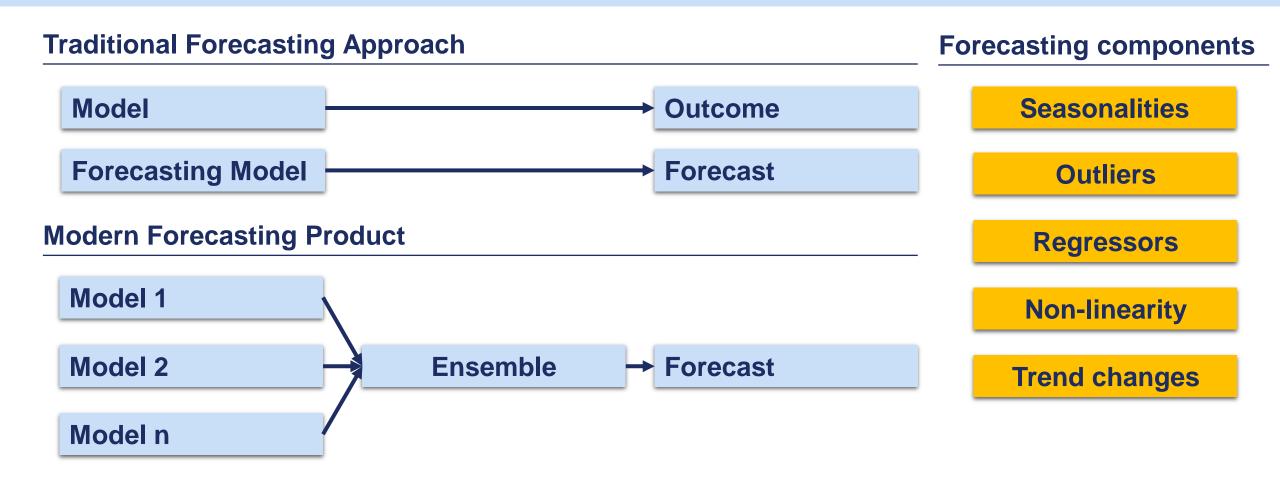
# Time Series Forecasting Product

Diogo Resende



# The anatomy of a Forecasting product



# Why Ensemble

#### **Deep dives**

The research on combining forecasts to achieve better accuracy is extensive, persuasive, and consistent.



#### **Essam Mahmoud,**

"Accuracy in Forecasting: A Survey," *Journal of Forecasting*, April–June 1984, p. 139;

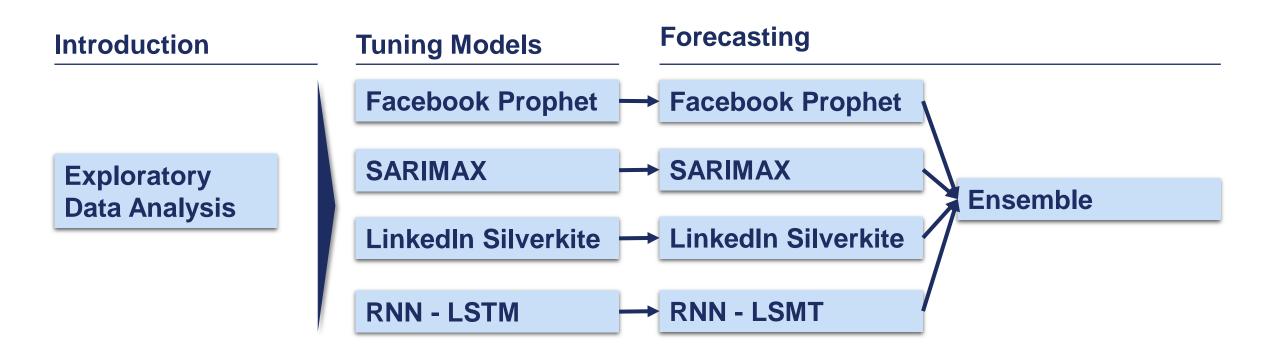
## Spyros Makridakis and Robert L. Winkler,

"Averages of Forecasts: Some Empirical Results," Management Science, September 1983, p. 987

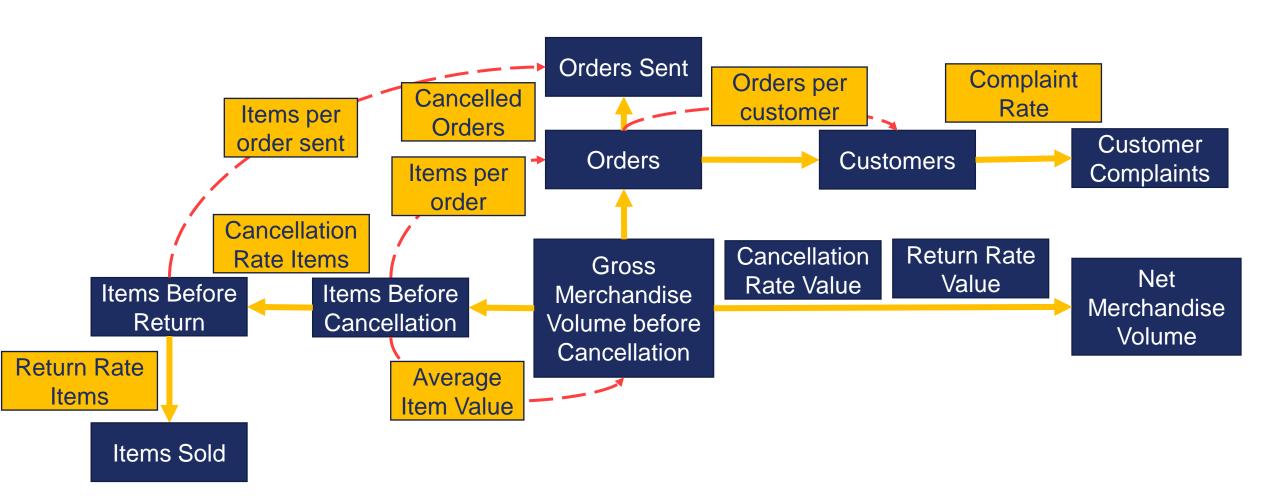
#### Victor Zarnowitz,

"The Accuracy of Individual and Group Forecasts from Business Outlook Surveys," Journal of Forecasting, January–March 1984, p. 10.

# **The Project**



# **Why Forecasting matters**



# **Exploratory Data**Analysis

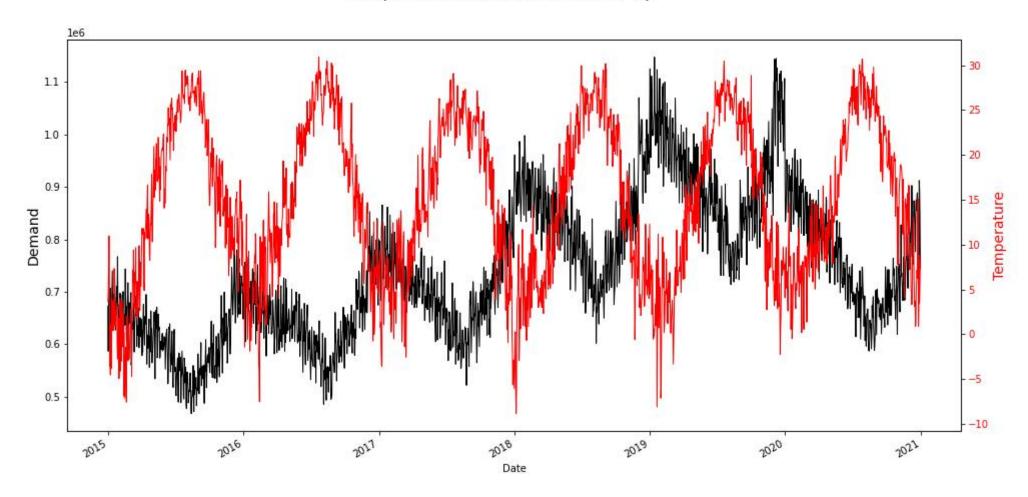
# Section Overview

#### What will be achieved

- 1 Time Series Concepts
- 2 Seasonality Types
- 3 Auto-Correlation
- 4 Summary Statistics
- 5 Correlation
- 6 Cool Visualizations

