

# TECHNOLOGY FUNDAMENTALS FOR ANALYTICS

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# Agenda

- Announcements
- What is in a model?
- Model Types
- Model Evaluation
- Titanic/Kaggle Models

# Announcement

- Sorry. Office Hours conflict with PDW
- Office Hours: SA Lounge 9-11 Thursday
- Looking for help from someone who may want to gain knowledge of deployment
  - Dockerize the VM
  - Tech Background Required

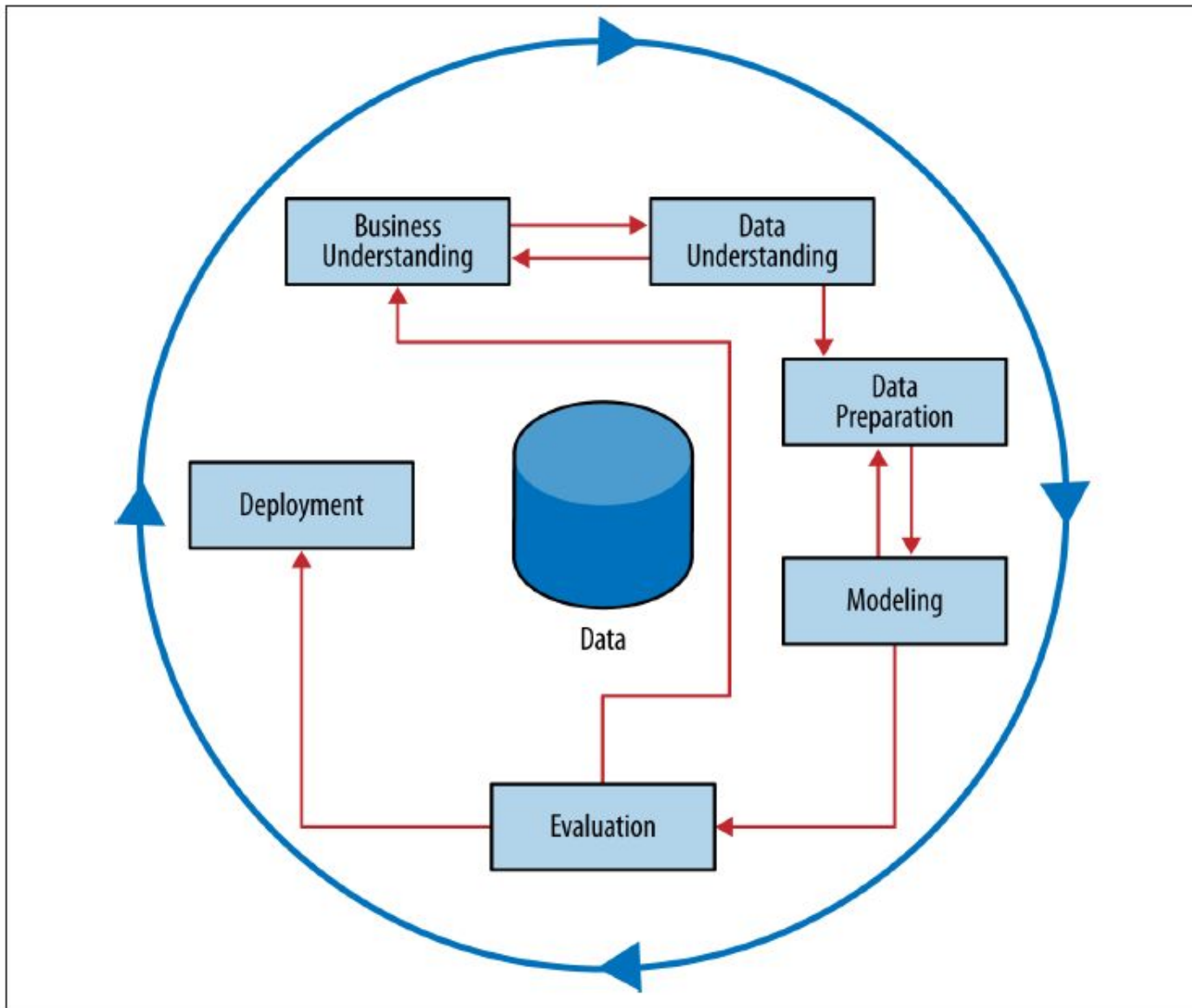


Figure 2-2. The CRISP data mining process.

