

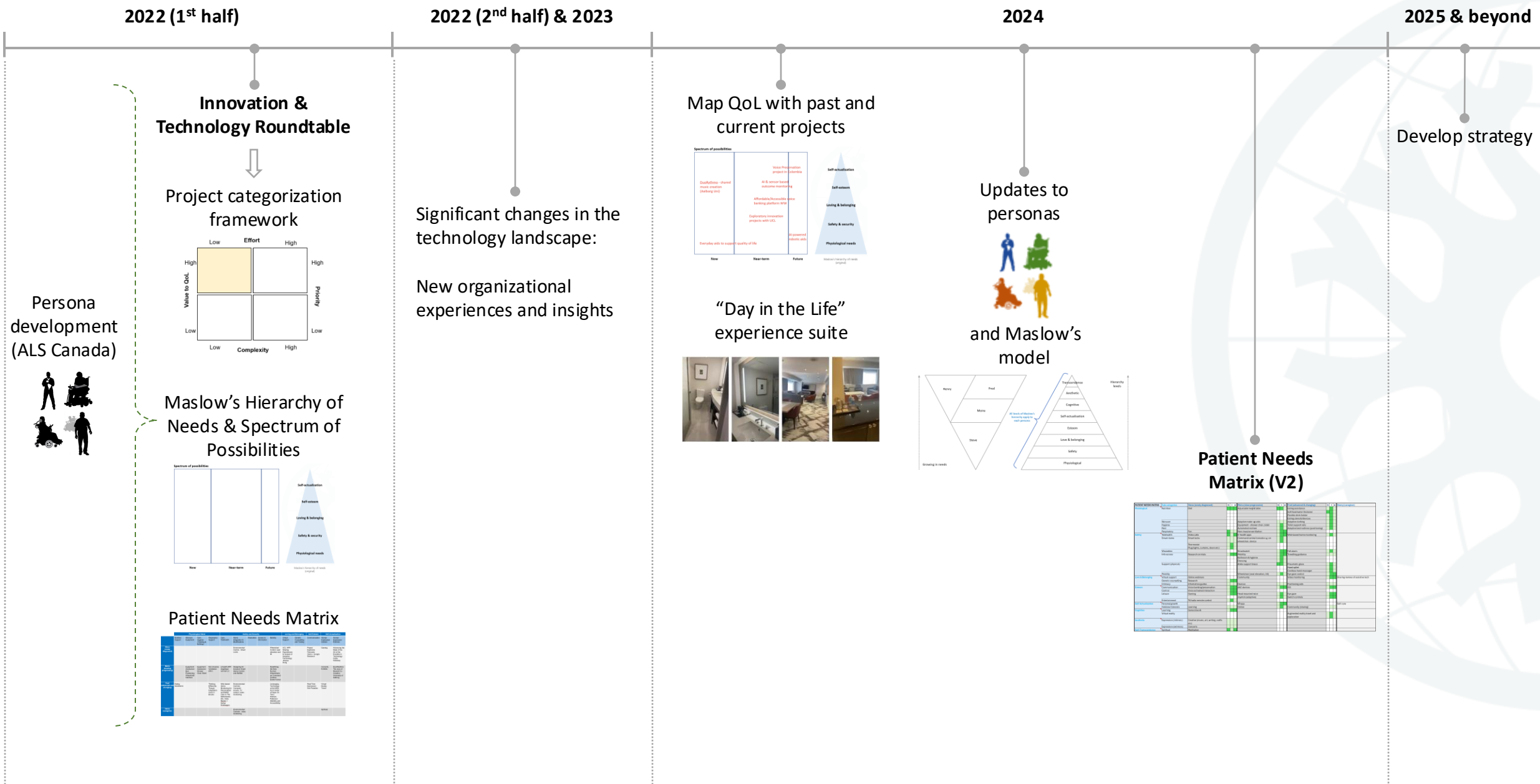
# Patient Needs Framework

Scaling the Impact of  
Innovation and Technology

3-Dec-2024



# Timeline Overview



# Personas



## Steve

Newly diagnosed (1-4 weeks)