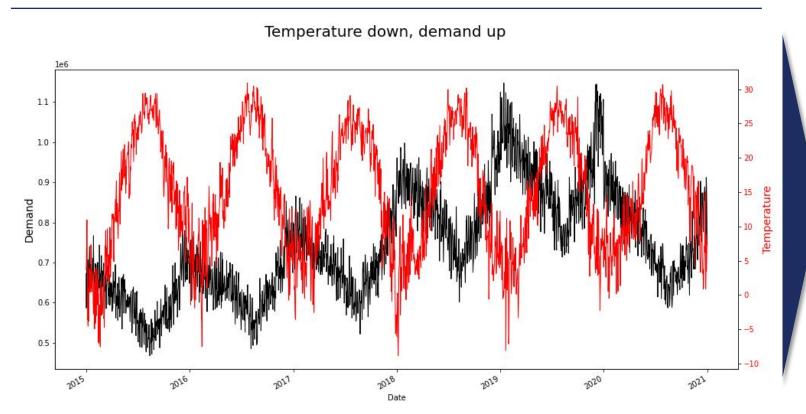
# **Our data**

# Temperature down, demand up



# **What is Time Series Data?**

#### **Visualization**



# **Key ideas**

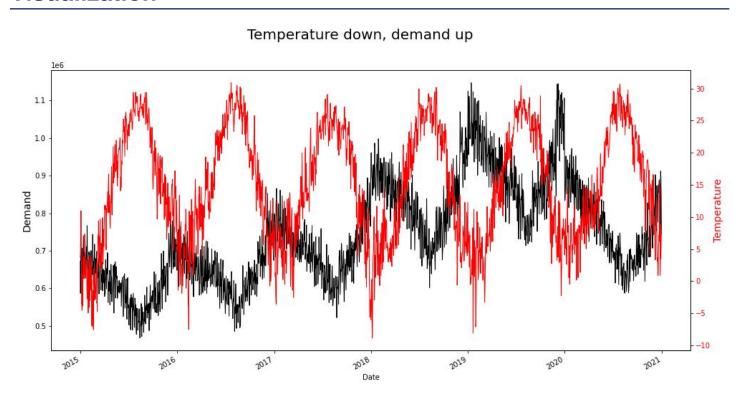
Sequence of data points in time order (oldest to newest)

Most commonly, it is data recorded in equally distanced time periods

Type of Panel Data (multidimensional dataset)

# Time Series are usually decomposed into 3 parts

#### **Visualization**



# **Key ideas**

A seasonal Time Series can be decomposed into:

- Trend
- Seasonality
- Error

We try to use external regressors to model the remaining error term.

# Case Study Briefing – Demand Forecasting

#### **Scenario**

Airbnb missed the earning expectations

The market where the company is struggling is the US

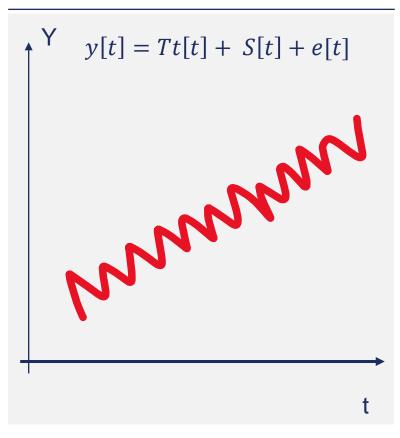
# **Forecasting Product**

Demand in New York

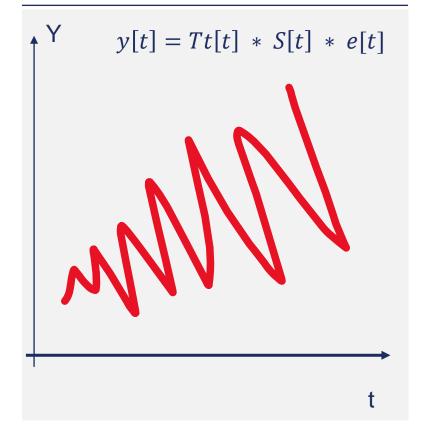
- 1 Holidays, Temperature and Marketing Investment
- 2 Daily Demand
- 3 Historical Data to find patterns
- 4 Predict demand for the incoming month

# **Additive vs. Multiplicative**

#### **Additive**



#### **Multiplicative**



#### **Key ideas**

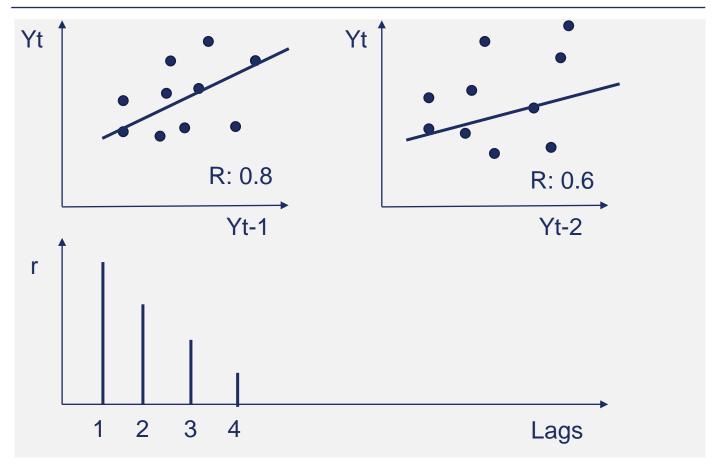
If we talk about seasonality in terms of percentage, then we should consider a multiplicative seasonality.

If it is in adding absolute values, then it is additive.

If trend is exponential, then it is multiplicative

# **Auto-correlation plots (ACF)**

## **Visualization**



# **Description**

There is information in the past

You correlate the time series with its lagged values

The correlation will decrease with higher lags

# Facebook Prophet

# Section Overview

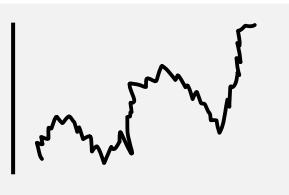
#### What will be achieved

- 1 Facebook Prophet key concepts
- 2 Impact of events
- 3 Cross-Validation
- 4 Parameter Tuning
- Measuring errors
- 6 Cool Visualizations

# **Structural Time Series**

## **Visualization**

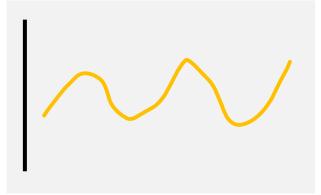




**Trend** 



Seasonality



**Exogenous impacts** 



# **Description**

Structural Time Series is the decomposition of the data in at least:

Trend

Seasonality

**Exogenous impacts** 

**Error Term** 

# **Methodological framework**

$$y(t) = c(t) + s(t) + x(t) + \epsilon$$

# **Facebook Prophet quick facts**

# Which?



# **Description**

- 1 Built by facebook
- Stan background probabilistic programming language for statistical inference
- 3 Dynamic Holidays
- Prophet is customizable in ways that are intuitive to non-experts
- 5 Built-in Cross Validation

# **Prophet Mechanics**

# **Methodological framework**

$$y(t) = c(t) + s(t) + h(t) + x(t) + \epsilon$$

Where:	
c(t)	Trend +
s(t)	Seasonality +
h(t)	Holiday effects +
x(t)	External regressors +
е	error

# **Facebook Prophet Model**

Co	m	po	on	er	nt
		<b>•</b>			

**Description** 

**Holidays** 

Dataframe that we prepared

Seasonality\_mode

Multiplicative or additive

Seasonality\_prior\_scale

Strength of the seasonality

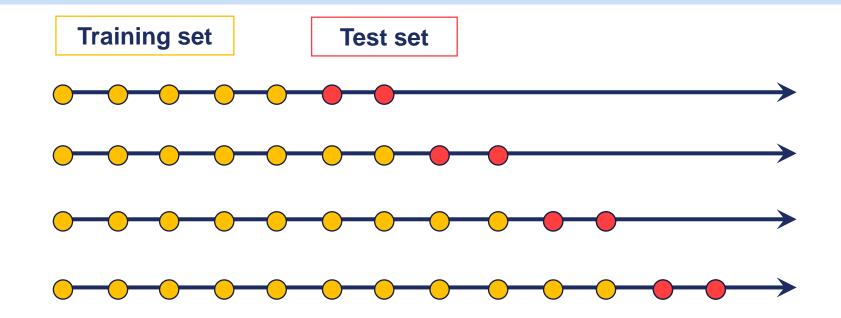
Holiday\_prior\_scale

Larger values allow the model to fit larger seasonal fluctuations

Changepoint\_prior\_scale

Does the Trend change easily?

