# Wealth Distribution

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Econ821

February 5, 2016

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# Introduction

We study research on the wealth distribution (and later the earnings distribution)

- 1. The facts to be explained main fact: the top 1% hold 1/3 of all wealth
- 2. Basic models
- 3. Recent research
- 4. Possible projects

### **Data Sources**

#### What is Wealth?

#### Financial:

- stocks, bonds, mutual funds
- net of debt

#### Non-financial:

• homes, cars, furnishings

#### Retirement wealth:

- present value of defined benefit pensions
- present value of social security claims

# SCF: Survey of consumer finances.

- Detailed wealth data.
- Oversamples the rich.
- One cross-section every 3 years.
- Covers about 3,500 households.

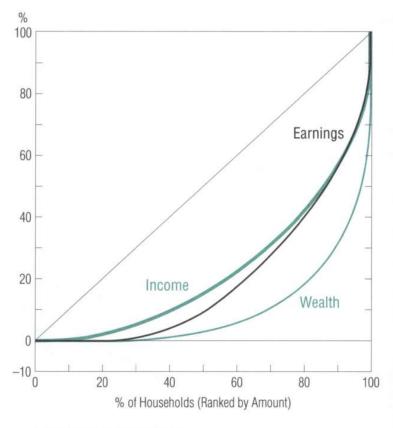
# **PSID: Panel Study of Income Dynamics**

- Panel starting in 1968.
- 50,000 individuals.
- Wealth data since 1984 at 5 year intervals.
- Fails to oversample the rich.
- Painful to work with (very poorly organized dataset)

### Popular measures of inequality

#### Lorenz curve:

- shows the fraction of y held by the poorest x% of households.
- straight line represents completely equal distribution.
- the more "bowed" the Lorenz curve, the higher inequality.



Source: 1998 Survey of Consumer Finances

Source: Rodríguez et al. (2002)

### Gini coefficient

- Gini is between 0 and 1 for variables that are positive.
- Equal distribution has Gini of 0.

# Key features of the data

Wealth is more concentrated than earnings and income.

Wealth Gini: 0.8.

Top 1% hold 35% of wealth

Bottom 10% hold negative wealth

Bottom 40% hold negligible wealth.

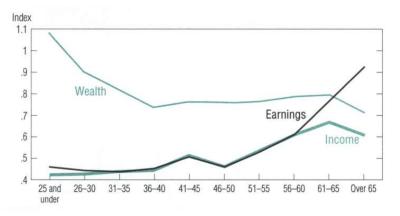
# Partitioning the Sample by Age

Does age account for a large part of inequality?

Gini coefficients within age classes are not much lower that Gini coefficients for all ages combined.

	Full sample	Within age classes
Earnings:	0.61	ca. 0.5
Income:	0.55	ca. 0.5
Wealth:	0.80	ca. 0.8

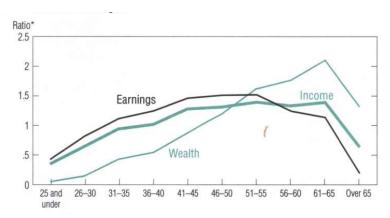
#### Gini Coefficients Within Age Classes



Source: Rodríguez et al. (2002)

Wealth is more unequally distributed that income in all age classes.

# **Age Profiles**



Source: Rodríguez et al. (2002)

The figure shows mean wealth / income / earnings by age.

Wealth peaks much later than earnings.

# **Quantitative Theory**

Can the standard life-cycle model account for wealth concentration?

Starting point: Huggett (1996)

This is the same as our model, except for uncertain lifespans.

# Wealth Distribution in the Model Economy

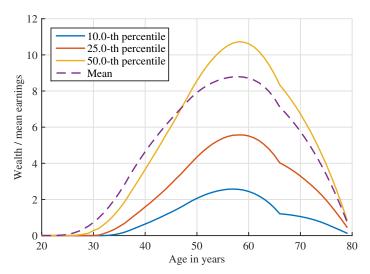
Fraction held by top	1%	5%	20%	Gini	Fraction neg. wealth
Model	9.9	31.0	73.2	0.67	17%
Huggett (1996)	10.8	32.4	68.9	0.70	19%
U.S. data	34.7	57.8	81.7	0.80	11%

The model has too many households without wealth.

Still, wealth inequality is lower than in the data.

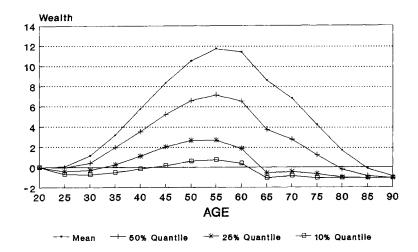
**Excercise**: compute these stats from our model.

# Wealth Distribution By Age



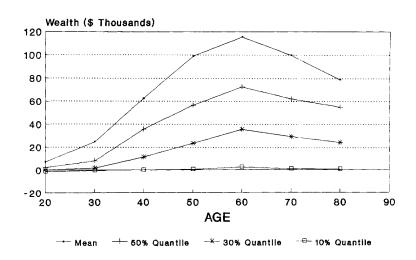
Almost no model households enter into retirement without assets. Most young households have very little wealth.

