### Introduction to QapMap

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QapMap helps private companies and investors manage their valuations, Cap Tables, investments, and ESOPs. Using QapMap, users can:

- · Set up and manage security classes
- · Create and maintain capitalisation tables
- Manage ESOPs accurately
- Engage with all stakeholders seamlessly
- · Prepare Financial Model analysis for funding round and exit scenarios

Prepare: Be organized for the next deal



Engage: Meet future partners



Deal: Structure your deal

QapMap allows users to manage these types of securities:

- Equity Ordinary and Preferred Shares
- · Convertible Notes
- Simple Agreement for Future Equity (SAFE)
- Warrants
- · Employee Equity and Cash Instruments, including Options, Share Awards and SARs

Different stakeholders can use QapMap in the following ways:

#### **Private Companies**

 Digital equity management from incorporation to exit

#### **Employees**

 Visualize and understand equity-based compensation

### Co-Sec/ CA Firms

 Manage client records with simplicity and accuracy

# Legal Counsel (Focus on advice)

Ensure client records are organized and DD ready

#### Investors

 Manage private investment portfolio digitally

# Financial Advisors (Focus on advice)

 Run models and scenarios