

Niyati Mittal

Professional Title

Gurugram, Haryana, India | <https://in.linkedin.com/in/niyati-mittal-19948a1ab>

PROFESSIONAL SUMMARY

Dynamic Business Development and Sales professional with a proven track record in B2B sales and government project liaisoning, adept at driving revenue growth and managing key accounts. Passionate about leveraging communication skills and CRM expertise to deliver tailored client solutions.

CORE COMPETENCIES

client relationships • market opportunities • revenue growth • sales cycles • lead generation • B2B sales

PROFESSIONAL EXPERIENCE

Professional | Jan-Pro India

Present

- Successfully managed and closed high-value contracts
- Developed strategic partnerships with key government entities
- Increased client retention by 20% through enhanced relationship management

EDUCATION

Relevant Degree | Educational Institution | Year

KEY PROJECTS

Project Name

Project description

Technologies: tech1, tech2

Impact: Business impact

CERTIFICATIONS & ACHIEVEMENTS

- Professional Certification
- Professional Achievement