

# Julia BLP

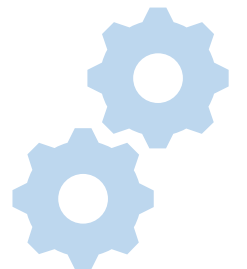
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**AUTOMOBILE PRICES IN MARKET EQUILIBRIUM**

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julia



# Summary

## Implementation of BLP in Julia

- Extension of assignments in introductory graduate course on empirical IO.
- Basis of a yet-to-be-created beginner tutorial on BLP.
- Code and model are based on Knittel and Metaxoglou 2008.

## Improvements on existing code

- Focuses on clarity rather than speed.
- Provides extensive documentation of every calculation.
- Does not use global variables and uses as few custom functions as possible.
- Takes advantage of Julia syntax to write easy-to-read equations.

## Julia offers fast and beautiful code

- Has Python's simple syntax for general computing.
- Uses Matlab's syntax for math ( $\text{inv}(X'X)$ ,  $f.(X)$ ,  $A = [B \ C \ D]$ , etc.).
- Supports Greek letters, scripts, and subscripts using LaTeX syntax.

## Code remains fast and concise

- Less than 100 lines of code to estimate the demand side coefficients.
- Minimizing the objective function takes less than 5 minutes.
- Can be solved with or without using the gradient function.

```
# vector of observations and instruments
IV = [X IV_others IV_rivals]
# restate Y for clarity
Y = log.(share) - log.(outshr)

# estimate 2SLS coefficients
X = IV*inv(IV'IV)*IV'x1      # (stage 1)
θ1_IV = inv(X'X)*X'Y         # (stage 2)

# 1. Contraction mapping to find δ
Φ(δ) = δ + log.(s) - log.(σ(δ,θ2,X,v,market_id))

# GMM objective function value
Q = (Z'ξ)' * W * (Z'ξ)

# gradient calculation
# ∂Q_∂θ2 = (2*(Z'ξ)'W) * Z' * -∂σ_∂δ⁻¹ * ∂σ_∂θ2
∂Q_∂θ2 = ∂Q_∂ξ * (-∂σ_∂δ⁻¹ * ∂σ_∂θ2)

Own price elasticity:
∂σj/∂pj = ∫ (α + viσpv) Tj (1 - Tj) f(vi)dvi

Cross price elasticity:
∂σj/∂pm = ∫ -(α + viσpv) Tj Tm f(vi)dvi
```

# Key Files

		File type	File	Description
Scripts to execute the model estimation	(1)	Script	Demand – OLS and 2SLS	Provides baseline estimates using basic techniques that are expected to be biased. Also calculates BLP instruments.
	(2)	Script	Demand – BLP	Minimizes the BLP objective function to get the demand side parameter estimates. Relies on (4) (5) and (6).
	(3)	Script	Supply	Estimates the pricing equation parameters. Relies on (7) and results from (2).
Modules containing the functions used in model estimation	(4)	Module	BLP_functions	Two functions: the main BLP objective function and a function $\sigma()$ used to estimate the market share of a given product. This implements the essential parts of the BLP method: the contraction mapping and assembly of GMM condition.
	(5)	Module	BLP_derivatives	A function to calculate the gradient of the BLP objective function.
	(6)	Module	BLP_instruments	A function to calculate the table of 10 instruments. Performs the same calculation in (1).
	(7)	Module	supply_price_elasticities	A function to calculate the price elasticities.
Data files	(8)	Data table	BLP_product_data.csv	Observations of all observable variables.
	(9)	Data table	Random_draws_50_individuals.csv	Predetermined random draws from standard joint normal distribution. Files to simulate between 50 and 5000 individuals.
			Random_draws_5000_individuals.csv	

# Model and Dataset

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## Original BLP dataset

- Approximately 100 products (cars) observed in 20 markets (20 different years).
- 5 observable characteristics and price.

## Separate estimation of demand and supply sides

- Demand side random effects coefficients estimated with the classic BLP method.
- Supply side parameters estimated with OLS.

## Key assumptions

- Random coefficients are uncorrelated and normally distributed.
- Uses the “BLP instruments”.
- Firms are in equilibrium and set prices simultaneously to maximize (static) profits.
- Constant marginal cost pricing.

# Benefits of Julia

## Clean syntax

- Similar to Matlab for calculations:
  - `inv(X'X)` rather than `np.linalg.inv(np.dot(X.T, X))`
  - Simple broadcasting: `f.(X)` rather than `map(f, X)`
- Similar to Python otherwise.
- Implements Unicode characters (Greek letters, script letters, subscripts) using LaTeX syntax.

