# SOLVING AN OPTIMAL BUSINESS LOCATION PROBLEM

### In this project we will be determing the optimal location of a business in a city area by:

 Extracting the necessary data from the Madrid's City Hall and the Foursquare API.

Get the data

#### Work the data

 Making a segmentation by neighborhood and population characteristics in Madrid (Clustering).  Analyzing the results and extracting conclusions based on them.

Extract insights from the data

The data that was used contained information about the nationalities of the inhabitants of each neighborhood and the quantity of people by neighborhood:

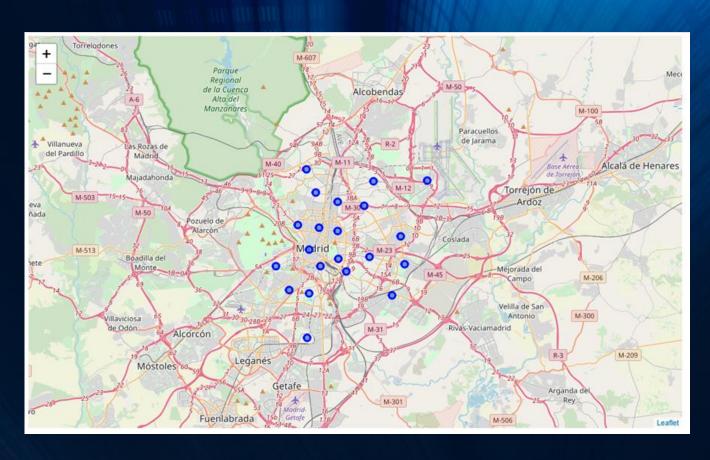
Country of P	Total Ciudad Ce	entro	Arganzuela	Retiro	Salamanca	Chamartin	Tetuán
Rumanía	450360	8150	7540	4800	7530	6800	14680
China	372760	15080	13560	5640	75.50	65.20	19880
Ecuador	239530	6470	7410	2650	6190	3800	13950
Venezuela	23 35 90	15630	9130	6380		98.30	13 100
Colombia	226180	9980	7170	4830	8030	5510	8220
Marrue co s	219090	11010	3900	1840		2800	13980
Italia	203080	30300	12190	8400	18170	10600	11940
Penú	188290	5630	5210	2530		4190	9650
Paraguay	186820	3640	4740	2370	5210	6570	33110
República Da	175110	3650	6540	2040	3440	32.20	22720
Honduras	159810	1490	2280	2320	3320	3370	7550

## In order to access the Foursquare API data, the raw data had to be transformed this into something useful for the API:

- A second dataframe was created
- The neighborhoods's names were included
- The latitude and longitude values of each neighborhood were added

Neighbor	Latitude	Ψ	Longitude
Centro	404153	47	-3707371
Arganzuela	404027	33	-3695403
Retiro	404080	72	-3676729
Salaman ca	40	43	-3677778
Chamartin	404533	33	-36775
Tetuán	404605	56	- 37
Chamberí	404327	92	-3697186
Fuencarral-E	404786	11	-3709722
Moncloa-Ara	404351	51	-3718765
Latina	404024	61	-3741294
Carabanchel	403836	69	-3727989
Useira	408813	36	-3706856
Puente de V	403982	04	-3669059
Moratalaz	404098	69	-3/544436
Ciudad Linea	40	45	-365

# Once the data was obtained, it was possible to draw the neighborhoods on a map:



## Then, the nearby venues by neighborhood were extracted along with their frecuencies of occurrence:

#### **VENUES BY NEIGHBORHOOD**

Neighborhoo	Neighborho: Ne	eighborho: Venue	Venue Latitu Venue Longi Venue Cate
Centro	40415347	-3707371 Plaza Mayor	4,0415E+16 -3,7076E+16 Plaza
Centro	40415347	-3707371 Mercado de	4,0415E+1E -3,709E+16 Market
Centro	40415347	-3707371 La Taberna d	4,0415E+16 -3,7081E+15 Other Night
Centro	40415347	-3707371 The Hat Mad	4,0414E+16 -8,7071E+14 Hotel
Centro	40415347	-3707371 Amorino	4,0416E+15 -3,7084E+16 Ice Cream Si
Centro	40415347	-3707371 BotĂ-n	4,0414E+15 -3,7051E+15 Spenish Bes
Centro	40415347	-3707371 Bar El Cogoll	4,0414E+15 -3,7067E+15 Spanish Res
Centro	40415347	-3707371 Chocolater A	4,0417E+16 -3,7069E+16 Chocolate Si
Centro	40415347	-3707371 Pinkleton &	4,0415E+15 -3,7091E+16 Wine Bar

