

# Financial Theory – Lecture 10

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# Agenda

- Valuation of stocks.

The lecture is based on

- Chapter 6 in the course book.

# Prices and returns over time

Recall:

$$r_{t,t+1} = \frac{D_{t+1} + P_{t+1} - P_t}{P_t}$$

is the rate of return for an asset over  $(t, t + 1]$ .

To simplify notation, we write this equation as

$$r_{t+1} = \frac{D_{t+1} + P_{t+1} - P_t}{P_t}.$$

This is our "master equation".

It is an **accounting identity**, i.e. it holds **by definition**.

# Prices and returns over time

$$r_{t+1} = \frac{D_{t+1} + P_{t+1} - P_t}{P_t} \Leftrightarrow 1 + r_{t+1} = \frac{D_{t+1} + P_{t+1}}{P_t},$$

or

$$P_t = \frac{D_{t+1} + P_{t+1}}{1 + r_{t+1}}.$$

Now use

$$P_{t+1} = \frac{D_{t+2} + P_{t+2}}{1 + r_{t+2}}.$$

Then

$$\begin{aligned} P_t &= \frac{D_{t+1} + \frac{D_{t+2} + P_{t+2}}{1 + r_{t+2}}}{1 + r_{t+1}} \\ &= \frac{D_{t+1}}{1 + r_{t+1}} + \frac{D_{t+2}}{(1 + r_{t+1})(1 + r_{t+2})} + \frac{P_{t+2}}{(1 + r_{t+1})(1 + r_{t+2})}. \end{aligned}$$

# Prices and returns over time

We iterate this in total  $T - t$  times to arrive at

$$\begin{aligned} P_t = & \frac{D_{t+1}}{1 + r_{t+1}} + \frac{D_{t+2}}{(1 + r_{t+1})(1 + r_{t+2})} + \cdots \\ & + \frac{D_T}{(1 + r_{t+1})(1 + r_{t+2}) \cdots (1 + r_T)} \\ & + \frac{P_T}{(1 + r_{t+1})(1 + r_{t+2}) \cdots (1 + r_T)}. \end{aligned}$$

This equation is written **ex post**, i.e. **after** the randomness has been resolved.

To be useful, we need the **ex ante** version, i.e. **before** the randomness is resolved.

# Prices and returns over time

We achieve this by taking the expectation with respect to the information up to and including time  $t$ , i.e. we take  $E_t$  on both sides of the equation on the previous slide.

Since  $P_t$  is known at time  $t$ , we have  $P_t = E_t[P_t]$ :

$$\begin{aligned} P_t = E_t[P_t] &= E_t \left[ \frac{D_{t+1}}{1 + r_{t+1}} + \frac{D_{t+2}}{(1 + r_{t+1})(1 + r_{t+2})} + \dots \right. \\ &\quad + \frac{D_T}{(1 + r_{t+1})(1 + r_{t+2}) \cdots (1 + r_T)} \\ &\quad \left. + \frac{P_T}{(1 + r_{t+1})(1 + r_{t+2}) \cdots (1 + r_T)} \right]. \end{aligned}$$

Now we want to let  $T \rightarrow \infty$ . If the last term goes to zero, then the price is given by an infinite sum of expected discounted dividends.

We'll soon get back to this equation.

# Prices and returns over time

Now we divide the equation

$$P_t = \frac{D_{t+1} + P_{t+1}}{1 + r_{t+1}}$$

with  $D_t$ :

$$\frac{P_t}{D_t} = \frac{\frac{D_{t+1}}{D_t} + \frac{D_{t+1}}{D_t} \cdot \frac{P_{t+1}}{D_{t+1}}}{1 + r_{t+1}}.$$

This is a recursion for the **price-dividend ratio**  $P_t/D_t$ .

It depends on the return and the **dividend growth**  $D_{t+1}/D_t$ .

It turns out that the price-dividend ratio has better statistical properties than the price. Furthermore, it has been shown that the price-dividend ratio can predict returns on several assets for longer horizons (1+ years).

