varied from 40.5 to 85.3 kg/ha, P<sub>2</sub>O<sub>5</sub> consumption from 17.0 to 34.9 kg/ha, and K<sub>2</sub>O consumption from 22.7 to 24.5 kg/ha. Fertilizer use and crop productivity are relatively low in AEZ 19 owing to excessive leaching, waterlogging and steep slopes.

### Island Ecosystem

The island ecosystem, comprising AEZ 20, consumed only 700 tonnes of fertilizer (N+P<sub>2</sub>O<sub>5</sub>+K<sub>2</sub>O) in 2003/04 over an area of 50 000 ha. Per-hectare fertilizer consumption was 14.3 kg. In terms of nutrients, N, P<sub>2</sub>O<sub>5</sub> and K<sub>2</sub>O consumption was 6.7, 6.3 and 1.2 kg/ha, respectively. Fertilizer use and crop productivity are very low in AEZ 20 owing to severe soil erosion. The land use is dominated by plantation crops.

### Fertilizer use by crop

Before the 1950s, fertilizer use was very low and was confined to plantation crops. The introduction of fertilizer-responsive HYVs and expansion in the irrigated area led to a sharp increase in fertilizer application on field crops. Per-hectare fertilizer consumption is higher in the case of crops with a larger proportion of irrigated area. About 40 percent of the agricultural area in India is irrigated, accounting for 68.5 percent of total fertilizer consumption (Table 13). Six crops (rice, wheat, cotton, sugar cane, rapeseed and mustard) are estimated to account for more than two-thirds of the total fertilizer consumption in the country. The fertilizer-use pattern for major crops is discussed below.

Table 13

Fertilizer use on important crops, 2003/04

| Crop               | Gross cropped area (million ha) |      |       | Share in fertilizer consumption (%) |       |       | Fertilizer consumption (kg/ha) |       |
|--------------------|---------------------------------|------|-------|-------------------------------------|-------|-------|--------------------------------|-------|
| N                  | P2O5                            | K2O  | Total |                                     |       |       |                                |       |
| Cotton             | 8.5                             | 6    | 89.5  | 22.6                                | 4.8   | 116.8 |                                |       |
|                    | Irrigated                       |      | 2.9   | 2.7                                 | 115.7 | 30.9  | 7                              | 153.5 |
|                    | Rainfed                         |      | 5.6   | 3.3                                 | 75.8  | 18.2  | 3.6                            | 97.7  |
| Groundnut          | 6.6                             | 2.9  | 24.4  | 39.3                                | 12.9  | 76.6  |                                |       |
|                    | Irrigated                       |      | 1.2   | 0.8                                 | 35.3  | 53.8  | 28.9                           | 118   |
|                    | Rainfed                         |      | 5.4   | 2.1                                 | 21.9  | 36    | 9.2                            | 67.2  |
| Jute               | 0.8                             | 0.2  | 38    | 11.5                                | 5     | 54.4  |                                |       |
|                    | Irrigated                       |      | 0.3   | 0.1                                 | 55.9  | 22.4  | 10.2                           | 88.6  |
|                    | Rainfed                         |      | 0.5   | 0.1                                 | 28.9  | 6     | 2.3                            | 37.1  |
| Maize              | 6.6                             | 2.3  | 41.7  | 14.7                                | 3.8   | 60.2  |                                |       |
|                    | Irrigated                       |      | 1.5   | 0.8                                 | 59.6  | 27.7  | 4.8                            | 92.1  |
|                    | Rainfed                         |      | 5.1   | 1.5                                 | 36.6  | 11    | 3.6                            | 51.1  |
| Paddy              | 44.7                            | 31.8 | 81.7  | 24.3                                | 13.1  | 119.1 |                                |       |
|                    | Irrigated                       |      | 24    | 22.2                                | 103.4 | 32.8  | 18.8                           | 155   |
|                    | Rainfed                         |      | 20.7  | 9.6                                 | 56.6  | 14.5  | 6.5                            | 77.6  |
| Pearl millet       | 9.8                             | 1.7  | 21.9  | 5.5                                 | 0.8   | 28.2  |                                |       |
|                    | Irrigated                       |      | 0.8   | 0.4                                 | 62.2  | 13.9  | 3.4                            | 79.5  |
|                    | Rainfed                         |      | 9     | 1.3                                 | 18.4  | 4.8   | 0.6                            | 23.8  |
| Pigeon pea         | 3.6                             | 0.8  | 20.9  | 13.3                                | 2     | 36.2  |                                |       |
|                    | Irrigated                       |      | 0.2   | 0.1                                 | 36.9  | 20.9  | 2.2                            | 60    |
|                    | Rainfed                         |      | 3.5   | 0.7                                 | 19.6  | 12.6  | 2                              | 34.2  |
| Rapeseed & mustard | 6                               | 3.4  | 69.1  | 25                                  | 2.9   | 97    |                                |       |
|                    | Irrigated                       |      | 3.8   | 2.6                                 | 81.7  | 30.4  | 4.3                            | 116.5 |