- Access to information
- Personal welfare



## Moira

Slow progressing symptoms

- Access to personalized info
- Creativity & expression
- Emerging technologies



## Fred

Advanced ALS/MND  
& changing symptoms

- Communication
- Care
- Control
- Contribution

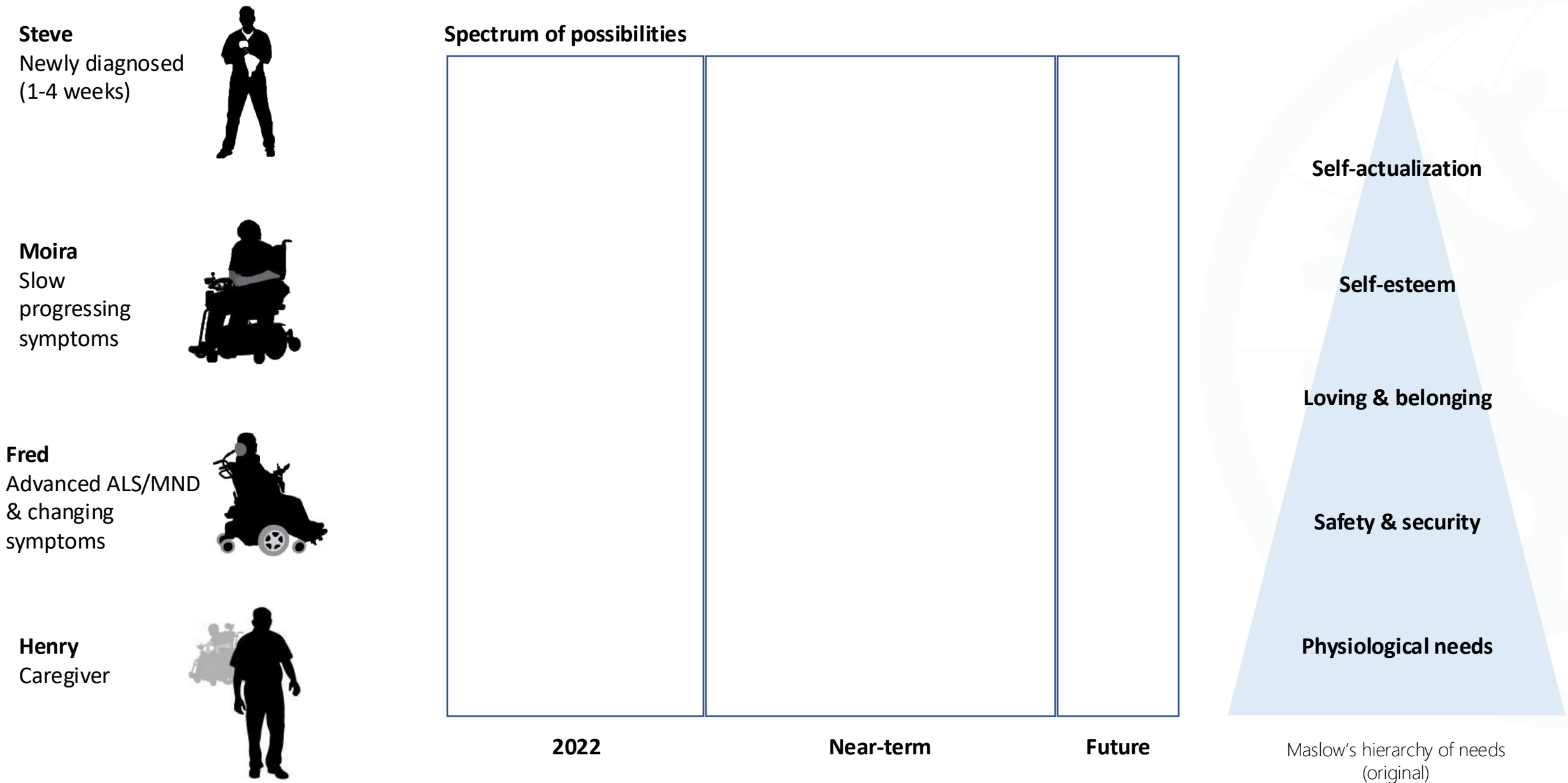


## Henry

Caregiver

- Access to information, resources & services
- Technology aids

# Framework Integrating QoL & Personas





# From 2022 to 2024

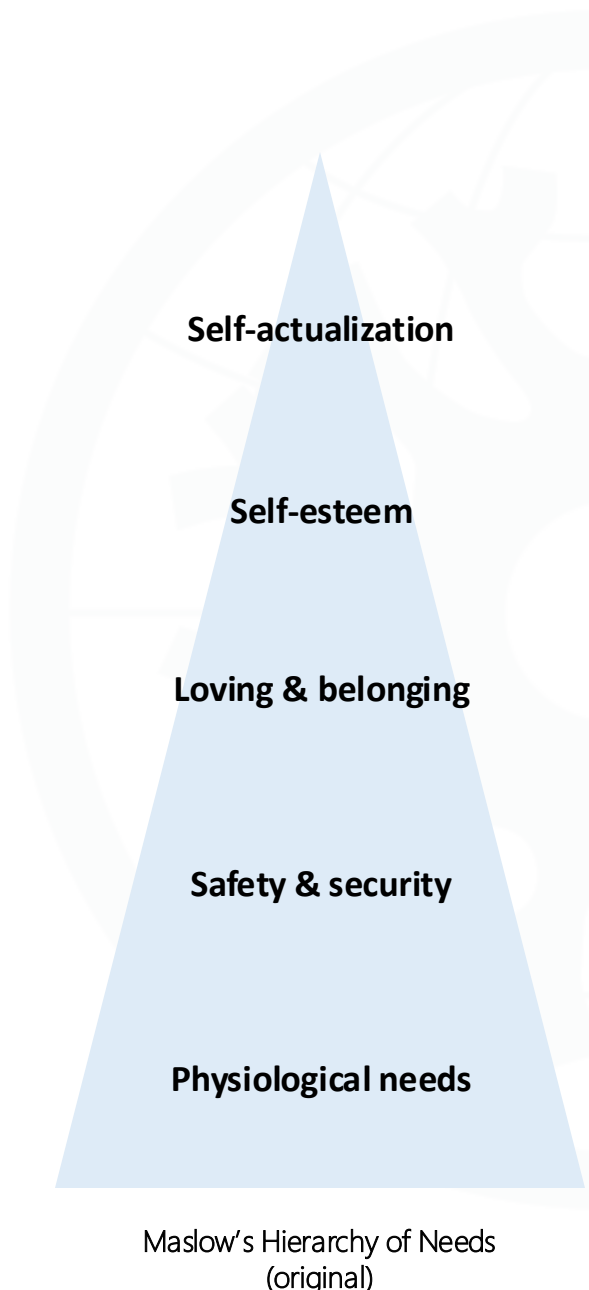
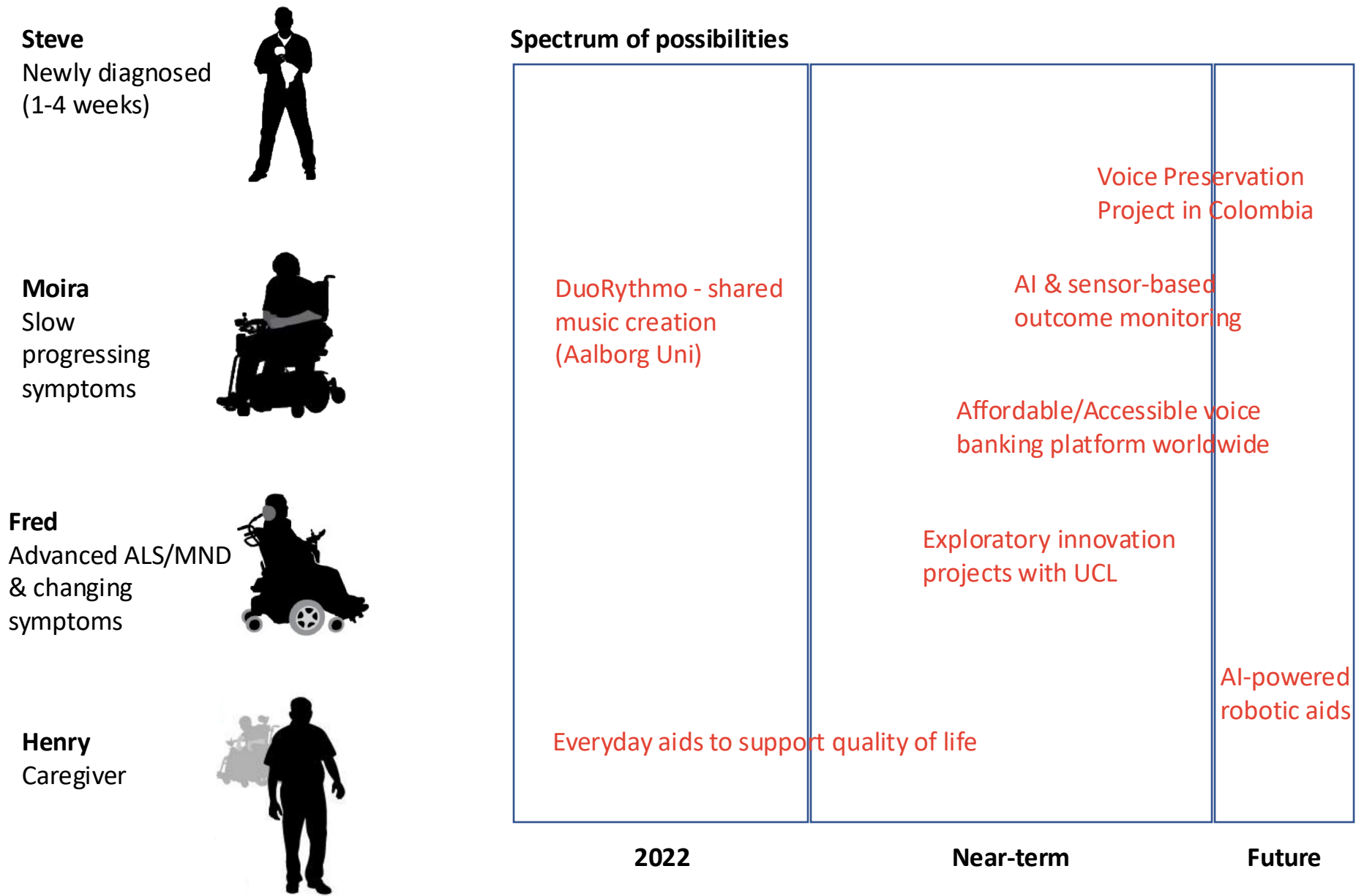
- Significant changes in the technology landscape
- Voice Preservation Project in Colombia
- Supporting partners in LATAM, Africa and India
- The Global South (low- and middle-income countries) is very different to the Global North!



