



User Manual Document

Project: MarketLead.io
Client: RetroRabbit

Team: Valknut Solutions

Version: 1.1

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Revision History

Revision	Date	Author(s)	Description
1.0	27.7.2016	CJvV,KDH,QW	in progress
1.1	9.9.2016	CJvV,KDH,QW	Changed Project name. Updates for new use cases and modules
1.2	12.10.2016	CJvV,KDH,QW	Update manual according to feedback. Added new use cases. Updated the logo to the product logo.

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1 General Information

1.1 System Overview

MarketLead.io is a real time marketing and lead gathering application with multiple integration points from social media and other formats.

A business can manage and respond to leads and analyze their current customers. We expose and link companies to their future customers in an easy and pluggable manner.

This document contains information related to the use of the MarketLead.io system and how to use it. The purpose of the system is to gather information from various social media platforms (i.e. Facebook Messenger, Facebook Lead Ads and We chat). The data that was gathered can then be visualized in different graphs for analysts to view and gain insights from all of the integration points. Customers do not necessarily interact with our system directly but they can by completing the static lead form. 15 A marketer can register their different social media platforms to interact with the system through the website. The following documentation is a guide on how to interact and use the web interface for marketers, analysts and administrators and in one case the future customer. Working through this user manual can give anyone interacting with the web interface more information on how to use the system efficiently and correctly.

1.2 System Configuration

The main input of data to the system will be from the various social media platforms. Marketers and analysts will interact with the system by the use of the web interface.

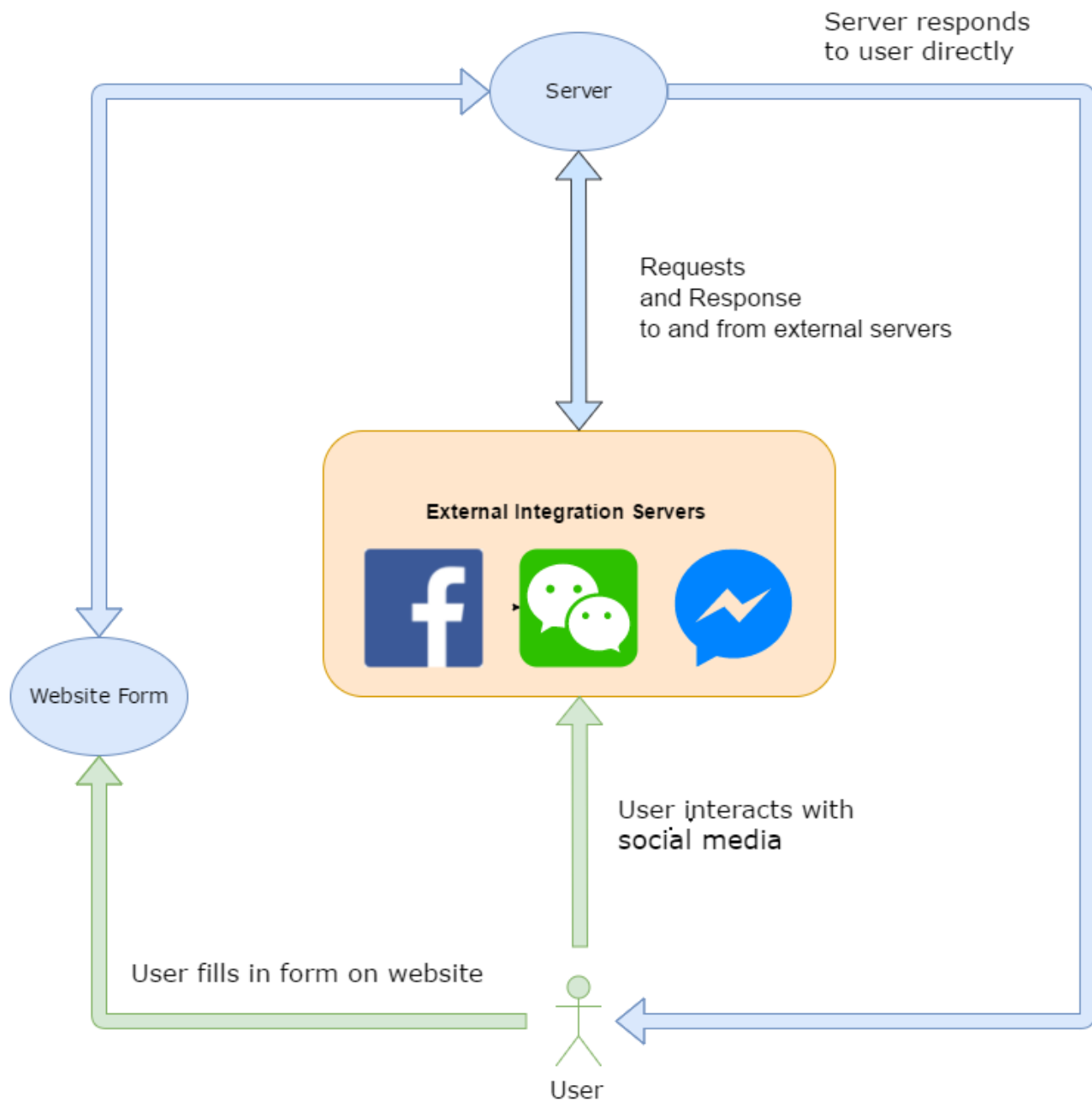


Figure 1: System overview

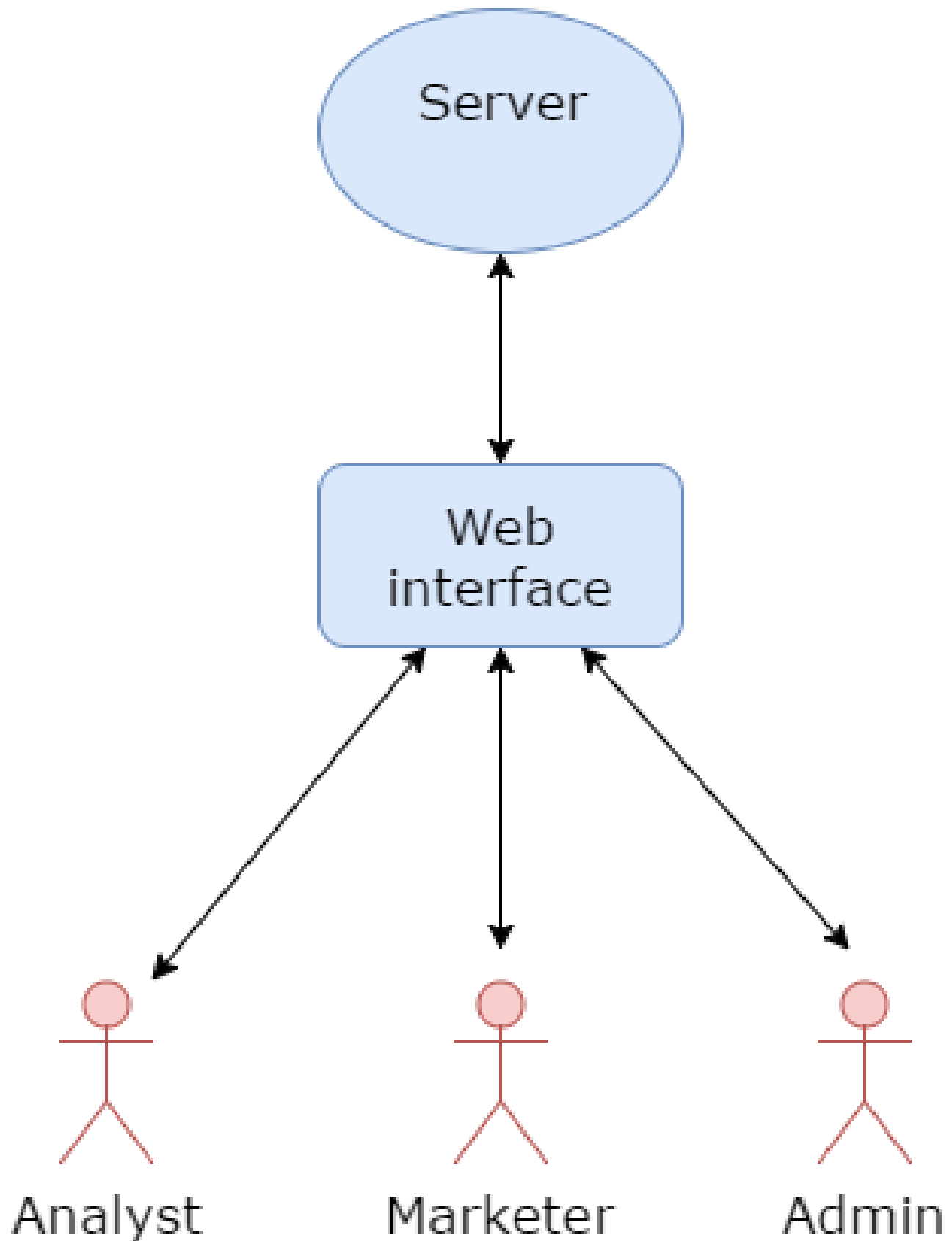


Figure 2: Stakeholders

1.3 Installation

The system does not have to be installed, however an up to date web browser is required to view the web site that interacts with the system. Mozilla Firefox or Google Chrome is recommended.

