Università della Svizzera italiana

Facoltà di scienze economiche

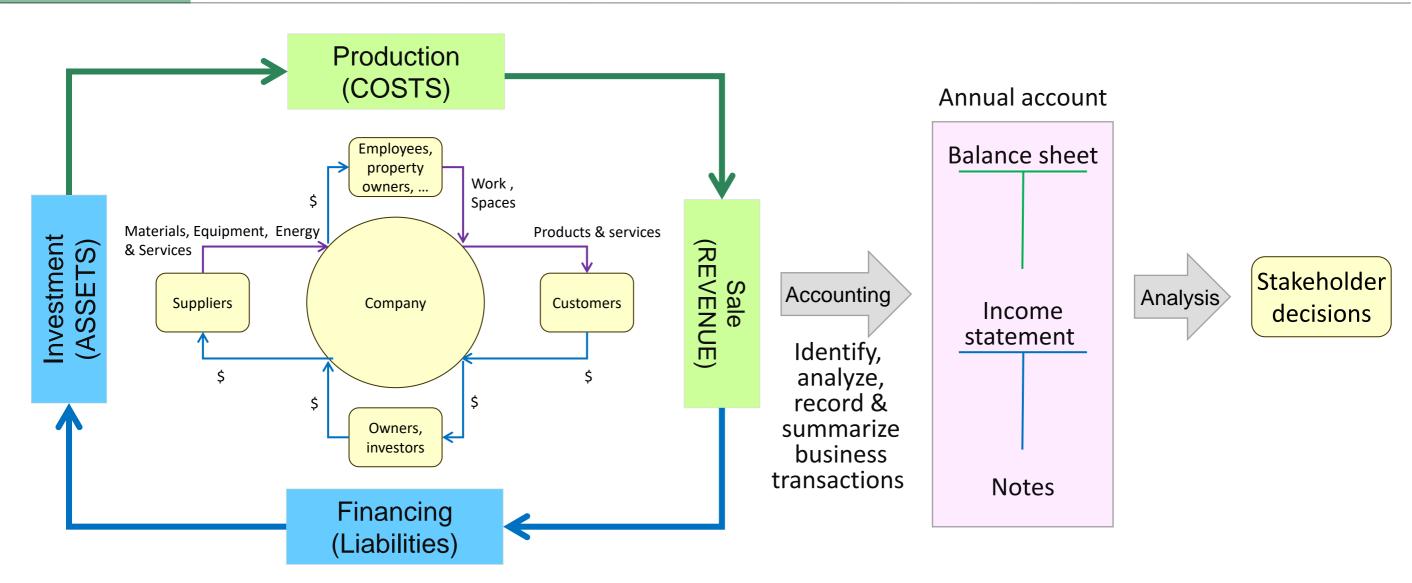
# Financial accounting 1

# 02 – Balance sheet and income statement

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## Summary of previous lesson





### Chapter 2 - Objectives

- Understand the contents, the structure and be able to prepare a balance sheet
  - Assets, liabilities and equity
  - Minimal structure
- Understand the contents, structure and be able to prepare an income statement
  - Revenues, costs and net income
  - Minimal structure
- Be able to analyze business transactions and undersand the effects on the balance sheet and income statement



### The presentation of accounts (CO 958)

### CO 958 Financial reporting, aim and elements

- 1. Financial reporting is intended to present the economic position of the undertaking in such a manner that third parties can make a **reliable** assessment of the same.
- 2. The accounts are filed in the annual report. This contains the annual accounts (the financial statements of the individual entity), comprising the balance sheet, the profit and loss account and the notes to the accounts. The regulations for larger undertakings and corporate groups are reserved.
- 3. The annual report must be prepared within six months of the end of the financial year and submitted to the responsible management body [...] for approval. [...]

#### Comments

Financial accounting must fulfill its function as a *reliable information tool* for the various external stakeholders and management through the preparation, in each financial year, of the annual account (financial statements):

- the balance sheet, which provides information on the company's assets, liabilities and equity at the end of the financial year → liquidity, solvency
- the *income statement*, which provides information on the revenues, costs & net income (or loss) achieved by the company during the year → profitability
- The notes to the accounts give more information that completes and illustrates the other statements



### Balance sheet: purpose and requirements (CO 959)

#### CO 959 Purpose of the balance sheet

1. The **balance sheet** shows the asset and financing position of the undertaking on the balance sheet date. It is structured into **assets** and **liabilities**..

#### Comments:

The balance sheet shows the value and composi-tion of the assets of the company and financing choices (liabilities and equity). They are 2 sides of the same entity: company's wealth at a given date.