# **Cross Validation – Rolling Forecast**

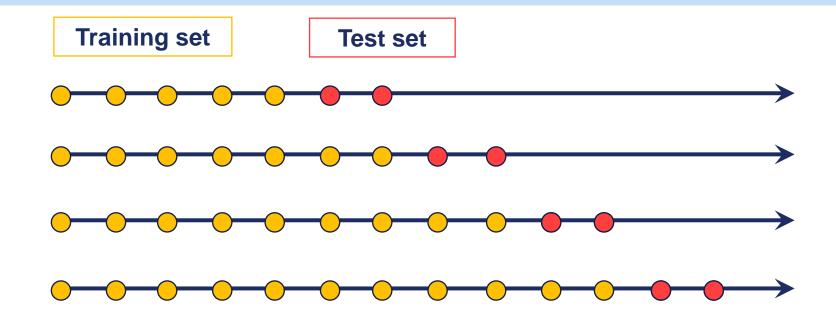




# **Key Idea**

Repeating the assessment of our model reinforces its evaluation

# **Cross Validation – Sliding Forecast**



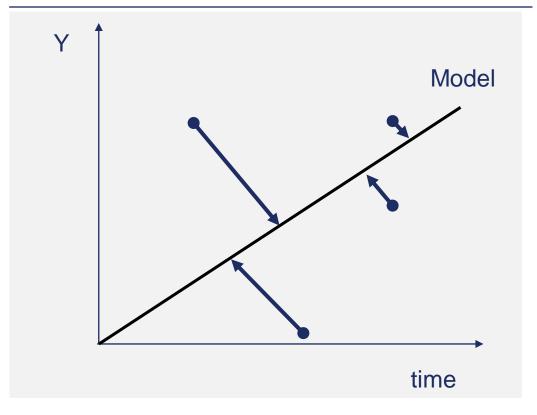


# **Key Idea**

A rolling forecast adds training data as it performs Cross-Validation. A sliding forecast always keeps the same size for the training data

# Mean Absolut Error (MAE) vs Root Squared Mean Error (RSME)

#### **Visualization**



# **Key ideas**

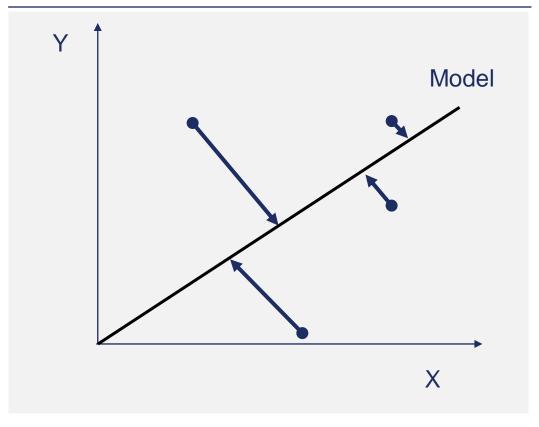
 MAE and RSME are performance indicators for Regression models with continuous dependent variables

$$MAE = \frac{\sum |y - \hat{y}|}{n}$$
  $\times RSME = \sqrt{\frac{\sum (\hat{y} - y)^2}{n}}$ 

- RSME is quite useful for models with extremes / outliers
- MAE is more interpretable.

# **Mean Absolut Percent Error (MAPE)**

#### **Visualization**



# **Key ideas**

MAPE represents a very interpretable way of measuring errors

$$MAPE = \frac{\sum \frac{|y - \hat{y}|}{x y}}{n}$$

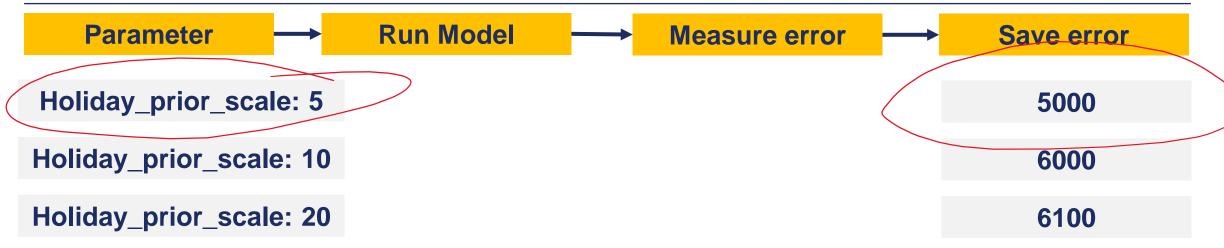
- Clear downside is that all error has the same relevance, regardless of the magnitude, if the percent error is the same
- There is no universal good accuracy measure.
   It will depend on your problem and business need!

# **Parameter Tuning**

#### **Context**

Advanced models have parameters to tune to optimize accuracy

# **Description**



# **Parameters to tune**

Component

**Description** 

Seasonality\_prior\_scale

Strength of the seasonality

Holiday\_prior\_scale

Larger values allow the model to fit larger seasonal fluctuations

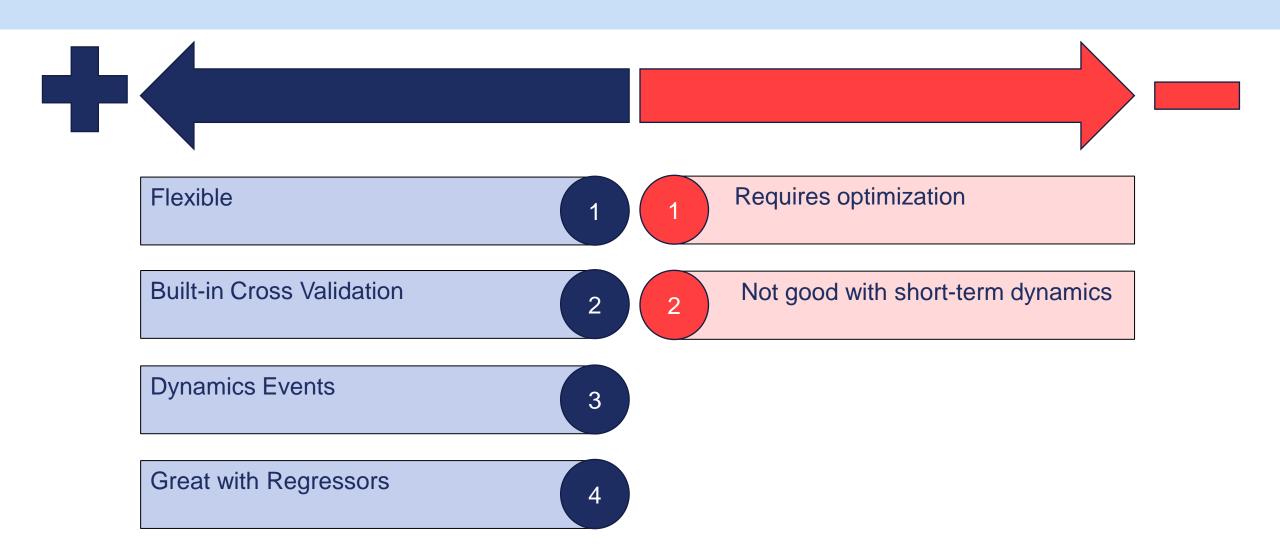
Changepoint\_prior\_scale

flexibility of the automatic changepoint selection

Seasonality.mode

Multiplicative or additive

# **Pros and Cons**



# ARIMA, SARIMA & SARIMAX

# Section Overview

#### **About ARIMA**

- 1 SARIMAX comes from ARIMA
- 2 Auto-Regressive Integrated Moving Average
- 3 Auto-Regressive is around 100 years old
- 4 Part of most modern Forecasting models
- 5 Another model, GARCH is used in Finance

# What does it all mean?

Acronym

ARIMA

**Description** 

AutoRegregressive Integrated Moving Average

SARIMA

Seasonal + ARIMA

SARIMAX

SARIMA + Exogenous variables

# What is ARIMA?

Component

**Description** 

**AutoRegressive** 

The output is regressed on its own lagged values

**Integrated** 

Number of times we need to do differencing to make our time series stationary

**Moving Average** 

Instead of using the past values, the MA model uses past forecast errors.

