SDS 323: Exercises 2 Report

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KNN practice

Many car retail companies around the world strive to provide their customers with accurate and relevant market-based pricing information for vehicles. Certain types of car makes, such as Mercedes-Benz, prove to be especially difficult to predict pricing information. In the case of Mercedes-Benz, the Mercedes S class provides a challenging task for predictions because it is a very broad range of sub-models that all have the label "S Class". This category includes vehicles ranging from luxury sedans to high-performance sports cars. Additionally, the individual submodels consist of cars with various different features. Due to this wide variety of factors, retail companies often struggle to provide accurate pricing predictions to consumers for these types of vehicles.

The data that we analyzed for this case includes more than 29,000 Mercedes S Class vehicles. To build our predictive model of price, we focused on three particular variables:

- trim: categorical variable for car's trim level, e.g. 350, 63 AMG, etc. The trim is like a sub-model designation.
- mileage: mileage on the car
- price: the sales price in dollars (\$) of the car

In addition to these variables, the data set includes several other useful values, such as:

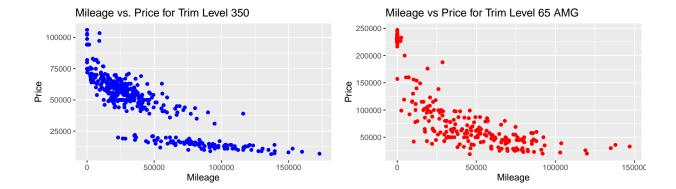
##		id	trim	subTrim	condition	isOneOwn	er	${\tt mileage}$	year	color	displaceme	ent
##	1	2	320	unsp	Used		f	129948	1995	Gold	3.2	2 L
##	2	4	320	unsp	Used		f	140428	1997	White	3.2	2 L
##	3	7	420	unsp	Used		f	113622	1999	Silver	4.2	2 L
##	4	8	420	unsp	Used		f	167673	1999	Silver	4.2	2 L
##	5	11	500	unsp	Used		f	63457	1997	Silver	5.0	L
##	6	13	430	unsp	Used		f	82419	2002	White	4.3	3 L
##			fuel	state	region sou	ndSystem	whe	eelType v	wheels	Size fea	atureCount	price
	1	Gas	fuel soline		region sou Mid	ndSystem Premium	whe	eelType v Alloy		Size fea unsp	atureCount 26	price 6595
##	_			PA	•	•	whe		ι			-
##	2	Gas	soline	PA NY	Mid	Premium	whe	Alloy	1	ınsp	26	6595
## ## ##	2	Gas	soline soline	PA NY NJ	Mid Mid	Premium Bose	whe	Alloy Alloy	1 1	ınsp ınsp	26 22	6595 7993
## ## ## ##	2 3 4	Gas Gas Gas	soline soline soline	PA NY NJ GA	Mid Mid Mid	Premium Bose unsp	whe	Alloy Alloy Alloy	1 1	insp insp insp	26 22 24 24	6595 7993 5995

For more information on this data set, here is a summary of its data:

id trim subTrim condition isOneOwner

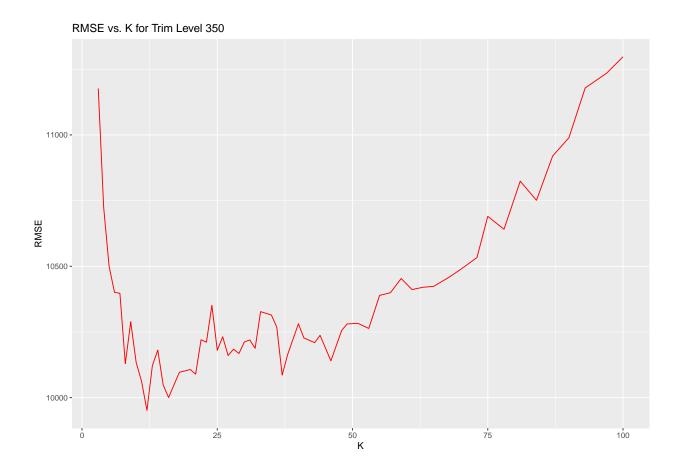
```
550
                              :21836
                                        Hybrid: 190
                                                        CPO: 3586
                                                                       f:25340
##
    Min.
            :
                 2
##
                      430
    1st Qu.:13231
                              : 2071
                                        unsp :29276
                                                        New :10317
                                                                       t: 4126
                                                        Used:15563
##
    Median :26254
                      500
                              : 2002
            :26269
                      63 AMG : 1413
##
    Mean
##
    3rd Qu.:39293
                      600
                                 527
##
    Max.
            :52572
                      350
                                 416
                      (Other): 1201
##
##
       mileage
                             year
                                            color
                                                           displacement
##
    Min.
                       Min.
                               :1988
                                        Black
                                               :12838
                                                         4.6 L
                                                                 :13599
                   1
                                                         5.5 L
##
    1st Qu.:
                 14
                       1st Qu.:2007
                                        Silver: 6095
                                                                 : 9154
##
    Median : 26120
                       Median:2012
                                        White
                                               : 4418
                                                         4.3 L
                                                                 : 2071
            : 40387
                               :2010
                                                 2007
                                                         5.0 L
                                                                   2002
##
    Mean
                       Mean
                                        Gray
                                                                 :
                                                : 1599
##
    3rd Qu.: 68234
                       3rd Qu.:2015
                                        Blue
                                                         6.0 L
                                                                     403
                                                                 :
##
    Max.
            :488525
                       Max.
                               :2015
                                        unsp
                                                : 1467
                                                          6.3 L
                                                                     391
##
                                        (Other): 1042
                                                          (Other): 1846
##
                            state
                                             region
                                                                    soundSystem
           fuel
##
    Diesel
            :
                312
                       CA
                               : 5262
                                                                                2
                                         SoA
                                                 :7805
                                                         Alpine
##
    Gasoline:28628
                       FL
                               : 3559
                                                 :5844
                                                                              177
                                         Pac
                                                         Bang Olufsen
                189
                                                                              943
##
    Hybrid
             :
                       NY
                                 2754
                                                 :5824
                                                         Bose
                                         Mid
##
    unsp
                337
                       ΤX
                                 2458
                                         WSC
                                                 :2865
                                                         Boston Acoustic:
                                                                                1
##
                       NJ
                               : 2266
                                         ENC
                                                 :2496
                                                         Harman Kardon
                                                                            4120
##
                       GA
                               : 1408
                                         New
                                                 :1421
                                                         Premium
                                                                           : 9694
##
                       (Other):11759
                                         (Other):3211
                                                         unsp
                                                                           :14529
                        wheelSize
                                                               price
##
      wheelType
                                         featureCount
##
    Alloy
           :14565
                      unsp
                              :25293
                                        Min.
                                                : 0.00
                                                           Min.
                                                                       599
##
    Chrome :
                80
                      18
                               1774
                                        1st Qu.: 18.00
                                                           1st Qu.: 28995
                                1297
                                        Median: 53.00
                                                           Median: 56991
##
    Premium:
               424
                      19
                                                : 46.48
                                                                   : 67001
##
    Steel
                49
                      20
                                 813
                                        Mean
                                                           Mean
            :
                              :
##
                                        3rd Qu.: 70.00
                                                           3rd Qu.:108815
    unsp
            :14348
                      17
                                 149
##
                      16
                              :
                                 107
                                                :132.00
                                                           Max.
                                                                   :299000
                                        Max.
##
                      (Other):
                                  33
```

