# **THE 22 LAWS OF MARKETING**



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## Summary of the book The 22 Immutable Laws of Marketing

In my opinion "The 22 Immutable Laws Of Marketing" fails in that respect. Their examples that illustrate the laws are taken from the relatively small pool of the biggest companies in the world. It's not evident that the same rules apply to small (or medium) businesses.

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In The 22 Immutable Laws of Marketing, Ries and Trout offer a compendium of twenty-two innovative rules for understanding and succeeding in the international marketplace. From the Law of Leadership, to The Law of the Category, to The Law of the Mind, these valuable insights stand the test of time and present a clear path to successful products.

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The 22 Immutable Laws of Marketing. The luck of the deal is basically eliminated. You have 13 cards in your hand, so there are 13 "tricks" available to win. If you are dealt excellent cards, there is no particular reason to get excited. Yes, your cards will take lots of tricks, but that's not the point.

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22 Laws

. 2. My favorite Guerilla Marketing gurus, Al Riesand Jack Trout, offer The 22 Immutable Laws of Marketing. Although it was written almost 20 years ago, the innovative rules still provide a solid understanding of how to succeed in the marketplace

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The 22 Immutable Laws of Marketing: Violate Them At Your Own Risk! What some marketing people see as the natural laws of marketing are based on a flawed premise that the product is the hero of http://ebookslibrary.club/download/The-22-Immutable-Laws-of-Marketing--Violate-Them-At-Your--.pdf

#### The 22 Immutable Laws of Marketing by Sam Thomas Davies

The 22 Immutable Laws of Marketing Summary. It s better to be first than it is to be better. It s much easier to get into the mind first than to try to convince someone you have a better product than the one that did get there first.

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Notes on the 22 Immutable laws of marketing. 2) The law of the category Promote the category. If you can t be first in a category just create your own new category. (Examples: multimedia computer, magazine for mature women, Clothes for tall people, etc.) 3) The law of the mind Modifies the law of leadership.

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#### 22 Laws of Marketing for Business RapidBI

Filed Under: Book Review Tagged With: 22 Laws, Book Review, laws, Marketing, marketing tips About Mike Morrison Mike is a consultant and change agent specialising in developing skills in senior people to increase organizational performance.

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## The 22 Immutable Laws of Marketing Violate Them at Your

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### The 22 Immutable Laws of Marketing by Al Ries Jack Trout Animated Book Summary

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#### THE 22 IMMUTABLE LAWS OF BRANDING

THE 22 IMMUTABLE LAWS OF BRANDING The Law of Expansion: The power of brand is inversely proportional to its scope. The emphasis in most companies is on the short term. Line extension, mega branding, variable pricing and a host of other sophisticated marketing techniques are being used to milk brands rather than build them.

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#### The 22 Immutable Laws of Marketing Audiobook by Al Ries

Smart and accessible, The 22 Immutable Laws of Branding is the definitive text on branding, pairing anecdotes about some of the best brands in the world, like Rolex, Volvo, and Heineken, with the signature savvy of marketing gurus Al and Laura Ries.

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