# Constant discount rate

We now make the following **assumption**:

$$E_t[r_{t+1}] = r = \text{a constant.}$$

What does this mean? Write

$$\begin{aligned} r_{t+1} &= E_t[r_{t+1}] + (r_{t+1} - E_t[r_{t+1}]) \\ &= r + \varepsilon_{t+1}. \end{aligned}$$

We see that

$$E_t[\varepsilon_{t+1}] = E_t[r_{t+1} - E_t[r_{t+1}]] = E_t[r_{t+1}] - E_t[r_{t+1}] = 0.$$

The rate of return  $r_{t+1}$  is the constant  $r$  plus zero-mean noise.

We can use the CAPM or APT equation to determine the discount rate  $r$ .



# Constant discount rate

Recall that the "master equation" can be written

$$1 + r_{t+1} = \frac{P_{t+1} + D_{t+1}}{P_t}.$$

Take  $E_t$  on both sides:

$$\underbrace{E_t [1 + r_{t+1}]}_{=1+E_t[r_{t+1}]=1+r} = E_t \left[ \frac{P_{t+1} + D_{t+1}}{P_t} \right] = \frac{1}{P_t} E_t [P_{t+1} + D_{t+1}]$$

$\Leftrightarrow$

$$P_t = \frac{E_t [P_{t+1} + D_{t+1}]}{1 + r} = E_t \left[ \frac{P_{t+1} + D_{t+1}}{1 + r} \right].$$

# Constant discount rate

Using the same iteration technique as previously we get

$$\begin{aligned}P_t &= E_t \left[ \frac{D_{t+1}}{1+r} + \frac{D_{t+2}}{(1+r)^2} + \dots + \frac{D_T}{(1+r)^{T-t}} + \frac{P_T}{(1+r)^{T-t}} \right] \\&= \frac{E_t[D_{t+1}]}{1+r} + \frac{E_t[D_{t+2}]}{(1+r)^2} + \dots + \frac{E_t[D_T]}{(1+r)^{T-t}} + \frac{E_t[P_T]}{(1+r)^{T-t}} \\&= \sum_{j=1}^{T-t} \frac{E_t[D_{t+j}]}{(1+r)^j} + \frac{E_t[P_T]}{(1+r)^{T-t}}.\end{aligned}$$

Assuming that

$$\frac{E_t[P_T]}{(1+r)^{T-t}} \rightarrow 0 \text{ as } T \rightarrow \infty,$$

we get

$$P_t = \sum_{j=1}^{\infty} \frac{E_t[D_{t+j}]}{(1+r)^j}.$$

# Constant growth models

Now **assume** that the **expected growth rate** in dividends is a constant  $g$ :

$$E_t \left[ \frac{D_{t+1} - D_t}{D_t} \right] = g \Leftrightarrow E_t [D_{t+1}] = (1 + g)D_t.$$

Iterating this we get

$$\begin{aligned} E_t [D_{t+2}] &= E_t [(1 + g)D_{t+1}] \\ &= (1 + g) \cdot E_t [D_{t+1}] \\ &= (1 + g) \cdot (1 + g)D_t \\ &= (1 + g)^2 D_t. \end{aligned}$$

More generally,

$$E_t [D_{t+j}] = (1 + g)^j D_t \text{ for } j = 1, 2, \dots$$

# Constant growth models

Now,

$$\begin{aligned}P_t &= \sum_{j=1}^{\infty} \frac{E_t[D_{t+j}]}{(1+r)^j} \\&= \sum_{j=1}^{\infty} \frac{(1+g)^j D_t}{(1+r)^j} \\&= D_t \cdot \underbrace{\sum_{j=1}^{\infty} \left(\frac{1+g}{1+r}\right)^j}_{=S}\end{aligned}$$

# Constant growth models

Recall: If  $|\alpha| < 1$ , then

$$\sum_{j=0}^{\infty} \alpha^j = \frac{1}{1-\alpha}.$$

This implies

$$\sum_{j=1}^{\infty} \alpha^j = \sum_{j=0}^{\infty} \alpha^j - 1 = \frac{1}{1-\alpha} - 1 = \frac{\alpha}{1-\alpha}.$$

