

Title: Integrated Customer Sales and Support System

Phase 9: Reports, Dashboards & Security

1. Accounts Report

Purpose:

To list all Accounts with key details such as Industry, Owner, and Contact info.

Steps:

1. Go to **App Launcher** → **Reports** → **New Report**
2. **Category:** Accounts & Contacts
3. **Report Type:** Accounts
4. Click **Continue** → opens Report Builder

Select Fields:

- Account Name
- Owner
- Phone
- Website
- Industry
- Created Date

Filters:

- Optional – no filters applied

Format:

- Tabular (Table) – kept as table for this project

Run & Save:

- Click **Run** → preview table
- Click **Save & Run**
 - **Report Name:** Project Accounts Report
 - **Folder:** Public Reports (or Private Reports if Public not available)



Report: Accounts
Project Accounts Report
List of all accounts for project

Total Records
8

	Account Owner ▾	Account Name ▾	Last Modified Date ▾	Phone ▾	Industry ▾	Created Date ▾
1	Ramya Sree Pappireddy	Test Premier Customer	9/21/2025	📞 -	-	9/21/2025
2	Ramya Sree Pappireddy	Acme Corporation	9/23/2025	📞 -	Manufacturing	9/23/2025
3	Ramya Sree Pappireddy	ABC Corp	9/25/2025	📞 -	-	9/25/2025
4	Ramya Sree Pappireddy	XYZ Ltd	9/25/2025	📞 -	-	9/25/2025
5	Ramya Sree Pappireddy	PQR Industries	9/25/2025	📞 -	-	9/25/2025
6	Ramya Sree Pappireddy	ABC Corp	9/25/2025	📞 987654321	Technology	9/25/2025
7	Ramya Sree Pappireddy	XYZ Ltd	9/25/2025	📞 (912) 345-6789	Finance	9/25/2025
8	Ramya Sree Pappireddy	PQR Industries	9/25/2025	📞 99887766	Healthcare	9/25/2025

2. Contacts Report

Purpose:

To list all Contacts along with their associated Accounts and key details.

Steps:

1. Go to **Reports** → **New Report**
2. **Category:** Accounts & Contacts
3. **Report Type:** Contacts & Accounts
4. Click **Continue** → opens Report Builder

Select Fields:

- Contact Name
- Account Name
- Email
- Phone
- Title / Role
- Created Date

Filters:

- Optional – no filters applied

Format:

- Tabular

Run & Save:

- Click **Run** → preview table
- Click **Save & Run**
 - **Report Name:** Project Contacts Report
 - **Folder:** Public Reports

Report: Contacts & Accounts Project Contacts Report										
Total Records 5										
	Salutation	First Name	Last Name	Title	Account Name	Mailing Street	Mailing City	Phone	Email	Account Owner
1	-	Ravi	Kumar	-	Acme Corporation	Nabikot,Kadapa,Andhra pradesh	Kadapa	09493426562	ramyasreepappireddy2005@gmail.com	Ramya Sree Pappireddy
2	Mr.	KEVIN	JOE	-	Acme Corporation	-	-	-	-	Ramya Sree Pappireddy
3	-	John	doe	-	XYZ Ltd	-	-	-	john@example.com	Ramya Sree Pappireddy
4	-	Alice	Smith	-	PQR Industries	-	-	-	alice@example.com	Ramya Sree Pappireddy
5	-	Ravi	Reddy	-	-	-	-	-	ravi@example.com	-

3. Cases Report

Purpose:

To list all Cases with key details including Status, Priority, and Owner.

Steps:

1. Go to **Reports** → **New Report**
2. **Category:** Customer Support Reports
3. **Report Type:** Cases (or Cases with Accounts)
4. Click **Continue** → opens Report Builder

Select Fields:

- Case Number
- Subject
- Status
- Priority
- Account Name
- Contact Name
- Created Date
- Owner

Filters:

- Optional – no filters applied

Format:

- Tabular

Run & Save:

- Click **Run** → preview table
- Click **Save & Run**
 - **Report Name:** Project Cases Report
 - **Folder:** Public Reports

