



Airbnb of storage



Traditional Storage Problems

Where your stuff gets locked up and your financial freedom locked out



High Cost and
Limited Options

Inconvenient
Locations

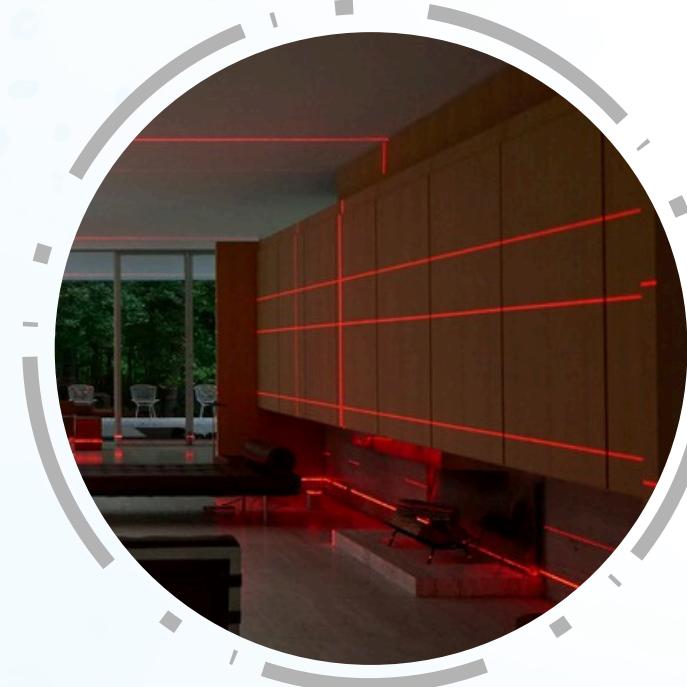
Inefficient Space
Utilization

Standardized Rigid
Contracts

Sustainability
Concerns

Unlock the XS's AI Secret

Smart storage that gives your belongings a vacation, while your wallet enjoys a staycation!