What is a model?

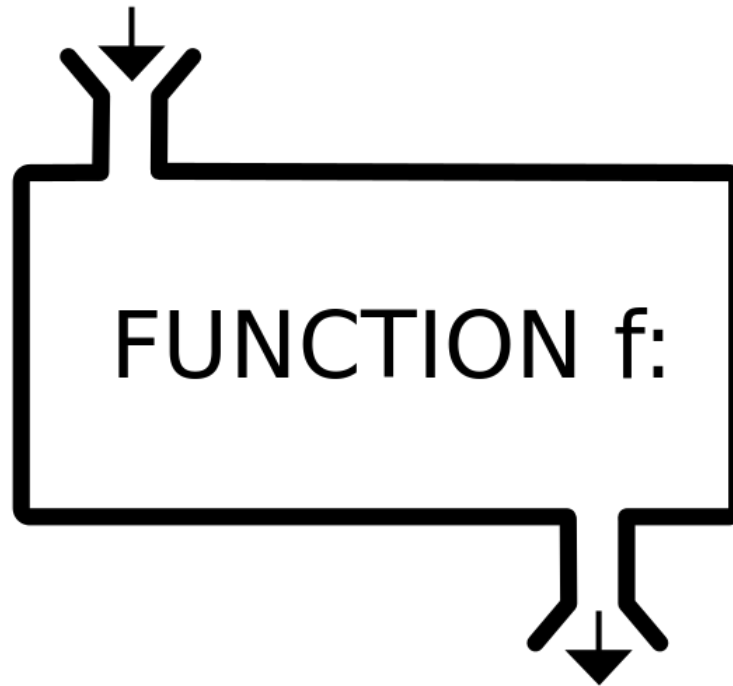
“A mathematical model is a description of a system using mathematical concepts and language.”

-Wikipedia

“A model is a simplified representation of reality created to serve a purpose.” - Provost & Fawcett

# Independent or Explanatory Variables

INPUT  $x$

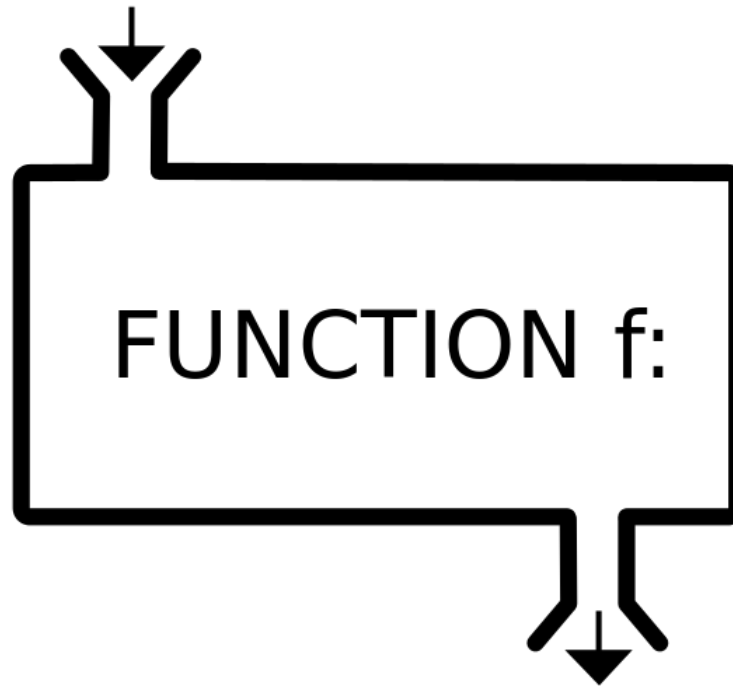


OUTPUT  $f(x)$

**Target or Dependent Variable**

# Independent or Explanatory Variables

INPUT  $x$



OUTPUT  $f(x)$

DATA  
LEAKAGE  
Information  
of DV moves  
back to IV

Target or Dependent Variable



# Models and Data Leakage

- Models for electronic commerce sales: Who is a great customer?
  - Incorporate total web page views
  - This data isn't known until the session is over and individual has already purchased (can't use for prediction)
  - Because they are a good customer, they have had a lot of web page views

# Statistical Inference vs. Prediction

- Statistical Inference: Determine the underlying relationship for broader management issues
  - Do smaller classes lead to better student outcomes?
- Prediction: Provide a prediction of the resulting relationship
  - Which of the population of applicants is likely to be a better employee?