**How do we, as the Alliance, respond to  
this effectively in line with our vision of  
“A World Free of ALS/MND”?**



# Framework Integrating QoL & Personas





# “Day in the Life” Suite at the APF

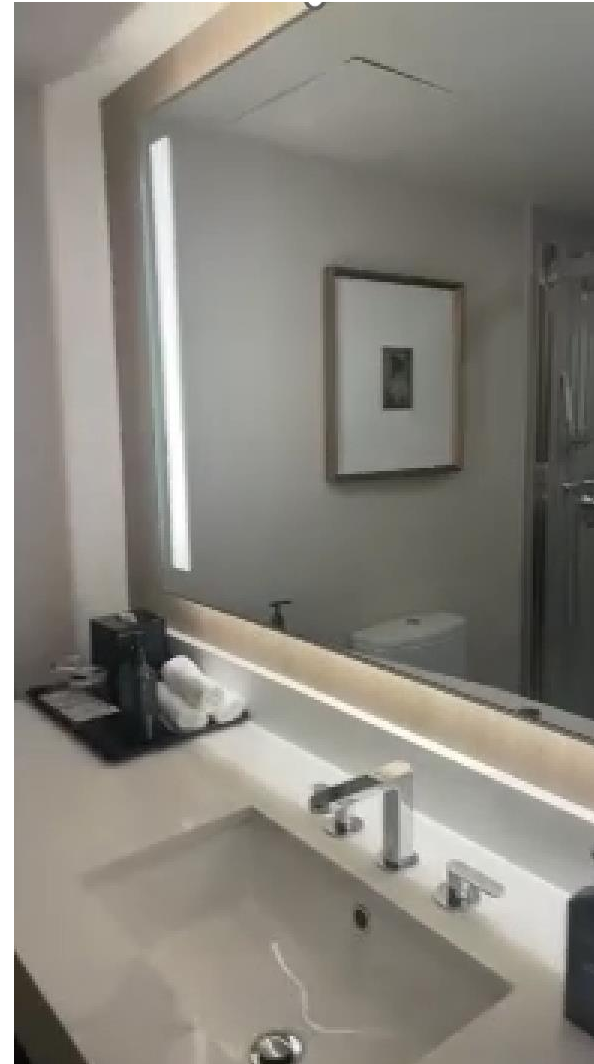
Living room area



Toilet area



Wash-basin area



Kitchenette area



# “Day in the Life” Showcase

Partner/Supplier	General	Bathroom	Bedroom	Living Room	Kitchen	Dining & table area	Suite entrance area	Outside ballroom	Notes
Colleen O'Connell (and team from Stan Cassidy Centre)	Smart home controls Netgear router Speech bubbles Labels Station 2 - home security Station 4: health reminders	IR bidet Switch adapted toothpaste Toothbrush adapter Hair dryer holder Smart plug Personal alert system Apple watch Switch bot Lamp with dimmer	Strip lighting Remote 3D paddles Alexa dot Smart plug Fan/heater Switchbot curtain	Roku remote Page turner Rocket switch Blue 2 Echo display (drop-in non-verbal) Oculus (x2) - World Tour app Head mounted mouse 3D joystick toppers	Echo display (intercom) Tricella pill Door sensor (doll house) Indoor camera Tablet device Medication reminder		Door lock Video door bell Apple watch Tablet	Custom stylus	
To clarify with Marla & team	Fall alarm OT guide to ALS		Adaptive clothing/make up Aids for dressing Adaptive clothes (dictus)	Breast-feeding pillow Neck collar					
Kate Busch, Leigh Stevens			Bedside table						
Alexandre Campeau-Lecours, Simon Latour						Flexible drink holder Cellphone holder Assistive eating device			
Dr. Deirdre Murray	Hand splint Hand massager							Confirm with Deirdre	
Makers Making Change (Courtney Cameron)								Titch switch	
ALSA - Creative Pursuits Catalog								Art, music, writing, in person tours	2 tables, floor space (for foot gantry), monitors
Your ALS Guide	Information brochures and leaflets				Suite & ballroom				
Amazon				Fire tablet (with eye-gaze)					
Silverts			Adaptive clothes/apparel						
Tech Owl			Intimacy						
ProBed			Adaptive bed (with eye-gaze)					Adaptive bed (with eye-gaze)	
Kinova						Robotic arm eating aid			

# “Day in the Life” Showcase

Partner/Supplier	General	Bathroom	Bedroom	Living Room	Kitchen	Dining Room
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Alexandre Campeau-Lecours, Simon Latour						F C A
Dr. Deirdre Murray	Hand splint					

# Personas



## Steve

Newly diagnosed (1-4 weeks)

- Access to information
- Personal welfare
- Regulatory
- Cost & infrastructure



## Moira

Slow progressing symptoms

- Access to personalized info
- Creativity & expression
- Emerging technologies
- Socio-cultural
- Mobility & independence



## Fred

Advanced ALS/MND  
& changing symptoms

- Communication (with my voice)
- Care
- Control
- Contribution
- Access to affordable technology