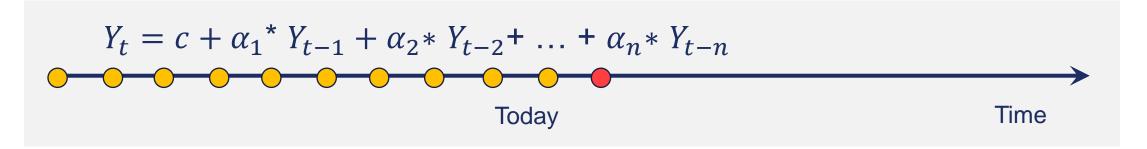
# **AutoRegressive components**



#### **Key Idea**

Past values, the lags, contain information that help predict future values

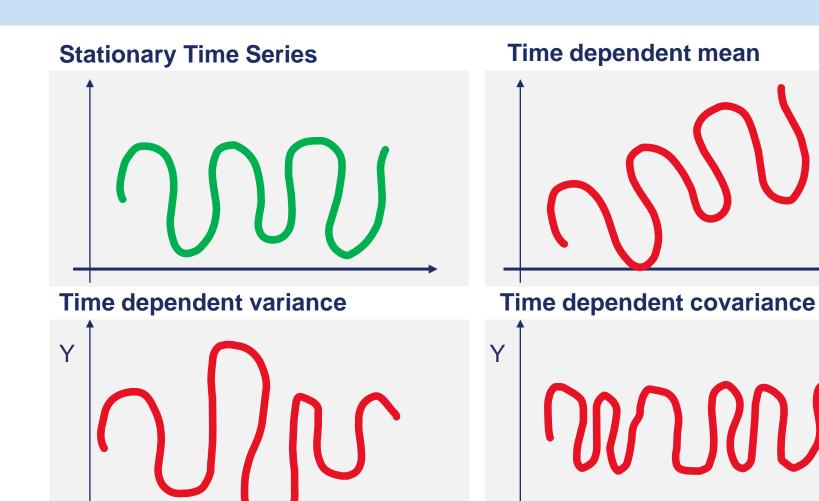
#### **Visualization**



# How to determine how many lags

We will perform parameter tuning

# **Stationarity**



## **Key idea**

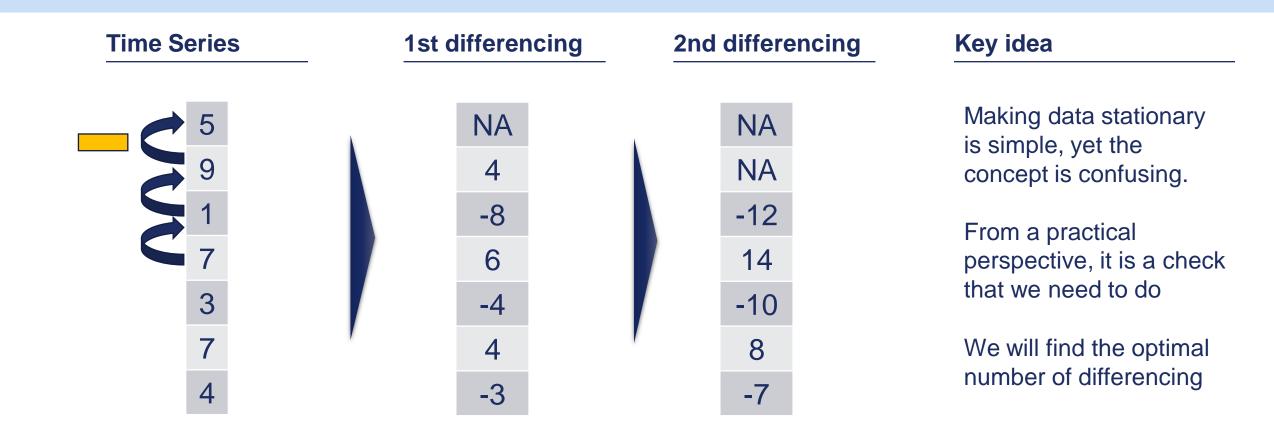
Mean, variance and covariance are not time dependent

Stationary Time Series have a clearly defined pattern

#### **Statistical test:**

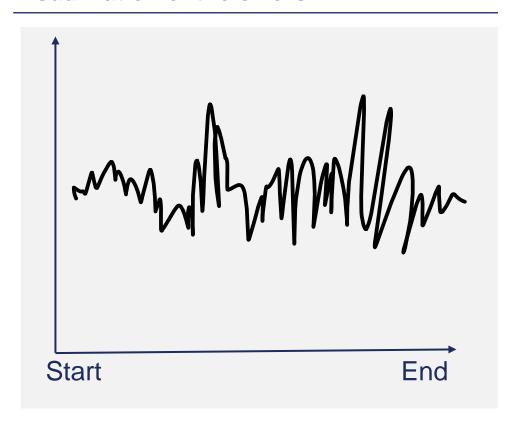
Dickey-Fuller test. If p-value is less than 0.05, time series is considered stationary

# **Making Data Stationary**



# **Moving Average components**

#### Visualization of the errors



## **Methodological Framework**

$$\overline{y_t = c + \alpha_1^* \varepsilon_{t-1}^+ \dots + \alpha_n^* \varepsilon_{t-n}}$$

#### What it is?

Past error lags, contain information that help predict future values

#### How to do it?

We will perform parameter tuning

# 3 factors to optimize in ARIMA/ARIMAX(p,d,q)

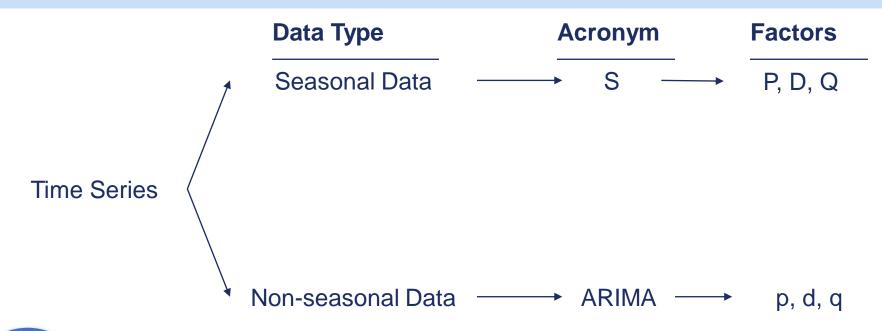
Order	Description	Explanation
р	Order of the Autoregressive	Number of time series lags used
d	Degree of first Differencing involved	Number of differences to make time series stationary
q	Order of the Moving Average part	Number of forecasting errors lags used



# **Key Idea**

P, d, and q are non-negative integers.

# 6 factors to optimize in SARIMA/SARIMAX

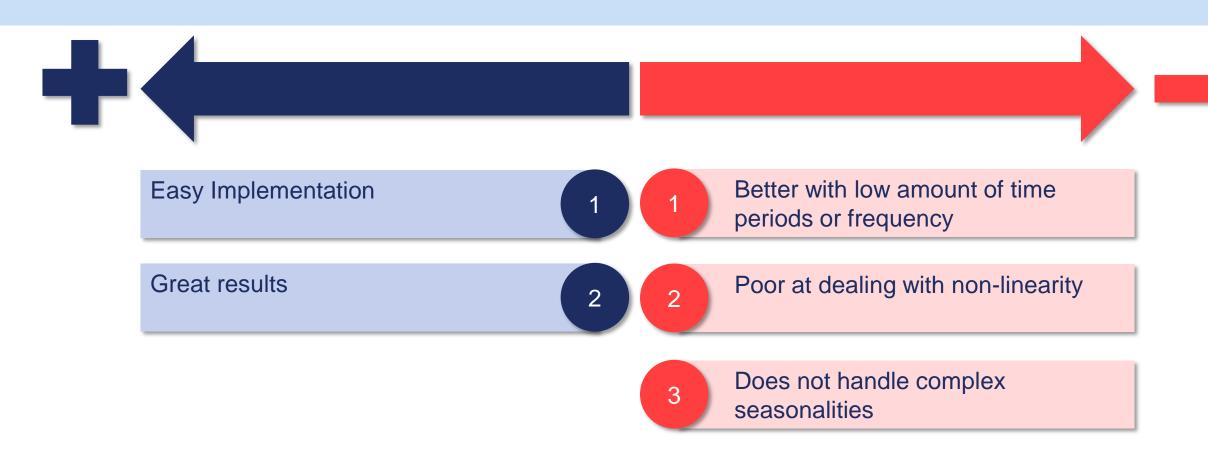




## **Key Idea**

Despite having 3 more factors to optimize, they mirror the classic ARIMA (p, d, q)

#### **Pros and Cons**



## LinkedIn Silverkite

# Section Overview

#### **About LinkedIn Silverkite**

- 1 Silverkite Process
- 2 How it differs from Facebook Prophet
- Trend and Fitting Algorithms
- 4 Ridge and Gradient Boosting

