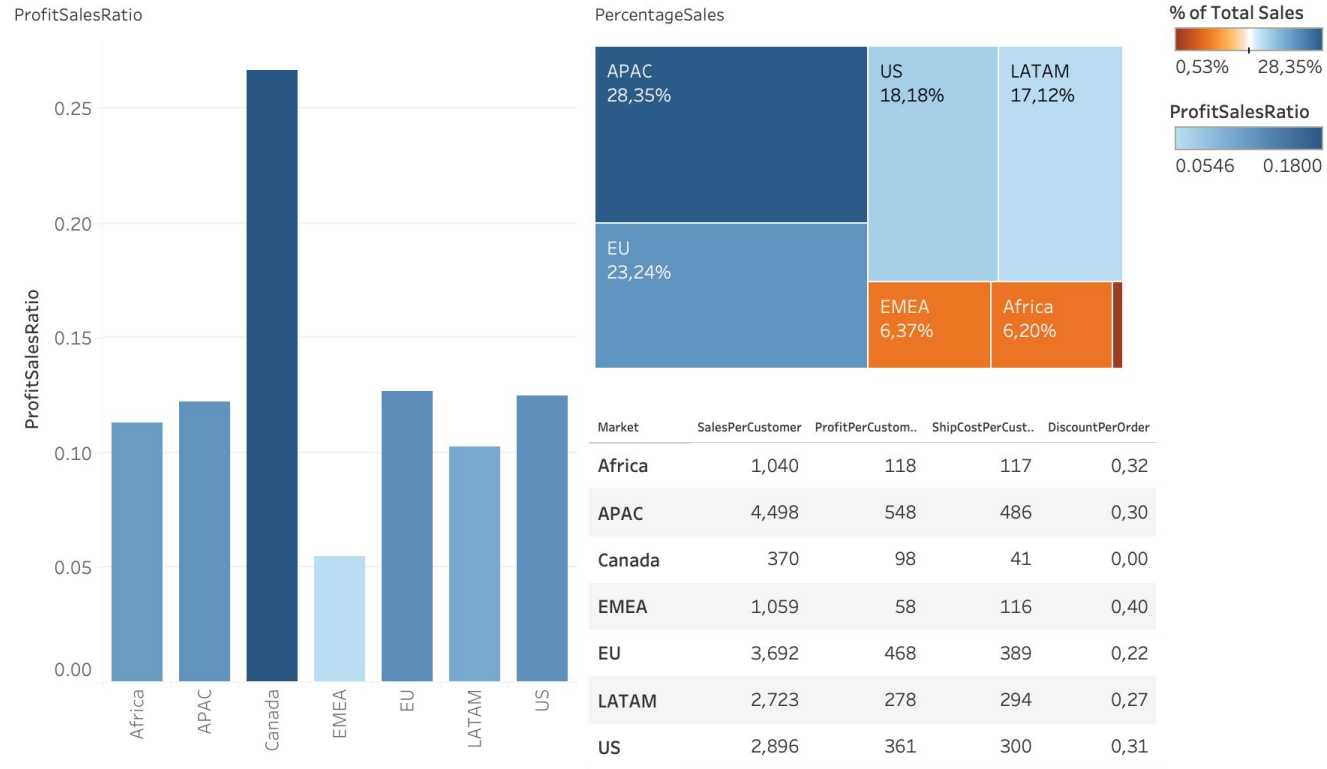


Global Research Over Markets	Latine America Market Research	Product Analysis over Profit-Loss countries	Customer Analysis over Profit-Loss countries	Results
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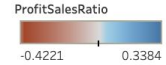
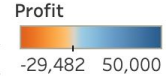
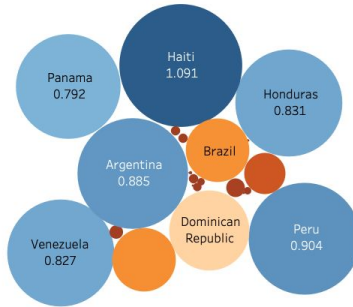
Global Research Over Markets	Latine America Market Research	Product Analysis over Profit-Loss countries	Customer Analysis over Profit-Loss countries	Results
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SalesPerOrder	ProfitPerOrder	ShipCostPerOrder	DiscountPerOrder	Sales	Profit	Loss	Shipping Cost
210	21,52	22,74	0	2,162,030	221,120	-165,817	233,697