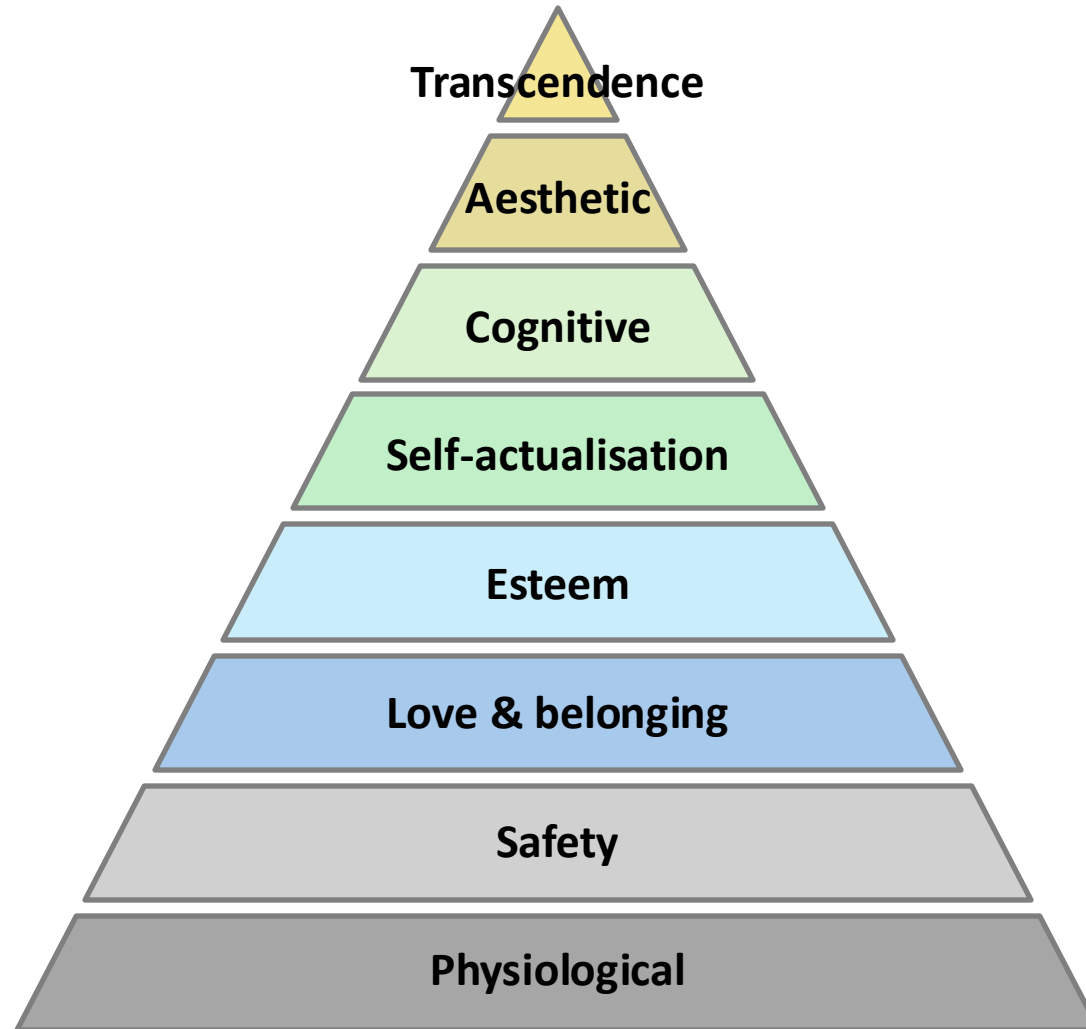


## Henry

Caregiver

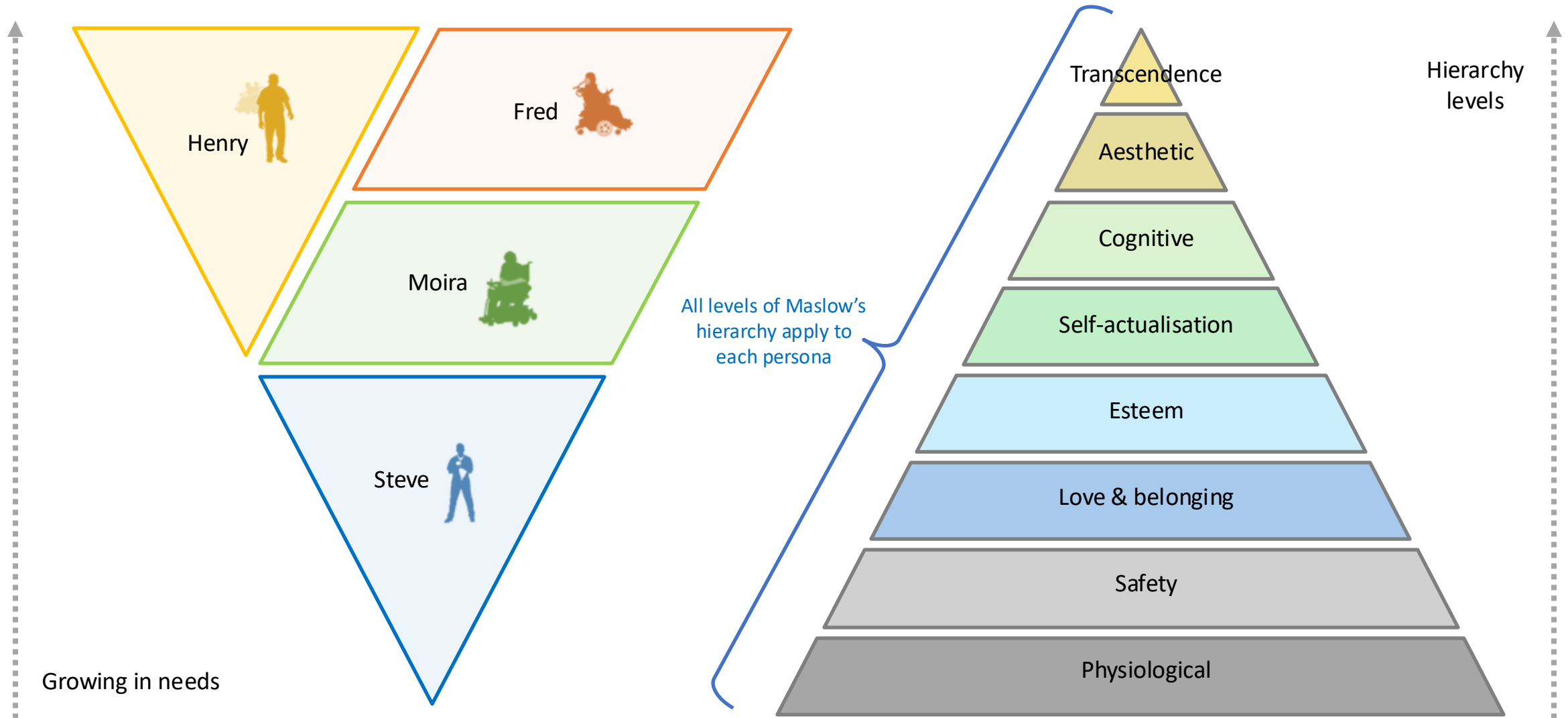
- Access to information, resources & services
- Technology aids
- Family/friends network (community)

# Maslow's Hierarchy: Expanded



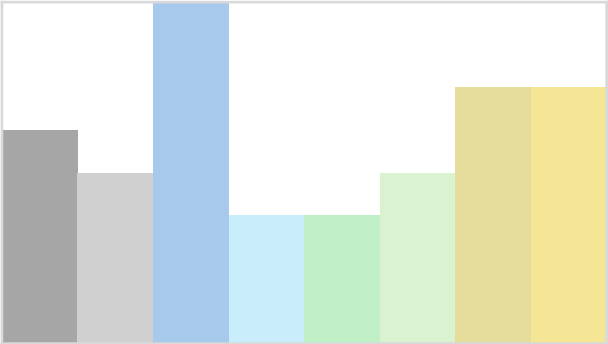
# Mapping to Personas: Key Finding

Each layer of Maslow's hierarchy applies to each of the personas in a unique and personal way!

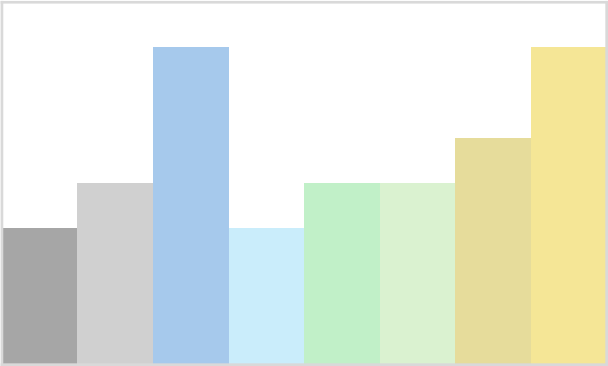


# Mapping to Personas

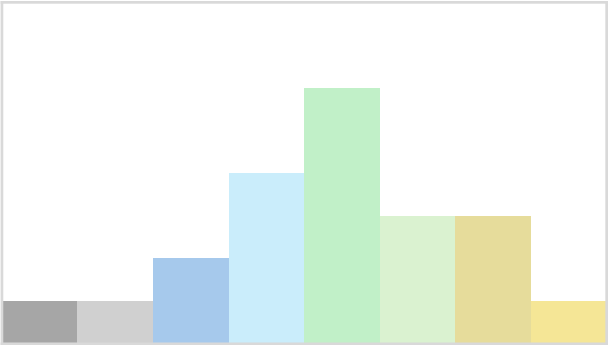
Fred



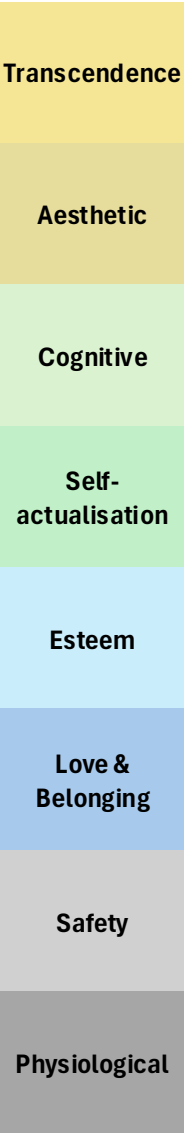
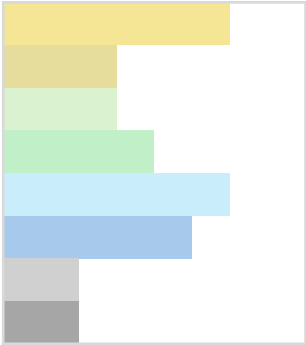
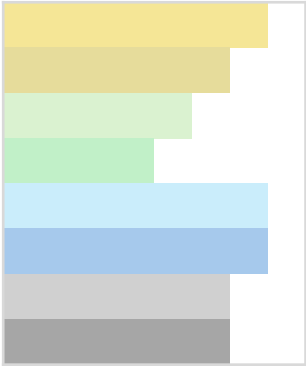
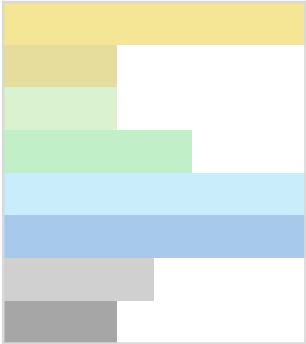
Moira



