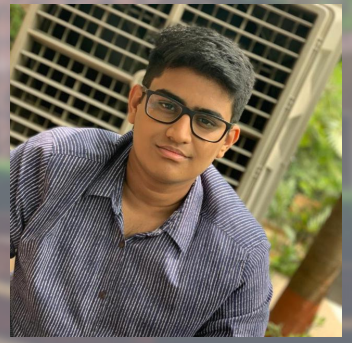


ARYA NAGAR

Undergraduate Student



CONTACT INFORMATION



C-04, NOFRA
Colaba, Mumbai 400005



aryanagar.com (work-in-progress)



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+91 7042201997

SPECIALISATION

- Business Strategy
- Finance and Business Development
- Policy and Market Research
- Data analysis and Interpretation
- Experienced in troubleshooting
- Professionalism and Communication across strata
- Design and User Experience

TECHNICAL SKILLS

- R (Data Science Language)
 - Level- Advanced (Self Taught)
- Stata
 - Level- Advanced (Self Taught)
- Python
 - Level- Advanced
- C++
 - Level- Proficient
- LaTeX
 - Level- Advanced
- Excel
 - Level- Advanced
- MERN Stack
 - Level - Beginner

PERSONAL INFORMATION

Arya is a Sophomore Undergraduate student in the field of Economics and Finance with a Minor in Computer Sciences. His fields of interest lie in Economic and Financial Modelling with an inclination towards elegant and efficient models. He is also **exceptionally passionate about creating things** whether that be through his multiple dorm room startups or his research work. He would describe himself as a **result-oriented efficiency enthusiast** with an eye for **pleasant design** whether that be in the form of his **algorithms or business strategy**.

EDUCATIONAL BACKGROUND

Ashoka University

Major - Economics and Finance
Minor - Computer Science

GPA - 3.68 (Monsoon 2020) | **Dean's List**
UNDERGRADUATE CLASS OF 2022

Sanskriti School

CBSE , CLASS OF 2019
CLASS 12 - 89.8%

HOBBIES

- Quizzing (National Level Quizzer)
- Technology Enthusiast
- Business Enthusiast
- Formula 1 Enthusiast
- Chess (Highest ELO rating 1467)
- Table Tennis (State Level)

ARYA NAGAR

Undergraduate Student

EXPERIENCE



Intern : Finance and Business Development ([employer recommendations](#))

SLEEPY OWL

MAY 2020 - AUG 2020

- **Analyzed sales data** and order fulfillment procedures **to detect trends** in retailer behaviors.
- **Optimised Inventory Management** through an algorithm that ties in with the CRM platform
- **Developed an interface to help track sales progress** to maximize sales productivity at Sleepy Owl
- Contributed to the development of certain **Go-To-Market strategies for a new revenue stream**.
- Singlehandedly **Contributed to 21.2% of the sales target** for the period



Intern: Research and Business Development

IPE GLOBAL CONSULTING

APRIL 2021 - PRESENT

- Working with **Investors and Founders** to **develop a MVP** for a Telemedicine startup
- Undertaking exhaustive **market analysis** and overseeing **focus groups** and **research methodology**



Co-Founder

RENCLO (STARTUP)

OCT 2019 - PRESENT

- RenClo is **Startup** revolutionising the clothing industry using the **circular economy model**.
- Currently in its Pilot Phase, Arya spends most of his time managing operations, business development and pitches to prospective investors and at various conclaves.



Vice President, Head of Research and Publication

ASHOKA DISTINGUISHED POLICY SPEAKER SERIES

JUN 2020 - PRESENT

- Research Fellow in the Field of **Technology and Strategic Economics** in the field of Policy
- **Oversaw the Transition from an Offline medium to Online medium as well as system integration**
- Chairs the research department at a policy research forum along with being the **student advisor on the annual policy publication**.



Head of Department (Finance)

ENACTUS ASHOKA

FEB 2021 - PRESENT

- Modelled the pricing of goods for project Lakeer which ensured maximum possible wages for a community of low income single mothers in Delhi Slums
- Accounted for the revenue streams including sales and reimbursements.
- Managing an annual revenue worth Rs 1,20,000



President

PROJECTBETA CLUB (TECHNOLOGY CLUB), SANSKRITI SCHOOL,

MAR 2018 - MAR 2019

- Led a team of 58 students to organise a technology tournament which saw a turnout of 400 competitors
- In charge of overseeing multiple projects simultaneously
- Raised ₹ 1,00,000 through sponsors