Affordable and
Flexible Options

Convenient
Locations

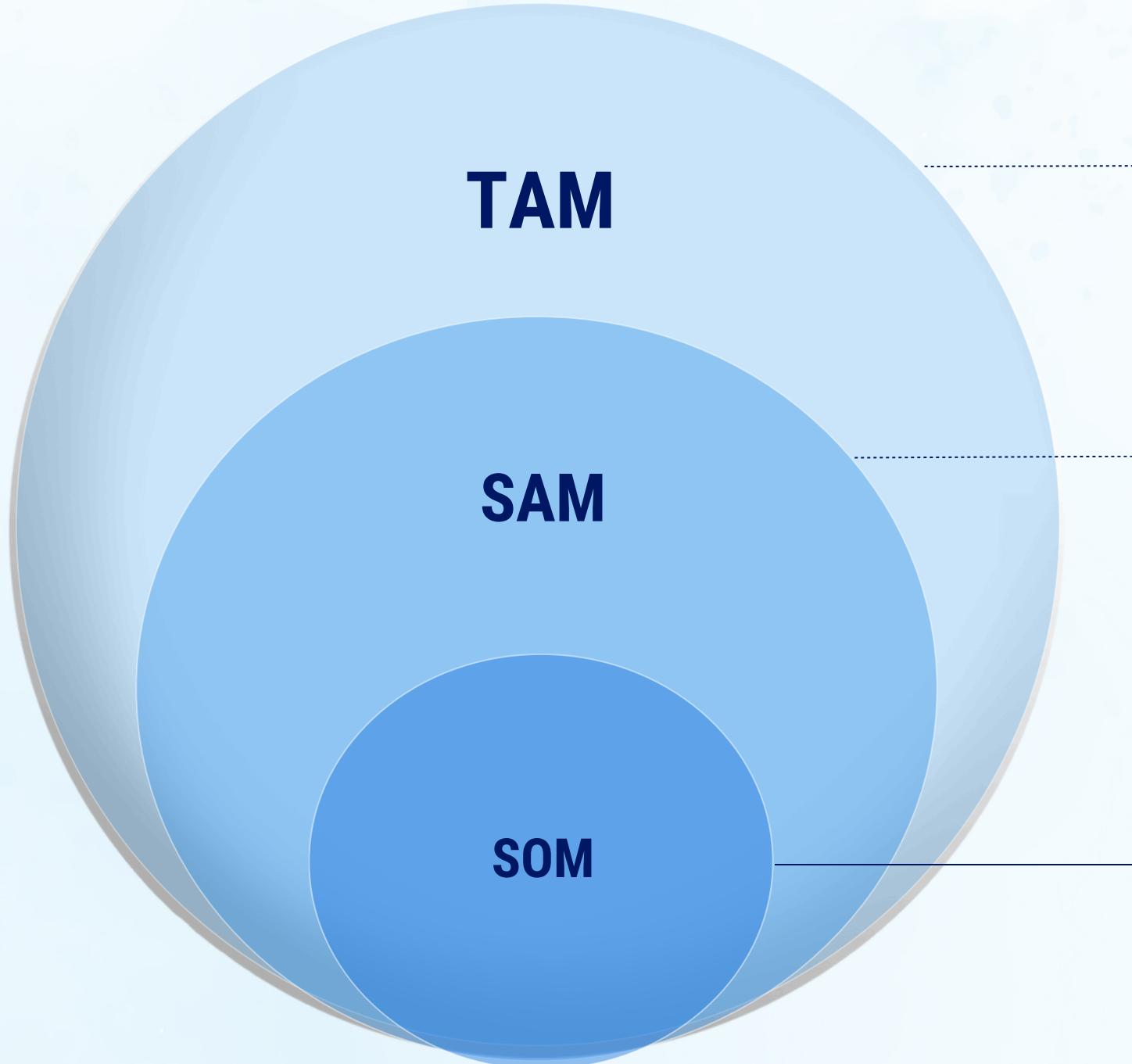
Efficient Space
Utilization

Smart Contracts
starting 7+ days

Sustainability
Focus

Market Opportunity: Xtended's Outlook

2030 Market Opportunity*



₹9.8 Tn

GLOBAL

₹4 Tn

ASIA-PACIFIC

₹1.5 Tn

INDIA

India is the **Next Big opportunity** with APAC region set to lead



V/S



Organized Market Share

70%

US is the largest self-storage market, where **1 in 3** American uses self-storage compared to just **0.27** in 2005.

20%

India is mirroring America's **20-year journey** with even greater **potential opportunity** to **organize** the unorganized market.

*Market opportunity consists market size for self-storage, Truckloads and P2P MarketPlace

Source: Left: Mordor Intelligence, Allied Research, Researchandmarkets & Statistica, Right: Self-Storage Association

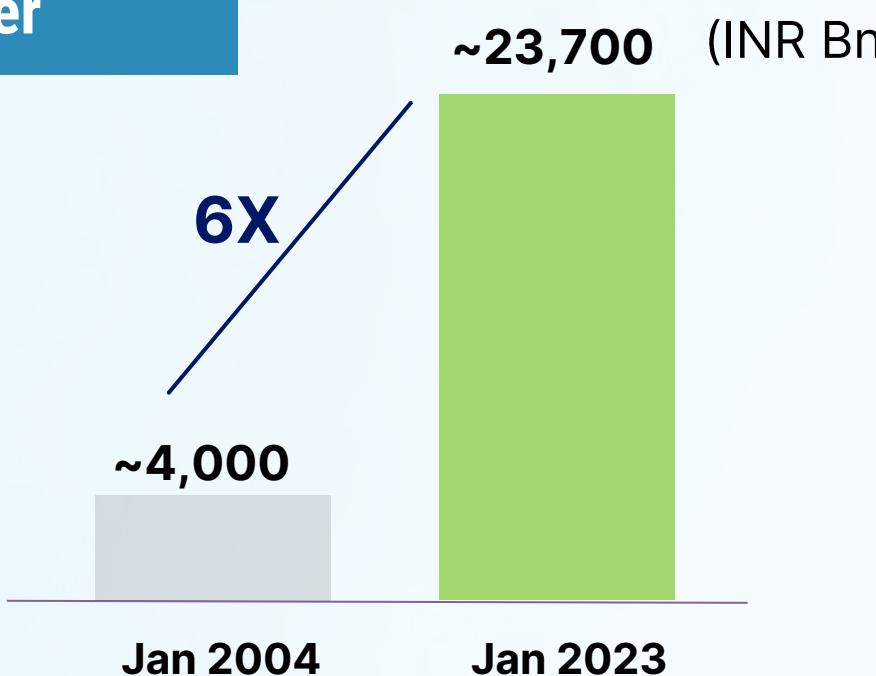
Why Now?