In this analysis, we are primarily focusing on two trim levels of the Mercedes S Class vehicles: 350 and 65 AMG. On the "Mileage vs. Price for Trim Level 350" plot below, it is interesting to note that these is a sizable gap in the data points in the price range \$25,000 to \$35,000. This indicates that there were likely very few types of cars in the Mercedes S class with the 350 trim that were sold for this price range, especially since almost all of the data points are either above or below this range. This type of gap is not present for the 65 AMG trim vehicles. This is an important factor because this may affect our KNN model since some data points may have "more distant" k nearest neighbors than other data points, which would skew the price predictions for those data points. Another interesting point from these plots is that the 350 trim data is more dense and concentrated in two distinct price ranges while the 65 AMG trim is less dense and more evenly distributed across the whole price range. An important insight as to why these distinctions occur is that the 350 trim is a middle-level luxury sedan while the 65 AMG trim is a upper-level sports car. This explains why the price range for the 350 trim is significantly lower than that of the 65 AMG trim (up to about \$125,000 vs. up to about \$250,000).

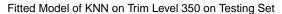


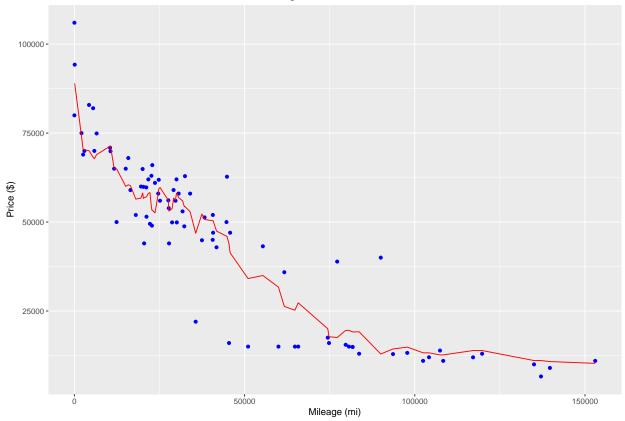
To identify which k values are better than others for the KNN regression model, we used the root mean square error (RMSE) to quantify the quality of the fit between the actual values and the predicted values. RMSE measures the differences between values predicted by a hypothetical model and the observed values. The formula for RMSE is $RMSE = \sqrt{\frac{1}{n}\sum_{i=1}^{n}(y_i - f(x_i))^2}$.

For our KNN regression models, we followed the standardized procedure of splitting our original data into training and testing sets where 80% of the data was used in training and the remaining 20% of the data was used in testing. For each of the several values of k that we tested ranging between 3 and 100, we ran 200 train/test splits and computed the mean RMSE. We ran 200 train/test splits for each value of k in order to reduce the variation of each RMSE value computed. In order to reduce the Monte Carlo variability, we ran each split numerous times because running a single train/test split could result in vastly different values for the RMSE (and inherently our choice of the optimal k value) for each run. Using these RMSE values, we were able to select the optimal value of k by choosing the k value with the smallest RMSE value.

