

# EC131 Economics for Business

Steering the macroeconomy

# The transmission mechanisms

What is the interest rate transmission mechanism?

What is the exchange rate transmission mechanism?

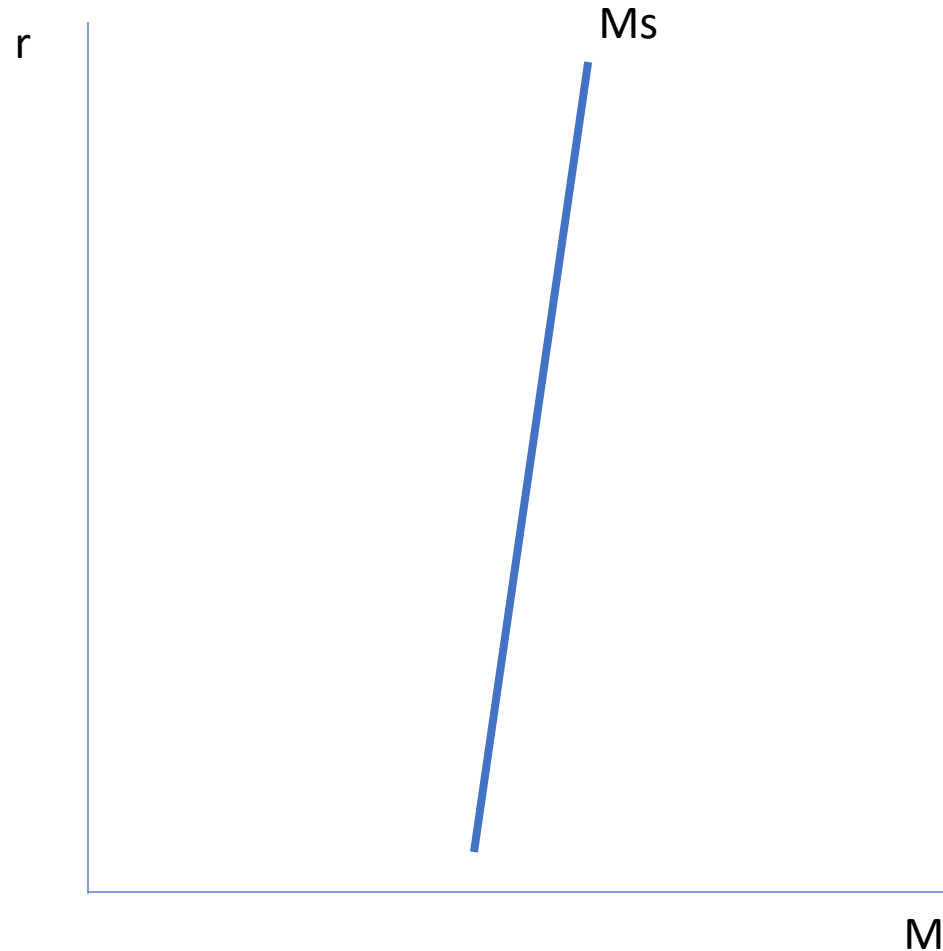
What is the overall effect of these transmission mechanisms on the national output?

# The money market

- How are interest rates determined in the market?
- How are money and goods markets are linked together?
  - Changes in the goods market have effects on the money market
  - Changes in the money market have effects on the goods market

# The supply of money

- The horizontal axis is the quantity of money  $M$
- The vertical axis is the rate of interest  $r$
- An exogenous money supply (i.e. money supply determined by the central bank) is vertical in this space
- But the money supply  $M_s$  is an upward-sloping curve because individual banks have some degree of control over the money supply (and not just set by the central bank)

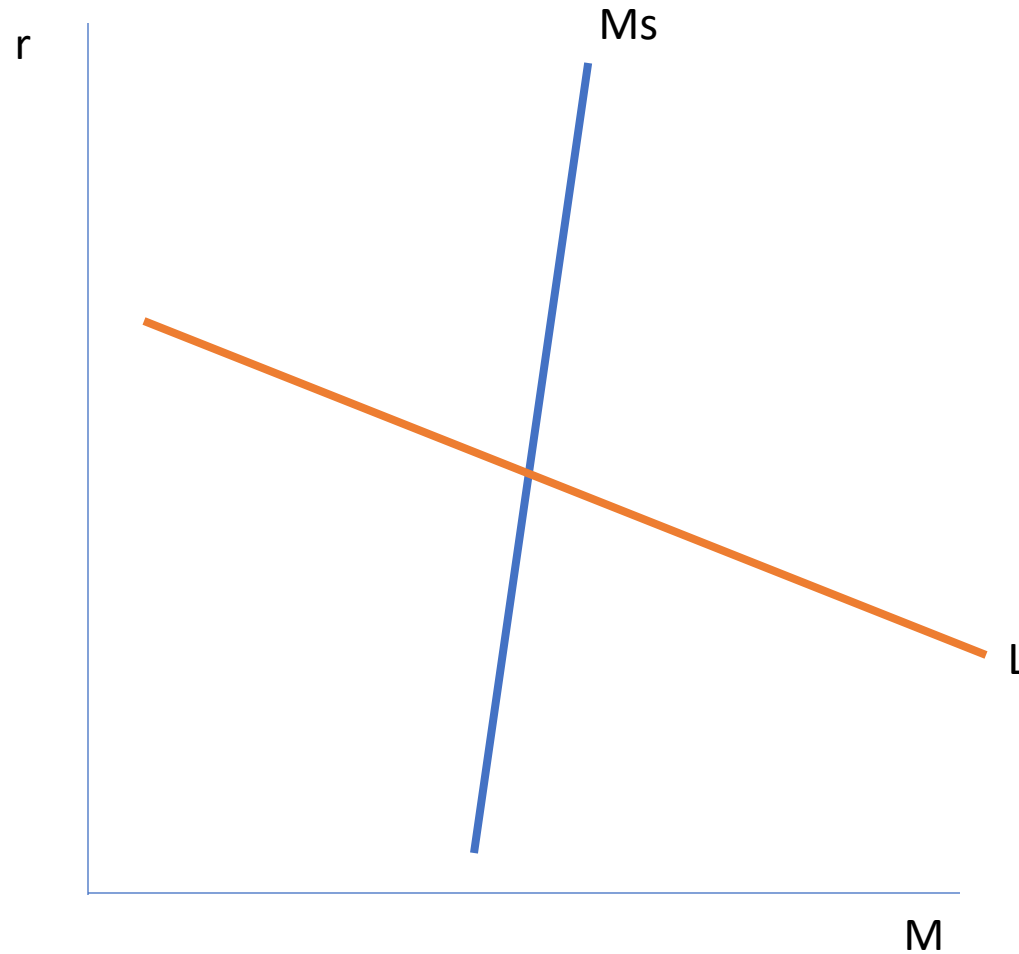


# Money supply

- Bank deposits by far are the largest element of broad money (M4)
  - M4 includes cash in circulation with the public plus deposits in banks and building societies
- Banks can create money by lending (e.g. granting overdrafts or loans)
- Say, for example, £10 is deposited in a bank and 10% of the bank's deposits must be cash
  - £1 is held as cash, £9 lent to a customer
  - Customer spent £9 on a shop, who then deposited it to their bank account
  - £0.9 is held as cash, the remaining £8.1 lent to another customer
  - So on and forth
  - Money supply expands to £100; deposit multiplier is 10 (in general, deposit multiplier is the inverse of the cash/liquidity ratio)
- What if banks do not have a pool of approved borrowers?

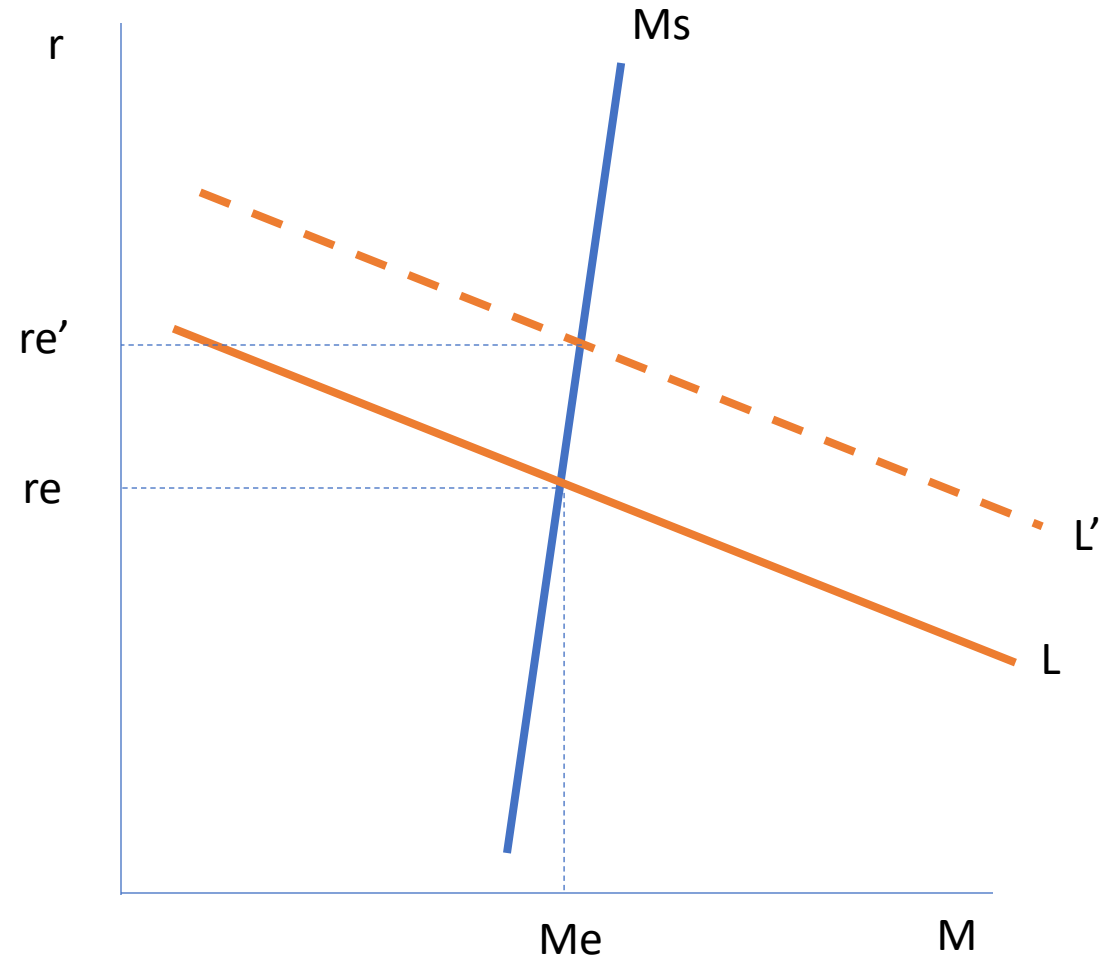
# The demand for money

- L stands for liquidity preference and it shows households demand for “liquid” assets (e.g. cash or near cash)
- The demand for money L is a downward-sloping curve in the space because the demand for liquid assets such as cash decreases when interest rate  $r$  increases



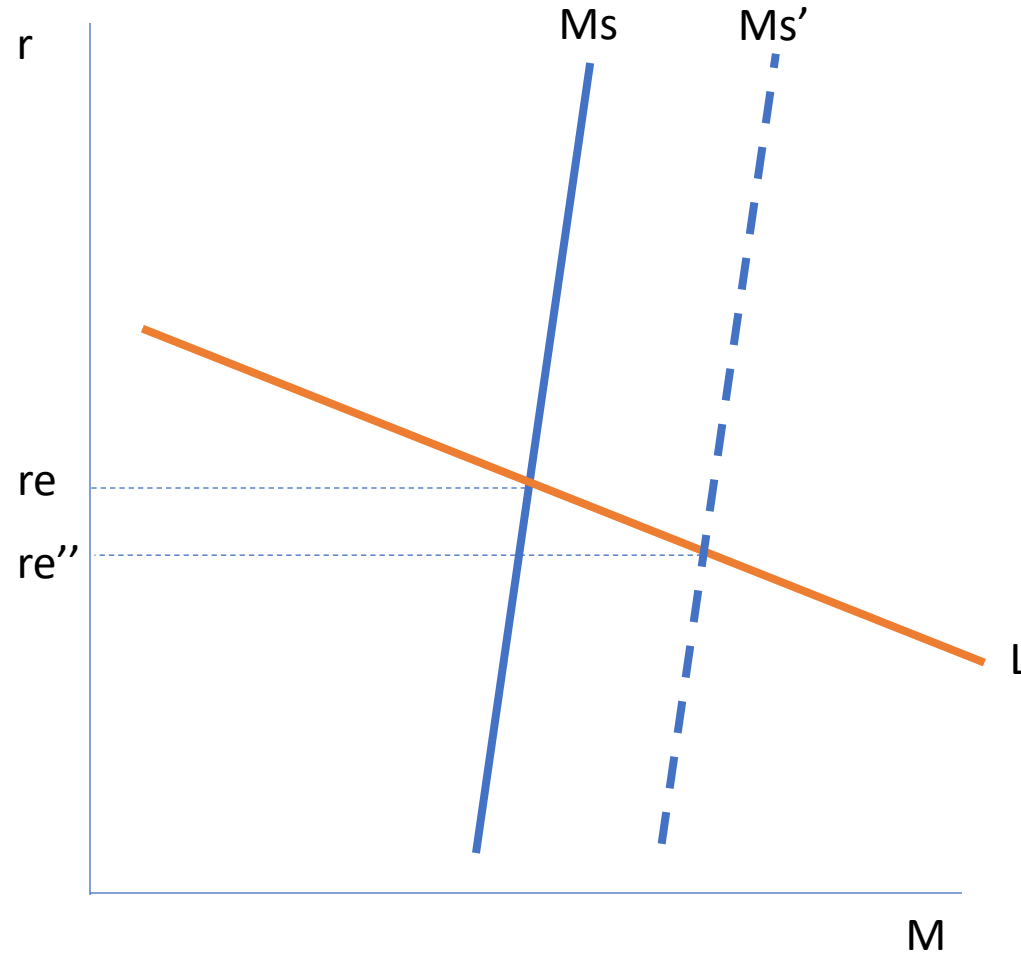
# The supply of and demand for money

- The higher the income the higher the transactions (e.g. purchases) and the higher demand for money to support these transactions
- So when disposable income increases money demand shifts to the right from  $L$  to  $L'$  and this increases the interest rate from  $r_e$  to  $r_e'$
- What happened to the demand for money during the Covid-19 pandemic?



# The supply of and demand for money

- If the central bank injects cash into the economy, then money supply shifts to the right from  $M_s$  to  $M_s'$  and interest rate decreases from  $r_e$  to  $r_e''$
- What happens to money supply when banks choose to hold less money (lower liquidity ratio)?