#### **ASSETS**

#### Resources

How the capital was invested (investment)

Value and composition of company's **assets** 

What the company owns

#### **LIABILITIES & EQUITY**

#### **Sources**

How the capital was obtained (financing)

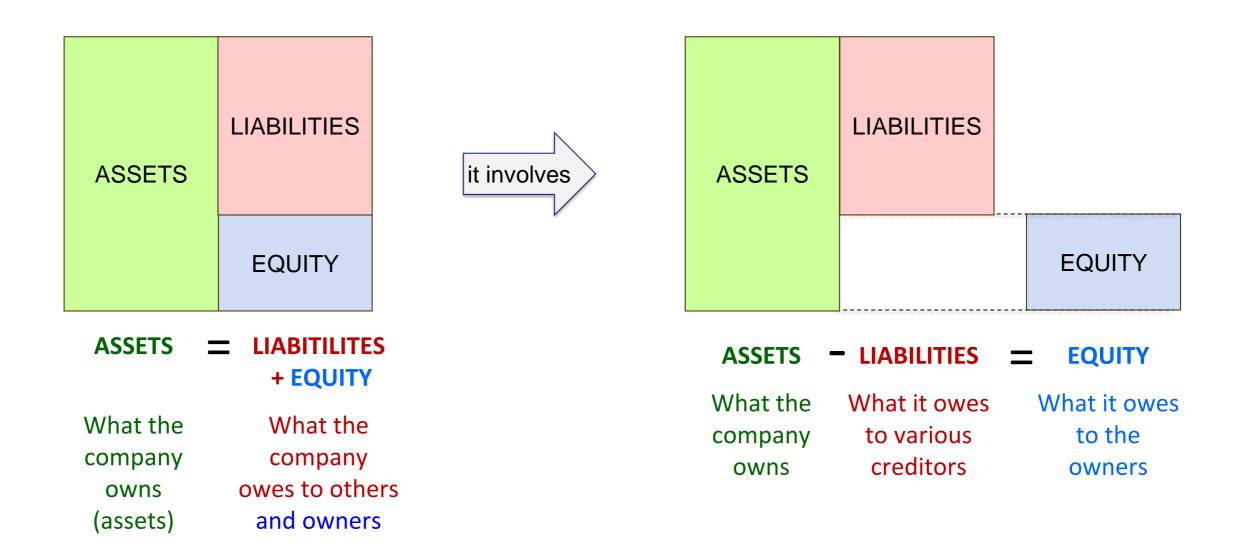
### Rights to

the company's assets

What the company **owes** to owners and others



### Balance sheet: the balance sheet equation





### Balance sheet: assets (CO 959)

#### CO 959 Purpose of the balance sheet

2. Items must be entered on the balance sheet as assets if due to past events they may be disposed of, a cash inflow is probable and their value can be reliably estimated. Other assets may not be entered on the balance sheet

#### Comments

Assets are the set of all tangible, intangible and financial resources available to the company. Yet, for reasons of reliability, accounting only includes resources that meet the following conditions:

- may be disposed of (is owned by the company or controlled by it thanks to a "financial" leasing)
- due to past events (it excludes future assets)
- a cash inflow is probable (via sale or use)
- and their value can be reliably estimated (for instane by their historical cost).

Note that this implies that assets do not include human resources and rented resources.



### Balance sheet: current and capital assets (CO 959)

### CO 959 Purpose of the balance sheet

3. Cash and cash equivalents and other assets that will probably become cash or cash equivalents assets or otherwise be realised within one year of the balance sheet date or within the normal operating cycle must be entered on the balance sheet as current assets. All other assets are entered on the balance sheet as capital assets.

#### Comments

The distinction between current and capital assets is given by the **lenght of use** or **realization** compared to the balance sheet closing date.

**Current assets** include cash, assets that will be converted into cash within a year (e.g. short-term securities, accounts receivables) and single-use resouces (e.g. inventories);

**Capital assets** are resources that are intended to be used for several years (e.g. vehicles, buildings, patents, etc.) or that will be realized beyond one year (e.g. financial investments, loans granted or securities held for several years).



### Balance sheet: liabilities (CO 959)

### CO 959 Purpose of the balance sheet

- **4. Borrowed capital** and **shareholders' equity** must be entered on the balance sheet as liabilities.
- 5. Liabilities must be entered on the balance sheet as borrowed capital if they have been caused by past events, a cash outflow is probable and their value can be reliably estimated.
- 6. Liabilities must be entered on the balance sheet as current liabilities if they are expected to fall due for payment within one year of the balance sheet date or within the normal operating cycle. All other liabilities must be entered on the balance sheet as long-term liabilities.
- 7. The **shareholders' equity** must be shown and structured in the required legal form.