We get

$$S = \sum_{j=1}^{\infty} \left( \frac{1+g}{1+r} \right)^j = \frac{\frac{1+g}{1+r}}{1 - \frac{1+g}{1+r}} = \frac{1+g}{1+r - (1+g)} = \frac{1+g}{r-g}.$$

For this to be well defined, we need

$$\frac{1+g}{1+r} < 1 \Leftrightarrow 1+g < 1+r \Leftrightarrow g < r.$$

# Constant growth models

Using

$$P_t = S \cdot D_t \quad \text{and} \quad S = \frac{1 + g}{r - g}$$

we arrive at

$$\begin{aligned} P_t &= \frac{(1 + g)D_t}{r - g} \\ &= \frac{E_t[D_{t+1}]}{r - g}. \end{aligned}$$

This is known as **Gordon's formula**.

# Constant growth models

Using Gordon's formula we get the following in our model.

- The price-dividend ratio is

$$\frac{P_t}{D_t} = \frac{1 + g}{r - g}.$$

- The discount rate can be written

$$\begin{aligned} r &= g + \frac{(1 + g)D_t}{P_t} \\ &= g + \frac{E_t[D_{t+1}]}{P_t} \\ &= g + E_t\left[\frac{D_{t+1}}{P_t}\right] \\ &= \text{Growth rate of dividends} + \text{Expected dividend yield.} \end{aligned}$$

# Rational bubbles

Let us return to the equation

$$P_t = E_t \left[ \frac{P_{t+1} + D_{t+1}}{1 + r} \right]. \quad (*)$$

If

$$E_t \left[ \frac{P_T}{(1 + r)^{T-t}} \right] \rightarrow 0 \quad \text{as } T \rightarrow \infty,$$

then we have seen that we get the solution

$$P_t = \frac{(1 + g)D_t}{r - g}.$$

But without this condition there are other solutions.

The solution  $P_t$  above is known as the **bubble-free solution**.

Now let  $\hat{P}_t$  be **any** solution to Equation  $(*)$ .



# Rational bubbles

We have

$$\hat{P}_t = E_t \left[ \frac{\hat{P}_{t+1} + D_{t+1}}{1+r} \right] \quad \text{and} \quad P_t = E_t \left[ \frac{P_{t+1} + D_{t+1}}{1+r} \right].$$

Subtract these two equations:

$$\begin{aligned} \hat{P}_t - P_t &= E_t \left[ \frac{\hat{P}_{t+1} + D_{t+1}}{1+r} \right] - E_t \left[ \frac{P_{t+1} + D_{t+1}}{1+r} \right] \\ &= E_t \left[ \frac{\hat{P}_{t+1}}{1+r} \right] - E_t \left[ \frac{P_{t+1}}{1+r} \right] \\ &= E_t \left[ \frac{\hat{P}_{t+1} - P_{t+1}}{1+r} \right]. \end{aligned}$$

Now let

$$M_t = \frac{\hat{P}_t - P_t}{(1+r)^t}$$

$$\Leftrightarrow$$

$$\hat{P}_t - P_t = (1+r)^t M_t.$$

One can show that  $E_t[M_{t+1}] = M_t$ .

# Rational bubbles

We can thus write

$$\hat{P}_t = P_t + (1 + r)^t M_t,$$

or

Any price satisfying Equation (\*) = Bubble-free solution + Bubble.

We call

$$(1 + r)^t M_t$$

a **rational bubble** since it satisfies Equation (\*).

# A firm's dividend policy

Let  $e_t$  denote the **earnings** of a firm during year  $t$ . The earnings are used to **reinvest** the amount  $I_t$  in the firm, and to pay the amount  $D_t$  as dividends to the share holders:

$$e_t = I_t + D_t.$$

The earnings grow due to the return  $r_e$  on the **investments** or on the **equity**:

$$e_{t+1} = e_t + r_e I_t.$$

It is common to refer to  $r_e$  as the **return on equity** (ROE).

We let  $b$  denote the **plowback ratio**, i.e. the fraction of the earnings that are invested:

$$I_t = b e_t.$$

Throughout, we assume that both  $r_e$  and  $b$  are constants.

# A firm's dividend policy

## Remark

We can talk about earnings, dividends and price **per share**, in which case we call earnings **earnings per share** (EPS).