2 Getting Started

A user/client needs to be signed up for the various social media platforms that the system uses (Facebook, WeChat). Marketers should also have accounts with the various social media platforms in order to add hooks to the adverts and messenger accounts to interact with the system. Analysts will receive a login from an administrator of the system to be able to log into the system and see analytics.

Marketers and analysts can open their web browser (Mozilla Firefox/Google Chrome recommended) and navigate to MarketLead.io to get started with the various tasks. When the marketer/analyst is done using the system they can simply close the web browser window/tab to end their session with the system.

3 Using the system

Note: All screen shots were taken while using the Google Chrome browser.

3.1 Home

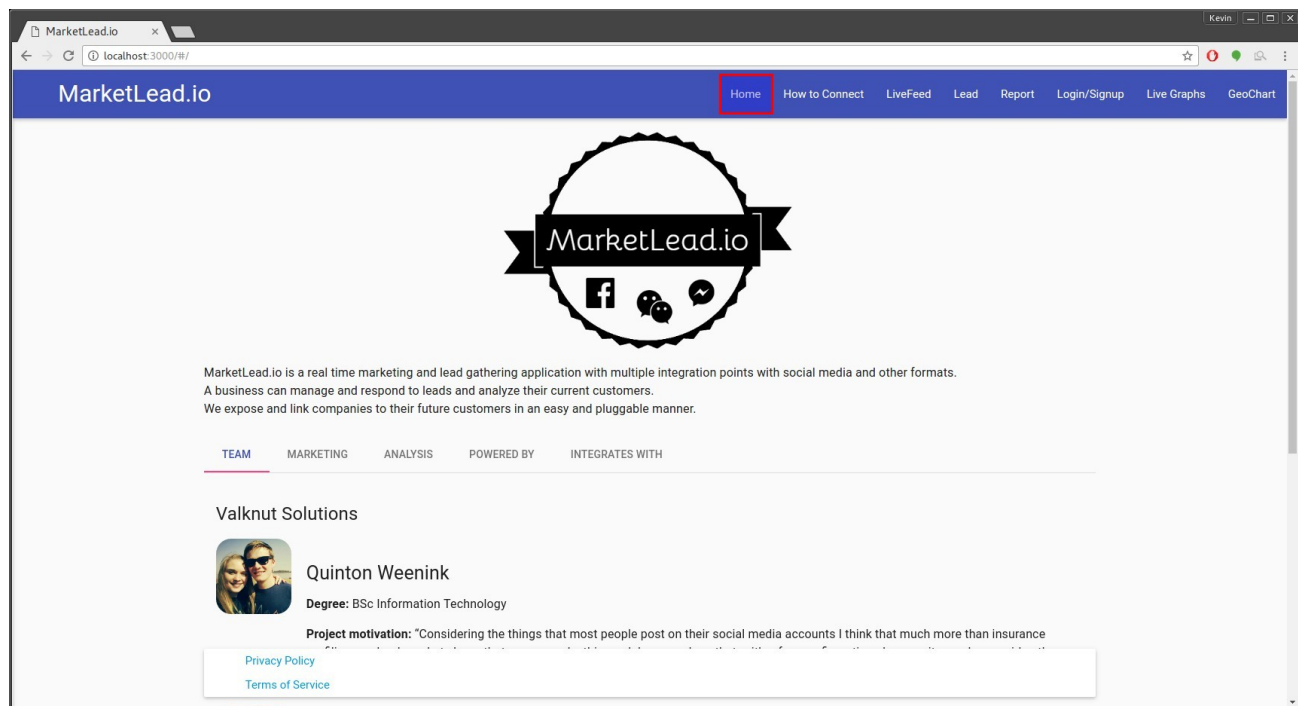


Figure 3: Home page

- This page will be loaded when first visiting the web page.
- General information about the system can be found here.

3.1.1 Team

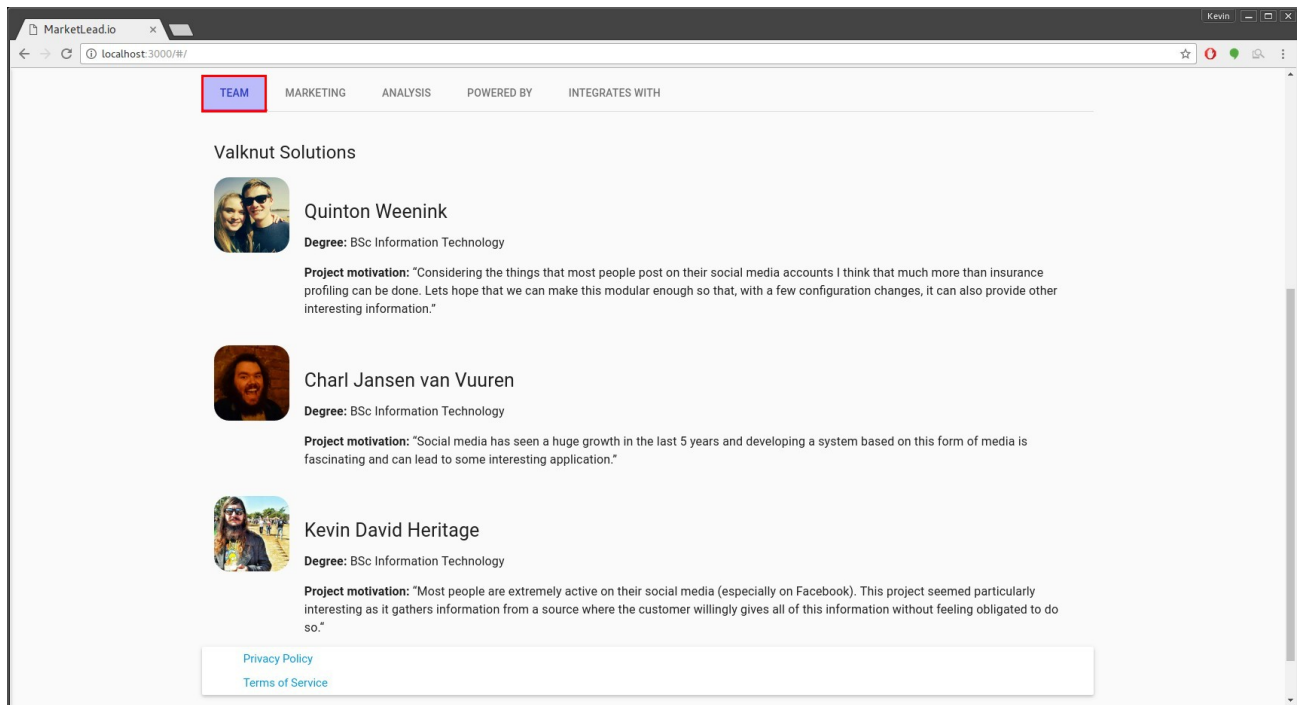


Figure 4: Home Page - Team

- On this page you can find information on the team that developed the platform.