#### Comments

Liabilities are the set of commitments assumed by the company towards external entities (e.g. debts to suppliers, bank loans, ...):

- → does not confer ownership/decision rights
- → has a certain deadline
- → remunerated regardless of the results (interest)
- → assume a secondary risk (after equity)

Equity is the sum of the owners' contributions and any retained earnings:

- → confers ownership and decision rights
- → is granted for an indefinite period
- → remunerated only in case of profit (dividends)
- → assume a primary risk (reduced by losses)



### Balance sheet: minimum structure (CO 959a)

- 1 Among the **assets**, the **liquidity** ratio must be shown based on at least the following items, both **individually** and in the **specified order**  $\rightarrow$
- 2 The due date of liabilities must be shown based on at least the following items, both individually and in the specified order ->
- 3 Other items must be shown individually on the balance sheet or in the notes to the accounts, provided this is essential so that third parties can assess the asset or financing position or is customary as a result of the activity of the company.
- 4 Receivables and liabilities vis-à-vis direct or indirect participants and management bodies and vis-à-vis undertakings in which there is a direct or indirect participation must in each case be shown separately on the balance sheet or in the notes to the accounts.

#### **Current assets**

- a. cash and cash equivalents and current assets with a stock exchange price
- b. trade receivables,
- c. other current receivables
- d. inventories and non-invoiced services
- e. accrued income and prepaid expenses

#### **Capital assets**

- a. financial assets
- b. shareholdings
- c. tangible fixed assets
- d. intangible fixed assets
- e. non-paid up basic, shareholder or foundation capital.

### **Current borrowed capital:**

- a. trade creditors
- b. current interest-bearing liabilities
- c. other current liabilities
- d. deferred income and accrued expenses

### long-term borrowed capital

- a. long-term interest-bearing liabilities
- b. other long-term liabilities
- c. provisions and similar items required by law

### **Equity**

- a. basic, shareholder or foundation capital
- b. statutory capital reserves
- c. statutory retained earnings
- d. voluntary retained earnings
- e. own capital shares
- f. profit carried forward or loss carried forward
- g. annual profit or annual loss



# Balance sheet: Swiss chart of accounts for SME (excerpt)

1	ASSETS		
10	Current assets	14	Fixed assets (capital assets)
			· ·
100	Cash and cash equivalents and current assets with a stock	140	Financial assets
	exchange price	1400	Long-term securities
	Cash		Long-term loans
	Bank	1460	Long-term loans to shareholders
1060	Current assets with a stock exchange price		
			Investments (shareholdings)
	Accounts receivables (trade receivables)	1480	Investments (shareholdings)
	Accounts receivables (trade receivables)		
1109	Allowance for doubtful accounts		Tangible fixed assets
			Machinery and equipment
	Other current receivables		Adjustment of machinery and equipment value
	Short-term loans		Furniture and fixtures
	Receivables from shareholders		Adjustment of furniture and fixtures value
	Prepaid VAT 1 (on materials, goods, services and energy)		Office machinery and ICT
	Prepaid VAT 2 (on investments and other operating expenses)		Adjustment of office machines and ICT value
	Withholding tax receivables		Vehicles
1190	Other short-term receivables		Adjustment of vehicles value
400	Investados and non investados anti-sa		Advance payments for movable fixed assets
	Inventories and non-invoiced services		Real estate
	Inventories of commercial goods		Advance payments for real estate
	Advance payments for commercial goods	1609	Adjustment of real estate value
	Inventories of raw materials	470	Indian will the Marcel and a de-
	Inventories of finished products		Intangibile fixed assets
	Inventories of in-process products Non-invoiced services (work in progress)		Patents, know-how, licenses, rights, development
1200	Non-invoiced services (work in progress)	1/09	Adjustment of patents, know-how, licenses, rights, develop-
130	Accrued income and prepaid expenses	4770	ment value
	Prepaid expenses		Goodwill
	Accrued income	1/99	Adjustment of goodwill value
1301	Accided income	100	Non noid un conital
			Non-paid up capital
		1000	Non-paid up capital



