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Daniel H. Pink is the author of six provocative books including his newest, *When: The Scientific Secrets of Perfect Timing*, to be published in January 2018. His other books include the long-running New York Times bestseller *A Whole New Mind* and the #1 New York Times bestsellers *Drive* and *To Sell is Human*.

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Why 'To Sell Is Human'

Whether you are an educator, an art director or a project manager, you are in sales. So argues bestselling author Daniel Pink in his new book, *To Sell Is Human: The Surprising Truth about Moving*

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1 *To Sell is Human*, Daniel Pink Book Notes by Professor C. Lopez. 2014BeautyLifeandLove.com. *To Sell is Human* by Daniel Pink. I. Part 1: Introduction - We Are All in Sales. In a recent survey, 46% of respondents said their work involved moving people on some level.

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A Book in 5 Minutes Summary of Dan Pink's To Sell is Human

Selling, I've grown to understand, is more urgent, more important, and, in its own sweet way, more beautiful than we realize, Pink concludes. It is part of human nature, as the title suggests.

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