**Nick Snelson – Managing Director**

Nick oversees the strategic direction of APS Group as well as the day to day management of each of the key divisions within the group. He maintains direct responsibility for major accounts and for the overall business performance of the company.

Appointed MD in 1992, Nick has overseen the transformation of the business from printing company to the organisation it is today, a company with a clear focus on the provision of print management services and business process outsourcing solutions to major UK customers.

Nick has instilled a strong corporate culture within the business. He has successfully combined a staunchly ethical approach to interfacing with suppliers and stakeholders, with a commitment to environmental responsibility and a stated intent to always operate openly and honestly and in the best interests of customers.

This innovative approach continues to deliver major benefits for customers, suppliers, employees and the wider community.

**John Holmes – Director of Client Solutions**

John joined APS Group in January 2010 to enhance and maximise the company’s service offering both to existing and new customers. John works to continually evaluate and shape the APS offering to satisfy the needs of clients who are becoming increasingly demanding of marketing services companies, looking for suppliers who can offer value added extras to become an extension of their marketing teams.

John’s experience in marketing services stretches over 20 years, previously working for Bank of Scotland within procurement, specialising in print, creative and logistics management, before moving to business process outsource (BPO) provider Williams Lea, where he managed major global accounts such as Philips.

Experience both client and agency-side gives John a unique perspective and ability to identify and anticipate a client’s requirements.

**Kim Naylor – Director**

Kim’s entire career has been focused on the print industry, originally having responsibility for sales and client development and in the later years becoming Managing Director of the Philip Myers Press (PMP) business.

In September 2009 APS Group purchased PMP. Since that time Kim has been involved in the successful consolidation of the two businesses and is now enjoying taking the group forward. Kim has delivered major accounts to the business and worked with them for a number of years.

**Glyn Jones – Director of Corporate Services**

Glyn joined APS Group as Director of Corporate Services in 2010, overseeing finance, human resources, risk management, and health and safety. He has specific skills in leading strategic, operational and cultural change programmes that add value and deliver bottom line improvement.

Glyn has extensive experience in providing entrepreneurial leadership within a framework of prudent and effective controls enabling risk to be assessed and managed; ensuring strategic aims are set, and that the necessary financial and human resources are in place to meet objectives, and then reviewing management performance; and ensuring that values and standards are established and obligations to shareholders or, in a mutual organisation, members and other stakeholders are understood and met.