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Dale Carnegie was born in 1888 in Missouri, USA and was educated at Warrensburg State Teachers College. As a salesman and aspiring actor, he traveled to New York and began teaching communications classes to adults at the YMCA. In 1912, the world-famous Dale Carnegie Course was born.

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100 Motivational Sales Quotes to Inspire Your Team

How to Win Friends and Influence People by Dale Carnegie is considered one of the seminal self-help books that have provided valuable lessons for salespeople and sales management. Its teachings still resonate today, even 77 years after it was first published. Here are our favorite sales quotes from the pages of Carnegie s classic.

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Golden Rules from Dale Carnegie's Golden Book

About Dale Carnegie. Dale Carnegie was born in 1888 in Missouri, USA and was educated at Warrensburg State Teachers College. As a salesman and aspiring actor, he traveled to New York and began teaching

communications classes to adults at the YMCA. In 1912, the world-famous Dale Carnegie Course was born.
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