World's largest population in only
2% land mass

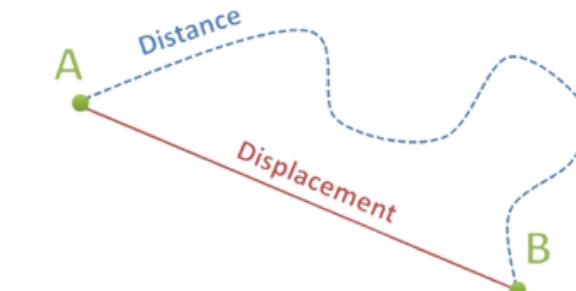
Population Explosion

COUNTRY	PEOPLE (per sq Km)
India	464
China	153
US	36

Rise in Spending Power



Rise in 4D's



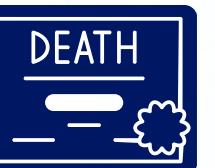
Displacement



Downsizing

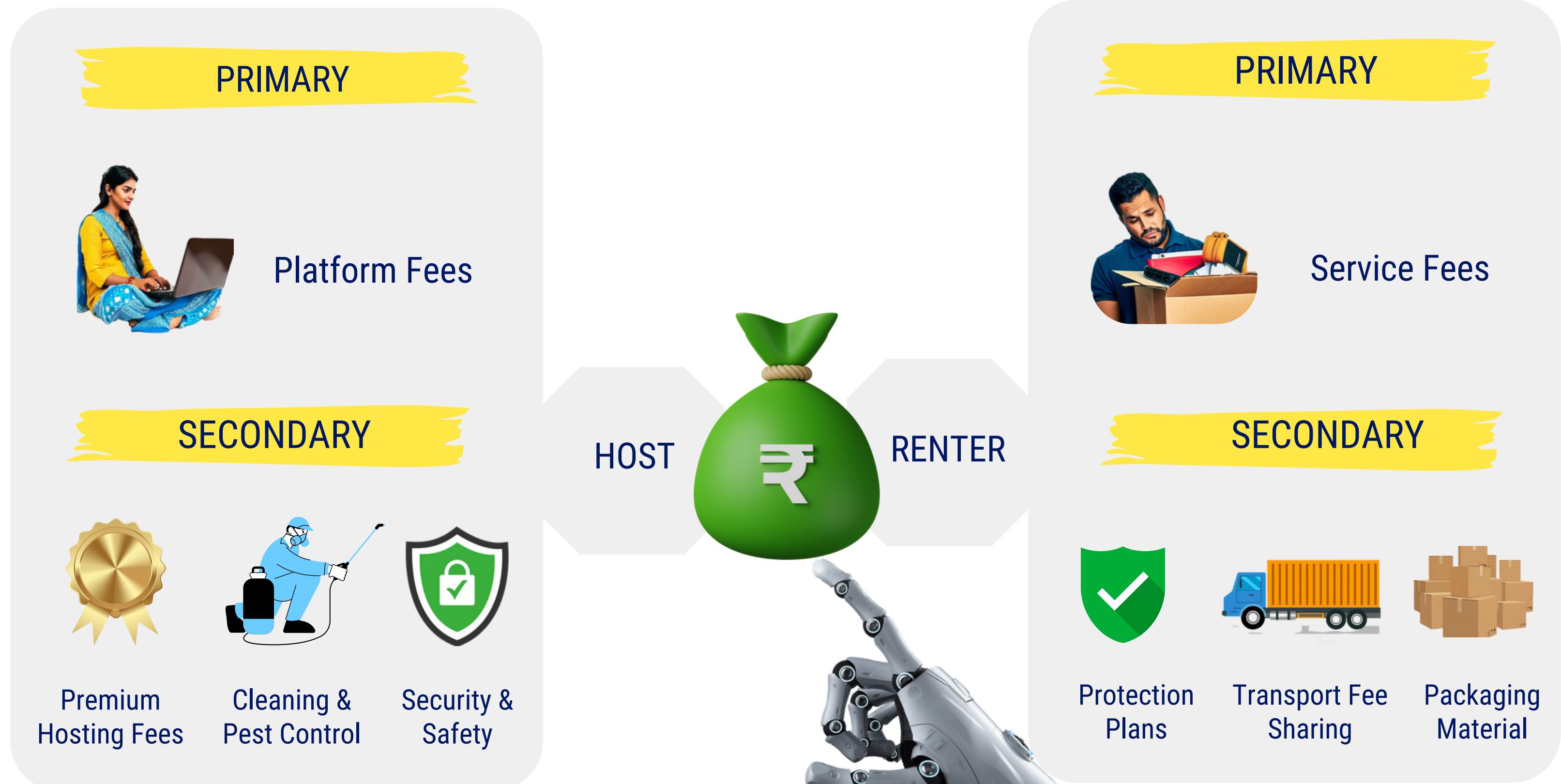


Divorce



Deaths

We will make almost 100% of rental value without owning a space...



Tech leverage?



AI Size Calculator

The tool suggests the best space for storage, providing superior convenience and efficiency in management.



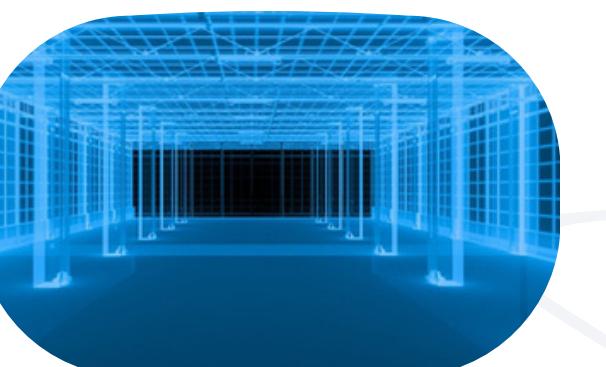
StoreGPT

One-stop solution for storage space and management queries and problems.



Smart & Affordable Logistics

Cost-Effective Solution for Customers to Utilize Bootspace or Trunk of Blu Smart Cabs on Similar Routes



Augmented Reality

Users can interact with and visualize properties in real-time with a simple click, providing an engaging view of the space.



Smart Containers

Smart containers with biometrics and geo trackers ensure high-level security and real-time tracking of goods.



Virtual Reality

Users can experience an interactive virtual environment of properties with a realistic portrayal by clicking.

Unlocking XS Potential

A Go-to-Market strategy that leaves no space unexplored!

ATL Channels - 50M+

- Newspapers ads for broad audience reach
- Radio Campaigns during office hours
- Outdoor advertising near **IT Hubs and Societies**



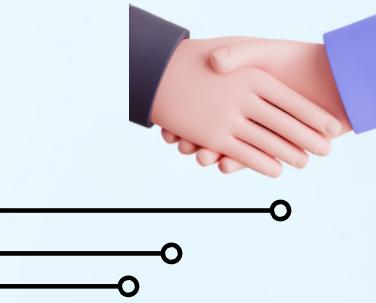
Digital Channels - 3M+

- Personalized targeted campaigns across various digital platforms
- Engage customers through social media
- Email, WhatsApp, SMS, and Push notifications
- Digital ads for visibility and leads



