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## **Objective**

A versatile and self-driven professional with a strong background in civil engineering, sales and web design. Seeking a challenging position where I can leverage my technical expertise, entrepreneurial skills, and experience in client relations to contribute to organizational growth and personal development.

## **Education**

### **Diploma in Civil Engineering**

The Kiambu National Polytechnic, Kiambu, Kenya

September 2018 – December 2021

### **Secondary Education**

Gikang'a Kageche Secondary School

January 2007 – December 2010

### **Primary Education**

Githiga Primary School

January 1998 – November 2006

## **Professional Experience**

### **Maragi-Wanjegi Road Project, Murang'a, Kenya**

Leveler | January 2022 October 2023

- Successfully carried out leveling tasks to ensure road construction met precise engineering standards.
- Collaborated with engineers and project managers to deliver quality infrastructure within the project timeline.

### **Kiambu National Polytechnic, Kiambu, Kenya**

Entrepreneurship and sales | September 2018 – December 2021

- Engaged in pig rearing and sales during holidays, demonstrating strong agricultural management and strong acumen.

- Initiated and managed the sale of business plans, trade projects, engineering manuals and COVID-19 masks, generating additional income streams.
- Developed and maintained strong client relationships, leading to repeated business and referrals.

### **Timber yard, Kiambu Road, Kenya**

Sales and Customer Relations | January 2017 – December 2018

- Managed the sales of timber products, providing excellent customer service and exceeding sales targets.
- Leveraged strong interpersonal skills to establish and maintain a loyal customer base.

### **Q-net, Kenya**

Network Marketer | January 2016 – December 2017

- Conducted direct sales and network marketing activities, successfully recruiting and managing a team of sales representatives.
- Developed and implemented sales strategies that increased product visibility and revenue.

### **Rubavu Forex, Rwanda**

Teller | January 2011 – December 2015

- Handled daily forex transactions, ensuring accuracy and compliance with financial regulations.
- Provided excellent customer service, contributing to client retention and business growth.

### **Skills**

- **Sales & Marketing:** Client acquisition, relationship management, product promotion, and sales strategy development.
- **Technical Skills:** Civil engineering practices, leveling, project management, and agricultural management.
- **Web Design & Development:** Proficient in HTML, CSS, JavaScript, and MERN stack; experience in designing and selling portfolio websites.
- **Entrepreneurship:** Business Plan creation, project management, and income diversification through innovative ventures.
- **Communication & Leadership:** Strong interpersonal skills, team management, and client engagement.

### **Projects**

#### **Portfolio Website Development**

- Designed and developed multiple portfolio websites for clients, from concepts to final sale.
- Utilized self-taught web design skills to create visually appealing and functional websites, enhancing client online presence.

#### **Pig Rearing & Sales**

- Successfully managed a pig farming venture, overseeing all aspects from feeding to sales.
- Demonstrated strong business acumen by expanding the venture during holidays while pursuing a diploma.

**References**

Available upon request.