|             |           |       |      |       |       |      |       |       |
|-------------|-----------|-------|------|-------|-------|------|-------|-------|
|             | Rainfed   | 2.2   | 0.8  | 45.9  | 15    | 0.4  | 61.3  |       |
| Sorghum     |           | 9.9   | 2.9  | 29.2  | 14.2  | 4.1  | 47.5  |       |
|             | Irrigated |       | 0.8  | 0.5   | 58.5  | 29.1 | 10.7  | 98.3  |
|             | Rainfed   | 9.1   | 2.4  | 26.9  | 13    | 3.6  | 43.6  |       |
| Sugar cane  |           | 4.3   | 5.4  | 124.8 | 44    | 38.3 | 207.1 |       |
|             | Irrigated |       | 4.2  | 5.3   | 126.4 | 45   | 40.6  | 212   |
|             | Rainfed   | 0.1   | 0.1  | 106   | 32    | 12.4 | 150.4 |       |
| Wheat       |           | 25.7  | 21   | 99.6  | 30.2  | 6.9  | 136.7 |       |
|             | Irrigated |       | 22.8 | 19.7  | 105.6 | 32.1 | 7.3   | 144.9 |
|             | Rainfed   | 2.9   | 1.3  | 55.7  | 15.9  | 4.3  | 75.9  |       |
| Other crops |           | 60.4  | 21.6 | 34.5  | 18.5  | 7.1  | 60.1  |       |
|             | Irrigated |       | 12.6 | 13.3  | 113.5 | 46.8 | 16.5  | 176.7 |
|             | Rainfed   | 47.8  | 8.3  | 13.6  | 11    | 4.7  | 29.3  |       |
| All crops   |           | 187   | 100  | 59.2  | 22.1  | 8.5  | 89.8  |       |
|             | Irrigated |       | 75.1 | 68.5  | 103.2 | 35.3 | 14.5  | 153.1 |
|             | Rainfed   | 111.9 | 31.5 | 29.7  | 13.1  | 4.5  | 47.3  |       |

#### Paddy rice

Paddy rice is the most important crop in India in terms of both area and fertilizer use. Occupying an area of 44.7 million ha, it accounted for 31.8 percent (5.34 million tonnes) of total fertilizer consumption in 2003/04. Fertilizer use on irrigated paddy (155 kg/ha) is double that on rainfed paddy (77.6 kg/ha). The shares of irrigated and rainfed paddy in total fertilizer consumption were 22.2 and 9.6 percent, respectively. The average per-hectare use of fertilizer on paddy was 119.1 kg (81.7 kg/ha N, 24.3 kg/ha P2O5 and 13.1 kg/ha K2O).

