



ARTHUR MOSSA



30/08/1990



+33762666850



arthur.mossa@gmail.com

Team player, team manager, project developer, fast learner and challenge seeker, I like working on new projects from their conception to their realisation. Solving problems, working under pressure, being sociable, negotiating, creating and developing new concepts are my best assets.

EXPERIENCES

Business Developer & K.A.M - Mercuris Fine Wines - Beijing, China.

Sep 2015 - Oct 2017

In charge of the on trade sector in Beijing, my missions were to develop strategies to gain market-shares and open new accounts. I became then key accounts manager (kam) in charge of the portfolio I built worthing more than 1,200,000 RMB.

Business Developer & General Manager - CHPE Libre - Santiago, Chile.

Feb - Aug 2013

In charge of coordinating the construction and the launching of a new gastronomic restaurant which was one of the biggest pisco bar of Chile. I became the general manager of the place at its opening and during its first months of activity.

Buyer junior - Essilor Australia - Sydney, Australia.

Feb - Aug 2013

In charge of launching and managing requests for proposal to implement cost savings strategies.

My responsibilities included reviewing buying strategies, renegotiation of contracts for the Singaporean and the Australian entities and managing processes transition.

Business Analyst junior - Essilor AMERA HQ - Singapore.

Jun 2012 - Jan 2013

Consolidation and financial analysis of Essilor's activities in Asia-Oceania, Middle East, Russia & Africa. I designed, coded, and implemented automated processes to monitor reports, results, and generate automatic financial projections.

EDUCATION

Ironhack - Web development bootcamp - Paris, France.

Jan 2018- current

I followed the full-stack web development bootcamp and took part of the CoHacking challenge. I learnt Javascript, CSS, HTML, Vue, React, MongoDB, Node and Firebase cloud service. I taught front-end development to UX/UI designer classes.

IÉSEG - School of Management - Lille, France.

Sep 2008 - Jun 2015

Belongs to the selective Conférences des Grandes Écoles (literally "great schools") and accredited EQUIS. Bachelor of Business & Management: Completed in 2011.

Master of Business & International Negotiation: Completed in 2015.

Institute of Management Technology - Ghaziabad, India.

Jun 2011 - Dec 2011

Exchange program - I followed the Master of Business and International Negotiation program.

Lycee Notre Dame des Oiseaux - Paris, France.

Sep 2007 - Jun 2008

Scientist Baccalaureate specialized in Mathematics. I took Fine Arts as an option.

ADDITIONAL ACHIEVEMENTS

- Participated to The Negotiation Challenge (TNC) in Reykjavik, Island, April 2014.

- Volunteer for an ONG providing first aid to people living in slums and orphans in Calcutta, India, 2011.

During my years at IÉSEG-School of Management:

- Creation of "Cap Coaching" a non-profit organization, to assist the unemployed in re-entering the work force.

- President of the Oenological Association, "Bacchus Millésime".

- Creation in 2010 of "Discov'Art", association with aim to promoting and supporting new artists.

-Scout and Chief Scout at St Louis group of Paris, 2000-2007.

INTERESTS

- I spent my early years in Belgium, Indonesia, and France.

I studied in France, in Spain and in India. I worked in Singapore, in Australia, in France, in Chile and in China.

- I practice boxing and Cross Fit. I like frontend web development especially designing user interface with CSS and Bootstrap.

SKILLS

- Languages :

French (Native), English (Fluent), Spanish (Advanced)

- Software :

Advanced knowledge of :

Microsoft Office Suites, Javascript, CSS, HTML, Vue, React, MongoDB, Firebase, Node.js.