3.2 Marketing

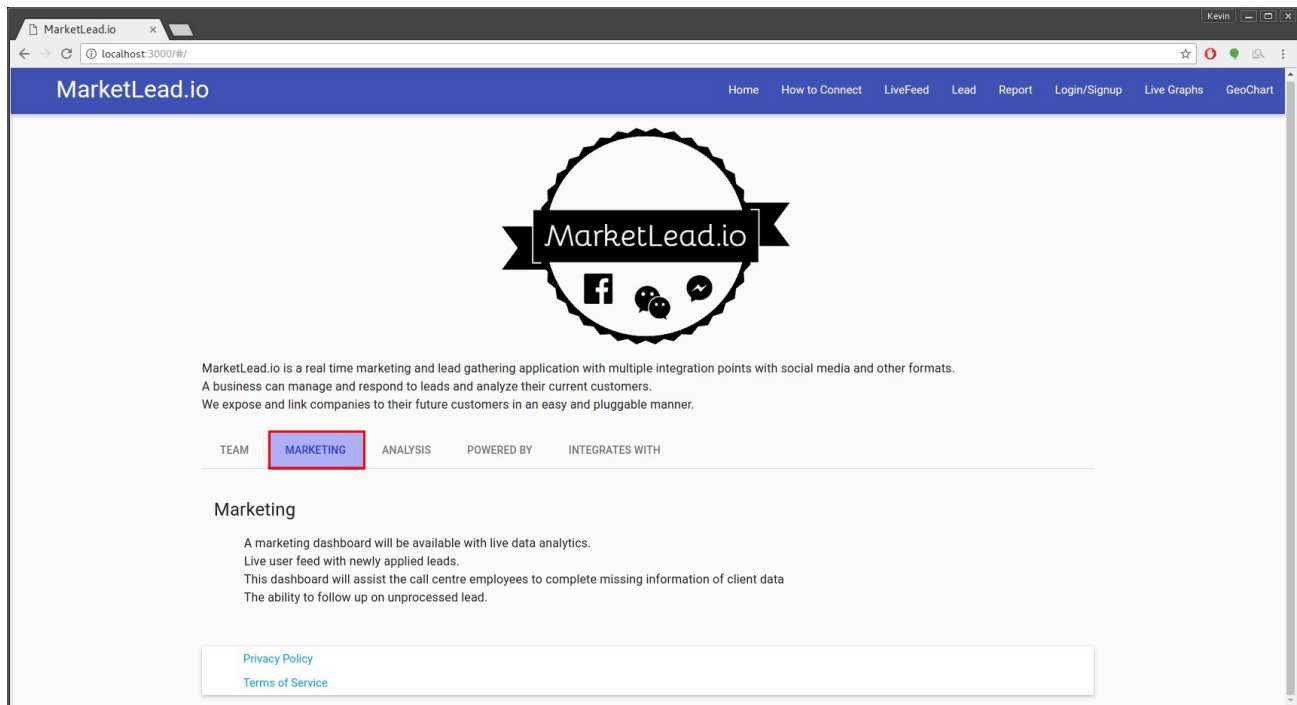


Figure 5: Home Page - Marketing

3.2.1 Analysis

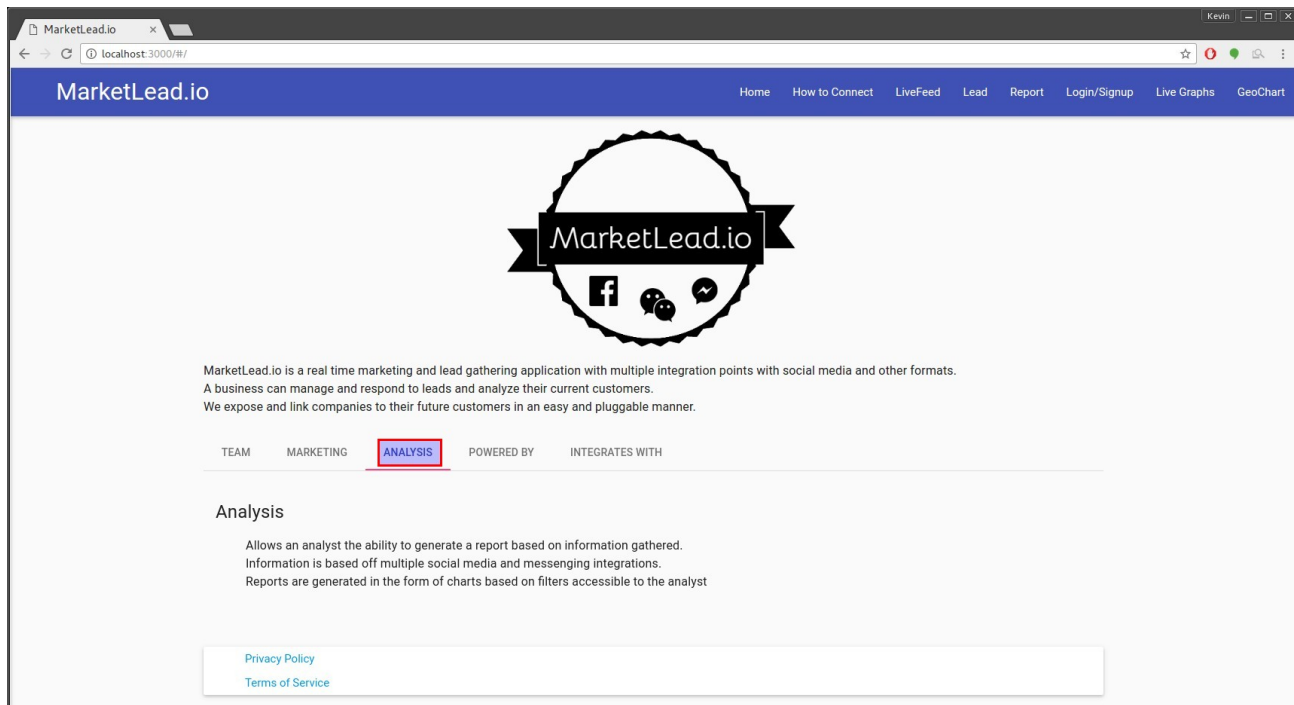


Figure 6: Home Page - Analysis

3.2.2 Powered By

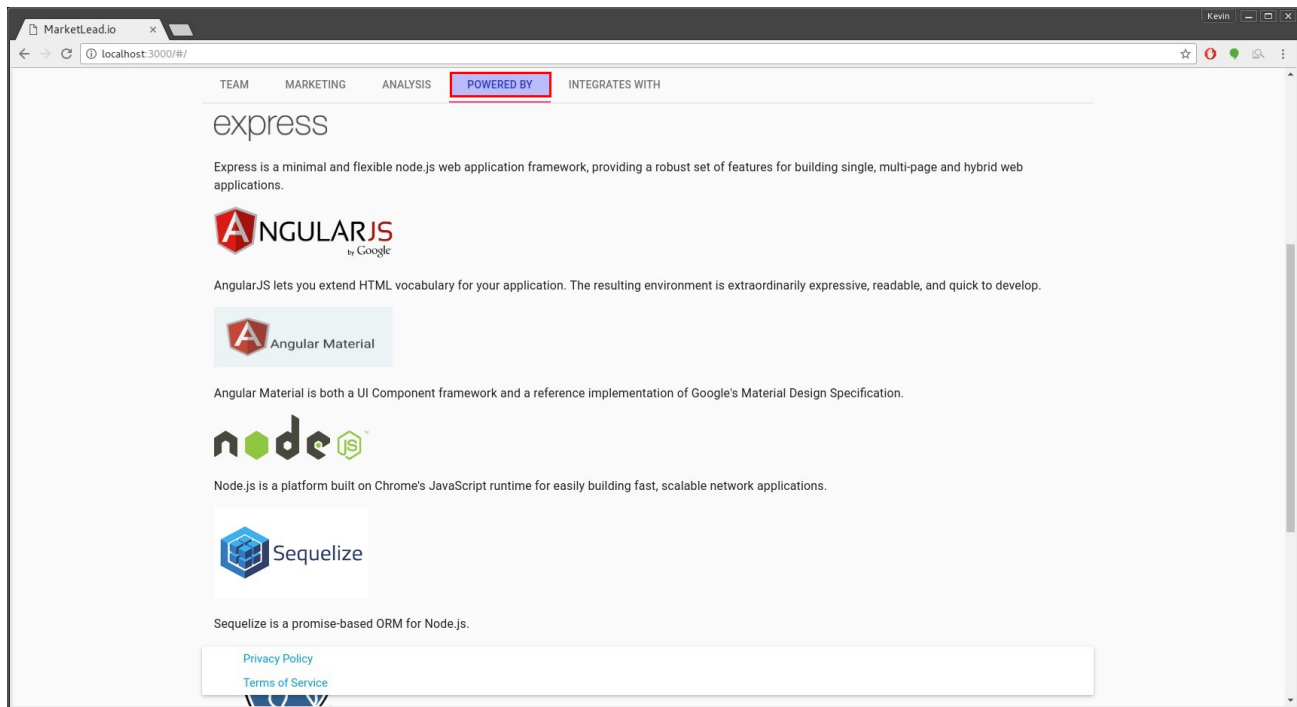


Figure 7: Home Page - Powered By

- Shows the technologies that were used to create the system.

