

Quincy Casalmir Karns

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1119 W 29th St Apt 4, Los Angeles, CA 90007

EDUCATION & HONORS

University of Southern California, Marshall School of Business

Bachelor of Science, Business Administration, Minor in Computer Programming

Cumulative GPA: 3.76/4.00

Major GPA: 4.00/4.00

Relevant Coursework: Fundamentals of Computation, Object Oriented Programming, Web Development, Marketing Fundamentals, Intermediate Microeconomics, Intermediate Macroeconomics, Financial Accounting, Managerial Accounting

Los Angeles, CA

Class of 2024

College of William & Mary

Bachelor of Science, Business Administration in Finance

Cumulative GPA: 3.96/4.00

Williamsburg, VA

Fall 2019 - Spring 2020

WORK EXPERIENCE

Cedar Street Capital

Biotech Research Analyst Intern

- Created a database of **100+ emerging biotech companies** that would require series A or B funding
- Improved **deal flow by 24%** by working closely with the **CEO** to amass new clients

Santa Monica, CA

Spring and Summer 2021

Target

Small Format Team Member

- Selected to open a **brand new retail store** in downtown Morristown
- Served **150+ people** a day with over a **98% satisfaction rating**
- Flourished in working with **multi-functional teams** such as fulfillment, guest service, and general merchandise

Morristown, NJ

Summer 2020

Chester Department of Recreation

Camp Counselor

- Administered to **more than 700** children ranging in age from **5-14 years old**
- Personally **lead groups of 15-20 children** during field trips while continually ensuring safety and compliance

Chester, NJ

Summer 2019

ACTIVITIES & LEADERSHIP

USC Business Technology Group

Innovation Consultant

- USC's premiere Business Technology Consulting group **admitting only 8%** of USC's talented applicants
- Worked closely with the **internal entrepreneurship center** to expand their reach into the USC ecosystem
- Used a **proprietary design thinking process** to ideate and pitch solutions to the clients root problem

Los Angeles, CA

Spring 2022 - Present

USC Valorant Team

Founder & Captain

- Led the **emerging esports organization** from **ideation to formation**
- Grew campus community from **10 to 200+ active members**
- Actively petitioned for and managed a budget of **over \$2000** allocated to the organization

Los Angeles, CA

Fall 2020 - Present

USC Troy Philippines

Executive Board Social Intern

- Planned and executed **10+ social events** in the club including socials and outings
- Collaborated with **cross-functional teams** including outreach, budgeting, and administration

Los Angeles, CA

Spring 2022 - Present

GEMS Leadership Program

Mentee

- One of **15 applicants out of 200** selected for a business leadership program due to **academic performance and leadership potential**
- Networked with high ranking executives from companies such as **Disney, SpaceX, and Westfield**

Los Angeles, CA

Spring 2022 - Present

TECHNICAL & LANGUAGE SKILLS

Skills & Languages: HTML, CSS, Excel, Powerpoint, Docs, Slides, C++, Java, Adobe Premiere Pro, Photoshop, Spanish (conversational)

Interests: Breakdancing, Fitness, Custom PC Building, Soccer, Esports, Video games, Twitch, Youtube, Poker, Skateboarding

Test Scores: ACT (34), IB (34)

Other Affiliations: Mixed SC, USC Trojan Esports, Mason Investment Fund, SC Live, Product@SC