Data Mining Lecture 10: Market basket Analysis

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Market Basket - Introduction

Association Rules:

if X then Y

 $X \Rightarrow Y$

Looking for rules to predict if something \boldsymbol{X} is bought, what else is likely to be bought

Market Basket - Introduction



Beer and Nappies

Back in 1992 A data consultant was using SQL queries to find things were often bought along side nappies (Diapers in the US), as nappies are high margin, they wanted to sell more of them. They were looking to find things to put on the shelves near each other. She found a correlation between beer sales, and nappy sales, and emailed her colleagues about it.

There was no good statistical basis for this link, but the story has become well known, one of the first to 'go viral'

Market Basket - Introduction

Market Basket analysis:

Given a database of transactions Find groups of items that are frequently bought together



Each transaction is a set of items, a basket, called here an *itemset* This allows companies to understand why people make certain purchases

Market Basket - Applications

Insight can be gained about the products they sell

- Which sell quickly or slowly?
- ▶ Which are bought together?
- Identify possible missed opportunities

This helps companies to decide on:

- ► How to layout a shop?
- Which products to promote?

E. g. if one specific product (e.g. "Earl Grey Redbush Tea") is only rarely bought, but when it is bought that same customer spends lots of money on other products, is it worth keeping it just for that person?

Market Basket - Applications

Other applications include:

- communication (set of phone calls)
- banks (each account is a transaction)
- Medical Treatment (a patient is a transaction with a set of diseases!)

The maths and algorithms are very similar for all.

Definitions:

 $ightharpoonup I = i_1, i_2, \ldots, i_n$ is a set of all items

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- ▶ Transaction t_i is a set of items such that $t_i \subseteq I$ (basket)

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- ▶ **Support** of **association rule** $X \implies Y$ is the support of the itemset $\{X, Y\}$
- Confidence of the rule X ⇒ Y is the ratio between the transactions that contain both X and Y and the number of transactions that have X in D

Market Basket - Problem

Problem: Find association rules Given:

- ▶ a set / of items
- database D of transactions
- minimum support s
- minimum confidence c

Find: Association rules $X \Longrightarrow Y$ with a minimum support s and minimum confidence c

Market Basket - Problem

Solution

- Find all itemsets that have minimum support
- ► Generate rules using frequent itemsets

Using this transaction database *D*Find most frequent *itemsets*

itemsets frequency support $\{A\}$ 4 0.8

 $\begin{array}{ccc} \text{Transaction} & \text{Itemsets} \\ t_1 & \text{A, B, C} \\ t_2 & \text{A, C} \\ t_3 & \text{A, C, D} \\ t_4 & \text{A, E} \\ t_5 & \text{D, E} \\ \end{array}$

$$support = \frac{freq(item)}{n}$$

Where n = number of transactions

Using this transaction database *D*Find most frequent *itemsets*

Transaction	Itemsets
t_1	A, B, C
t_2	A, C
t_3	A, C, D
t_4	A, E
t ₅	D. E

itemsets	frequency	suppor
$\{A\}$	4	8.0
{ <i>B</i> }	1	0.2
{ <i>C</i> }	3	0.6
$\{D\}$	2	0.4
{ <i>E</i> }	2	0.4

$$support = \frac{freq(item)}{n}$$

Where n = number of transactions

Using this transaction database D frequency itemsets support Find most frequent *itemsets* {*A*} 8.0 {*B*} 0.2 Transaction Itemsets {*C*} 0.6 A, B, C t_1 $\{D\}$ 0.4 t2 A, C {*E*} 0.4A, C, D t3 {*A*, *B*} 0.2 A, E t₄ {*A*, *C*} 0.6 D. E t_5 {*A*, *D*} 0.2 {*A*, *E*} 0.2 {*B*, *C*} 0.2 $\textit{support} = \frac{\textit{freq(item)}}{}$ {*D*, *E*} 0.2