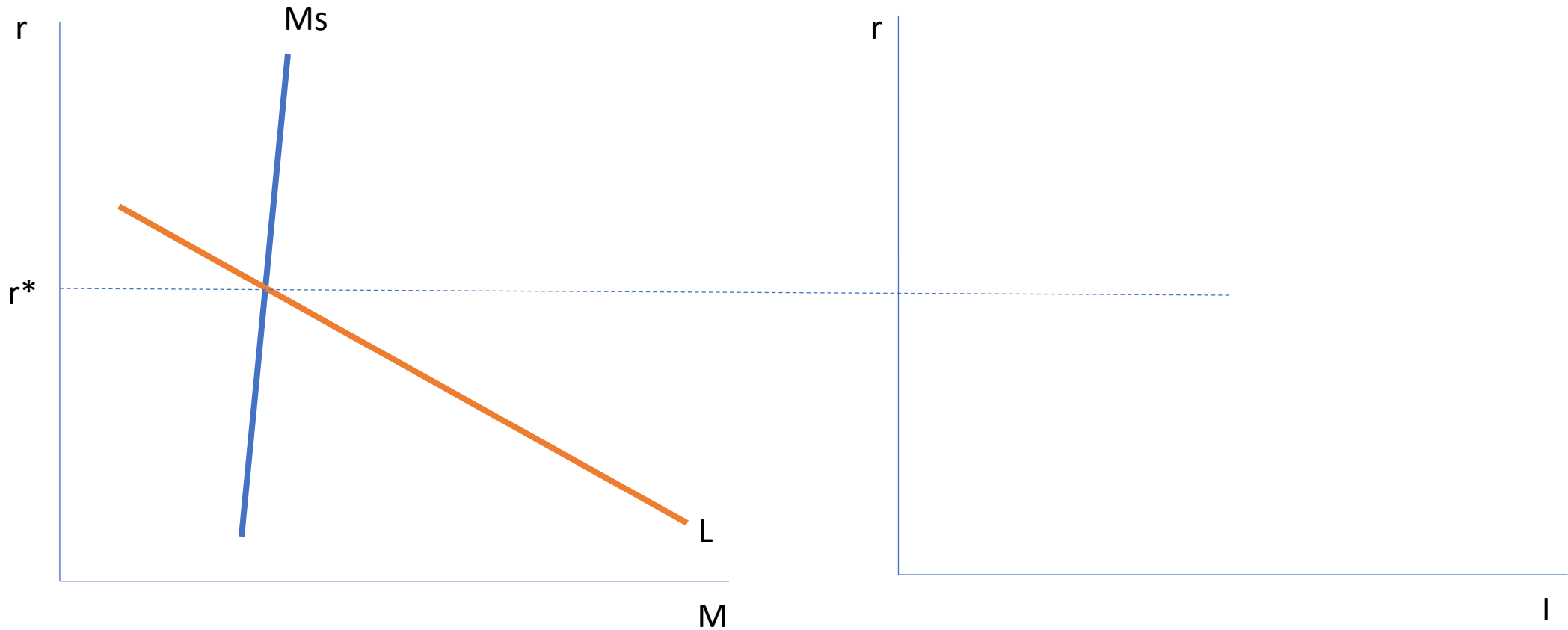




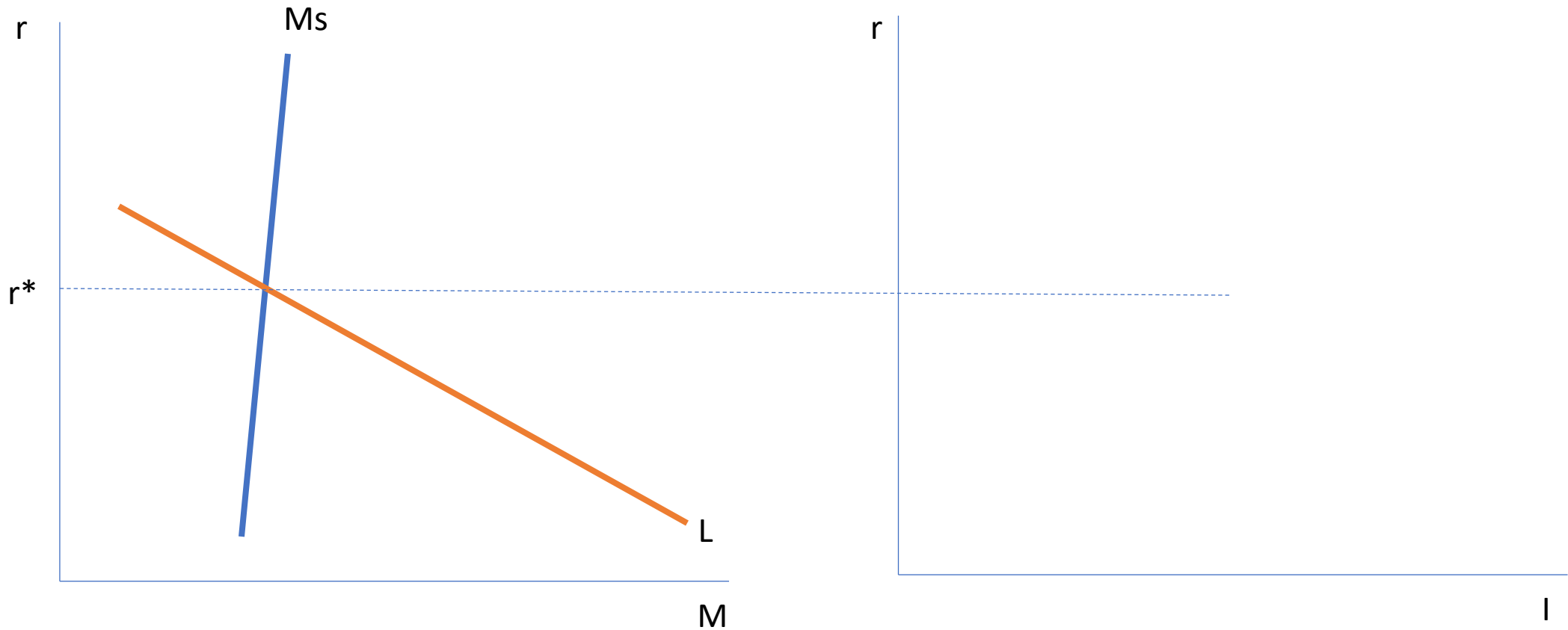
# The transmission mechanisms

- We saw equilibrium in the goods market using
  - AS/AD
  - Injections/withdrawals
  - Income/expenditure
- We also saw equilibrium in the money market
- These two markets are connected
- We can explain the link between goods and money markets using
  - The interest rate transmission mechanism
  - The exchange rate transmission mechanism

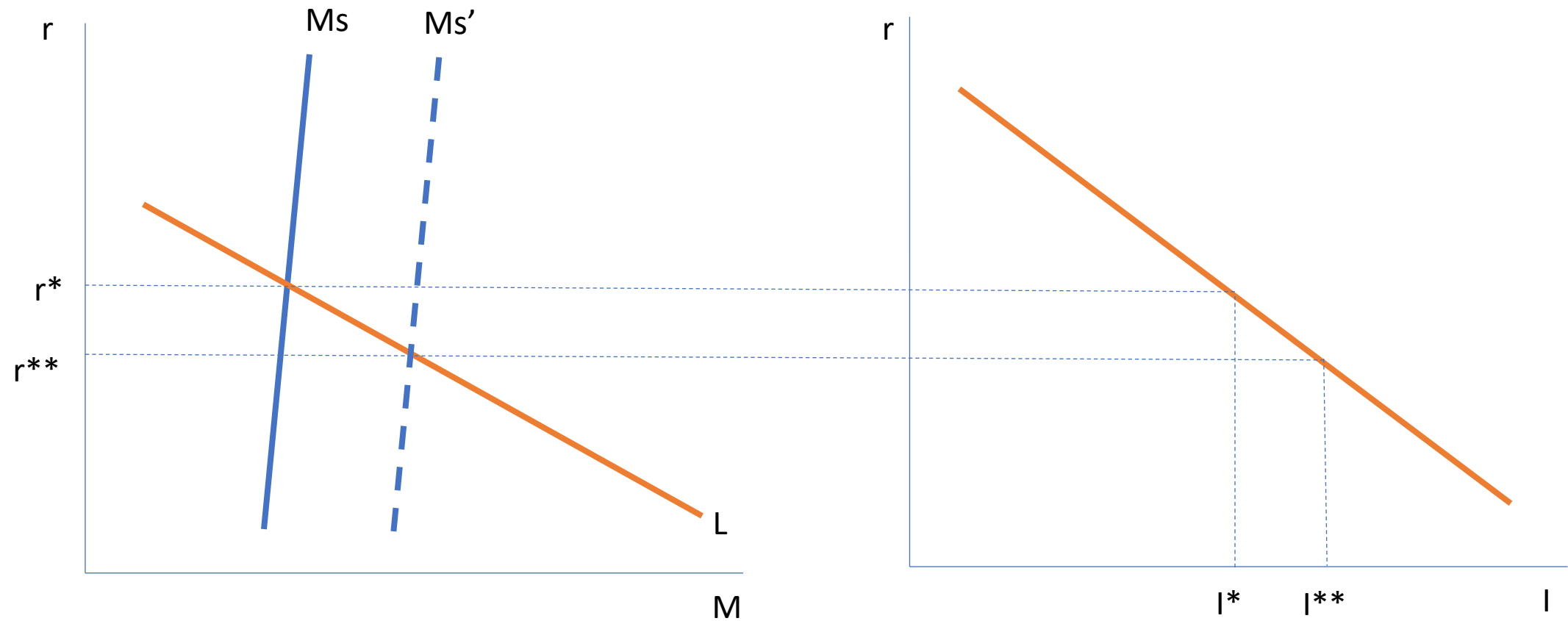
# The interest rate transmission mechanism



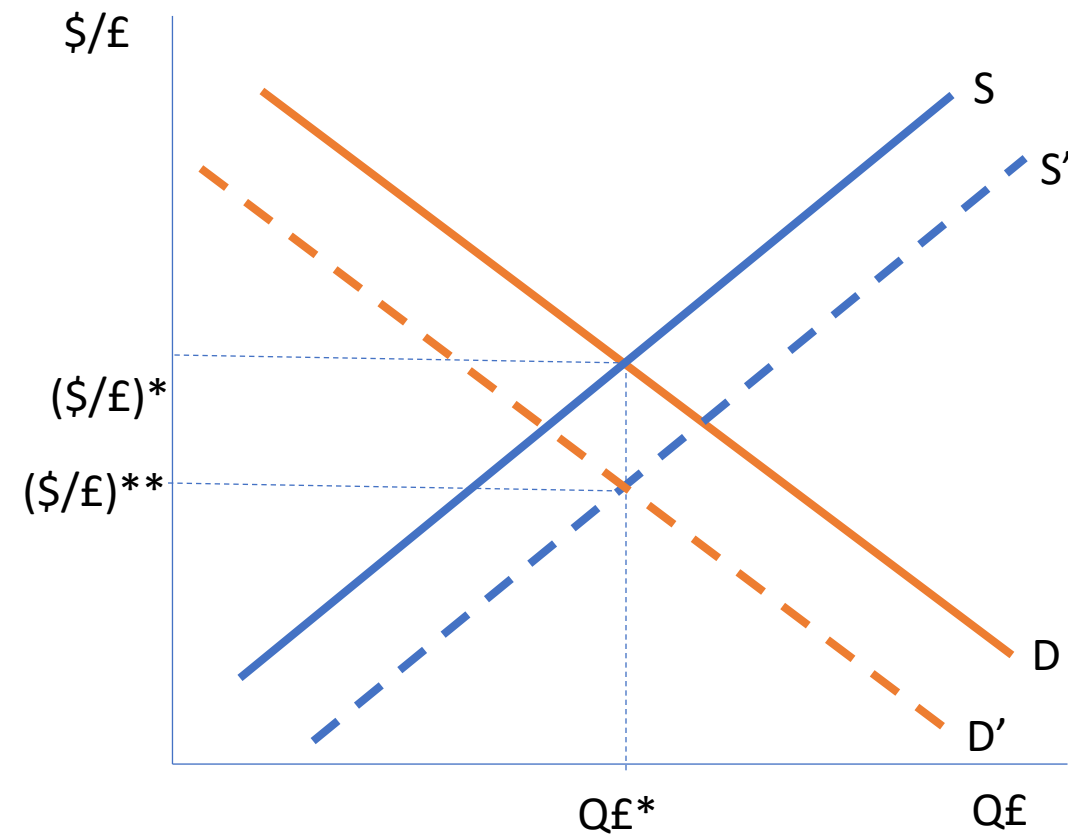
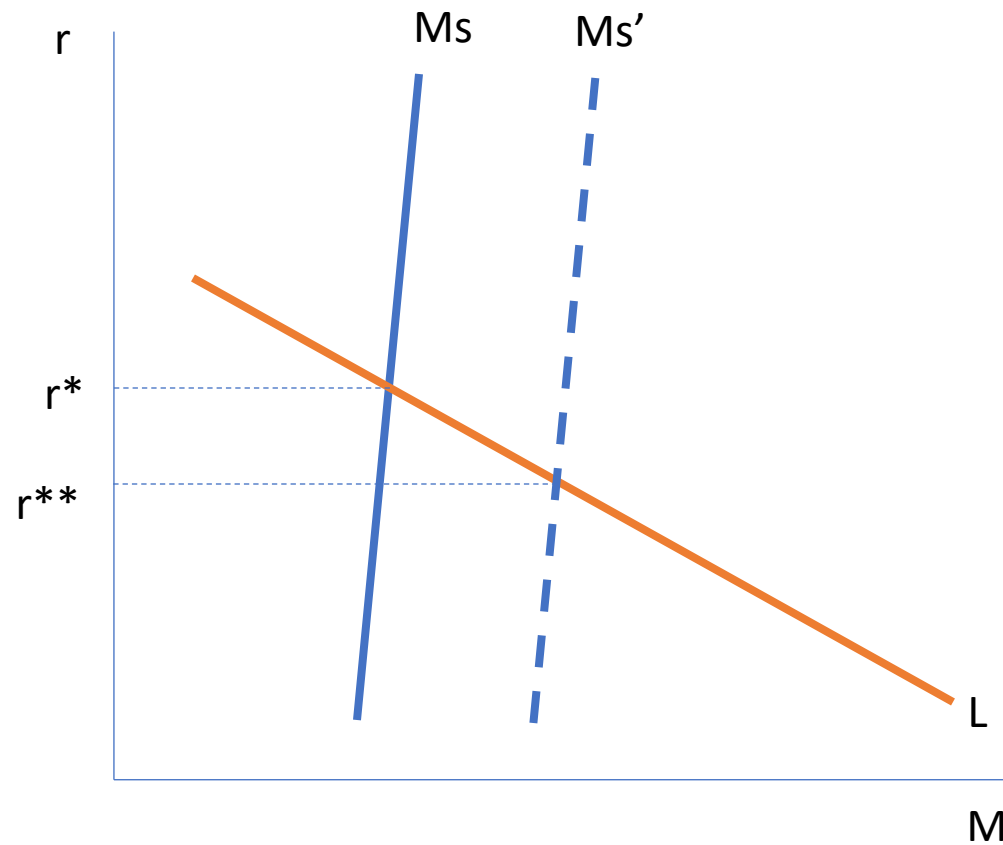
# What if money supply increases?



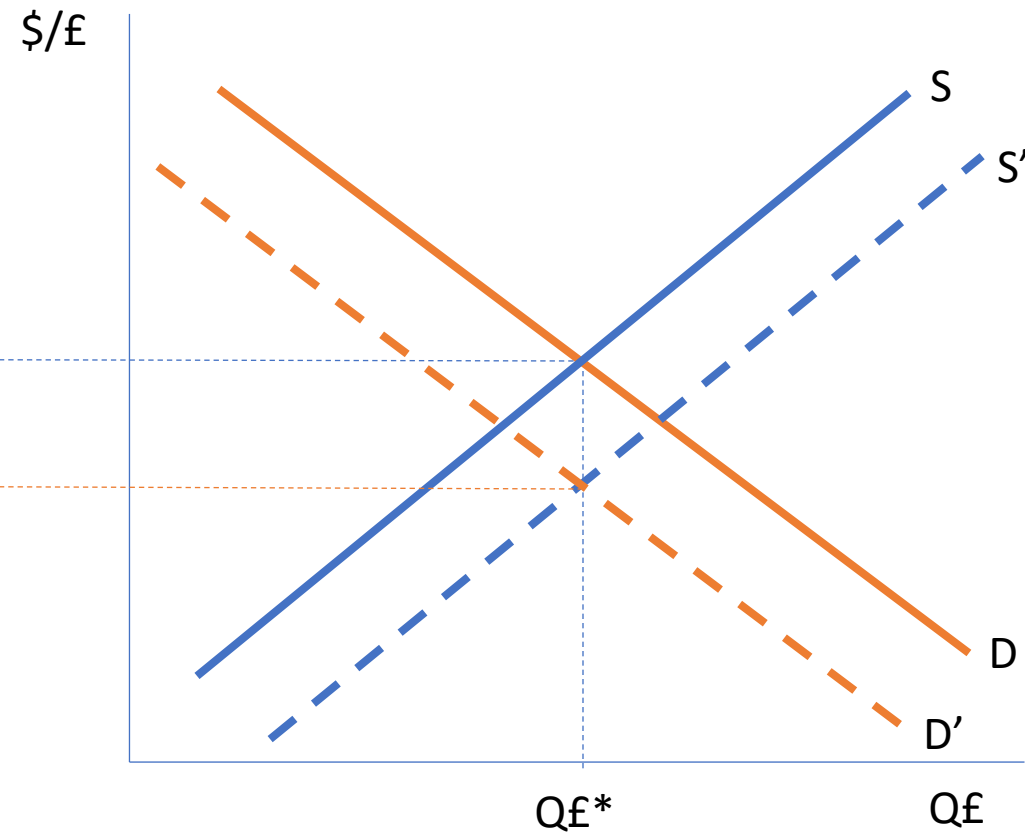
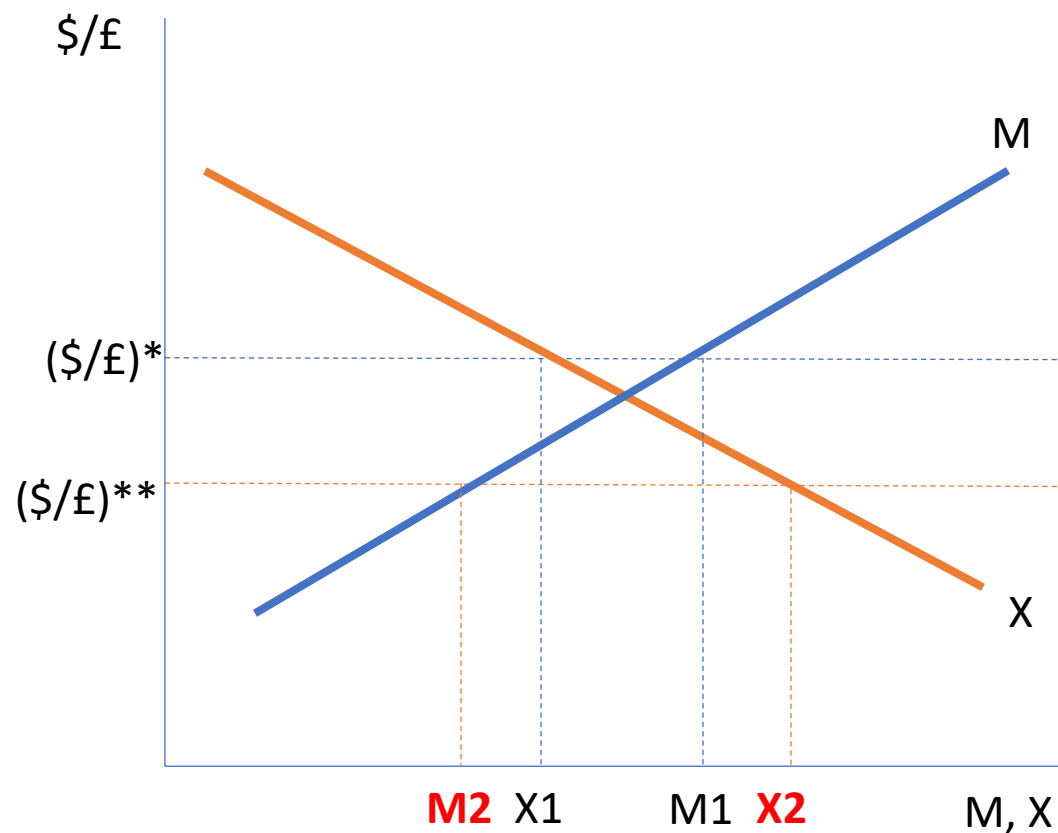
# Effect of a rise in money supply