Steve



Henry



# V2 Patient Needs Matrix: Mapping *(work in progress)*

Patient Needs Matrix	Sub-categories	Steve (newly diagnosed)	Moira (slow progression)	Fred (advanced & changing)	Henry (caregiver)
Physiological	Nutrition	Diet	Adjustable height table	Eating assistance Soft food/water thickener Flexible drink holder Eating utensils/devices	
	Skincare		Adaptive make-up aids	Adaptive clothing	
	Hygiene		Equipment - shower chair, bidet	Toilet support rails	
	Rest		Automated recliner	Adaptive bed mattress (positioning)	
	Respiratory	Fan	Non-invasive ventilation		
Safety	Telehealth	Video calls	E-health apps	Web-based home monitoring	
	Smart-home	Smart locks Thermostat Plug (lights, curtains, doors etc)	Command centre/console e.g. on wheelchair, device		
	Wearables	Smartwatch		Fall alarm	
	Info access	Research on trials	Mobility Bathroom & hygiene Dressing	Travelling guidance	
	Support (physical)		Ankle support brace	Pneumatic glove Hand splint Cordless hand massager	
	Mobility		Wheelchair (seat elevation, tilt)	Eye-gaze control	
Love & Belonging	Virtual support	Online webinars	Community	Video monitoring	Sharing experiences and reviews of assistive tech
	Genetic counselling	Research			
Esteem	Intimacy	Information guides	Devices	Positioning aids	
	Communication	Voice banking/preservation	AAC devices	BCI	
	Control	Voice activated interaction			
	Leisure	Gaming	Head mounted mice Joystick (adaptive)	Eye-gaze Switch controls	
Self-Actualisation	Entertainment	TV/radio remote control			Self-care
	Personal growth		VR app		
Cognitive	Hobbies/interests	Learning	Online	Community (sharing)	
	Learning	Generative AI			
Aesthetic	Virtual reality	Augmented reality travel and exploration			
	Expression (intrinsic)	Creative (music, art, writing, crafts etc)			
Self-Transcendence	Expression (extrinsic)	Concerts			
	Spiritual	Meditation			



# V2 Patient Needs Matrix: Mapping *(work in progress!)*

PATIENT NEEDS MATRIX	Sub-categories	Steve (newly diagnosed)	Moira (slow progression)	Fred (advanced &)
Physiological	Nutrition	Diet	Adjustable height table	Eating assistance Soft food/water thickener Flexible drink holder Eating utensils/devices
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Love & Belonging	Virtual support	Online webinars	Community	Video monitoring
	Genetic counselling	Research		
	Intimacy	Information guides	Devices	Positioning aids
Esteem	Communication	Voice banking/preservation	AAC devices	BCI
	Control	Voice activated interaction		

# Approach to Analysis

## What we have so far:

- Growing number of lo- and hi-tech technology solutions
- Deeper understanding of PALS/CALS diversity of experiences

## Translate into actionable insights

- Highlight gaps and opportunities through:
  - **G**lobal access
  - **I**ndustry
  - **A**cademica
- Subjective rating of "Good" ■ and "Poor" ■ to **promote constructive discussion**



*View through Lens of Access, Industry Investment & Academic Research*

[illegible]

*View through Lens of Access, Industry Investment & Academic Research*

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*View through Lens of Access, Industry Investment & Academic Research*

PATIENT NEEDS MATRIX	Sub-categories	Steve (newly diagnosed)	G	I	A	Moira (slow progression)	G	I	A	Fred (advanced & changing)	
Phsiological	Nutrition	Diet				Adjustable height table				Eating assistance	
										Soft food/water thickener	
										Flexible drink holder	
										Eating utensils/devices	
	Skincare					Adaptive make-up aids				Adaptive clothing	
	Hygiene					Equipment - shower chair, bidet				Toilet support rails	
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	Smart-home	Smart locks				Command centre/console e.g. on wheelchair, device					
		Thermostat									
		Plug (lights, curtains, doors etc)									
	Wearables					Smartwatch				Fall alarm	
	Info access	Research on trials				Mobility				Travelling guidance	
						Bathroom & hygiene					
						Dressing					
	Support (physical)					Ankle support brace				Pneumatic glove	
										Hand splint	
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	Mobility					Wheelchair (seat elevation, tilt)				Eye-gaze control	
Love & Belonging	Virtual support	Online webinars				Community				Video monitoring	
	Genetic counselling	Research									
	Intimacy	Information guides				Devices				Positioning aids	
Esteem	Communication	Voice banking/preservation				AAC devices				BCI	
	Control	Voice activated interaction									
	Leisure	Gaming				Head mounted mice				Eye-gaze	

# Summary & Next Steps

## Goal

- Shape our vision and strategy to support PALS & CALS, and our broader community

## Learnings

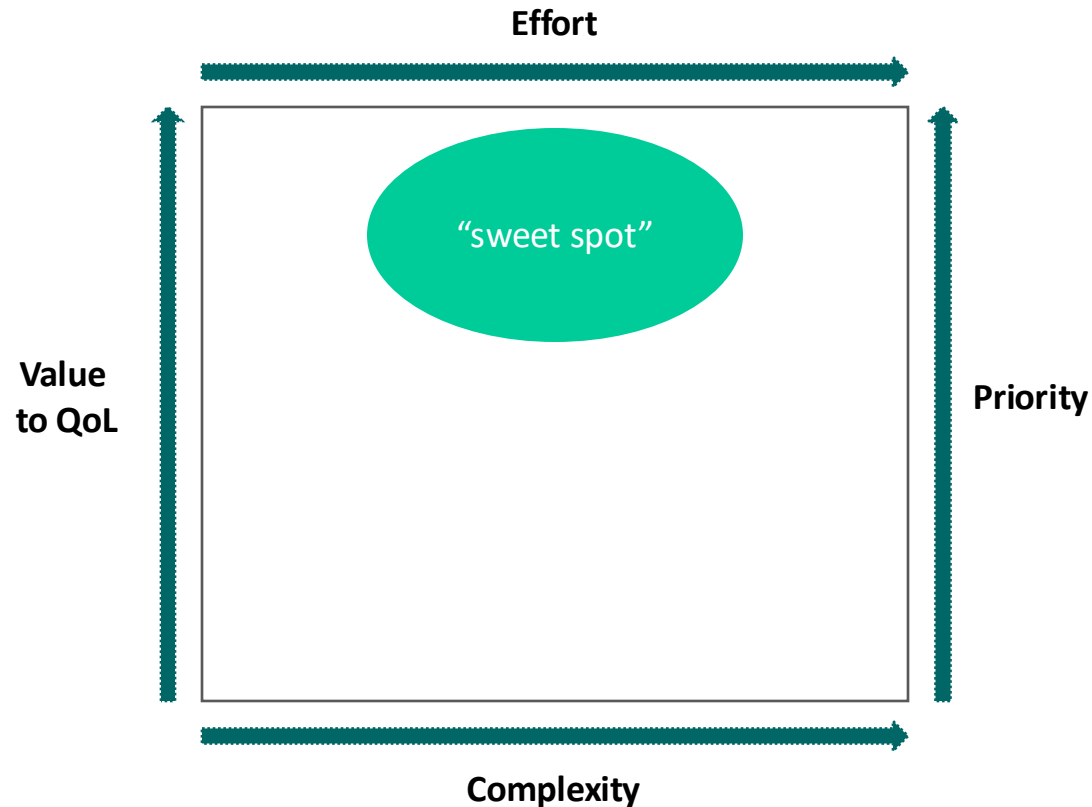
- Human-driven design approach in the context of an ecosystem
- Value of diverse and global perspectives

