

## ECO4010 Tutorial 12

1. Consider the following simultaneous game of incomplete information where player  $i$ 's type is  $t_i$ , which follows uniform distribution on  $[0, x]$  for  $x > 0$ .

	<i>Opera</i>	<i>Fight</i>
<i>Opera</i>	$2 + t_1, 1$	$0, 0$
<i>Fight</i>	$0, 0$	$1, 2 + t_2$

Construct a Bayesian Nash equilibrium. Hint: assume threshold values that divide the types into the two actions.

2. Find the symmetric equilibrium in 2-bidder “losers-pay” auction, where the highest bidder wins the object and the loser must pay his bid. The winner pays nothing. Using the general bidding strategies, find the seller’s expected revenue in the 2-bidder,  $U[0, 1]$  case.
3. (Optional) There are  $N$  bidders with their valuation  $v_i$  i.i.d. distributed on  $F(\cdot)$ ,  $v_i \in [\underline{v}, \bar{v}]$ . Find the symmetric equilibrium in an all-pay auction directly.

1. Consider the following simultaneous game of incomplete information where player  $i$ 's type is  $t_i$ , which follows uniform distribution on  $[0, x]$  for  $x > 0$ .

		2
	Opera	Fight
1	Opera	$2 + t_1, 1$
	Fight	$0, 0$
		$0, 0$
		$1, 2 + t_2$

Construct a Bayesian Nash equilibrium. Hint: assume threshold values that divide the types into the two actions.

Let  $k_i$  be the threshold for player  $i$ .

Suppose in BNE. 1 chooses O if  $t_1 \geq k_1$ , F o/w.

2 chooses F if  $t_2 \geq k_2$ , O o/w.

① Given  $k_1$ , 2's BR is F if

$$0 \cdot \left(1 - \frac{k_1}{x}\right) + (2 + t_2) \cdot \frac{k_1}{x} \geq 1 \cdot \left(1 - \frac{k_1}{x}\right) + 0 \cdot \frac{k_1}{x}$$

$$t_2 \geq \frac{x - 3k_1}{k_1} \Rightarrow k_2 = \frac{x - 3k_1}{k_1} \quad \dots (1)$$

② Given  $k_2$ , 1's BR is O if

$$(2 + t_1) \frac{k_2}{x} + 0 \cdot \left(1 - \frac{k_2}{x}\right) \geq 0 \cdot \frac{k_2}{x} + 1 \cdot \left(1 - \frac{k_2}{x}\right)$$

$$t_1 \geq \frac{x - 3k_2}{k_2} \Rightarrow k_1 = \frac{x - 3k_2}{k_2} \quad \dots (2)$$

By (1) & (2),  $k_1 = k_2 = \frac{-3 + \sqrt{9 + 4x}}{2}$

$\Rightarrow$  BNE: 1 chooses O if  $t_1 \geq \frac{-3 + \sqrt{9 + 4x}}{2}$ , F o/w.

2 chooses F if  $t_2 \geq \frac{-3 + \sqrt{9 + 4x}}{2}$ , O o/w.

2. Find the symmetric equilibrium in 2-bidder "losers-pay" auction, where the highest bidder wins the object and the loser must pay his bid. The winner pays nothing. Using the general bidding strategies, find the seller's expected revenue in the 2-bidder,  $U[0, 1]$  case.

① Assume the bidding function  $\beta(\cdot)$  is strictly increasing and differentiable, and  $v \sim G(\cdot)$ .

$$\Rightarrow \max P(\text{win}) \cdot v_i + P(\text{lose}) \cdot (-b_i)$$

WLOG, consider bidder 1:

$$\begin{aligned} P(\text{win}) &= P(b_1 > b_2) = P(\beta(v_1') > \beta(v_2)) \\ &= P(v_1' > v_2) = G(v_1') = G(\beta^{-1}(b_1)) \end{aligned}$$

$$\Rightarrow \max_{v_1'} G(v_1') \cdot v_1 + (1 - G(v_1'))(-\beta(v_1'))$$

$$\text{FOC: } g(v_1') v_1 + g(v_1') \beta(v_1') - (1 - G(v_1')) \beta'(v_1') = 0$$

