R/M Ross McWey

Junior Full-Stack Web Developer

Contact

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ABOUT ME

Certified full-stack web developer through GA Tech's Bootcamp with a background in management, retail, public speaking and small business operations.

CODING SKILLS

- · JavaScript
- · REACT
- · TypeScript
- · Mongo
- · Express
- · Node
- · SQL
- · HTML & CSS
- · 3rd Party API Calls
- · Anime.js
- · Photoshop/ Photopea
- · Jest

EDUCATION

Full-Stack Certification
GA Tech
2021-2022

College Experience
Alabama and App State
2007-2010

High School Diploma
Mount Pisgah Christian School
Graduated 2007

RECENT EXPERIENCE

Sales Representative & Section Manager

GA Furniture Mart / Norcross, GA / Mar 2021 – Nov 2021

Responsible for taking care of customer needs, guiding them through the sales process, closing the sale, providing follow-ups, gaining good reviews for the company and managing my fellow sales team to keep up with their sections in the store.

- Sold over $800,000 in 7 months
- Consistent close rate
- Created lasting relationships with superiors, peers and customers

President & Owner

Mattress Made Easy / Roswell, GA / Apr 2017 - Mar 2020

Responsible for all general management, marketing, sales, merchandising, finance, delivery, and all aspects of the business for its duration. Implemented customer first

- Achieved breakeven just after 16 months as a new startup company
- Outstanding reputation with 5-star customer rating
- Consistent 80% close rate average at 55% average margin

Partner, Owner & Operator

Do Everything With Grace LLC / Sandy Springs, GA / Dec 2012 – Jan 2016

Worked with my wife to increase and improve her cleaning business that is still running well today. Responsible for growing and operating the business.

- Doubled the size of the business in 1 year
- Improved profitability by 300%
- Excellent customer service with 98% retention rate