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CHRIS LYTLE is the president of Sparque, Inc. An acclaimed leader in sales training, he has conducted more than 2,100 seminars worldwide. He is the author of The Accidental Salesperson and The Accidental Sales Manager.

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He is the author of The Accidental Salesperson and The Accidental Sales Manager. Visit www.sparque.biz to learn more about his company. Connect with Chris on Twitter or LinkedIn .

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Suzanne Paling is the principal consultant of Sales Management Services, founded in 1998. She has more than 20 years of experience in sales, sales management, and sales consulting. She has more than 20 years of experience in sales, sales management, and sales consulting.

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Author has a previous bestseller, The Accidental Salesperson. Don't get caught in the "sales management trap" or, if you're in it, get the tools you need to escape it. Get The Accidental Sales Manager and lead your team to do what you do best: make sales, drive profits, and get winning results.

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Get The Accidental Sales Manager and lead your team to do what you do best: make sales, drive profits, and get winning results. About the Author Chris Lytle is the President/Product Developer at Sparque, Inc.

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About Chris Lytle Instant Sales Training

The Accidental Sales Manager explains the sales management trap, where you spend your days exhausting yourself with middling tasks, losing out on sales, and suffering under a team of people who lack accountability and leadership.

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sales job and discover a career that can be both extremely lucrative and frustrating. That's where Chris Lytle, author of The Accidental Salesperson, comes to the rescue.

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