# Monetary Policy Regimes and Real Estate Prices

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#### Introduction

#### Question

- Can we learn about monetary policy regime beliefs from real estate prices?
- If so, do real estate prices contain additional information than what can already be learned from the yield curve?

#### **Future Approach**

- Extend a partial equilibrium macro-finance model to price a certain class of real estate assets
- Jointly estimate macroeconomic dynamics, the yield curve, & real estate prices in a ML framework

#### Value

- Identifying monetary policy regime switches has never been more difficult
- Post-Great Recession interest in the real estate sector

# What is a Monetary Policy Regime?

#### **Taylor Rule**

$$r_t = \alpha(s_t^m)\pi_t + \beta(s_t^m)g_t + \sigma\epsilon_t \tag{1}$$

 $r_t$ :: the federal funds rate in time period t

 $\pi_t$ :: inflation rate during time period t

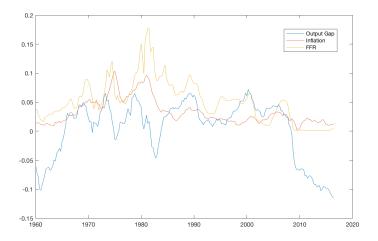
 $g_t$ :: the perceived output gap during time period t

 $s_t^m \in \{1,2\}$  :: the monetary policy regime

 $\epsilon_{t} \sim \textit{Gaussian}$ 

- An aggressive monetary policy regime responds strongly to inflation ( $\alpha > 1$ )
- A passive monetary policy regime aggressively targets the output gap ( $\alpha < 1$ )

# What Regime are We in Today?



# Thought Experiment

#### Gordon Growth Model

$$\frac{D}{P} = r - g \tag{2}$$

D :: dividend paid next period

P :: current price of asset

r :: constant cost of borrowing

g :: constant growth rate of dividends

#### Assume

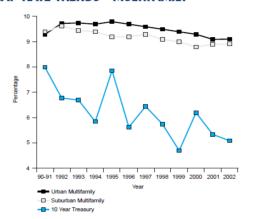
- $\rho(g,\pi)\approx 1$
- $\rho(r,\pi)$  is dependent on the monetary policy regime
  - If  $s_t^m = 1$ ,  $\rho(r, \pi) \approx 1 \Rightarrow \rho(\frac{D}{R}, \pi) \approx 0$
  - If  $s_t^m = 2$ ,  $\rho(r,\pi) \approx 0 \Rightarrow \rho(\frac{D}{R},\pi) < 0$

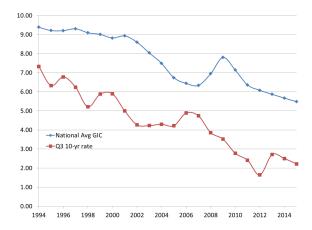
# Deflated Rent Index



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#### TABLE 30 CAP RATE TRENDS—MULTIFAMILY





# Bikbov & Chernov (2013, Journal of Econometrics)

- Argues "monetary policy regimes may not be estimated precisely if ones uses information from the short interest rate only"
- The Expectations Hypothesis (EH) states that long-term yields are dependent on current and expected future short-term yields
- EH ⇒ long-term yields contain market expectations of current, and future monetary policy regimes
- Finds the econometrician's ex post regime probability through time resembles more of a binary process when including higher term yields than when not

# Hidden State Dynamics

#### Three Binary Regime Variables

- $s_t^m$  :: Monetary policy rule regime
- ullet  $s_t^d$  :: Discretionary monetary policy regime
- s<sub>t</sub><sup>e</sup> :: Real volatility regime

# **Transition Dynamics**

• Each regime follows Markov process w/ transition matrix  $\Pi^{(k)}$  for  $k \in \{m, d, e\}$ 

$$\Pi_{(i,j)}^{(k)} := \Pr(s_{t+1}^k = j | s_t^k = i) \tag{3}$$

• Equivalent to having single compound-regime variable,  $S_t \in \{1, ..., 8\}$ 

# Macroeconomic Dynamics

#### Structural Framework

$$g_{t} = m_{g} + (1 - \mu_{g})g_{t-1} + \mu_{g}\mathbb{E}_{t}g_{t+1} - \phi(r_{t} - \mathbb{E}_{t}\pi_{t+1}) + \sigma_{g}(s_{t}^{e})\epsilon_{t}^{g}$$

$$\pi_{t} = m_{\pi} + (1 - \mu_{\pi})\pi_{t-1} + \mu_{\pi}\mathbb{E}_{t}\pi_{t+1} + \delta g_{t} + \sigma_{\pi}(s_{t}^{e})\epsilon_{t}^{\pi}$$

$$r_{t} = m_{r}(s_{t}^{m}) + (1 - \rho(s_{t}^{m}))[\alpha(s_{t}^{m})\mathbb{E}_{t}\pi_{t+1} + \beta(s_{t}^{m})g_{t}] + \rho(s_{t}^{m})r_{t-1} + \sigma_{r}(s_{t}^{d})\epsilon_{t}^{r}$$

$$\epsilon_{t}^{k} \sim^{iid}N(0, 1) \ \forall t, \forall k \in \{m, d, e\}$$

#### Forward-Looking Rational Expectations Solution

$$x_t = \mu(S_t) + \Phi(S_t)x_{t-1} + \Sigma(S_t)\epsilon_t \tag{4}$$

## Risk

#### Standard Preferences for Risk

Affine risk preferences

$$\log M_{t,t+1} = -r_t - \frac{1}{2} \Lambda'_{t,t+1} \Lambda_{t,t+1} - \Lambda'_{t,t+1} \epsilon_{t,t+1}$$
 (5)

$$\Lambda_{t,t+1} = \Sigma'(S_{t+1})(\Pi_0 + \Pi_x x_t)$$
 (6)