# The exchange rate transmission mechanism

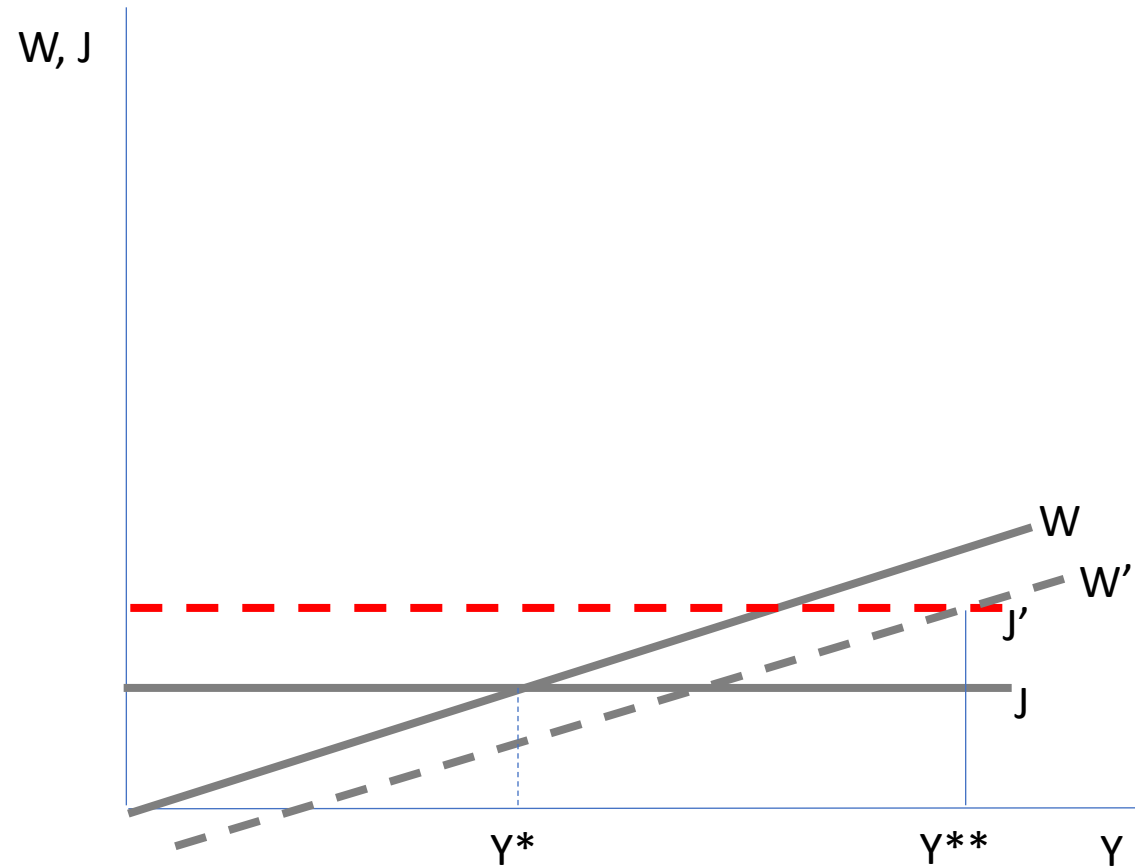


# The exchange rate transmission mechanism



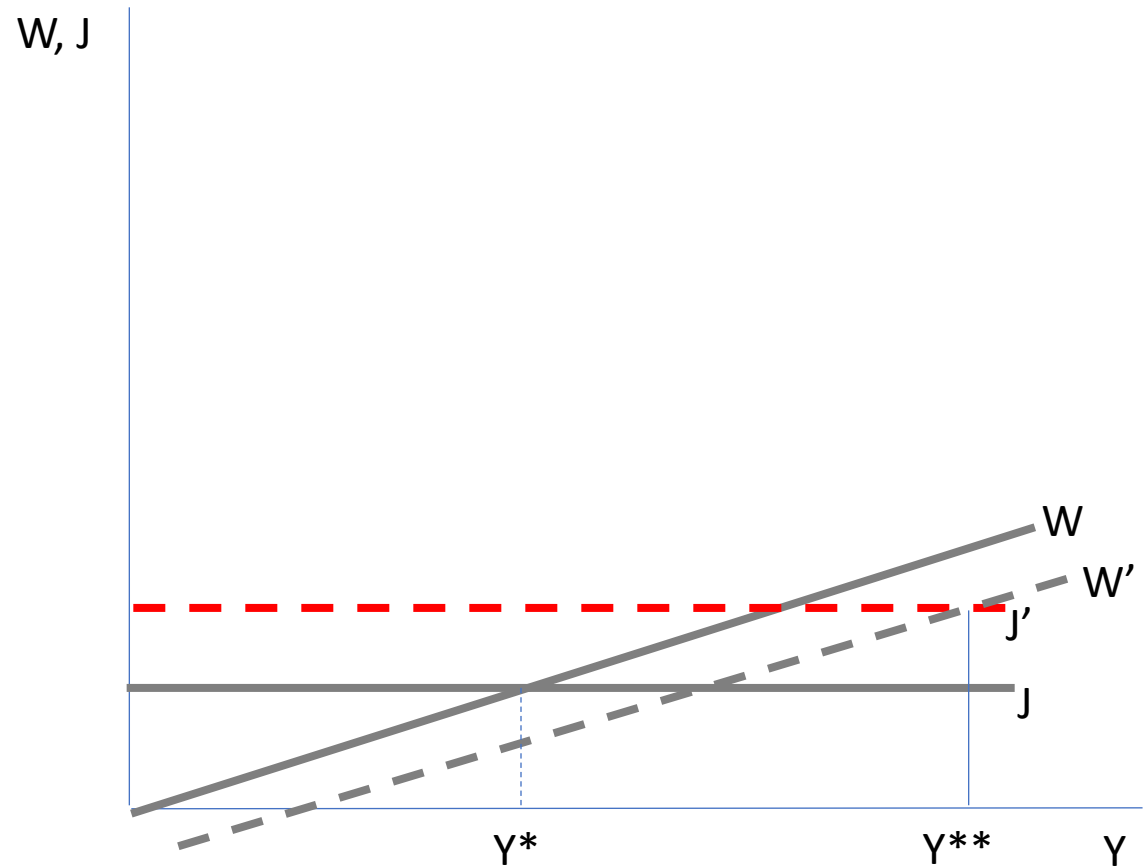
# The overall effect of a rise in money supply

- The increase in money supply
  - Reduces interest rate and cuts borrowing costs
  - This then boosts investments
  - At the same time lower interest increases consumption
  - This further boosts investments through the accelerator
  - There is increased injections to the economy ( $I+G+X$ )
  - The injection curve shifts up from  $J$  to  $J'$



# The overall effect of a rise in money supply

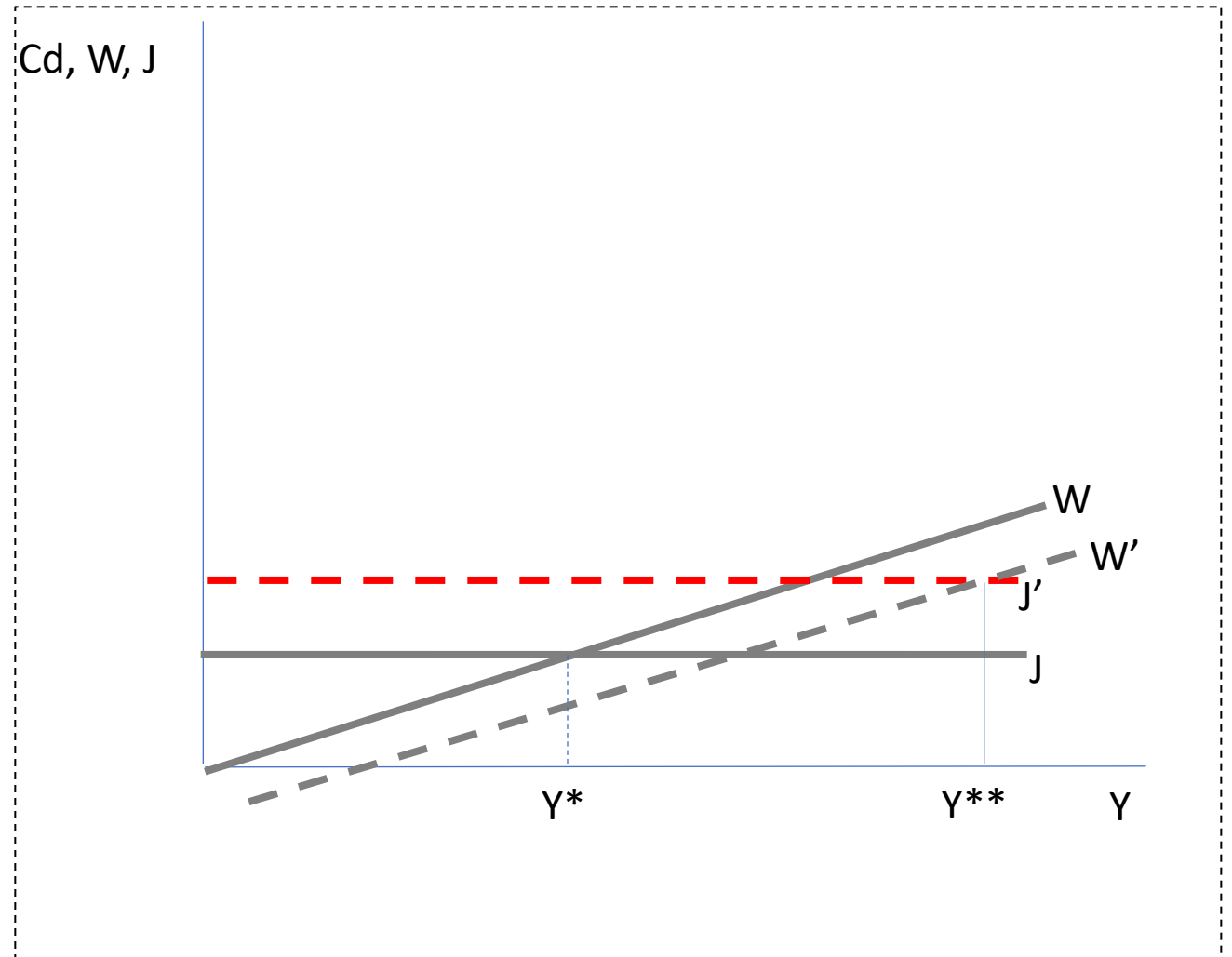
- At the same time the increase in money supply
  - Reduces the exchange rate
  - This cuts savings and imports
  - There is decreased withdrawals (S+T+M) from the economy
  - The withdrawals curve shifts to the right from W to W'





# The overall effect of a rise in money supply

- An increase in the money supply will work its way through various mechanisms and this will eventually lead to a multiple rise (i.e. multiplier effect) in the national output from  $Y^*$  to  $Y^{**}$
- There is a clear link between the money market and the goods market
- The increase in the money supply boosts economic growth which then cuts unemployment but increases inflation
- What if money supply falls?



# How big is the shift in the national output?

- The interest rate and exchange rate are crucial mechanisms by which the money and goods markets are linked
- The overall impact will depend on many things including
  - How responsive is investment to a change in the interest rate?
  - How responsive is saving to a change in the interest rate?
  - How responsive is the exchange rate to a change in the interest rate?
  - How responsive is exports to a change in the exchange rate?
  - How responsive is imports to a change in the exchange rate?
  - How big is the multiplier effect?

# The IS and LM curves

What is the IS curve?

How is the IS curve derived?

What is the LM curve?

How is the LM curve derived?

- What is the ISLM model?
- How is the IS curve derived?

# ISLM model

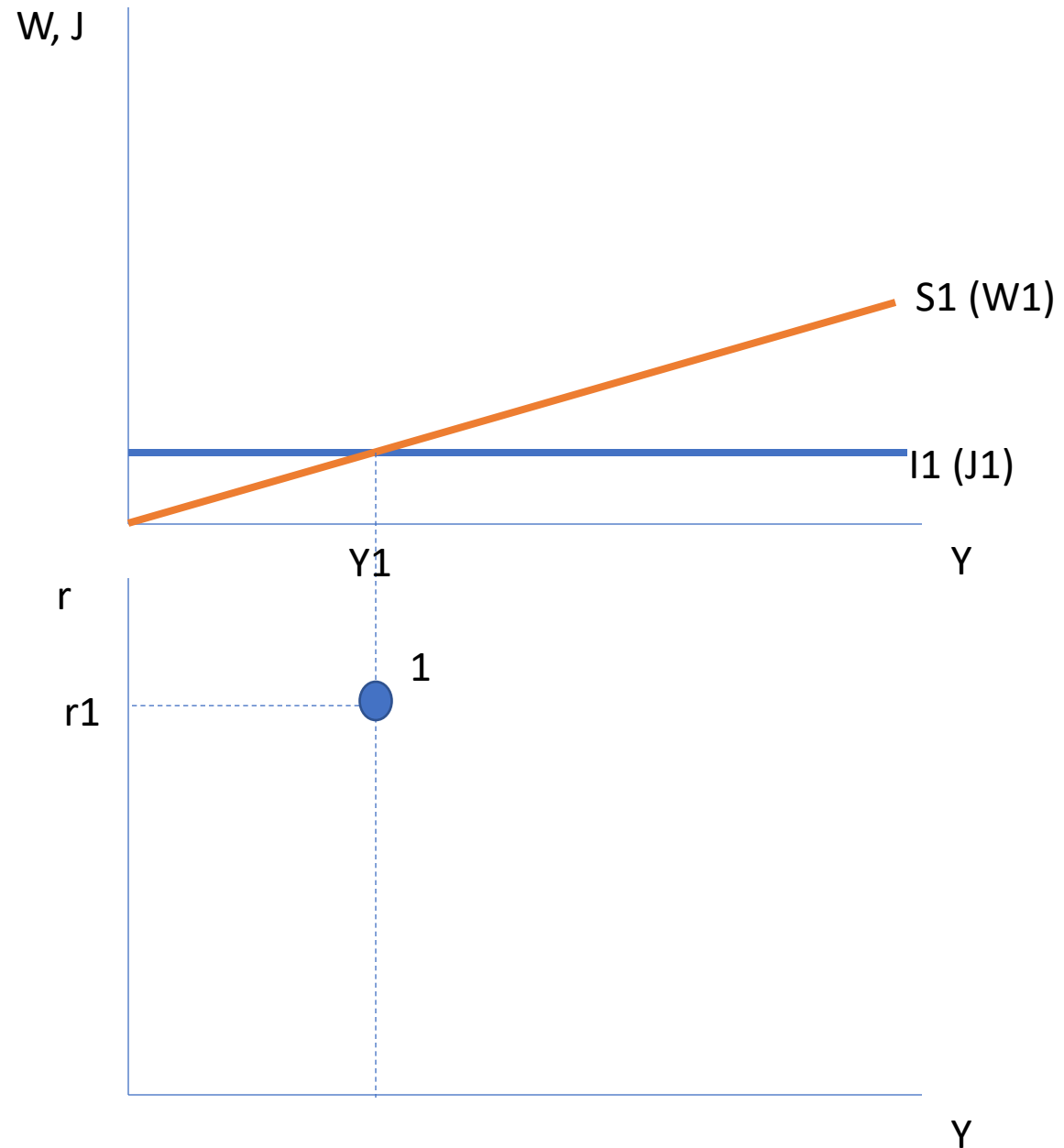
- The goods market does not include interest rates on one of the axis
- The money market does not include national output on one of the axis
- We saw from transmission mechanisms that goods and money markets are linked together
  - We saw multiple different diagrams to trace the effect of a change in interest rate on investment, exchange rate, exports and imports, and on national output
- The ISLM model brings both markets into one diagram
  - IS stands for investment equals savings and this represents the goods market
  - LM stands for liquidity money and this represents the money market

