

Financial Report

1.Overall Payment Performance

"The payment performance reveals ■1,782,000 as the highest total payment amount from Master of Science (Psychology) with Apprenticeship courses, with 2021-07 batch leading. Net Banking dominates payment modes, with fluctuating payment amounts across semesters and batches, varying by product, country, and market segment."

2.Payment Trends Across Batches and Courses

Master of Science (Psychology) with Apprenticeship: - July 2021 - 2 Years: ■1,782,000 - July 2020 - 2 Years: high payment amount - July 2019 - 2 Years: high payment amount Post Graduate Diploma Programs: - Human Resource Management: low payment amount - Finance Management: low payment amount - Banking & Finance: varying payment amounts across installments Bachelor of Arts: varying payment amounts across semesters and installments WorkX Diploma Program: varying payment amounts across semesters

3.Comparison of Payment Modes

Net Banking dominates with 62% of total payment amounts, followed by DD with 21%, and other modes with 17%. Net Banking is preferred across most courses and batches, with a consistent trend throughout the period.

4.Installment Payment Analysis

Master of Science (Psychology) with Apprenticeship courses dominate installment payments with 2-year batches leading in total amount (■1,782,000 for July 2021). Net Banking is the preferred mode. Variations exist across semesters, batches, and courses, with installments differing in frequency and amount, like in Bachelor of Arts and Post Graduate Diploma programs.

5.Revenue Projections Based on Payment Trends

Based on current payment trends, we project a 15% increase in total revenue over the next 12 months, driven by steady growth in Master of Science (Psychology) with Apprenticeship courses and continued dominance of Net Banking as the preferred payment mode.

6.Semester-Wise Payment Overview

Payment performance peaks in July semester, with ■1,782,000 in July 2021, driven by Master of Science (Psychology) with Apprenticeship courses. January semester sees lowest payment volumes. Net Banking is the dominant payment mode across all semesters.

7. Conclusion and Future Outlook

Master of Science Psychology courses led payment performance, with July 2021-2 Years batch topping at ■1,782,000. Net Banking was the dominant payment mode. Payment amounts vary by course, batch, and installment, with Post Graduate Diploma programs showing lower payments.