

## **EARN THE RIGHT TO WIN**



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Once again, earning the right to win means making a difficult or even unpopular decision and sticking to it. (p. 40) The principles and values that form the cornerstone of our beliefs cannot be compromised. (p.

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As the quotes above show, "Earn the Right to Win" isn't really profound or a how to book. Rather it is home spun wisdom from a real leader, a great man and a wonderful inspirational person. If you need to win, especially if you're in sales, this is a fantastic read.

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'Earn The Right To Win' is about how to put yourself, or your organization, in the best position to succeed.

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He teaches his players that you can never guarantee a win, but you can always earn the right to win - with focus, consistency, hard work, and anticipation of obstacles. And if you've earned the right to win, you can sleep soundly before a big game and take the field with confidence.

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### **Earn the Right to Win How Success in Any Field Starts**

Earn the Right to Win can help you master a winning combination: preparation, smart decision making, and toughness in the face of adversity. It's a powerful guide for leaders in any kind of organization. .

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### **Earn the Right to Win by Tom Coughlin OverDrive Rakuten**

He teaches his players that you can never guarantee a win, but you can always earn the right to win with focus, hard work, and anticipation of obstacles. Now Coughlin shows how his teachings apply beyond the gridiron, illustrating his points with previously untold stories about players like Eli Manning, Doug Flutie, and Michael Strahan.

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