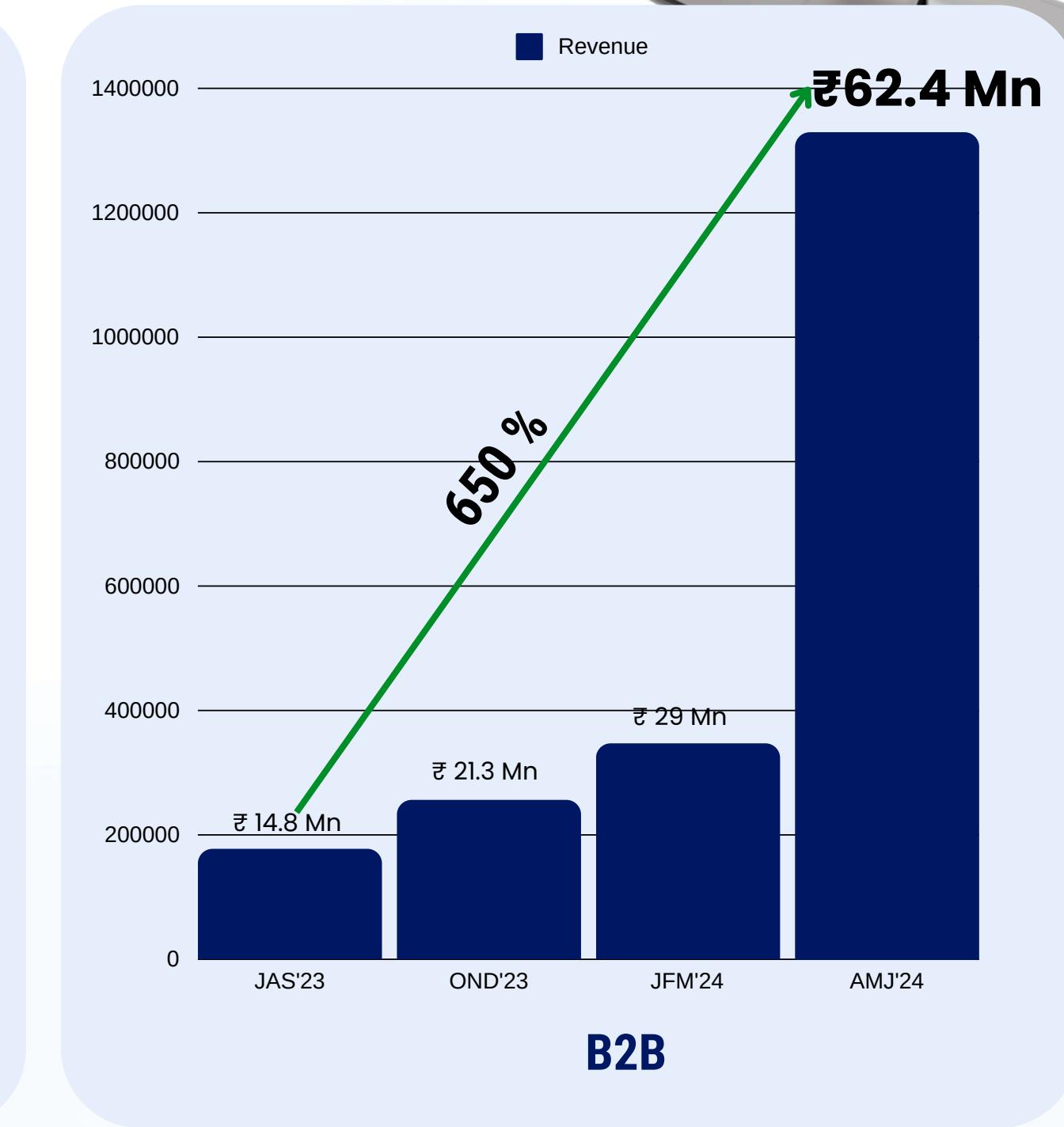
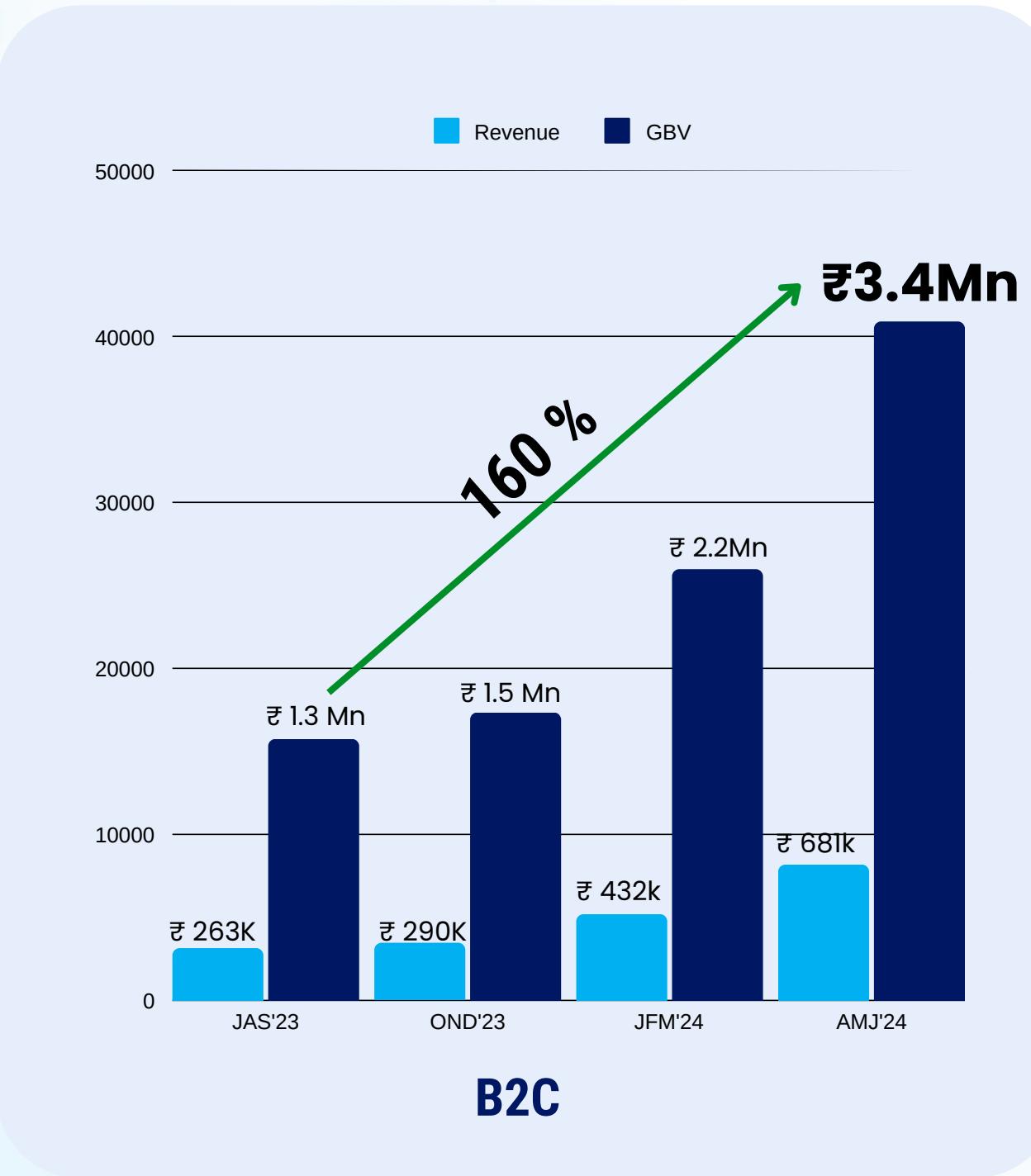