## High computational speed

- Base speed supposedly rivalling C and other fast languages.
- Fast for loops.
- Easy implementation of parallelization.

## Open source with rapidly growing user base

- Already has large library of packages.
- Capable of calling packages in other languages.

```
# vector of observations and instruments
IV = [X IV_others IV_rivals]
# restate Y for clarity
Y = log.(share) - log.(outshr)

# estimate 2SLS coefficients
X = IV*inv(IV'IV)*IV'x1      # (stage 1)
theta_IV = inv(X'X)*X'Y      # (stage 2)

# 1. Contraction mapping to find delta
Phi(delta) = delta + log.(s) - log.(sigma(delta, theta_2, X, v, market_id))

# GMM objective function value
Q = (Z'xi)' * W * (Z'xi)

# gradient calculation
# dQ/dtheta_2 = (2*(Z'xi)'W) * Z' * -dsigma/dtheta_2
dQ/dtheta_2 = dQ/dxi * (-dsigma/dtheta_2)

Own price elasticity:
d sigma_j / d p_j = integral (alpha + v_i k_p sigma^v_p) T_j (1 - T_j) f(v_i) dv_i

Cross price elasticity:
d sigma_j / d p_m = integral -(alpha + v_i k_p sigma^v_p) T_j T_m f(v_i) dv_i
```

## Results - comparison of minimization algorithms

Method	Nelder-Mead	BFGS	L-BFGS	Gradient Descent	Conjugate Gradient
Seconds run	223	99	148	53	23
Gradient	No	Yes	Yes	Yes	Yes
Objective Function Value	205	205	205	273	260
X tolerance	0.001	0.01	0.01	0.01	0.01
Iterations	397	15	20	8	6
Function calls	672	49	69	27	16
Gradient calls		49	69	27	9
$\theta_2$ guess	Ones	Ones	Ones	Ones	Ones
	0.172	0.172	0.172	0.118	0.134
	-2.523	-2.523	-2.523	0.880	0.279
$\theta_2$ estimates	0.762	0.762	0.762	0.951	0.766
	0.587	0.587	0.587	0.981	0.742
	0.595	0.595	0.595	1.190	1.830

Gradient Descent and Conjugate Gradient did not produce the same estimates despite various starting points and tolerance levels.

## Results – number of simulated individuals

N individuals	50	100	200	500	1000	5000
Objective function value	205	182	241	216	206	225
Calls	566	637	671	330	828	846
Iterations	329	370	405	194	500	500
Seconds run	245	434	437	1058	6836	30351
$\theta_2$ estimates	0.17	0.16	0.08	0.16	0.18	0.16
	-2.53	-4.41	0.89	-3.65	4.52	-4.74
	0.76	-2.03	-4.30	-6.63	-6.56	-1.39
	0.59	0.88	0.15	-1.33	0.07	-0.33
	0.60	0.96	0.26	-0.08	-0.34	0.22
$\theta_1$ estimates	-0.43	-0.40	-0.27	-0.47	-0.54	-0.46
	-10.00	-11.31	-9.78	-11.48	-10.76	-13.05
	2.80	3.14	-1.47	0.97	-2.19	2.68
	1.10	1.05	1.01	0.99	1.84	1.53
	-0.43	-1.01	0.15	0.10	-0.13	0.07
	2.79	2.52	2.84	2.97	3.00	2.99

Considerable variation and lack of convergence in parameter estimates

Estimates somewhat robust to more simulated individuals

# Criticisms and Future Work

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## **Code is slower than Matlab code from Knittel and Metaxoglou 2008**

- Achieves speed by relying on global variables and using computational steps that make the underlying calculation hard to follow.

## **Separate demand and supply side estimates**

- Leads to some negative marginal cost estimates which must be dropped in order to estimate supply side parameters.

**I do not provide a calculation for the Hessian nor for standard errors.**

**I may eventually add simultaneous estimation of parameters, a hessian function, and a standard error calculation in the future.**



# Code Snippet Comparisons

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Matlab (white) versus Julia (black)

