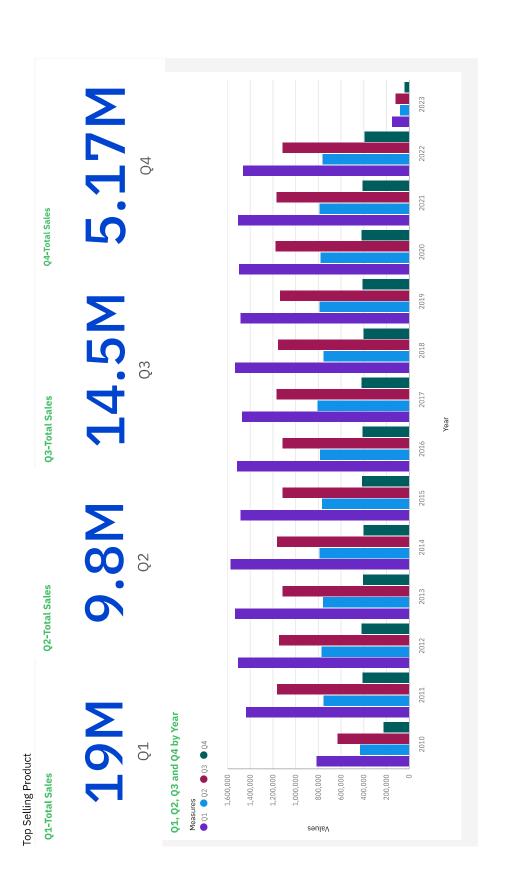
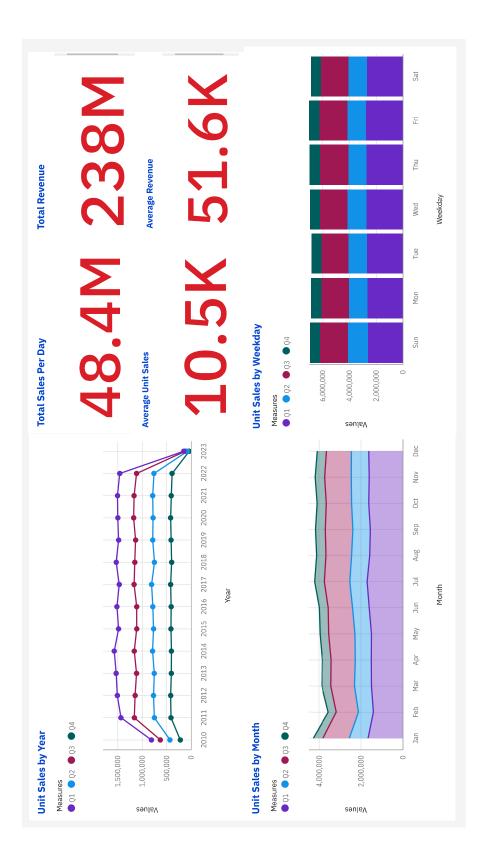
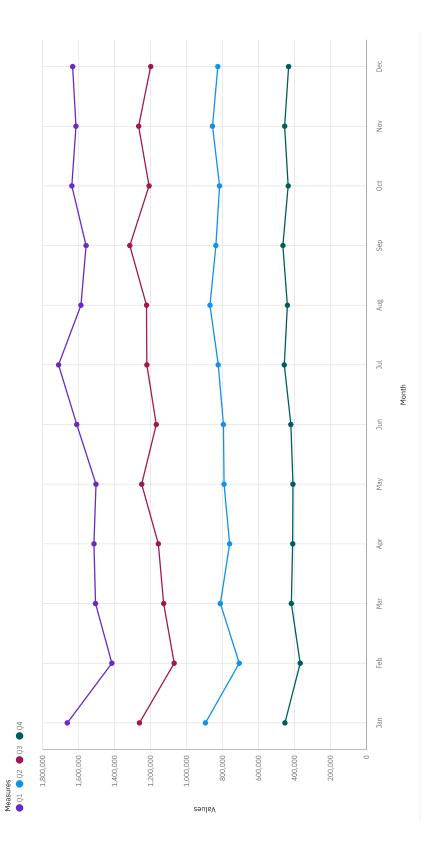
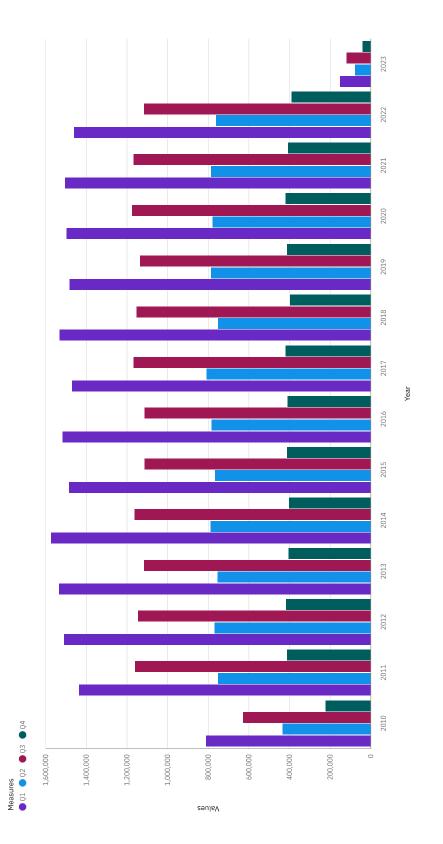
11/1/23, 6:23 PM