## Call to Action

- Participate in member's RoundTable (February 2025)
- Familiarise yourselves with the pre-read content!
- Contribute to shaping our collective future...



# Categorization Framework



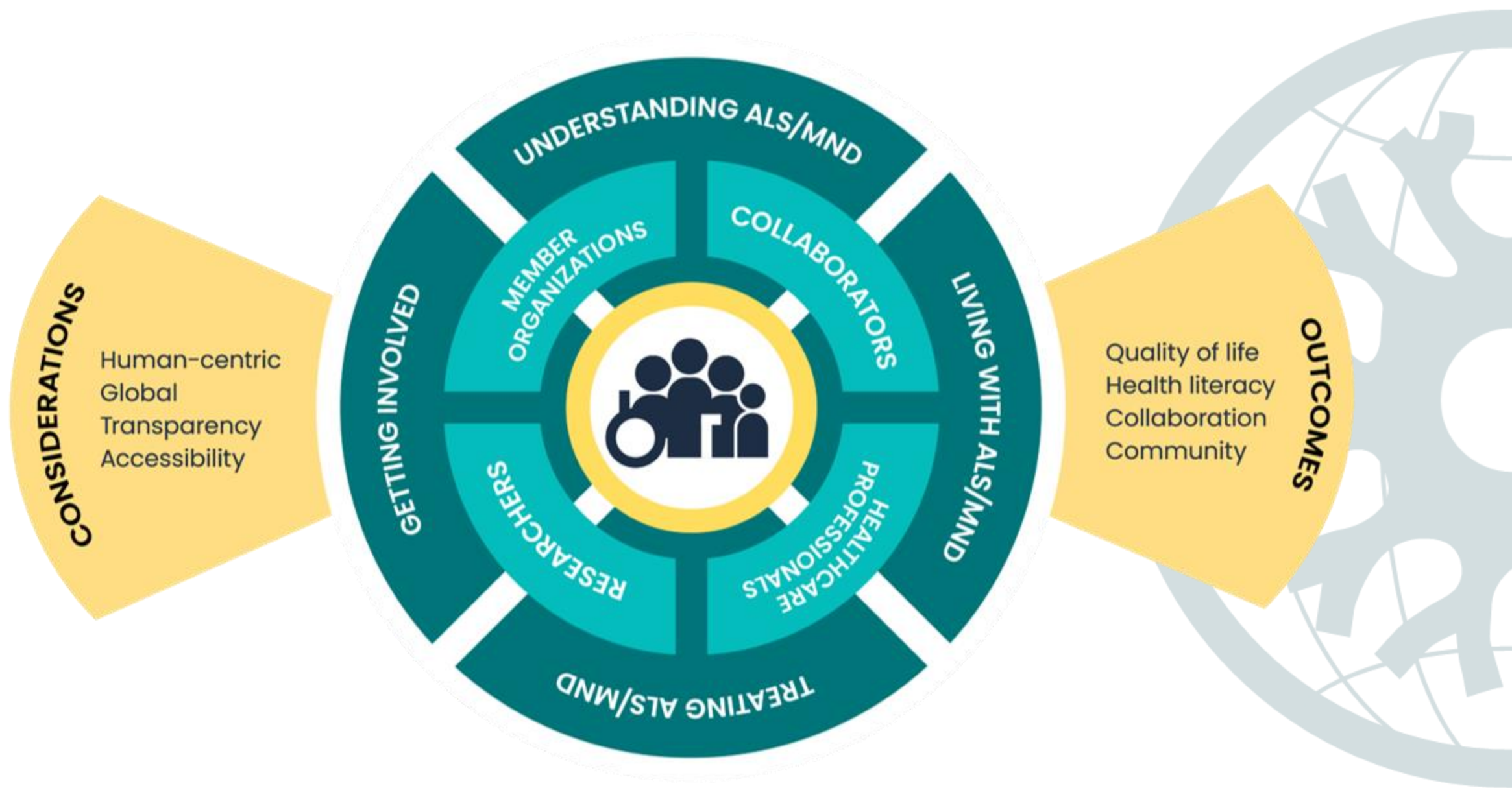
The following criteria have been applied to determine the areas of focus for the Alliance regarding its innovation and technology strategy:

- It must reflect the unique position the Alliance has as an organisation with a global remit.
- It must be community driven with involvement, participation, and support from both the Alliance members and the broader technology community working in this space.
- Be able to draw on this collective capability and apply the insights, knowledge, skills and experiences to meaningful effect.
- Have a clear understanding and agreement of the role and capacity of each contributor.
- Not duplicate efforts already underway but draw on and extend them where applicable.
- Demonstrate strategic vision and leadership for the benefit of the broader community.

## The Human Experience: framework for enhancing quality of life for greater well-being and increased sense of ‘fulfilment’