### **Silverkite Overview**

**Data inputs** 

**Time Series** 

Regressors

**Events** 

**Holidays** 

Also provided internally

**Function inputs** 

**Growth terms** 

**Seasonalities** 

Changepoints

**Lagged Regressors** 

**Auto-regression** 

**Model Magic** 

**Machine Learning** 

Output

**Forecast** 

**Accuracy** 

**Vizualization** 

Automated or customized

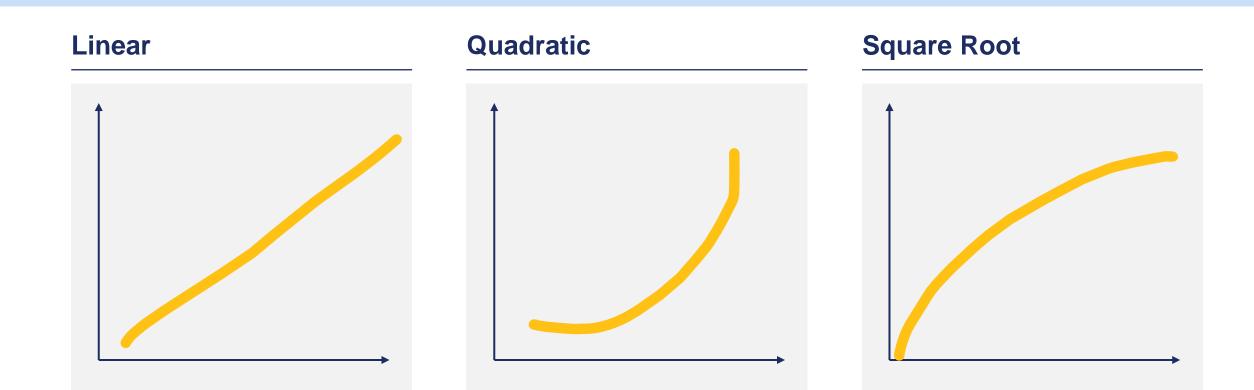
## **Silverkite vs Prophet**

	LinkedIn Silverkite	Facebook Prophet
Speed	Faster	Slower
Forecast accuracy (default)	Good	Good
Forecast accuracy (customized)	High	Limited (medium / high)
Ease of use	Good (ok)	Good
Autoregressive	Yes	No
Fit	Bayesian	Ridge, Gradient Boosting

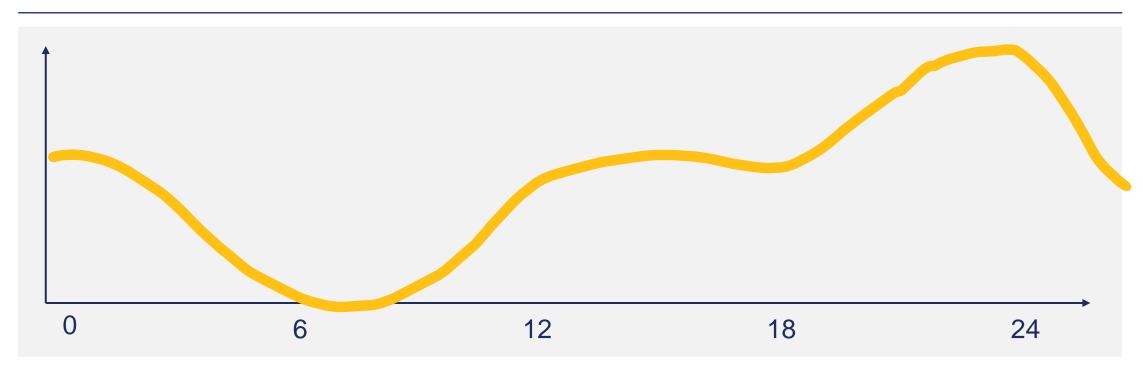
## **Model Components**

Name	Possibilities	Туре
Growth terms	Linear, quadratic, square root	Tune
Seasonalities	Yearly, Quarterly, Monthly, etc	Auto
Holidays / events	Country holidays/ other events	Input
Changepoints	When should the trend change	Auto
Regressors	Other factors influencing	Input
Lagged Regressors	Lagged effect of the regressors	Auto
Auto-regression	Using the Time Series itself	Auto