### Balance sheet: Swiss chart of accounts for SME (excerpt)

2	Liabilities				
_	Liabilities				
20	Short-term liabilities (current borrowed capital)	24	Long-term liabilities	28	Equity (corporations)
200	Accounts payables (trade creditors)	240	Long-term interest-bearing liabilities	280	Shareholder capital / Foundation capital
2000	Accounts payables (trade creditors)	2400	Long-term bank loans	2800	·
2030	Advance payments from third parties	2420	Long-term leasing commitments		·
			Bond loans	290	Reserves, profit and loss
210	Short-term interest-bearing liabilities	2451	Long-term mortgages	2900	Statutory capital reserves
2100	Short-term bank current account			2950	Statutory earnings reserves (statutory retained earnings)
2108	Short-term mortgages	250	Other long-term liabilities		Voluntary earnings reserves (voluntary retained earnings
2120	Short-term leasing commitments	2500	Other long-term liabilities	2970	Profit carried forward or loss carried forward
2140	Other short-term interest-bearing debts			2979	Annual profit or annual loss
		260	Long-term provisions		
220	Other short-term liabilities	2610	Long-term provisions	28	Equity (for sole proprietorships)
2200	VAT due				
2201	VAT settlement			2800	Basic capital at the beginning of the year
2206	Withholding tax payable			2850	Private account
2210	Other short-term liabilities			2891	Annual profit or annual loss
2261	Dividends				
2270	Social insurances and social security institutions				
230	Deferred income and accrued expenses				
2300	Accrued expenses				
2301	Deferred income				



2310 Short-term provisions

# Balance sheet: examples (Coop)

#### Consolidated balance sheet

in CHF million	Notes	31.12.2023	31.12.2022
Cash and cash equivalents	9	1 184	1 275
Receivables from goods and services	10	1 452	1 426
Other short-term receivables	11	302	443
Prepayments and accrued income	-	720	709
Inventories	12	3 753	3 871
Current assets		7 411	7 724
Tangible fixed assets	13	13 581	13 158
Financial assets	14	218	219
Intangible assets	15	780	936
Non-current assets		14 580	14 313
Assets		21 991	22 037

Payables from goods and services		1 888	1 991
Short-term financial liabilities	16	686	778
Other short-term liabilities	17	470	416
Short-term provisions	18	306	307
Accrued liabilities and deferred income	•	1 625	1 711
Short-term liabilities		4 975	5 204
Long-term financial liabilities	16	3 838	4 105
Long-term provisions	18	1 205	1 182
Long-term liabilities		5 043	5 287
Liabilities		10 018	10 491
Retained earnings		10 959	10 540
Capital reserves	•	-259	-244
Profit	•	575	563
Equity excluding minority interests		11 274	10 859
Minority interests		699	686
Equity incl. minority interests		11 973	11 545
Liabilities and equity		21 991	22 037



# Balance sheet: examples (Swiss Post)

### **Balance sheet**

Swiss Post Ltd   Balance sheet		
CHF million	31.12.2022	31.12.2023
Assets		
Current assets		
Cash and cash equivalents	259	813
Trade accounts receivable	22	58
Other current receivables	2,145	1,670
Inventories and unbilled services	4	5
Accrued income and prepaid expenses	60	73
Total current assets	2,490	2,619
Fixed assets		
Financial assets	1,426	1,598
Interests	7,631	7,654
Property, plant and equipment	31	33
Intangible assets	374	301
Total fixed assets	9,462	9,586
Total assets	11,952	12,205

Liabilities		
Trade accounts payable	26	36
Current interest-bearing liabilities	362	397
Other current liabilities	29	26
Accrued expenses and deferred income	40	37
Total current liabilities	457	496
Non-current interest-bearing liabilities	775	775
Provisions	46	51
Total non-current liabilities	821	826
Total liabilities	1,278	1,322
Equity		
Share capital	1,300	1,300
Statutory capital reserves		
Other capital reserves	8,621	8,621
Distributable profit		
Profit carried forward	_	703
Net annual profit	753	259
Total equity	10,674	10,883
Total equity and liabilities	11,952	12,205



### Balance sheet: documentation / inventory (CO 958c)

### CO 958c Recognised financial reporting principles

2. The sum entered for the individual items on the balance sheet and in the notes to the account must be **proven** by an **inventory** or by some **other method**.