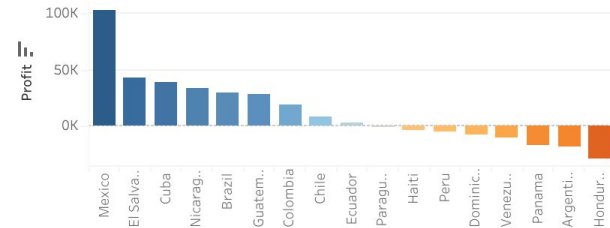
ProfitSalesRatioOverLATAM



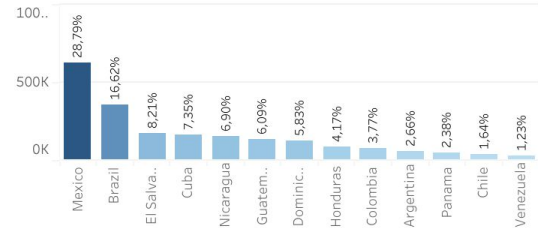
DiscountsPerOrderLATAM



ProfitOverCountry



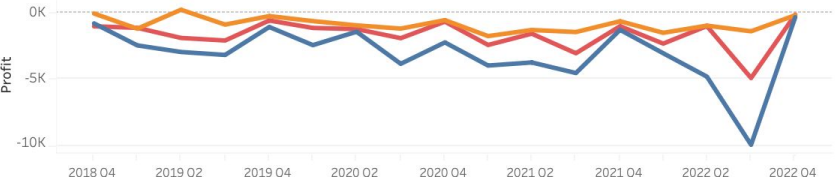
SalesOverCountrySegment



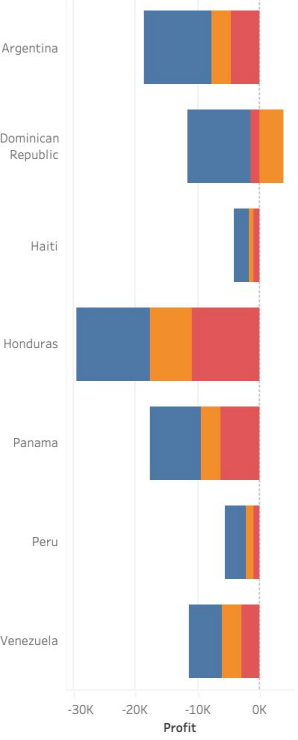
Global Research Over Markets	Latine America Market Research	Product Analysis over Profit-Loss countries	Customer Analysis over Profit-Loss countries	Results
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ProfitLossOverProducts

Sub-Category	Argentina	Dominican Rep..	Haiti	Honduras	Panama	Peru	Venezuela
Accessories	-553	1,434	-106	-1,638	-1,125	-135	-111
Appliances	-430	2,170		-2,089	-815	-182	-660
Art	-359	210	-12	-347	-165	-152	-119
Binders	-556	199	-135	-603	-254	-297	-123
Bookcases	-2,570	-3,803	-764	-3,988	-2,942	-923	-868
Chairs	-2,846	579	-465	-3,456	-2,591	-818	-132
Copiers	-2,555	-595	-53	-3,942	-2,829	-420	-1,631
Envelopes	-335	27	-105	-407	-315	-58	-272
Fasteners	-170	156	-23	-298	-120	-22	-72
Furnishings	-368	-2,073	-617	-732	-627	-169	-117
Labels	-58	49	-9	-131	-84	-62	-8
Machines	-186	-2,854	-549	-930	-467		-196
Paper	-372	185	-92	-487	-83	-53	-205
Phones	-1,304	499	-195	-4,355	-1,901	-354	-935
Storage	-591	610	-454	-1,921	-1,109	-364	-1,523
Supplies	-254	292	-36	-578	-223	-64	-268
Tables	-5,189	-4,739	-572	-3,579	-2,074	-1,434	-3,983



CategoryProfit



Category

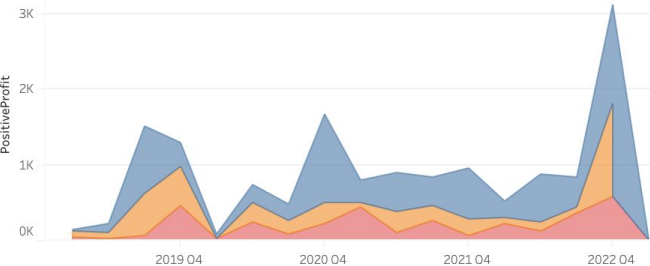
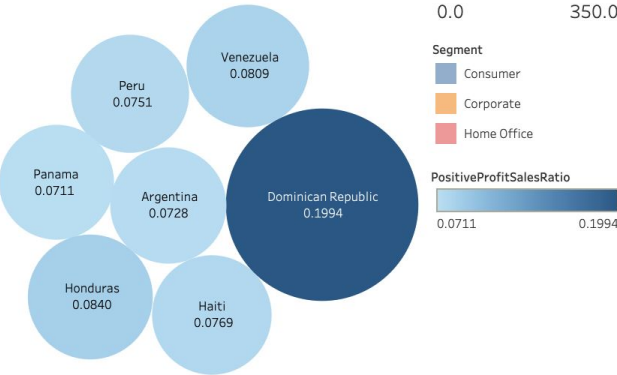
- Furniture
- Office Supplies
- Technology

Global Research Over Markets	Latine America Market Research	Product Analysis over Profit-Loss countries	Customer Analysis over Profit-Loss countries	Results
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PositiveProfitProducts

Sub-Catego..	Argentina	Dominican R..	Haiti	Honduras	Panama	Peru	Venezuela
Accessories	168	1,756	16	154	58	36	64
Appliances	133	2,557		69	52	6	
Art	52	335	11	37	35	5	48
Binders		363		22	11	5	0
Bookcases	13	215	32	293	8	6	31
Chairs	58	1,811	10	169	28	40	30
Copiers	69	1,119	6	54	18		35
Envelopes	16	165	11	49	16	10	16
Fasteners	5	212		7	12	5	2
Furnishings	30			12	23	4	9
Labels	8	103	0	19	6	1	3
Machines							
Paper	21	307	0	17	5	3	1
Phones	132	1,653	29	40	30	108	17
Storage	76	1,029	21	96	83	53	14
Supplies		383	19	16	6	5	19
Tables							

PositiveProfitSalesRatio



PositiveSalesPerCustomers	252.4
PositiveProfitPerCustomers	38.4
PositiveShipCostsPerCustomer	28.5
PositiveDiscountPerCustomer	0.6
PositiveSalesPerOrder	135.6
PositiveProfitPerOrder	20,62
PositiveShipCostPerOrder	15.3
PositiveDiscountPerOrder	0,30
PositiveProfitSalesRatio	0,15