3.2.3 Integrates With

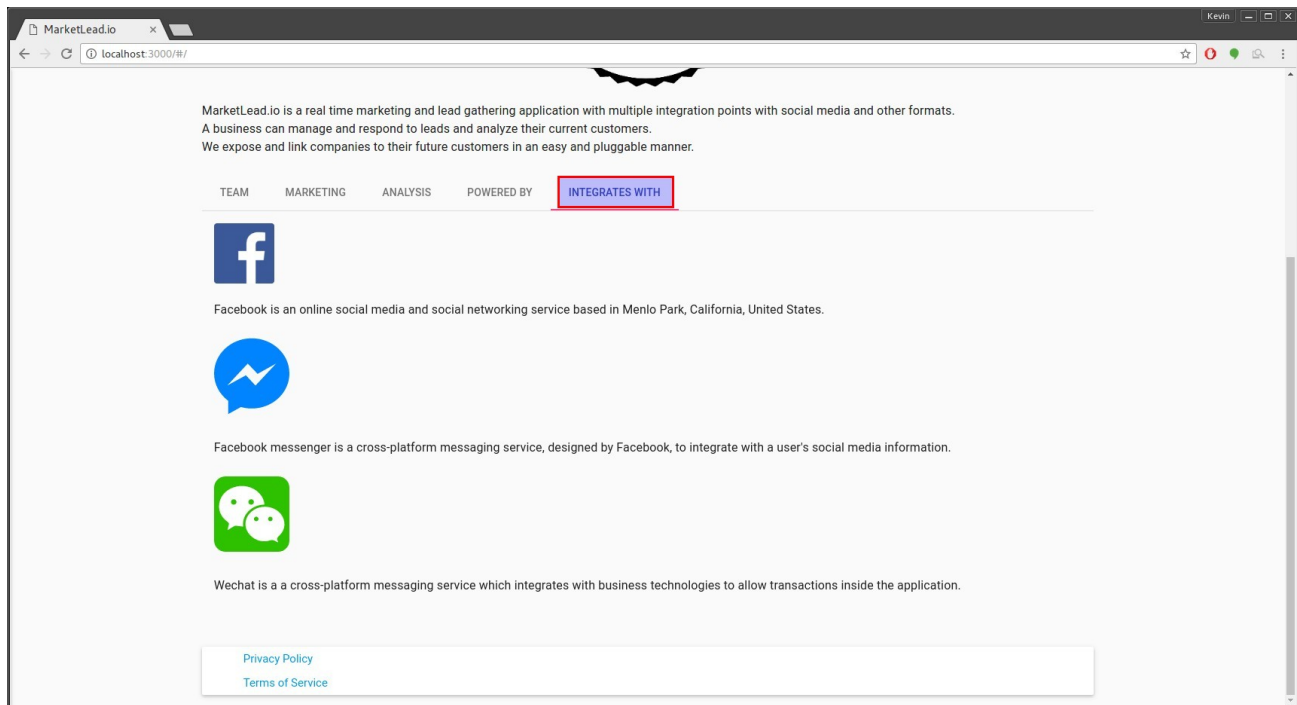


Figure 8: Home Page - Integrates With

- Social media platforms that are currently supported by the system.

3.3 How to Connect

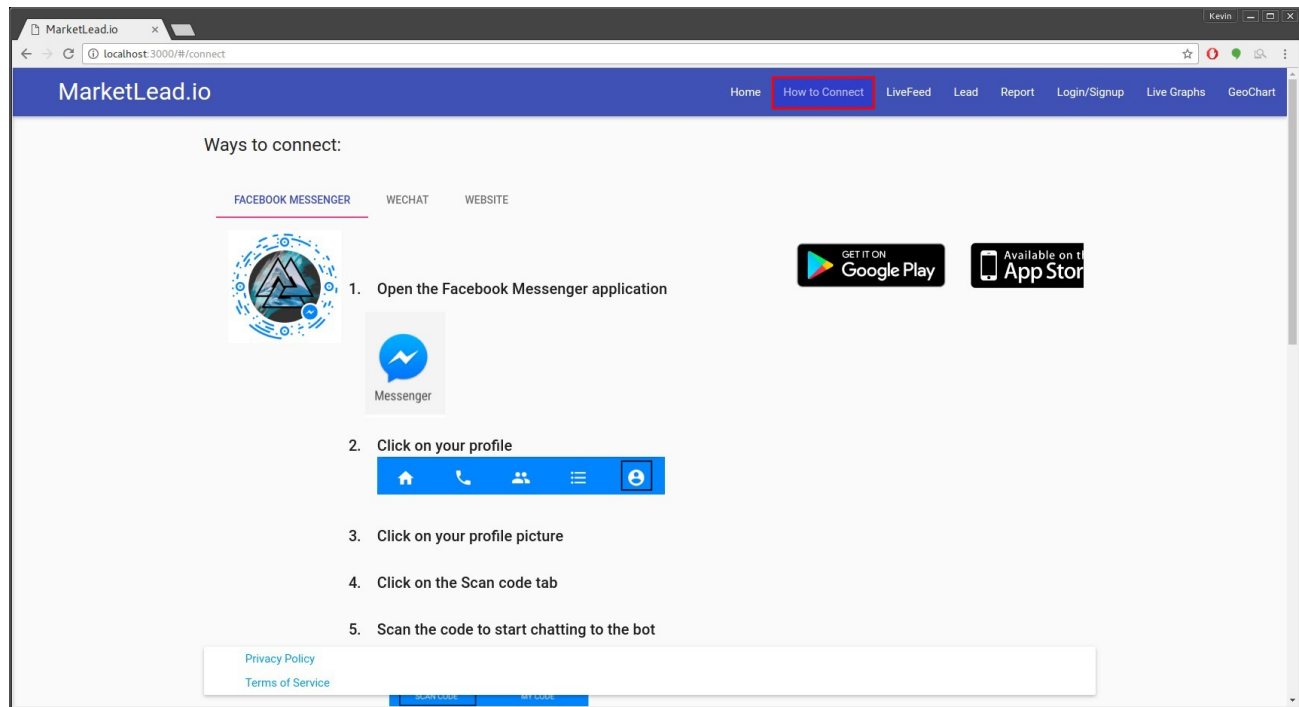


Figure 9: How to Connect

- This page gives users a guide on how they can interact with the system through the various social media platforms.

3.3.1 Facebook Messenger

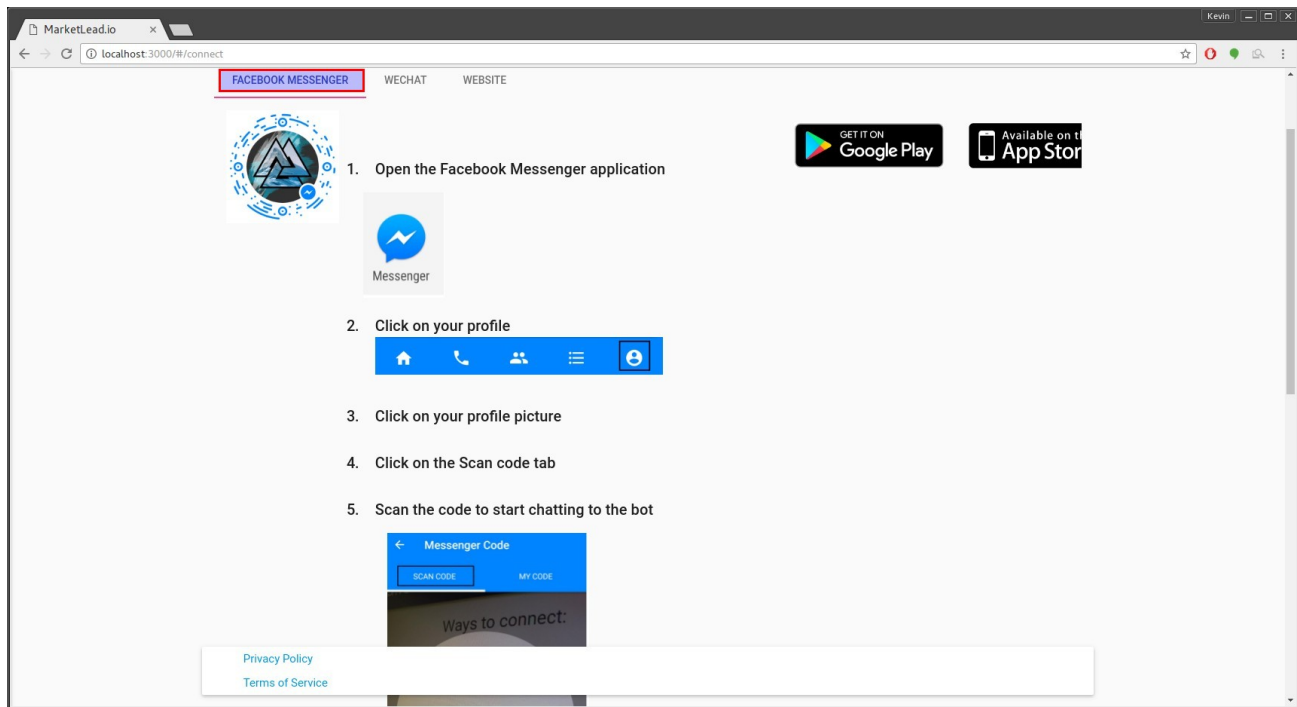


Figure 10: How to Connect - Facebook Messenger

- Gives the client a guide on how to connect with our Facebook Messenger bot.
- There are also links for downloading the Facebook Messenger application for Android and iOS on this page.