Matlab code from Knittel and Metaxoglou 2008

# Contraction mapping to find $\delta$

```
main.m  gmmobj2.m  meanval.m  mktsh.m  ind_sh.m  mufunc.m
1  function f = meanval(theta2)
2
3  global x2 s_jt mvalold oldt2 mvalolds mval_track
4
5  % s_jt is vector of observed shares
6
7  if max(abs(theta2-oldt2)) < 0.01;
8      tol = 1e-9;
9      flag = 0;
10 else
11     tol = 1e-6;
12     flag = 1;
13 end
14
15 theta2w = zeros(5,5); theta2w(:,1)=theta2;
16 expmu = exp(mufunc(x2,theta2w));
17 norm = 1;
18 avgnorm = 1;
19
20 i = 0;
21 mvalolds=[mvalold];
22
23 % this is the contraction mapping
24 while norm > tol*10^(flag*floor(i/50)) && avgnorm > 1e-3*tol*10^
25     %while (norm > 1e-16 && i<=5000)
26     mval = mvalold.*s_jt./mktsh(mvalold,expmu); % market share
27     t = abs(mval-mvalold);
28     norm = max(t);
29     avgnorm = mean(t);
30     mvalold = mval;
31     i = i + 1;
32 end
33
34 if flag == 1 && max(isnan(mval)) < 1;
35     mvalold = mval;
36     oldt2 = theta2;
37 end
38
39 f = log(mval);
40
41 mvalolds=[mvalolds,mvalold];
42 mval_track=[mval_track,mvalold];
43
```

```
function demand_objective_function(theta2,X,s,Z,v,market_id)

# initialize  $\delta$ 
 $\delta$  = zeros(size(s))

# 1. Contraction mapping to find  $\delta$ 
# set up contraction mapping for  $\delta$ .
# use first output of  $\sigma()$  which is the predicted share. second output is th
 $\Phi(\delta) = \delta + \log.(s) - \log.(\sigma(\delta,\theta_2,X,v,market\_id)[1])$ 

# contraction mapping parameters
tolerance = 1e-6 # Matlab code uses 1e-6 or 1e-9
largest_dif = tolerance + 1 # track difference from first value.
max_iterations = 1000 # reasonable limit
counter = 0 # track iterations

while (largest_dif > tolerance)
    # recalculate delta
     $\delta = \Phi(\delta)$ 
    # check if all estimates (elements) are within tolerance
    largest_dif = maximum(abs.(  $\delta - \Phi(\delta)$  ))
    # check if max iterations is exceeded
    counter += 1
    if counter == max_iterations
        break
    end
end

# get the shares for each individual to use for calculating the gradient.
# vector of 2217 products x 50 individuals
 $\mathcal{T} = \sigma(\delta,\theta_2,X,v,market\_id)[2]$ 
```

# Objective function gradient

```

1 function df = gradobj(theta2)
2 % calculates and returns gradient object.
3
4 global invA1 IV1 ns cdid cdindex x2 v gmmresid mvalold
5
6 mval=mvalold; % delta
7
8 theta2w = zeros(5,5);
9 theta2w(:,1)=theta2; % theta2 value
10
11 expmu = exp(mufunc(x2,theta2w));
12 shares = ind_sh(mval,expmu);
13 clear expmu
14
15 % f1 seems to be (partial sigma)/(partial theta2)
16 f1 = zeros(size(cdid,1),size(x2,2));
17
18 for ii=1:size(x2,2)
19     xv = (x2(:,ii)*ones(1,ns)).*v(cdid,ns*(ii-1)+1:ns*ii);
20     temp = cumsum(xv.*shares);
21     sum1 = temp(cdindex,:);
22     sum1(2:size(sum1,1),:) = diff(sum1);
23     f1(:,ii) = mean((shares.*(xv-sum1(cdid,:)))')';
24     clear xv temp sum1
25 end
26 rel=size(theta2,1);
27
28 % f seems to be inv(partial sigma/partial delta)*f1
29 f = zeros(size(cdid,1),rel);
30 n = 1;
31 for i = 1:size(cdindex,1)
32     temp = shares(n:cdindex(i),:);
33     H1 = temp*temp';
34     H = (diag(sum(temp')) - H1)/ns;
35     f(n:cdindex(i),:) = - inv(H)*f1(n:cdindex(i),1:rel);
36     n = cdindex(i) + 1;
37 end
38
39 df = 2*f'*IV1*invA1*IV1'*gmmresid; % gradient of gmm objective function