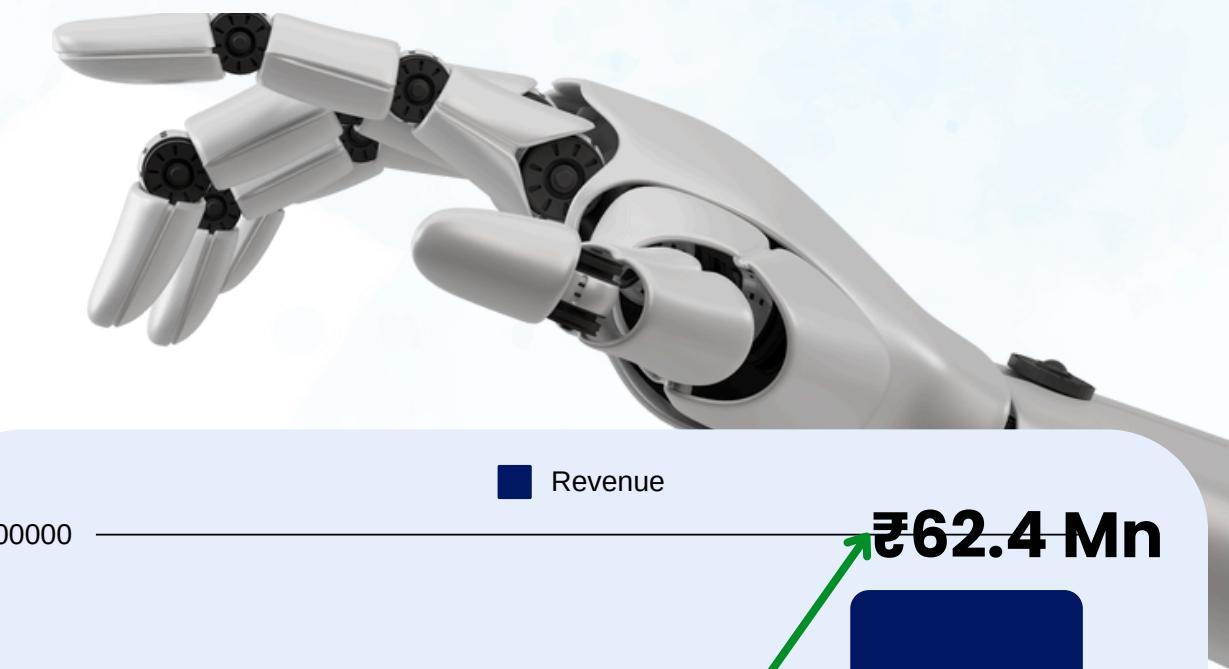
Partnerships, Events and Corporate Relationships - 30M+