#### Comments

The inventory records in detail the quality, **quantity** and **value characteristics** of a company's assets and debts at a specific moment. They are useful for control purposes. At the end of the year, partial inventories are carried out on the main assets (full inventories are carried out in special cases like sales and liquidations):

		Unit Cost	Extension
Article	Quantity	Price	at Cost
Armchairs, wood	24	\$60.00	\$1,440.00
Armchairs, tapestry	8	97.50	\$780.00
Armchairs, Windsor	12	90.00	\$1,080.00
Beds, bunk	8	85.00	\$680.00
Bedroom suites	4	329.20	\$1,316.80
Tables, coffee	30	63.00	\$1,890.00
Chairs, kitchen	24	23.00	\$552.00
Dining tables	8	117.40	\$939.20
Dining suites	5	288.80	\$1,444.00
Sofa sets	9	330.00	\$2,970.00
Total			\$13,092.00
	Armchairs, wood Armchairs, tapestry Armchairs, Windsor Beds, bunk Bedroom suites Tables, coffee Chairs, kitchen Dining tables Dining suites Sofa sets	Armchairs, wood 24 Armchairs, tapestry 8 Armchairs, Windsor 12 Beds, bunk 8 Bedroom suites 4 Tables, coffee 30 Chairs, kitchen 24 Dining tables 8 Dining suites 5 Sofa sets 9	Article         Quantity         Price           Armchairs, wood         24         \$60.00           Armchairs, tapestry         8         97.50           Armchairs, Windsor         12         90.00           Beds, bunk         8         85.00           Bedroom suites         4         329.20           Tables, coffee         30         63.00           Chairs, kitchen         24         23.00           Dining tables         8         117.40           Dining suites         5         288.80           Sofa sets         9         330.00



### Income statement (CO 959b)

CO 959b Profit and loss account; minimum structure

1. The profit and loss account shall present the earnings of the company over the financial year. It may be prepared according to the period-based accounting method or the cost of sales method.

#### Comments:

The profit and loss acocunt (income statement) shows the economic situation of the company. It shows the *net income earned by the business in a given period* and how it was generated by detailing *costs* and *revenues*.



The value generated from the sale of products or services or accessory activities (they increase net assets)



The value from the resources consumed to carry out the company's activities (they reduce net assets)



Result

The net income created from the company during a period (a **profit** if positive, a **loss** if negative)



### Income statement: minimum structure (CO 959b)

CO 959b Profit and loss account; minimum structure

- 2. If the period-based accounting method is used (nature of expense method), a mini-mum of the following items must be shown individually and in the specified order ->
- 3 If the **cost of sales method** is used (activity-based costing method), a minimum of the following items must be shown individually and in the specified order →
- If the cost of sales method is used, the **notes to the accounts** must also show the staff costs
  and, as a single item, depreciation and
  valuation adjustments to fixed asset items.
- 5 Other items must be shown individually in the profit and loss account or in the notes to the accounts to the extent that this is essential [...]

### Nature of expense method

- net proceeds from sales of goods and services;
- 2. changes in inventories of unfinished and finished goods and in non-invoiced services;
- 3. cost of materials;
- 4. staff costs;
- 5. other operational costs;
- 6. depreciation and valuation adjustments on fixed asset items;
- 7. financial costs and financial income;
- 8. non-operational costs and income;
- 9. extraordinary, non-recurring or prior-period costs and income;
- 10. direct taxes;
- 11. annual profit or annual loss.

#### Cost of sales method

- net proceeds from sales of goods and services;
- 2. acquisition or manufacturing costs of goods and services sold:
- 3. administrative costs and distribution costs;

- 4. financial costs and financial income;
- 5. non-operational costs and income;
- 6. extraordinary, non-recurring or prior-period costs and income;
- 7. direct taxes;
- 8. annual profit or annual loss.



### Income statement: multi-step income statement

To provide more information, the income statement can be structured in different steps (subtotals):

- Operating income includes costs and revenues of the company's main activity (they are continuous and depend on the evolution of its sector). We can further distinguish gross profit and EBIT.
- Non-operating result includes revenues and costs relating to accessory activities to the main activity like rental properties and securities (depend on the evolution of the relevant sectors).
- Extraordinary result includes revenues and costs are exceptional (unlikely to repeat like damage from natural disasters) or relating to previous periods (e.g. profits/losses from disposal of fixed assets...)

Net revenues

- Costs of goods sold
- = Gross profit
- Other operating costs
- = Earnings before interest and taxes (EBIT)
- +/- Financial result
- Operating income
- +/- Non-operating income
- +/- Extraordinary income
- = Earnings before taxes (EBT)
- Taxes on profits
- = Annual profit or loss



### Income statement: Swiss chart of accounts for SME (ex.)

#### 3 Revenues from sales and services

- 3000 Revenues from manufactured products
- 3200 Revenues from resale of goods
- 3400 Revenues from services provided
- 3680 Other revenues from deliveries and services
- 3700 Own contributions and own consumption
- 3800 Deductions in revenues (discounts, rebates, refunds, ...)
- 3805 Losses on receivables

