# **ZIG ZIGLAR SELLING 101**



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#### Zig Ziglar Wikipedia

Biography Early life and education "Zig" Ziglar was born in Coffee County in southeastern Alabama, to John Silas Ziglar and Lila Wescott Ziglar. He was the tenth of 12 children. In 1931, when Ziglar was five years old, his father took a management position at a Mississippi farm, and his family moved to Yazoo City, Mississippi, where he spent most of his early childhood.

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