- Form strategic partnerships, including mobile exclusives.
- Cultivate corporate relationships to boost credibility and secure B2B deals.
- Engage in industry events for networking and opportunities.



Our Accelerated Growth Journey

Launching India's Storage revolution!



6K+



1.5K+



2.6K+

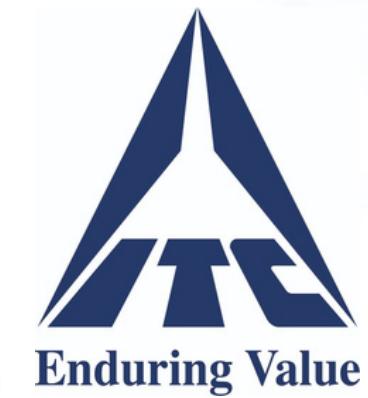


350+

Already Serving The Global Giants



Many more **Giants** in pipeline such as



XS Roadmap

A wild storage ride with thrilling milestones ahead!



Penetrate and obtain strong hold in Delhi-NCR



Expansion to metros, analyzed cities & Launch of AI enabled services, Auxiliary services



Expanding AI services & Launch of AR-VR services



XtendedTruckloads

XtendedSaaS Products

Many More!

Leveraging Shared Economy

Entering Global Markets



Xtended TruckLoads: Bridging Distances

Delivering XTRA Possibilities, Every Mile of the Way



- End-to-end logistics services tailored to the unique needs of **Corporate Giants**
- Delivering top-tier **moving, packing, and storage** solutions with unbeatable affordability.

Our Competitive Advantage	Current Solution	Xtended Truck
PTL	✗	✓
Discount on truck Maintenance & repair	✗	✓
Providing Storage space	✗	✓
Complete SaaS Solution	✗	✓



SaaS based Solution



P2P Market Place



India's 1st **PTL** platform



One Stop **Truck Related Services**



Financial Services for Truck Owners



Xtended **Storage Space** Solution

The Global Market
Opportunity is
₹3,270 Bn 2030

Market Opportunity



The Indian Market
Opportunity is
₹91.6 Bn 2030

Source: Research and markets

Dream team: Driving innovation and success!

Expertise in Growth + Fundraising + Capital Market + Deepest Tech Builder + Smartest Digital Marketer



