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Daniel H. Pink is the author of five books, including To Sell Is Human and the long-running New York Times bestsellers A Whole New Mind and Drive.

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RSA Page Animate | Drive: The surprising truth about what motivates us 2 Dan Pink: Out motivations are unbelievably interesting, and I've been working on this for a few years and I just find the topic still so amazingly engaging and interesting, so I want to tell you about that. The science is

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Drive Daniel H Pink

Most of us believe that the best way to motivate ourselves and others is with external rewards like money the carrot-and-stick approach. That's a mistake, Daniel H. Pink says in, Drive: The Surprising Truth About What Motivates Us, his provocative and persuasive new book.

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Drive, authored by Daniel Pink, has been receiving considerable praise from the business world since its debut in 2009. Pink sets a new standard for what, exactly, it takes to motivate people in the and Free Agent. Pink has also authored several articles that focus on business and technological leadership, economic transformation, and

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