	Goals
Traditional Statistics	<b>EXPLAIN</b> the role of specific constructs
Predictive Analytics	<b>CALCULATE</b> an <b>ACCURATE PREDICTION</b>

	Variables	Model
Traditional Statistics	MEASURE VALIDATED CONSTRUCTS of interest used by OTHER RESEARCHERS	DATA REDUCTION and EASY UNDERSTAND RELATIONSHIP ANALYSIS (SEM or REGRESSION)
Predictive Analytics	INCLUDE ALL AVAILABLE DATA (with feature selection algorithms )	Complex BLACK BOX methods like NEURAL NETWORKS and SUPPORT VECTOR MACHINES

For the purposes of our  
discussions...

Model ~ Function ~ Algorithm  
And I'll use them interchangeably

# Analytics

## **Model Attributes**

- Supervised Learning
- Unsupervised Models

## **Types of Models**

- Classification
- Regression
- Similarity Matching
- Clustering
- Co-Occurrence Grouping
- Profiling
- Link prediction
- Data reduction
- Causal modeling

# Analytics

## Model Attributes

- Supervised Learning
- Unsupervised Models

## Model Types

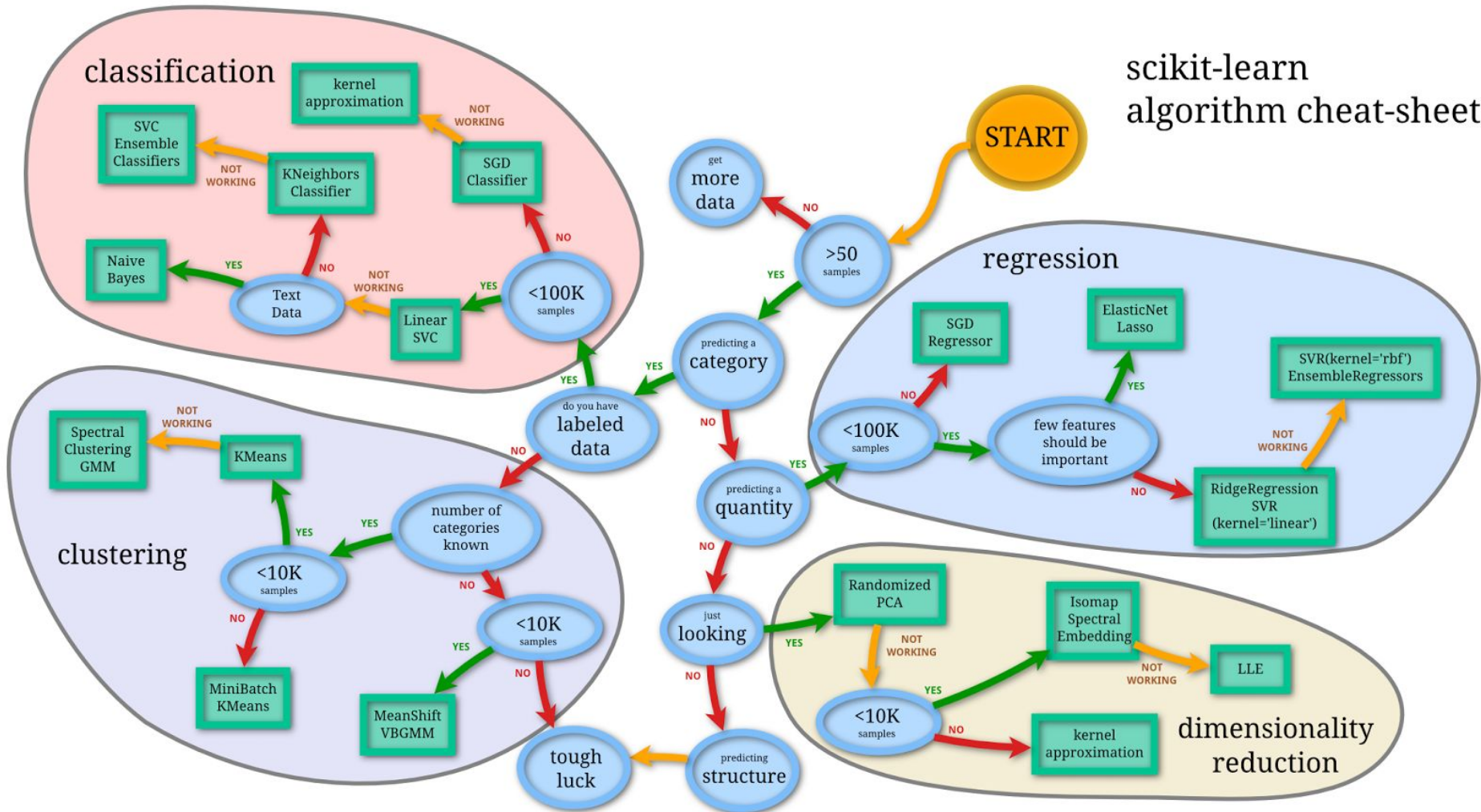
- Classification
- Regression
- Clustering
- Similarity Matching
- Co-Occurrence Grouping
- Profiling
- Link prediction
- Data reduction
- Causal modeling