#### Wheat

Wheat is the second most important foodgrain crop, grown on an area of 25.7 million ha. It is grown largely under irrigated conditions and accounts for 20.5 percent (3.44 million tonnes) of total fertilizer consumption. Fertilizer use per-hectare is 137 kg (100 kg/ha N, 30 kg/ha P2O5 and 7 kg/ha K2O). Fertilizer use on irrigated wheat (144.9 kg/ha) is almost double that rainfed wheat (75.9 kg/ha) with the same trend for all the nutrients (N, P2O5 and K2O).

#### Sorghum

Sorghum is an important cereal crop in India. Occupying an area of 9.9 million ha, it accounted for 2.9 percent (0.49 million tonnes) of total fertilizer consumption in 2003/04. Fertilizer use on irrigated sorghum (98.3 kg/ha) was more than double that on rainfed sorghum (43.6 kg/ha). The shares of irrigated and rainfed sorghum in total fertilizer consumption were 0.5 and 2.4 percent, respectively. The average per-hectare use of fertilizer on sorghum was 47.5 kg (29.2 kg/ha N, 14.2 kg/ha P<sub>2</sub>O<sub>5</sub> and 4.1 kg/ha K<sub>2</sub>O).

#### Pearl millet

Pearl millet is another important cereal crop in India. It occupied an area of 9.8 million ha and accounted for 1.7 percent (0.29 million tonnes) of total fertilizer consumption in 2003/04. Fertilizer use on irrigated pearl millet (79.5 kg/ha) was more than three-fold that of rainfed pearl millet (23.8 kg/ha). The shares of irrigated and rainfed pearl millet in total fertilizer consumption were 0.4 and 1.3 percent, respectively. The average per-hectare use of fertilizer on pearl millet is 28.2 kg (21.9 kg/ha N, 5.5 kg/ha P<sub>2</sub>O<sub>5</sub> and 0.8 kg/ha K<sub>2</sub>O).

#### Maize

Occupying 3.5 percent of GCA, maize accounts for 2.3 percent of total fertilizer consumption. Maize is grown mostly under rainfed conditions. Per-hectare fertilizer use is 60.2 kg, which consists of 41.7 kg/ha N, 14.7 kg/ha P<sub>2</sub>O<sub>5</sub> and 3.8 kg/ha K<sub>2</sub>O. The rate of fertilizer use on irrigated maize is 92 kg/ha compared with 51 kg/ha on rainfed maize. On rainfed maize, N, P<sub>2</sub>O<sub>5</sub> and K<sub>2</sub>O use is 36.6, 11.0 and 3.6 kg/ha, respectively, and 59.6, 27.7 and 4.8 kg/ha, respectively, on irrigated maize.

#### Pigeon pea

Pigeon pea is one of the major pulse crops in India. It accounted for 0.8 percent (0.13 million tonnes) of total fertilizer consumption on an area of 3.7 million ha in 2003/04. Fertilizer use on irrigated pigeon pea (60.0 kg/ha) was nearly double that on rainfed pigeon pea (34.2 kg/ha). The shares of irrigated and rainfed pigeon pea in total fertilizer consumption were 0.1 and 0.7 percent, respectively. The average per-hectare use of fertilizer on pigeon pea was 36.2 kg (20.9 kg/ha N, 13.3 kg/ha P<sub>2</sub>O<sub>5</sub> and 2.0 kg/ha K<sub>2</sub>O).

#### Rapeseed and Mustard

Rapeseed and mustard are the major oilseed crops of India. They occupied an area of 6.0 million ha and accounted for 3.4 percent (0.57 million tonnes) of total fertilizer consumption in 2003/04. Fertilizer use on irrigated rapeseed and mustard (116.5 kg/ha) was almost double that on rainfed rapeseed and mustard (61.3 kg/ha). The shares of irrigated and rainfed rapeseed and mustard in total fertilizer consumption were 2.6 and 0.8 percent, respectively. The average per-hectare use of fertilizer on rapeseed and mustard is 97.0 kg (69.1 kg/ha N, 25.0 kg/ha P<sub>2</sub>O<sub>5</sub> and 2.9 kg/ha K<sub>2</sub>O).

