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Daniel H. Pink is the author of five provocative bestselling books about the changing world of work. He lives in Washington, DC with his wife and their three children.

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Daniel H. Pink is the author of six provocative books including his newest, When: The Scientific Secrets of Perfect Timing. WHEN has spent 4 months on the New York Times bestseller list and was named a Best Book of 2018 by Amazon and iBooks.

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### **DRIVE The Summaries Daniel H Pink danpink com**

Drive says for 21st century work, we need to upgrade to autonomy, mastery & purpose. COCKTAIL PARTY SUMMARY When it comes to motivation, there s a gap between what science knows and what business does. Our current business operating system which is built around external, carrot-and-stick motivators doesn t work and often does harm.

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### **Drive The Surprising Truth About What Motivates Us**

In his book Drive: The Surprising Truth About What Motivates Us, Daniel H. Pink argues that people are motivated by intrinsic reward as much as by external motives, like financial success and

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