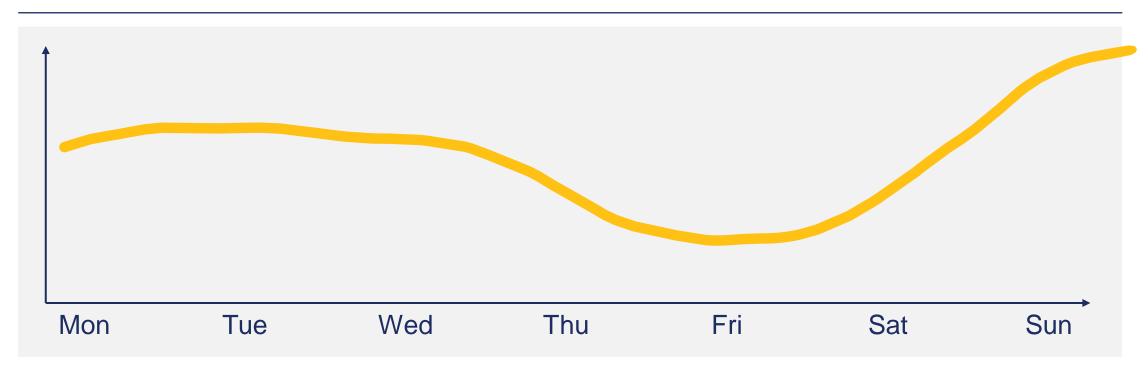
## **Growth terms**



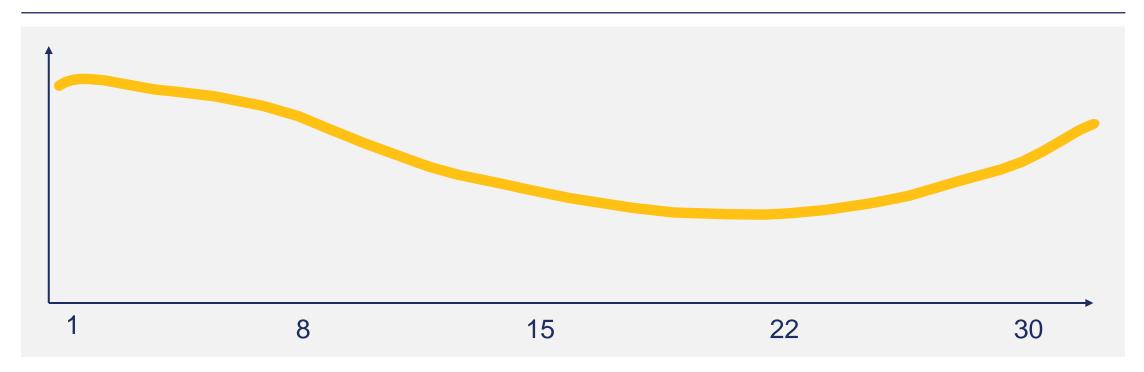
## **Netflix daily seasonality**



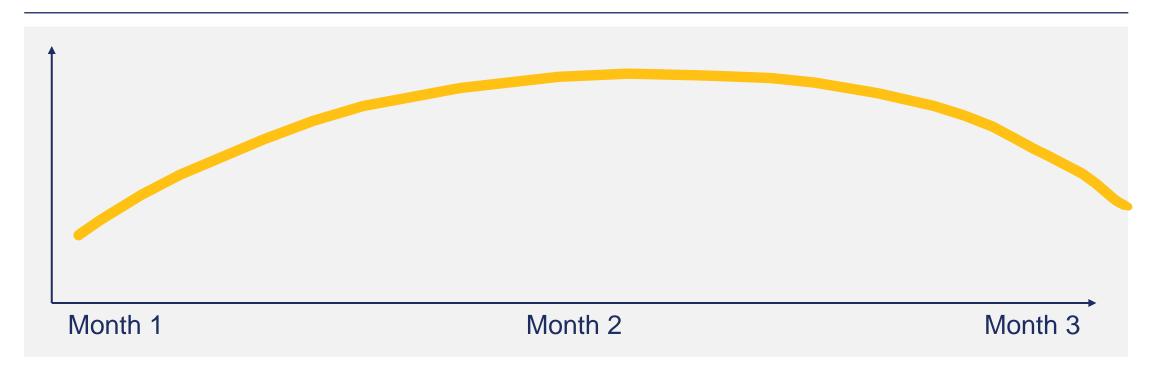
## **Netflix weekly seasonality**



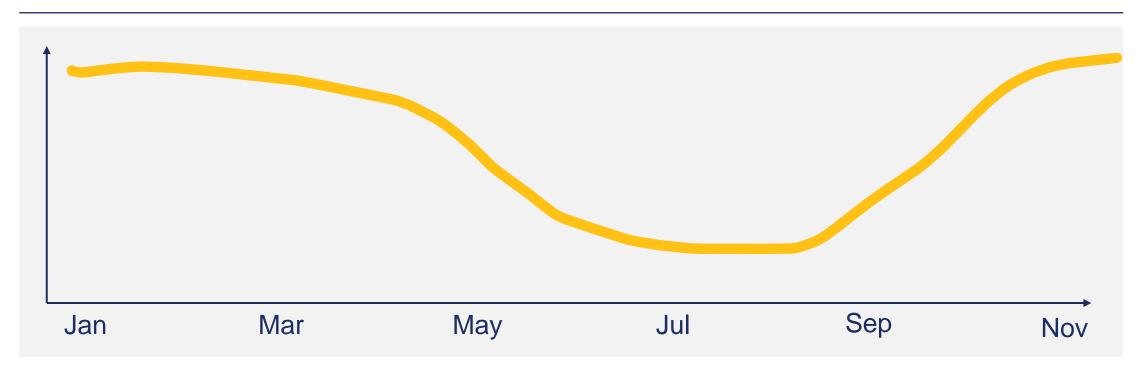
## **Netflix monthly seasonality**



## **Netflix quarterly seasonality**



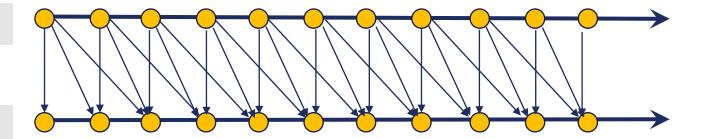
## **Netflix yearly seasonality**



## **Lagged Regressors**

#### **Visualization**

**Marketing Investment** 



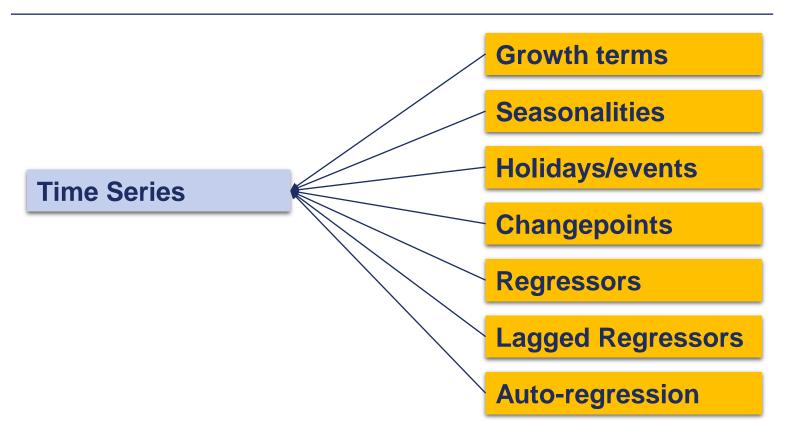
Y



#### **Key Idea**

If the regressors impact the days after the event happened, we use lagged regressors. We will set it on auto-pilot. The lags will depend on the forecasting horizon.

## Fitting algorithm logic



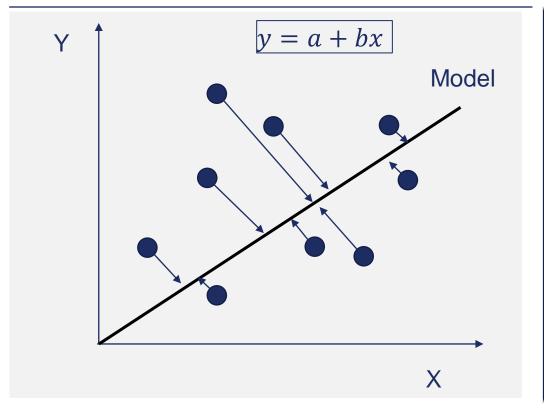


# Fitting Algorithms

Name Note **Linear Regression Poor with collinearity Elastic Net** Ridge Lasso **Unstable Stochastic Gradient Descent Outlier/noise sensitivity** Lars **Lasso Lars Random Forest** Tree Models don't model growth well **Gradient Boosting** 

## From Linear to Ridge Regression

#### **Visualization**



#### **Key ideas**

Linear regression works by minimizing the residuals squared aka sum of least squares

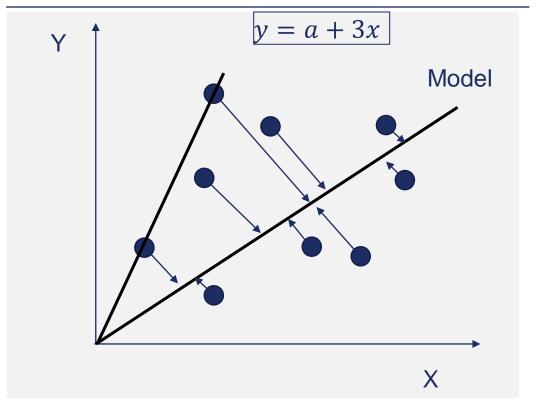
Ridge Regression Works by minimizing:

Residuals / least squares +

Lambda (Bias) \* Slope <sup>2</sup>

## From Linear to Ridge Regression

#### **Visualization**



#### **Key ideas**

Linear: minimizes the residuals squared

Ridge: minimizes the residuals squared +

bias coefficient \* slope<sup>2</sup>

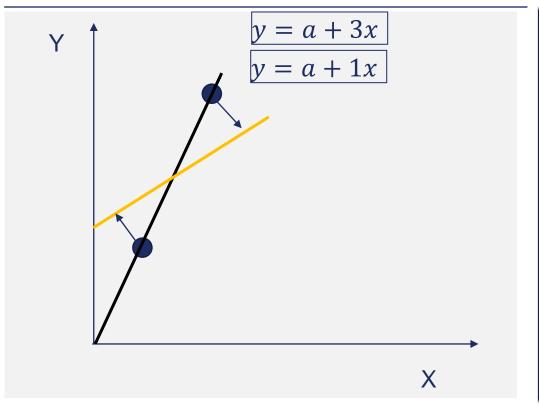
Linear: 0<sup>2</sup>

**Scenario 1:** 

**Ridge**:  $0^2 + 1 * 3^2 = 9$ 

## From Linear to Ridge Regression

#### **Visualization**



#### **Key ideas**

Linear: minimizes the residuals squared

Ridge: minimizes the residuals squared + bias coefficient \* slope<sup>2</sup>

Linear: 0<sup>2</sup> Scenario 1:

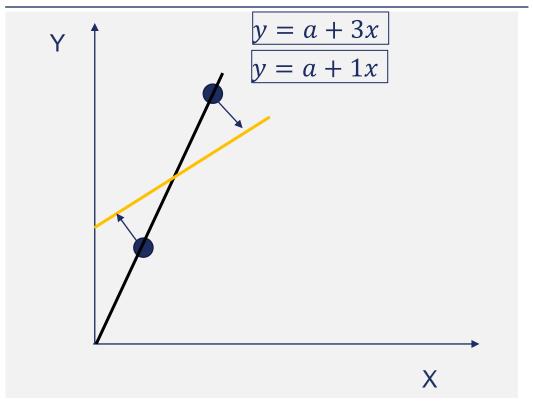
**Ridge**:  $0^2 + 1 * 3^2 = 9$ 

**Linear**:  $1^2 + 1^2 = 2$  **Scenario 2**:

**Ridge**:  $(1^2+1^2) + 1 * 1^2 = 3$ 

## **Ridge - Conclusion**

#### **Visualization**



#### **Key ideas**

Linear Regression finds the best fit

Ridge Regression penalizes extreme coefficients

How? Introduces Bias to decrease volatility

Ridge Regression penalizes overfitting

Ridge Regression is useful when you don't have a lot of data points

Bias Coefficient: value between 0 and infinite that you can tune. The default is 0

