

Ryan Carr

Software Engineer based in Waterdown, Ontario

Portfolio: <http://www.ryancarr.pro/> | ryan.g.carr@hotmail.com | +1 (289) 924-1499 | <https://github.com/RCarr94> | <https://www.linkedin.com/in/ryancarr201994/>

SKILLS

Languages: JavaScript, HTML, CSS, Git Version Control, Python, Typescript

Technologies/Frameworks: Git, CI/CD, .NET, NodeJS, React, Postman, Django, React, PostgreSQL, MongoDB, TailwindCSS, Next.js

Hobbies/Interests: Golf, Hockey, F1, Camping, Hiking, Dog Training

RELEVANT EXPERIENCE

Full Stack Developer, Vista Security & Investigations

June 2023 - Present

- Partner with full stack development team to architect and implement solutions using the MERN stack.
- Collaborate with cross-functional teams to streamline deployment processes and enhance overall project efficiency.
- Develop and maintain APIs, ensuring they align with business needs and scalability requirements.
- Work closely with product managers to understand requirements, prioritize tasks, and deliver high-quality software solutions on time.

Sales Engineer, Vista Security & Investigations

Oct 2017 - Sept 2021

- Orchestrated new business development and customer services, encompassing networking, physical and digital site design, and account servicing.
- Acted as a pivotal liaison between account holders and various departments, demonstrating effective communication to ensure elevated customer satisfaction and adherence to company protocols.
- Managed full-project version control with Git and Github.
- Made significant contributions to annual revenue through the successful sale of security services and the cultivation of new accounts.

EXPERIENCE

Business Development Representative - Mid-Market, TouchBistro

Jan 2023 - May 2023

- Strategized and executed an organized plan for US territory expansion targeting upstream accounts, collaborating closely with the mid-market team.
- Fostered a dynamic partnership with the development team and sales engineers, providing valuable feedback on the most requested features by restaurants.
- Spearheaded the generation, contact, and qualification of prospects within the designated territory, focusing on both single and multi-venue restaurants.

Business Development Representative, Curv Health

Aug 2022 - Jan 2023

- Assumed responsibility for the generation, contact, and qualification of prospect leads for EFAP and Disability pipeline in eastern Canada.
- Maintained a collaborative relationship with the COO and BDM, optimizing targeted outreach efforts on a weekly basis.

Team Lead, The Sales Factory

Sept 2021 - Aug 2022

- Efficiently managed prospect accounts utilizing CRM platforms, including Salesforce, Hubspot, Outreach, and Salesloft.
- Successfully led and mentored a team of Business Development Representatives, ensuring that monthly quotas were consistently met.
- Designed comprehensive training plans to acclimate new hires to their assigned CRM platforms, facilitating their integration into the team.

PROJECTS

TeamTrailz

- Purpose: foster collaboration among outdoor enthusiasts and facilitate trail network expansion.
- Technology Stack: MERN (MongoDB, Express, React, Node.js) with Cloud DBaaS MongoDB
- Key Features:
 - User authentication with password encryption using Bcrypt
 - Integration of Google Maps API for seamless navigation and form input
- Deployment: Successful deployment on Heroku Cloud Application Platform.

Facial Recognition App

- Purpose: Showcase the capabilities of the Clarifai API for facial recognition.
- Technology Stack: PERN (PostgreSQL, Express, React, Node.js).
- Key Features:
 - Precise facial recognition using the Clarifai AI.
 - Stylish design incorporating technologies like Tachyons, Parallax tilt, and Particles.

SlickChef - Culinary Assistant, General Assembly

- Purpose: Empower users to create recipes from available on-hand ingredients
- Technology Stack: Django, Python, PostgreSQL
- Key Features:
 - Integration with ChatGPT API to provide customizable recipes

EDUCATION

General Assembly: *Software Engineering Immersive*

Wilfrid Laurier University: *Honours Bachelor of Arts - Environment & Management Studies*