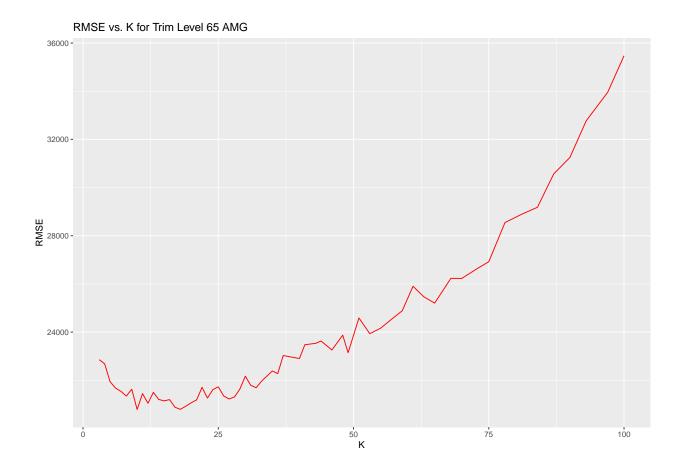


Fitting a KNN regression model to predict price from mileage for Mercedes S class vehicles with trim 350 over various values of k, we have found that the optimal k value is 12 with a RMSE of approximately 9951.19. In other words, k=12 was the value at which the difference between the actual price and the predicted price was minimal for trim 350. In the plot below, you can see that k=12 has the lowest RMSE value out of the k values that were tested.

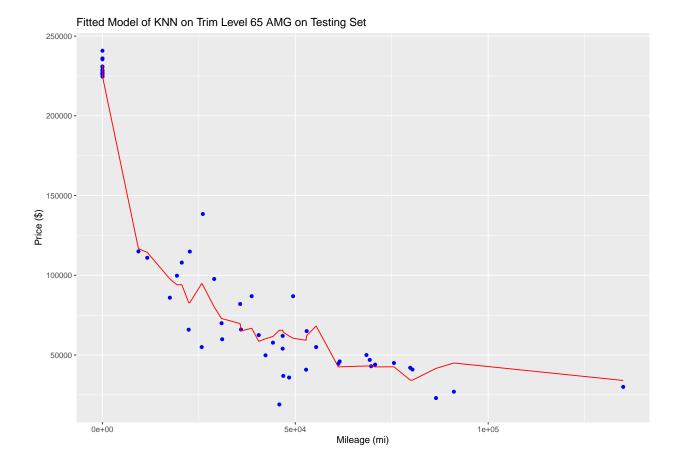




Fitting this KNN regression model on a 20% testing set for the optimal k=12, we can see that this model provides a reasonably accurate price prediction for the 350 trim of Mercedes S class vehicles. From this fitted model, we can see that there is some thrashing in the price range of \$25,000 to \$35,000, as mentioned earlier. Since the data points are more spread out in this area, it is reasonable that some predictions in this range do not follow a noticeable pattern as they do in prices outside of this range. This is because the nearest neighbors for data points in this price range are "farther" than that of data points in the other price ranges.



Fitting a KNN regression model to predict price from mileage for Mercedes S class vehicles with trim 65 AMG over various values of k, we have found that the optimal k value is 10 with a RMSE of approximately 20788.64. In other words, k=10 was the value at which the difference between the actual price and the predicted price was minimal for trim 65 AMG. In the plot below, you can see that k=10 has the lowest RMSE value out of the k values that were tested.



Fitting this KNN regression model on a 20% testing set for the optimal k = 10, we can see that this model also provides a reasonably accurate price prediction for the 65 AMG of Mercedes S class vehicles. This particular testing set has some outliers with very low mileage and high price as well as some outliers with very high mileage and low price. This KNN model still shows an accurate fitted line because the neighbors to these outliers help shape the regression line.

Conclusion

How does the optimal KNN regression model for trim 350 compare to that for trim 65 AMG?

After running KNN regression on both Mercedes S class vehicles with trim 350 and trim 65 AMG, we can see that the optimal k value is larger for trim 350 (12 > 10). This indicates that the trim 350 data set regression model needed more nearest neighbors compared to trim 65 AMG. This is logical because the trim 350 data values are more dense over the whole range but they are concentrated in two clearly defined price ranges. Since the trim 65 AMG data values are less dense and more evenly spread out throughout the range of prices, the KNN regression model required fewer nearest neighbors to make an accurate prediction for price. However, trim 65 AMG has a larger RMSE value (20788.64 > 9951.19). This indicates that the regression model for trim 350 is a better fit than the regression model for trim 65 AMG. This is reasonable because the regression model for trim 350 utilized more nearest neighbors than the regression model for 65 AMG, resulting in predictions that were closer to the actual prices. Since the 65 AMG trim is a type of higher-end sports car while the 350 trim is a more middle-range luxury sedan, it is rational that the 65 AMG trim data is more spread out and more sparse compared to the 350 trim, which is more dense and contains more overall data points.

Saratoga house prices

Another type of price prediction that is very useful and important in our society is predicting house prices. Many housing retail and leasing companies use regression and other types of models to predict the estimated market rate for houses based on various features. For example, we could use number of rooms, utility status, fuel system, average income of residents in neighboring houses, etc. to help predict the market rate price for a house.

