

# Zeying Li

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## Education

**University of California, Davis**

*Expected: May 2026*

*B.S. in Computer Science, B.A. in Economics, Minor in Statistics*

GPA: 3.6/4.0

## Relevant Coursework

- **Computer Science:** ECS 036C (Data Structures), ECS 050 (Machine-Dependent Programming), ECS 120 (Theory of Computation), ECS 122A (Algorithm Design and Analysis), ECS 132 (Prob & Stat Models for CS), ECS 140A (Programming Languages), ECS 152A (Computer Networks), ECS 154A (Computer Architecture), ECS 170 (Artificial Intelligence), ECS 171 (Machine Learning)
- **Economics:** ECN 100A/B (Intermediate Micro Theory), ECN 102 (Analysis of Economic Data), ECN 141 (Economic & Financial Forecasting), ECN 142 (Economics & Business Data)
- **Statistics:** STA 106 (Analysis of Variance), STA 131A (Probability Theory), STA 141A (Statistical Data Science)

## Skills

- **Programming:** Python, Java, C++, C, Haskell
- **Technologies:** Git, L<sup>A</sup>T<sub>E</sub>X, HTML, JavaScript
- **Statistics:** Time Series, Probability, Regression, ANOVA
- **Economics:** Microeconomics, Macroeconomics, Game Theory, Economic & Financial Forecasting, Economics & Business Data Analytics
- **Soft Skills:** Teamwork, Communication

## Projects

### OKKI System for Automotive Sales Company (Ongoing)

- **Objective:** Improve customer management and operational efficiency for an automotive sales company by implementing Alibaba's **OKKI** intelligent business platform.
- **Context:** OKKI provides a rich set of products/services, powerful data resources, and data-driven decision capabilities.
- **Technical Service Responsibilities:**
  1. Completed vendor-led training to ensure a comprehensive understanding of OKKI functionality and product value.
  2. Created user accounts for all company personnel, assigning permissions and leading training sessions to ensure adoption.
- **Intelligent Feature Extensions:**
  - **AI Predictive Models:** Integrated Xiaoman CRM's AI module (e.g., OKKI AI) to develop sales forecasting and customer-churn warning models. For example, trained regression models on historical transaction data to predict quarterly sales and generate risk alert reports.

- **Natural Language Generation (NLG):** Enhanced reporting with automated textual interpretations, enabling AI to convert data charts into concise business insights (e.g., “In Q3, sales in the East China region increased by 12% quarter-over-quarter, primarily driven by new customers.”)
- 4. Gathered real-time feedback to resolve usage issues and maintain stable operation across teams.
- 5. Documented best practices and transferred knowledge internally and to the supplier.

#### **Agent-Based Simulation of Prisoner’s Dilemma (2025)**

- **Implementation Language:** Java (MASON toolkit).
- Built an agent-based model to study cooperation vs. defection under varied payoff structures, mutation rates, and grouping behaviors.
- Experimented with naive, walkaway, Tit-for-Tat, and Pavlov strategies, recording population changes over time.
- Showed how partner selection, memory-based retaliation, and negative sucker’s payoff can sustain cooperation against defectors.
- Analyzed how mobility, resource constraints, and memory size impact long-term strategy dominance.

#### **Predicting House Prices Using Property & Location Features (2025)**

- **Implementation Languages:** R Studio & Python.
- Analyzed a 21K+ record dataset of King County, WA home sales to forecast sale prices.
- Compared performance of polynomial OLS, LASSO, and regression trees on an 80-20 train-test split.
- Achieved best results with polynomial expansions in OLS, capturing nonlinearities in square footage, grade, and bathrooms.

#### **Predicting Happiness Level (2024)**

- **Implementation Languages:** R Studio & Python.
- Built multiple regression models (Lasso, Ridge) to analyze factors of student happiness.
- Used data visualization and cross-validation; improved interpretability and accuracy.

#### **Automated Acoustic Monitoring of Rainforest Biodiversity (2024)**

- **Implementation Languages:** Python & C++.
- Deployed deep learning (EfficientNet, ResNet-50) to classify bird/frog species in noisy audio.
- Built a web app for real-time species monitoring to inform conservation decisions.

#### **Predicting Salaries Using Machine Learning (2024)**

- **Implementation Languages:** R Studio & Python.
- Developed salary predictors (Linear, Lasso, Ridge, Random Forest) with feature engineering.
- Created a web-based interface; identified Ridge regression as most accurate.

## **Extracurricular**

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#### **UC Davis Go Club (Founder/Advisor, Oct 2024–Present)**

- Organized events and competitions; fostered strategic skill development among members.

#### **UC Davis MusicCow (Guitar Player, Sep 2022–Present)**

- Performed at public concerts; collaborated on musical arrangements.