# Data Mining Lecture 10: Market basket Analysis

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#### Market Basket - Introduction

Association Rules:

if X then Y

 $X \Rightarrow Y$ 

Looking for rules to predict if something X is bought, what else is likely to be bought

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#### Market Basket - Introduction



## Beer and Nappies

Back in 1992 A data consultant was using SQL queries to find things were often bought along side nappies (Diapers in the US), as nappies are high margin, they wanted to sell more of them. They were looking to find things to put on the shelves near each other. She found a correlation between beer sales, and nappy sales, and emailed her colleagues about it.

There was no good statistical basis for this link, but the story has become well known, one of the first to 'go viral'

#### Market Basket - Introduction

Market Basket analysis:

Given a database of transactions Find groups of items that are frequently bought together



Each transaction is a set of items, a basket, called here an *itemset* This allows companies to understand why people make certain purchases

#### Market Basket - Applications

Insight can be gained about the products they sell

- ► Which sell quickly or slowly?
- ▶ Which are bought together?
- ► Identify possible missed opportunities

This helps companies to decide on:

- ► How to layout a shop?
- ► Which products to promote?

E. g. if one specific product (e.g. "Earl Grey Redbush Tea") is only rarely bought, but when it is bought that same customer spends lots of money on other products, is it worth keeping it just for that person?

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#### Market Basket - Applications

Other applications include:

- communication (set of phone calls)
- banks (each account is a transaction)
- ► Medical Treatment (a patient is a transaction with a set of diseases!)

The maths and algorithms are very similar for all.

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#### Market Basket - Definitions

#### Definitions:

- $I = i_1, i_2, \ldots, i_n$  is a set of all items
- ▶ Transaction  $t_i$  is a set of items such that  $t_i \subseteq I$  (basket)
- ▶ Transaction database D contains all transactions  $t_1, \ldots, t_d$
- $\blacktriangleright$  An **Association Rule** is where  $X \Longrightarrow Y$ , i.e. X implies Y
- ► An **itemset** is a set of items. If it has *k* items, it is a *k* − *itemset*
- ► **Support** *s* of an itemset *X* is the percentage of transactions in *D* that contain *X*
- ▶ Support of association rule  $X \implies Y$  is the support of the itemset  $\{X, Y\}$
- ▶ **Confidence** of the rule  $X \implies Y$  is the ratio between the transactions that contain both X and Y and the number of transactions that have X in D

#### Market Basket - Problem

Problem: Find association rules

Given:

- ▶ a set / of items
- database D of transactions
- ► minimum support *s*
- minimum confidence c

Find: Association rules  $X \Longrightarrow Y$  with a minimum support s and minimum confidence c

#### Market Basket - Problem

#### Solution

- ► Find all itemsets that have minimum support
- ► Generate rules using frequent itemsets

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# Market Basket - Association Rule Mining

With minimum support 0.4:

itemsets	frequency	support				
{ <i>A</i> }	4	0.8	itemsets frequency support			
. ,			$\{A\}$ 4 0.8			
{ <i>B</i> }	1	0.2	{ <i>C</i> } 3 0.6			
{ <i>C</i> }	3	0.6				
{D}	2	0.4	{ <i>D</i> } 2 0.4			
. ,		-	$\{E\}$ 2 0.4			
{ <b>E</b> }	2	0.4	$\{A,C\}$ 3 0.6			
$\{A,B\}$	1	0.2	(1,7 -)			
{ <i>A</i> , <i>C</i> }	3	0.6	So the only rules we can			
$\{A,D\}$	1	0.2	examine are $A \implies C$ or			
$\{A, E\}$	1	0.2	$C \implies A$			
{ <i>B</i> , <i>C</i> }	1	0.2				
$\{D, E\}$	1	0.2	to the control of the			
$\{A, B, C\}$	1	0.2	assn rules support confidence			
			$A \implies C \qquad 0.6 \qquad 0.75$			
$\{A,C,D\}$	1	0.2	$C \implies A = 0.6 = 1.00$			
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## Market Basket - Association Rule Mining