In BNE,  $v_1' = v_1$

$$\Rightarrow g(v_1) v_1 + g(v_1) \beta(v_1) - (1 - G(v_1)) \beta'(v_1) = 0$$

$$\begin{aligned} g(v_1) v_1 &= -g(v_1) \beta(v_1) + (1 - G(v_1)) \beta'(v_1) \\ &= [(1 - G(v_1)) \beta(v_1)]' \end{aligned}$$

$$\Rightarrow \int_{\underline{v}}^{v_1} x g(x) dx = \beta(v_1) (1 - G(v_1)) + C$$

It is easy to check  $C=0$  since  $\beta(\underline{v})=0$

$$\Rightarrow \beta(v_1) = \frac{\int_{\underline{v}}^{v_1} x g(x) dx}{1 - G(v_1)}$$

② When  $G = U$ ,  $k=0 \Rightarrow V_i \sim U[0,1]$

$$\Rightarrow G(v_i) = v_i, \quad g(x) = 1$$

$$\Rightarrow \beta(v_i) = \frac{\int_0^{v_i} x \cdot 1 dx}{1 - v_i} = \frac{v_i^2}{2(1-v_i)}$$

$$BNE: \beta(v_i) = \frac{v_i^2}{2(1-v_i)} \quad \forall i \in \{1, 2\}$$

$\Rightarrow$  Seller's expected revenue

$$= E_{v_i} [P(v_1 < v_2) \beta(v_1) + P(v_2 < v_1) \beta(v_2)]$$

$$= E_{v_i} \left[ \sum_{i=1,2} P(v_i < v_{-i}) \cdot \beta(v_i) \right]$$

$$= \int_0^1 \left( \sum_{i=1,2} P(v_i < v_{-i}) \cdot \beta(v_i) \right) g(v_i) dv_i$$

$$= \sum_{i=1,2} \int_0^1 P(v_i < v_{-i}) \cdot \beta(v_i) g(v_i) dv_i$$

$$= \sum_{i=1,2} \int_0^1 \cancel{(1 - G(v_i))} \cdot \cancel{\frac{v_i^2}{2(1-v_i)}} \cdot 1 dv_i$$

$$= \sum_{i=1,2} \frac{1}{6} v_i^3 \Big|_0^1$$

$$= \frac{1}{3}$$

3. (Optional) There are  $N$  bidders with their valuation  $v_i$  i.i.d. distributed on  $F(\cdot)$ ,  $v_i \in [\underline{v}, \bar{v}]$ . Find the symmetric equilibrium in an all-pay auction directly.

All-pay auction: Everyone pays what he bids regardless of winning or losing.

Assume the bidding function  $\beta^{AP}(\cdot)$  is strictly increasing & differentiable.

$\Rightarrow \beta^{AP}(v)$  is the expected payment.  $\beta^{AP}(\underline{v}) = 0$

WLOG, consider bidder 1:

$$\begin{aligned} P(\text{win}) &= P(b_1 > \max_{j \neq 1} b_j) = P(\beta(v_1') > \beta(\max_{j \neq 1} v_j)) \\ &= P(v_1' > \max_{j \neq 1} v_j) \stackrel{\text{i.i.d.}}{=} P(v_1' > v_2) \cdots P(v_1' > v_N) \\ &= F^{N-1}(v_1') \end{aligned}$$

Assume  $F^{N-1}(\cdot) \stackrel{d}{=} G(\cdot)$ ,  $\max_{j \neq 1} v_j \sim G$

$$\begin{aligned} \Rightarrow \max_{v_1'} P(\text{win}) \cdot v_1 - \beta^{AP}(v_1') \\ = G(v_1') \cdot v_1 - \beta^{AP}(v_1') \end{aligned}$$

$$\text{FOC: } g(v_1') v_1 - [\beta^{AP}(v_1')] = 0$$

In BNE,  $v_1' = v_1$

$$\Rightarrow g(v_1) \cdot v_1 - [\beta^{AP}(v_1)] = 0$$

$$\beta^{AP}(v_1) = \int_{\underline{v}}^{v_1} g(y) y dy + C$$

$$\text{Since } \beta_{(\underline{v})}^{AP} = 0, \quad C = 0$$

$$\Rightarrow \beta_{(v_i)}^{AP} = \int_{\underline{v}}^{v_i} g(y) y \, dy$$

$$\Rightarrow \text{BNE: } \beta_{(v_i)}^{AP} = \int_{\underline{v}}^{v_i} g(y) y \, dy, \quad \forall i \in \{1, 2, \dots, N\}$$

Ex 1. Suppose there are  $n$  bidders with  $v_i$  i.i.d distributed on  $F(\cdot)$ .  $v_i \in [\underline{v}, \bar{v}]$ . Show that  $b_i(v_i) = v_i$  is a BNE in SPA.

pf: Suppose the bidding function  $\beta(\cdot)$  strictly  $\uparrow$  & differentiable,  $F^{N-1} \stackrel{d}{=} G$ .