# **Huggett (1996)**



The fraction of households without retirement assets is much larger with uncertain lifetimes.

#### U.S. Data



#### **US** Economy

Households decumulate wealth more slowly.

Almost 10% enter into retirement without wealth.

10% of households hold no wealth at all ages.

Young households hold much more wealth than in the data.

### Wealth Ginis by Age: Data

Wealth inequality is declining with age in the data.

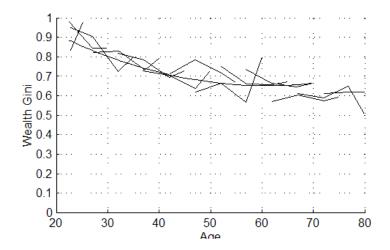
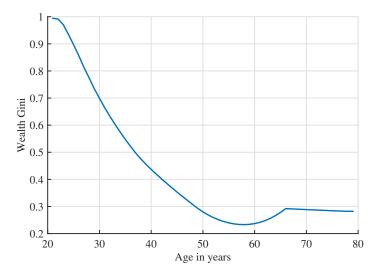


Figure 1: Gini coefficients of wealth by age. PSID data.

Source: Hendricks (2007)

# Wealth Ginis by Age: Model



Wealth inequality declines far too much in the model.

#### **An Accounting Problem**

Given the estimated earnings process, it is not feasible for Huggett's households to accumulate the highest SCF wealth observations.

- The earnings process is estimated from the PSID.
- Wealth is estimated from the SCF.
- The SCF over-samples the rich; the PSID does not.

The model cannot account for the highest wealth observations by construction.

• The highest PSID incomes are simply not large enough.

Problem: There is no publicly available U.S. dataset from which an untruncated earnings process could be estimated.

Tax data would solve the problem, but are not publicly available.

One solution: Castaneda et al. (2003)

 Invent an earnings process that is consistent with the cross-sectional distribution of earnings from the SCF

*Project:* How could one combine the cross-sectional information from SCF and tax data with the longitudinal information from the PSID to estimate the earnings process?

### Who Holds the Wealth?

Which other observations can be used to "test" the model? Do the "right agents" hold the "right amounts" of wealth?

#### Two potential challenges for life-cycle theory:

Wealth inequality among households with similar lifetime incomes. Intergenerational persistence of wealth.

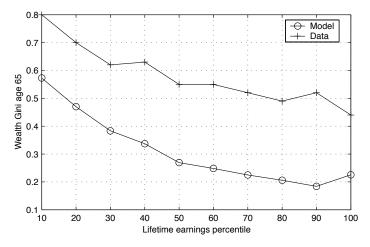
### Wealth Inequality and Lifetime Incomes

**Life-cycle intuition:** Differences in wealth are due to:

- differences in lifetime incomes
- differences in age
- differences in timing of earnings over the life-cycle

Therefore: Models "should" imply little wealth inequality among households of similar lifetime incomes near retirement.

#### **Evidence**



#### Data:

Wealth Ginis within lifetime income deciles average 0.55 (Venti and Wise, 2000) Life-cycle model implies Gini coefficients around 0.35.

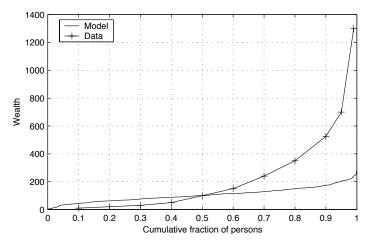
#### Wealth Distribution Within Lifetime Income Deciles

#### Data:

• Each lifetime income decile contains households with "high" and "low" wealth.

#### Life-cycle model:

- Most households hold similar amounts of wealth.
- There are no wealth poor households with high incomes.



Life-cycle model versus Venti and Wise (2000) data (5th lifetime income decile)

### Why is this important?

This observation directly "tests" the basic life-cycle intuition that differences in income and age drive differences in wealth.

Suggests that a large source of wealth inequality has not been identified.

### **Conclusion**

Huggett's model goes a long way towards accounting for wealth inequality. Main discrepancies:

- Model misses the very top of the distribution.
  This may be due to the truncated earnings process.
- Wealth is decumulated too slowly at old age.
- The model only accounts for the cross-sectional distribution How does it do with respect to other moments?

# **Papers for Student Presentations**

- Rate of return heterogeneity: CAMPANALE (2007)
- Preference heterogeneity: Cozzi (2014)
- Hyperbolic discounting: Tobacman (2009)
- Entrepreneurship: Cagetti and De Nardi (2009), Hurst and Lusardi (2004)
- Alternative earnings processes: Nardi et al. (2016)
- Evolution of the wealth distribution over time: I don't see any references with structural models.

If you find other interesting papers, feel free to present those.

A recent survey is Nardi (2015).

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