Or, we can talk about the **total** amount of these three quantities.

They only differ by a multiple of the number of shares.

# A firm's dividend policy

The choice of how much of the earnings that should be paid out to the share holders is the firm's **dividend policy**.

Now,

$$e_{t+1} = e_t + r_e \underbrace{l_t}_{=be_t} = (1 + br_e)e_t \Rightarrow \frac{e_{t+1} - e_t}{e_t} = br_e.$$

The growth rate in earnings is equal to  $br_e$ . For the dividends:

$$D_t = e_t - l_t = e_t - be_t = (1 - b)e_t.$$

# A firm's dividend policy

It follows that

$$\frac{D_{t+1} - D_t}{D_t} = \frac{(1 - b)e_{t+1} - (1 - b)e_t}{(1 - b)e_t} = \frac{e_{t+1} - e_t}{e_t} = br_e.$$

**Conclusion:** If the plowback ratio and return on new investments are constant, then the growth rate of dividends is constant and equal to

$$g = br_e.$$

**Exercise:** Show that also

$$\frac{P_{t+1} - P_t}{P_t} = r_e b$$

in this model.

# A firm's dividend policy

An important "multiple" is the **price-earnings ratio** ( $P/E$ ).

In this model

$$P_t = \frac{(1+g)D_t}{r-g} = \frac{(1+br_e)(1-b)e_t}{r-br_e} \Rightarrow \frac{P_t}{e_t} = \frac{(1+br_e)(1-b)}{r-br_e}.$$

We also have

$$e_{t+1} = (1+br_e)e_t \quad (\text{ex post}) \quad \Rightarrow \quad E_t[e_{t+1}] = (1+br_e)e_t \quad (\text{ex ante}).$$

The **forward price-earnings ratio** is in this model given by

$$\frac{P_t}{E_t[e_{t+1}]} = \frac{1-b}{r-br_e}.$$



# A firm's dividend policy

Why do firm's pay dividends?

- It is a way of share holders to get cash flows without having to sell stocks.
- Some funds are only allowed to use dividends and other cash payments in their distribution of funds; they are not allowed to sell anything of their capital.

# Investment opportunities

Consider a firm whose dividend policy is

$$e_t = D_t \Leftrightarrow b = 0,$$

i.e. all earnings are paid out as dividends.

The value of this firm is

$$\frac{e_t}{r}.$$

To see this we use Gordon's formula:

$$\begin{aligned} \frac{(1+g)D_t}{r-g} &= \left\{ g = br_e = 0 \text{ and } D_t = e_t \right\} \\ &= \frac{e_t}{r}. \end{aligned}$$

# Investment opportunities

Now let

$$O_t = P_t - \frac{e_t}{r},$$

i.e. we can write

$$P_t = \frac{e_t}{r} + O_t.$$

Here  $O$  is the **present value of growth opportunities** (PVGO).

Price today = Value of assets in place + PVGO.

We can write the P/E ratio as

$$\frac{P_t}{e_t} = \frac{1}{r} + \frac{O_t}{e_t} = \frac{1}{r} \left( 1 + \frac{O_t}{e_t/r} \right).$$

# Two-period growth models

Let us consider the price  $P_t$  decomposed into two sums:

$$\begin{aligned} P_t &= E_t \left[ \sum_{j=1}^{T-t} \frac{D_{t+j}}{(1+r)^j} + \sum_{j=T-t+1}^{\infty} \frac{D_{t+j}}{(1+r)^j} \right] \\ &= \underbrace{E_t \left[ \sum_{j=1}^{T-t} \frac{D_{t+j}}{(1+r)^j} \right]}_{=S_1} + \underbrace{E_t \left[ \sum_{j=T-t+1}^{\infty} \frac{D_{t+j}}{(1+r)^j} \right]}_{=S_2} \end{aligned}$$

Now assume:

- The dividends grow with constant rate  $G \neq r$  from  $t+1$  to  $T$  (we assume that  $t < T$ ).
- The dividends grow with constant rate  $g < r$  from  $T+1$  onwards.