# IS curve

- The IS curve shows different combinations of interest rate and national output at which the goods market is in equilibrium
- The goods market is in equilibrium when
  - $Y = E$
  - $J = W$
  - $I + G + X = S + T + M$
- The IS curve focuses on I and S
  - T, M, G, X are assumed to be constant

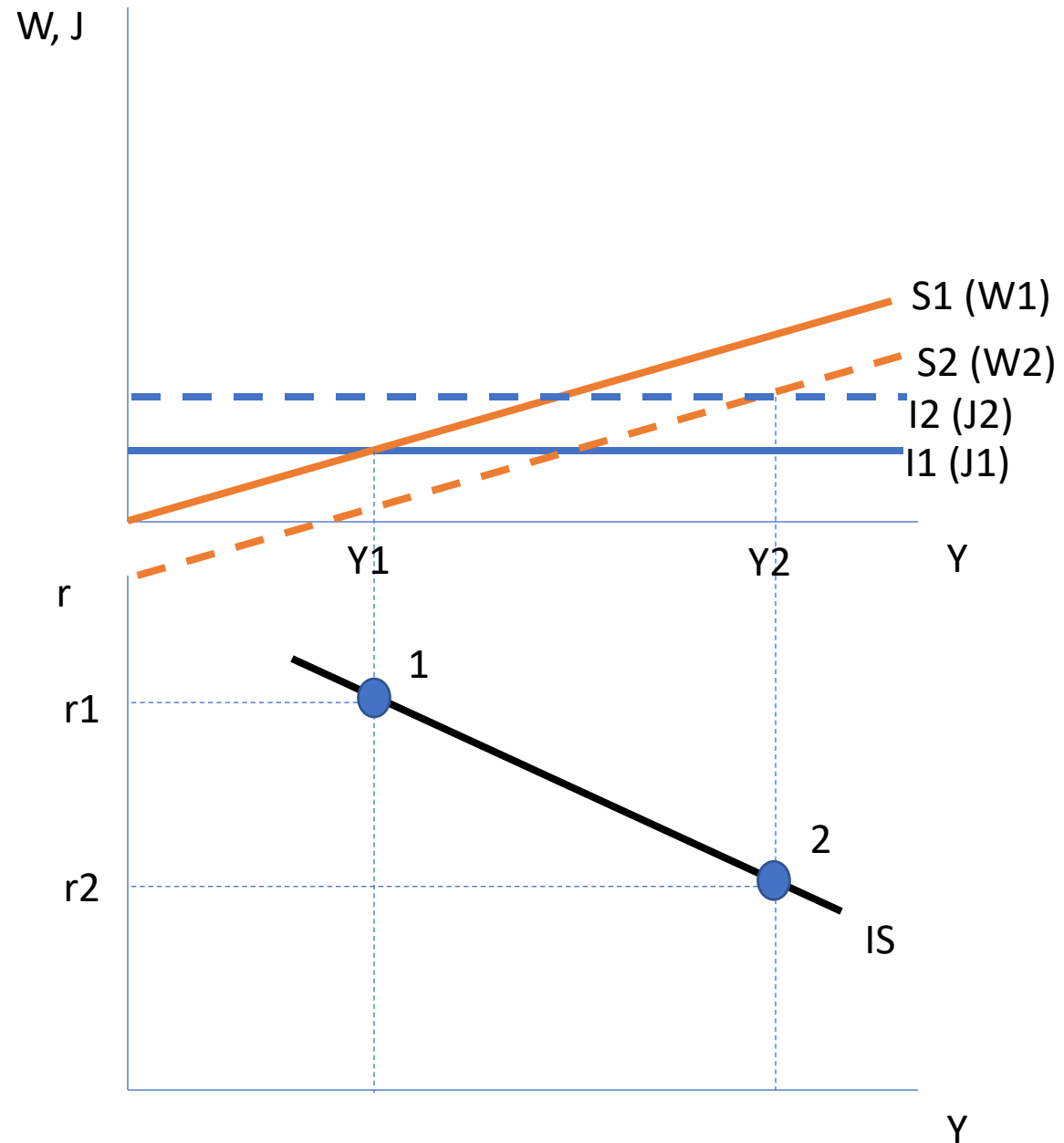
## Deriving the IS curve

- Suppose the initial interest rate is  $r_1$
- Given  $r_1$  we can add the investment function  $I_1$  which can be derived from the injections function  $J_1$ ; other injection variables ( $G, X$ ) are assumed constant
- Given  $r_1$  we can add the savings function  $S_1$  which can be derived from the withdrawals function; other withdrawals variables ( $T, M$ ) are assumed constant
- $Y_1$  is the only equilibrium national output associated with the interest rate  $r_1$  and this  $r$ - $Y$  combination is represented by point 1



## Deriving the IS curve

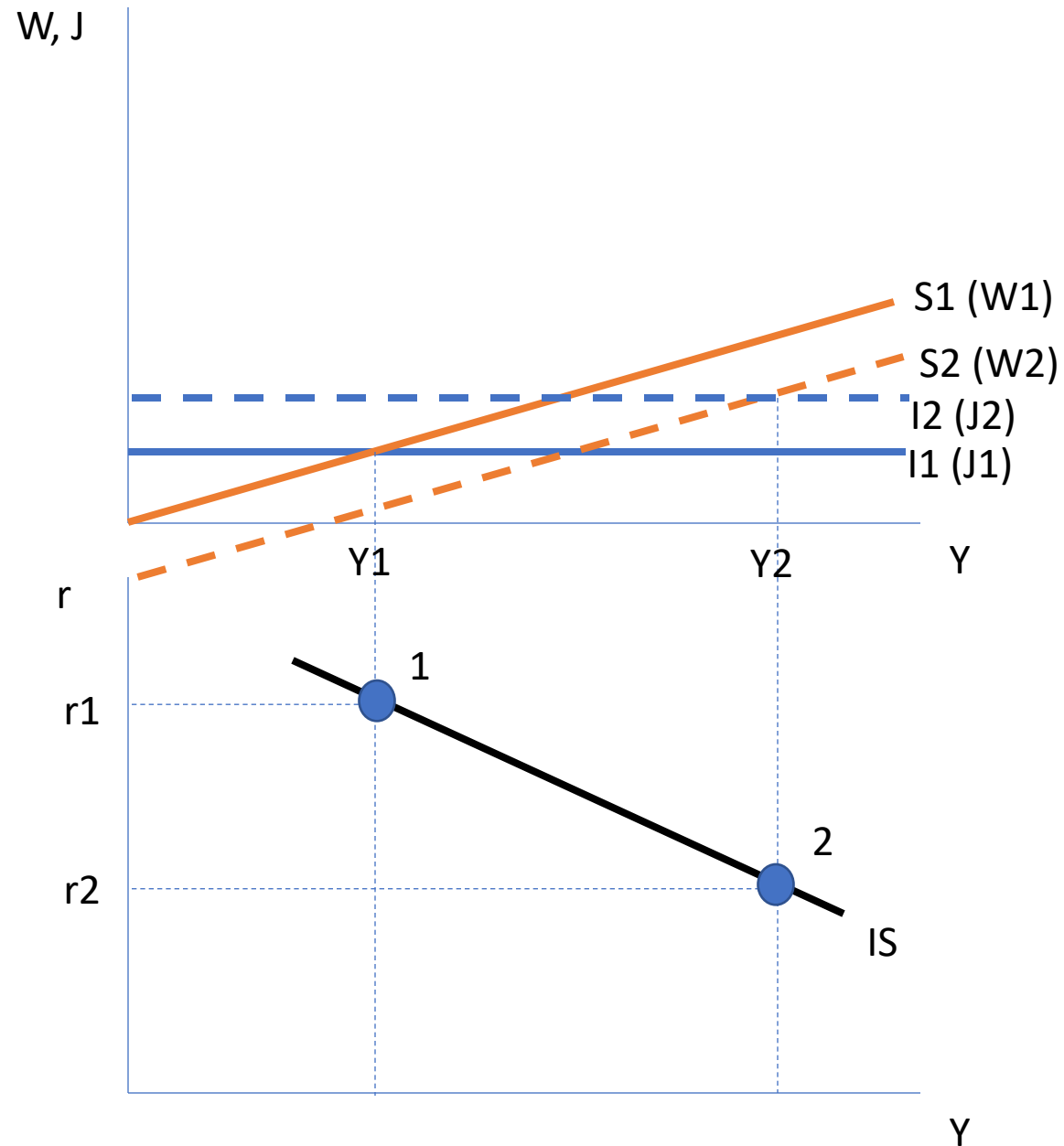
- Consider a lower interest rate  $r_2$
- The lower the interest rate the higher the investment, so the investment function shifts up, from  $I_1$  to  $I_2$
- At the same time the lower interest rate the lower the savings, so the savings function shifts to the right, from  $S_1$  to  $S_2$
- $Y_2$  is the only equilibrium national output associated with the interest rate  $r_2$  and this  $r$ - $Y$  combination is represented by point 2
- Points 1 and 2 are joined together to represent the IS curve





# Deriving the IS curve

- What if the interest rate increases?
- We have plotted the IS curve where the interest rate is on the vertical axis and the national output is on the horizontal axis
- The IS curve shows the combinations of interest rate and national output at which the goods market is in equilibrium
- The IS curve is downward sloping in this space because the lower the interest rate the higher the national output



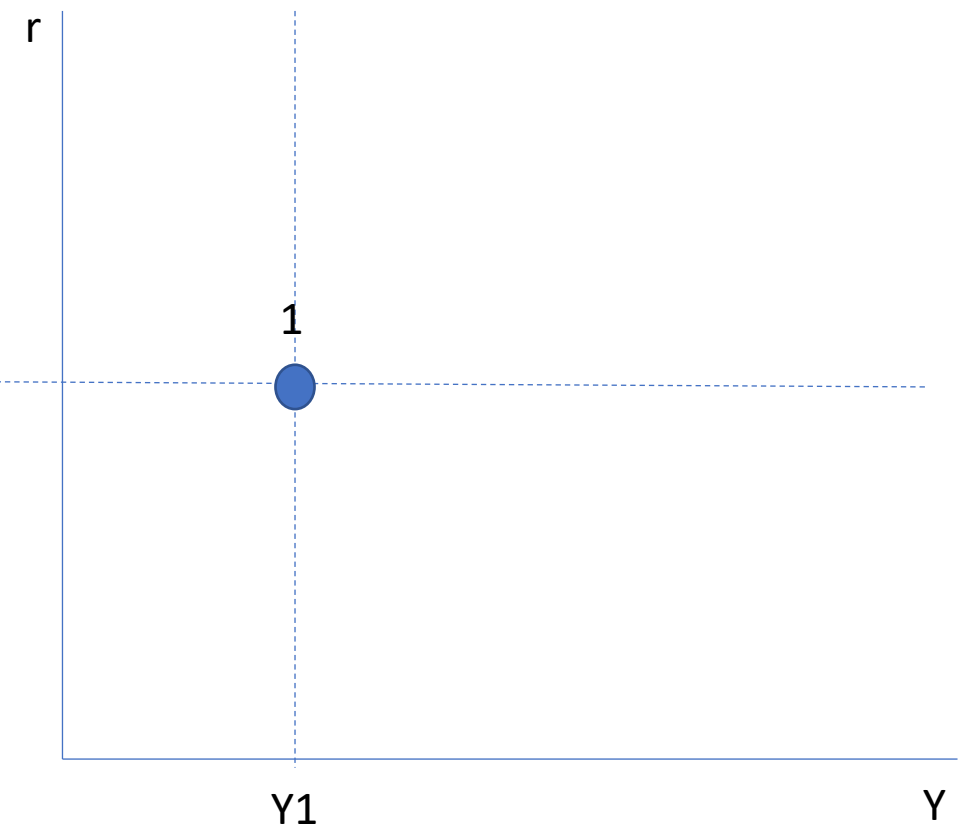
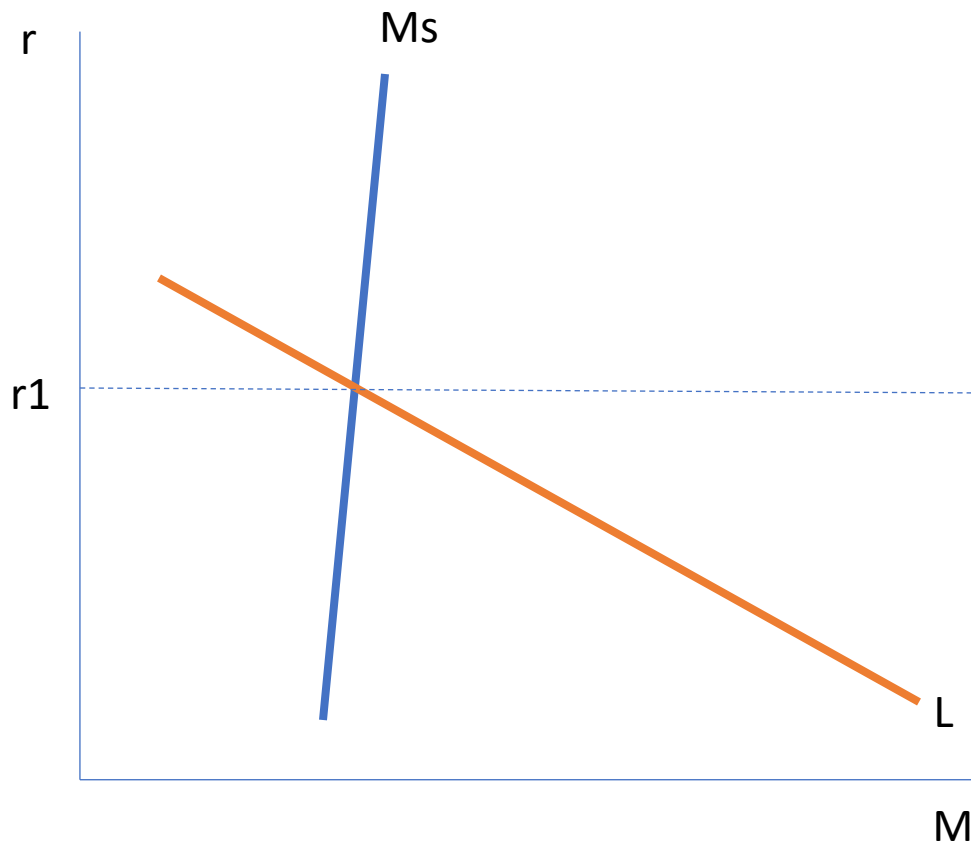
- What is the LM curve?
- How is the LM curve derived?

