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About the Author Eric Ries. Eric Ries is an entrepreneur and author of the New York Times bestseller The Lean Startup: How Today's Entrepreneurs Use Continuous Innovation to Create Radically Successful Business, published by Crown Business.. He serves on the advisory board of a number of technology startups, and has consulted to new and established companies as well as venture capital firms.

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About the Author Eric Ries. Eric is the author of the popular blog Startup Lessons Learned and the creator of the Lean Startup methodology. He co-founded and served as CTO of IMVU, his third startup, which has today has over 40 million users and 2009 revenue over \$22 million.

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# Steve Blank Wikipedia

Steve Blank (born 1953) is a Silicon Valley entrepreneur based in Pescadero, California. Blank is recognized for developing the Customer Development method that launched the Lean Startup movement, a methodology which recognized that startups are not smaller versions of large companies, but require their own set of processes and tools to be successful.

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