Report: Cases Project Cases Report														Enable Field Editing		🔍	
Case Owner	Account Name	Subject	Date/Time Opened	Age	Open	Closed	Phone	Contact	Created Date	Case Owner Alias	Case Number	Priority	Contact Name				
Ong'arm EPIC	United Oil & Gas Corp	Leviger issue was mechanical issue	9/10/2025, 10:16 AM	3/2	<input checked="" type="checkbox"/>	<input type="checkbox"/>	📞 (212) 842-5500		9/10/2025	DEPIC	00001024	Low	Lauren Isopier				
Ong'arm EPIC	United Oil & Gas Corp	Electric surge damaging adjacent equipment	9/10/2025, 10:16 AM	-9.958	<input type="checkbox"/>	<input checked="" type="checkbox"/>	📞 (212) 842-5500		9/10/2025	DEPIC	00001023	High	Stella Pavlova				
Ong'arm EPIC	United Oil & Gas Corp	Signal panel on GC5060 blinks intermittently	9/10/2025, 10:16 AM	-9.958	<input type="checkbox"/>	<input checked="" type="checkbox"/>	📞 (212) 842-5500		9/10/2025	DEPIC	00001022	Medium	Stella Pavlova				
Ong'arm EPIC	United Oil & Gas Corp	Generator GC5060 platform structure is weakening	9/10/2025, 10:16 AM	-9.958	<input type="checkbox"/>	<input checked="" type="checkbox"/>	📞 (212) 842-5500		9/10/2025	DEPIC	00001021	High	Stella Pavlova				
Ong'arm EPIC	Burlington Textiles Corp of America	Power generation below stated level	9/10/2025, 10:16 AM	-9.958	<input type="checkbox"/>	<input checked="" type="checkbox"/>	📞 (336) 222-7000		9/10/2025	DEPIC	00001020	Medium	Jack Rogers				
Ong'arm EPIC	Burlington Textiles Corp of America	Structural failure of generator base	9/10/2025, 10:16 AM	-9.958	<input type="checkbox"/>	<input checked="" type="checkbox"/>	📞 (336) 222-7000		9/10/2025	DEPIC	00001019	High	Jack Rogers				
Ong'arm EPIC	Edge Communications	Cannot start generator after electrical failure	9/10/2025, 10:16 AM	-9.958	<input type="checkbox"/>	<input checked="" type="checkbox"/>	📞 (512) 757-6000		9/10/2025	DEPIC	00001018	Medium	Sean Forbes				
Ong'arm EPIC	Edge Communications	Shutting down of generator	9/10/2025, 10:16 AM	-9.958	<input type="checkbox"/>	<input checked="" type="checkbox"/>	📞 (512) 757-6000		9/10/2025	DEPIC	00001017	Medium	Sean Forbes				
Ong'arm EPIC	GenePoint	Maintenance guidelines for generator unclear	9/10/2025, 10:16 AM	372	<input checked="" type="checkbox"/>	<input type="checkbox"/>	📞 (850) 867-3450		9/10/2025	DEPIC	00001016	Low	Edna Frank				
Ong'arm EPIC	United Oil & Gas, Singapore	Frequent mechanical breakdown	9/10/2025, 10:16 AM	-9.958	<input type="checkbox"/>	<input checked="" type="checkbox"/>	📞 (850) 450-8810		9/10/2025	DEPIC	00001015	Medium	Liz D'Cruz				
Ong'arm EPIC	Grand Hotels & Resorts Ltd	Delay in installation, spare parts unavailable	9/10/2025, 10:16 AM	-9.958	<input type="checkbox"/>	<input checked="" type="checkbox"/>	📞 (312) 596-1000		9/10/2025	DEPIC	00001014	High	John Bond				
Ong'arm EPIC	Grand Hotels & Resorts Ltd	Starting up generator consumes excessive power	9/10/2025, 10:16 AM	-9.958	<input type="checkbox"/>	<input checked="" type="checkbox"/>	📞 (312) 596-1000		9/10/2025	DEPIC	00001013	Medium	John Bond				
Ong'arm EPIC	University of Arizona	Repeated motor breakdown while shutting off	9/10/2025, 10:16 AM	-9.958	<input type="checkbox"/>	<input checked="" type="checkbox"/>	📞 (520) 773-9050		9/10/2025	DEPIC	00001012	Medium	Jane Grey				