# The LM curve

- The LM curve shows different combinations of interest rate and national output at which the money market is in equilibrium
- The money market is in equilibrium when the demand for money is equal to the supply of money

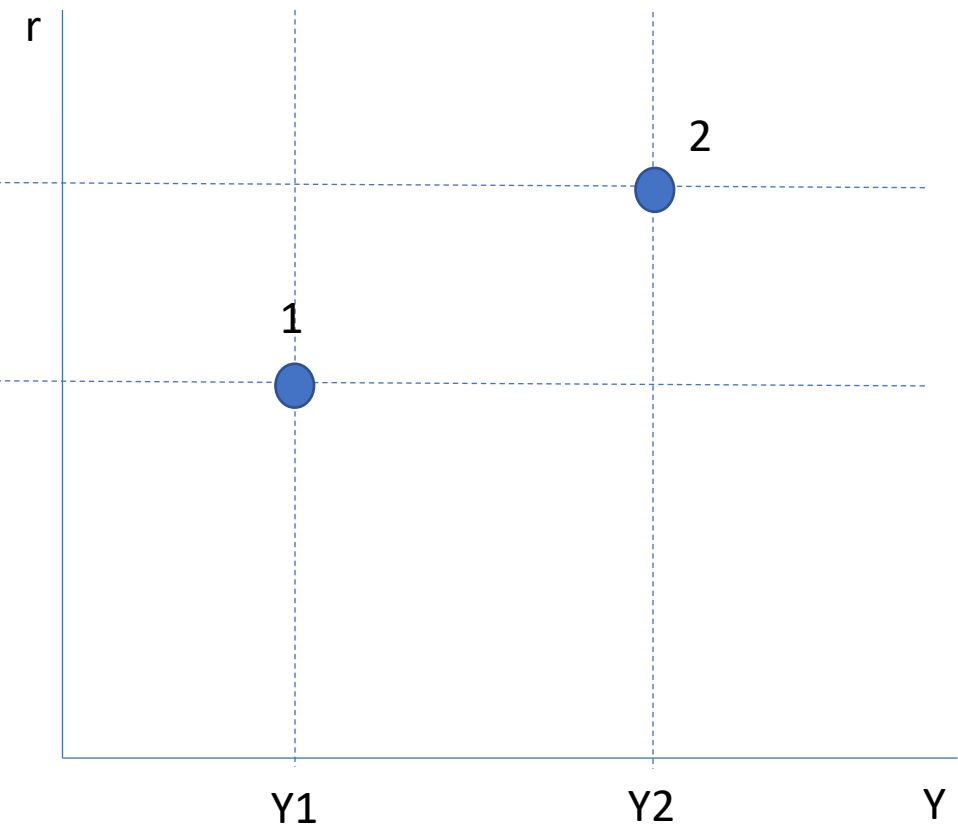
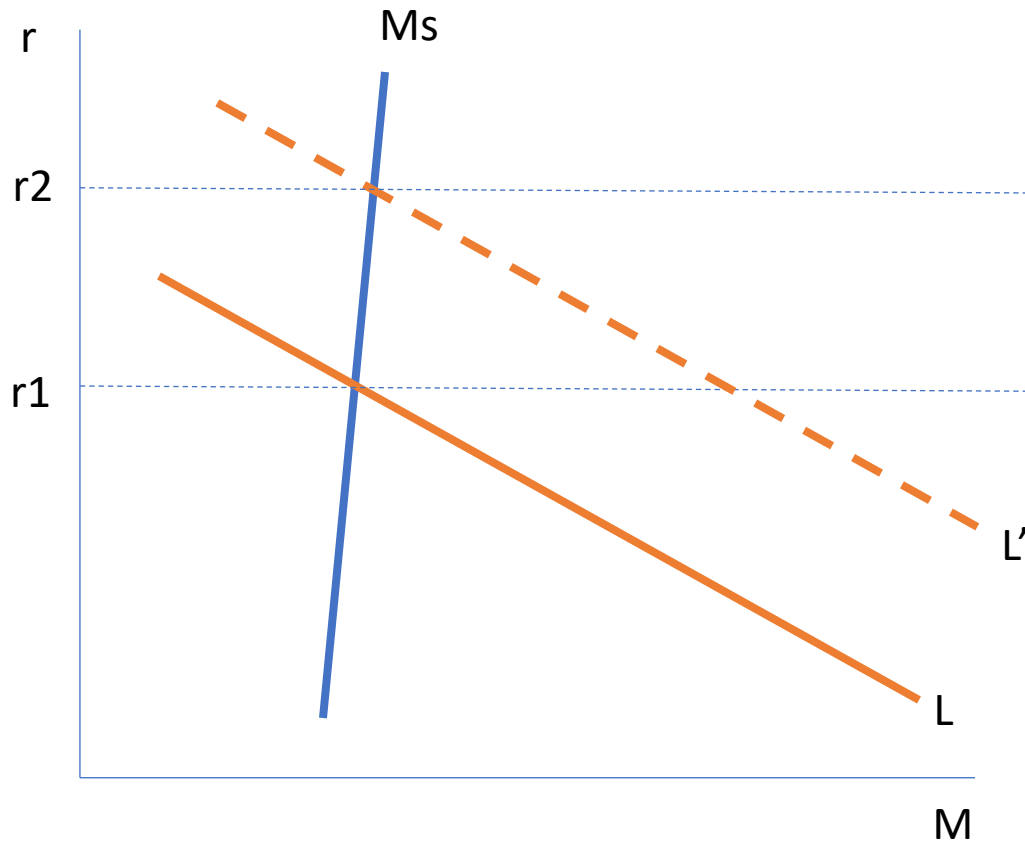
# Deriving the LM curve

- Suppose the initial national output is  $Y_1$
- Point 1 represents the combination of national output and interest rate at which the money market is in equilibrium



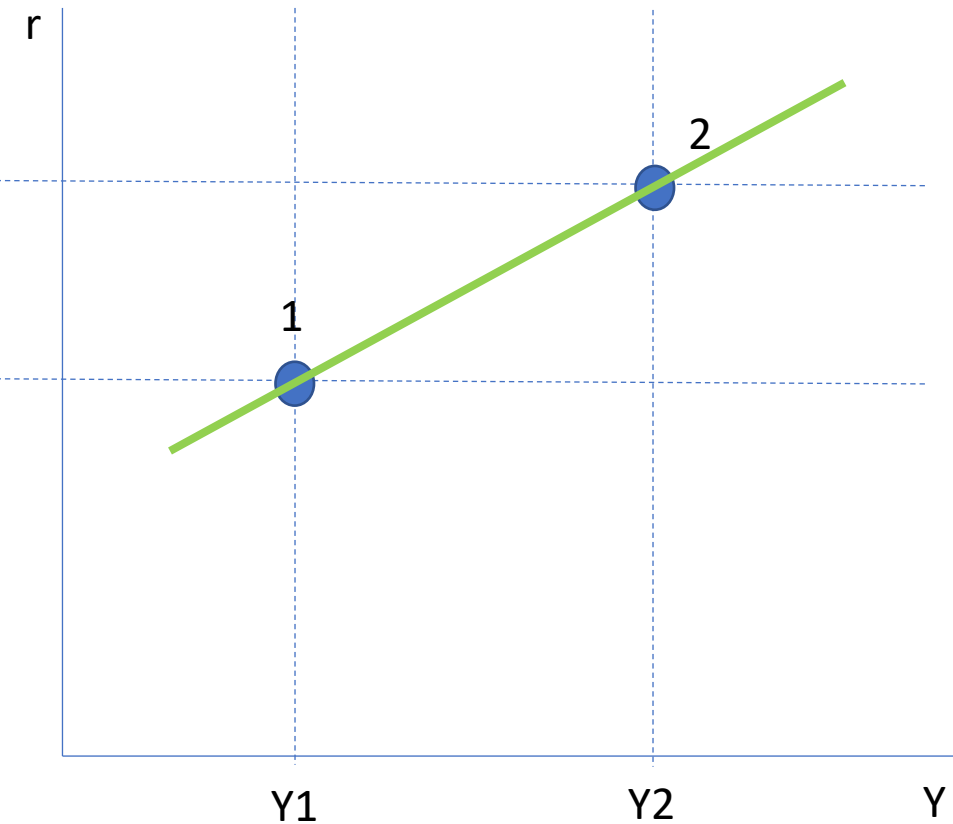
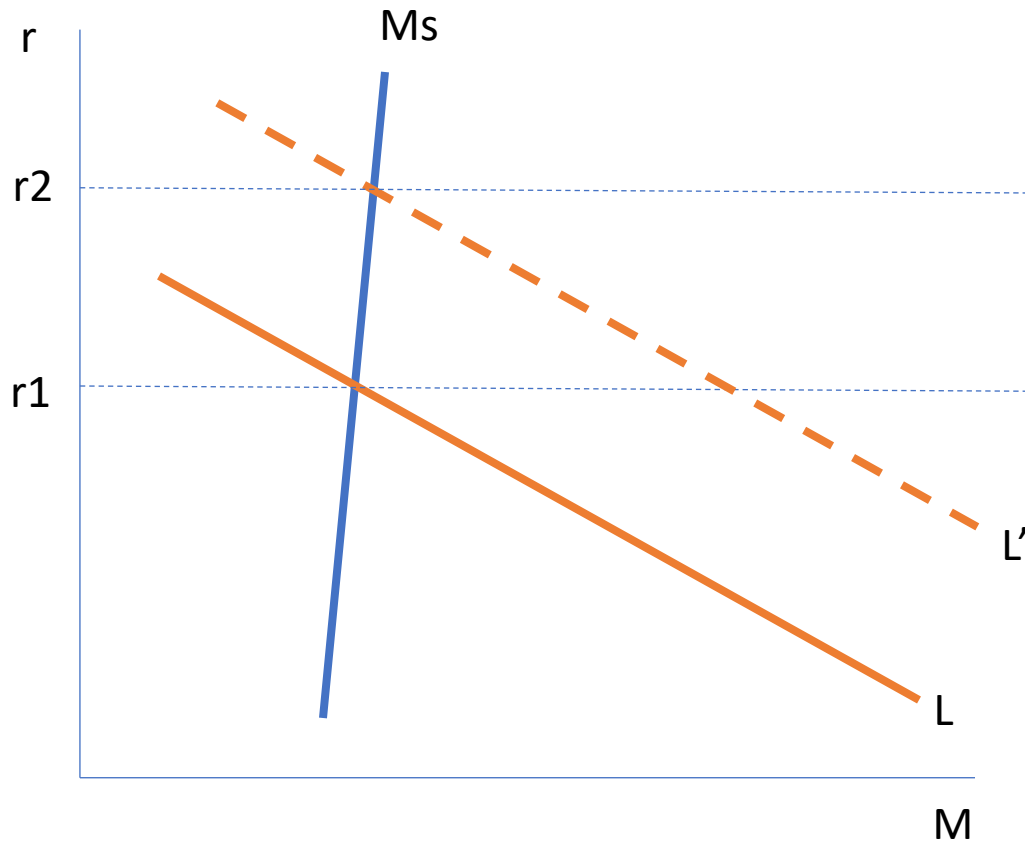
# Deriving the LM curve

- Suppose the national output increases from  $Y_1$  to  $Y_2$
- Point 2 represents the combination of national output and interest rate at which the money market is in equilibrium



# Deriving the LM curve

- What if the national output falls?
- The LM curve shows the combinations of interest rate and national output at which the money market is in equilibrium
- The LM curve is upward sloping in this space because the higher the interest rate the higher the national output



## Topic 5 part 4: IS-LM model and analysis

What is the IS-LM model?

How can we use the IS-LM model to analyse  
macroeconomic policies?

Summary

- What is the IS-LM model?
- How is the equilibrium national output determined in the IS-LM model?

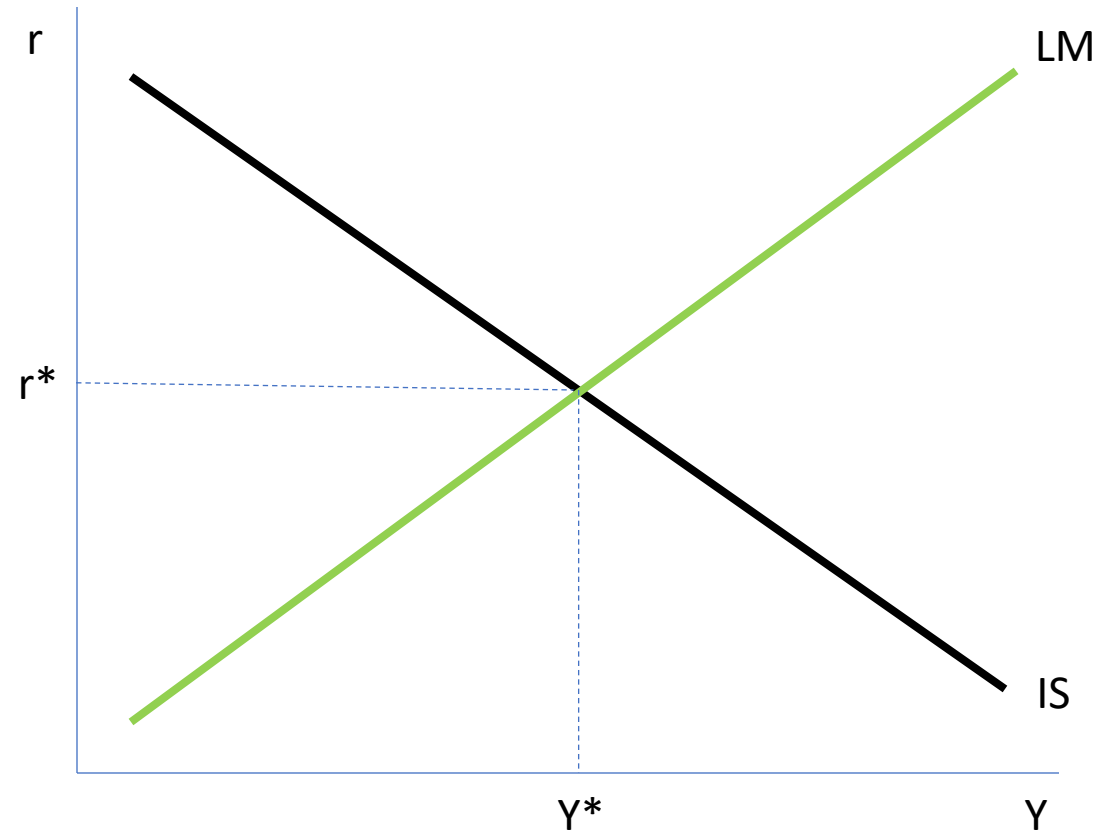


# The IS-LM model

- Changes in one market may spill over into the other market as in the analysis on transmission mechanisms has shown
- There is a diagram for each stage of the analysis
  - The effect of a change in the money supply on interest rate
  - The effect of a change in the interest rate on investment
  - The effect of a change in the interest rate on the exchange rate
  - The effect of a change in the interest rate on exports and imports
- The ISLM model puts the IS and LM together, so it analyses the process involving both goods and money markets in one diagram

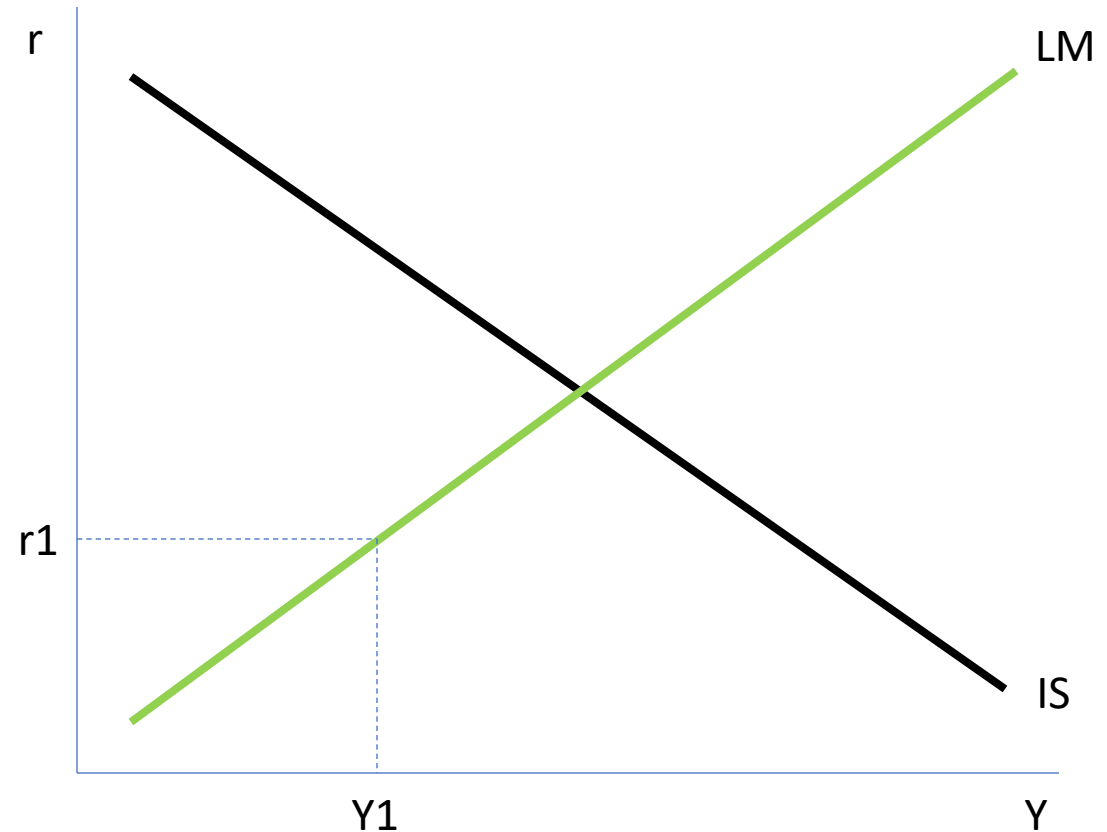
# The IS-LM model

- The IS curve shows the combinations of interest rate and national output at which the goods market is at equilibrium
- The LM curve shows the combinations of interest rate and national output at which the money market is at equilibrium
- The intersection between IS and LM curves determine the equilibrium interest rate  $r^*$  and national output  $Y^*$