#### 4 Costs for material, goods, services and energy

- 4000 Costs of materials
- 4200 Costs of goods sold
- 4400 Costs for third-party services
- 4290 Deductions in costs of materials, goods and third-party services

#### 5 Personnel expenses

- 5000 Salaries
- 5700 Social charges
- 5800 Other personnel expenses

#### 6 Other operating expenses, depreciation, financial result

- 6000 Rent
- 6100 Maintenance, repairs and replacements costs
- 6200 Vehicle and transport costs
- 6300 Insurance, duties, taxes and permits costs
- 6400 Energy and disposal costs
- 6500 Administrative and IT costs
- 6550 Formation and capital increase costs
- 6570 Leasing costs
- 6600 Advertising and marketing costs
- 6700 Other operating costs
- 6800 Depreciation and value adjustment on fixed assets
- 6900 Financial costs
- 6950 Financial revenues

#### 8 Extraordinary and non-operational results

- 8000 Non-operational costs
- 8100 Non-operational revenues
- 8500 Extraordinary, exceptional, or out-of-period costs
- 8504 Extraordinary losses on disposal of fixed assets
- 8510 Extraordinary, exceptional, or out-of-period revenues
- 8514 Extraordinary gains on disposal of fixed assets
- 8900 Direct taxes

#### 9 Closing

9200 Profit / loss for the year



# Income statement: examples (Coop)

in CHF million	Notes	2023	2022
Net sales from goods and services	1	33 558	33 104
Other operating income	2	1 108	1 102
Merchandise expenses		22 890	22 679
Personnel expenses	3	5 779	5 553
Other operating expenses	4	3 723	3 790
Earnings before interest, tax, depreciation and amortization (EBITDA)		2 274	2 184
Depreciation on tangible fixed assets	5	1 175	1 075
Amortization on intangible assets	5	235	267
Operating result (EBIT)	1	864	843
Result of associated organizations		2	9
Result from foreign currencies		-41	-17
Financial result	6	-27	-31
Ordinary result		797	803
Non-operating result	7	1	2
Result before income taxes (EBT)		798	806
Income taxes	8	76	95
Result after income taxes		722	711
Minority interests		147	148
Profit		575	563



# Income statement: examples (Swiss post)

CHF million	2022	2023
Operating income		
Trade income	809	821
Other operating income	0	0
Income from investments	809	344
Total operating income	1,618	1,165
Operating expenses		
Materials expenses	-	0
Personnel expenses	-440	-484
Other operating expenses	-323	-324
Impairment losses on financial assets and interests	-54	-77
Depreciation and impairment losses on property, plant and equipment	-12	-13
Depreciation of intangible assets	-82	-83
Total operating expenses	-911	-981
Operating profit	707	184
Financial income	92	128
Financial expenses	-46	-53
Total net financial income	46	75
Income from other accounting periods		0
Net annual profit before tax	753	259
Direct taxes		-
Net annual profit	753	259



### Analysis of business transactions

Accounting must inform stakeholders about the company's financial, asset and income situation. However, assets and income are dynamic quantities, which change at every business transaction. Waiting until the end of the year would not be practical and it is better to analyze every single transaction.

Since the equation assets = liabilities + equity is always true, it can be deduced that each business transaction must have effects on two or more balance sheet and/or income statement items.

When faced with a management issue, you essentially need to ask yourself two questions:

- 1. Which balance sheet or income statement elements (accounts) are affected?
- 2. How much do they increase or decrease?



### Analysis of business transactions (example)

- 1. The owner gives the company 100 in cash:
  - $\rightarrow$  + assets (cash +100)
  - → + liabilities/equity (paid-in capital +100)

Balance sheet after operation 1					
Cash	0 → 100				
		Paid-in capital	0 <del>→</del> 100		
TOTAL	100	TOTAL	100		

- 2. Part of the cash (80) is transferred to the bank account
  - $\rightarrow$  + assets (bank +80)
  - → assets (cash -80)

Balance sheet after operation 2					
Cash	100 → 20				
Bank	0 → 80				
		Paid-in capital	100		
TOTAL	100	TOTAL	100		

- 3. The company buys furniture for 50, paid with the bank
  - → + assets (furnitures +50)
  - → assets (bank -50)

Balance sheet after operation 3					
Cash	20				
Bank	80 <b>→</b> 30				
<b>Furnitures</b>	$0 \rightarrow 50$	Paid-in capital	100		
TOTAL	100	TOTAL	100		

- 4. The company purchases goods on credit for 150
  - → + assets (goods inventory + 150)
  - → + liabilities (accounts payable +150)