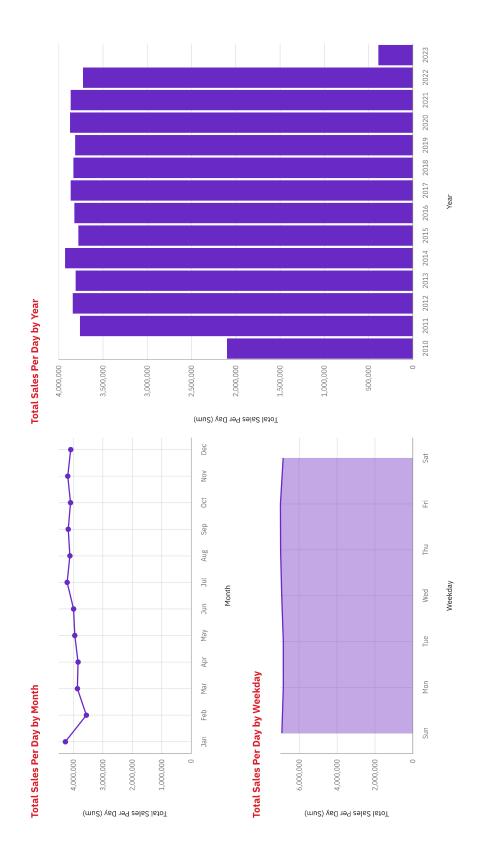






Unit Sales by Year







15/24

	43	96	44	51	75	26	82	90	80	31	10	44	75	23	88	42	65	26	73	G f
Total Sales Per D	43,543	61,596	55,644	72,651	70,275	69,226	75,882	79,208	92,880	74,631	71,110	55,044	74,875	14,423	910,988	77,542	109,465	102,456	129,173	4
Q4	5,386	8,678	6,354	7,469	6,963	7,243	7,965	7,977	8,146	7,043	7,453	7,327	8,665	1,311	98,980	5,663	12,136	9,781	13,196	0 0
63	12,213	22,927	21,544	22,839	20,936	16,629	16,481	30,885	26,543	22,490	19,345	20,281	26,546	4,825	284,484	20,347	30,099	24,461	37,788	
Q2	11,029	14,630	9,886	12,203	10,496	16,116	12,634	15,208	22,066	17,862	16,278	13,739	11,821	841	184,809	17,075	23,966	23,806	22,779	
Q1	14,915	14,361	17,860	30,140	31,880	29,238	38,802	25,138	36,125	27,236	28,034	13,697	27,843	7,446	342,715	34,457	43,264	44,408	55,410	0
	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	Summary	2010	2011	2012	2013	7 700

4

Average Sales on 31st

Q4	1,346.5	1,382.57	907.71	1,067	994.71	1,034.71	1,137.86	1,139.57	1,163.71	1,006.14	1,064.71	1,046.71	1,237.86	1,311	1,112.13	943.83	1,213.6	978,1	1,319.6	° C L C ° C
63	3,053.25	3,275.29	3,077.71	3,262.71	2,990.86	2,375.57	2,354.43	4,412.14	3,791.86	3,212.86	2,763.57	2,897.29	3,792.29	4,825	3,196.45	3,391.17	3,009.9	2,446.1	3,778.8	t
02	2,757.25	2,090	1,412.29	1,743.29	1,499.43	2,302.29	1,804.86	2,172.57	3,152.29	2,551.71	2,325.43	1,962.71	1,688.71	841	2,076.51	2,845.83	2,396.6	2,380.6	2,277.9	C L C
Q1	3,728.75	2,051.57	2,551.43	4,305.71	4,554.29	4,176.86	5,543.14	3,591.14	5,160.71	3,890.86	4,004.86	1,956.71	3,977.57	7,446	3,850.73	5,742.83	4,326.4	4,440.8	5,541	C
	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	Summary	2010	2011	2012	2013	, ,,,,
								31												

19/24

Average Monthly Sales

0 4	1,125.84	1,097.67	1,124.4	1,140.57	1,100.02	1,113.6	1,135.38	1,128.13	1,153.86	1,116.72	1,129.57	1,124.66
63	3,132.52	3,182.69	3,030.92	3,214.71	3,359.34	3,092.21	3,030.1	3,135.63	3,265.64	3,099.73	3,143.08	3,152.2
92	2,222.84	2,106.18	2,185.38	2,114.82	2,129.28	2,105.28	2,046.18	2,231.73	2,079	2,096.02	2,125.44	2,131.23
01	4,127.27	4,213.3	4,049.93	4,208.18	4,043.02	4,261.39	4,247.64	4,070.84	3,868.35	4,200.19	4,008.57	4,115.72
	Jan	Feb	Mar	Apr	Мау	Jun	Jul	Aug	Sep	Oct	Nov	Summary

21/24

S2 Average Trends	13.5K	54 Average Trends	S4
S1 Average Trends	13.1K	S3 Average Trends	S3
Q2 Average Sales	2.13K	Q4 Average Sales	1.12K
Q1 Average Sales	4.12K	Q3 Average Sales	3.15K