SAURABH- 10Y Exp

1x Entrepreneur
Marketing Expert



Marketing Head



भारतीय प्रबंध संस्थान कोचिकोड
Indian Institute
of Management
Kozhikode



Stanford
University

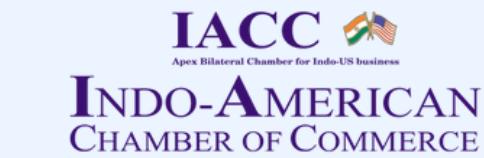


CHANDRA SINGH- 15Y EXP

1X Entrepreneur

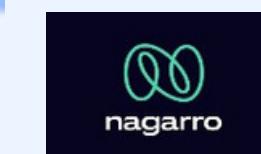


VP - B2B



PRATEEK- 15Y Exp

Product Development +
Tech Expert



Hewlett Packard
Enterprise

Tech Head

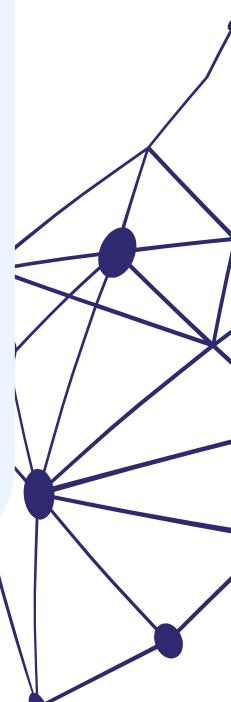


NAMAN – 10Y Exp

Sales+ Operational Expert



VP - B2C



Rock strong Advisory Board



RITESH – 20Y Exp

2x Entrepreneur
Finance + Banking + Capital Market
Expert



Co-Founder



Manoj Kohli

Country Head
SoftBank India



Hari Om Rai

Co-founder, Chairman
& MD, LAVA



Aditya Verma

Supply Chain &
Warehousing Expert



Virat Bhatia

Managing Director
Apple



AT&T



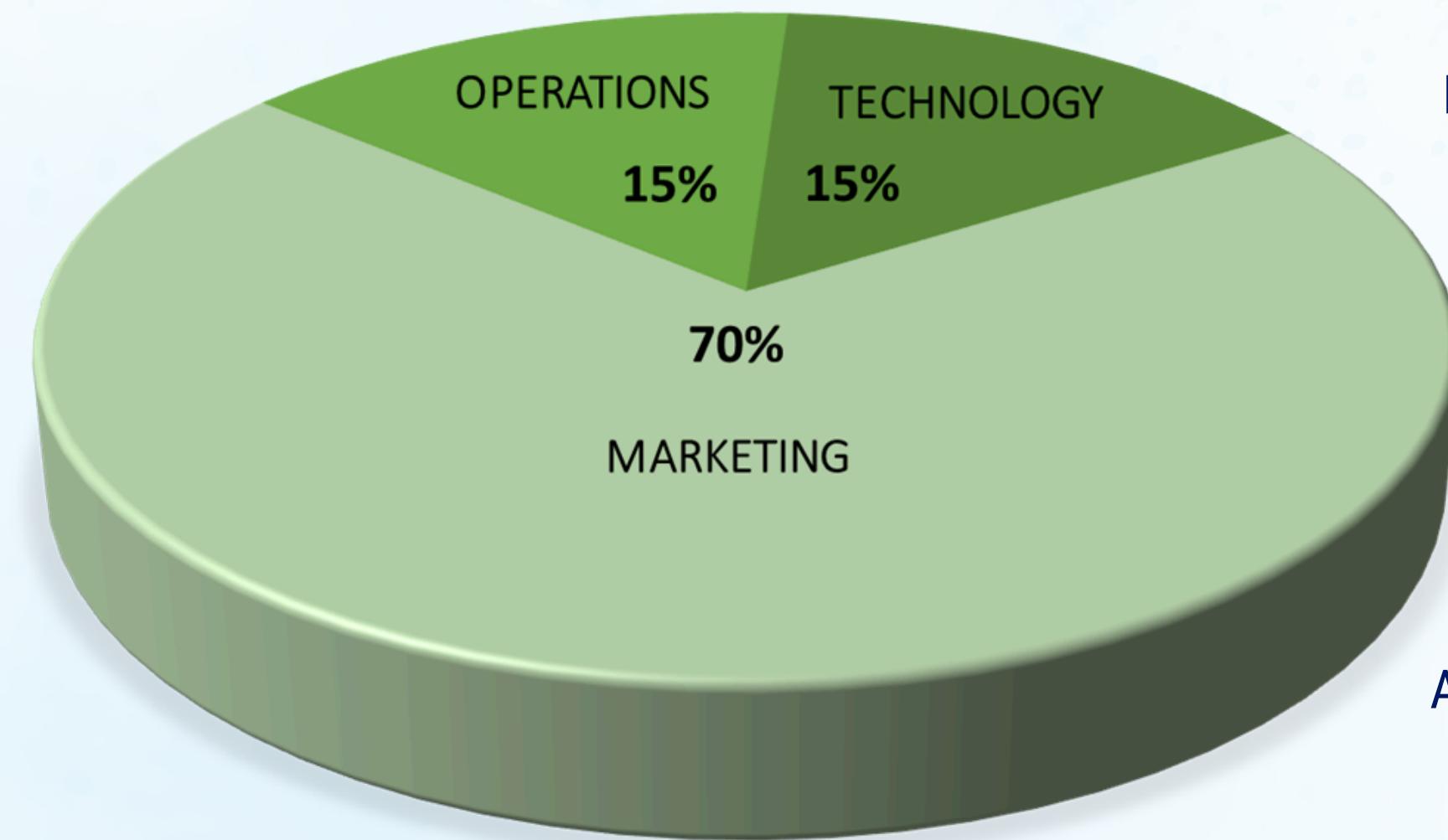
Solomon Wheeler

Brand Builder &
Marketing Genius



Raising ₹42 Mn - for Marketing and Branding

Made great progress so far!



Monthly GBV

MRR

Avg. Monthly Revenue

2023

₹ 300k

₹ 71k

B2C

2024

₹ 1200k

₹ 283k

4X Growth

2023

₹ 4 Mn

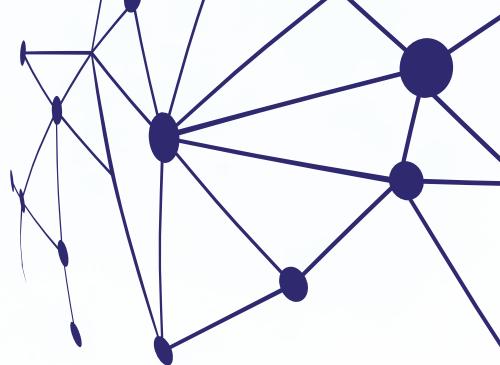
B2B

2024

₹ 33 Mn

8X Growth

Raised ₹30Mn, with ₹50Mn Committed from...



Sampath Family Private Trust

Trust by Mr. Sampath, A Visionary Leader, Group CFO of UK listed ₹ 2.2 Trillion Essar Energy's Group who made it a success through strategic innovation and unparalleled dedication to excellence in energy sector.

Tapperware Kitchenware Pvt. Ltd.