# Many different algorithms for each model type

We won't go into specific differences  
in this class



# scikit-learn algorithm cheat-sheet



# Data Science for Business

# Supervised Learning

- Prediction with focused target variable
- Training data provided
- Example:
  - Most regression and classification models
  - Titanic

# Unsupervised Learning

- Finding hidden structures in unlabeled data
- No target dependent variable is provided
- Example:
  - Cluster analysis
  - Can be combined with supervised learning

# Kaggle Exercise

Work with someone next to you and pick 2 Kaggle competitions (don't everyone pick same). Post a new Note (not question) to Piazza (Lab 6) with Link and type of analysis for each and why.

# Classification

# Types of Models: Classification

- Attempts to predict which class an individual within a population will belong
- Usually an individual must be in only one class

# Types of Models: Classification

Determine whether to send a direct mail piece to a customer

Springleaf puts the humanity back into lending by offering their customers personal and auto loans that help them take control of their lives and their finances. Direct mail is one important way Springleaf's team can connect with customers whom may be in need of a loan.

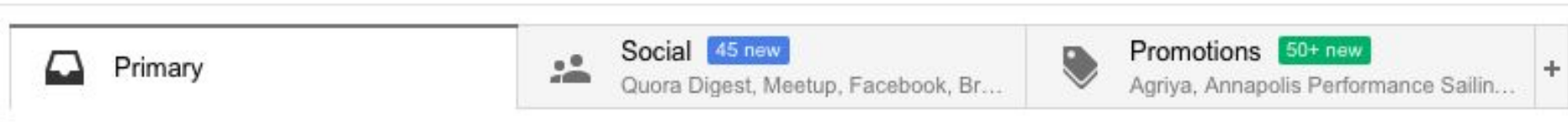


<https://www.kaggle.com/c/springleaf-marketing-response>



# Types of Models: Classification

## SPAM vs Categories



<https://www.youtube.com/watch?v=anwy2MPT5RE>

# Types of Models: Classification



[Iris setosa](#)



[Iris versicolor](#)



[Iris virginica](#)

[https://en.wikipedia.  
org/wiki/Iris\\_flower\\_data\\_set](https://en.wikipedia.org/wiki/Iris_flower_data_set)

# Types of Models: Classification

9 6 6 5 4 0 7 4 0 1  
3 1 3 4 7 2 7 1 2 1  
1 7 4 2 3 5 1 2 4 4

Knowledge • 803 teams

## Digit Recognizer

Wed 25 Jul 2012

Thu 31 Dec 2015 (2 months to go)