Where n = number of transactions

transactions

Using this transaction database <i>D</i>	1			
Find most frequent <i>itemsets</i>		itemsets	frequency	support
		$\{A\}$	4	0.8
Transaction Iter	msets	$\{B\}$	1	0.2
t_1 A,	B, C	{ <i>C</i> }	3	0.6
<u>-</u>	ι, C	$\{D\}$	2	0.4
-		{ <i>E</i> }	2	0.4
•	C, D	$\{A,B\}$	1	0.2
t_4 A	л, Е	{ <i>A</i> , <i>C</i> }	3	0.6
t_5), E	$\{A,D\}$	1	0.2
		$\{A, E\}$	1	0.2
$support = \frac{freq(item)}{}$		{ <i>B</i> , <i>C</i> }	1	0.2
		$\{D,E\}$	1	0.2
п	n	$\{A, B, C\}$	1	0.2
Where $n = \text{number of}$	of	$\{A,C,D\}$	1	0.2

With minimum support 0.4:

itemsets {A} {B} {C} {D} {E} {A, B} {A, C} {A, D} {A, E} {B, C}	frequency 4 1 3 2 1 3 1 1 1	0.8 0.2 0.6 0.4 0.2 0.6 0.2 0.2 0.2 0.2	itemsets frequency support $\{A\}$ 4 0.8 $\{C\}$ 3 0.6 $\{D\}$ 2 0.4 $\{E\}$ 2 0.4 $\{A,C\}$ 3 0.6 So the only rules we can examine are $A \implies C$ or $C \implies A$
$\{A, B, C\}$ $\{A, C, D\}$	1 1	0.2 0.2	assn rules support confidence $A \implies C$ 0.6 0.75
$\{1, C, D\}$	±	0.2	$C \implies A \qquad 0.6 \qquad 1.00$

The Apriori Algorithm

We know:

- Any subset of a frequent itemset is also frequent
- Any superset of an infrequent itemset is also infrequent

Let:

- $ightharpoonup L_k = \text{set of frequent } k itemsets (have minimum support)$
- $ightharpoonup C_k = ext{set}$ of candidate k itemsets (potentially frequent)

Algorithm 1: A Priori Algorithm

```
Data: D transaction database, minSupport
L_1 = \{ frequent items \};
k = 1:
while L_k != 0 do
    C_{k+1} = all possible candidates from L_k;
   for each transaction t in D do
       if candidate in Ck + 1 is in t then
           increment count for candidate;
       end
   end
   L_{k+1} = \text{candidates in } C_{k+1} \text{ with } minSupport;
    k = k + 1:
end
```

Algorithm 2: A Priori Algorithm - Generating Candidates

```
Data: L_{i-1}
C_i = \{\};
for each itemset J in L_{i-1} do
   for each itemset K in L_{i-1} such that K \neq J do
        if i-2 elements in J and K are equal then
           if all subsets of \{K \cup J\} are in L_{i-1} then
            C_i = C_i \cup \{K \cup J\};
           end
        end
   end
end
return C_i:
```

minSupport =	= 0.5	k = 1, Go through D :		
Transaction	Basket	itemset	support	
t ₁	A, C, D	$\{A\}$	0.5	
-		{B}	0.75	
t_2	В, С, Е	(C)	0.75	
t_3	A, B, C, E	{D}	0.25	
t_4	B, E	()		
		$\{E\}$	0.75	

```
So L_1 = \{A, B, C, E\}
C_2 =
 itemset
          support
 {A, B}
           0.25
 {A, C} 0.5
 {A, E} 0.25
 {B, C} 0.5
 {B, E} 0.75
 \{C, E\} 0.5
So L2 = \{ \{A, C\}, \{B, A\} \}
C}, {B, E}, {C, E} }
```

```
k=3
L2 = \{ \{A, C\}, \{B, C\}, \{B, E\}, \{C, E\} \} \}
Generating Candidates:
\{A, C\}, \{B, C\} are both in L_2, giving \{A, B, C\}
   Not all subsets of \{A, B, C\} are in L_2
\{A, C\}, \{C, E\} are both in L_2 giving \{A, C, E\}
   Not all subsets of \{A, C, E\} are in L_2
\{B, C\}, \{B, E\} are both in L_2 giving \{B, C, E\}
   All subsets of \{B, C, E\} are in L_2 so:
Go through D:
   itemset support
 {B, C, E}
                 0.5
```