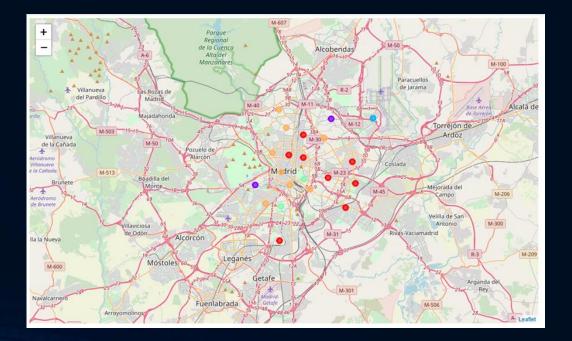
#### VENUES'S FRECUENCIES OF OCCURRANCE:

- ----Arganzuela----
- venue freq
- o Restaurant 0.10
- 1 Spanish Restaurant 0.09
- 2 Tapas Restaurant 0.05
- 3 Bakery 0.05
- 4 Grocery Store 0.05

### Finally, a dataframe containing the most common venues by neighborhood was created:

Neighborhood	1st Most Common Venue	2nd Most Common Venue	3rd Most Common Venue
Arganzuela	Restaurant	Spanish Restaurant	Bakery
Barajas	Hotel	Spanish Restaurant	Restaurant
Carabanchel	Burger Joint	Fast Food Restaurant	Pizza Place
Centro		Tapas Restaurant	Plaza
Chamartin	Spanish Restaurant	Restaurant	Pizza Place

After obtaining these data, clusters could be made:



#### This is a sample of what our final clusters looked like:

Barajas 💌	Neighbor	Cluster Labels	1st Most Common Venue	2nd Most Common Venue
3140	Centro	0	Spanish Restaurant	Tapas Restaurant
740	Villa de Valle	0	Food	Spanish Bestaurant
1910	Retiro	0	Spanish Restaurant	Supermarket
3370	Gudad Lines	0	Spanish Restaurant	Burger John
570	VicÃilvaro	0	Spanish Restaurant	Breakfast Spot
2580	Chamartin	0	Spanish Restaurant	Restaurant
920	Usera	0	Seafood Restaurant	Bubble Tea Shop
910	TetuĂjn	0	Spanish Restaurant	Brazilian Restaurant

#### Conclusions

 As far as we can see with this data, there are no Mexican populations registered in Madrid. However, in Cluster 1, it is possible to notice that there's a Mexican restaurant located in the "Centro" neighborhood, which is the town center.

- If a deeper exam is performed into this cluster, it is noticeable that its living population are mostly Latinos, mixed with some other Europeans, but mainly, the people living in this cluster come from south American countries. Apart of this fact, other kinds of Latin restaurants can be found, like Argentinian restaurants, tapas restaurants, and Italian restaurants. So, it is possible to tell that the inhabitants of this area like these kinds of food.
- By following this logic, if we would like to open a new Mexican restaurant in the city or any kind of restaurant in fact, it would only be necessary to find a where are the restaurants similar the one we want to open, study the population in that area, and find similar clusters of population in the city that don't have yet or have very few restaurants like the one we would like to open.
- In this example, clusters 4 and 5 could make a good match for our target population. Looking at the venues in these clusters, it is possible to find one Mexican restaurant, and a good bunch of fast food, Argentinian, and south American restaurants. So, in these clusters, it is possible to state that the existing restaurants matches the population's nationalities and tastes.
- In conclusion and taking into consideration the explanations given above as well as the data, it is highly possible that clusters 4 and five could be a good place to open our Mexican restaurants. As explained above, the same logic could apply to open other kind of restaurant or business in any other area of the city. It is only necessary to examine the existing businesses in our target area, and study the population, then compare these two factors with the same ones in areas where there are existing businesses like the one we want to open, and then verify if the matching is correct.

Miguel Ángel Barberán