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Tom Hopkins is a NYT Best-Selling author, sales training legend, and all-around good guy. He was one of the first books I ever read on selling back in the mid-90's, and I still have 36 pages of typed notes from his powerful book, "How to Master the Art of Selling."

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How to Master the Art of Selling Tom Hopkins

In 1976, Tom founded Tom Hopkins International, Inc., and dedicated his life and his company to teaching and inspiring others through his seminars, books, audio and video training programs. Today, over 35,000 corporations and millions of professional salespeople through the world utilize his professional sales training materials.

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Tom Hopkins, founder of Tom Hopkins International in Scottsdale, Arizona, is an international motivational speaker and sales trainer who markets audio and video sales training programs in motivation, real-estate training, computer sales, and women's self-development.

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