

# PRODUCT PREDICTIVE DEMAND IN MACHINE LEARNING

## Data Loading:

Begin by loading the dataset. You can use libraries like Pandas to read data from various sources such as CSV, Excel, or SQL databases.

```
import pandas as pd
```

```
# Load data
```

```
data = pd.read_csv('https://raw.githubusercontent.com/amankharwal/Websit')
```

ID	Store ID	Total Price	Base Price	Units Sold	
0	1	8091	99.0375	111.8625	20
1	2	8091	99.0375	99.0375	28
2	3	8091	133.9500	133.9500	19
3	4	8091	133.9500	133.9500	44
4	5	8091	141.0750	141.0750	52

## Data Preprocessing:

This step involves handling missing values, data normalization, feature scaling, and encoding categorical variables.

```
# Data preprocessing
```

```
# Handle missing values
```

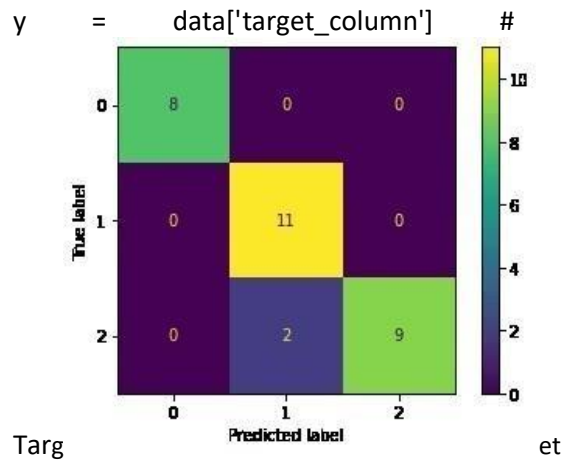
```
data = data.dropna()
```

```
# Perform feature scaling and encoding if necessary
```

```
# ...
```

```
# Split data into features and target variable
```

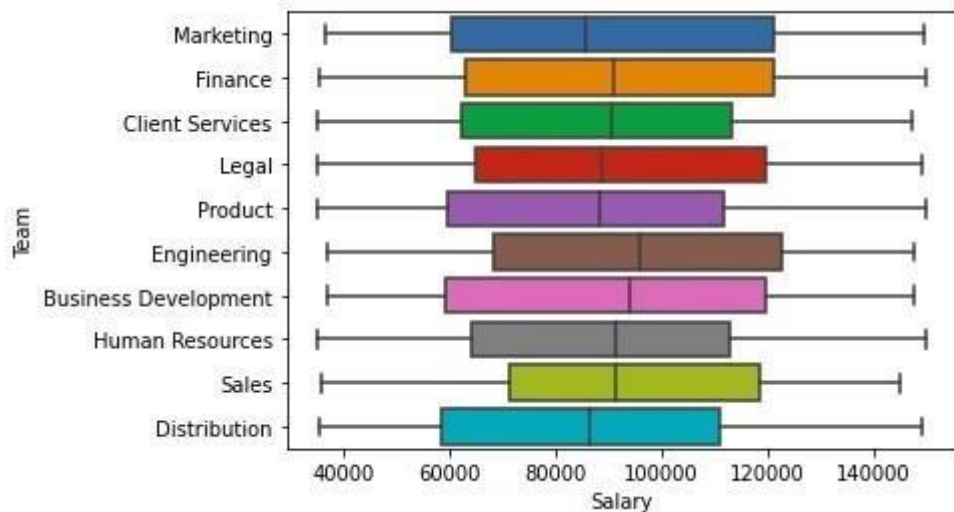
```
X = data.drop('target_column', axis=1) # Features
```



**Exploratory Data Analysis (EDA):** This step helps you understand the dataset. You can use visualizations to analyze the distribution of features, correlations, and other patterns.

```
import matplotlib.pyplot as plt

# EDA
# Perform data visualization
# ...
```



## Feature Engineering:

Create new features or transform existing ones to improve the performance of your machine learning models.

```
: # Feature engineering
# Perform feature transformations, extraction, or selection
# ..
```

## **Model Building:**

Choose an appropriate machine learning model for demand prediction, such as linear regression, decision trees, random forests, or deep learning models.

```
from sklearn.model_selection import train_test_split
from sklearn.linear_model import LinearRegression
```

```
# Split the data into training and testing sets
```

```
X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.2, random_state=42)
```

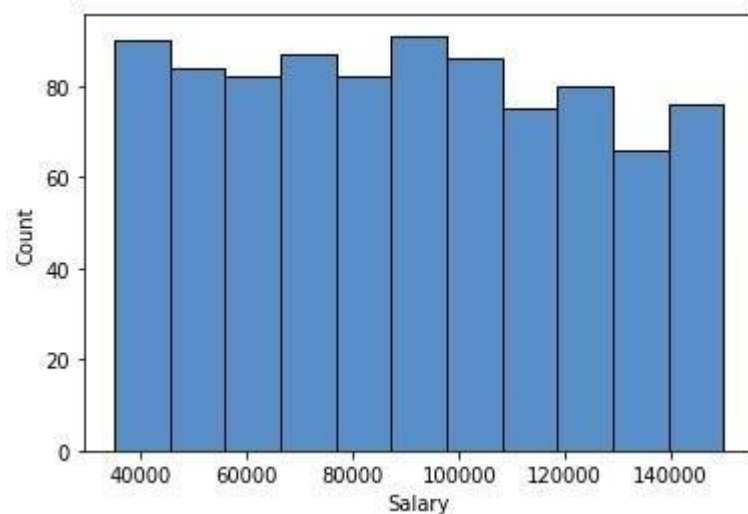
```
# Initialize and train the model
```

```
model = LinearRegression()
```

```
model.fit(X_train, y_train)
```

```
# Make predictions
```

```
predictions = model.predict(X_test)
```