**Dashboard**

Home

Data

Make a submission

Information

Description

Evaluation

Rules

Tutorial

Forum

Scripts

New Script

Leaderboard

Visualization

My Team

GitHub

My Submissions

Competition Details » [Get the Data](#) » [Make a submission](#)

## Classify handwritten digits using the famous MNIST data

[Get started on this competition through Kaggle Scripts](#)

The goal in this competition is to take an image of a handwritten single digit, and determine what that digit is. As the competition progresses, we will release tutorials which explain different machine learning algorithms and help you to get started.

The data for this competition were taken from the MNIST dataset. The MNIST ("Modified National Institute of Standards and Technology") dataset is a classic within the Machine Learning community that has been extensively studied. More detail about the dataset, including Machine Learning algorithms that have been tried on it and their levels of success, can be found at <http://yann.lecun.com/exdb/mnist/index.html>.

<https://www.kaggle.com/c/digit-recognizer>

# Types of Models: Classification



Completed • Knowledge • 464 teams

## Random Acts of Pizza

Thu 29 May 2014 – Mon 1 Jun 2015 (4 months ago)

### Dashboard

Home

Data

Make a submission

### Information

Description

Evaluation

Rules

### Forum

### Scripts

New Script

### Leaderboard

### My Team

GitHub

### My Submissions

Competition Details » [Get the Data](#) » [Make a submission](#)

## Predicting altruism through free pizza

[Get started on this competition through Kaggle Scripts](#)

In machine learning, it is often said there are **no free lunches**. *How wrong we were.*

This competition contains a dataset with 5671 textual requests for pizza from the Reddit community [Random Acts of Pizza](#) together with their outcome (successful/unsuccessful) and meta-data. Participants must create an algorithm capable of predicting which requests will garner a cheesy (but sincere!) act of kindness.

"I'll write a poem, sing a song, do a dance, play an instrument, whatever! I just want a pizza," says one hopeful poster. What about making an algorithm?



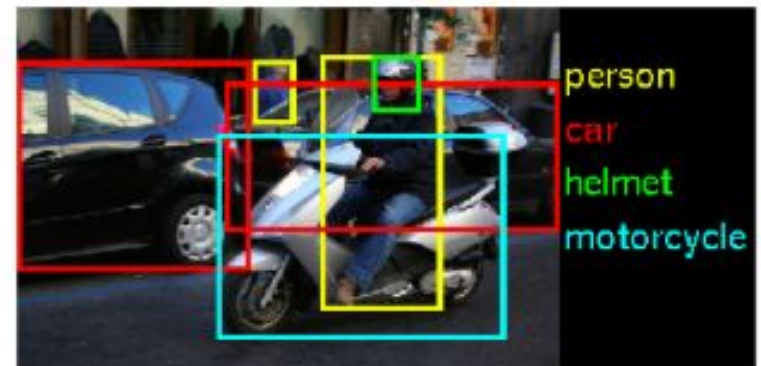
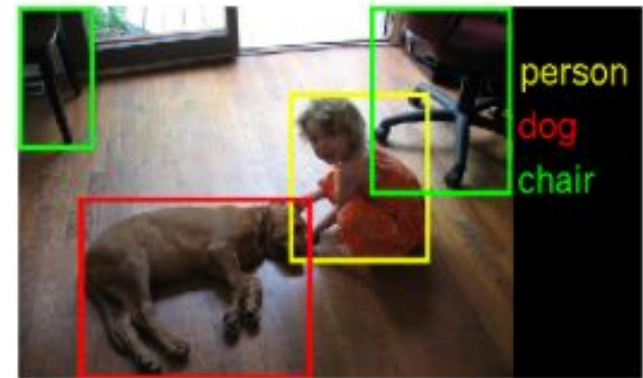
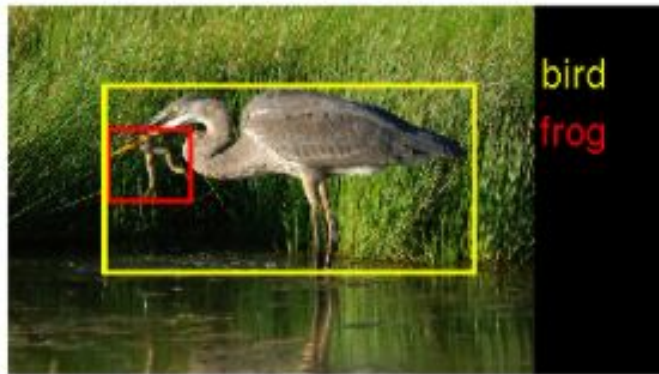
<https://www.kaggle.com/c/random-acts-of-pizza>