Using this transaction database *D* 

Galabase D	itemsets	frequency	support
Find most frequent itemsets	{ <i>A</i> }	4	0.8
$\begin{array}{cccc} Transaction & Itemsets \\ & t_1 & A, B, C \\ & t_2 & A, C \\ & t_3 & A, C, D \\ & t_4 & A, E \\ & t_5 & D, E \end{array}$	{B} {C} {D} {E} {A, B} {A, C}	1 3 2 2 1 3	0.2 0.6 0.4 0.4 0.2 0.6
$support = \frac{freq(item)}{n}$ Where $n =$ number of transactions	{A, D} {A, E} {B, C} {D, E} {A, B, C} {A, C, D}	1 1 1 1 1	0.2 0.2 0.2 0.2 0.2 0.2

## Market Basket - A Priori Algorithm

The Apriori Algorithm

We know:

- ► Any subset of a *frequent itemset* is also frequent
- ► Any superset of an infrequent itemset is also infrequent

Let:

- $ightharpoonup L_k = \text{set of frequent } k itemsets \text{ (have minimum support)}$
- $ightharpoonup C_k = \text{set of candidate } k itemsets \text{ (potentially frequent)}$

### Market Basket - A Priori Algorithm

```
Algorithm 1: A Priori AlgorithmData: D transaction database, minSupportL_1 = \{ frequent items \};k = 1;while L_k != 0 doC_{k+1} = all possible candidates from <math>L_k;for each transaction t in D doif candidate in Ck + 1 is in t then| increment count for candidate;endL_{k+1} = candidates in C_{k+1} with minSupport;k = k + 1;end
```

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# Market Basket - A Priori Algorithm

```
Algorithm 2: A Priori Algorithm - Generating Candidates

Data: L_{i-1}
C_i = \{\};

for each itemset J in L_{i-1} do

| for each itemset K in L_{i-1} such that K \neq J do
| if i-2 elements in J and K are equal then
| if all subsets of \{K \cup J\} are in L_{i-1} then
| C_i = C_i \cup \{K \cup J\};
| end
| end
| end
| end
| end
| end
```

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### Market Basket - A Priori Algorithm

```
So L_1 = \{A, B, C, E\}
                                                C_2 =
                        k=1.
                                                 itemset support
minSupport = 0.5
                        Go through D:
Database D:
                                                 {A, B}
                                                            0.25
                         itemset support
 Transaction
               Basket
                                                 {A, C}
                                                            0.5
                          {A}
                                    0.5
              A, C, D
     t_1
                                                 {A, E}
                                                            0.25
                          {B}
                                   0.75
               B, C, E
     t_2
                                                 {B, C}
                                                            0.5
                          {C}
                                   0.75
             A. B. C. E
     t_3
                                                 {B, E}
                                                            0.75
                          {D}
                                   0.25
                B, E
     t_4
                                                 {C, E}
                                                            0.5
                          {E}
                                   0.75
                                                So L2 = \{ \{A, C\}, \{B, A\} \}
                                                C}, {B, E}, {C, E} }
```

## Market Basket - A Priori Algorithm

```
k=3
L2=\{ \{A, C\}, \{B, C\}, \{B, E\}, \{C, E\} \} \}
Generating Candidates:
\{A, C\}, \{B, C\} \text{ are both in } L_2, \text{ giving } \{A, B, C\} \}
Not all subsets of \{A, B, C\} \text{ are in } L_2 \}
\{A, C\}, \{C, E\} \text{ are both in } L_2 \text{ giving } \{A, C, E\} \}
Not all subsets of \{A, C, E\} \text{ are in } L_2 \}
\{B, C\}, \{B, E\} \text{ are both in } L_2 \text{ giving } \{B, C, E\} \}
All subsets of \{B, C, E\} \text{ are in } L_2 \}
Go through D:
\text{itemset} \text{ support} \}
\{B, C, E\} \}
```

