

RAJ VEERESH HIPPARAGI

Global Accelerator: Driving Process Optimization, Rigor and Deployment with Sustainability

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Master's candidate in International Business with experience in data analysis, operational improvement, strategic support, and cross functional collaboration. Skilled at tracking performance metrics, identifying inefficiencies, and supporting process optimization. Highly organized, detail-oriented, and eager to contribute to fast-paced, international teams. Positive attitude and a willingness to contribute to a fast-paced team. Ready help the team achieve company goals. Looking for an internship/full-time position starting January 2026. Ready to relocate and/or commute.

EDUCATION

IESEG School of Management - Lille, France

2025-2026

Masters in International Business, Current grade- 14.99/20

Business Statistics, Business Simulation, Project Management, Strategy & CSR, Financial Analysis, Business Analytics

University of Mumbai - Mumbai, India

2018-2021

Bachelors Degree of Commerce, CGPI- 8.12

WORK AND ACADEMIC EXPERIENCE

Revenue Cycle Officer (Sr. Associate) - Inventurus Knowledge Solutions

Jan 2022 – Nov 2024

Mumbai, India | Full-time contract (CDI)

- Operated complex financial processes within the healthcare revenue cycle, applying strong analytical and problem-solving skills to ensure operational continuity and accuracy.
- Assisted in monitoring and tracking key operational metrics, preparing and delivering performance reports to management to identify risks, track efficiency, and flag areas for improvement.
- Supported driving process optimization by identifying and resolving inefficiencies, successfully helping reducing a critical operational backlog by 75% through data analysis and targeted process improvement.
- Performed controls on operational procedures by documenting process flows and leading training sessions for new hires to reinforce best practices and support team empowerment.
- Collaborated within a 12-member, cross-functional team to validate process models and transformation initiatives across departments.
- Clients and Software: Worked for account processing of major insurance providers in the US.
- UnitedHealthcare, Blue Cross Blue Shield, and Medicare on EHR software like NextGen and AdvancedMD.

Titan Watches Marketing Project (Academic): Conducted in-depth market research, translating strategic analysis into a clear market entry strategy for a new region, demonstrating an understanding of strategic business transformation.

PUMA Marketing Project (Academic): Developed an omnichannel retail strategy requiring detailed analysis of consumer touchpoints and retail channels. Performed comprehensive brand analysis and market assessment applicable to 360° launch campaign development and optimizing the customer experience.

Victoria's Secret Strategy and CSR Project (Academic): Conducted in-depth external and internal analysis to formulate a business strategy for a market launch in Brazil, demonstrating strong cross-cultural awareness and strategic scope.

SKILLS AND ADDITIONAL INFORMATION

- Tools: Proficient in the Office Suite, Proficient in MS Excel and PowerPoint, rapid technical proficiency.
- Languages: English: Fluent (Native), French: A2; actively learning (written and spoken), Hindi: Fluent (Native).
- Certification: Excel Skills from JP Morgan, Data Presentation from HP.
- Core Competencies: Analytical, Autonomous, Organized, Strong Interpersonal Skills, Initiative, Adaptability.
- Functional & Technical: Process Optimization, In-Depth Data Analysis, Performance & Insights Tracking, KPI Monitoring & Report Creation, Operational Support & Process Documentation, Challenger Mindset.
- Community Involvement and Hobbies: Conducted activities every Friday in the previous company to keep team morale high and foster better team relationships, participated in annual and semi-annual football competition. Love to draw, listening to music, watching sports and help people.