What if the category is anything and  
the data is real and visual?



# Types of Models: Classification

Example ILSVRC2014 images:



<http://image-net.org/challenges/LSVRC/2014/index>

# Types of Models: Classification



[http://research.google.com/archive/unsupervised\\_icml2012.html](http://research.google.com/archive/unsupervised_icml2012.html)

# Types of Models: Classification

## Companies

- <https://www.metamind.io/vision/general>
- <http://www.dataversity.net/apple-buys-machine-learning-company-perceptio/>
- <http://www.medaware.com>



In the Titanic example, what is the most simple model possible?

survived = 0

>

survived = 1

# Evaluating Classification

- **Naïve rule:** classify all of the records as belonging to the most prevalent class
  - Often used as a benchmark

# Evaluating Classification

## CONFUSION MATRIX

	Predicted Class		
		True	False
Actual Class	True	True positive (tp)	False Negative (fn)
	False	False Positive (fp)	True Negative (tn)

# Evaluating Classification

Accuracy =  
 $(\text{True Negative} + \text{True Positive}) / \text{Population}$

Accuracy is used for Titanic:  
 $(\text{True Survived} + \text{True Died}) / \text{Population}$

Would accuracy be a good metric  
for things like fraud?

# Evaluating Classification

- When goal is to identify rare outcomes, best model may have lower accuracy
- Must ask, what is the value of a false positive, false negative, true positive, true negative

Outcomes like survival (Titanic)  
or differ in the level of entropy



# Entropy

“In information theory, entropy (more specifically, Shannon entropy) is the expected value (average) of the information contained in each message received. 'Messages' don't have to be text; in this context a 'message' is simply any flow of information.”