- Volatility of state variable are priced
- Regime shifts are not priced directly

#### Bond Prices

The conditional price of an n-period face value bond

$$B_t^n(x_t, S_t) = \mathbb{E}^{\mathbb{Q}}[\exp\{-\sum_{i=0}^{n-1} r_{t+i}\} | x_t, S_t]$$
 (7)

Let  $\delta = (0,0,1)'$ , then  $r_t = \delta' x_t$  and Equation (7) is transformed:

$$B_t^n(x,i) = \mathbb{E}^{\mathbb{Q}}[\exp\{-\xi_{t,n}\}|x_t = x, S_t = i]$$
 (8)

$$\xi_{t,n} := \delta' \sum_{i=0}^{n-1} x_{t+i} \tag{9}$$

Finally, via the characteristic function of the log-normal distribution the term structure is derived

$$Y_t^n(x,i) = -\frac{1}{n}\log(B_t^n(x,i)) = -\frac{1}{n}\sum_{k=1}^{\infty}\frac{(-1)^k}{k!}\mu_n^{(k)}(x,i)$$
 (10)

- Markov-Switching,
- Forward-Looking Rational Expectations,
- Macro-Finance Model of Macroeconomic Dynamics & the Yield Curve

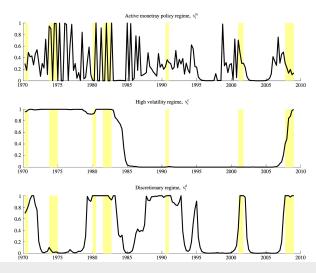
#### Maximum Likelihood

- Draw 1,000,000 Sobol points from constrained parameter space
- Evaluate each draw
- Keep highest 10% of initial draw
- Perform local optimization using each remaining draw of initial parameter guess

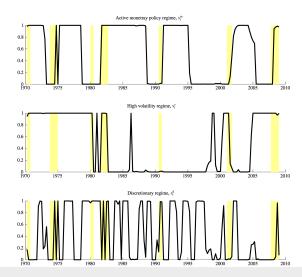
### **Highly Persistent Data**

• Parametric bootstrap over 1,000 simulated data paths

## Results



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## Real Estate Model

#### Cap Rate

 Real estate is similar to equity in the sense that they are both assets with stochastic cash flows potentially in perpetuity

$$\hat{Q}_{i,t} = \eta_{i,t} (1 + \mathbb{E}_t^{\mathbb{Q}}[\hat{Q}_{i,t+1}]) \tag{11}$$

$$\eta_{i,t} = \exp\{\lambda_i' x_t\} \tag{12}$$

• (11) ⇒

$$\hat{Q}_{i,t} = \eta_{i,t} + \mathbb{E}^{\mathbb{Q}}[\eta_{i,t}\eta_{i,t+1}] + \mathbb{E}^{\mathbb{Q}}[\eta_{i,t}\eta_{i,t+1}\eta_{i,t+2}] + \dots 
= \exp\{\lambda'_{i}x_{t}\} + \mathbb{E}^{\mathbb{Q}}[\exp\{\lambda'_{i}(x_{t} + x_{t+1})\}] 
+ \mathbb{E}^{\mathbb{Q}}[\exp\{\lambda'_{i}(x_{t} + x_{t+1} + x_{t+2})\}] + \dots$$
(13)

# Simulation Methodology

#### Conditional Monte-Carlo

- Conditioning on each initial regime and some state vector, simulate 1,000 time series under the risk-neutral dynamics using the parameter estimates from Bikbov & Chernov (2013, JOE)
- Along each path, calculate realizations of each component of Equation (13), and the treasury yields
- For each initial state, the average across paths at a given time is equivalent to its expectation under the risk-neutral dynamics conditional on the initial regime and state vector
- Finally, calculate model approximates and compare

Simulation

## Results

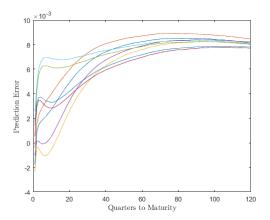


Figure: Simulated Yields - Model Implied Yields Across Regimes

## Results

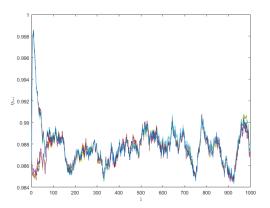


Figure: Simulated  $\mathbb{E}^{\mathbb{Q}}[\eta_{t+i}|S_t=i,x_t=x]$ 

### Results

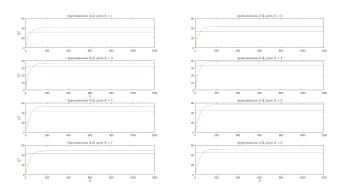


Figure: Simulated  $\hat{Q}(S_t, x_t = x)$  (Blue) & Model Implied  $\hat{Q}^N$  Using First N Terms

## Computational

- Likelihood function is costly to evaluate
- Slow convergence
- Feasibility of bootstrap
  - Metropolis-Hastings

#### **Model Problems**

- Approximation of cap. rate worse than yields
  - Approximate continuous state model in discrete state-space

## Conclusion

- It is theoretically feasible that real estate prices contain information regarding current & future expected monetary policy regimes
- The idea has potential value to both policy makers and real estate investors who are interested in the feedback loop between monetary policy and the real estate cycle
- Properly estimating such a mechanism requires a model framework that justifies its complexity & computational challenges

Conclusion

