# **Title: Integrated Customer Sales and Support System**

# Phase 9: Reports, Dashboards & Security

## 1. Accounts Report

### **Purpose:**

To list all Accounts with key details such as Industry, Owner, and Contact info.

## **Steps:**

- 1. Go to App Launcher  $\rightarrow$  Reports  $\rightarrow$  New Report
- 2. Category: Accounts & Contacts
- 3. Report Type: Accounts
- 4. Click **Continue** → opens Report Builder

#### **Select Fields:**

- Account Name
- Owner
- Phone
- Website
- Industry
- Created Date

#### Filters:

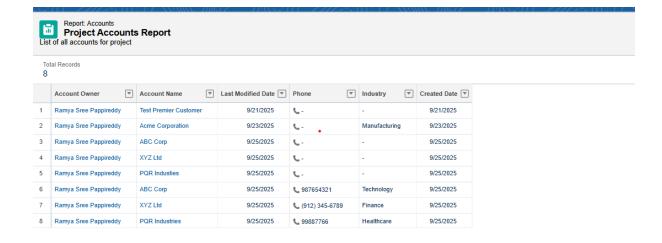
• Optional – no filters applied

#### Format:

• Tabular (Table) – kept as table for this project

#### Run & Save:

- Click **Run** → preview table
- Click Save & Run
  - o Report Name: Project Accounts Report
  - o **Folder:** Public Reports (or Private Reports if Public not available)



## 2. Contacts Report

### **Purpose:**

To list all Contacts along with their associated Accounts and key details.

## **Steps:**

- 1. Go to **Reports**  $\rightarrow$  **New Report**
- 2. Category: Accounts & Contacts
- 3. Report Type: Contacts & Accounts
- 4. Click Continue → opens Report Builder

## **Select Fields:**

- Contact Name
- Account Name
- Email
- Phone
- Title / Role
- Created Date

### Filters:

• Optional – no filters applied

### **Format:**

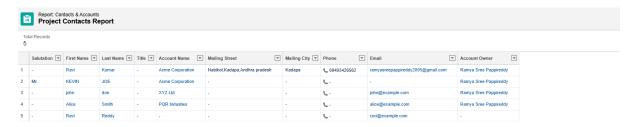
Tabular

### Run & Save:

- Click **Run** → preview table
- Click Save & Run

o Report Name: Project Contacts Report

o Folder: Public Reports



## 3. Cases Report

## **Purpose:**

To list all Cases with key details including Status, Priority, and Owner.

## **Steps:**

1. Go to **Reports**  $\rightarrow$  **New Report** 

2. Category: Customer Support Reports

3. Report Type: Cases (or Cases with Accounts)

4. Click **Continue** → opens Report Builder

## **Select Fields:**

- Case Number
- Subject
- Status
- Priority
- Account Name
- Contact Name
- Created Date
- Owner

#### Filters:

• Optional – no filters applied

#### **Format:**

Tabular

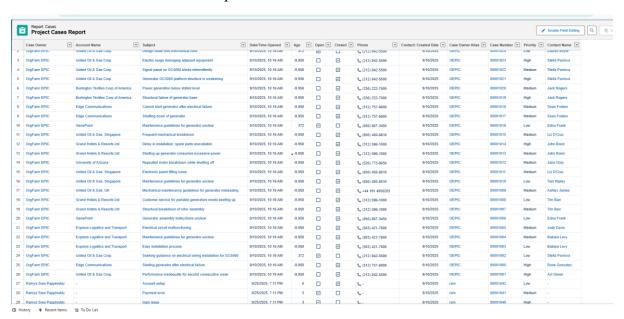
#### Run & Save:

• Click  $Run \rightarrow preview table$ 

Click Save & Run

o Report Name: Project Cases Report

o Folder: Public Reports



## 4. Dashboard

## **Purpose:**

To display all three reports together for a visual overview of project data.

## **Steps:**

1. Go to App Launcher  $\rightarrow$  Dashboards  $\rightarrow$  New Dashboard

2. Enter details:

o Dashboard Name: Project Dashboard

Folder: Private Dashboards

3. Click Create → opens Dashboard Builder

## **Add Components:**

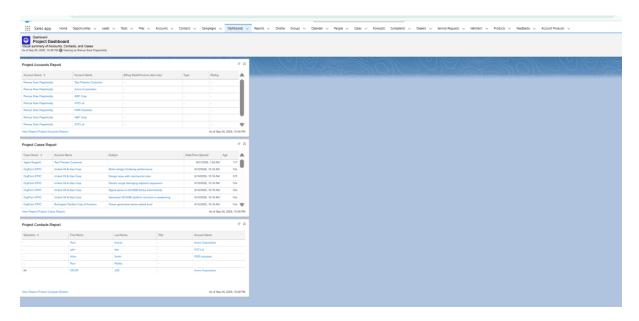
- Component 1: Project Accounts Report → Table → Add
- Component 2: Project Contacts Report  $\rightarrow$  Table  $\rightarrow$  Add
- Component 3: Project Cases Report → Table → Add

## **Arrange Components:**

- Drag tables to arrange neatly
- Ensure each table is clearly labeled

#### Save & Run:

• Click Save & Run



## 5. Dynamic Dashboards (Optional)

## **Purpose:**

- Show user-specific views of data without creating multiple dashboards.
- Useful in organizations where each user sees only their records.

## 6. Sharing Settings

## **Purpose:**

Control who can view or edit records, reports, and dashboards.

#### Note:

• Sharing Settings were **already configured in previous phases** (Phase 3/4) during user and role setup.

• For this phase, we **reviewed the settings**; no new changes were made.

## 7. Field Level Security (FLS)

## **Purpose:**

Control visibility and edit permissions for fields based on user profiles.

### Note:

- FLS was **configured in earlier phases** when creating profiles and assigning field access.
- For this phase, we **reviewed field-level security**; no new changes were made.

## 8. Session Settings

## **Purpose:**

Configure session security for users (timeout, login IP restrictions).

### Note:

- Session Settings were set up in previous phases.
- Reviewed existing configuration for this phase; no changes required.

## 9. Login IP Ranges

## **Purpose:**

Restrict login access to specific IP addresses.

### Note:

- Login IP Ranges were **configured in earlier phases** for user profiles.
- Reviewed for Phase 9; no new changes made.

#### 10. Audit Trail

### **Purpose:**

- Track setup changes in Salesforce.
- Shows who made changes and when.

#### **Steps:**

- Go to Setup → View Setup Audit Trail
- Review recent changes

