

CONFIDENCE GAME BOOK



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The Confidence Game Why We Fall for It Every Time

Maria Konnikova is the author of Mastermind and The Confidence Game.She is a regular contributing writer for The New Yorker, and has written for the Atlantic, the New York Times, Slate, the New Republic, the Paris Review, the Wall Street Journal, Salon, the Boston Globe, the Scientific American MIND, WIRED, and Smithsonian.Maria graduated from Harvard University and received her Ph.D. in

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Confidence trick Wikipedia

A confidence trick (synonyms include con, confidence game, confidence scheme, ripoff, scam and stratagem) is an attempt to defraud a person or group after first gaining their confidence, used in the classical sense of trust.Confidence tricks exploit characteristics of the human psyche, such as credulity, na vet , compassion, vanity, irresponsibility, and greed.

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Confidence Wikipedia

Confidence has a common meaning of a certainty about handling something, such as work, family, social events, or relationships. Some have ascribed confidence as a state of being certain either that a hypothesis or prediction is correct or that a chosen course of action is the best or most effective.

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