Balance sheet after operation 4					
Cash	20	Acc. payables	0 <del>→</del> 150		
Bank	30				
Inventories	$0 \rightarrow 150$				
Furnitures	50	Paid-in capital	100		
TOTAL	250	TOTAL	250		

Income statement after operation 4

Income statement after operation 1

Income statement after operation 2

Income statement after operation 3



### Analysis of business transactions (example)

- 5. All goods are sold for 200 on credit
- → + assets (accounts receivable +200)
- → assets (inventories -150)
- $\rightarrow$  + "equity"  $\rightarrow$  + revenues (sales revenues +200)
- $\rightarrow$  "equity"  $\rightarrow$  + costs (cost of goods sold +150)

Balance sheet after operation 5						
Cash	20	Acc. payable	150	G		
Bank	30					
Acc. receivable	0 → 200					
Inventories	150 <b>→</b> 0	Paid-in capital	100			
Furnitures	50	Annual income	$0 \rightarrow 50$			
TOTAL	300	TOTAL	300	T		

Income state	ment after	operation 5	
Goods costs	0 → 150	Revenues	0→200
TOTAL	150	TOTAL	200
Net income	50		

- 6. Customers pay part of the invoices by paying 90 to the bank account
- → + Assets (bank +90)
- → Assets (accounts receivable -90)

Balance sheet after operation 6			Income statem	ent afte	r operation 6		
Cash	20	Acc. payable	150	Goods costs	150	Revenues	200
Bank	30 → 120						
Acc.receivable	200 <del>→</del> 110						
Inventories	0	Paid-in capital	100				
Furnitures	50	Annual profit	50	TOTAL	150	TOTAL	200
TOTAL	300	TOTAL	300	Net income	50		

- 7. The company pays invoices to suppliers for 80 from the bank account
- → Assets (post -80)
- $\rightarrow$  liabilities (debts FP -80)

Balance sheet after operation 7			Income statement after operation 7				
Cash	20	Acc. payable	150 <del>→</del> 70	Goods costs	150	Revenues	200
Bank	120 <del>→</del> 40						
Acc. receivable	110						
Inventories	0	Paid-in capital	100				
Furnitures	50	Annual profit	50	TOTAL	150	TOTAL	200
TOTAL	220	TOTAL	220	Net income	50		

### Analysis of business transactions (example)

- Payment of general business expenses of 15 from the bank account
- → assets (bank -15)
- $\rightarrow$  "equity"  $\rightarrow$  + costs (other costs +15)

Balance sheet after operation 8						
Cash	20	Acc. payable	70			
Bank	40→ 25					
Inventories	0					
Acc. receivable	110	Paid-in capital	100			
Furnitures	50	Net income	50 <b>→</b> 35			
TOTAL	205	TOTAL	205			

Revenues 200
Revenues 200
TOTAL 200

- 9. The value of the furniture depreciates by 10 due to wear and tear
- → assets (furnitures -10)
- → "equity" → + costs (depreciation +10)

Balance sheet after operation 9						
Cash	20	Acc. payable	70			
Bank	25					
Inventories	0					
Acc. receivable	110	Paid-in capital	100			
Furnitures	50 <b>→</b> 40	Net income	35 → 25			
TOTAL	195	TOTAL	195			

ncome statement after operation 9							
Goods costs	150	Revenues	200				
Other costs	15						
Depreciation	10						
TOTAL	175	TOTAL	200				
Net income	25						

### Analysis of business transactions (transaction types)

### Two types of transactions can be distinguished:

- **financial transactions** that modify company's balance sheet without generating any income since a movement in assets/liabilities is offset by a countermovement in the assets/liabilities of equal value (transfers between various elements of the balance sheet or contributions and withdrawals made by the shareholders)
- economic transactions that increase or reduce the company's net income (and hence net assets value), modifying an asset/liability element without a asset/liability counterpart, thus generating revenues or costs.

### Examples:

- → + Assets / Assets (e.g. purchasing furniture with cash)
- → + Assets / + Liabilities (e.g. purchase of goods on credit)
- → Liabilities / Assets (e.g. payment of supplier invoices)
- → Liabilities / + Liabilities (e.g. transforming debt into equity)

