

Business Plan Overview March 16, 2021



CURRENT AUDIENCE

2.5M subscribers

7.1M total social audience

~450K email newsletter subscribers

CASH FLOW

Sponsored social ads

Video sponsorships

Affiliate links

Design clients + consulting

Online shop sales

eBook sales

Online class sales + add-ons



MAIN GOAL

Diversify into other cash flow opportunities.

TO DO

- 1. Increase online audience by 7%
- 2. Launch new, premium paint colors



NEEDS

- 1. Popular video topics
- 2. Compare our paint prices to others
- 3. Ranked list of best selling products in online store
- 4. Ranked list of local trends in home decor

DATA

- 1. Analytics from website portal
- 2. List of videos
- 3. List of online products and sales

