# Rachel Beneroff

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## **Experience**

### **Joylab**

Principal Engineer November 2023 - March 2025 | Remote

Full Stack Developer June 2021 - November 2023

- First engineering hire working directly with leadership to conceptualize, design, and implement the company's application and supporting infrastructure from scratch
- Architected and developed a comprehensive web application for an innovative coffee shop, featuring customizable ordering with location-based fulfillment, loyalty programs, two specialized POS systems (walk-up window and drivethru), KDS, inventory management, and custom reporting for complete business operations
- Led all mobile app development (Android/iOS), database architecture, and back-end development from June 2023
- Pivoted core technology into an Enterprise SaaS CRM platform for a national yoga studio, featuring a centralized inbox and lead generation with automated SMS flow, customizable reporting, and sales enablement tools that streamlined customer service and increased conversion rates
- Developed AI integration for automated customer communication using the Anthropic API

#### StoneShot

Full Stack Developer November 2018 - June 2021 | NYC & Remote

- Junior .NET Developer April 2017 November 2018
- Led a full platform UI revamp, creating a new component library and style guide
- Maintained and built out new features for an enterprise financial marketing platform, including:
  - Developed a drag-and-drop custom form creator for clients
  - Implemented an in-house task manager for client services to increase productivity and migrated assets to cloud CDN
  - Enhanced video analytics with optimized SQL queries and redesigned UI for clients
  - Increased functionality in Salesforce Connected app to manage analytics, workflows, and events
  - Redesigned campaign reporting module, building front and back-end in a small team
  - Built a secure file-sharing system for client services to easily exchange information with clients
- Created responsive microsites, landing pages, and email templates for internal and client campaigns

 $\textbf{Trilogy Education } \textit{Full Stack Web Development Bootcamp Teaching Assistant} \ \texttt{November 2019-May 2020} \ | \ \texttt{November$ 

Remote Part-time

**Freelance** Web Development & Design Consultant July 2014 - September 2018 | Charleston, SC & NYC **BANa Bottling Company** Social Media Coordinator October 2013 - June 2014 | Charleston, SC

## **Education**

**General Assembly | Web Development Immersive** November 2016 | Remote **Trident Technical College | Graphic Design & Typography Courses** June 2014 | Charleston, SC **College of Charleston | BS, Hospitality & Tourism Management, BS, Business Administration** May 2013 | Charleston, SC

## Community

**Girls Who Code | Course Facilitator** November 2018 - November 2019 | New York, NY NY District 75 STEM for girls

## **Technical Skills**

Proficient in: C#, JavaScript, SQL, HTML, CSS, REST APIs, Xamarin, Maui, .NET, Azure DevOps, Azure Functions, Shopify Familiar with: Amazon S3, Node.js, AngularJS, React, Ruby, Ruby on Rails, Express.js, MySQL, PostgreSQL, MongoDB, Git, VB.NET, VBA