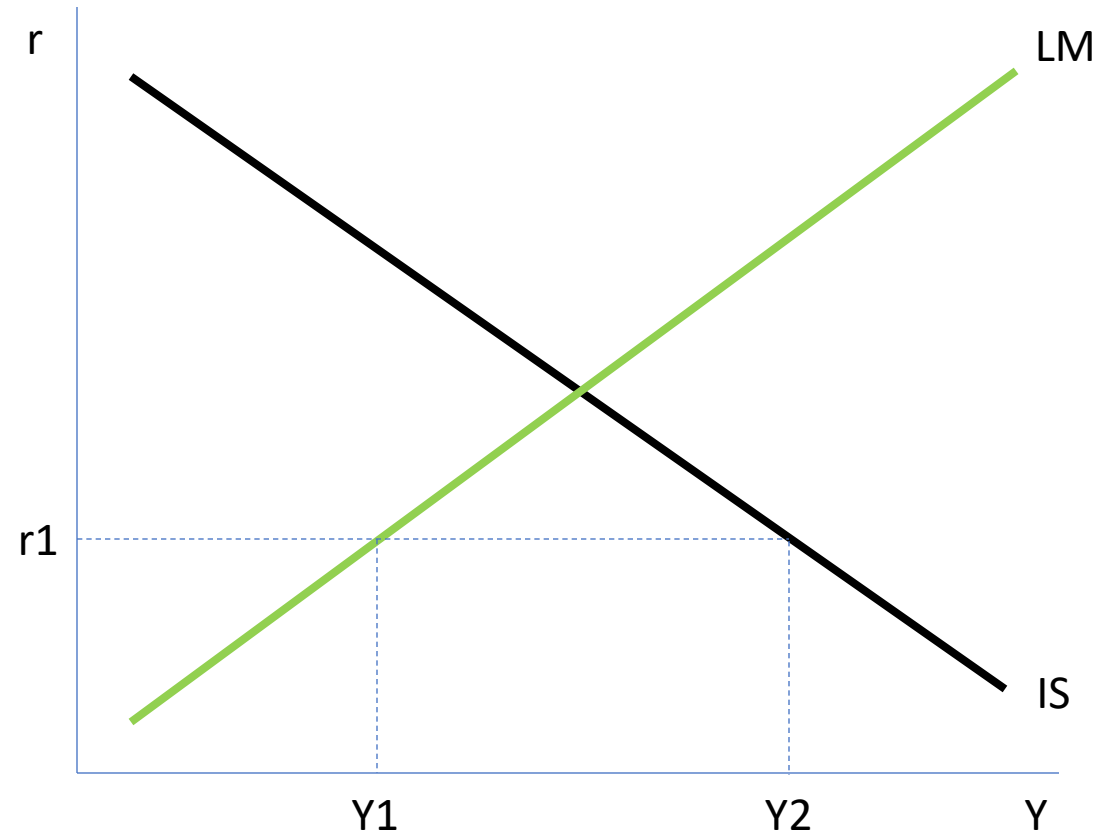
# The IS-LM model

- Suppose the level of output is  $Y_1$
- The interest rate associated with  $Y_1$  in this diagram is  $r_1$  on the LM curve where money market is in equilibrium
  - Recall how the LM curve is derived
- However, given  $r_1$  the goods market is not in equilibrium
  - Recall how the IS curve is derived



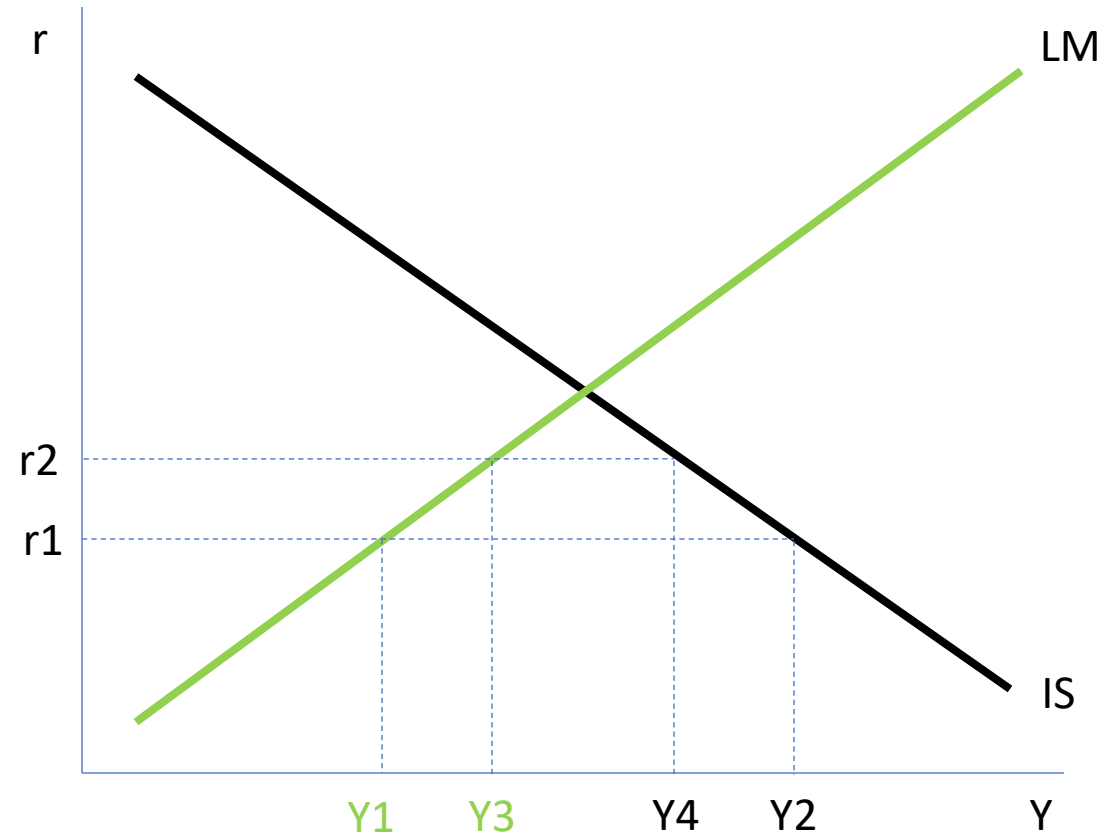
# The IS-LM model

- Given  $r_1$  the money market requires a national output  $Y_1$  for the money market to be in equilibrium
- However, given  $r_1$  the goods market requires a national output  $Y_2$  for the goods market to be in equilibrium
- At  $r_1$  the national output ( $Y_1$ ) is below the goods market equilibrium output ( $Y_2$ )
- The equilibrium interest rate can not be  $r_1$  since  $Y_1 < Y_2$



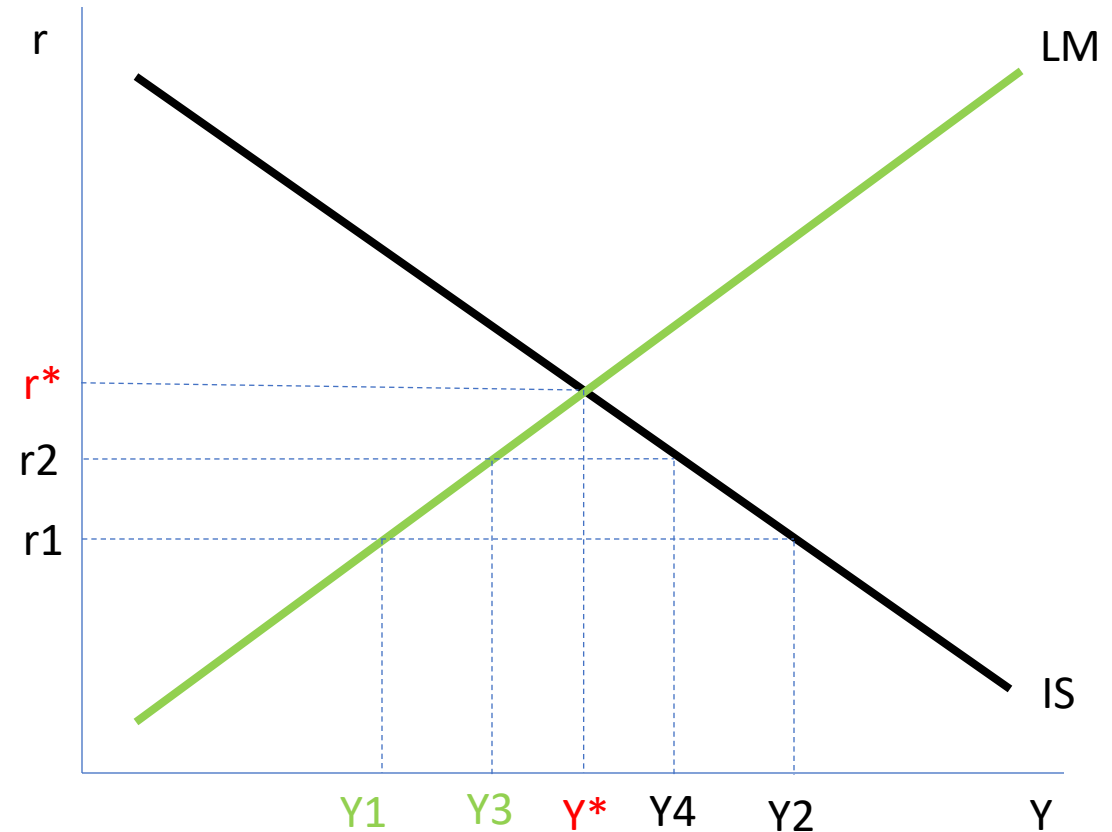
# The IS-LM model

- As national output increases from  $Y_1$  to  $Y_3$  the interest rate increases from  $r_1$  to  $r_2$  and this is represented by a movement up along the LM curve
- At  $r_2$  investment is lower and savings is higher, so the national output associated to  $r_2$  (i.e.  $Y_4$ ) is lower than the national output associated to  $r_1$  (i.e.  $Y_2$ ) in the goods market and this is a movement up along the IS curve



# The IS-LM model

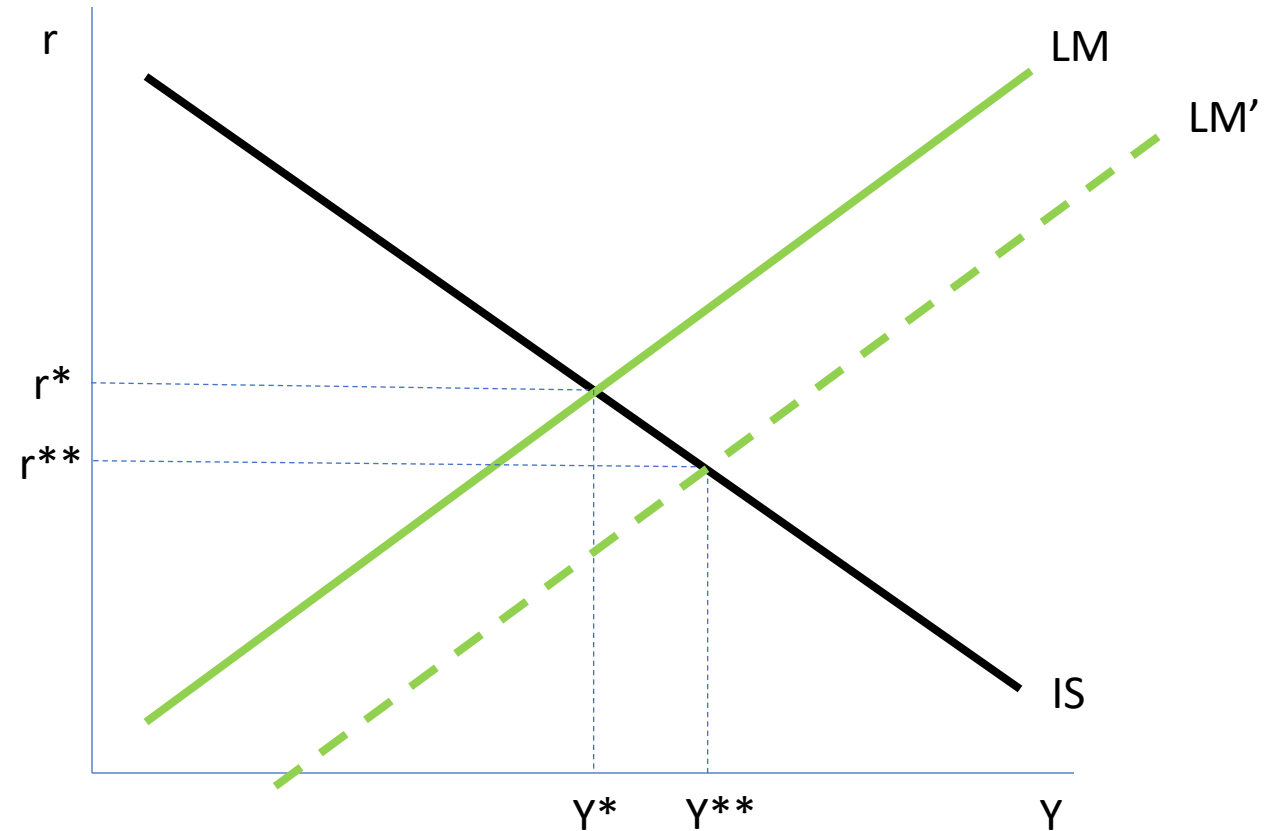
- As national output increases from  $Y_1$  to  $Y_3$  the interest rate increases from  $r_1$  to  $r_2$  and this is represented by a movement up along the LM curve
- At  $r_2$  investment is lower and savings is higher, so the national output associated to  $r_2$  (i.e.  $Y_4$ ) is lower than the national output associated to  $r_1$  (i.e.  $Y_2$ ) in the goods market and this is a movement up along the IS curve
- The process continues until the equilibrium is reached in both markets



- How can we use the IS-LM to analyse the effectiveness of macroeconomic policies?
- How does macroeconomics affect firms?
- Summary

# The IS-LM analysis

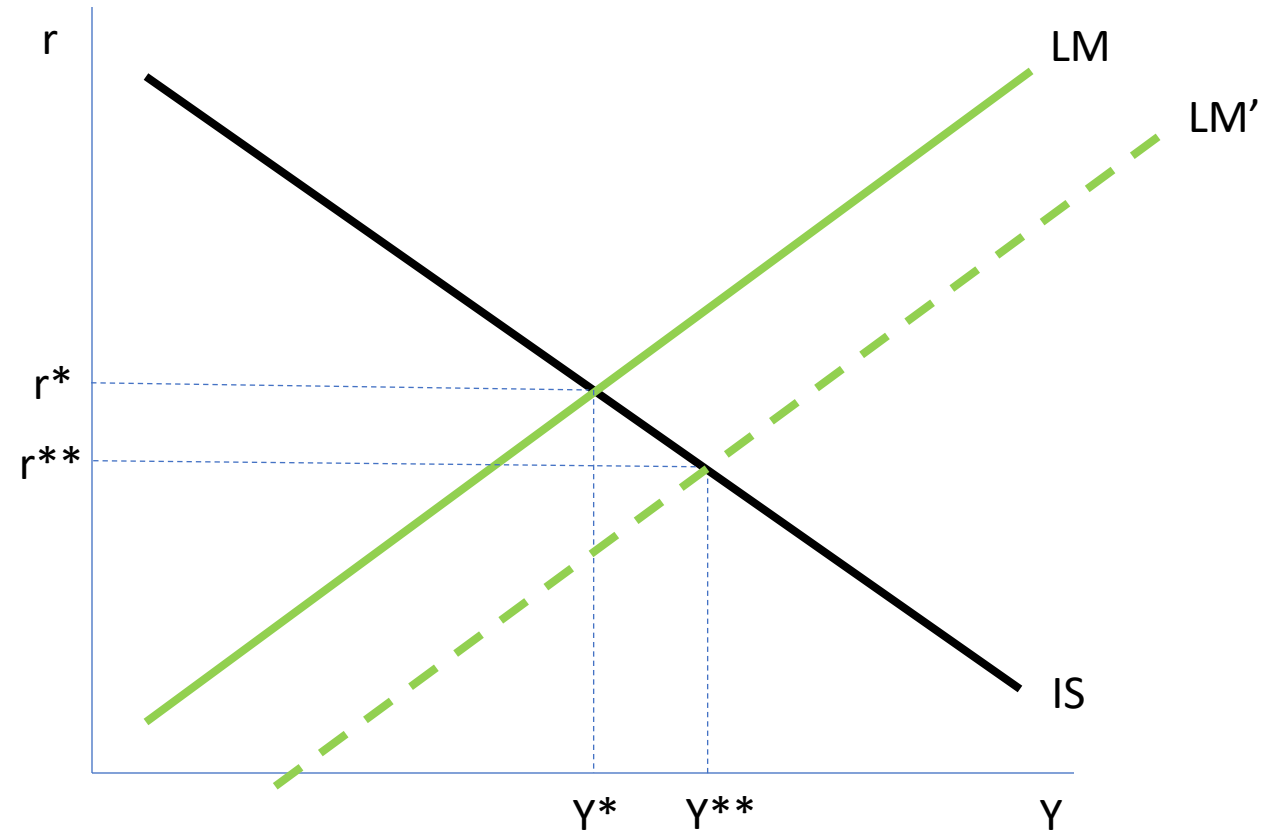
- Consider a quantitative easing
- The central bank buys assets (government debt) through open market operations and the supply of money in the economy increases
  - We will discuss this further next week
- This raises the price of a long-term government debt and reduces the interest rate
  - Suppose a certain asset worth £100 pays a certain dividend of £10. If interest rate falls from, say 10% to 5%, then the price of the asset has to rise to £200 to keep the dividend constant.