$$\text{Entropy} = -p_1(\log(p_1)) - p_2(\log(p_2)) - \dots$$

# Entropy

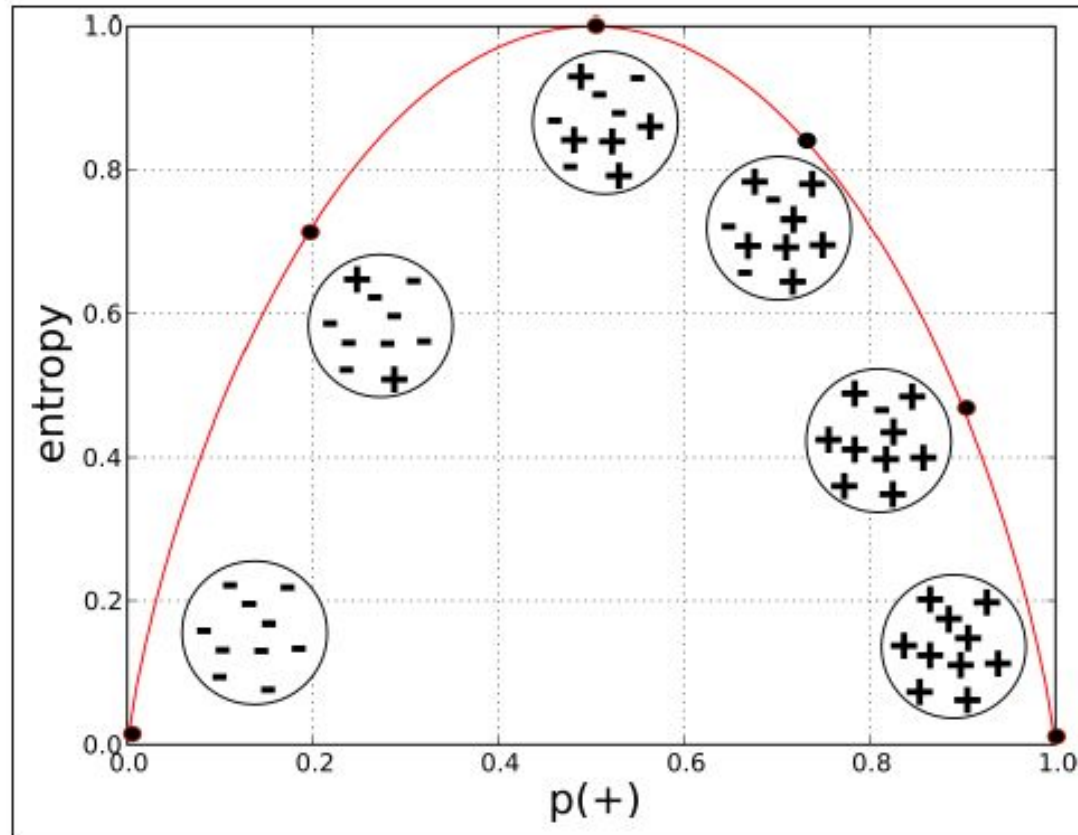


Figure 3-3. Entropy of a two-class set as a function of  $p(+)$ .

# Types of Models: Regression

Regression examines relationships among variables, predicting a continuous dependent variable

Example:

Weight =  $f(\text{height, age, genes, eating, etc.})$

[More details in different class]

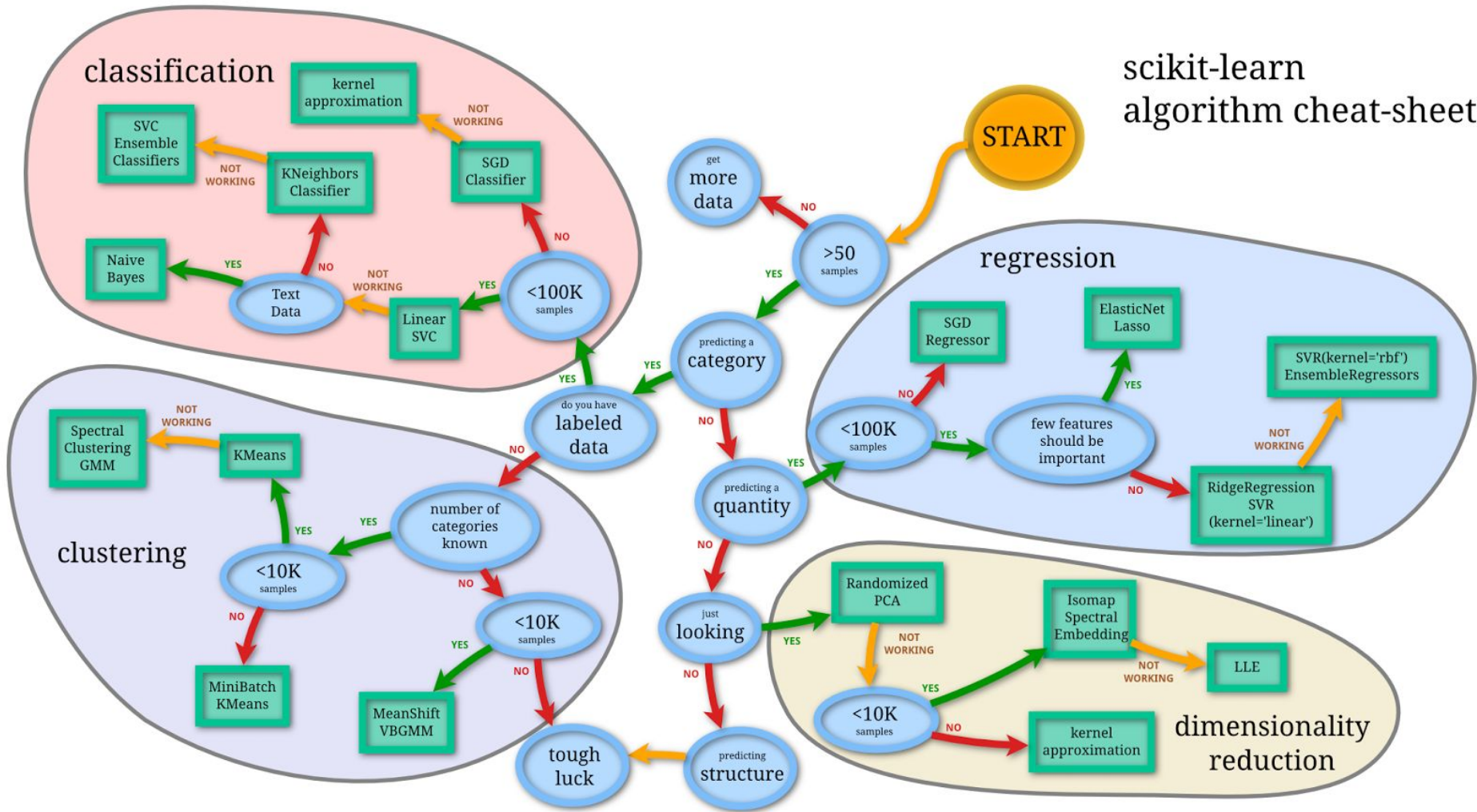
Classify individuals on whether they  
are likely to be survivors of the  
Titanic disaster

