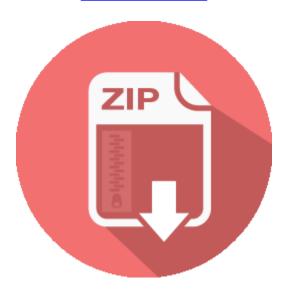
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And every time you can give another person more life - you are performing a small miracle. Anytime you can give another person's spirit a lift, or imbue him with more life and energy, you are performing a small miracle. It's very simple. All you do is make it a practice to give genuine sincere praise to someone every day." Les Giblin

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Les Giblin was 1965 National Salesman of the Year. His book "Skill With People" has sold over 2,000,000 copies, while his other book, "How to Have Confidence and Power in Dealing With People," has sold over 700,000 copies. He has authored three bestselling handbooks. Les Giblin's audiovisual programs are widely used.

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Les Giblin has conducted more than 1,000 "Skill With People" seminars for hundreds of companies and associations, including Mobil, General Electric, Johnson & Johnson, Caterpillar, Blyth Eastman Dillon, Retail Jewelers of America, PGA, National Association of Insurance Agents, plus hundreds of sales and marketing clubs and hundreds of top stores.

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