The data that we analyzed for this case includes more than 1500 houses and several of their features, including number of rooms, age of the house, living area, and percentage of neighboring residents with a college degree, among other important factors (shown below).

```
price lotSize age landValue livingArea pctCollege bedrooms fireplaces
##
                               50000
## 1 132500
                0.09
                       42
                                              906
                                                           35
                                                                      2
                                                                                   1
## 2 181115
                0.92
                        0
                               22300
                                             1953
                                                           51
                                                                      3
                                                                                   0
## 3 109000
                0.19 133
                                7300
                                             1944
                                                           51
                                                                       4
                                                                                   1
## 4 155000
                0.41
                       13
                               18700
                                             1944
                                                           51
                                                                      3
                                                                                   1
                                                                      2
## 5
     86060
                0.11
                        0
                               15000
                                              840
                                                           51
                                                                                   0
## 6 120000
                               14000
                                                           22
                0.68
                       31
                                             1152
                                                                                   1
##
     bathrooms rooms
                                heating
                                              fuel
                                                                 sewer waterfront
## 1
            1.0
                     5
                               electric electric
                                                                septic
                                                                                 Nο
## 2
            2.5
                     6 hot water/steam
                                                                septic
                                                                                 No
                                               gas
## 3
            1.0
                     8 hot water/steam
                                               gas public/commercial
                                                                                 No
## 4
            1.5
                     5
                                                                                 No
                                hot air
                                               gas
                                                                septic
## 5
            1.0
                     3
                                                                                No
                                hot air
                                               gas public/commercial
## 6
            1.0
                     8
                                hot
                                    air
                                               gas
                                                                septic
                                                                                 No
##
     newConstruction
                       centralAir
## 1
                    No
                                No
## 2
                    No
                                No
## 3
                    No
                                No
## 4
                    No
                                No
## 5
                   Yes
                               Yes
## 6
                    No
                                No
```

For more information on this data set, here is a summary of its data:

```
##
                          lotSize
                                                               landValue
        price
                                                age
##
    Min.
           : 5000
                      Min.
                              : 0.0000
                                          Min.
                                                  :
                                                     0.00
                                                             Min.
    1st Qu.:145000
                       1st Qu.: 0.1700
                                          1st Qu.: 13.00
##
                                                             1st Qu.: 15100
##
    Median :189900
                       Median: 0.3700
                                          Median: 19.00
                                                             Median: 25000
##
    Mean
            :211967
                       Mean
                              : 0.5002
                                          Mean
                                                  : 27.92
                                                             Mean
                                                                     : 34557
##
    3rd Qu.:259000
                       3rd Qu.: 0.5400
                                          3rd Qu.: 34.00
                                                             3rd Qu.: 40200
##
    Max.
            :775000
                       Max.
                               :12.2000
                                          Max.
                                                  :225.00
                                                             Max.
                                                                     :412600
      livingArea
                                         bedrooms
##
                       pctCollege
                                                          fireplaces
                                                                            bathrooms
##
    Min.
            : 616
                            :20.00
                                              :1.000
                                                               :0.0000
                                                                          Min.
                                                                                  :0.0
                                      Min.
                    1st Qu.:52.00
##
    1st Qu.:1300
                                      1st Qu.:3.000
                                                       1st Qu.:0.0000
                                                                          1st Qu.:1.5
##
    Median:1634
                    Median :57.00
                                      Median :3.000
                                                       Median :1.0000
                                                                          Median:2.0
##
    Mean
            :1755
                            :55.57
                                              :3.155
                                                               :0.6019
                    Mean
                                      Mean
                                                       Mean
                                                                          Mean
                                                                                  :1.9
    3rd Qu.:2138
                    3rd Qu.:64.00
                                      3rd Qu.:4.000
                                                       3rd Qu.:1.0000
                                                                          3rd Qu.:2.5
##
    Max.
            :5228
                    Max.
                            :82.00
                                      Max.
                                              :7.000
                                                       Max.
                                                               :4.0000
                                                                          Max.
                                                                                  :4.5
##
                                  heating
                                                      fuel
        rooms
##
    Min.
            : 2.000
                                       :1121
                                                         :1197
                      hot air
                                                gas
    1st Qu.: 5.000
                      hot water/steam: 302
                                                electric: 315
    Median : 7.000
                                       : 305
                                                         : 216
##
                       electric
                                                oil
```

```
: 7.042
##
    Mean
    3rd Qu.: 8.250
##
##
    Max.
            :12.000
##
                               waterfront newConstruction centralAir
                   sewer
##
    septic
                       : 503
                               Yes:
                                      15
                                           Yes: 81
                                                             Yes: 635
    public/commercial:1213
                               No :1713
                                           No :1647
                                                             No :1093
##
##
                          12
##
##
##
```

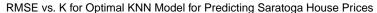
To identify which variables and interactions produced better price predictions, we used the root mean square error (RMSE) to quantify the quality of the fit between the actual values and the predicted values for each model (similar to the previous problem). For reference, the formula we used to calculate the RMSE is $RMSE = \sqrt{\frac{1}{n}\sum_{i=1}^{n}(y_i - f(x_i))^2}$.