```

```

# 1 - Take derivative of Q with respect to  $\xi$ 
#  $\partial Q / \partial \theta_2 = \partial Q / \partial \xi * \partial \xi / \partial \theta_2$ 
W = inv(Z'Z)
 $\partial Q / \partial \xi = 2*(Z'\xi)'W*Z'$ 

# 2 - find the derivatives  $\partial \sigma / \partial \delta$  and  $\partial \sigma / \partial \theta_2$ 

# 2.1  $\partial \sigma / \partial \delta$ :
# array to store the derivatives
# each slice  $[:, :, i]$  is the 2217x2217 matrix for individual i
 $\partial \sigma_i / \partial \delta = \text{zeros}(n\_products, n\_products, n\_individuals)$ 

# get the index of the diagonal for slice of  $\partial \sigma_i / \partial \delta[:, :, individual]$ 
diagonal_index = CartesianIndex(1:n_products, 1:n_products) # object of (1,1) (2,2) ..

# calculate the derivative given  $\mathcal{T}(j,i)$  values from objective function
for individual in 1:n_individuals

    # derivative for off-diagonal elements:  $-\mathcal{T}_{ji} * \mathcal{T}_{mi}$ 
     $\partial \sigma_i / \partial \delta[:, :, individual] = -\mathcal{T}[:, individual] * \mathcal{T}[:, individual]'$ 

    # derivative for diagonal elements:  $\mathcal{T}_{ji} * (1 - \mathcal{T}_{ji})$ 
     $\partial \sigma_i / \partial \delta[diagonal\_index, individual] = \mathcal{T}[:, individual] .* (1 - \mathcal{T}[:, individual])$ 

end

# calculate mean over all individuals (Monty Carlo integration)
 $\partial \sigma / \partial \delta = \text{mean}(\partial \sigma_i / \partial \delta, \text{dims}=3)[:, :]$  # semicolon to remove the dropped third dimension

# calculate inverse
 $\partial \sigma / \partial \delta^{-1} = \text{zeros}(\text{size}(\partial \sigma / \partial \delta))$ 
# must be done market-by-market: products outside of given market do not affect shares
for market in unique(market_id)
     $\partial \sigma / \partial \delta^{-1}[\text{market\_id} == \text{market}, \text{market\_id} == \text{market}] = \text{inv}(\partial \sigma / \partial \delta[\text{market\_id} == \text{market}, \text{market\_id} == \text{market}])$ 
end

```

# Calculate price elasticities and marginal costs

```
1 function calc_mc(incomeDif, p_ijt, params)
2   mc_all = zeros(delta_0)
3   alpha = abs(params[1])
4   s_jt = p_ijt * unobs_weight' #/ ns
5
6   for m in marks
7     firm_yr = firms[find(markets .== m),:]
8     price = p[find(markets .== m)]
9     income = incomeDif[find(markets .== m),:]
10    sameFirm = convert(Array{Float64, 2}, firm_yr .== firm_yr')
11    yr = p_ijt[find(markets .== m),:]
12
13    nobs = size(yr)[1]
14    grad = zeros(nobs, nobs)
15    for i=1:nobs
16      grad .+= alpha ./ income[:,i] .* sameFirm .* unobs_weight[i] .* (yr[:,i].*yr[:,i]' - diagm(yr[
17    end
18    subMatrix = - grad #/ ns
19    b = inv(subMatrix) * s_jt[find(markets .== m),:]
20
21    mc = price - b
22    mc[mc.<0] = .001
23    mc_all[find(markets .== m), :] = mc
24  end
25  return mc_all
26 end
```

```
# loop through all products
Threads.@threads for j in 1:n_products # run loop in parallel with Threads. reduced time ~75x.

  # get market id for product j
  market = market_id[j]

  # get observables and individuals
  x_j = X[j,:] # observables for product j
  x_m = X[market_id.==market,:] # observables of all products in market with product j
  v_m = v_diag[market,:,:] # matrix of 5000x5 pre-selected random draws (=> 5000 individuals)

  # function defining the interior of the sigma function integral
  T(v_i) = exp(x_j'*theta_1 + x_j[Not(6)]'*(theta_2.*v_i)) / (1 + sum(exp.(x_m*theta_1 + x_m[:,Not(6)]*(theta_2.*v_i))))

  # interior of the own price elasticity function
  integral_interior(v_i) = (alpha + v_i[1]*sigma_p) * T(v_i) * (1 - T(v_i))

  # estimate with Monty Carlo integration over all individuals in v_m
  # integral_interior() is applied to each of the ~5000 sets of 5 v_i values in v_m
  dsigma_dp_j = mean(integral_interior.(v_m))
  # equivalently: dsigma_dp_j = sum(integral_interior.(v_m)) * 1 / length(v_m)

  # assign own price elasticity to matrix of price elasticities (along the diagonal)
  Delta[j,j] = -dsigma_dp_j

end
```

# Parallelization in Python versus Julia

## Julia

- Add “Threads.@threads” decorator to any suitable for loop.
- Part of the base implementation
- No modification of the for loop

```
# loop through all products
Threads.@threads for j in 1:n_products
```

## Python

- Import a dedicated package
- Enclose the loop in a function
- Re-write the loop to work element-by-element

```
import multiprocessing
from joblib import Parallel, delayed

# key loop for the function call
results = Parallel(n_jobs=num_cores) (delayed(extract_text_parallel)(i, drug_list, transcripts_folder) for i in inputs)
```