



KUŽNIK LUKA

IT Professional & Promotions trainer/specialist

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ABOUT ME

I love challenges in sales and promotion. I also enjoy helping customers find most suitable device and configuration for their particular needs.

SKILLS

COMMUNICATION
TEAMWORK
INITIATIVE
TECHNICAL SKILLS
COMPUTER SKILLS

INTERESTS

TECHNOLOGY
GADGETS
COOKING
TRAVELING
PERSONAL GROWTH

OTHER

ADVANCED ENGLISH
DRIVERS LICENCE (B)
MS-OFFICE

EXPERIENCE

APPLE SALES EXPERT, Apcom D.O.O.

Ljubljana, Slovenia — 2017-Present

Responsible for retailer staff training, and product and accessories promotion.

Other responsibilities:

- Demonstrations and promotion of Apple family products,
- Updating, restoring and applying security mechanisms,
- KPI reporting and data interpretation,
- Maintain the display table clear and spotless.

SALES CONSULTANT, Telekom Slovenije via IRSCOM

Velenje, Slovenia — 2015-2017

Responsible for selling and promoting electronic devices. Sales of telecommunications services to end customers and business users.

Other responsibilities:

- Advising on finding optimal service plan for customer specific needs,
- Recommending devices based on client requirements,
- Setting up demo units on display tables and onboarding customer devices,
- Upsale and application of various accessories.

EDUCATION

BACHELOR'S DEGREE IN SCIENCE

Velenje school center – Informatics Engineering (2015-2018)

Will acquire the computer engineer title.

TECHNICAL SECONDARY EDUCATION

Velenje school center - Electrical and computer science school (2010-2015)

Acquired title of computer technician.

REFERENCES

Available upon request