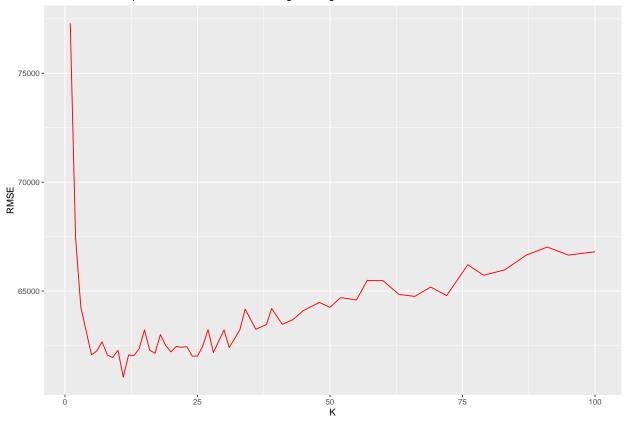
For our KNN regression models, we followed the same standardized procedure of splitting our original data into training and testing sets where 80% of the data was used in training and the remaining 20% of the data was used in testing. For each of the several values of k that we tested ranging between 3 and 100, we ran 200 train/test splits and computed the mean RMSE. We ran 200 train/test splits for each value of k in order to reduce the variation of each RMSE value computed. In order to reduce the Monte Carlo variability, we ran each split numerous times because running a single train/test split could result in vastly different values for the RMSE (and inherently our choice of the optimal k value) for each run. Using these RMSE values, we were able to select the optimal value of k by choosing the k value with the smallest RMSE value.

To help us select factors and interactions that produced more accurate regression models, we first looked at the p-value of the first 3 basic linear models that were provided. We observed that the first linear regression model showed that number of bedrooms and bathrooms were factors that facilitated predicting the house market rate price. We also noticed that the second linear regression model showed that the number of rooms and the percentage of residents in the neighborhood with a college degree were significant factors that made the prediction more accurate. We then took into account that the third linear regression model showed that the living area of the house (in sqaure feet) was a primary factor in price prediction. In addition to this, we also analyzed the Akaike information criterion (AIC) values of each of the regression models to help us decide which ones were useful to consider. The AIC is an estimator of out-of-sample prediction error and thereby relative quality of statistical models for a given set of data by dealing with the risks of overfitting and underfitting.

After performing this analysis to select some of our variables of interest, we then tried various combinations of these variables and interactions between them in a systematic manner. We kept track of the *RMSE* values produced from the linear regression of each of these combinations of variables and interactions. Our final linear regression model took all pairwise interactions between living area of the house, number of bedrooms, number of bathrooms, and total number of rooms in addition to all pairwise interactions between heating system type and central air conditioning as well as the individual variables of fuel system type and percentage of residents in the neighborhood with a college degree.

In other words, we found it plausible that the effect of the number of bedrooms and bathrooms on price depended on the living area of the house and vice versa. The intuition behind this idea is that houses with more square feet in living area typically have more bedrooms and bathrooms. This also shows that the living area of the house predicts price based on the number of bedrooms and bathrooms. For example, if two houses A and B have an equal square feet of living area but A has fewer bedrooms and bathrooms than B, then it is reasonable that the market rate price for house A is less than that of house B. Similarly, we found that the interactions between heating system and air conditioning predicted the market rate price for a house because the presence of one and not the other typically resulted in a lower market rate than if both were present.



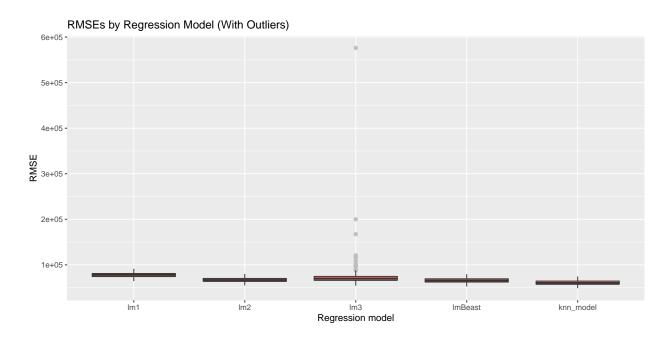


For our KNN model, we used the standardized process to identify the optimal value of k for the variables and implicit interactions that we used by selecting the k value with the smallest RMSE. Since the KNN model can account for interactions between any variables used, we simply had to only include the variables that we were interested in using for prediction (the same unque variables that we used in our linear regression model). Above, we have plotted the RMSE value for each k value that we tested.

```
## Mean RMSE of Linear Regression Model #1: 77630.45
## Mean RMSE of Linear Regression Model #2: 66727.39
## Mean RMSE of Linear Regression Model #3: 75349.97
## Mean RMSE of our Linear Regression Model: 65716.94
## Mean RMSE of our KNN Regression Model: 61049.51
```

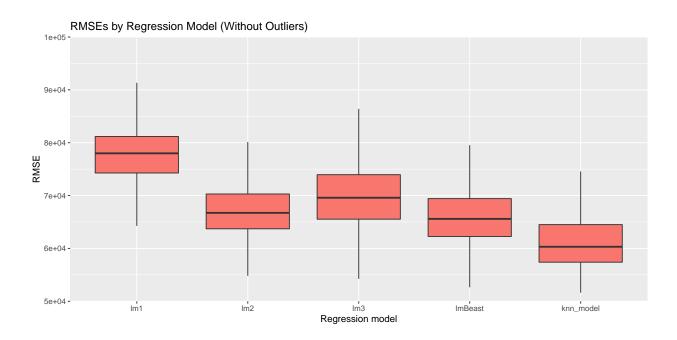
The individual mean RMSE values, which we computed in order to allow us to compare models, for each of the regression models that we analyzed are shown above. We can see that Linear Regression Model #2 has a better fit than Linear Regression Models #1 and #3. We also observe that our Linear Regression Model produced a better fit than Linear Regression Model #2 by approximately 1000 units. Our final KNN Regression Model was the best fit of all of the models that we tested. Our KNN Regression Model produced a better fit than Linear Regression Model #2 by approximately 5000 units.

