

CONFIDENTIAL RESUME OF:

ROSS MICHAEL MCWEY

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CAREER PROFILE

December 2021
to June 2022

GA Tech Full Stack Flex Boot Camp

Student

Responsible for achieving highest grade possible and learning the materials presented.

- Consistent A+ average in the course
- Gained the ability to utilize the following technologies: HTML, CSS, JavaScript, JQuery, Bootstrap, third party API calls and node.js.
- Current 3 strongest projects created in class are currently on my profile page and are [Gourmet Guru](#), [Day Planner](#), and [Weather Forecaster](#).

March 2021
to November 2021

Georgia Furniture Mart

Sales Representative & Section Manager

Responsible for taking care of customers needs, guiding them through the sales process, closing the sale, providing follow-ups, gaining good reviews for the company, and managing my fellow sales team to keep up with their sections in the store.

- Consistent close rate
- Sold over \$800,000 in 7 months
- On track to be over a million dollar writer in first year
- Created lasting relationships with my superiors, peers and those I managed

April 2017
to March 2020

Mattress Made Easy LLC

President & Owner

Responsible for all general management, marketing, sales, merchandizing, finance, delivery and all aspects of the business.

- Consistent, strong increase in business over the past 3 years
- Company was close to breakeven after 16 months
- Outstanding reputation with 5-star customer ratings due to customer first policies and sales training
- Consistent close rate at over 80% average
- Optimized poor location through effective marketing, word of mouth and sales
- Sold over \$800,000 in sales in just under three years
- Average margin 55%
- Exceptional customer service skills

- Management of Employees through example, respect and an honor system

January 2016
to Present

Mount Vernon Towers Bible Fellowship

Independent Non-Denominational Preacher

Lead in worship and preaching to the elderly people that cannot make it to church on Sundays and other members in Mount Vernon Towers.

- All funds were given to support the former pastor with severe Parkinson's disease and to support other Christian organizations.

December 2012 to
January 2016

Do Everything With Grace LLC

Partner, Owner and Operator

Worked with my wife to increase and improve her cleaning business that is still running today.

Responsible for adding clients and cleaning houses and condos

- Doubled the size of the business in 1 year
- Improved profitability by 300%
- Excellent customer service with a 98% retention rate

October 2011 to
Present

Ministry Work And Bible Scholar

Studied the Bible thoroughly. Worked with and counseled individuals who struggled with life challenges

College Jobs

Ballard's Backroom Floor Man

Brandsmart USA Warehouse Tech

Buffalo Wild Wings Waiter

Pappadeux Seafood Kitchen Waiter

EDUCATION & PERSONAL

- Graduated from Mount Pisgah Christian School with 3.0 GPA in 2007
- Starting Defensive End and Offensive Tackle for Varsity Football Team
- Certified ISSA Personal Trainer 2008
- Attended University of Alabama, Georgia Perimeter College and Appalachian State University 2007-2010
- Married
- Outstanding character, hard worker and loyal
- Fast Learner and well versed with a variety of software and technology

References

- Richard Kramer (404) 402 – 5189 Senior Sales Representative at Mattress Made Easy. Can give great insights into how I have run my business.
- Dr. Ben McDowell (404) 213 – 7607 Chiropractor and referral partner
- Jeffery C McWey (404) 274 – 7300 Father and Mattress Made Easy partner.
- David Possien (770) 330 - 2548 Video Editor, Audio Specialist and Friend