## Groundnut

Groundnut is the most important oilseed crop of India after rapeseed and mustard. Occupying an area of 6.6 million ha, it accounted for 2.9 percent (0.49 million tonnes) of total fertilizer consumption in 2003/04. The major groundnut-growing states are Gujarat and Karnataka. Fertilizer use on irrigated groundnut (118.0 kg/ha) was higher than on rainfed groundnut (67.2 kg/ha). The shares of irrigated and rainfed groundnut in total fertilizer consumption were 0.8 and 2.1 percent, respectively. The average per-hectare use of fertilizer on groundnut was 76.6 kg (24.4 kg/ha N, 39.3 kg/ha P<sub>2</sub>O<sub>5</sub> and 12.9 kg/ha K<sub>2</sub>O).

## Sugar cane

Sugar cane is the major sugar crop of India. Being a long-duration crop, its nutritional requirements are high. In 2003/04, it occupied an area of 4.3 million ha and accounted for 5.4 percent (0.91 million tonnes) of fertilizer consumption. The major sugar-cane-growing states are Uttar Pradesh, Tamil Nadu, and Maharashtra. Fertilizer use on irrigated sugar cane was 212.0 kg/ha compared with 150.4 kg/ha on rainfed sugar cane. The shares of irrigated and rainfed sugar cane in total fertilizer consumption were 5.3 and 0.1 percent, respectively. The average per-hectare use of fertilizer on sugar cane was 207.1 kg (124.8 kg/ha N, 44.0 kg/ha P<sub>2</sub>O<sub>5</sub> and 38.3 kg/ha K<sub>2</sub>O).

## Cotton

Cotton is the major fibre crop of India. In 2003/04, it occupied an area of 8.5 million ha and accounted for 6.0 percent (1.01 million tonnes) of total fertilizer consumption. Fertilizer use on irrigated cotton (153.5 kg/ha) was higher than on rainfed cotton (97.7 kg/ha). The shares of irrigated and rainfed cotton in total fertilizer consumption were 2.7 and 3.3 percent, respectively. The average per-hectare use of fertilizer on cotton was 116.8 kg (89.5 kg/ha N, 22.6 kg/ha P<sub>2</sub>O<sub>5</sub> and 4.8 kg/ha K<sub>2</sub>O).

## Jute

After cotton, jute is the next most important fibre crop. Occupying an area of 0.8 million ha, it accounted for 0.2 percent (0.03 million tonnes) of total fertilizer consumption in 2003/04. Fertilizer use on irrigated jute (88.6 kg/ha) was more than double that on rainfed jute (37.1 kg/ha). The share of irrigated and rainfed jute in total fertilizer consumption was 0.1 percent. The average per-hectare use of fertilizer on jute was 54.4 kg (38.0 kg/ha N, 11.5 kg/ha P<sub>2</sub>O<sub>5</sub> and 5.0 kg/ha K<sub>2</sub>O).

## Other crops

Crops other than those mentioned above occupied an area of 60.4 million ha and accounted for 22.1 percent (3.71 million tonnes) of total fertilizer consumption in 2003/04. Per-hectare fertilizer use on irrigated crops (182.9 kg/ha) was more than six times that on rainfed crops (29.2 kg/ha). The shares of



irrigated and rainfed crops in total fertilizer consumption were 13.7 and 8.4 percent, respectively. The average per-hectare use of fertilizer on other crops was 61.3 kg (34.5 kg/ha N, 18.5 kg/ha P<sub>2</sub>O<sub>5</sub> and 8.4 kg/ha K<sub>2</sub>O).