No id variables; using all as measure variables



No id variables; using all as measure variables

Warning: Removed 9 rows containing non-finite values (stat_boxplot).



The above boxplots show more detailed information regarding the RMSE values for each of the regression models. We have provided the boxplots with and without outliers in order to highlight the extremity of the outliers for Linear Regression Model #3 as well as the noticeable decrease in average RMSE for our Linear Regression Model and even more so for our KNN Regression Model.

Conclusion

Which variables and interactions accurately predict market values for properties?

From the perspective of a local taxing authority looking to form predicted market values for properties in order to know how much to tax them, we know that we would like to pick the best combination of variables and interactions with the best regression model in order to make the most accurate price predictions. From our data analysis, we have shown that the best predictions for housing market rates came from the using a KNN regression model taking into account all variables (and implicitly the interactions between these variables) except for heating system type, fuel system type, sewer, waterfront, newConstruction, and central air conditioning. Specifically, we performed various types of data anlysis on the provided variables in the data set in order to understand that the most significant variables to help in the prediction of market rate prices for houses include the living area of a house, the number of bedrooms, bathrooms, and total rooms, the air conditioning system, and the percent of residents in the neighborhood with a college degree. The interactions that we found between living area in square feet and the number of bedrooms and bathrooms is also important to take into account, as explained above.

Predicting when articles go viral

Another interesting prediction that we can make is whether or not a given article will go viral. With the rise of social media in our society, this is a insightful prediction to make because it will provide us with a better understanding of what kind of information people are more willing to consume and circulate within their social groups.

The data that we analyzed for this case includes approximately 40,000 online articles published by Mashable during 2013 and 2014. The target variable in this data set is *shares*, which is the number of times that an articles is shared online. For this case, we consider an article to be 'viral' if it has more than 1,400 shares. The other variables are article-level features: length of the headline, length of the article, and how positive or negative the "sentiment" of the article was, among many other specific technical features.

```
##
                                                                    url n_tokens_title
## 1
       http://mashable.com/2013/01/07/amazon-instant-video-browser/
                                                                                     12
        http://mashable.com/2013/01/07/ap-samsung-sponsored-tweets/
                                                                                      9
##
  2
                                                                                      9
## 3 http://mashable.com/2013/01/07/apple-40-billion-app-downloads/
                                                                                      9
##
           http://mashable.com/2013/01/07/astronaut-notre-dame-bcs/
## 5
                    http://mashable.com/2013/01/07/att-u-verse-apps/
                                                                                     13
## 6
                    http://mashable.com/2013/01/07/beewi-smart-toys/
                                                                                     10
                       num_hrefs num_self_hrefs num_imgs num_videos
##
     n_tokens_content
## 1
                   219
                                4
                                                2
                                                         1
                                                                     0
                                3
## 2
                                                                     0
                   255
                                                1
                                                         1
## 3
                   211
                                3
                                                1
                                                         1
                                                                     0
## 4
                   531
                                9
                                                0
                                                         1
                                                                     0
## 5
                  1072
                               19
                                               19
                                                        20
                                                                     0
## 6
                   370
                                2
                                                2
                                                         0
                                                                     0
     average_token_length num_keywords data_channel_is_lifestyle
##
                  4.680365
                                       5
## 1
                                       4
## 2
                  4.913725
                                                                   0
## 3
                  4.393365
                                       6
                                                                   0
                                       7
## 4
                  4.404896
                                                                   0
                                       7
## 5
                  4.682836
                                                                   0
                                       9
## 6
                  4.359459
##
     data_channel_is_entertainment data_channel_is_bus data_channel_is_socmed
## 1
                                   1
                                                        0
```

```
## 2
                                   0
                                                                                  0
## 3
                                   0
                                                         1
                                                                                  0
                                                         0
                                                                                  0
## 4
                                   1
                                                         0
                                                                                  0
## 5
                                   0
##
                                   0
                                                         0
     data_channel_is_tech data_channel_is_world self_reference_min_shares
##
## 1
## 2
                                                 0
                          0
                                                                             0
## 3
                          0
                                                 0
                                                                           918
## 4
                          0
                                                 0
                                                                             0
## 5
                                                 0
                                                                           545
## 6
                                                 0
                                                                          8500
                          1
##
     self_reference_max_shares self_reference_avg_sharess weekday_is_monday
## 1
                             496
                                                      496.000
## 2
                               0
                                                        0.000
                                                                                1
## 3
                             918
                                                      918.000
                                                                                1
## 4
                               0
                                                        0.000
                                                                                1
## 5
                           16000
                                                     3151.158
## 6
                           8500
                                                    8500.000
     weekday_is_tuesday weekday_is_wednesday weekday_is_thursday weekday_is_friday
## 1
                       0
                                              0
                                                                    0
                                                                                       0
## 2
                       0
                                              0
                                                                                       0
## 3
                       0
                                              0
                                                                                       0
                                                                    0
## 4
                       0
                                              0
                                                                                       0
## 5
                       0
                                              0
                                                                                       0
                                                                    0
                       0
                                              0
##
                          weekday_is_sunday is_weekend global_rate_positive_words
     weekday_is_saturday
## 1
                        0
                                            0
                                                        0
                                                                           0.04566210
                        0
## 2
                                            0
                                                        0
                                                                           0.04313725
                        0
## 3
                                            0
                                                        0
                                                                           0.05687204
## 4
                         0
                                            0
                                                        0
                                                                           0.04143126
## 5
                         0
                                            0
                                                        0
                                                                           0.07462687
                         0
## 6
                                            0
                                                        0
                                                                           0.02972973
##
     global_rate_negative_words avg_positive_polarity min_positive_polarity
## 1
                     0.013698630
                                               0.3786364
                                                                      0.10000000
## 2
                     0.015686275
                                               0.2869146
                                                                      0.03333333
## 3
                     0.009478673
                                               0.4958333
                                                                      0.10000000
## 4
                     0.020715631
                                               0.3859652
                                                                      0.13636364
## 5
                     0.012126866
                                               0.4111274
                                                                      0.03333333
## 6
                     0.027027027
                                               0.3506100
                                                                      0.13636364
     max_positive_polarity avg_negative_polarity min_negative_polarity
## 1
                                         -0.3500000
                                                                     -0.600
                        0.7
##
                                         -0.1187500
  2
                        0.7
                                                                     -0.125
## 3
                        1.0
                                         -0.4666667
                                                                     -0.800
                                         -0.3696970
                                                                     -0.600
## 4
                        0.8
## 5
                        1.0
                                         -0.2201923
                                                                     -0.500
## 6
                        0.6
                                         -0.1950000
                                                                     -0.400
     max_negative_polarity title_subjectivity title_sentiment_polarity
## 1
                 -0.2000000
                                      0.5000000
                                                                -0.1875000
## 2
                 -0.1000000
                                      0.0000000
                                                                  0.0000000
## 3
                 -0.1333333
                                      0.0000000
                                                                  0.000000
## 4
                 -0.1666667
                                      0.0000000
                                                                  0.000000
## 5
                 -0.0500000
                                      0.4545455
                                                                 0.1363636
## 6
                 -0.1000000
                                      0.6428571
                                                                  0.2142857
```

```
abs_title_sentiment_polarity shares
## 1
                         0.1875000
                                       593
## 2
                         0.0000000
                                       711
## 3
                         0.0000000
                                      1500
## 4
                         0.000000
                                      1200
## 5
                         0.1363636
                                       505
## 6
                         0.2142857
                                       855
```