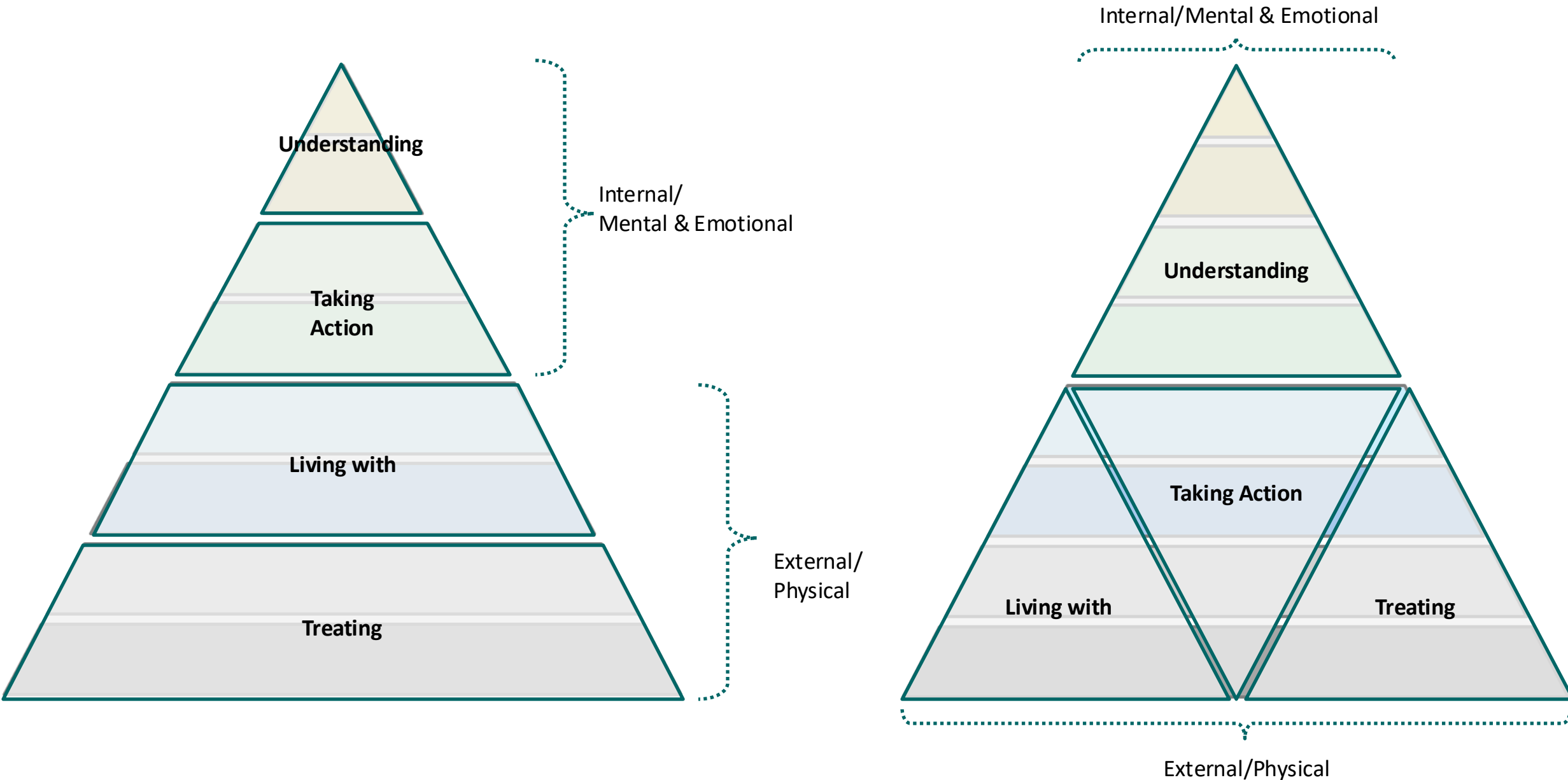
Strategic initiatives	Year 1	Year 2	Year 3
<b>Accessible and Affordable Voice Preservation and Communication through AI</b>	<ul style="list-style-type: none"> <li>• Research AI models for suitability</li> <li>• Identify partners and establish value exchange</li> <li>• Horizon scanning of emerging technologies</li> <li>• Pilot</li> </ul>	<ul style="list-style-type: none"> <li>• Extend pilot to worldwide coverage</li> <li>• Ecosystem design and development</li> </ul>	<ul style="list-style-type: none"> <li>• Incorporate new features for richer experience</li> <li>• Build new capabilities</li> </ul>
<b>Platform for Collaboration, Knowledge Sharing, &amp; Resource Management</b>	<ul style="list-style-type: none"> <li>• Architecture design based on reqts analysis</li> <li>• Design and development of training and support content</li> <li>• Governance and compliance</li> </ul>	<ul style="list-style-type: none"> <li>• Share insights and learnings with relevant communities</li> <li>• Evolve interaction design model</li> <li>• Incorporate with Knowledge management framework</li> </ul>	<ul style="list-style-type: none"> <li>• Share and disseminate to other domains and sectors</li> </ul>
<b>Enhancing Quality of Life through Personal Insight</b>	<ul style="list-style-type: none"> <li>• Co-design workshops and reviews</li> <li>• Establish industry and academia partnerships</li> <li>• Develop interaction model</li> </ul>		