3.3.2 WeChat

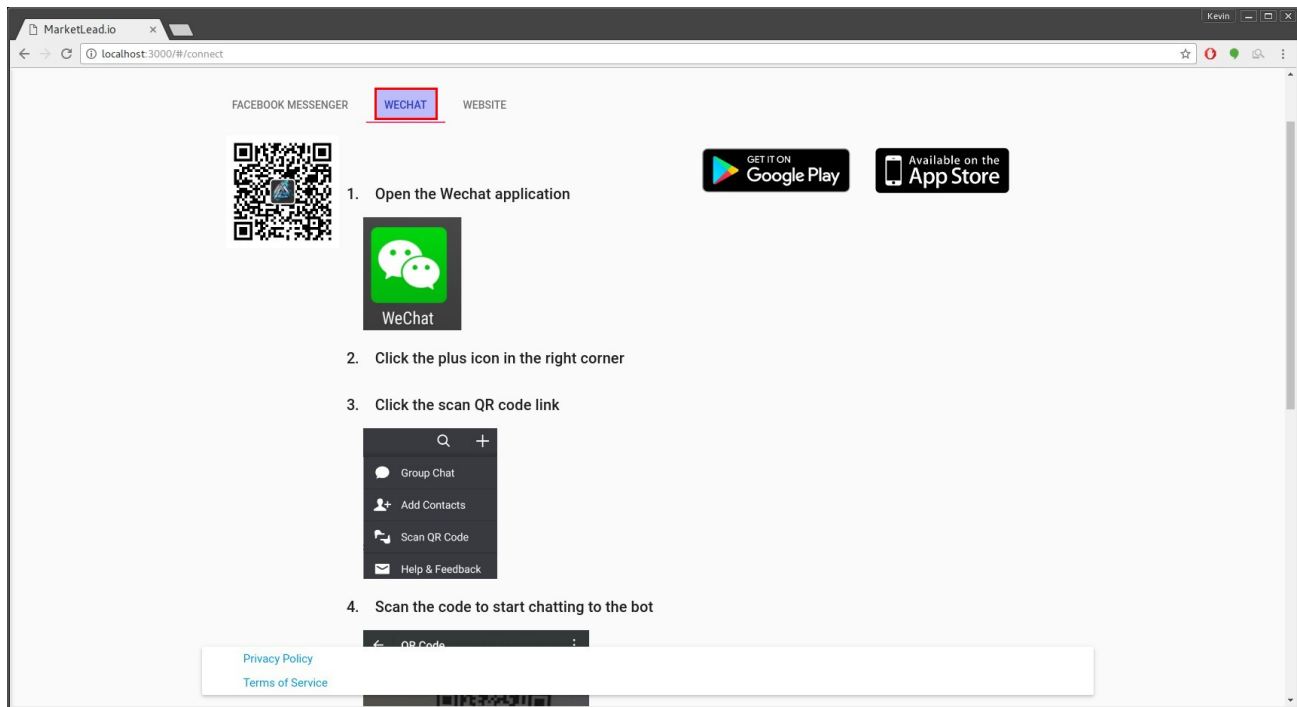


Figure 11: How to Connect - WeChat

- Gives the client a guide on how to connect with our WeChat messenger bot.
- There are also links for downloading the WeChat messenger application for Android and iOS on this page.

3.3.3 Website

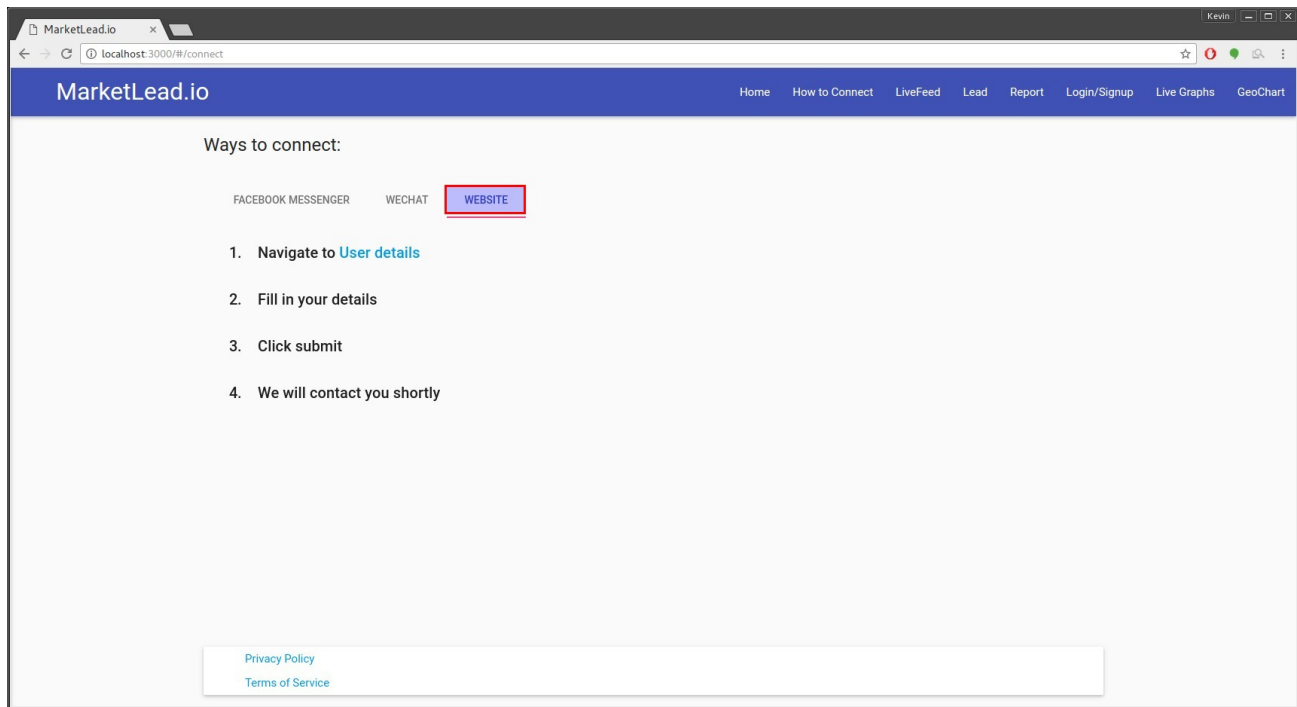


Figure 12: How to Connect - Website

- Gives a guide to the client on how to fill in a lead without having to use any social media platforms.
- This is useful for people that have no social media platforms that connect with our system.

3.4 Live Feed

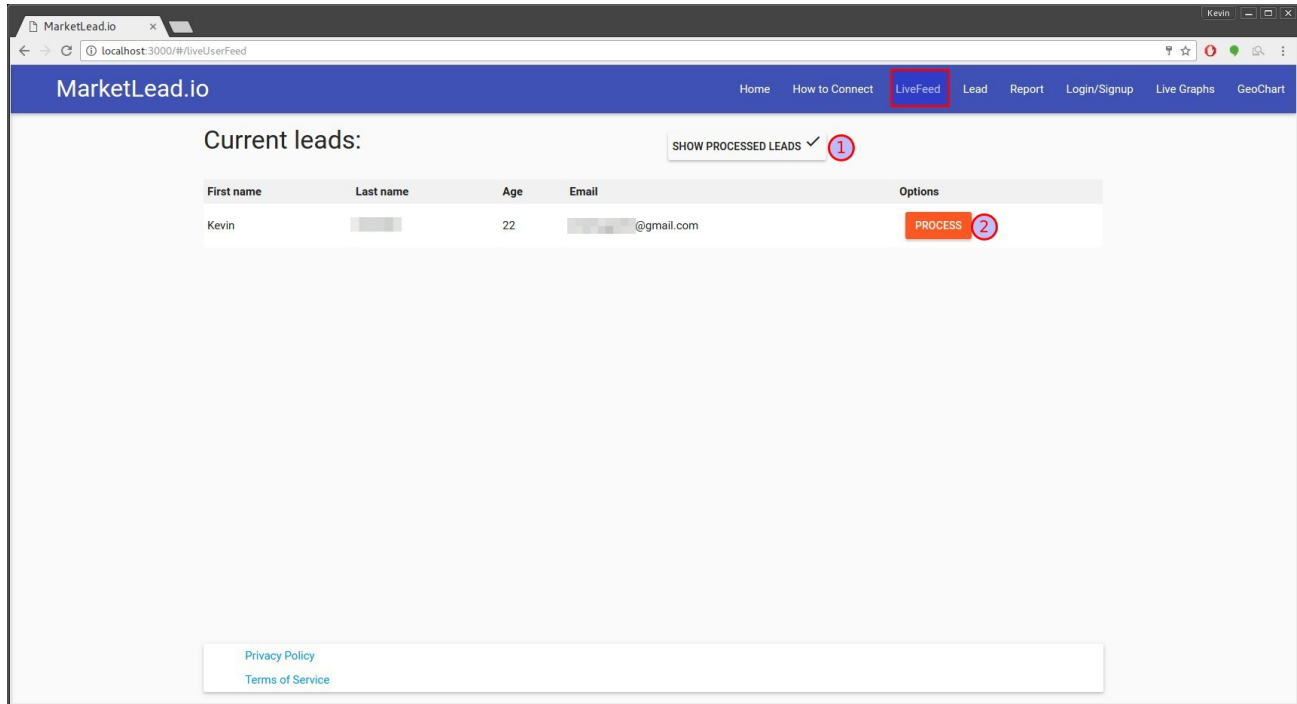


Figure 13: Live Feed

1. Will toggle the filter to show data that has/has not been processed yet.
2. Shows more information about the data record. Once clicked the following will appear.
3. Before you can view this page you need to be logged in as an analyst or administrator. (If you are not logged in it will take you to log in first)
4. Shows a live feed of leads and data coming in from the various social media platforms.
5. This page will automatically load new data as it reaches the system.
6. This page does not have to be refreshed.

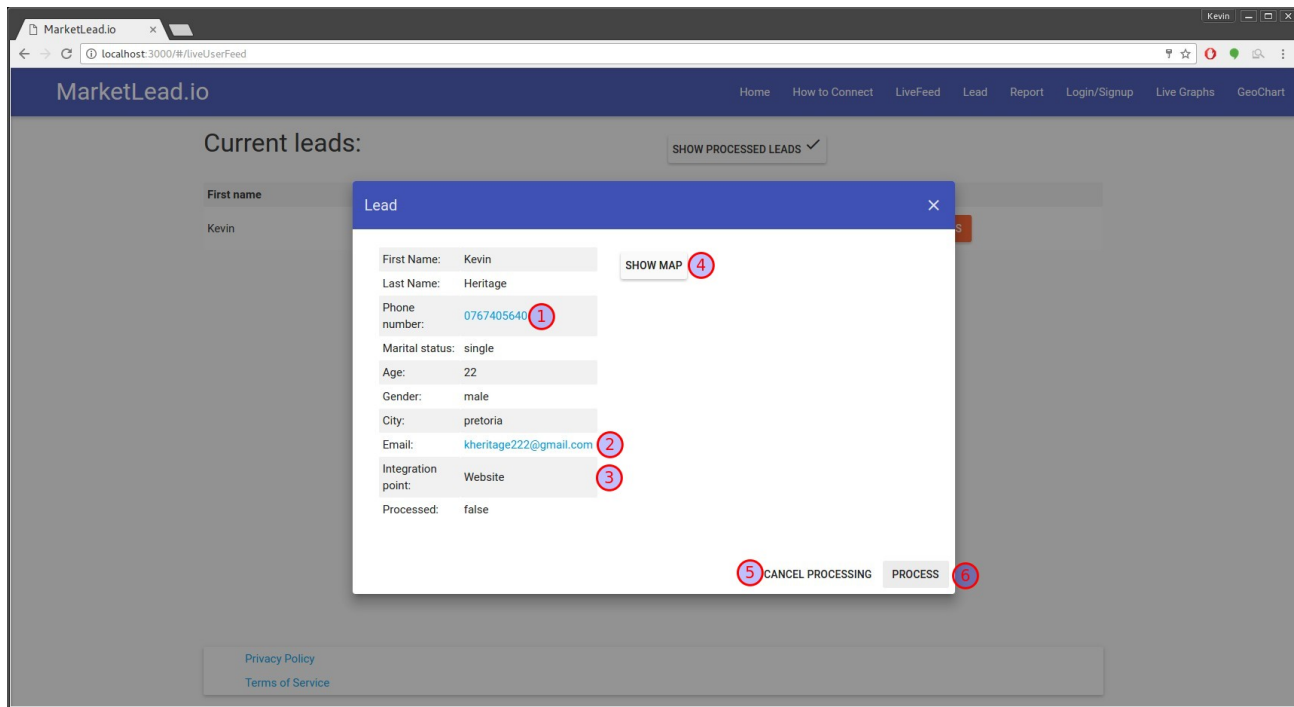


Figure 14: Live Feed - Processing of lead

1. When clicked it will open up the application on your computer dealing with phone numbers (Skype). If you are on a mobile device it will open up your phones dialer.
2. When clicked it will open your computers default e-mail client. Will also work on mobile.
3. Indicates from which point of integration the data came from.
4. Will generate a map using the City field to indicate what location the person lives in.
5. Clicking this button will not change the "Processed" from false to true but will just close the window.
6. Will mark the record as processed and will not be visible in the unprocessed leads filter.

3.5 Lead

MarketLead.io

Home How to Connect LiveFeed **Lead** Report Login/Signup Live Graphs GeoChart

Please enter your data and we will contact you back:

First name (1) Last name (2)

Contact number (3) Date of birth (4) YYYY-MM-DD

City (5) Pretoria Email (6)

Marital Status (7) Gender (8)

SUBMIT (9)

[Privacy Policy](#)
[Terms of Service](#)

Figure 15: Lead

Note when loading this page your browser will ask you if you wish to share your location with this site. This will only populate the city field. One can read the privacy policy on our use of your location. We do not save any other information other than the city.

1. Where the user should enter their first names.
2. Where the user should enter their last name.
3. Where the user should enter their phone number on which they can be contacted.
4. Where the user can select their date of birth from the dropdown or enter it manually.
5. This field should be auto populated if the user allowed the browser to share their location with the website. If the location is incorrect or the user did not share their location they will have to enter the city manually.
6. Where the user can enter their email address.
7. Where the user can select their marital status from the pre-populated drop down list.
8. Where the user can select their gender from the pre-populated drop down list.
9. Once all of the data has been entered the user can submit their data for processing.

3.6 Report

MarketLead.io

Home How to Connect LiveFeed Lead **Report** Login/Signup Live Graphs GeoChart

Generate a report

Report

Choose the information to display

☐ Age (1)

☐ Gender (2)

☐ Location (3)

☐ Marital Status (4)

☐ Signups Per Year (5)

Choose the type of graph to display

☐ Pie Chart (6)

☐ Bar Chart (7)

Geographical Information:

☒ GeoChart (8)

GENERATE REPORT (9)

[Privacy Policy](#)

[Terms of Service](#)

Figure 16: Report

Reports of the data can be generated from this page

1. Filters the report by clients age.
2. Filters the data by clients gender.
3. Filter the data by clients location.
4. Filters the data by clients marital status.
5. Filters the data by signups per year.
6. Specifies that a pie chart needs to be generated.
7. Specifies that a bar chart needs to be generated.
8. Specifies that a Geographical Chart needs to be generated.
Note: This option will not take any other fields and will generate a map with the number of clients from each city.
9. Generates the report based on the above data that was selected.