Market Basket - Generating Rules

```
Consider 3-itemset {B, C, E}
Use all permutations of rules from these three items \{B,C\}\Longrightarrow E
\{B,E\}\Longrightarrow C
\{C,E\}\Longrightarrow B
E\Longrightarrow \{B,C\}
C\Longrightarrow \{B,E\}
B\Longrightarrow \{C,E\}
```

Algorithm 3: A Priori Algorithm - Generating Candidates

```
Data: L_{i-1}
C_i = \{\};
for each frequent itemset I do
   for each subset C of I do
       if support(I)/support(I-C) >= minConf then
          output rule (I - C) \implies C;
          with confidence = support(I) / support(I-C);
          and support = support(I);
       end
   end
end
```

Advantages of A Priori Algorithm:

- Uses large itemset property
- Can be Parallelised
- Easy to implement

Disadvantages

- Assumes D transaction database is in memory
- Requires many database scans

Market Basket - Improvements

Confidence of a rule is the ratio between transactions with $X \cup Y$ to the number of transactions with X

$$conf(X \implies Y) = \frac{\frac{nTrans(X \cup Y)}{|D|}}{\frac{nTrans(X)}{|D|}} = \frac{p(X \wedge Y)}{p(X)} = p(Y|X)$$

If Y is independent of X: p(Y) = p(Y-X)

This means if you have a high probability of p(Y) we have a rule with high confidence that associates independent itemsets e.g. if p("bread") = 0.8, and "bread" is independent from "sausages", then the rule "bread" \Longrightarrow "sausages" will have confidence 0.8

Market Basket - Improvements

Alternative measures:

lift measure indicates departure from independence of X and Y the **lift** of $X \implies Y$ is:

$$lift(X \implies Y) = \frac{conf(X \implies Y)}{p(Y)} = \frac{\frac{p(X \land Y)}{p(X)}}{p(Y)} = \frac{p(X \land Y)}{p(X)p(Y)}$$

Unfortunately, lift is *symmetric*, the same for $X \implies Y$ as $Y \implies X$

Market Basket - Improvements

Conviction indicates that X and Y are not independent, and takes in to account the direction of implication The conviction of $X \implies Y$ is:

$$conv(X \implies Y) = \frac{p(X)p(\neg Y)}{pX \land \neg Y)}$$

Market Basket - Linked Concepts

If we can find words that appear together more often than others, these are **linked concepts**

	word1	word2	word3	word4
doc1	1	0	1	1
doc2	0	0	1	1
doc3	0	1	1	0

: word3 \Longrightarrow word4

As when word4 occurs, there is a large probability that word3 will also occur

[&]quot;Baskets" = **documents**

[&]quot;items" = words in those documents

Market Basket - Linked Concepts

Detecting Plagarism

"Baskets" = sentences

"items" = **documents** containing those sentences Items that appear together could mean that a student has copied work from another document, plagarism!

	doc1	doc2	doc3	doc4
sent1	1	0	1	1
sent2	0	0	1	1
sent3	0	1	1	0

Here..

 $: doc4 \implies doc3$

If there is a sentence occurring in document 4, there is a high probability of it occurring in document 3, so if *doc*3 is your coursework, you may be in trouble!

Market Basket - Linked Concepts

```
Web pages
"Baskets" = web pages
"items" = linked pages
Pairs of pages with many common references may be about the same topic
"Baskets" = web pages, p_1
"items" = pages that link to p_1
Pages with many of the same links may be mirrors or about the same topic
```

Market Basket - Summary

Association rules form a very applied data mining approach Many uses:

- Commercial
- Text analysis
- Medicine

Association rules are derived from frequent itemsets The A Priori algorithm:

- searches level wide
- uses frequent item property

The resulting rules can be measured many ways, including Confidence, Lift, Conviction