## XGBoost is a state-of-art **Machine** Learning **Algorithm**

#### **Description**

- 1 Stands for Extreme Gradient Boosting
- 2 It is an Ensemble Algorithm
- 3 Has Boosting and Feature Sampling features
- 4 Can be used for both Regression and Classification
- 5 XGBoost treats NA's as information
- 6 Poor at dealing with time/growth
- 7 Excellent dealing with non-linear relationships

## **Boosting is the secret sauce of XGBoost**

## **Visualization** Data set Final step Step 1 Step 2

#### **Description**

**Step 1**: Take random sample without replacement to create model 1

**Step 2**: take random sample without replacement and add some of the wrongly predicted data in step 1

The wrongly predicted data will have a greater weight than the regular data

**Final Step**: Focus on the observations that are getting wrong and right predictions

The final prediction will be with majority vote

# Boosting: XGBoost gives different weights depending on how difficult it is to predict

#### First Iteration / Learner

Outcom	ne	Predictor	Weight
<b>1</b>	<b>←</b>	X	25%
<b>V</b> 0	<b>←</b>	X	25%
<b>X</b> 0	<b>←</b>	X	25%
<b>X</b> 1	<b>←</b>	X	25%

#### **Second Iteration / Learner**

Outcome	e Predictor	Weight
<b>V</b> 0		400/
<b>X</b> 0	<b>←</b> X	40%
<b>V</b> 0	<b>←</b> X	20%
<b>X</b> 0	<b>←</b> X	20%
<b>✓</b> 1	<b>←</b> X	20%

#### **Third Iteration / Learner**

Outco	me	Predictor	Weight
1 1	<b>←</b>	X X	45% 35%
<b>X</b> 1	<b>←</b>	X	20%



**Key Idea** 

XGBoost only looks at a fraction of the observation at the time Observations that are more difficult to predict are given a bigger weight

# Feature Sampling: XGBoost also gives different weights to different predictors

#### **First Iteration / Learner**

Error	Outcome	X1	X2	Х3
X	1			
X	0	50%	50%	
X	1	%	%	
<b>/</b>	1			

#### **Second Iteration / Learner**

Error	Outcome	<b>X1</b>	X2	Х3
X	1			
×	0	50%		50%
<b>~</b>	0	%		%
<b>/</b>	1			

#### **Third Iteration / Learner**

Error	Outcome	<b>X1</b>	X2	Х3
X	1			
<b>/</b>	1		40%	60%
X	0		%	%
<b>/</b>	0			



**Key Idea** 

Predictors also have different weights if they yield different model results

# Feature Sampling: XGBoost also gives different weights to different predictors

#### **First Iteration / Learner**

Error	Outcome	<b>X1</b>	X2	Х3	Weight
Yes	1				25%
Yes	0	50	50%		25%
Yes	1	0%	%		25%
No	1				25%

#### **Second Iteration / Learner**

Error	Outcome	<b>X1</b>	X2	Х3	Weight
Yes	1				30%
Yes	0	50%		50%	30%
No	0	%		%	30%
No	0				10%

#### **Third Iteration / Learner**

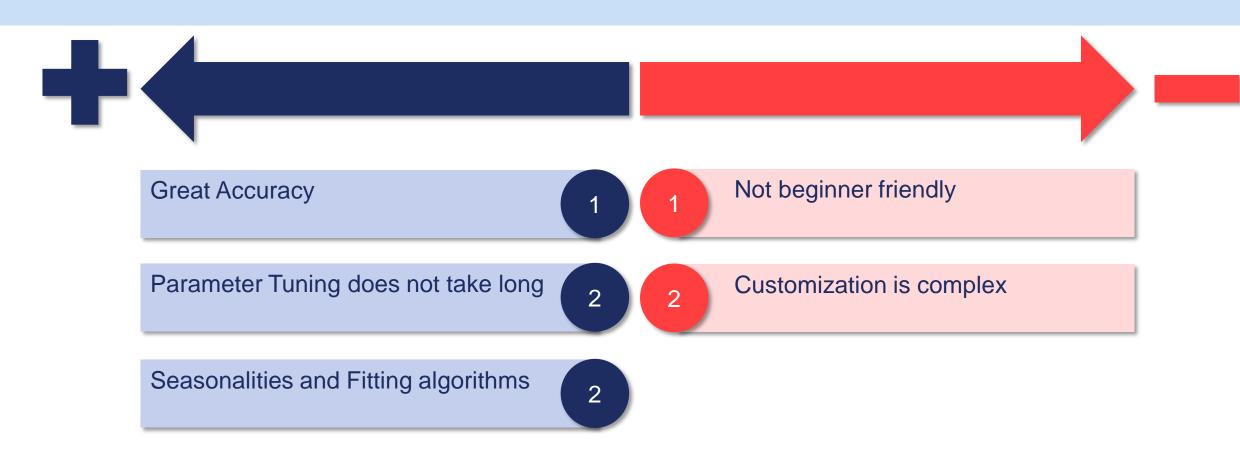
Error	Outcome	<b>X1</b>	X2	Х3	Weight
Yes	1				35%
No	1		40%	60%	35%
No	0		%	%	25%
No	0				5%



#### **Key Idea**

Predictors also have different weights if they yield different model results

#### **Pros and Cons - Silverkite**



## RNN LSTM

## **Neural Networks quick facts**

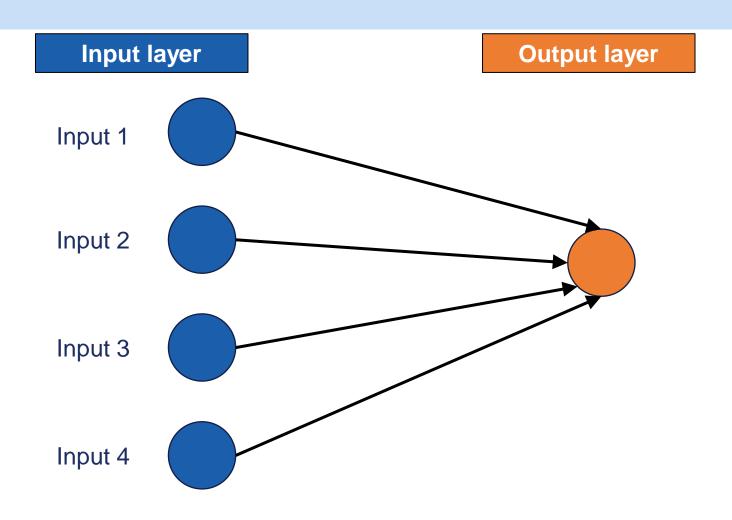
#### Which?



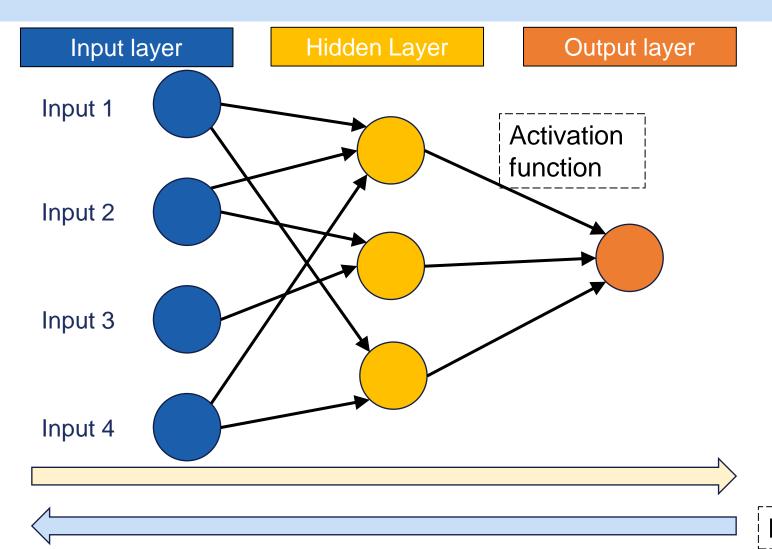
#### **Description**

- 1 Idea comes from the 1940's
- Name comes from working like the synapses in our brain
- Neurons or nodes have weights that get adjusted as the learning proceeds
- There is an element of randomness. We would always get different results
- Recurrent Neural Networks Advanced form of Neural Networks

