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How to Win Friends and Influence People by Dale Carnegie

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and usually makes us strive to justify ourselves.

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Our How To Win Friends And Influence People summary will show you a smile is a quick win, why listening makes you interesting and how to convince people. Dale Carnegie does it all based on the core idea that you can change other people s behavior simply by changing your own.

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How To Win Friends And Influence People Unabridged by

Simon & Schuster Audio is proud to present one of the best-selling books of all time, Dale Carnegie's perennial classic How to Win Friends and Influence People -- presented here in its entirety on 8 cassettes.

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