#### Rice-wheat system

Rice-wheat is the most important cropping system in terms of area, fertilizer use and crop productivity. It is practised in various environments and on different soil types and covers an estimated area of about 10 million ha on the IGP. Per-hectare fertilizer use under the rice-wheat cropping system in the IGP is estimated at 334 kg. It varies from 258 kg in the Lower Gangetic Plain (LGP) region to 444 kg in the Trans-Gangetic Plain (TGP) (Haryana) region (Table 14). In the IGP, farmers apply 117.3 kg/ha N, 35.2 kg/ha P<sub>2</sub>O<sub>5</sub> and 11.8 kg/ha K<sub>2</sub>O on rice and 120.3 kg/ha N, 38.2 kg/ha P<sub>2</sub>O<sub>5</sub> and 11.1 kg/ha K<sub>2</sub>O on wheat. The productivity of rice and wheat crops in the IGP is estimated to be 2.95 and 3.95 tonnes/ha, respectively. In the IGP, the productivity of rice-wheat cropping systems decreases from west to east.

Table 14

Fertilizer-use pattern under the rice-wheat cropping system in the Indo-Gangetic Plains

| Region                         | Crop  | Fertilizer Use (kg/ha) |                               |                  | Yield |             |  |
|--------------------------------|-------|------------------------|-------------------------------|------------------|-------|-------------|--|
|                                |       | N                      | P <sub>2</sub> O <sub>5</sub> | K <sub>2</sub> O | Total | (tonnes/ha) |  |
| Lower Gangetic Plain           | Rice  | 85.9                   | 9.9                           | 32.8             | 128.5 | 2.34        |  |
|                                | Wheat | 95.5                   | 6.5                           | 27.6             | 129.6 | 2.95        |  |
| Middle Gangetic Plain          | Rice  | 111.9                  | 36.4                          | 9.8              | 158.1 | 2.22        |  |
|                                | Wheat | 111.6                  | 42.4                          | 11.6             | 165.6 | 2.6         |  |
| Trans Gangetic Plain (Haryana) | Rice  | 163.2                  | 52.8                          | 0                | 216   | 3.6         |  |
|                                | Wheat | 171.3                  | 56.9                          | 0                | 228.2 | 4.55        |  |
| Trans Gangetic Plain (Punjab)  | Rice  | 141.3                  | 58.5                          | 0                | 199.8 | 3.68        |  |
|                                | Wheat | 143.2                  | 58.7                          | 0                | 201.9 | 4.73        |  |
| Upper Gangetic Plain           | Rice  | 108.3                  | 44.6                          | 2.2              | 155.1 | 2.92        |  |
|                                | Wheat | 109.8                  | 52.2                          | 2.1              | 164.1 | 4.48        |  |
| Indo-Gangetic Plains           | Rice  | 117.3                  | 35.2                          | 11.8             | 164.2 | 2.95        |  |
|                                | Wheat | 120.3                  | 38.2                          | 11.1             | 169.7 | 3.95        |  |

Rice + wheat    237.6   73.4    22.9    333.9   6.9

Source: Sharma, Subba Rao and Murari, 2004.

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## Chapter 6

### Fertilizer distribution and credit

In 1944, the Government of India established the “Central Fertilizer Pool” as the official agency for the distribution of all available fertilizers at fair prices throughout the country. All fertilizers, whether domestically produced or imported, were pooled together and distributed through state agencies. In 1966, manufacturers were allowed to market 50 percent of their production. By 1969, the domestic manufacturers had been given complete freedom in marketing. However, this was short-lived. Fertilizer shortages in the early 1970s led the Government to pass the Fertilizer Movement Control Order in 1973, which brought the distribution of fertilizers under government control.

In the mid-1970s, the supply and distribution of fertilizers were regulated under the Essential Commodities Act (ECA). Manufacturers were allocated a quantity of fertilizers in different states according to a supply plan. All the fertilizers were distributed by the manufacturers according to their ECA allocation during the two cropping seasons, kharif and rabi. This system continued up to August 1992. Thereafter, all P and K fertilizers were decontrolled. AS, CAN and ammonium chloride (ACL) were also decontrolled. All these fertilizers were free from distribution control. Only urea continued to remain under control.

With effect from 1 April 2003, the Government implemented the “New Fertilizer Policy”, which allowed urea manufacturers to market initially 25 percent and subsequently 50 percent of their production outside the purview of distribution control. This practice continues today. Urea manufacturers can now market 50 percent of their production as they wish.