The model follows from the  
questions you want to answer

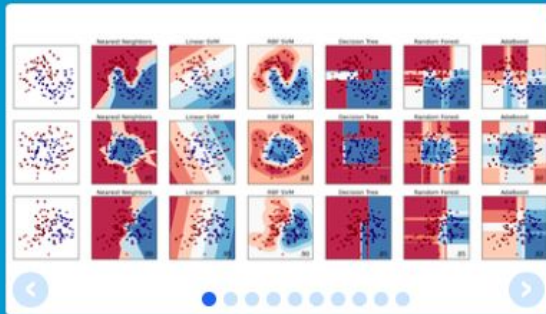
Often questions can be answered in  
different ways with different models

So if you can actually add VALUE in  
PREDICTION, customers are likely to be  
VERY HAPPY

# scikit-learn algorithm cheat-sheet



# What is scikit-learn?



## scikit-learn

Machine Learning in Python

- Simple and efficient tools for data mining and data analysis
- Accessible to everybody, and reusable in various contexts
- Built on NumPy, SciPy, and matplotlib
- Open source, commercially usable - BSD license

### Classification

Identifying to which set of categories a new observation belong to.

**Applications:** Spam detection, Image recognition.

**Algorithms:** *SVM, nearest neighbors, random forest, ...* — Examples

### Regression

Predicting a continuous value for a new example.

**Applications:** Drug response, Stock prices.

**Algorithms:** *SVR, ridge regression, Lasso, ...* — Examples

### Clustering

Automatic grouping of similar objects into sets.

**Applications:** Customer segmentation, Grouping experiment outcomes

**Algorithms:** *k-Means, spectral clustering, mean-shift, ...* — Examples

### Dimensionality reduction

Reducing the number of random variables to consider.

**Applications:** Visualization, Increased efficiency

**Algorithms:** *PCA, feature selection, non-negative matrix factorization.* — Examples

### Model selection

Comparing, validating and choosing parameters and models.

**Goal:** Improved accuracy via parameter tuning

**Modules:** *grid search, cross validation, metrics.* — Examples

### Preprocessing

Feature extraction and normalization.

**Application:** Transforming input data such as text for use with machine learning algorithms.

**Modules:** *preprocessing, feature extraction.* — Examples



# What can we learn from this?

- <50 observations...get more data
  - Why? Inadequate power to effectively detect patterns or relationships. Visualization can still be very useful.
  - The power of a statistical test is the probability that it correctly rejects the null hypothesis when the null hypothesis is false.

# What can we learn from this?

- Different Categories
  - Regression (today)
  - Classification (today)
  - Clustering
  - Dimension Reduction

# Next Time

- Presentations
- Midterm