

TE =

$$\Delta \text{ Delay} - \Delta \text{ Delay}$$

Small
large

$$= \begin{matrix} \textcircled{A} \\ \Delta \text{ Delay} \\ \text{(only small)} \end{matrix} + \begin{matrix} \textcircled{B} \\ \Delta \text{ Delay} \\ \text{(both S \& L)} \end{matrix} - \begin{matrix} \textcircled{C} \\ \Delta \text{ Delay} \\ \text{(only large)} \end{matrix} - \begin{matrix} \textcircled{D} \\ \Delta \text{ Delay} \\ \text{(both S \& L)} \end{matrix}$$

we are getting rid of this term when we restrict to contractors holding at least one large project.

- 1) D reacts to Quickpay.
(contradicts control group doesn't get affected)

} → Delay ↓
(theory)

↳ can test by DiD on Groups D & C
treat control

- 2) Group C → control } → Delay ↑
B → treat (theory)

- 3) If ② is insignificant; we can use both C & D as a control group; treat group is B.

- 4) B → treated; D → control.
theory: B delayed; D gets expedited

↳ so we see a greater effect when sample restricted to B & D; but contradicts DiD assⁿ → control never treated.