WLOG, for bidder 1:

$$\begin{aligned} P(\text{win}) &= P(b_1 > \max_{j \neq 1} b_j) = P(\beta(v_1') > \beta(\max_{j \neq 1} v_j)) \\ &= P(v_1' > \max_{j \neq 1} v_j) = F^{N-1}(v_1') = G(v_1') \\ &\Rightarrow \max_{j \neq 1} v_j \sim G \end{aligned}$$

$$\begin{aligned} \max_{v_1'} P(\text{win}) (v_1 - E[\beta(\max_{j \neq 1} v_j) | \text{win}]) \\ &= G(v_1') (v_1 - E[\beta(\max_{j \neq 1} v_j) | v_1' > \max_{j \neq 1} v_j]) \\ &= G(v_1') (v_1 - \frac{\int_{\underline{v}}^{v_1'} \beta(y) g(y) dy}{G(v_1')}) \text{ by } \max_{j \neq 1} v_j \sim G \\ &= G(v_1') \cdot v_1 - \int_{\underline{v}}^{v_1'} \beta(y) g(y) dy \end{aligned}$$

$$\text{FOC: } g(v_1') v_1 - \beta(v_1') g(v_1') = 0$$

In BNE,  $v_i' = v_i$

$$\Rightarrow g(v_i) v_i - \beta(v_i) g(v_i) = 0$$

$$\beta(v_i) = v_i$$

$$\Rightarrow \text{BNE: } \beta(v_i) = v_i, \forall i \in \{1, 2, \dots, n\}.$$

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## Ex 2 (War of Attrition, P55 Q2)

Suppose 2 players simultaneously choose  $s_i \in \mathbb{R}_+$ . The player with larger  $s_i$  wins and gets  $\theta_i \in \mathbb{R}_+$ .  $\theta_i$  i.i.d.  $\sim F[0, \bar{\theta}]$ . Both pay smaller  $s_j$ . Solve for the BNE.

Suppose  $s(\cdot) \uparrow$  & diff.

WLOG, consider player 1:

$$\begin{aligned} p(\text{win}) &= P(s_1 > s_2) = P(s(\theta'_1) > s(\theta_2)) \\ &= P(\theta'_1 > \theta_2) = F(\theta'_1) \end{aligned}$$

$$\begin{aligned} \Rightarrow \max_{\theta'_1} & P(\text{lose})(-s(\theta'_1)) + P(\text{win}) E[\theta_1 - s(\theta_2) | \text{win}] \\ &= -s(\theta'_1) \cdot (1 - F(\theta'_1)) + \cancel{F(\theta'_1)} \frac{\int_0^{\theta'_1} (\theta_1 - s(y)) f(y) dy}{\cancel{F(\theta'_1)}} \\ &= -s(\theta'_1) (1 - F(\theta'_1)) + \int_0^{\theta'_1} (\theta_1 - s(y)) f(y) dy \end{aligned}$$

$$\text{FOC: } -s'(\theta'_1) (1 - F(\theta'_1)) + s(\theta'_1) f(\theta'_1)$$

$$+ (\theta_1 - s(\theta'_1)) f(\theta'_1) = 0$$

$$-s'(\theta_1')(1-F(\theta_1')) + \cancel{s(\theta_1')f(\theta_1')} + \theta_1 f(\theta_1') - \cancel{s(\theta_1')f(\theta_1')} = 0$$

In BNE:  $\theta_1' = \theta_1$

$$\Rightarrow -s'(\theta_1)(1-F(\theta_1)) + \theta_1 f(\theta_1) = 0$$

$$s'(\theta_1) = \frac{\theta_1 f(\theta_1)}{1-F(\theta_1)}$$

$$s(\theta_1) = \int_0^{\theta_1} \frac{x f(x)}{1-F(x)} dx$$

$$\Rightarrow \text{BNE: } s_i = s(\theta_i) = \int_0^{\theta_i} \frac{x f(x)}{1-F(x)} dx$$