

# SCIENTIFIC CONCRETE POLISHING

Material & Cost Calculator — No Gimmicks. Just Science.

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The Concrete Protector  
A Division of Incredible Products, LLC  
scientificpolishing.com

|             |             |             |            |         |
|-------------|-------------|-------------|------------|---------|
| SQUARE FEET | CHARGE/SQFT | PROJECT BID | MACHINE    | CREW    |
| 20,000      | \$2.50      | \$50,000.00 | 1x WE-2692 | 3 techs |

## PRODUCT ORDER — CHEMICALS & LIQUIDS

| ITEM                     | COVERAGE        | QTY   | ADD ON | UNIT COST | MAT. COST  | \$/SQFT  |
|--------------------------|-----------------|-------|--------|-----------|------------|----------|
| SCP CUTTER               |                 |       |        |           |            |          |
| SCP CUTTER (15 gal conc) | 400'-600'/gal   | 3.33  | 0      | \$727.95  | \$2,426.50 | \$0.1213 |
| SCP HARDENER             |                 |       |        |           |            |          |
| SCP HARDENER (5 gal)     | 400'-600'/gal   | 10.00 | 0      | \$135.19  | \$1,351.90 | \$0.0676 |
| SCP SEALER               |                 |       |        |           |            |          |
| SCP SEALER (10 gal conc) | 1600'-1800'/gal | 1.11  | 0      | \$855.68  | \$950.76   | \$0.0475 |
| SCP HYDRO POLISH         |                 |       |        |           |            |          |
| SCP HYDRO POLISH (5 gal) | 700'-900'/gal   | 5.71  | 0      | \$133.22  | \$761.26   | \$0.0381 |

## PRODUCT ORDER — TOOLS & ABRASIVES

| ITEM                       | COVERAGE  | QTY   | ADD ON | UNIT COST | MAT. COST | \$/SQFT  |
|----------------------------|-----------|-------|--------|-----------|-----------|----------|
| 30# SCP ORANGE LOGO'S      | 15k'-30k' | 12.00 | 0      | \$77.43   | \$928.97  | \$0.0464 |
| 299# SCP GREEN LOGO'S      | 15k'-30k' | 12.00 | 0      | \$77.43   | \$928.97  | \$0.0464 |
| YELLOW TOOLS               |           |       |        |           |           |          |
| SEMI-METAL 400# YELLOW     | 4k'-7k'   | 40.00 | 0      | \$21.39   | \$855.60  | \$0.0428 |
| RED TOOLS                  |           |       |        |           |           |          |
| 800# TRANSFORMERS RED      | 5k'-7k'   | 36.04 | 0      | \$21.36   | \$769.73  | \$0.0385 |
| FINISHING                  |           |       |        |           |           |          |
| POLY BURNISH PAD 27" 1500# | ~20k'     | 1.00  | 0      | \$83.83   | \$83.83   | \$0.0042 |

## PRODUCT ORDER — QUANTITIES BY TOOL SYSTEM (12 TOOL)

| ITEM                     | 9 TOOL | 12 TOOL | 16 TOOL | 18 TOOL | 24 TOOL | 30 TOOL |
|--------------------------|--------|---------|---------|---------|---------|---------|
| SCP CUTTER (15 gal conc) | 4      | 4       | 4       | 4       | 4       | 4       |
| SCP HARDENER (5 gal)     | 10     | 10      | 10      | 10      | 10      | 10      |
| SCP SEALER (10 gal conc) | 2      | 2       | 2       | 2       | 2       | 2       |
| SCP HYDRO POLISH (5 gal) | 9      | 12      | 16      | 18      | 24      | 30      |
| 30# SCP ORANGE LOGO'S    | 18     | 12      | 16      | 18      | 24      | 30      |

|                            |    |    |    |    |    |    |
|----------------------------|----|----|----|----|----|----|
| 299# SCP GREEN LOGO'S      | 18 | 12 | 16 | 18 | 24 | 30 |
| SEMI-METAL 400# YELLOW     | 45 | 48 | 48 | 54 | 48 | 60 |
| 800# TRANSFORMERS RED      | 45 | 48 | 48 | 54 | 48 | 60 |
| POLY BURNISH PAD 27" 1500# | 9  | 12 | 16 | 18 | 24 | 30 |

## PROJECT ESTIMATE — WE-2692

|                           |                    |
|---------------------------|--------------------|
| Revenue (Project Bid)     | \$50,000.00        |
| COST OF GOODS SOLD        |                    |
| Chemical Materials        | \$5,490.41         |
| Tool & Abrasive Materials | \$3,567.11         |
| Other Items               | \$0.00             |
| <b>Total COGS</b>         | <b>\$9,057.52</b>  |
| Gross Profit on Materials | \$40,942.48        |
| Gross Margin              | 81.9%              |
| LABOR EXPENSES            |                    |
| Machine                   | 1× WE-2692         |
| Total Machine Hours       | 111.1 hrs          |
| Job Runtime (1 machine)   | 111.1 hrs          |
| Crew                      | 3 techs            |
| Tech 1                    | \$30.00 / hr       |
| Tech 2                    | \$25.00 / hr       |
| Tech 3                    | \$18.00 / hr       |
| Combined Crew Rate        | \$73.00 / hr       |
| <b>Total Labor Cost</b>   | <b>\$8,111.11</b>  |
| <b>Net Profit</b>         | <b>\$32,831.37</b> |
| Net Margin                | 65.7%              |
| Profit / Sq Ft            | \$1.6416           |
| Est. Job Duration         | 13.9 days (8hr)    |