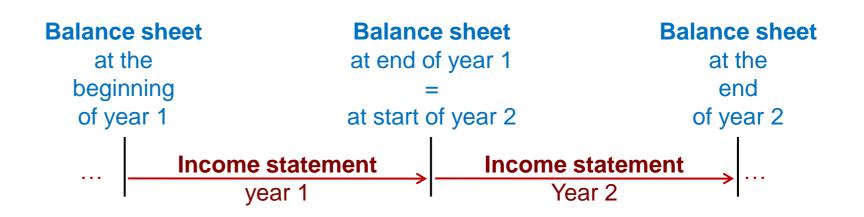
- → + Assets / + Revenues (e.g.: selling services on credit)
- → Liabilities / + Revenues (e.g. dissolution of provisions)
- → + Costs / Assets (e.g. payment of wages to workers)
- → + Costs / + Liabilities (e.g. creation of provisions)



### Balance sheet and income statement relationships

The balance sheet shows the state of the assets, liabilities and equity at a given date (usually the beginning and ending of a period). It is like a photo snapshot that shows the situation at a given moment but does not explain what happened to get there.

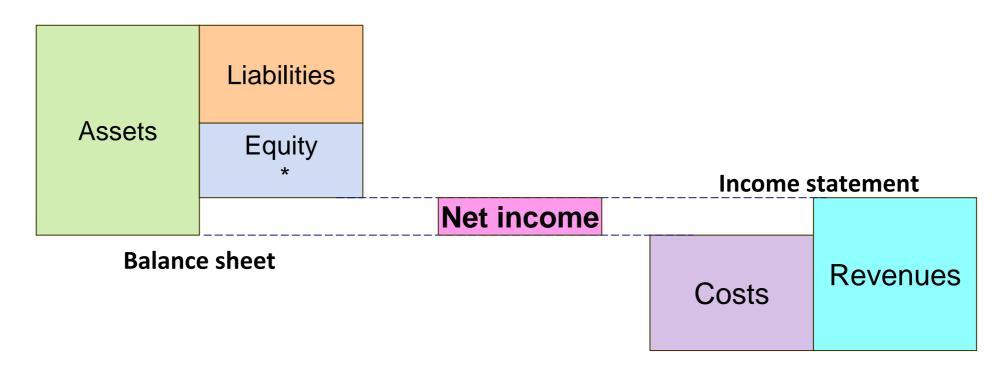
The income statement shows the net income generated in a period. It is like a movie that explains what happened (from an income perspective) between the starting and ending balance sheets, not only how much income was achieved but also how it was generated.





### Balance sheet and income statement relationships

Since costs and revenues correspond to reductions and increments of net worth:



At the end of the period (when closing the books), the net income is transferred to the balance sheet under equity as an annual profit (positive amount) or loss (negative amount).



<sup>\*</sup> Excluding the current year's result

### Balance sheet and income statement relationships

### When opening the accounts the next year:

- the balance sheets carries over the next year, with the only difference that annual income or loss is added to the retained earnings account → permanent accounts
- the income statement does not carry over the next year: all revenues and costs accounts are reset to zero in order to be able to measure the income generated in the next accounting period → temporary accounts

Ending balance sheet (December 31, Year 1)			Ending income	statemen	it (Year 1)		
Cash	20	Acc. payable	70	Goods costs	150	Revenues	200
Bank	25			Other costs	15		
Inventories	0			Depreciation	10		
Acc. receivable	110	Paid-in capital	100	TOTAL	175	TOTAL	200
Furnitures	40	Annual income	25	Net income	25		
TOTAL	195	TOTAL	195				





Beginning balance sheet (January 1, Year 2)						
Cash	20	Acc. payable	70			
Bank	25					
Inventories	0					
Acc. receivable	110	Paid-in capital	100			
Furnitures	40	Retained earnings	<b>25</b>			
TOTAL	195	TOTAL	195			

Beginning income statement (Year 2)



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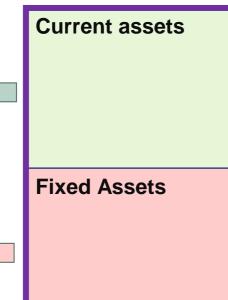
### Information obtainable from the financial statements

### Liquidity

Short term-assets are enough to cope < with short-term commitments?

### Solvency

Long-term assets are financed with long term sources?



Solvency

Assets structure provides

enough flexibility to cope

with economic changes?

**Short-term liabilities** 

Long term liabilities

Solvency

Financing choices

give autonomy and

acceptalbe risks?

**Equity** 

**Profitability** 

Return on capital (equity and total) is acceptable?

Solvency

**Enough capital and** reserves to absorb losses?

PFP Revenues

Costs of goods sold

**Gross profit** 

Other operating revenues

Other operating costs

**EBIT** 

Financial costs

Extraneous result

Extraordinary result

**EBT** 

**Taxes** 

**Net income** 



**Profitability** 

**Profit margins** are satisfying?