3.7 Login/Signup

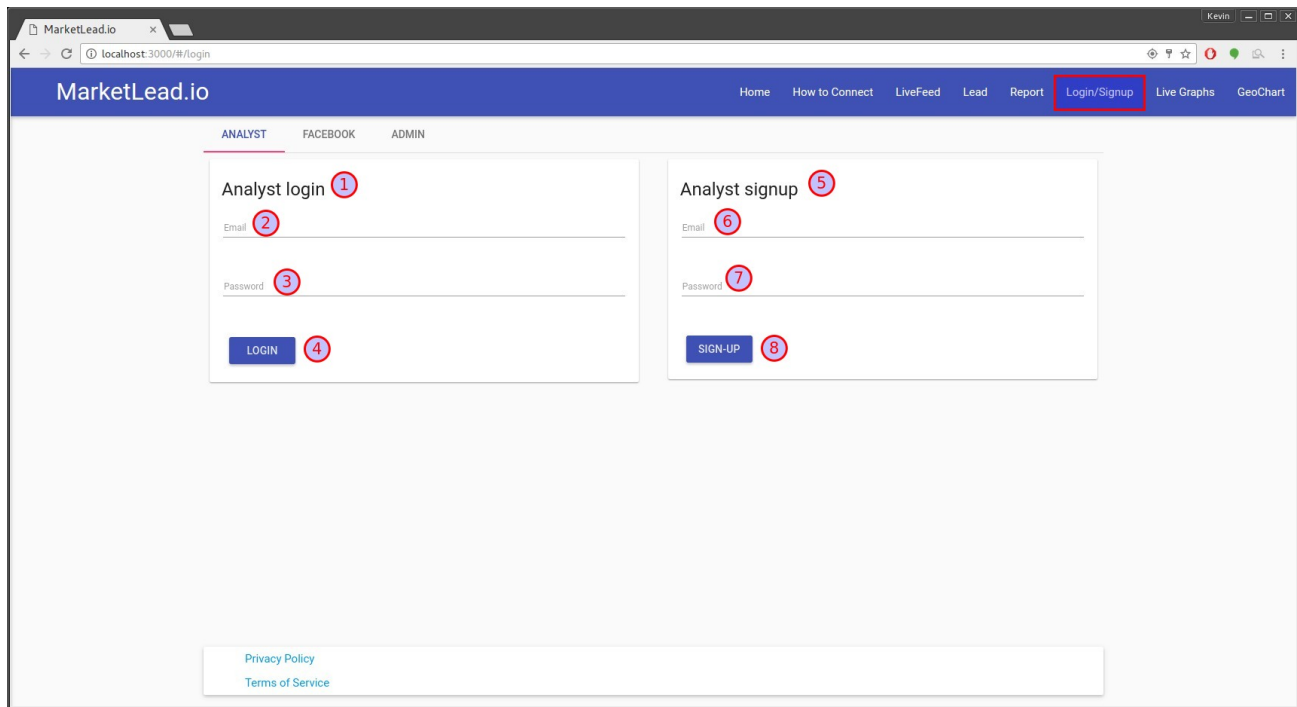


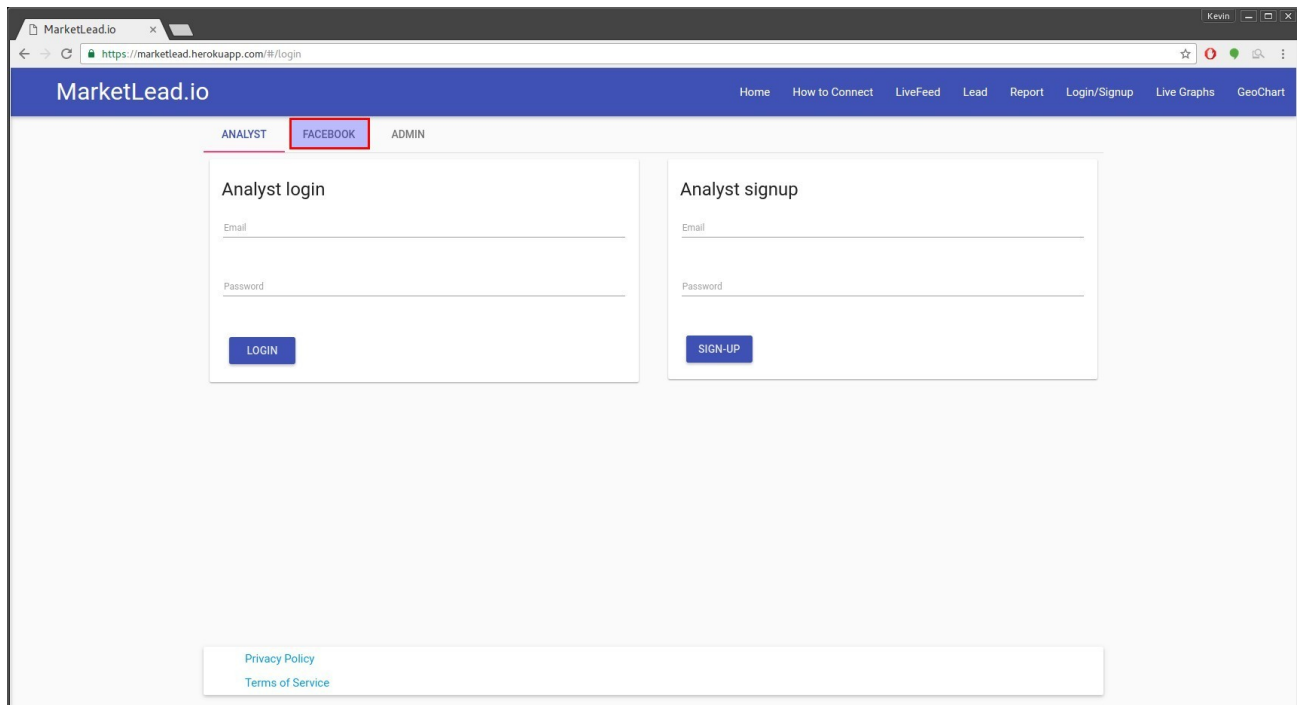
Figure 17: Login/Signup - Analyst

This is the page that will initially be loaded when navigating to the Login/Signup page

3.7.1 Analyst

1. Section for analyst to login if they already have an account on the website.
2. Where the analyst should enter their email that is registered on the system.
3. Where the analyst should enter their password associated with the email they entered.
4. Button to log them in for this session.
5. Section for analysts to sign up to use the system.
6. The email address they wish to sign up with.
7. The password they wish to associate with their email address to sign up.
8. Button to sign up the analyst. The analyst should then log in to the system following steps 1-4.

3.7.2 Facebook



The screenshot shows a web browser window with the URL <https://marketlead.herokuapp.com/#/login>. The page has a blue header with the MarketLead.io logo and navigation links: Home, How to Connect, LiveFeed, Lead, Report, Login/Signup, Live Graphs, and GeoChart. Below the header, there are three tabs: ANALYST, FACEBOOK (highlighted with a red box), and ADMIN. The main content area is divided into two columns. The left column is titled 'Analyst login' and contains an 'Email' input field, a 'Password' input field, and a blue 'LOGIN' button. The right column is titled 'Analyst signup' and contains an 'Email' input field, a 'Password' input field, and a blue 'SIGN-UP' button. At the bottom of the page, there are two links: 'Privacy Policy' and 'Terms of Service'.

Figure 18: Login/Signup - Facebook

This is specifically for when a marketer wants to link their Facebook page to send the lead ad data through to our system for processing. Once the login button is clicked facebook will load and let you log in.