## **Multilinear Regression architecture**



## **Simple Neural Network architecture**



#### **Equation:**

$$z_j = b_j + \sum_{i=1}^n w_{i,j} * x_i$$

j: Hidden layer

i: Input Layer

z: Output of hidden layer

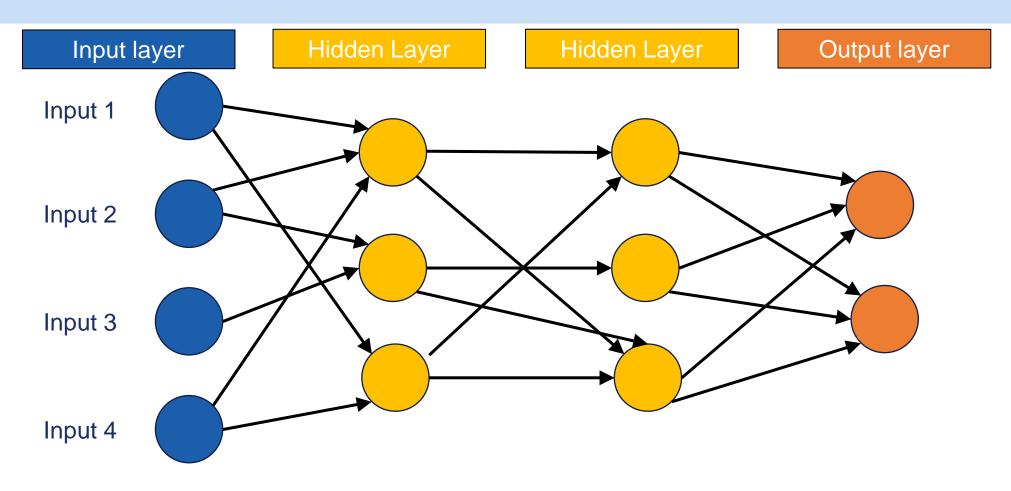
b: Parameter

w: Weight

x: Input

Backpropagation

# Neural Networks can have multiple Hidden Layers and outputs

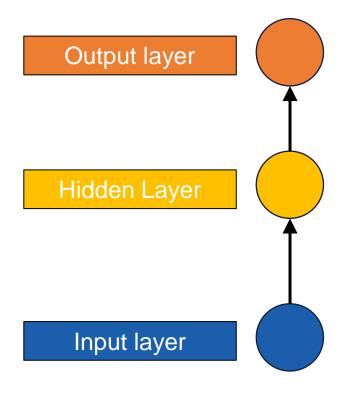


## **Simplified Neural Network Visualization**

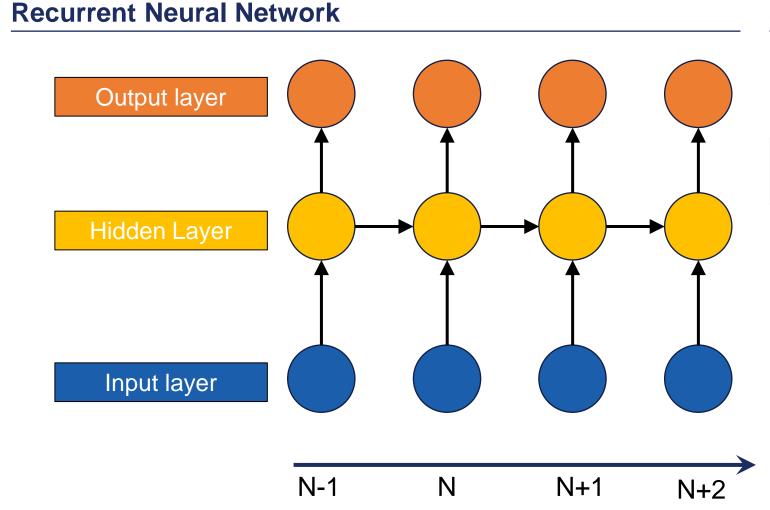
#### **Artificial Neural Network Visualization**

## Input layer Hidden Layer Output layer Input 1 Input 2 Input 3 Input 4

#### **Simplified Visualization**



#### **Recurrent Neural Networks architecture**



#### **Key ideas**

The output at time N is influenced by the inputs at time N and the outputs of N-1.

RNN logic is similar to the other models we have seen.

RNN can be used to create Music or Books.

#### The issue with RNN

# **Recurrent Neural Network** Output layer Hidden Layer Input layer

#### **Key ideas**

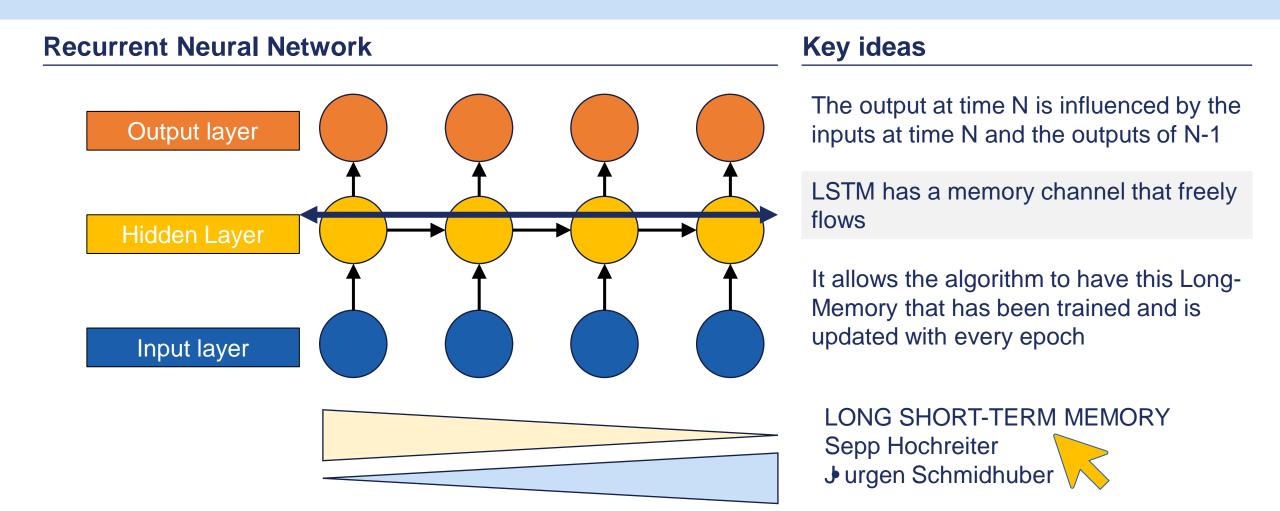
The output at time N is influenced by the inputs at time N and the outputs of N-1

The impact of immediate data is more relevant

The backpropagation also updates more the weights of the last few elements of the series than the initial ones

The initial weights of the series barely get trained

## **Long Short-Term Memory**



## **LSTM Model**

Component	Description
Dropout	Fraction of neurons ignored
N_rnn_layers	Number of hidden layers
Hidden_dim	Size for feature maps for each hidden RNN layer
N_epochs	Number of complete iterations through the training set
Lr	How much the model learn with the error?
Training_length	Duration of past and future during training. Must be > than ICL
Input chunk length	Number of past time steps that are fed to the model

### **Pros and Cons**



## Ensemble

#### **Ensemble Introduction**

#### Which?



#### **Description**

- 1 Ensemble is an average of forecasts
- Forecasting models have advantages and disadvantages
- 3 Seasonality, trend, regressors, short-term changes...
- 4 Combining models is a solution to overcome flaws
- The Last Mile starts now. Are you ready

#### **Ensemble mechanism**

#### **Example**

Date	Prophet	SARIMAX	Silverkite	LSTM	Ensemble
t	750	850	825	775	800



#### **Key Idea**

Ensemble is an average of models. The goal models have flaws, but if you group all of them, then some models will average out the error

Date	Prophet	SARIMAX	Silverkite	LSTM	Average
Historic RMSE	48.1	60	47.8	83.4	59.8

$$Weight = \frac{0.25}{\frac{error}{avg\ error}}$$

### Penalizing Models with higher average error

#### **Example**

Date	Prophet	SARIMAX	Silverkite	LSTM	Ensemble
FC t	750	850	825	725	800
Weights FC t	187.5	212.5	206.3	193.2	800
New FC t	223.6	201	253.4	132.1	810.1

Date	<b>Prophet</b>	SARIMAX	Silverkite	LSTM	Average
Historic RMSE	48.1	60	47.8	83.4	59.8
Weights	31.1%	24.9%	31.3%	17.9%	25%

$$Weight = \frac{0.25}{\frac{error}{avg\ error}}$$

$$Weight = \frac{0.25}{\frac{error}{avg\ error}} / excess$$

31.3% + 24.9% + 31.3% + 17.9% = 1.05

### **Pros and Cons**

