# **CONTAGIOUS BY JONAH BERGER**



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#### Jonah Berger Official Site

Jonah Berger is a marketing professor at the Wharton School at the University of Pennsylvania and author of the recent New York Times and Wall Street Journal bestseller Contagious: Why Things Catch On. Dr.

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# Contagious Why Things Catch On by Jonah Berger

Jonah Berger is a professor at the Wharton School at the University of Pennsylvania. He has studied Marketing and has come up with six elements that will make a product Contagious . The basic idea is to make a product viral , that is, to have the pr Contagious, Why Things Catch On by Jonah Berger, published by Simon and Schuster.

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## Contagious Why Things Catch On by Jonah Berger Paperback

Contagious--Why Things Catch On (by Jonah Berger) is one attempt to explain why certain things on the internet and elsewhere go viral. It is not the only attempt that I have encountered, but it is the first that I have read by an actual Ph.D. who has conducted research on the subject.

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#### Jonah Berger Wikipedia

Berger, Jonah (2014) Word-of-Mouth and Interpersonal Communication: A Review and Directions for Future Research Journal of Consumer Psychology, 24(4), 586-607. Berger, Jonah and Katy Milkman (2012), What Makes Online Content Viral? Journal of Marketing Research, 49 (2), 192-205.

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### Why Ideas And Products Become Contagious The Jonah Berger

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#### **Jonah Berger Marketing Department**

Jonah Berger is an expert on word of mouth, social influence, consumer behavior, and how products, ideas, and behaviors catch on. He has published dozens of articles in top-tier academic journals, and popular accounts of his work often appear in places like The New York Times, Wall Street Journal, and Harvard Business Review.

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# Contagious Audiobook by Jonah Berger Audible com

This book is a great one-- I think it has more content than "The Tipping Point" from Malcolm Gladwell. Malcolm's explanation why things become popular or viral is because of weak ties But Contagious goes deeper-Jonah Berger finds 6 reasons. And it all makes sense. Very well written and with a great performance by Keith Nobbs.

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Wharton marketing professor Jonah Berger's new book, Contagious: Why Things Catch On, distills six principles that cause people to talk about and share an idea or product. (Video with transcript) http://ebookslibrary.club/download/'Contagious'--Jonah-Berger-on-Why-Things-Catch-On--.pdf

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