

**CONFIDENTIAL RESUME OF:**

**ROSS MICHAEL MCWEY**

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**CAREER PROFILE**

December 2021  
to June 2022

**GA Tech Full Stack Flex Boot Camp**

Student

Responsible for achieving highest grade possible and learning the materials presented.

- Consistent A+ average in the course
- Gained the ability to utilize: HTML, CSS, JavaScript, JQuery, Bootstrap, third party API calls and node.js.
- Collaborated on group projects to produce functional applications

March 2021  
to November 2021

**Georgia Furniture Mart**

Sales Representative & Section Manager

Responsible for taking care of customers needs, guiding them through the sales process, closing the sale, providing follow-ups, gaining good reviews for the company, and managing my fellow sales team to keep up with their sections in the store.

- Consistent close rate
- Sold over \$800,000 in 7 months
- On track to be over a million dollar writer in first year
- Created lasting relationships with my superiors, peers and those I managed

April 2017  
to March 2020

**Mattress Made Easy LLC**

President & Owner

Responsible for all general management, marketing, sales, merchandizing, finance, delivery and all aspects of the business.

- Consistent, strong increase in business over the past 3 years
- Company was close to breakeven after 16 months
- Outstanding reputation with 5-star customer ratings due to customer first policies and sales training
- Consistent close rate at over 80% average
- Optimized poor location through effective marketing, word of mouth and sales
- Sold over \$800,000 in sales in just under three years
- Average margin 55%
- Exceptional customer service skills
- Management of Employees through example, respect and an honor system

January 2016  
to Present

### **Mount Vernon Towers Bible Fellowship**

Independent Non-Denominational Preacher

Lead in worship and preaching to the elderly people that cannot make it to church on Sundays and other members in Mount Vernon Towers.

- All funds were given to support the former pastor with severe Parkinson's disease and to support other Christian organizations.

December 2012 to  
January 2016

### **Do Everything With Grace LLC**

Partner, Owner and Operator

Worked with my wife to increase and improve her cleaning business that is still running today.

Responsible for adding clients and cleaning houses and condos

- Doubled the size of the business in 1 year
- Improved profitability by 300%
- Excellent customer service with a 98% retention rate

October 2011 to  
Present

### **Ministry Work And Bible Scholar**

Studied the Bible thoroughly. Worked with and counseled individuals who struggled with life challenges

### **College Jobs**

Ballard's Backroom Floor Man

Brandsmart USA Warehouse Tech

Buffalo Wild Wings Waiter

Pappadeux Seafood Kitchen Waiter

## **EDUCATION & PERSONAL**

- Graduated from Mount Pisgah Christian School with 3.0 GPA in 2007
- Starting Defensive End and Offensive Tackle for Varsity Football Team
- Certified ISSA Personal Trainer 2008
- Attended University of Alabama, Georgia Perimeter College and Appalachian State University 2007-2010
- Married
- Outstanding character, hard worker and loyal
- Fast Learner and well versed with a variety of software and technology

### **References**

- Richard Kramer (404) 402 – 5189 Senior Sales Representative at Mattress Made Easy. Can give great insights into how I have run my business.
- Dr. Ben McDowell (404) 213 – 7607 Chiropractor and referral partner
- Jeffery C McWey (404) 274 – 7300 Father and Mattress Made Easy partner.
- David Possien (770) 330 - 2548 Video Editor, Audio Specialist and Friend