The total quantity of fertilizer materials distributed annually increased from 0.3 million tonnes in 1951 to 34.9 million tonnes in 2003/04. This large volume of fertilizer is distributed through a well-developed marketing network spread throughout the country. Cooperatives supply almost 35 percent of the total quantity available from domestic production and importation. Private channels distribute the balance (65 percent). As on 31 March 2004, the total number of sale points was 282 468. Of these, 77 percent were privately owned and 23 percent were in cooperatives and other institutional channels.

## FIGURE 5

Fertilizer marketing and distribution channels

## FIGURE 5

Currently, about 75 percent of the total quantity of fertilizer is moved by rail and the remaining 25 percent by road. The average distance of fertilizers moved by rail is about 850 km. However, within a radius of 200 – 250 km from the plant, most of the fertilizer materials are moved by road. The economics of movement favours road transportation up to this distance.

Figure 5 shows the present system of fertilizer marketing and distribution is presented. Indigenous fertilizers are distributed through institutional channels (cooperative societies, agro-industry corporations, state commodity federations, etc.) and private trade. The cooperative marketing structure varies from state to state (two to four tiers). Handling agents distribute imported urea. State agencies and domestic manufacturers distribute imported DAP and complex fertilizers, MOP and SOP.

## COMPONENTS OF MARKETING COSTS

The marketing cost of urea is about Rs 1 000/tonne. Of this, freight accounts for 50 – 55 percent, the distribution margin accounts for 18 percent and handling and storage for 10 percent (Figure 6).

While fertilizer production is continuous throughout the year, its use is seasonal. In India, there are two main cropping seasons: (i) kharif (April–September); and (ii) rabi (October–March). Fertilizers are stored before the onset of each season. Consumption is characterized by a peak period followed by lean spells. Therefore, storage is an important factor in fertilizer marketing and distribution. There are about 2 060 central and state warehouses with an aggregate capacity of 30.1 million tonnes. In addition, the Food Corporation of India has a storage capacity of 23.95 million tonnes. The cooperatives have about 65 970 godowns with a capacity of about 14.12 million tonnes. These godowns are used for storage of foodgrains, fertilizer and other commodities.

## FIGURE 6

Share of various components in marketing cost of urea

## FIGURE 6

### CREDIT

Most farmers cannot afford to purchase fertilizers on a cash basis. Similarly, not every dealer can pay cash for fertilizers. Therefore, credit plays an important role in fertilizer distribution and use. Generally, two types of credit are available in the fertilizer sector for fertilizer distribution and use. One type is distribution credit, which a dealer uses for buying fertilizers from the manufacturer or wholesaler. The

second type is production credit, which a farmer uses for purchasing inputs, of which fertilizer is the major one. Various agencies provide credit to the agriculture sector in different forms. These include cooperative banks, regional rural banks, commercial banks and other agencies. Table 21 shows the credit flow by type of agency for agricultural and allied activities from 2000/01 to 2003/04.

Table 21

Credit flow by type of agency for agriculture and allied activities

| Agency                | 2000/01 | 2001/02 | 2002/03 | 2003/04 |
|-----------------------|---------|---------|---------|---------|
| (Rs thousand million) |         |         |         |         |
| Commercial banks      | 278.07  | 335.87  | 397.74  | 438.40  |
| Cooperative banks     | 207.18  | 235.24  | 236.36  | 300.80  |
| Regional rural banks  | 42.20   | 48.54   | 60.70   | 60.80   |
| Other agencies        | 0.82    | 0.80    | 0.80    | -       |
| Total                 | 528.27  | 620.45  | 695.60  | 800.00  |

Kisan (farmer) credit cards (KCCs) were launched in 1998 to facilitate access by farmers to production credit. These credit cards are issued by 27 commercial banks, about 200 regional rural banks and almost 4 000 cooperative banks. Nine states have issued more than a million cards so far.