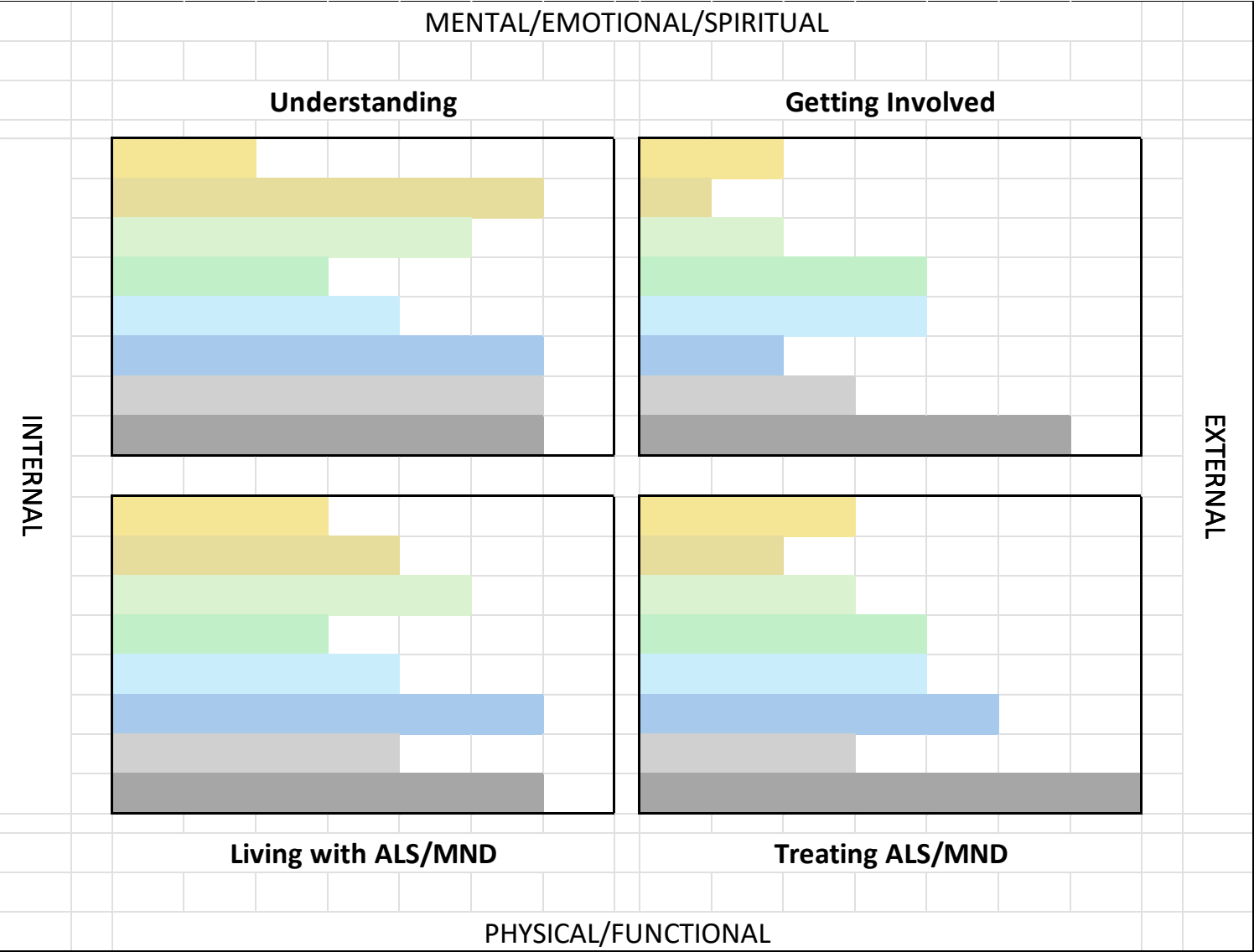




# Mapping PNM to the Knowledge Map



# Mapping PNM to the Knowledge Map

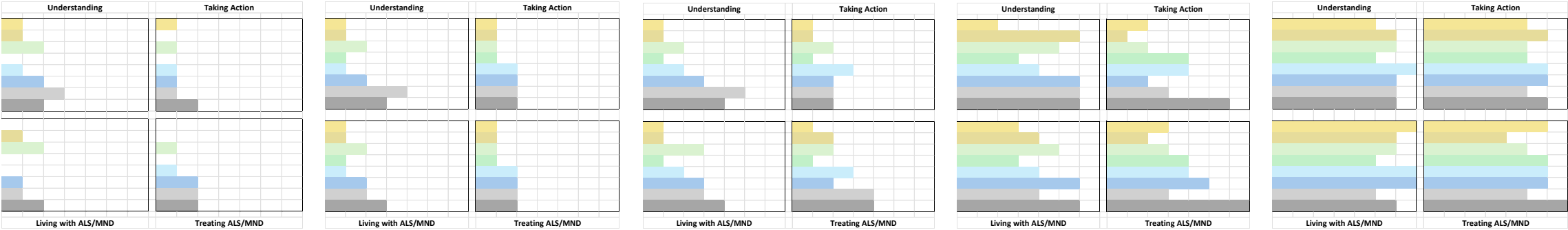
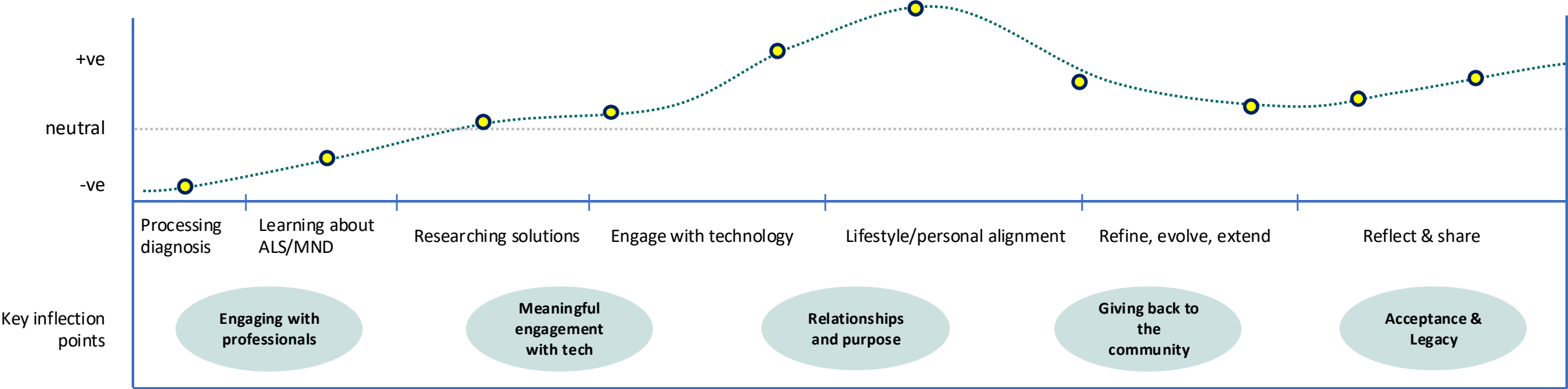


# Process for Enhancing QoL through Personal Insight

PALS/CALS			NEEDS MATRIX LENS	MASLOW'S MODEL
Understanding ALS/MND				
What is ALS/MND?	Characteristics of the disease	Types	Access to information and ability to locate it quickly and easily via a range of modes e.g. type, voice, eye-gaze, switch etc. across a range of devices regardless of infrastructure	Transcendence
		Symptoms		Aesthetic
	Statistics	Cognitive		
	Genetics	Risk factors	Make available the list of actions possible Point to resources at 'right time' for each person	Self-actualisation
		Cognitive and behavioural changes		Esteem
				Love & Belonging
	Glossary	Hereditary ALS/MND		Safety
		Genetic causes and risks of ALS/MND		Physiological
		Key terms and acronyms in ALS/MND		
Diagnosis	What to expect	Diagnosis	Clearly set expectations re what happens next and when...	
		Prognosis		
		Progression		
Navigating the community	Find a...	Association/organization	Avoid overwhelm by too much information	
		Clinic	Global clinic locator	
		Clinical trial	Scope, availability, eligibility, stipulations	
		Support Group	Local, regional	
		ALS/MND Event	Information, awareness, registration, subscriptions	
Living with ALS/MND				
Planning	Legal	Advance care directives	Ensure 'wishes' documentation is in place	
		End of life considerations	Process of engaging with identified persons Expand to include where, how, environment, who else is present	
		Estates	Services will vary from country to country	
	Financial	Wills	Provide relevant checklist	
		Power of attorney		
		Confidentiality & privacy		
		Employment	Services will vary from country to country	
		Finances	Provide relevant checklist	
			Tools, hints, tips to complete	
	Life	Insurance	Community - learning from others	
		Benefits		
		Care	Relationship, role they play, access they have...	
			Role they play, access they have	
			Info on what is available, and eligibility	
			Role they play, access they have	
	Caregivers		Location (home, care-home, care facility, hospice...)	
			Access to information, resources, and support	
			Balancing with other commitments e.g., work	
	Emergency preparedness		Emotional and physical impact assessment	
		Getting around	Access to information and resources kit	
			Guidelines for travel mode	
	Equipment and technology		Physical mobility needs	
			Based on individual mobility	
			Digital and analog	
	Communicating about ALS/MND		Management and maintenance	
			Medical devices and COTS products, e.g., fall monitors	
			Hardware, software, services	
	Genetic counselling and testing	Why/why not get genetic testing	Community - levels of access and trust ('different circles')	
		Diagnostic testing	Guidance	
		Predictive testing	Shared stories	
	Accessibility		Family history, availability	
Physical Health	Physiological functions	Muscles, mobility, and exercise	Off the shelf braces, splints, massagers	
			Wearables (smartwatch)	

- Each of the 4 main themes of the Knowledge Map and its subsequent breakdown into categories and specific items within them presented the opportunity to review each line item against where it belonged in Maslow's model
- The colour-coding provides an at-a-glance view of which category or categories are represented in the map
- This helps identify the prevalent areas of concern from a patient perspective and what care and services are important from a provider perspective
- It also helps identify gaps in the map e.g., travelling with ALS
- Significantly, each of the singular items and their categorisation with the Needs Matrix, can be queried at an individual item to help establish where each person is according to the map, but also where they are on their individual journey...
- ...opening up the opportunity to the different ways and areas where QoL can be improved or enhanced...

# Mapping Knowledge Map to the patient journey (*life-course*)



# Process flow for system design

## Premise

The relevant themes of the Health Literacy Map (HLM) and its breakdown into categories and specific items present the opportunity to review each line item against where it belongs in Maslow's framework.

The colour-coding provides a view of which category an item belongs to and an at-a-glance view of a whole area in the HLM.

Each of the single items and their categorisation with the Patient Needs Matrix, can be queried at an individual level to help establish where each person is on their individual journey...

Opening up the opportunity, through the AI assistant, to explore the different ways that particular areas can be improved to enhance Quality of Life

Develop a prompt catalogue using an LLM for rows 25-63 (as a starting point) based on the information in the HLM



List out the questions that are generated from the individual prompts for each row



Use the data to collect data from the ALS/MND community (survey, form)



This will help establish a base dataset (which can be used to create synthetic data) and against which we can develop appropriate Machine Learning models to design the 'AI Assistant' to make suggestions etc, based on the unique profile of each user



For refining the AI Assistant, in an iterative manner, incorporate Reinforcement Learning (RL) and Retrieval Augmented Generation (RAG) approaches to improve and train the AI Assistant's interactions



From the generated data and insights, produce personalised dashboards visualising the 'life course' for each person (helping identify the prevalent areas of concern from a PALS/CALS perspective and what care and services are important from a provider perspective)