# Two-period growth models

With this model

$$\begin{aligned} S_1 &= E_t \left[ \sum_{j=1}^{T-t} \frac{D_{t+j}}{(1+r)^j} \right] = \sum_{j=1}^{T-t} \frac{E_t [D_{t+j}]}{(1+r)^j} \\ &= \sum_{j=1}^{T-t} \frac{D_t(1+G)^j}{(1+r)^j} = D_t \sum_{j=1}^{T-t} \left( \frac{1+G}{1+r} \right)^j. \end{aligned}$$

Now we use that when  $\alpha \neq 1$

$$\sum_{j=0}^N \alpha^j = \frac{1 - \alpha^{N+1}}{1 - \alpha},$$

with  $N = T - t$ :

$$\sum_{j=1}^{T-t} \left( \frac{1+G}{1+r} \right)^j = \frac{1 - \left( \frac{1+G}{1+r} \right)^{T-t+1}}{1 - \frac{1+G}{1+r}} - 1 = \dots$$

## Two-period growth models

$$\dots = (1 + G) \cdot \frac{1 - \left(\frac{1+G}{1+r}\right)^{T-t}}{r - G}.$$

Hence,

$$S_1 = D_t(1 + G) \cdot \frac{1 - \left(\frac{1+G}{1+r}\right)^{T-t}}{r - G}.$$

One can show that

$$S_2 = D_t \frac{1 + g}{r - g} \left(\frac{1 + G}{1 + r}\right)^{T-t}$$

# Two-period growth models

To summarise:

$$\begin{aligned} P_t &= S_1 + S_2 \\ &= D_t \left[ (1 + G) \cdot \frac{1 - \left( \frac{1+G}{1+r} \right)^{T-t}}{r - G} + \frac{1 + g}{r - g} \cdot \left( \frac{1 + G}{1 + r} \right)^{T-t} \right]. \end{aligned}$$

# Two-period growth models

For a **finite** number of cash flows one can have

$$\text{Growth rate} \geq \text{Discount rate.}$$

But this can not be true for an **infinite** number of cash flows, since this would imply

$$P_t = \infty.$$

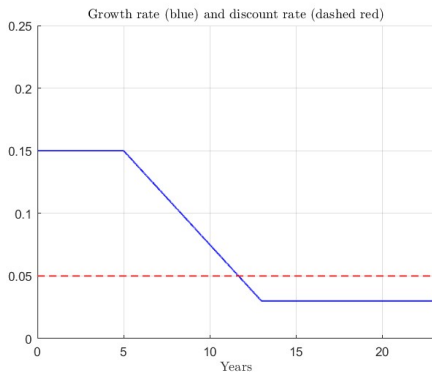
This is one reason for having more than one time period when modelling dividend growth rate: You can have exceptional growth in the dividends for the first period (which includes a finite number of times).

The final growth rate is the long run steady state growth rate.



# Three-period growth models

We can extend to three (or, of course, any number of periods). One way of using a three-period model is the following.



- Assume an initial high constant growth rate.
- Assume final (lower) steady state growth rate.
- Assume that the growth rate diminishes linearly from the initial high to the steady state one.

# Three-period growth models

Another version is the following:

- Estimate explicitly the dividends in the first period.
- Assume a high growth rate in the second period.
- Assume (lower) steady state growth in the last period.

This model could e.g. be used to value growth stocks.

# Free cash flows

The "discounted dividend" approach to valuing firms is the typical way we use it in (financial) economics.

A practitioner valuing a firm may find it hard to estimate dividends, and there are firms who do not (yet) have paid any dividends.

An alternative is to take a more "business" or "accounting" approach.

The **free cash flow** (FCF) of a firm is defined as

*... the after-tax cash flow generated by the firms operations which is available for distribution among shareholders and creditors.*

(Munk p. 221.)

The value of the firm is then calculated as

$$V_t = \sum_{j=1}^{\infty} \frac{E_t [\text{FCF}_{t+j}]}{(1 + r_{\text{firm}})^j}$$

Here the discount rate  $r_{\text{firm}}$  is the **weighted average cost of capital** (WACC).

Since we are valuing the whole firm, not just its equity, we need to discount using the WACC.

In order to get the value of the equity, we need to subtract the value of the firm's debt.