#### Market Basket - Generating Rules

```
Consider 3-itemset \{B, C, E\}
Use all permutations of rules from these three items \{B, C\} \Longrightarrow E
\{B, E\} \Longrightarrow C
\{C, E\} \Longrightarrow B
E \Longrightarrow \{B, C\}
C \Longrightarrow \{B, E\}
B \Longrightarrow \{C, E\}
```

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#### Market Basket - A Priori Algorithm

```
Algorithm 3: A Priori Algorithm - Generating Candidates

Data: L_{i-1}
C_i = \{\};

for each frequent itemset I do

| for each subset C of I do

| if support(I)/support(I-C) >= minConf then

| output rule (I-C) \implies C;
| with confidence = support(I) / support (I-C);
| and support = support(I);
| end
| end
| end
```

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#### Market Basket - A Priori Algorithm

#### Advantages of A Priori Algorithm:

- Uses large itemset property
- Can be Parallelised
- ► Easy to implement

#### Disadvantages

- ► Assumes *D* transaction database is in memory
- ► Requires many database scans

# Market Basket - Improvements

Confidence of a rule is the ratio between transactions with  $X \cup Y$  to the number of transactions with X

$$conf(X \implies Y) = \frac{\frac{nTrans(X \cup Y)}{|D|}}{\frac{nTrans(X)}{|D|}} = \frac{p(X \wedge Y)}{p(X)} = p(Y|X)$$

If Y is independent of X: p(Y) = p(Y-X)

This means if you have a high probability of p(Y) we have a rule with high confidence that associates independent itemsets e.g. if p("bread") = 0.8, and "bread" is independent from "sausages", then the rule "bread"  $\Longrightarrow$  "sausages" will have confidence 0.8

### Market Basket - Improvements

Alternative measures:

**lift** measure indicates departure from independence of X and Y the **lift** of  $X \implies Y$  is:

$$lift(X \implies Y) = \frac{conf(X \implies Y)}{p(Y)} = \frac{\frac{p(X \land Y)}{p(X)}}{p(Y)} = \frac{p(X \land Y)}{p(X)p(Y)}$$

Unfortunately, lift is *symmetric*, the same for  $X \Longrightarrow Y$  as  $Y \Longrightarrow X$ 

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# Market Basket - Linked Concepts

"Baskets" = **documents** 

"items" = words in those documents

If we can find words that appear together more often than others, these are **linked concepts** 

	word1	word2	word3	word4
doc1	1	0	1	1
doc2	0	0	1	1
doc3	0	1	1	0

∴ word3 ⇒ word4

As when *word4* occurs, there is a large probability that *word3* will also occur

## Market Basket - Improvements

**Conviction** indicates that X and Y are not independent, and takes in to account the direction of implication
The conviction of  $X \implies Y$  is:

$$conv(X \implies Y) = \frac{p(X)p(\neg Y)}{pX \land \neg Y}$$

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#### Market Basket - Linked Concepts

**Detecting Plagarism** 

"Baskets" = **sentences** 

"items" = **documents** containing those sentences Items that appear together could mean that a student has copied work from another document, plagarism!

	doc1	doc2	doc3	doc₄
sent1	1	0	1	1
sent2	0	0	1	1
sent3	0	1	1	0

Here..

 $\therefore doc4 \implies doc3$ 

If there is a sentence occurring in document 4, there is a high probability of it occurring in document 3, so if *doc*3 is your coursework, you may be in trouble!

## Market Basket - Linked Concepts

Web pages

"Baskets" = web pages

"items" = linked pages

Pairs of pages with many common references may be about the same topic

"Baskets" = web pages,  $p_1$ 

"items" = pages that link to  $p_1$ 

Pages with many of the same links may be mirrors or about the same topic

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# Market Basket - Summary

Association rules form a very applied data mining approach Many uses:

- Commercial
- ► Text analysis
- Medicine

Association rules are derived from frequent itemsets

The A Priori algorithm:

- searches level wide
- uses frequent item property

The resulting rules can be measured many ways, including Confidence, Lift, Conviction