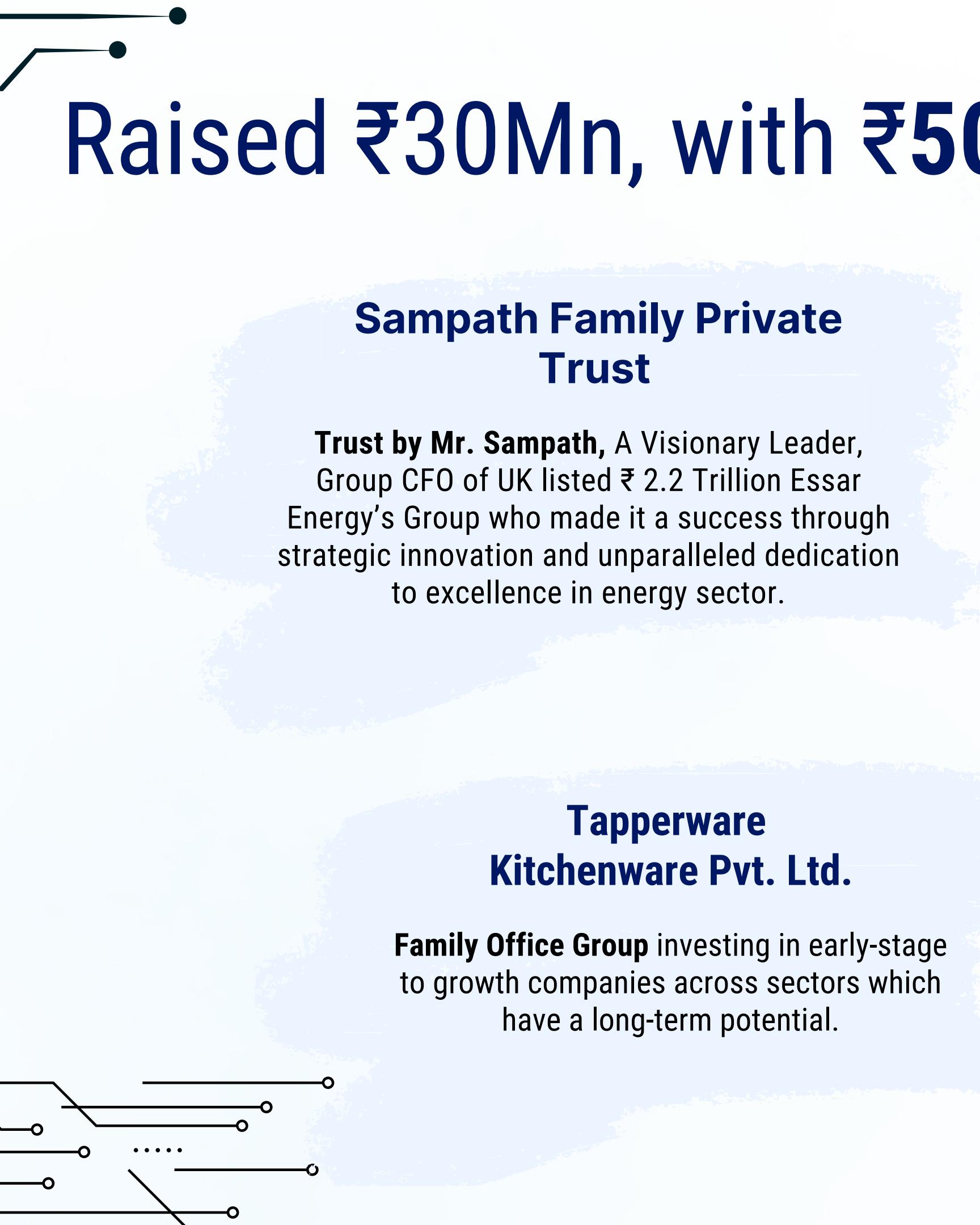
Family Office Group investing in early-stage to growth companies across sectors which have a long-term potential.

HT Media Limited

HT has consistently partnered with Unicorn and upcoming unicorn companies in enabling them reach their business scale. Their portfolio includes **Mobikwik, Uber, Oyo, Wurkr, Doodhvale, Okinawa**.

Black Hawk Properties Pvt. Ltd.

Family Group by Mr. Parekh, former stockbroker who started his career in the late 1980s at Narbheram Harakchand Securities. In the 90s, he met Harshad Mehta and subsequently joined GrowMore investments.





Thank You!



Space Milega

A large, irregular green brushstroke shape is positioned horizontally across the center of the slide. The text "Space Milega" is centered within this green area in a white, sans-serif font.

70%

A yellow brushstroke shape is located in the bottom left corner. The number "70%" is written in a large, bold, dark blue sans-serif font.

sasta milega aur India ke har koone mein milega

saurabh.dey@xtendedspace.com

Future Products: Xtended SaaS

Your Needs, Our Tailored Solution

Xtended Visitor

Global Visitor Management System
opportunity ₹150 Bn 2030

CAGR 18%



Free visitor management
solutions for small corporates
and warehouses

- Raise ticket for complaints
 - Pre book spaces
 - Smart dashboards
- Maintenance Alert



Small offices face visitor management challenges as current solutions are only designed for larger corporations, leading to chaos and inefficiency

Xtended Inventory

Global Inventory Management Software
opportunity ₹541 Bn 2030

CAGR 9.8%



Inventory Management
solution for keeping a digital
track of inventory

- AI generated Analytics for business
- Customizable Dashboards
- Find transporter
Forecasting tool



MSMEs face costly solutions, manual procedures,
and increased employee theft risks due to lack of
accountability

Xtended Property

Global property management
software opportunity ₹666 Bn 2030

CAGR 5.6%



SaaS based solution for
landlords to manage their
property & accept payments

- Raise request, upload documents
- Expense management
- Early rent payment rewards
Property management tools



Landlords with multiple properties struggle
with repair management and complaint
tracking, leading to challenges in property
handling

Future Products: Xtended EV station

Solution that every EV owner needs

Our Competitive Advantage	Subscription Plan with Road side Assistance	SaaS based solution for commercial parking space	Monetizing Home EV charging station	Enhance commercial spaces with new EVs charging partnership
Xtended EV Current	✓	✓	✓	✓
Solution	✗	✗	✗	✗

MARKET OPPORTUNITY

The Global Market Opportunity is ₹11 Tn 2030



India to host worlds largest EV charging network

Pre Book charging station and get instant discount on every charge



Find nearest EV charging station with charger type info

Compare EV charger setup costs and revenue projections easily on our platform



SaaS based solution for parking lots to manage EV charging station



Source: Grand view research