## **Model Evaluation:**

Evaluate the model using appropriate metrics such as mean squared error, mean absolute error, or R-squared.

```
from sklearn.metrics import
mean_squared_error,
mean_absolute_error, r2_score
```

```
# Model evaluation
```

```
mse = mean_squared_error(y_test, predictions)
```

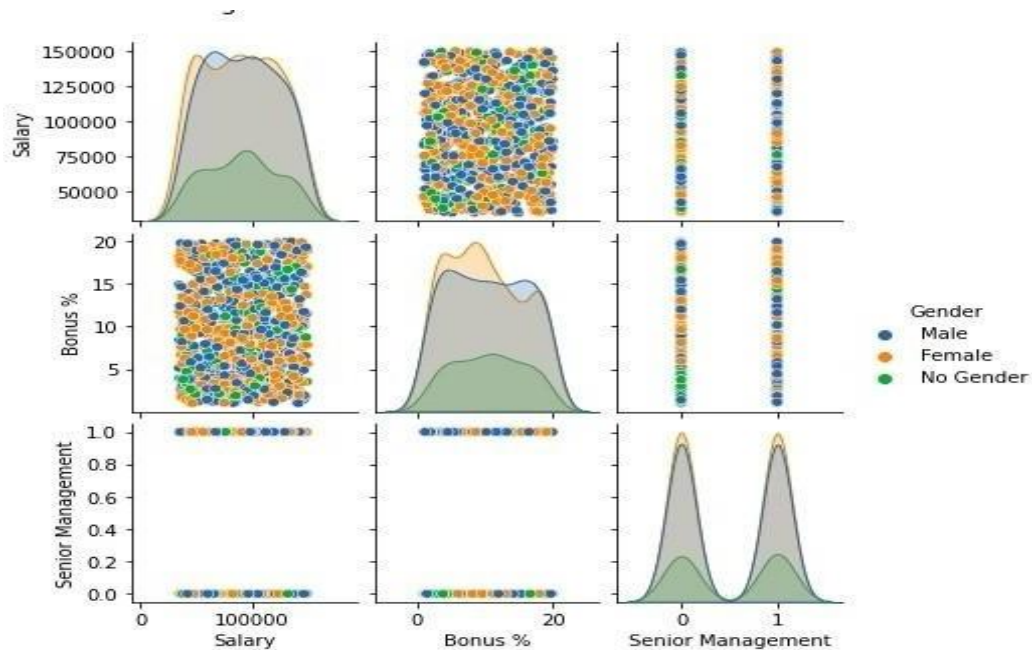
```
mae = mean_absolute_error(y_test, predictions)
```

```
r2 = r2_score(y_test, predictions)
```

```
print(f"Mean Squared Error: {mse}")
```

```
print(f"Mean Absolute Error: {mae}")
```

```
print(f"R-squared: {r2}")
```



## Hyperparameter Tuning:

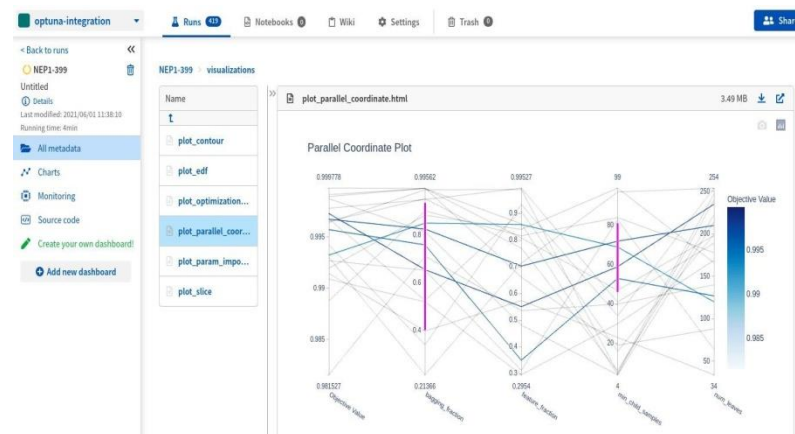
If necessary, optimize the model's hyperparameters to improve its performance.

```
from sklearn.model_selection import GridSearchCV
```

```
# Hyperparameter tuning
```

```
# Perform grid search for finding the best hyperparameters
```

```
# ...
```



## Finalize the Model:

Once you're satisfied with the model's performance, train it on the entire dataset and save it for future use.

```
# Finalize the model
```

```
final_model = LinearRegression()
```

```
final_model.fit(X, y)
```

```
# Save the model
import joblib
joblib.dump(final_model, 'demand_p
```

Done by:  
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