Massachusetts Institute of Technology Sloan School of Management Daniel Gormley

Director, Educational Services



Direct: 617-324-7579 Office: 617-253-1510 E-mail: dgormley@mit.edu http://mitsloan.mit.edu

March 23, 2023

RE: Qianhan Zhang

To Whom It May Concern:

In the Master of Finance (MFin) at the MIT Sloan School of Management, all students are expected to acquire practical training in their area of academic interest as it is an integral component of the student's degree program. It is our philosophy that while our coursework provides a solid theoretical foundation in the different disciplines of management, it is necessary to combine this with practical experience gained in a workplace so as to complete the student's education.

During this internship, Qianhan Zhang will be under the supervision of David Wang at Lazard Frères & Co. LLC. David Wang may be contacted at (803)767-3204 or david.wang@lazard.com. Lazard Frères & Co. LLC is located at 30 Rockefeller Plaza, New York, NY 10112. Qianhan Zhang will be working with the company from 6/5/2023 through 8/11/2023. The primary responsibility is to help analyze large-scale data sets in finance and extract insights that add value to the Financial Advisory business. It relates to courses 15.456 Financial Engineering, 15.535 Business Analysis Using Financial Statements, 15.433 Financial Markets, 15.445 Mergers, Acquisitions and Private Equity, 15.450 Analytics of Finance, 15.455 Advanced Mathematical Methods for Financial Engineering, 15.S08 Advanced Data Analytics and Machine Learning in Finance. This internship is essential to the student's Sloan experience.

Qianhan Zhang is currently a student in good academic standing. This internship will be evaluated under course number 15.999 by Gita Rao. Once the required deliverable has been submitted and graded by the instructor, the student will receive one additional unit of academic credit in the Summer 2023 term towards his or her degree. This deliverable will take the form of an eight to ten page paper on one of the following topics: the challenges of leadership in the 21st century, or cultural differences in business practices.

This letter confirms that the student will be registered in the class 15.999 - Internship for the Summer 2023 semester.

Should you require further information, please contact me at (617) 324-7579 or the address listed below.

Sincerely,



Daniel Gormley Director, Educational Services

Daniel Horny