Ong'arm EPIC	United Oil & Gas, Singapore	Electronic panel filling loose	9/10/2025, 10:16 AM	-9.958	<input type="checkbox"/>	<input checked="" type="checkbox"/>	📞 (850) 450-8810		9/10/2025	DEPIC	00001011	Medium	Liz D'Cruz				
Ong'arm EPIC	United Oil & Gas, Singapore	Maintenance guidelines for generator unclear	9/10/2025, 10:16 AM	-9.958	<input type="checkbox"/>	<input checked="" type="checkbox"/>	📞 (850) 450-8810		9/10/2025	DEPIC	00001010	Low	Tom Ripley				
Ong'arm EPIC	United Oil & Gas, UK	Mechanical maintenance guidelines for generator misleading	9/10/2025, 10:16 AM	-9.958	<input type="checkbox"/>	<input checked="" type="checkbox"/>	📞 +44 191 4956203		9/10/2025	DEPIC	00001009	Medium	Ashley James				
Ong'arm EPIC	Grand Hotels & Resorts Ltd	Customer service for portable generators needs beefing up	9/10/2025, 10:16 AM	-9.958	<input type="checkbox"/>	<input checked="" type="checkbox"/>	📞 (312) 596-1000		9/10/2025	DEPIC	00001008	Low	Tim Barr				
Ong'arm EPIC	Grand Hotels & Resorts Ltd	Structural breakdown of rotor assembly	9/10/2025, 10:16 AM	-9.958	<input type="checkbox"/>	<input checked="" type="checkbox"/>	📞 (312) 596-1000		9/10/2025	DEPIC	00001007	Medium	Tim Barr				
Ong'arm EPIC	GenePoint	Generator assembly instructions unclear	9/10/2025, 10:16 AM	-9.958	<input type="checkbox"/>	<input checked="" type="checkbox"/>	📞 (850) 867-3450		9/10/2025	DEPIC	00001006	Low	Edna Frank				
Ong'arm EPIC	Express Logistics and Transport	Electrical circuit malfunctioning	9/10/2025, 10:16 AM	-9.958	<input type="checkbox"/>	<input checked="" type="checkbox"/>	📞 (503) 421-7800		9/10/2025	DEPIC	00001005	Medium	Josh Davis				
Ong'arm EPIC	Express Logistics and Transport	Maintenance guidelines for generator unclear	9/10/2025, 10:16 AM	-9.958	<input type="checkbox"/>	<input checked="" type="checkbox"/>	📞 (503) 421-7800		9/10/2025	DEPIC	00001004	Medium	Babara Levy				
Ong'arm EPIC	Express Logistics and Transport	Easy installation process	9/10/2025, 10:16 AM	-9.958	<input type="checkbox"/>	<input checked="" type="checkbox"/>	📞 (503) 421-7800		9/10/2025	DEPIC	00001003	Low	Babara Levy				
Ong'arm EPIC	United Oil & Gas Corp	Seeking guidance on electrical wiring installation for GC5060	9/10/2025, 10:16 AM	372	<input checked="" type="checkbox"/>	<input type="checkbox"/>	📞 (212) 842-5500		9/10/2025	DEPIC	00001002	Low	Stella Pavlova				
Ong'arm EPIC	Edge Communications	Starting generator after electrical failure	9/10/2025, 10:16 AM	-9.958	<input type="checkbox"/>	<input checked="" type="checkbox"/>	📞 (512) 757-6000		9/10/2025	DEPIC	00001000	High	Rose Gonzalez				
Ong'arm EPIC	United Oil & Gas Corp	Performance inadequate for second consecutive week	9/10/2025, 10:16 AM	-9.958	<input type="checkbox"/>	<input checked="" type="checkbox"/>	📞 (212) 842-5500		9/10/2025	DEPIC	00001001	High	Aut Green				
Ramya Sree Pappreddy	-	Account setup	9/25/2025, 7:11 PM	0	<input type="checkbox"/>	<input checked="" type="checkbox"/>	📞 -		9/10/2025	ram	00001042	Low	-				
Ramya Sree Pappreddy	-	Payment error	9/25/2025, 7:11 PM	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>	📞 -		9/10/2025	ram	00001041	Medium	-				
Ramya Sree Pappreddy	-	Login issue	9/25/2025, 7:11 PM	3	<input checked="" type="checkbox"/>	<input type="checkbox"/>	📞 -		9/10/2025	ram	00001040	High	-				