For more information on this data set, here is a summary of its data:

```
##
                                                                url
   http://mashable.com/2013/01/07/amazon-instant-video-browser/
##
                                                                       1
   http://mashable.com/2013/01/07/ap-samsung-sponsored-tweets/
##
   http://mashable.com/2013/01/07/apple-40-billion-app-downloads/:
   http://mashable.com/2013/01/07/astronaut-notre-dame-bcs/
                                                                       1
   http://mashable.com/2013/01/07/att-u-verse-apps/
                                                                       1
   http://mashable.com/2013/01/07/beewi-smart-toys/
                                                                       1
                                                                  :39638
##
   (Other)
  n tokens title n tokens content
                                      num hrefs
                                                     num self hrefs
##
   Min. : 2.0
                  Min. :
                                    Min. : 0.00
                                                     Min.
                              0.0
                                                          : 0.000
##
   1st Qu.: 9.0
                   1st Qu.: 246.0
                                    1st Qu.: 4.00
                                                     1st Qu.: 1.000
##
   Median:10.0
                  Median: 409.0
                                    Median: 8.00
                                                     Median : 3.000
   Mean
         :10.4
                  Mean
                        : 546.5
                                          : 10.88
                                                     Mean
                                                            : 3.294
                                    Mean
##
   3rd Qu.:12.0
                   3rd Qu.: 716.0
                                    3rd Qu.: 14.00
                                                     3rd Qu.: 4.000
##
           :23.0
                  Max.
                          :8474.0
                                    Max.
                                           :304.00
                                                     Max.
                                                            :116.000
##
##
                        num_videos
                                      average_token_length num_keywords
      num_imgs
##
             0.000
                      Min. : 0.00
                                      Min.
                                             :0.000
                                                           Min. : 1.000
                      1st Qu.: 0.00
##
   1st Qu.: 1.000
                                      1st Qu.:4.478
                                                           1st Qu.: 6.000
   Median : 1.000
                      Median: 0.00
                                      Median :4.664
                                                           Median : 7.000
##
         : 4.544
                      Mean : 1.25
                                                           Mean : 7.224
   Mean
                                      Mean
                                            :4.548
    3rd Qu.: 4.000
                      3rd Qu.: 1.00
                                      3rd Qu.:4.855
                                                           3rd Qu.: 9.000
##
##
   Max.
          :128.000
                      Max. :91.00
                                      Max.
                                             :8.042
                                                           Max.
                                                                  :10.000
##
##
   data_channel_is_lifestyle data_channel_is_entertainment data_channel_is_bus
##
   Min.
           :0.00000
                              Min.
                                     :0.000
                                                            Min.
                                                                   :0.0000
##
   1st Qu.:0.00000
                              1st Qu.:0.000
                                                            1st Qu.:0.0000
   Median :0.00000
                             Median : 0.000
                                                            Median : 0.0000
##
   Mean
           :0.05295
                              Mean
                                     :0.178
                                                            Mean
                                                                   :0.1579
##
   3rd Qu.:0.00000
                              3rd Qu.:0.000
                                                            3rd Qu.:0.0000
##
   Max. :1.00000
                              Max.
                                     :1.000
                                                            Max.
                                                                   :1.0000
##
##
   data_channel_is_socmed data_channel_is_tech data_channel_is_world
##
   Min.
           :0.0000
                           Min.
                                  :0.0000
                                                Min.
                                                       :0.0000
##
   1st Qu.:0.0000
                           1st Qu.:0.0000
                                                1st Qu.:0.0000
   Median :0.0000
                           Median :0.0000
                                                Median :0.0000
##
##
   Mean
         :0.0586
                           Mean
                                 :0.1853
                                                Mean
                                                       :0.2126
##
   3rd Qu.:0.0000
                           3rd Qu.:0.0000
                                                3rd Qu.:0.0000
##
   Max.
           :1.0000
                                                Max.
                           Max.
                                  :1.0000
                                                       :1.0000
##
##
   self_reference_min_shares self_reference_max_shares self_reference_avg_sharess
##
  \mathtt{Min.} :
                 0
                              Min. :
                                           0
                                                        Min. :
                                                                     0.0
   1st Qu.:
               639
                              1st Qu.: 1100
