

Client Engagement Roadmap

This roadmap outlines the key stages of engagement between Ricaurte Energy Capital (REC) and potential clients, leading to successful project funding and acquisition.

1. Initial Client Engagement & Opportunity Presentation

- **Action:** REC presents the comprehensive funding process and the unique opportunity to the potential client, detailing the acquisition model, CAPEX funding, and revenue share scheme. This includes explaining the benefits, requirements, and the overall structured approach.
- **Purpose:** To inform and attract qualified project owners, ensuring a clear initial understanding of the process.

2. Non-Disclosure & Non-Circumvention Agreement (NDNC) Execution

- **Action:** REC and the client execute a formal NDNC agreement.
- **Purpose:** To establish confidentiality and protect sensitive information exchanged during the preliminary discussions and due diligence, safeguarding the interests of all parties involved.

3. Client Submission & Initial Commitment

- **Action:**
 - The client completes a detailed intake form, providing essential information on the project sponsor, the project itself, and the chosen law firm that will represent them for the escrow process.
 - The client delivers the minimum required documents (Business Plan, Balance Sheet, Financial Proforma) into a secure data room.
 - The client provides written acknowledgment of their acceptance of the process, their willingness to proceed, and their demonstrated capacity to fulfill the initial economic needs (specifically the Commitment Fee and Closing Costs).
- **Purpose:** To gather critical initial project data, confirm the client's serious intent, and ensure they understand and can meet the preliminary financial obligations. This step initiates the formal assessment process.

4. REC Internal Project Review & Preliminary Assessment

- **Action:** REC conducts an internal review of the submitted project information, performing a preliminary assessment for viability, alignment with the funding entity's mandate, and overall eligibility.
- **Purpose:** To qualify the project internally before presenting it to the funding entity, ensuring it meets initial criteria and has a strong potential for success.

5. Commercial Terms Discussion & Agreement

- **Action:** REC and the client engage in detailed discussions to agree upon the specific commercial terms and conditions for the project acquisition, the CAPEX funding, and the revenue share scheme. This includes negotiating the beneficial ownership percentage and other key financial parameters.
- **Purpose:** To establish a mutually agreeable financial framework for the transaction.

6. Fee Agreements & Contractual Paperwork (REC-Client)

- **Action:** REC and the client formally sign any necessary fee agreements and preliminary contractual paperwork governing REC's engagement and services in facilitating the transaction.
- **Purpose:** To formalize the relationship between REC and the client, outlining responsibilities and compensation.

7. Project Presentation to Funding Entity

- **Action:** REC formally presents the qualified project to the funding entity for their comprehensive internal due diligence and eligibility decision. This aligns with the funding entity's "Internal Review & Eligibility Decision" phase.
- **Purpose:** To secure the funding entity's acceptance and commitment to proceed with the project.

8. Funding Entity's Acceptance & Private Placement Offering (PPO) Issuance

- **Action:** If the project is deemed viable and aligned with the funding entity's objectives, the funding entity issues the Private Placement Offering (PPO) and other relevant initial documents to the client.
- **Purpose:** To provide the client with the formal, albeit non-binding, offer and framework for the transaction.

9. Client's Law Firm Engagement & PPO Execution (Client's Side)

- **Action:** The client formally engages their chosen law firm to act as the escrow attorney. Concurrently, the client reviews and signs the PPO.
- **Purpose:** To establish the legal framework for the escrow process and formally accept the non-binding PPO. **Crucially, at this stage, the funding entity will provide all necessary KYC information to the client's engaged law firm.** This ensures

By signing below, the Client acknowledges having read and fully understood the Funding Process and structure as well as REC's Client Engagement Roadmap, and confirms their readiness, willingness, and ability to proceed with the outlined process and fulfill all associated obligations.

Client Acknowledgment:

Client Name:

Company Name:

Project Name:

Signature: