



VIII International Workshop on Locational Analysis and Related Problems

Segovia, Spain, 27<sup>th</sup> – 29<sup>th</sup> September 2017

## Territorial districting models for the reorganization of postal services

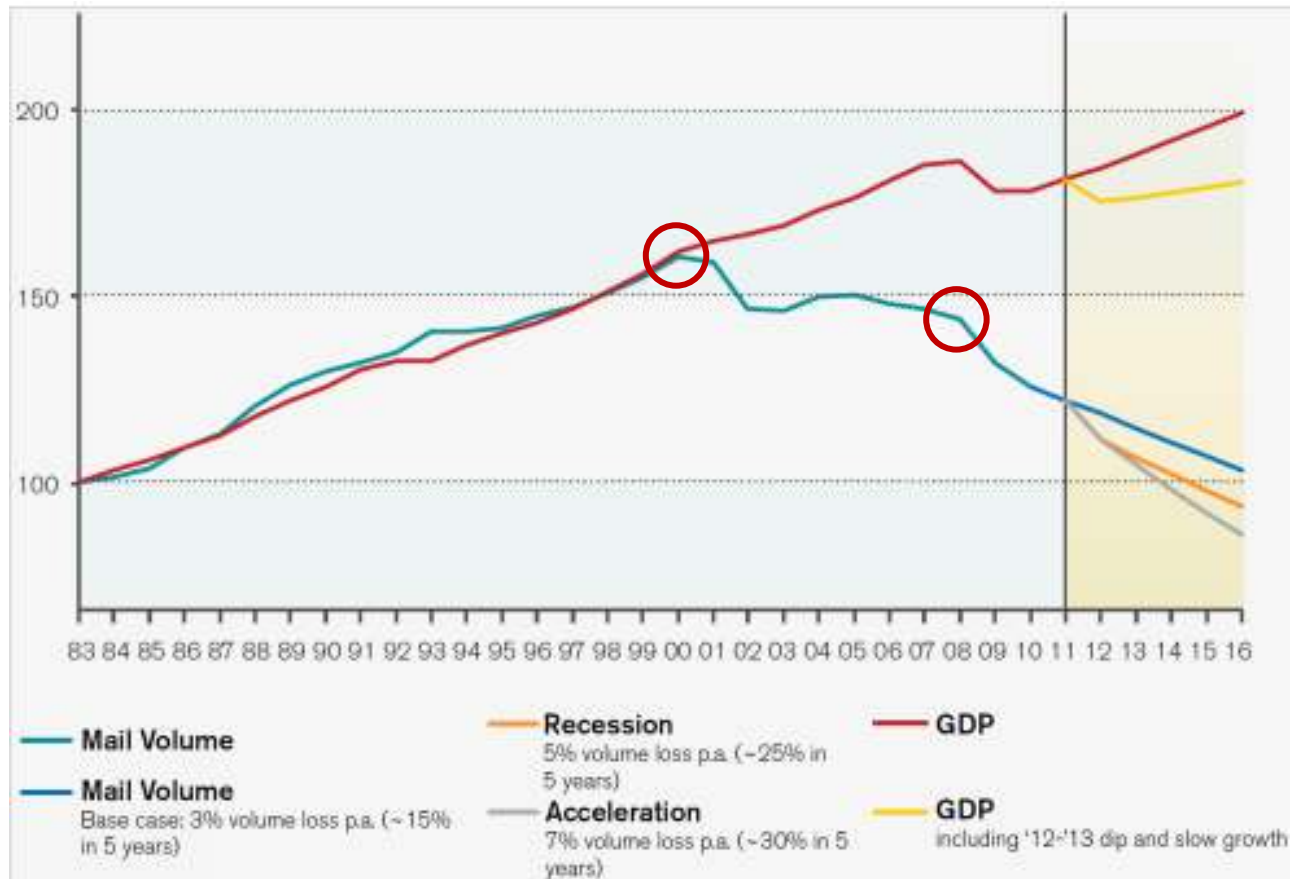
G. Bruno, M. Cavola, A. Diglio, C. Piccolo

- ❖ *The context of the postal sector*
- ❖ *Problem description*
- ❖ *Mail Collection Problem: mathematical model and application*
- ❖ *Mail Delivery Problem: possible strategies and first steps*
- ❖ *Conclusions and further research*



## E-substitution: Reduction of postal volumes

source: BCG (2012), Focus on the future. Building a new compelling position for posts.

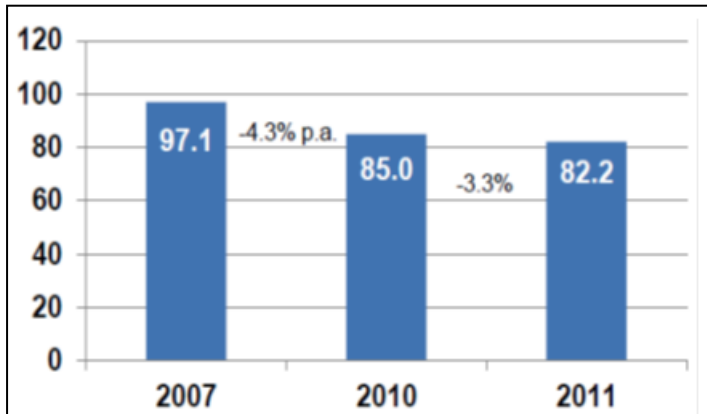




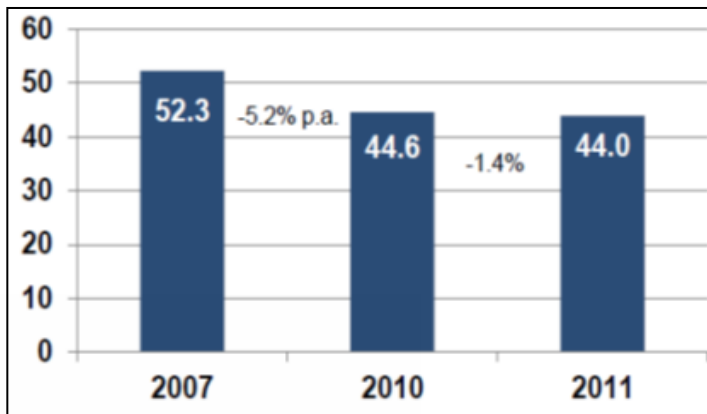
## Effects of E-substitution

source: Main Development in the Postal Sector (WIK Consult, 2013)

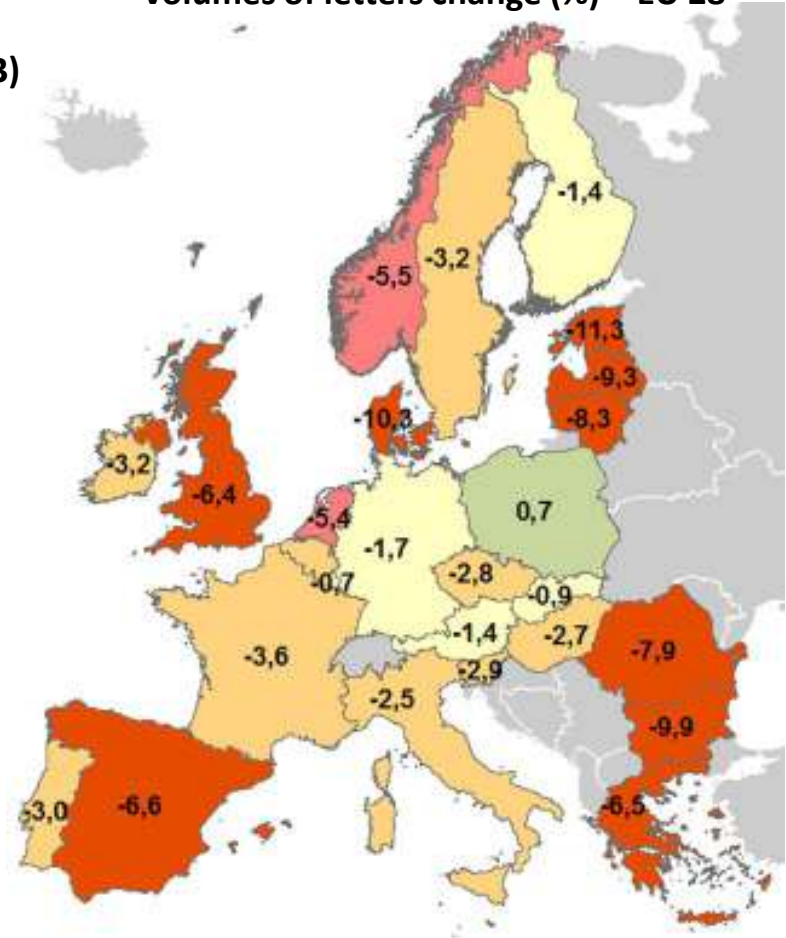
Volumes of letters (in billions) – EU 28



Revenues (in billions of euros) – EU 28

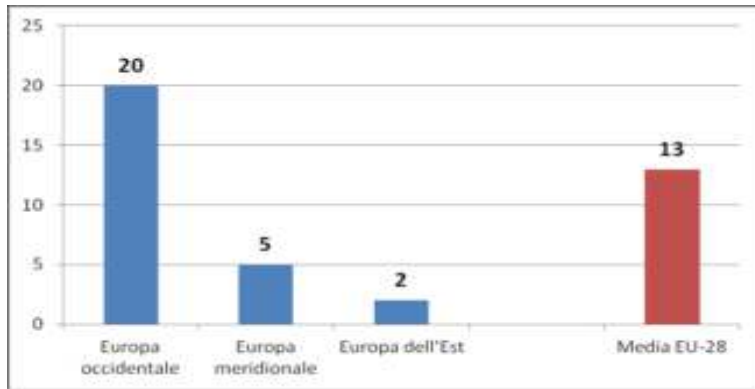


Volumes of letters change (%) - EU 28



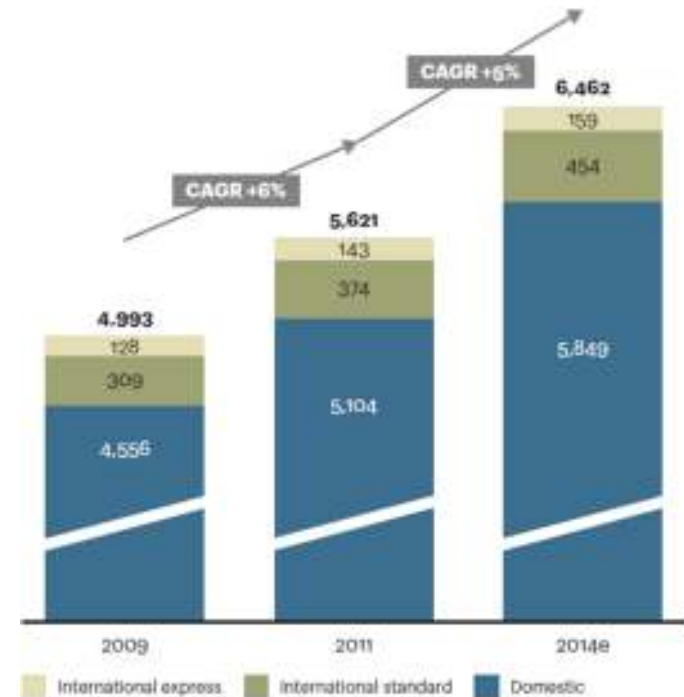
## Effects of E-commerce

Volumes of parcels per inhabitant



Source: Main Development in the Postal Sector (WIK Consult, 2013)

Growth of volumes of parcels (in millions)



Source: Europe's CEP market: growth on new terms (ATKearney, 2012)





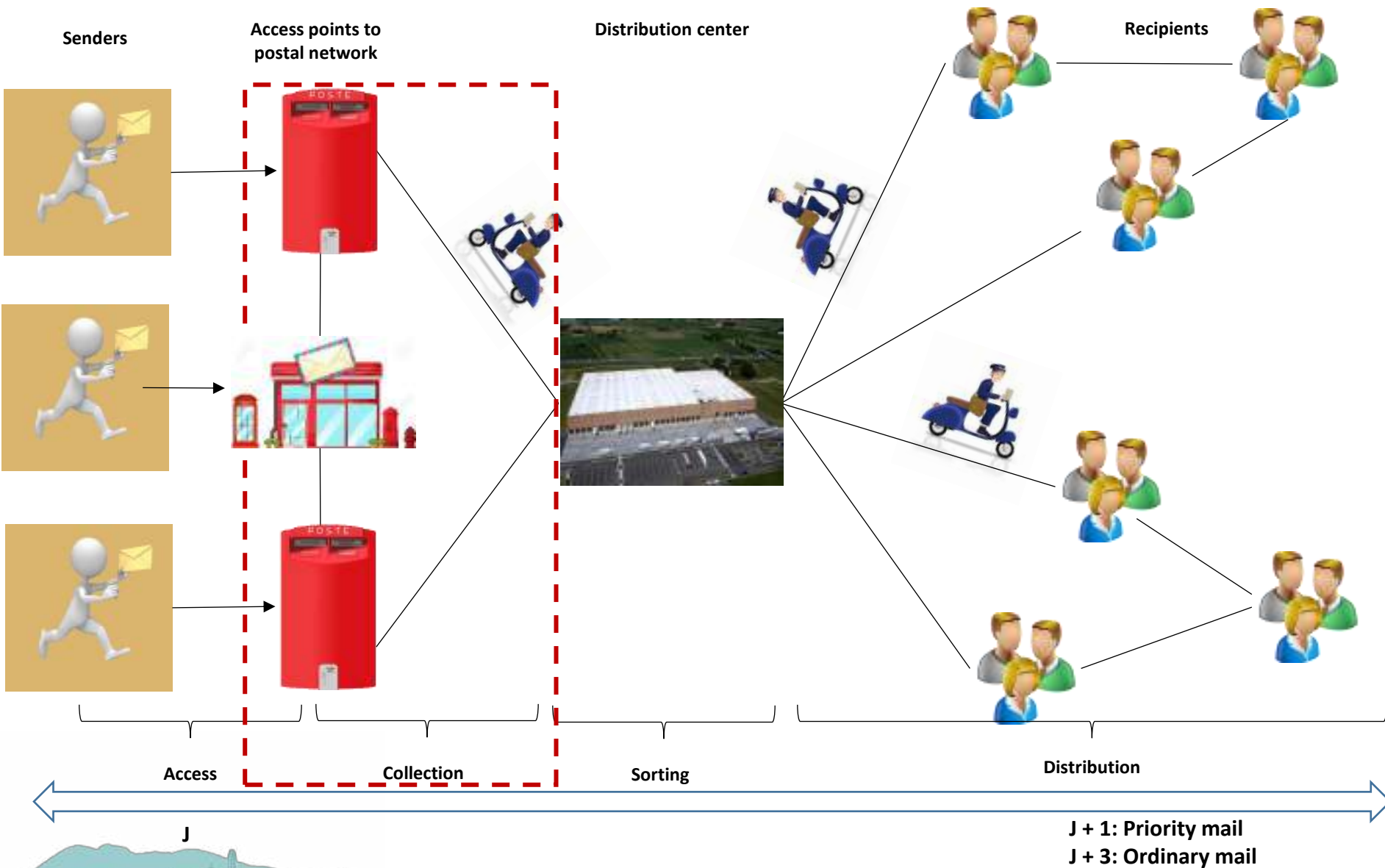
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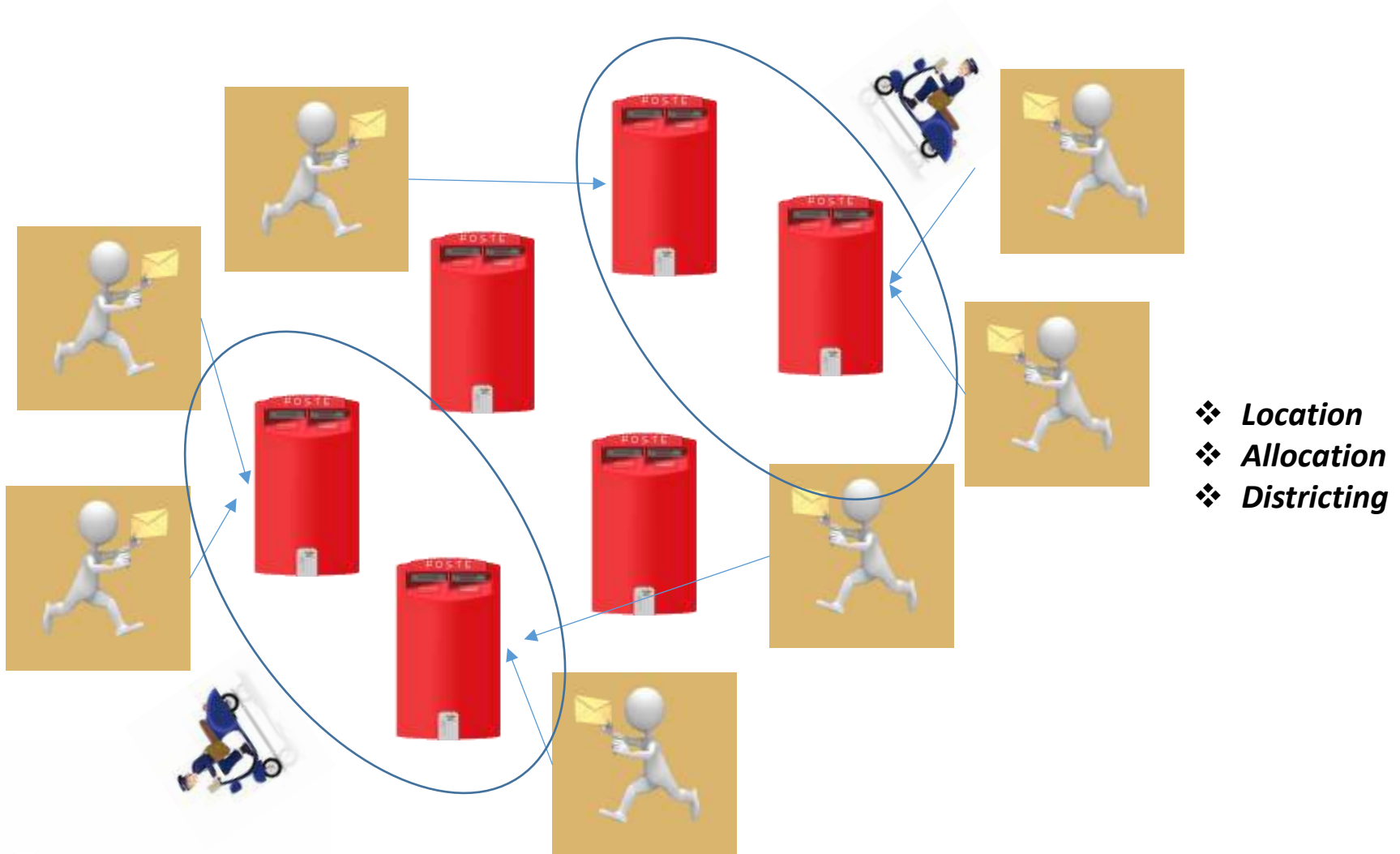
DIPARTIMENTO DI  
INGEGNERIA  
INDUSTRIALE

- *Reorganization of the mail collection system through the reduction of the number of postal boxes*
- *Simulation and comparison of mail delivery strategies*





**Low volumes. High number of postal boxes. High inefficiency.**





### Hierarchical Facility Location Problems

- ❖ Çınar, Y., & Yaman, H. (2011). The vendor location problem. *Computers & Operations Research*, 38(12), 1678-1695.
- ❖ Farahani, R. Z., Hekmatfar, M., Fahimnia, B., & Kazemzadeh, N. (2014). Hierarchical facility location problem: Models, classifications, techniques, and applications. *Computers & Industrial Engineering*, 68, 104-117.
- ❖ Şahin, G., & Süral, H. (2007). A review of hierarchical facility location models. *Computers & Operations Research*, 34(8), 2310-2331.
- ❖ Serra, D., & ReVelle, C. (1992). The PQ-Median problem: Location and districting of hierarchical facilities. Part II: Heuristic solution methods.
- ❖ Serra, D. (1996). The coherent covering location problem. *Papers in Regional Science*, 75(1), 79-101.

### Districting Problems

- ❖ Bruno, G., Genovese, A., & Piccolo, C. (2017). Territorial amalgamation decisions in local government: Models and a case study from Italy. *Socio-Economic Planning Sciences*, 57, 61-72.
- ❖ De Assis, L. S., Franca, P. M., & Usberti, F. L. (2014). A redistricting problem applied to meter reading in power distribution networks. *Computers & Operations Research*, 41, 65-75.
- ❖ Kalcsics, J., Nickel, S., & Schröder, M. (2005). Towards a unified territorial design approach—Applications, algorithms and GIS integration. *Top*, 13(1), 1-56.



## Notation

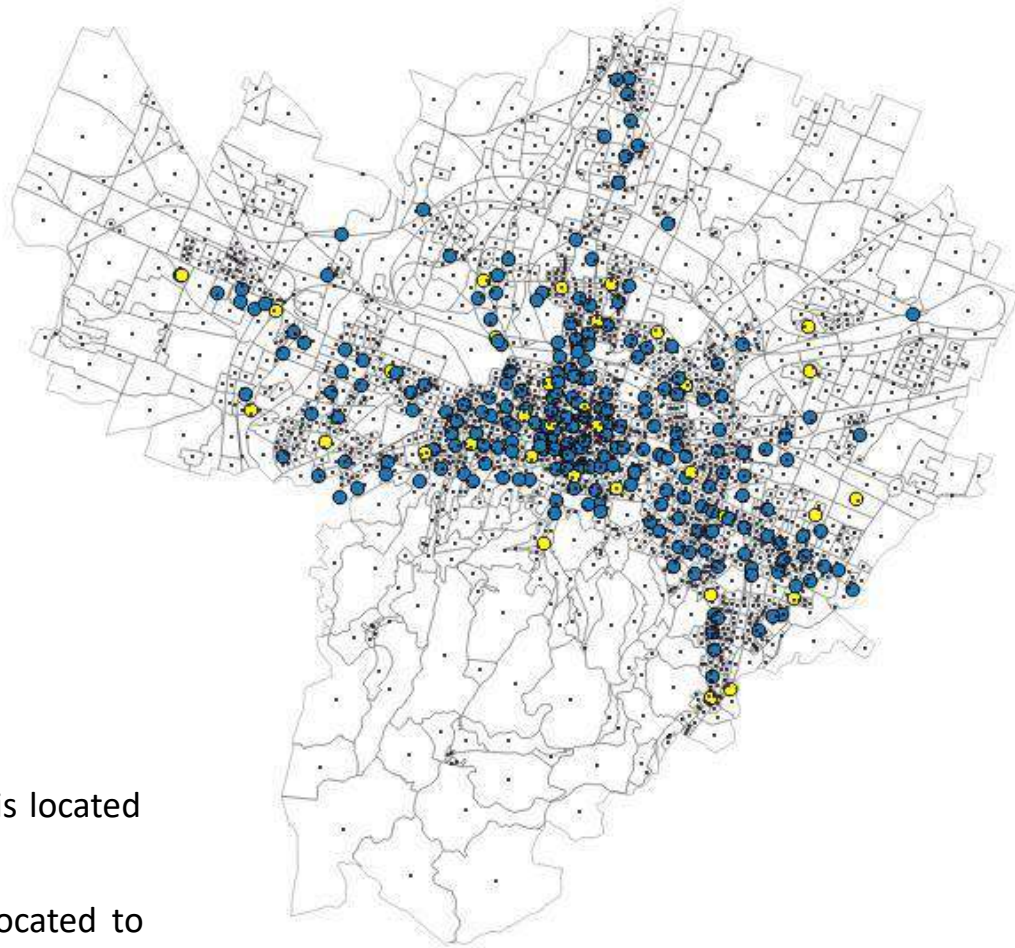
- $I$  set of users, indexed by  $i$ , identified with the centroids of the census sections;
- $J$  set of current locations of postal boxes, indexed by  $j$ ;
- $J' \subset J$  set of current locations of postal boxes located at a postal office, indexed by  $j$ ;

$$|I| = 2332; |J| = 272$$

- $d_{ij}$  distance from user  $i$  to postal box  $j$ ;
- $d_{jj'}$  distance from postal box  $j$  to postal box  $j'$ ;

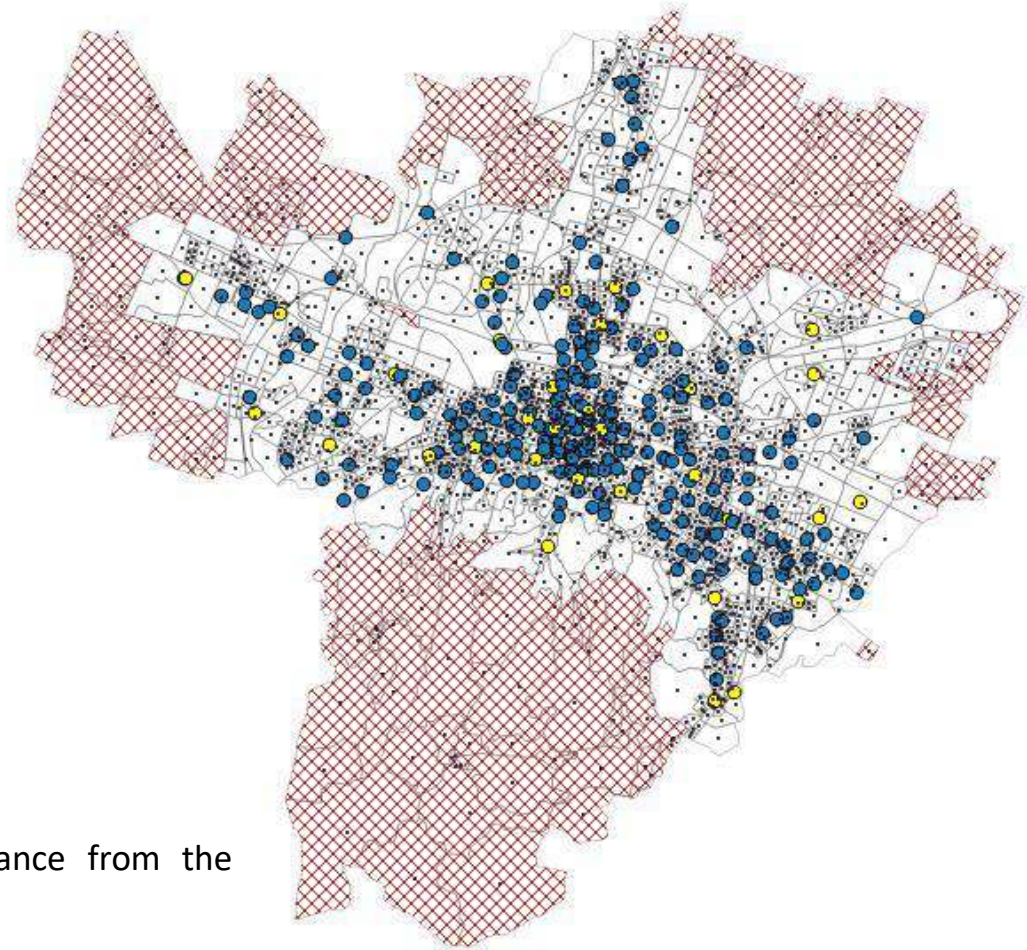
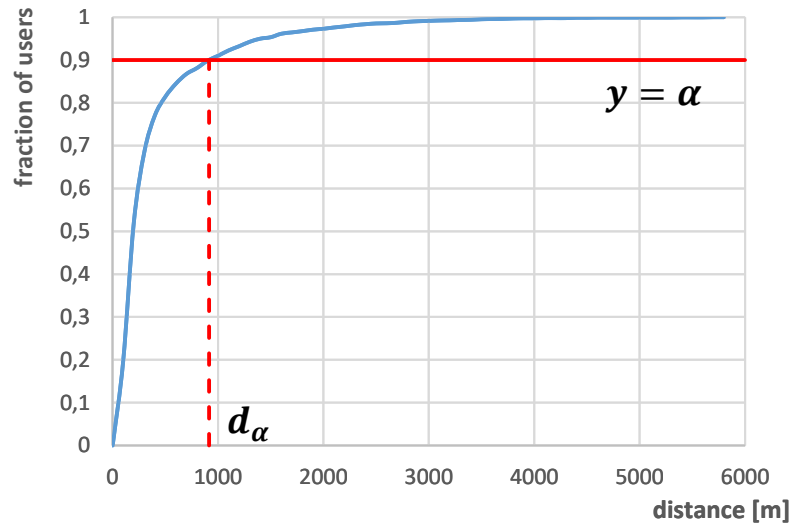
## Decision variables

- $y_j$  binary variable equal to 1 if a postal box is located at  $j$ , 0 otherwise;
- $x_{ij}$  binary variable equal to 1 if user  $i$  is allocated to postal box  $j$ , 0 otherwise;
- $z_{jj'}$  binary variable equal to 1 if postal box  $j$  is allocated to postal box  $j'$ , 0 otherwise.



$d_i^{min}$  cumulative distribution function

$$d_i^{min} = \min_{j \in J} \{d_{ij}\} \forall i \in I$$



$I_\alpha$  set of users located within  $d_\alpha$  distance from the closest postal box ( $i \in I: d_i^{min} < d_\alpha$ );

$I_{(1-\alpha)}$  set of users NOT located within  $d_\alpha$  distance from the closest postal box ( $i \in I: d_i^{min} \geq d_\alpha$ )



$$z = \sum_{j,j' \in J} d_{jj'} z_{jj'} \quad \text{Min!} \quad (1)$$

s.t.

$$\sum_{j \in J} x_{ij} = 1 \quad \forall i \in I \quad (2)$$

$$x_{ij} \leq y_j \quad \forall i \in I, \forall j \in J \quad (3)$$

$$\sum_{j \in J} d_{ij} * x_{ij} \leq d_i^{\min} \quad \forall i \in I_{(1-\alpha)} \quad (4)$$

$$\sum_{k \in J_i} d_{ik} * x_{ik} + (M - d_{ij}) * y_j \leq M \quad \forall i \in I_{\alpha}, \forall j \in J_i \quad (5)$$

$$y_j = 1 \quad \forall j \in J' \quad (6)$$

$$\sum_{j' \in J} z_{jj'} = y_j \quad \forall j \in J \quad (7)$$

$$z_{jj'} \leq z_{j'j'} \quad \forall j, j' \in J \quad (8)$$

$$\sum_{j \in J} z_{jj} = k \quad (9)$$

$$x_{ij} \in \{0,1\} \quad \forall i \in I, \forall j \in J \quad (10)$$

$$y_j, z_{jj'} \in \{0,1\} \quad \forall j, j' \in J \quad (11)$$

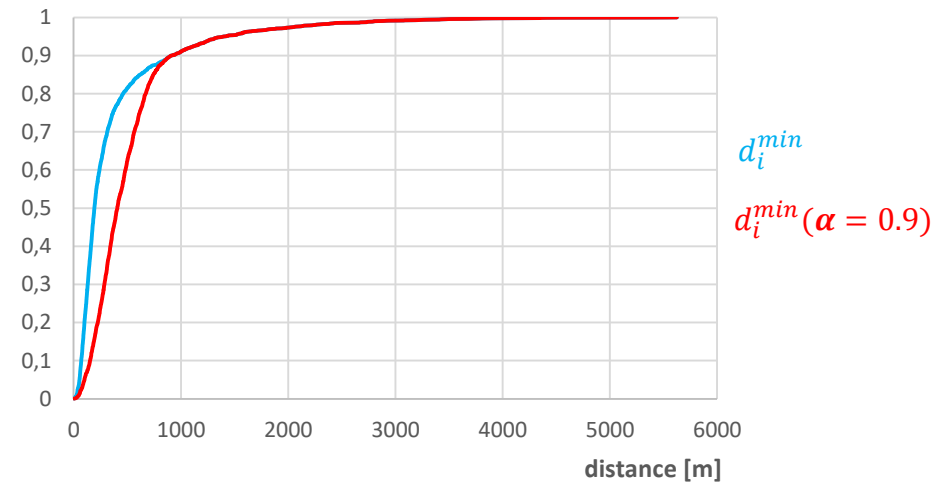
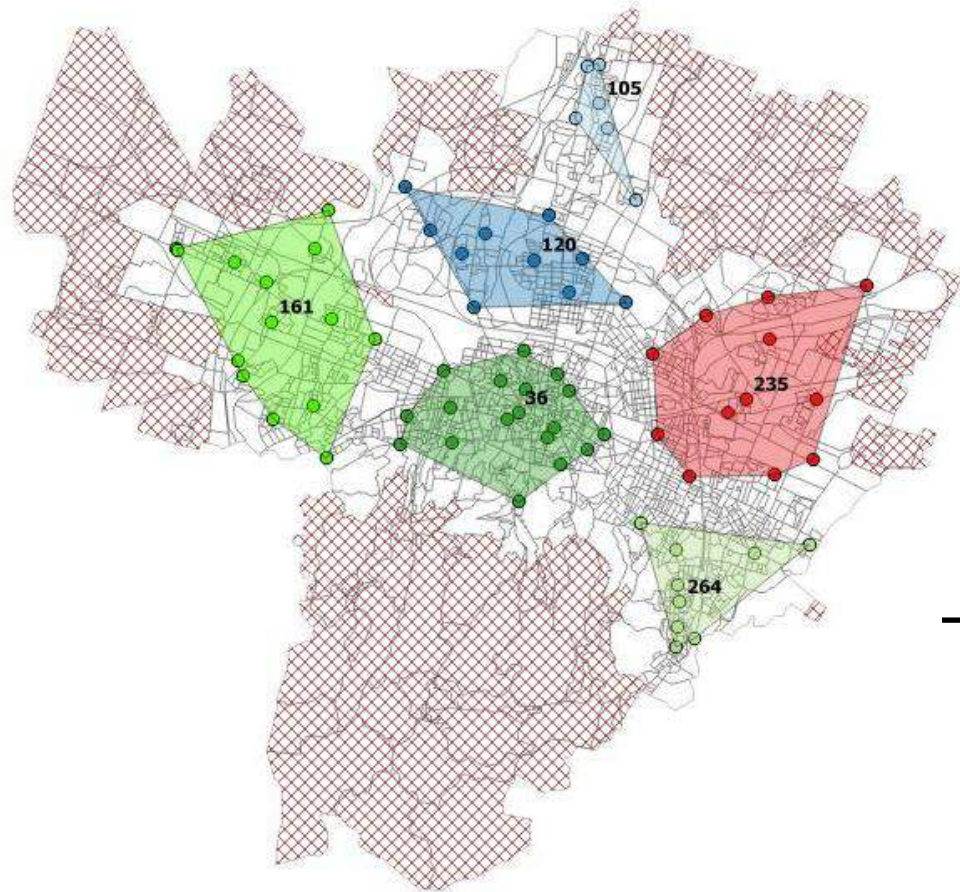
Location/Allocation

Districting





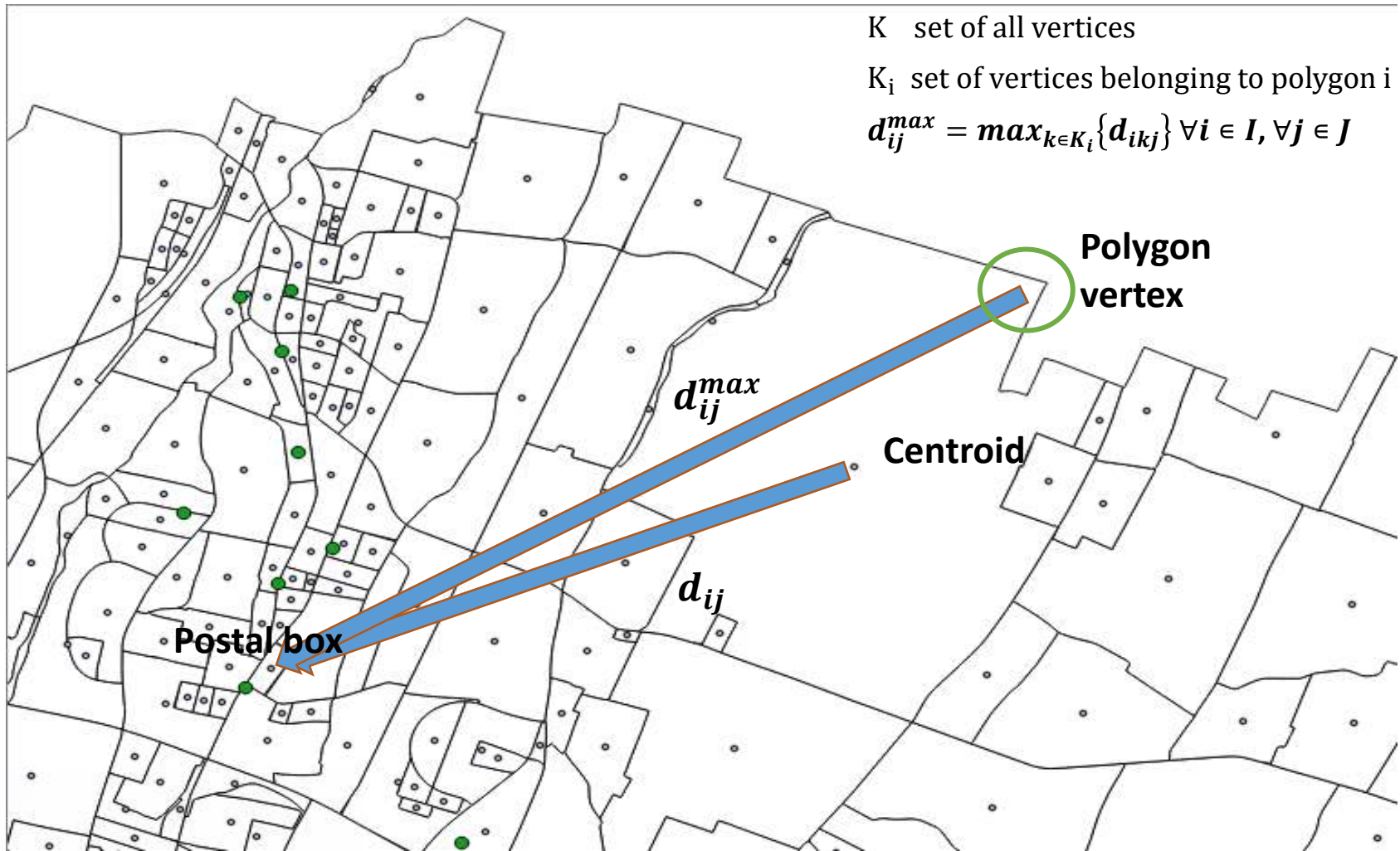
$$\alpha = 0.9 \quad d_\alpha = 914 \text{ m} \quad k = 6$$



Initial Postal Boxes = 272  
Current Postal Boxes = 69

District center	Number of postal boxes	Allocation cost [m]	Routing time [min]
36	18	18971,55	126,31
105	6	4055,11	49,82
120	10	12105,06	92,14
161	14	20144,17	122,83
235	12	16926,49	119,64
264	9	8539,26	76,53





$d_i^{min}$  cumulative distribution function

$$d_i^{min} = \min_{j \in J} \{d_{ij}\} \forall i \in I$$

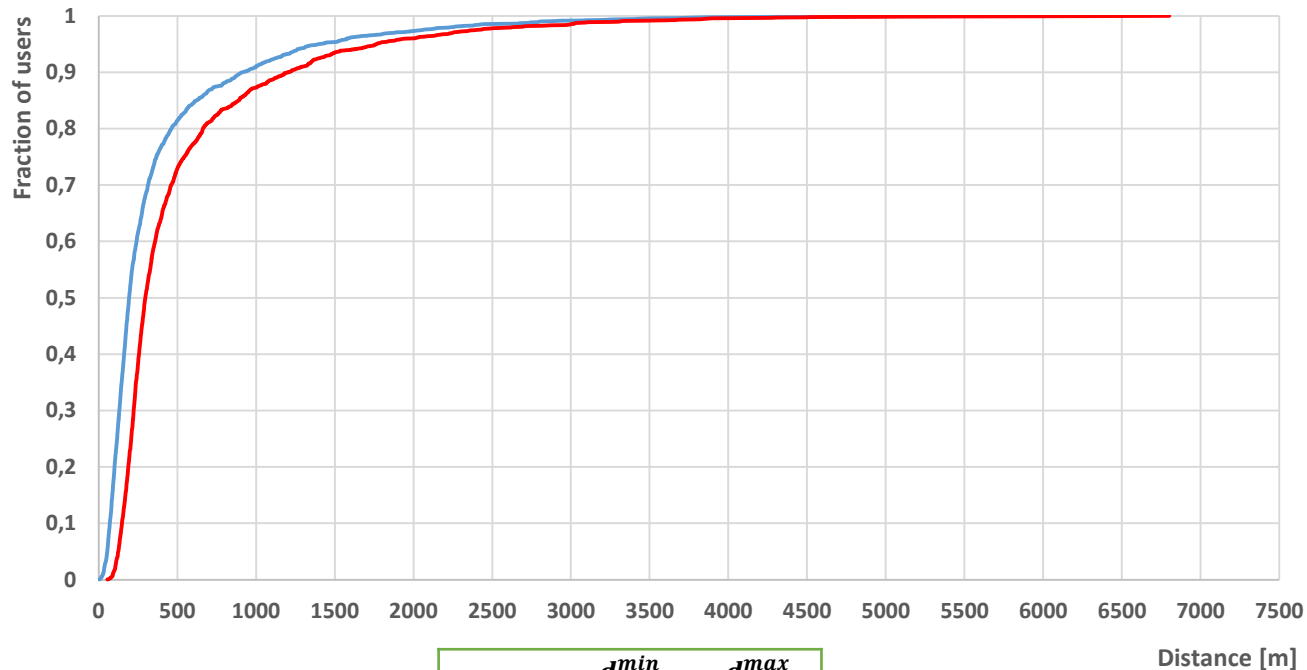


$j^*$



$d_i^{max}$  cumulative distribution function

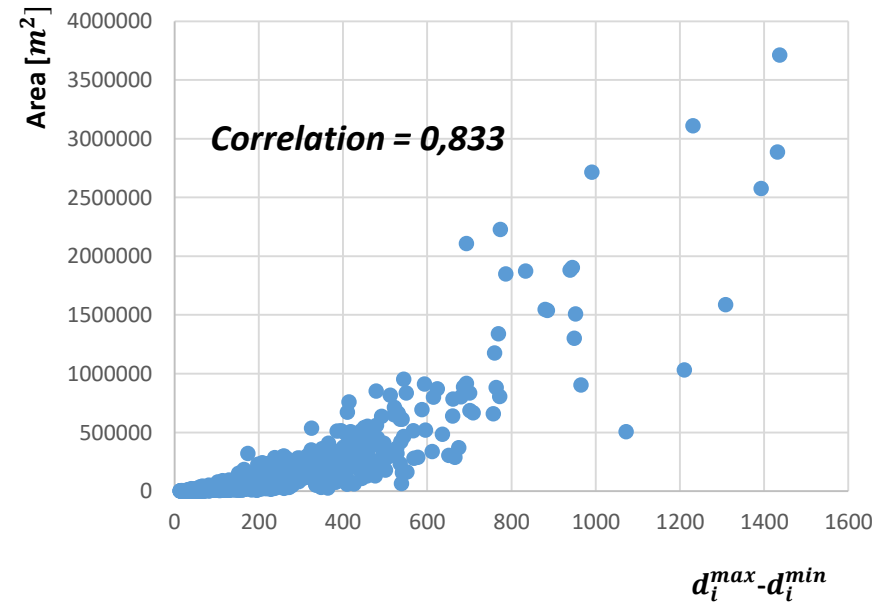
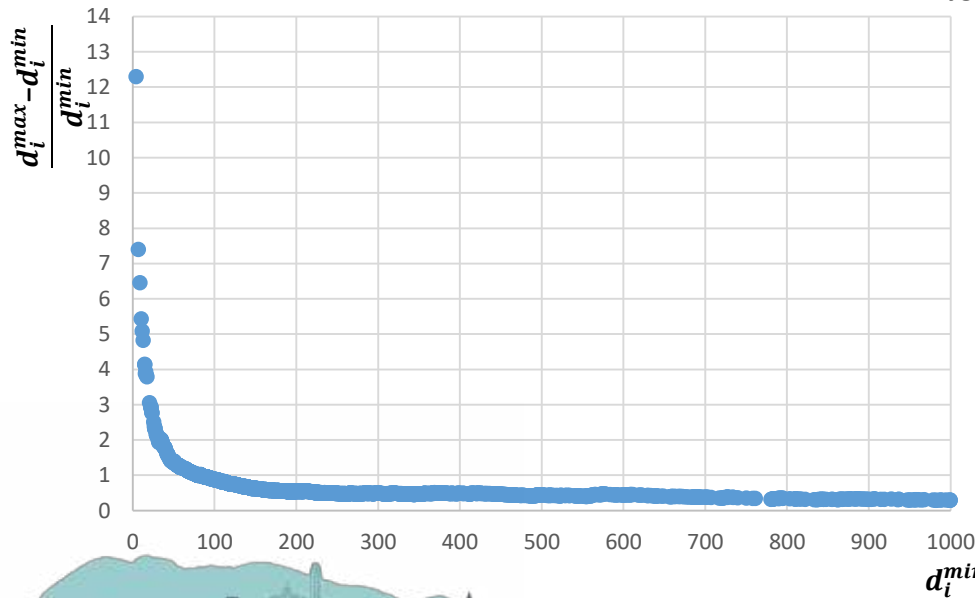
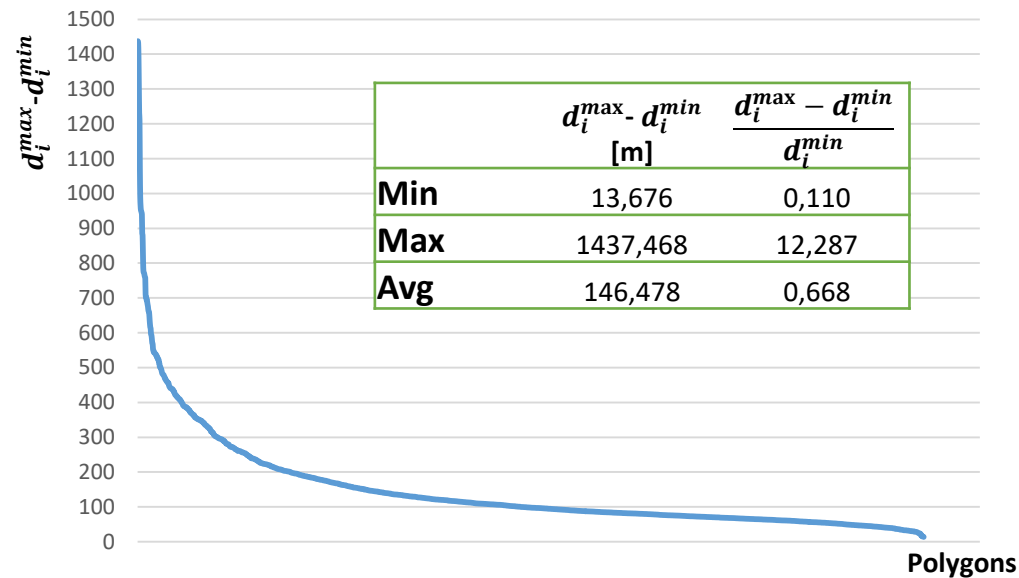
$$d_i^{max} = \max_{k \in K_i} \{d_{ikj^*}\} \forall i \in I$$



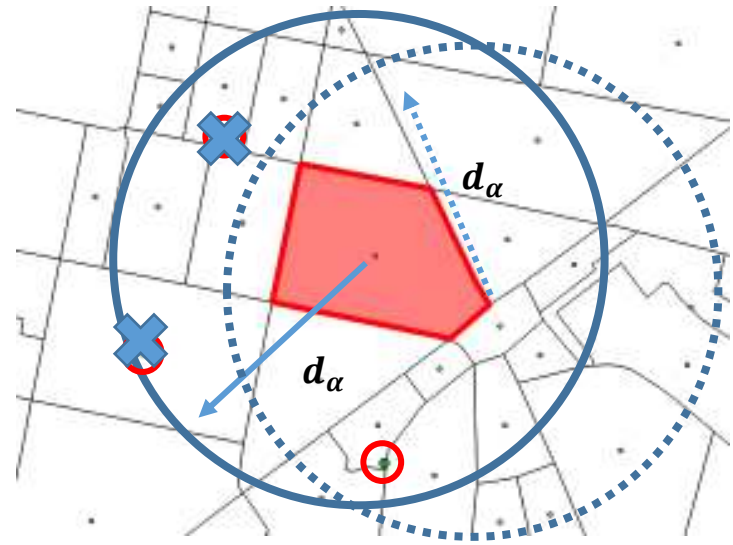
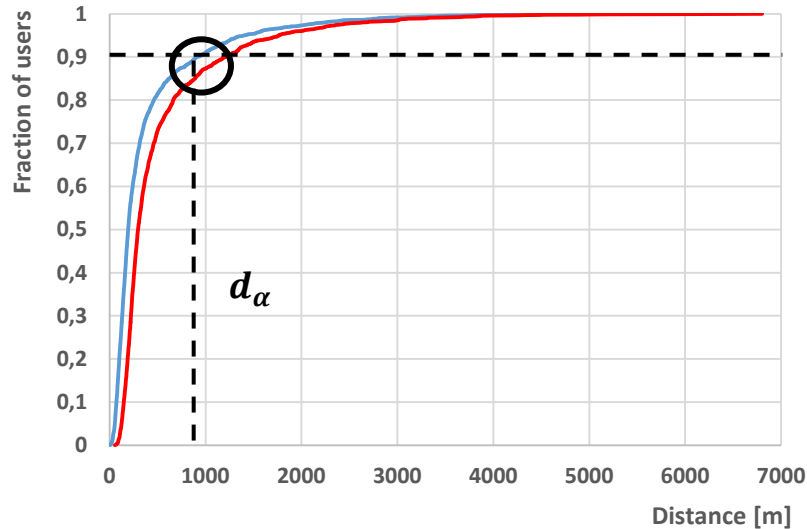
	$d_i^{min}$	$d_i^{max}$
Min	4,152	55,178
Max	5625,515	6801,782
Avg	380,575	527,061
Dv. Std	546,244	637,366

In 168 out of 2333 cases (7%), users should patronize a different facility





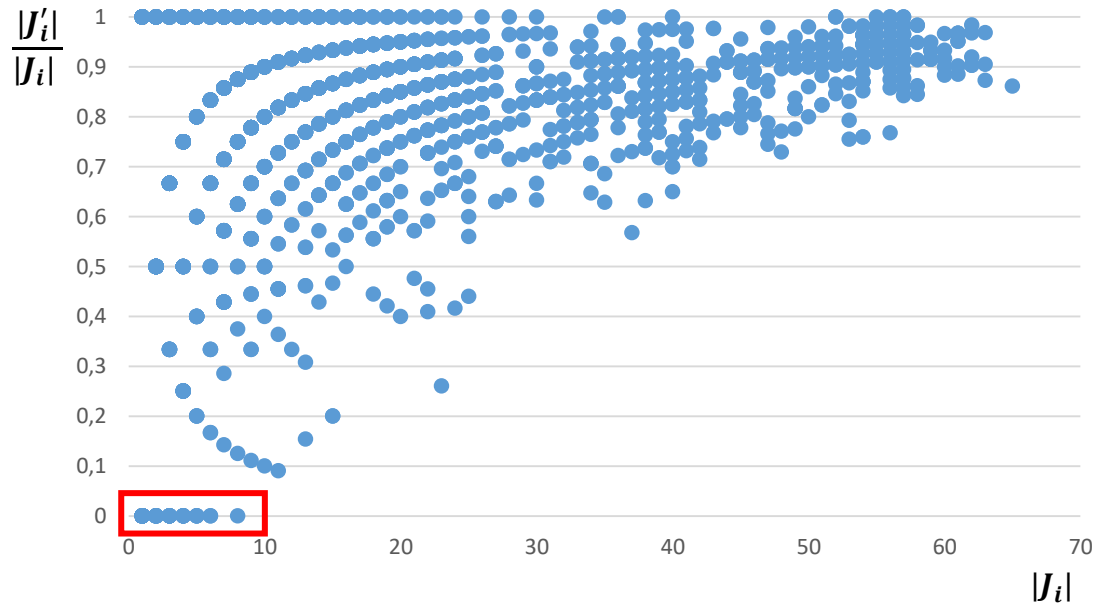


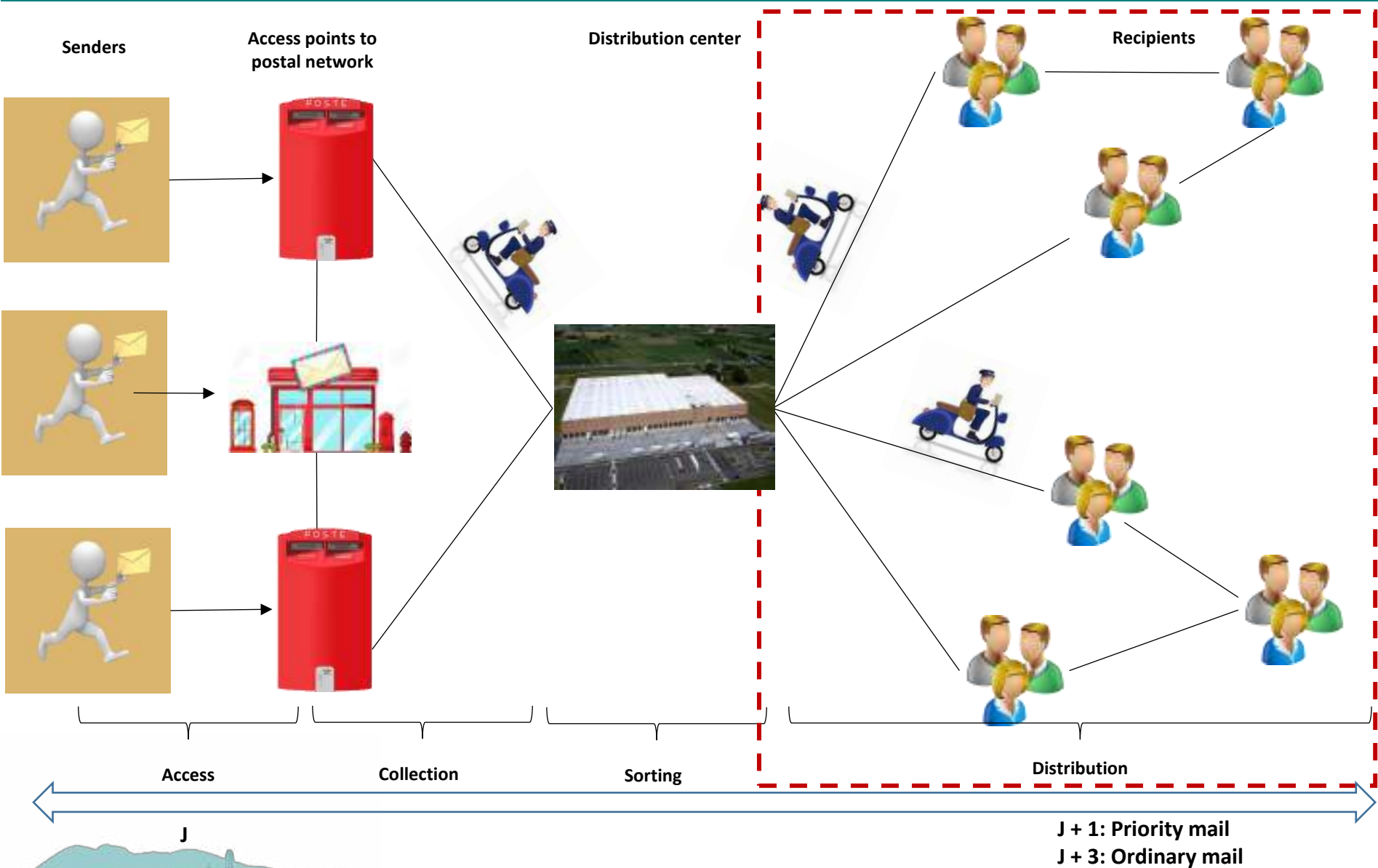


$J_i$  set of facilities located within distance  $d_\alpha$  from the centroid of polygon  $i$   
 $(j \in J: d_{ij} \leq d_\alpha \forall i \in I)$

$J'_i$  set of facilities located within distance  $d_\alpha$  from the farthest vertex of polygon  $i$   
 $(j \in J: d_{ij}^{max} \leq d_\alpha \forall i \in I)$

$$|J'_i| \leq |J_i| \forall i \in I$$





## Notation

$I$  set of recipients identified with house numbers

$J$  set of streets where house numbers are located

$|I| = 40953$ ;  $|J| = 1756$

$p_i$  population located at house number  $i$

$P_j$  population located at street  $j$

$l_j$  length of street  $j$



$\alpha_i$  probability that users located at  $i$  receive ordinary mail

$\beta_i$  probability that users located at  $i$  receive priority mail

### Types of products delivered:

- Ordinary Mail
- Priority Mail
- Registered mail
- Legal proceedings
- Insured mail
- Massive mail (only for businesses)
- National/International parcels

### Biweekly delivery model on alternate days

Quality objectives: J+1 (Priority



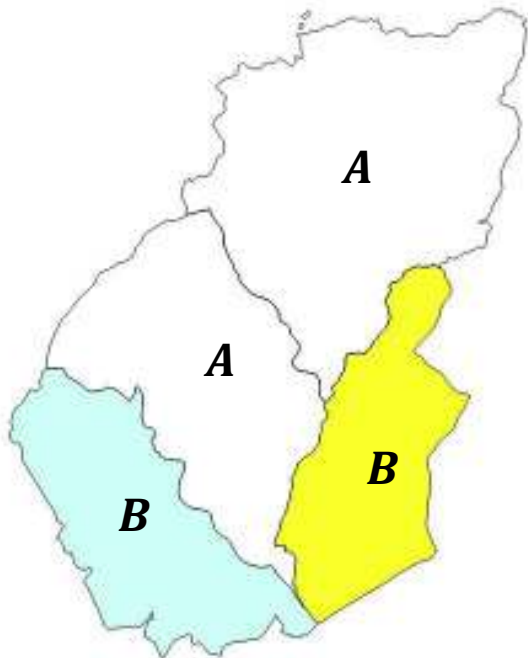
Priority Mail on a daily basis  
Ordinary Mail on alternate days





	MON	TUE	WED	THU	FRY
1	$O_A$	$O_B$	$O_A$	$O_B$	$O_A$
2	$P_I$	$P_I$	$P_I$	$P_I$	$P_I$

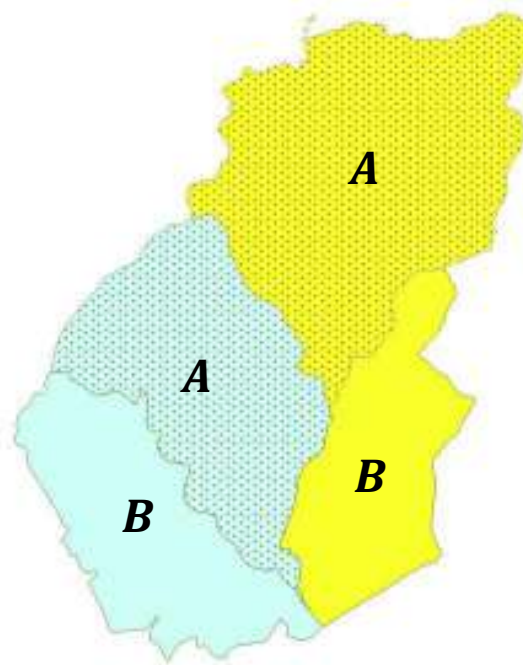
Ordinary mail districting





Priority mail districting



	MON	TUE	WED	THU	FRY
1	$(0/P)_A + P_B$	$P_A + (0/P)_B$	$(0/P)_A + P_B$	$P_A + (0/P)_B$	$(0/P)_A + P_B$

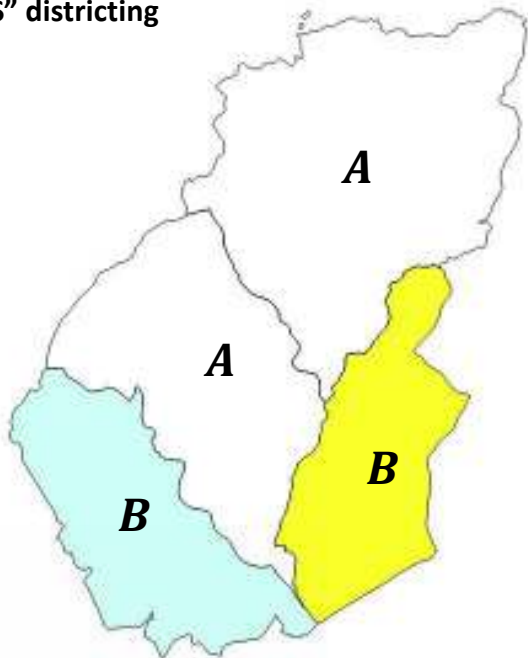


-  Priority Mail
-  Priority and Ordinary Mail

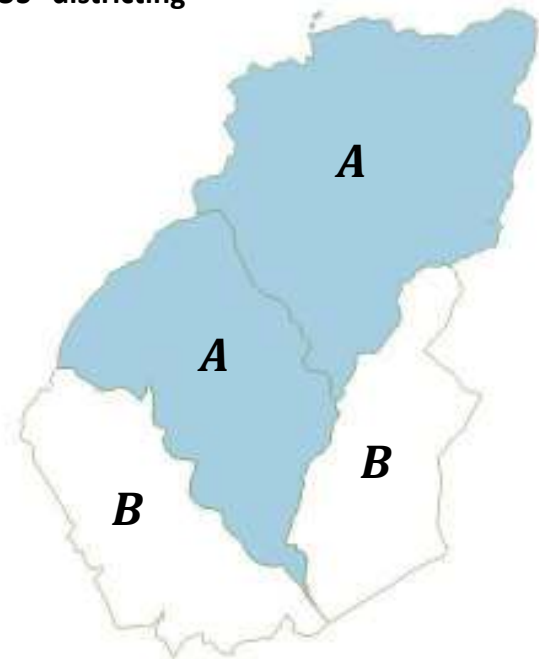


	MON	TUE	WED	THU	FRY
«Non Plus» Postman	$(0/P)_A$	$(0/P)_B$	$(0/P)_A$	$(0/P)_B$	$(0/P)_A$
«Plus» Postman	$P_B$	$P_A$	$P_B$	$P_A$	$P_B$

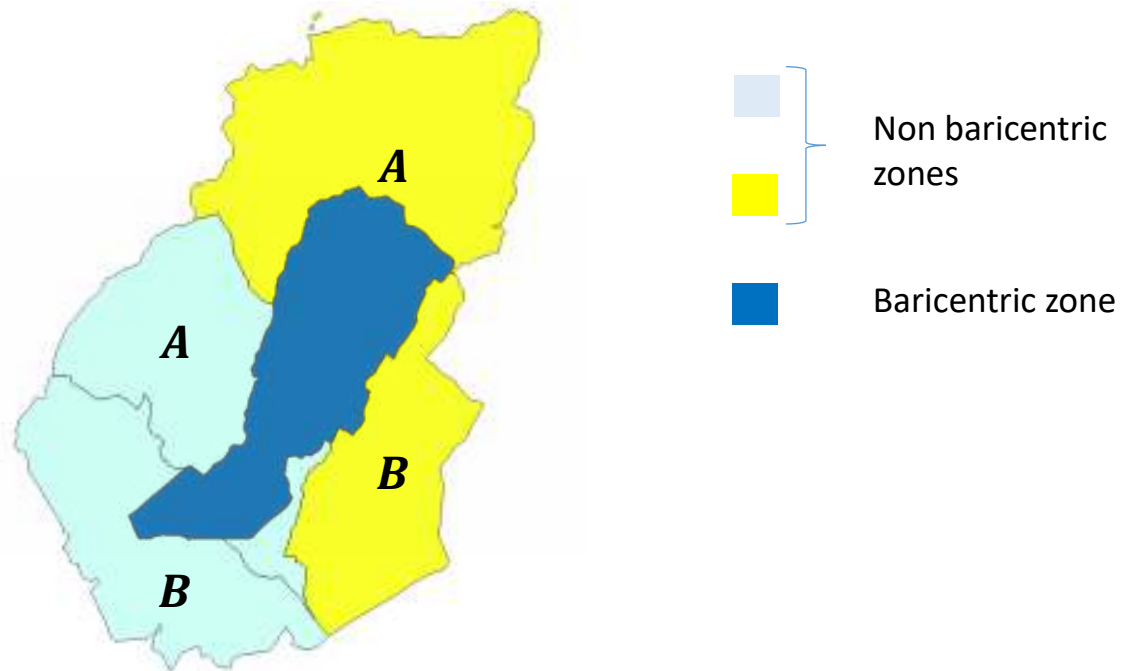
“NON PLUS” districting



“PLUS” districting



	MON	TUE	WED	THU	FRY
Baricentric Zone	<i>O/P</i>	<i>O/P</i>	<i>O/P</i>	<i>O/P</i>	<i>O/P</i>
Non Baricentric Zone	Scenario 1 o 2 o 3	Scenario 1 o 2 o 3	Scenario 1 o 2 o 3	Scenario 1 o 2 o 3	Scenario 1 o 2 o 3





Strategies	Approach (Ordinary vs. Priority Districting)	Operators vs. Type of Mail	Competence Area	Driver
1	Separate (Single level districting)	Dedicated	Ordinary: 1 District (A+B)  Priority: 1 District	Ordinary Mail Volumes in zone A [B]  Priority Mail Volumes per district
2	Integrate (Multi level districting)	Not dedicated	1 District (A+B)	Ordinary and Priority Mail Volumes in A [B] + Priority Mail Volumes B [A]
3	Integrate (Multi level districting)	Non Plus: Not dedicated  Plus: Dedicated	Non Plus: 1 District (A+B)  Plus: 1 District (not covered zones)	Ordinary and Priority in A [B]  Priority per district
4	Integrate (Multi level districting)	Non Baricentric: NA  Baricetric: Not dedicated	NA  1 District	NA  Priority Mail Volumes



- ❖ *The problem of reorganizing the collection system of a postal service provider has been addressed;*
- ❖ *A mathematical model aiming at defining both the postal boxes to be preserved and proper collection areas has been proposed and implemented;*
- ❖ *Some considerations on users' accessibility measures have been highlighted;*
- ❖ *Some strategies for mail delivery have been showed*

### **Further research**

- ❖ *Enlarge computational experiments and test the developed model on different case studies characterized by different users and facilities' distribution and geographic characteristics;*
- ❖ *Testing the model using taking into account the new accessibility measures defined;*
- ❖ *Developing mathematical models for simulating the different delivery strategies proposed;*
- ❖ *Building a real instance for testing and comparing the delivery models to be developed*





## VIII International Workshop on Locational Analysis and Related Problems

Segovia, Spain, 27<sup>th</sup> – 29<sup>th</sup> September 2017

**Thanks for your attention!**

**Any questions? Comments?**



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