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# **Technologies and Languages**

• Languages: Python, SQL, R, HTML, Javascript, Bash

 Technologies: AWS, BigQuery, Postgres, Git, Docker, Tableau, Terraform, Advance Excel, VSC, Kubernetes, Anaplan

• Other: AI/ ML, Data structures, analysis and viz, ETL, CI/CD

## Certification

- Safe5 Certified Scrum Master- 2022
- Google Data Analytics Professional Certification 2023
- AWS Cloud Practioner- 2023
- Comptia Security + 2023
- AWS Machine Learning Specialty Cloud Quest- 2023

- Solutions Architect Associate- 2023
- Anaplan Model Builder Level 1- 2023
- QualysGuard Certified Specialist-2023
- PCEP Certified Python Programmer- 2023

# **Work Experience**

## PM, Engineering FS

## **Amazon Web Services (AWS)**

December 2022-April 2023

**AWS Applications** 

Texas, USA

- Successfully constructed standard end-to-end work for all professional services cross-functional teams (Solutions Architects, Store Designers, Implementation PMs, Construction Engineering, Launch) surrounding new Just Walk Out launches spanning North America & EU for all third-party partner standard store formats. -
- Led the AFS Operational Excellence initiative leading to closing out a multitude of process gaps within the Tech Bring-up process reducing service tickets by 55%
- Initiated the Business Continuity Plan for dispatch interruption in our Engineering field services department

#### Sr. Cloud Engineer | Dev Ops Primed Talent January 2023-April 2023

Data & Al Apprentice

Texas, USA

- Design secure, high-performing, cost-effective, highly available, and scalable systems by using AWS services
- Learned various AWS services and gained knowledge on different areas of deployment automation like CI/CD
- Gained exposure to data mining and explored different AWS database services, Python, Git and applied it with serverless services
- AWS Deep Racer League student top 10% (200) in the US using ML models for autonomous driving vehicles.

## **Technical Program Manager**

**Amazon Web Services (AWS)** 

July 2021-December 2022

**AWS Applications** 

Texas, USA

- Successfully managed the end-to-end technical deployment for Just Walk Out & Amazon One Tech products, from gathering requirements to defining scope, scheduling, and resourcing across the organization utilizing Agile methodology. - Budget \$2,000,000 per site (Technology, Construction, Vendor Management, Supply Ordering)
- Successfully created and implemented an entire programmatic issue tracker dashboard, increased transparency of project defects by 30% to product and engineering teams in an effort to drive process improvement efforts. -
- Successfully led a team of deployment engineers to pilot the first computer vision-only Just Walk Out third-party store format, which was then adopted by other locations. Decreased non-controllables by \$30k per week (\$120k)

PM, L&D Launch Manager

Amazon Inc.

April 2020-July 2021

Launch Team

Texas, USA

- Led training and the development of new 6 AMZL site launches in the Central Region
- Improved data and metric performance for the Launch team through proper reporting and KPI metrics by 90%
- Increase training support by implementing Away Team Project with T3 overstaffing and approval across multiple stakeholders (\$4,000,000 project approval)
- Leveraged project management tools and processes to increase efficiency and communication among 20+ cross-functional stakeholders. (JIRA, Microsoft Projects, Smart Sheets, Quip, Service Now)
- Successfully led critical path assessment, launch reporting, decision logs & risk logs in partnership with cross-functional stakeholders.

## **Regional Sales Manager**

Vivint

January 2018-April 2020

**Retail Stores** 

Texas, USA

- Launched Vivint Retail Program in several emerging markets including San Antonio, Detroit, Dallas and Kansas City
- Implemented and improved marketing strategies to develop new client relationships executed 150% to target on all sold accounts Q4 2017 and Q1 2018
- Managed inventory database for complex procurement materials at high-volume

# **Regional Manager**

Tesla

January 2016-January 2018

Solar Retail Stores

Texas, USA

- Developed marketing and business strategy for new software technology including Salesforce, Solar City Sketch-up, Google Earth, Solar Bid, and Solar Works
- Established regional sales performance goals to increase profitability (150%)— developed and delivered sales and prioritization reports for executive leadership
- Optimized the administrative processes to maintain compliance with company policies; achieved perfect audit report

#### Sr. PM Store Remodels

## **Target Corporation**

January 2016-January 2010

**Retail Stores** 

Texas, USA

- Led remodel project team of 40+ employees and 15+ outside contractors to reach remodel goal 3 weeks ahead of schedule while minimized yearly controllable expenses by \$240k
- Developed and implemented communication strategies for managing progress and meeting executive reporting expectations
- Proactively leverage tools, reports, and processes to meet payroll goals and a \$10MM remodel budget

# **Projects**

- <u>AWS Cloud Project Bootcamp Canada</u>- Wrote the front-end and back-end apps with Python and javascript. I used a popular API micro-framework—deployed application on AWS using modern apps.
- AWS Cloud Resume Challenge Deployed resume on AWS using all AWS services. Built S3 static website with HTML and CSS. Utilized custom DNS, database, and API gateway.
- Google Data Capstone Project Executed capstone project with the sample data set. Used ETL concepts to clean, and extract data and created visualization with Tabluea.
- **Kappa Alpha Psi STEM League** Created coding classes for underprivileged youth in Mansfield/ Cedar Hill area. Used Linux and Python learning models.

#### **Education**

• **B.Sc. Agricultural Economics,** Florida Agricultural and Mechanical University, Florida.

2006-2010

AWS Re/Start Graduate, Amazon Web Services (AWS)

2022-2023