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Blink: The Power of Thinking Without Thinking (2005) is Malcolm Gladwell's second book. It presents in popular science format research from psychology and behavioral economics on the adaptive unconscious: mental processes that work rapidly and automatically from relatively little information.

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Malcolm Gladwell has been a staff writer at The New Yorker since 1996. He is the host of the podcast Revisionist History and the author of The Tipping Point, Outliers, and What the Dog Saw. Prior to joining The New Yorker, he was a reporter at the Washington Post.

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Malcolm Gladwell engagingly writes about how decisions made in a blink--snap judgments--can be very good. A series of entertaining anecdotes and psychological studies show that first impressions can be good in some cases, especially in areas where people have experience.

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In Blink, Malcolm Gladwell (a journalist who also wrote The Tipping Point) examines the process of snap decision making. He suggests that we are wrong in thinking that we make decisions rationally by absorbing extensive information and experience.

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Blink The Power of Thinking Without Thinking Summary

In Blink, writer Malcolm Gladwell explores the psychology of snap decisions and quick thinking. He illuminates how our subconscious biases affect the way we think and behave.

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Malcolm Gladwell has been a staff writer at The New Yorker since 1996. He is the author of The Tipping Point, Blink, Outliers, and What the Dog Saw. Prior to joining The New Yorker, he was a reporter at the Washington Post. Gladwell was born in England and grew up in rural Ontario. He now lives in New York.

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Blink Quotes by Malcolm Gladwell

Blink Quotes Showing 1-30 of 92 The key to good decision making is not knowledge. It is understanding. We are swimming in the former. We are desperately lacking in the latter. Malcolm Gladwell, Blink: The Power of Thinking Without Thinking. 610 likes. Like We have, as human beings, a storytelling problem.

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