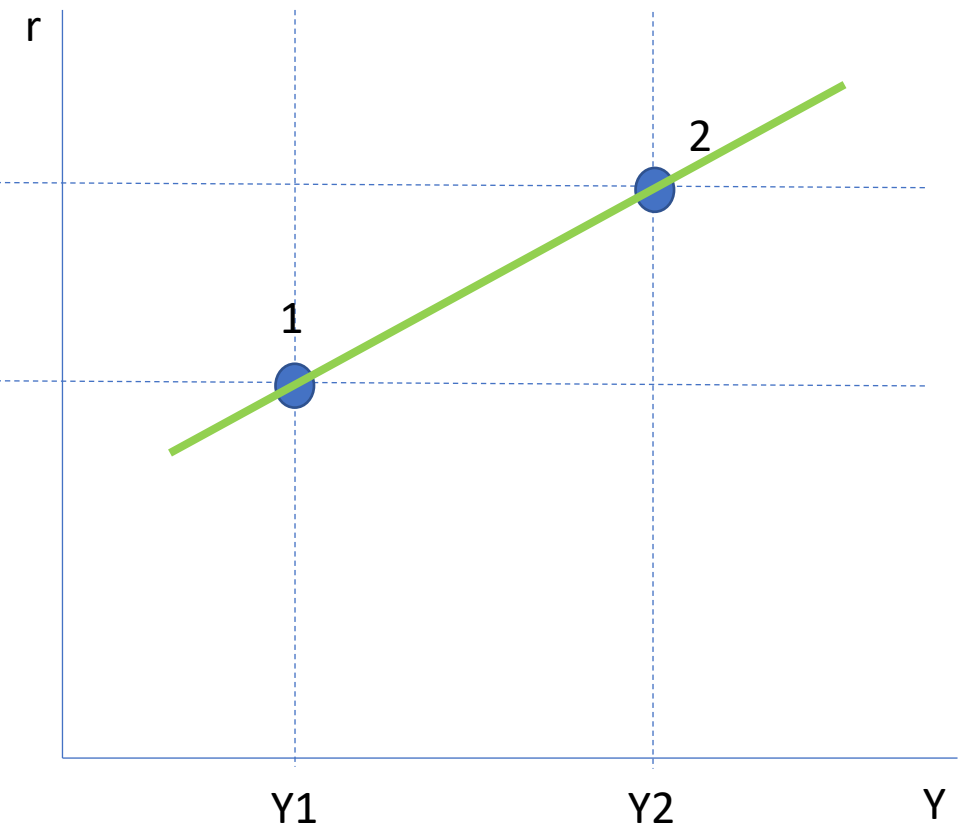
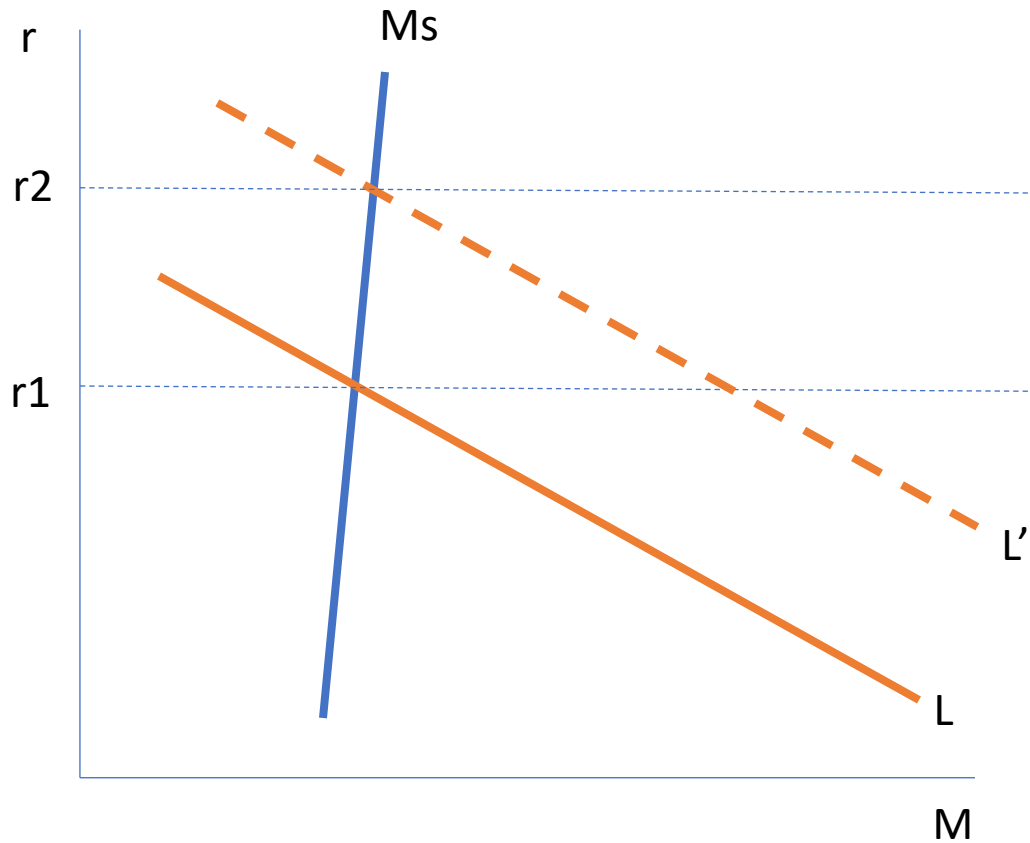


# The IS-LM analysis

- Hence, interest rates decreases when money supply increases
- The LM curve shifts to the right from LM to LM' and the new equilibrium point becomes  $(Y^{**}, r^{**})$

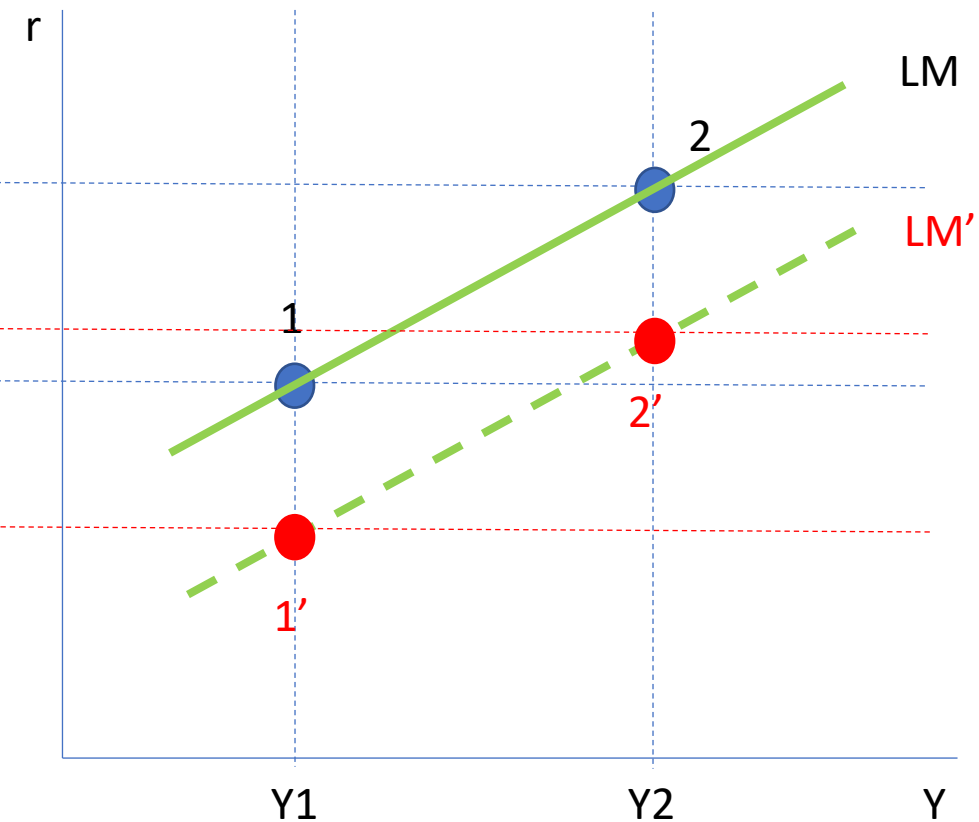
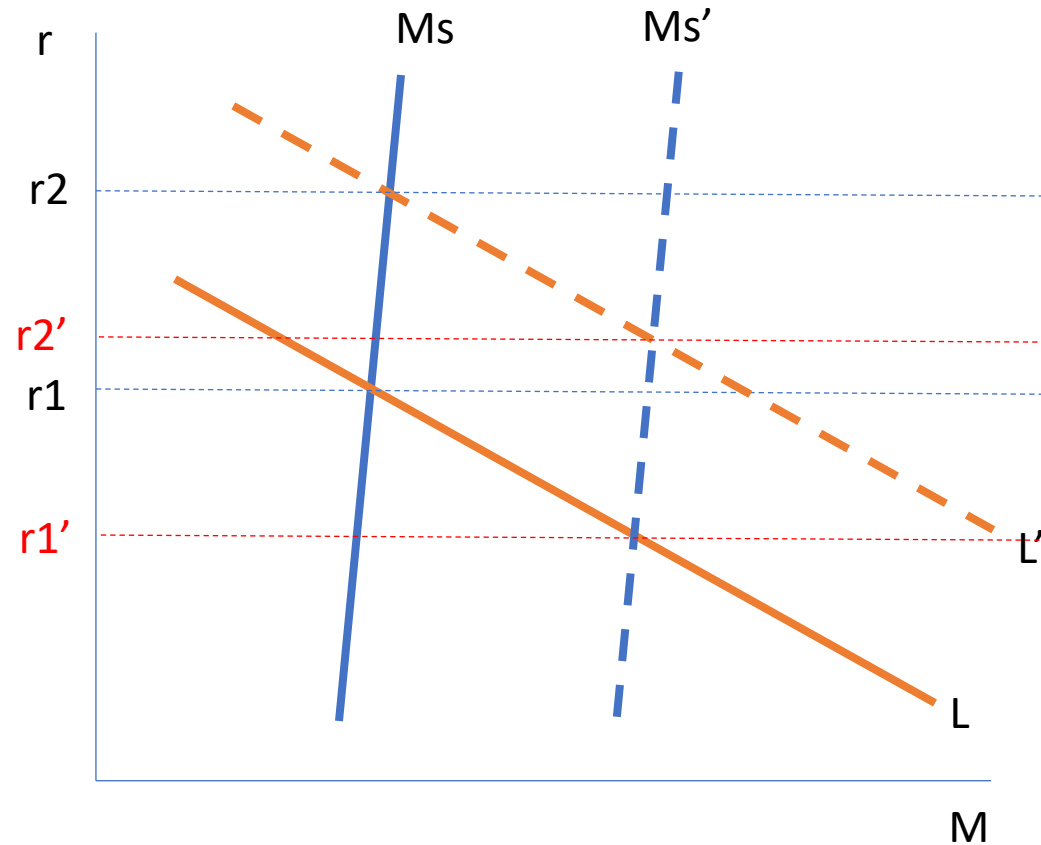


# Recall: Deriving the LM curve



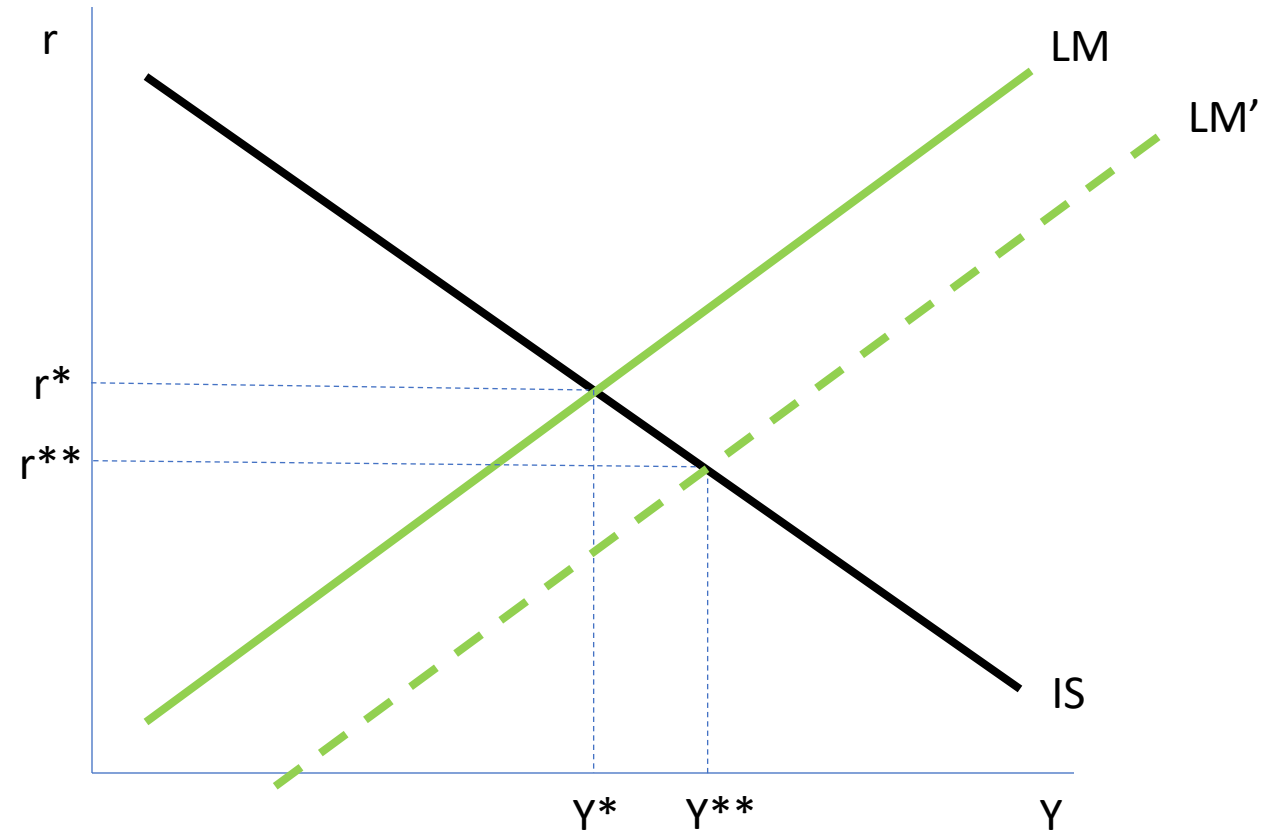
# Deriving the LM curve

- What if money supply increases?
- Derive the  $LM'$  curve associated with  $Ms'$
- The LM curve shifts from  $LM$  to  $LM'$