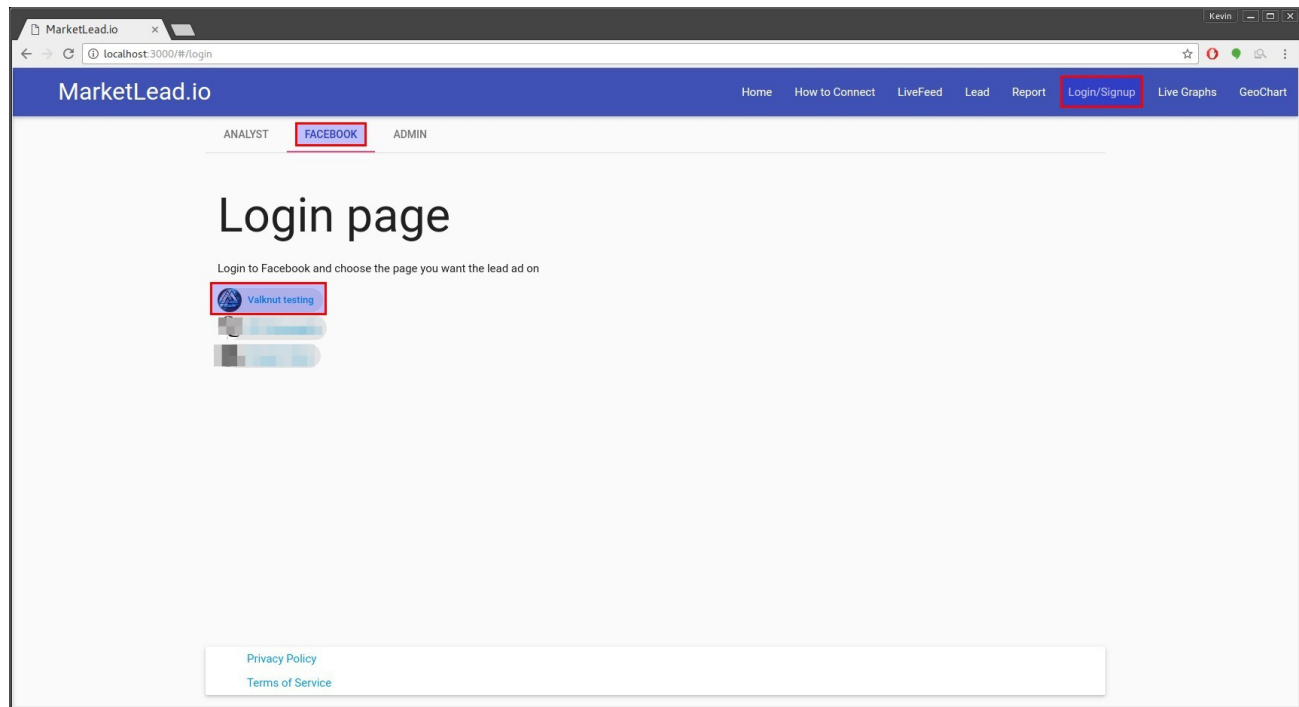


Figure 19: Login/Signup - Facebook Pages

Once logged in the page will load your pages. Select the page you wish to interact with our system. Once this page has been clicked it will send all of its data gathered from Lead Ads to our system for processing.

3.8 Live Graphs

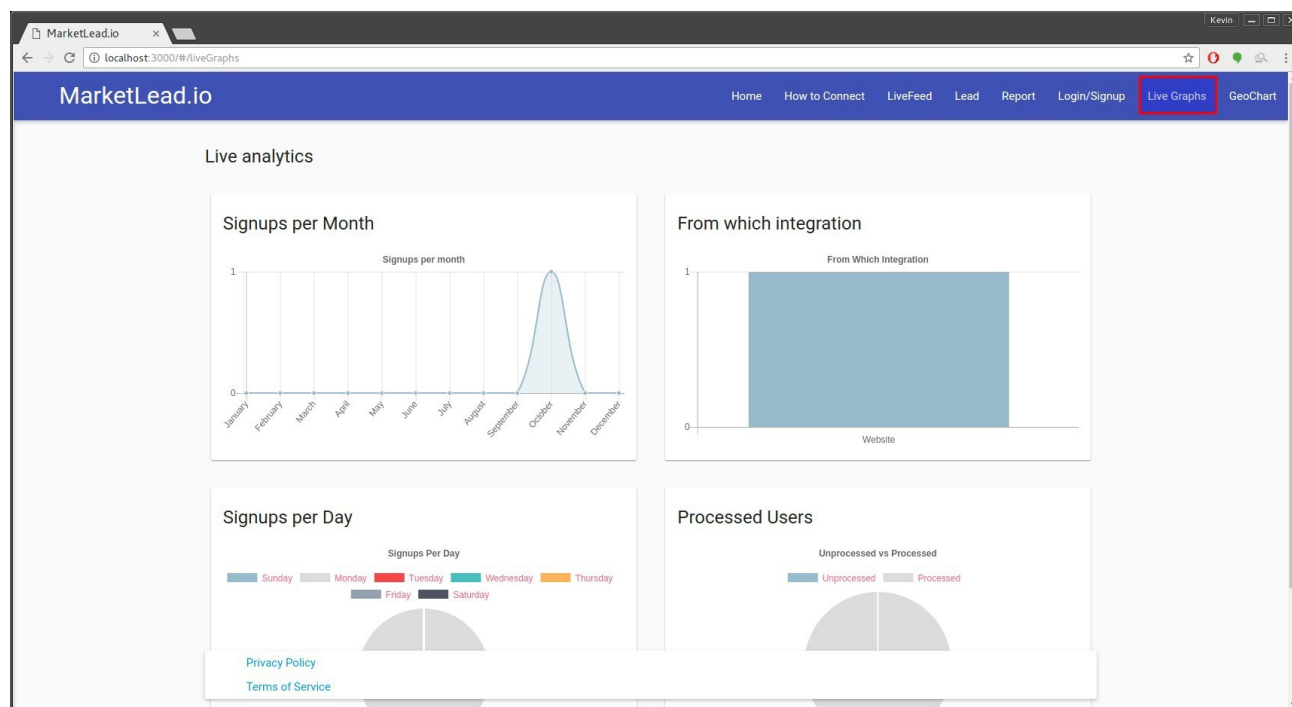


Figure 20: Live Graphs

- All of these graphs will update as data is caught by the server. (No need to refresh this page)
- Hovering over any of these graphs will give you some more information about the section you are hovering over.

3.9 GeoChart

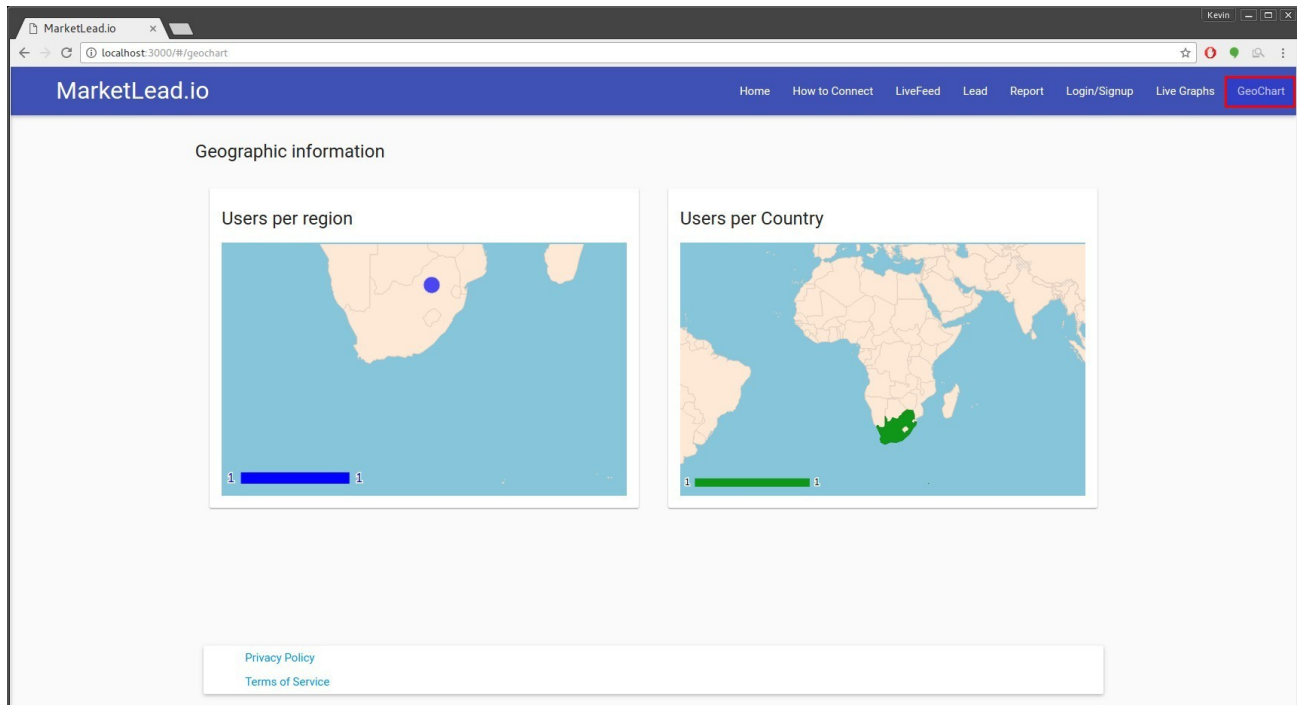


Figure 21: GeoChart

- These graphs will also update in real time as data is caught by the system. (No need to refresh)
- Hovering over sections of these graphs will also provide more information about the section you are hovering over.

4 Trouble Shooting

The steps below each problem is steps you can try to get the system working. One does not have to follow each step but can start from the top until the problem is resolved.

- If some component of the web interface stops working
 1. Press F5 on your keyboard to refresh the web page.
 2. Check your internet connection.
 3. Be patient if you have a slow internet connection.
- If you cannot access a part of the web interface
 1. Make sure you are logged in.
 2. Make sure that you are logged into the account with the appropriate permissions.
- If you cannot access the web interface at all
 1. Make sure you are connected to the internet.
 2. Refresh the page a few times.

5 References to other documentation

- Requirements specifications as per 12 October 2016
- Architecture Design as per 12 October 2016
- Facebook Lead adverts as per 12 October 2016