History

Recent Items

To Do List

4. Dashboard

Purpose:

To display all three reports together for a visual overview of project data.

Steps:

1. Go to **App Launcher** → **Dashboards** → **New Dashboard**
2. Enter details:
 - **Dashboard Name:** Project Dashboard
 - **Folder:** Private Dashboards
3. Click **Create** → opens Dashboard Builder

Add Components:

- **Component 1:** Project Accounts Report → Table → Add
- **Component 2:** Project Contacts Report → Table → Add
- **Component 3:** Project Cases Report → Table → Add

Arrange Components:

- Drag tables to arrange neatly
- Ensure each table is clearly labeled

Save & Run:

- Click **Save & Run**

The screenshot displays a CRM dashboard with a top navigation bar and three report components. The 'Project Accounts Report' table lists accounts with columns for Account Owner, Account Name, Billing Status/Province, Type, and Rating. The 'Project Cases Report' table lists cases with columns for Case Owner, Account Name, Subject, Date Time Created, and Age. The 'Project Contacts Report' table lists contacts with columns for Substation, First Name, Last Name, Title, and Account Name.

Account Owner	Account Name	Billing Status/Province (last only)	Type	Rating
Rampage One Papermill	Two Pioneer Customer	-	-	-
Rampage One Papermill	Seven Corporation	-	-	-
Rampage One Papermill	HBC Corp	-	-	-
Rampage One Papermill	EVIE Ltd	-	-	-
Rampage One Papermill	PDP Industries	-	-	-
Rampage One Papermill	HBC Corp	-	-	-
Rampage One Papermill	EVIE Ltd	-	-	-

Case Owner	Account Name	Subject	Date Time Created	Age
Agent Support	Two Pioneer Customer	-	9/11/2025, 1:09 AM	1:07
Ogilvy & Mather	United Oil & Gas Corp	Motor design involving performance	9/10/2025, 10:16 AM	<1h
Ogilvy & Mather	United Oil & Gas Corp	Design issue with mechanical roller	9/10/2025, 10:16 AM	3:13
Ogilvy & Mather	United Oil & Gas Corp	Electric surge damaging adjacent equipment	9/10/2025, 10:16 AM	<1h
Ogilvy & Mather	United Oil & Gas Corp	Signal panel on GC3000 links intermittently	9/10/2025, 10:16 AM	<1h
Ogilvy & Mather	United Oil & Gas Corp	Generator GC3000 platform structure is weakening	9/10/2025, 10:16 AM	<1h
Ogilvy & Mather	Burlington Textiles Corp of America	Power generation below rated level	9/10/2025, 10:16 AM	<1h

Substation	First Name	Last Name	Title	Account Name
-	Ravi	Kumar	-	Seven Corporation
-	John	Lee	-	EVIE Ltd
-	Alice	Smith	-	PDP Industries
-	Ravi	Reddy	-	-
NA	KEVIN	JOE	-	Seven Corporation

5. Dynamic Dashboards (Optional)

Purpose:

- Show user-specific views of data without creating multiple dashboards.
- Useful in organizations where each user sees only their records.

6. Sharing Settings

Purpose:

Control who can view or edit records, reports, and dashboards.

Note:

- Sharing Settings were **already configured in previous phases** (Phase 3/4) during user and role setup.

- For this phase, we **reviewed the settings**; no new changes were made.

7. Field Level Security (FLS)

Purpose:

Control visibility and edit permissions for fields based on user profiles.

Note:

- FLS was **configured in earlier phases** when creating profiles and assigning field access.
- For this phase, we **reviewed field-level security**; no new changes were made.

8. Session Settings

Purpose:

Configure session security for users (timeout, login IP restrictions).

Note:

- Session Settings were **set up in previous phases**.
- Reviewed existing configuration for this phase; no changes required.