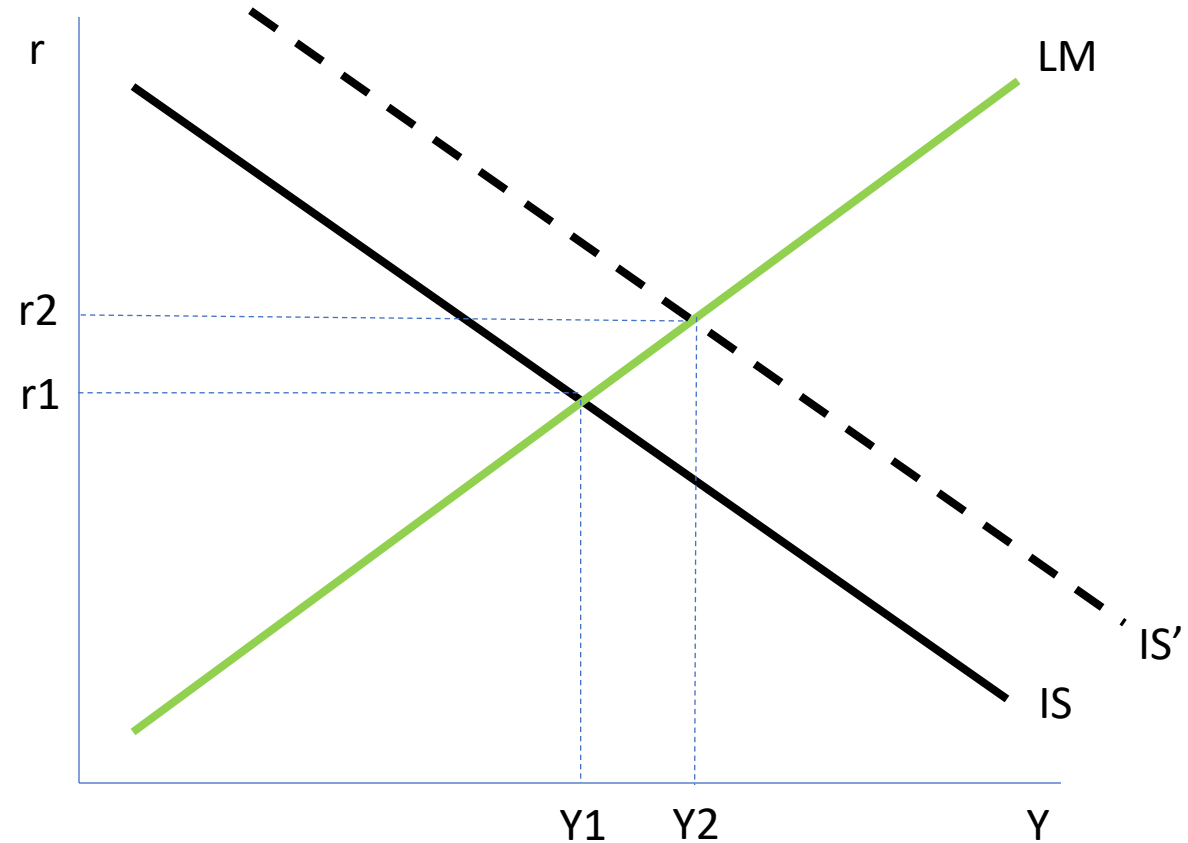
# The IS-LM analysis

- The equilibrium interest rate goes down from  $r^*$  to  $r^{**}$
- This generates a higher level of investment and consumption
- At the same time this leads to lower exchange rate, so exports go up and imports go down
- Overall the national output is higher from  $Y^*$  to  $Y^{**}$



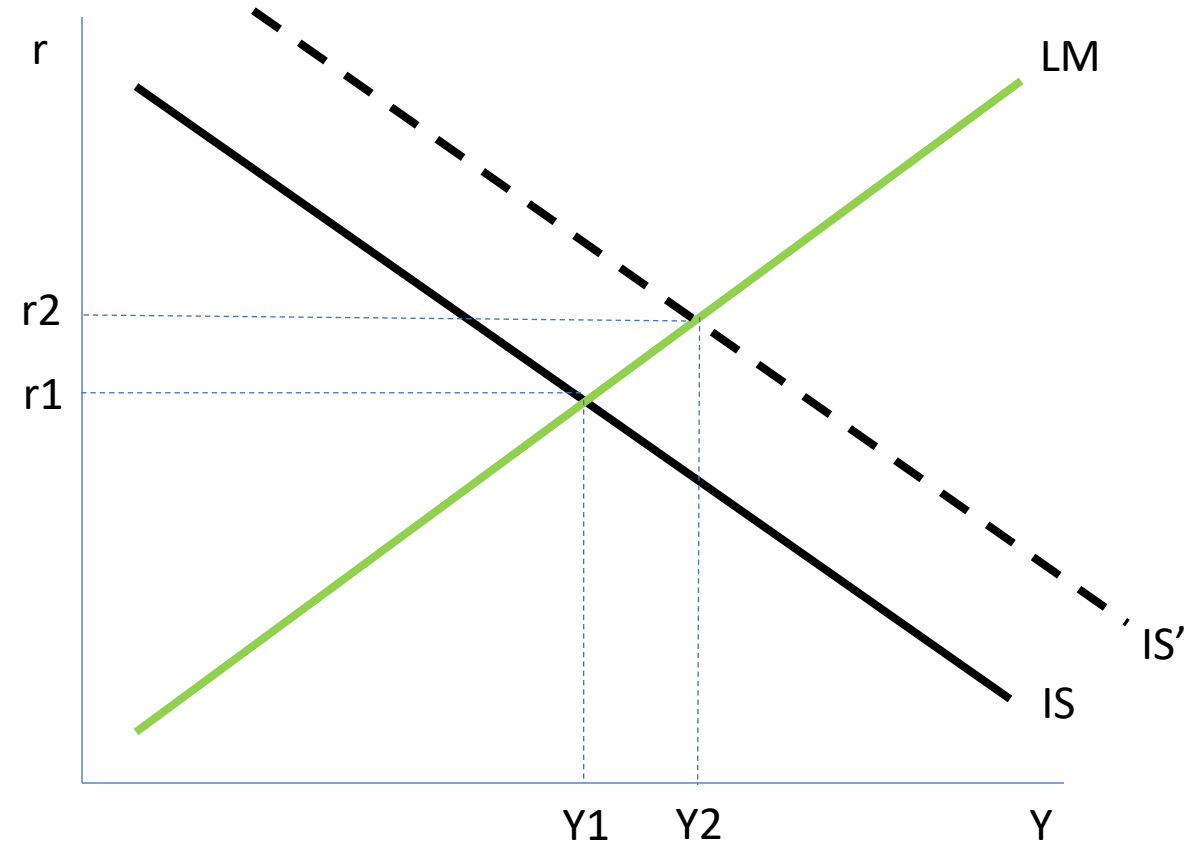
# The IS-LM analysis and the effectiveness of policies

- Suppose the initial equilibrium is given by the point  $(Y_1, r_1)$
- An injection of government spending shifts the IS curve to the right, from IS to IS'



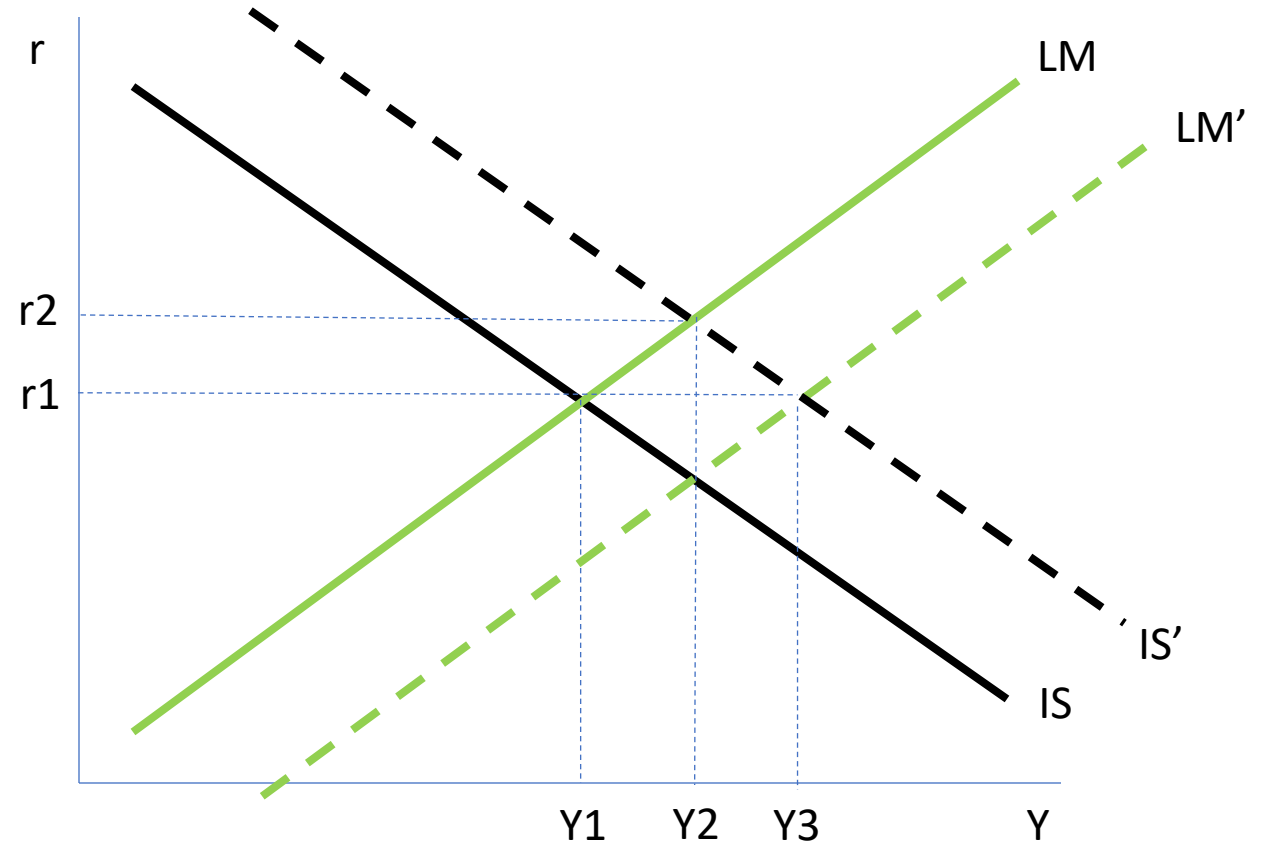
# The IS-LM analysis and the effectiveness of policies

- Suppose further that the increase in government spending is financed by borrowing from the banking sector
- The government spending is not financed by increased taxation or by surplus from previous periods
- At the new equilibrium point ( $Y_2$ ,  $r_2$ ) both the national output and interest rate are higher



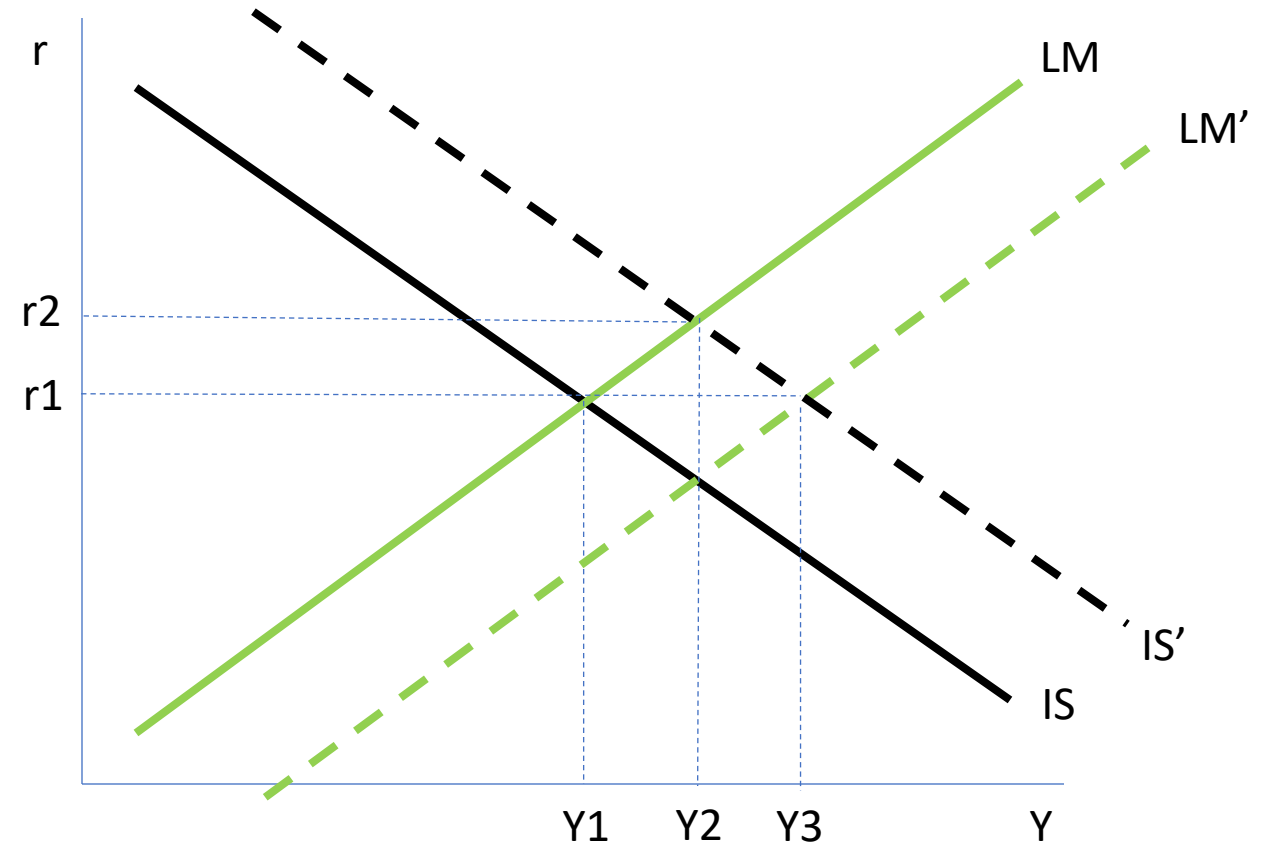
# The IS-LM analysis and the effectiveness of policies

- Suppose money supply is increased at the same time as government spending is increased
- Increased money supply shifts the LM curve to the right, from LM to LM'
- At the new equilibrium (Y3, r1) the national output is higher but the interest rate remains at r1



# The IS-LM analysis and the effectiveness of policies

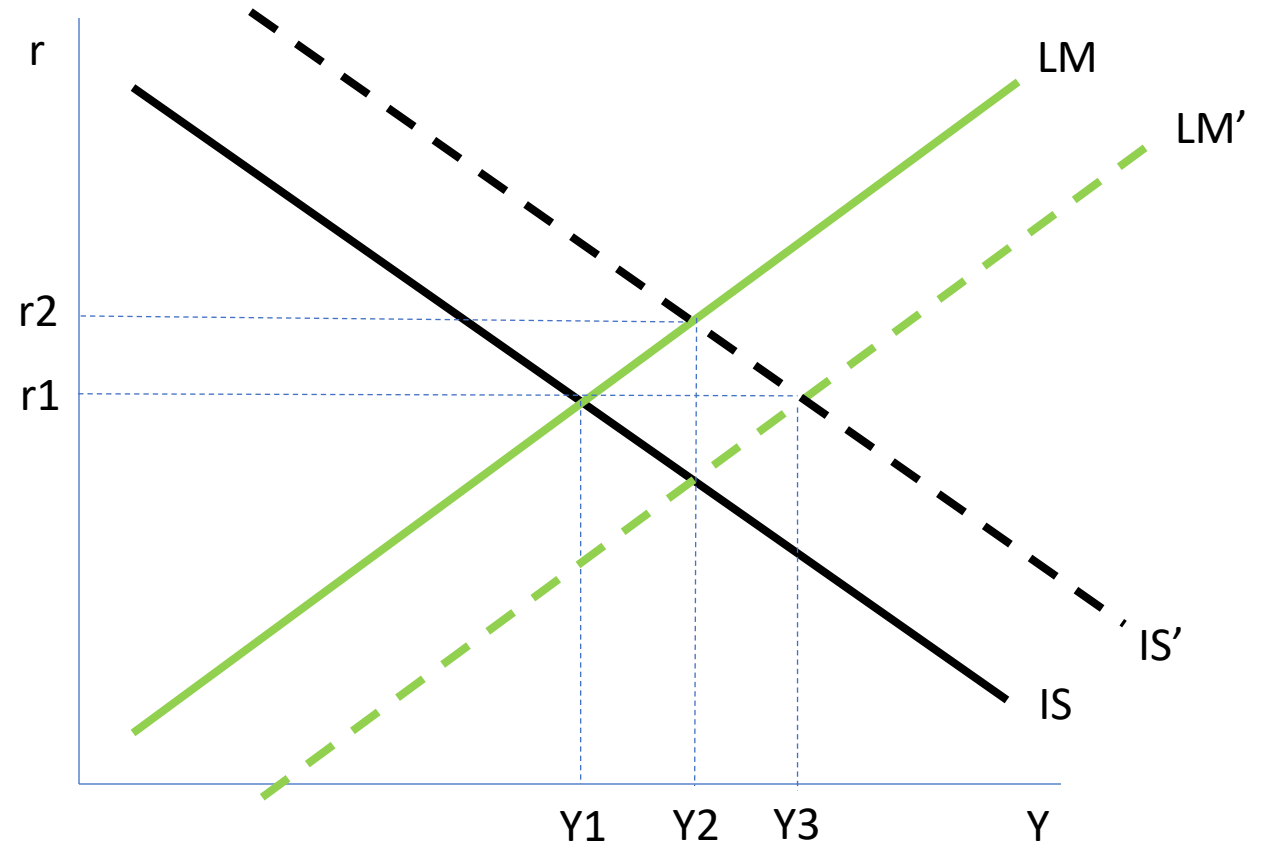
- The government spending resulted in a higher output, but not as high as the output generated by the policy mix
- The interest rate associated with  $Y_2$  is higher than the interest rate associated with  $Y_3$  (i.e.  $r_2 > r_1$ )
- A reason is that the increase in government spending that resulted in a higher interest rate “crowded out” investment, so the national output is not as high as when there is no change in the interest rate





# The IS-LM analysis and the effectiveness of policies

- Increasing both government spending and money supply can be more effective in raising the national output
- Using fiscal and monetary policies at the same time can be more effective in raising the national output



# References and resources

- Available in EC131 (2024/25) Moodle Textbook Readings and Supplementary Notes