

50-100 words brief about business

Product Video: <https://www.youtube.com/watch?v=fljWcbhVlrc>

Integerspin has indigenously developed India's first Vacuum Truck, capable of handling Wet and Dry Waste. Its is the World's most advance, smart and Green Vacuum Technology based Waste Management Solution. Additionally, we have developed Vacuum based products like Vacuum Toilets, Road sweepers, Vacuum Tractor and Vacuum Skids.

Product / Service Description

Range of VAC-SPIN

1. Combi VAC-SPIN
2. FLUID VAC-SPIN
3. SOLID VAC-SPIN

OUR Vacuum trucks are capable to Handle Liquid, Solid, Hazardous, Non Hazardous, Municipal and Industrial waste



Vacuum Toilets by Integerspin: Indian & Western Design



More than 80% Saving of Water

Each flush in a normal toilet takes 5-6 liters of water per flush and a vacuum toilet takes only 500 ml to 1 liter of water per flush

Truck and Non-Truck Products in pipeline

Complete & Customised WASTE Management Solution from ONE Manufacturing Facility



Vaccum Trailer



Smart & Underground Dustbin



Vaccum Trailer for Truck



Road Sweeper Truck



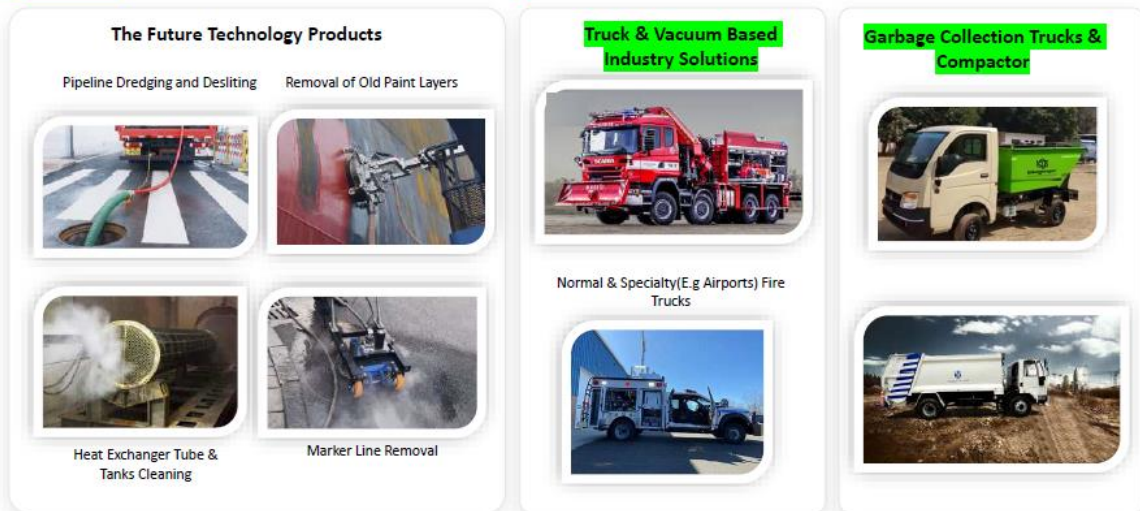
High Pressure Water Jetting Machine



Vaccum Skid

Add on Products & Services in pipeline

Leveraging Same Clients and Industry Buyers



Current Clients served:

- CR3 Group
- Tata
- Kalzip
- Innovatiview

Clients in Pipeline:

- Kanooz
- BFG
- Reliance Industries Ltd
- Bayariq Al Sharqiyah company Ltd

Supported By

- DPIIT
- MSME chambers of commerce
- People of Indian origin chamber of commerce & Industry
- Startup India Initiatives

Early Traction:

FY23-24 Revenues: INR 1.82 Crore

FY23-24 Gross Margins – 45%

Bootstrapped & Profitable from day one

- Order booked for FY24-25 : INR 10 Crore and more POs in hand
- Overall Opportunity Pipeline stands at : INR 43 Crore

- Patent: Applied for CombiVac Spin (Vacuum Truck for Dry and Wet) & To be applied for Vacuum Toilet

Brief background about the founders.

Gaurav Tyagi (Co-Founder & CEO)

B.Tech (Mechanical Engineering), P.G.D.M

11 Year of Experience in Sales | Festo and Forbes

Anupam Gangwar (Co-founder & CTO)

M.Tech (Mechatronics & Advance Robotics)

13 years of experience in Application, R&D | Festo

Vijendra Yadav (Co-founder & Design & Project Execution)

B.Tech (Mechanical Engineering)

14 years Experience of Design & NPD | Forbes | KOKS Group

Vikrant Chaudhary (Co-founder & Operations & Automation)

B.Tech (Electrical & Electronics Engineering)

11 Years Experience in Programming & Control | PG | Forbes

Future Projections:

Revenue Generated Post-Funding is:

<u>Year</u>	<u>Revenue (INR)</u>	<u>YoY Growth (%)</u>
<u>1</u>	10 CR	441%
<u>2</u>	100 CR	900%
<u>3</u>	180 CR	80%

USP:

BOTH DRY & WET Dust & Water Free: INDIA's first Indigenously Developed Dry and Wet Vacuum Suction Truck

Handle Hazardous INDIA's FIRST Materials: INDIA's first Vacuum Suction Truck which can handle Hazardous Materials i.e. Catalyst & Ammonia

Patented Nitrogen Recycling: INDIA's first Vacuum Suction Truck Nitrogen recycling Technology (Patented).

Unique Super Sucker Trucks without external Engine (Powered with Trucks Engine)

Automation, Capacity, Power, Reduced Ops Cost, Environment Friendly: Advanced Automation reducing Fuel, reduced Manpower, over 1200 Ltr of suction Tank Capacity along with 200 litre of jetting & pumping, Offer Vacuum upto 5 meter dept and over pressure of 900 mbar, Sustainable materials and Environment friendly principles

www.integerspin.com

Comparison Between
Normal Super Sucker Vs CombiVac Spin



	
<ul style="list-style-type: none">▪ 3 Trucks required▪ Tank capacity of 3 trucks 14000 Ltr▪ Operator required for 3 trucks▪ Vacuum capacity upto 500 mbar▪ Vacuum depth upto 5 meter▪ Noise level is very high 80 DB▪ Super sucker can not work as dump truck	<ul style="list-style-type: none">▪ 1 truck required▪ Tank Capacity of 1 truck upto 14000 Ltr▪ Operator required only for one truck▪ Vacuum Capacity upto 900 mbar▪ Vacuum depth upto 10 meter▪ Noise level less is very less 63 DB▪ Our super sucker can be used as dump tanker as well and work individually to create vacuum in other truck

Ask:

INR 4CR at 30 CR pre-money valuation. (2CR committed by Angel Investor)