9. Login IP Ranges

Purpose:

Restrict login access to specific IP addresses.

Note:

- Login IP Ranges were **configured in earlier phases** for user profiles.
- Reviewed for Phase 9; no new changes made.

10. Audit Trail

Purpose:

- Track setup changes in Salesforce.
- Shows who made changes and when.

Steps:

- Go to **Setup** → **View Setup Audit Trail**
- Review recent changes

Setup

Home

Object Manager

Q

Search Setup

Q

view setup

Feature Settings

Sales

Contact Intelligence [View Setup](#)

Lead Intelligence [View Setup](#)

Security

[View Setup Audit Trail](#)

Didn't find what you're looking for?

Try using Global Search.

SETUP

View Setup Audit Trail

View Setup Audit Trail

The last 20 entries for your organization are listed below. You can [download](#) your organization's setup audit trail for the last six months (Excel .csv file).

Date	User	Source Namespace Prefix	Action
9/25/2025, 7:28:40 PM PDT	service@orgcsd9.v005712@pageforce.com		For the Contact duplicate rule Standard Contact Duplicate Rule, changed "Operations On Edit" from "Alert: false, Report: true" to "Alert: true, Report: true"
9/25/2025, 7:25:38 PM PDT	service@orgcsd9.v005712@pageforce.com		For the Account duplicate rule Standard Account Duplicate Rule, changed "Operations On Edit" from "Alert: false, Report: true" to "Alert: true, Report: true"
9/25/2025, 7:50:08 AM PDT	service@orgcsd9.v005712@pageforce.com		Remove Primary Email ExternalCaseAPI: https://example.com
9/25/2025, 7:54:18 AM PDT	service@orgcsd9.v005712@pageforce.com		Created a new named credential: ExternalCaseAPI
9/25/2025, 8:08:01 AM PDT	service@orgcsd9.v005712@pageforce.com		Changed Lightning Page: Case Record Page
9/25/2025, 8:01:54 AM PDT	service@orgcsd9.v005712@pageforce.com		Changed Lightning Page: Sales App Utility Bar
9/25/2025, 8:01:18 AM PDT	service@orgcsd9.v005712@pageforce.com		Changed Lightning Page: Sales App Utility Bar
9/24/2025, 11:19:44 PM PDT	service@orgcsd9.v005712@pageforce.com		Changed Lightning Page: Case Record Page
9/24/2025, 10:56:39 PM PDT	service@orgcsd9.v005712@pageforce.com		Changed Lightning Page: Case Record Page
9/24/2025, 10:53:20 PM PDT	service@orgcsd9.v005712@pageforce.com		Changed Lightning Page: Case Record Page
9/24/2025, 10:36:15 PM PDT	service@orgcsd9.v005712@pageforce.com		Changed Lightning Page: Case Record Page
9/24/2025, 10:23:18 PM PDT	service@orgcsd9.v005712@pageforce.com		Changed highPriorityCases1 Aura Component
9/24/2025, 10:23:18 PM PDT	service@orgcsd9.v005712@pageforce.com		Created highPriorityCases1 Aura Component
9/24/2025, 10:17:50 PM PDT	service@orgcsd9.v005712@pageforce.com		Created highPriorityCaseController Apex: Class code
9/24/2025, 10:13:03 PM PDT	service@orgcsd9.v005712@pageforce.com		Changed highPriorityCases Aura Component
9/24/2025, 10:13:02 PM PDT	service@orgcsd9.v005712@pageforce.com		Created highPriorityCases Aura Component
9/24/2025, 8:59:15 PM PDT	service@orgcsd9.v005712@pageforce.com		Added CaseNumber field to Case_Compost_Layout Compact Layout on Case
9/24/2025, 7:41:00 PM PDT	service@orgcsd9.v005712@pageforce.com		Changed tabs of custom app Customer Service App
9/24/2025, 7:39:29 PM PDT	service@orgcsd9.v005712@pageforce.com		Changed Lightning Page: Customer Service App UtilityBar
9/24/2025, 7:39:18 PM PDT	service@orgcsd9.v005712@pageforce.com		Changed Lightning Page: Customer Service App UtilityBar

[Download setup audit trail for last six months \(Excel .csv file\)](#)