                                                        1st Qu.:
                                                                   981.2
                             Median: 2800
  Median: 1200
                                                        Median: 2200.0
```

```
: 3999
                               Mean
                                      : 10329
                                                          Mean
                                                                  : 6401.7
    Mean
    3rd Qu.: 2600
                                                          3rd Qu.:
##
                               3rd Qu.: 8000
                                                                    5200.0
##
    Max.
           :843300
                               Max.
                                      :843300
                                                          Max.
                                                                 :843300.0
##
##
    weekday_is_monday weekday_is_tuesday weekday_is_wednesday weekday_is_thursday
           :0.000
                      Min.
                             :0.0000
                                                  :0.0000
                                                                Min.
                                                                        :0.0000
##
    Min.
                                          Min.
    1st Qu.:0.000
                       1st Qu.:0.0000
                                          1st Qu.:0.0000
                                                                1st Qu.:0.0000
    Median :0.000
                                                                Median :0.0000
##
                      Median :0.0000
                                          Median :0.0000
##
    Mean
           :0.168
                      Mean
                              :0.1864
                                          Mean
                                                  :0.1875
                                                                Mean
                                                                        :0.1833
##
    3rd Qu.:0.000
                      3rd Qu.:0.0000
                                          3rd Qu.:0.0000
                                                                3rd Qu.:0.0000
##
    Max.
           :1.000
                      Max.
                              :1.0000
                                          Max.
                                                  :1.0000
                                                                Max.
                                                                        :1.0000
##
##
    weekday_is_friday weekday_is_saturday weekday_is_sunday
                                                                is_weekend
                                                                      :0.0000
##
    Min.
           :0.0000
                      Min.
                              :0.00000
                                           Min.
                                                   :0.00000
                                                              Min.
##
    1st Qu.:0.0000
                       1st Qu.:0.00000
                                           1st Qu.:0.00000
                                                              1st Qu.:0.0000
##
    Median :0.0000
                      Median :0.00000
                                           Median :0.00000
                                                              Median :0.0000
           :0.1438
##
    Mean
                      Mean
                              :0.06188
                                           Mean
                                                   :0.06904
                                                              Mean
                                                                     :0.1309
##
    3rd Qu.:0.0000
                       3rd Qu.:0.00000
                                            3rd Qu.:0.00000
                                                              3rd Qu.:0.0000
##
           :1.0000
                              :1.00000
                                                   :1.00000
                                                                     :1.0000
    Max.
                      Max.
                                           Max.
                                                              Max.
##
##
    global_rate_positive_words global_rate_negative_words avg_positive_polarity
           :0.00000
                                Min.
                                       :0.000000
                                                            Min.
                                                                    :0.0000
##
    1st Qu.:0.02838
                                1st Qu.:0.009615
                                                            1st Qu.:0.3062
    Median: 0.03902
                                Median: 0.015337
                                                            Median: 0.3588
##
##
    Mean
           :0.03962
                                Mean
                                      :0.016612
                                                            Mean
                                                                    :0.3538
    3rd Qu.:0.05028
                                3rd Qu.:0.021739
                                                            3rd Qu.:0.4114
##
    Max.
           :0.15549
                                Max.
                                       :0.184932
                                                            Max.
                                                                    :1.0000
##
##
    min_positive_polarity max_positive_polarity avg_negative_polarity
##
    Min.
           :0.00000
                          Min.
                                  :0.0000
                                                  Min.
                                                         :-1.0000
##
    1st Qu.:0.05000
                           1st Qu.:0.6000
                                                  1st Qu.:-0.3284
##
    Median :0.10000
                          Median :0.8000
                                                  Median :-0.2533
##
    Mean
           :0.09545
                          Mean
                                  :0.7567
                                                  Mean
                                                       :-0.2595
                                                  3rd Qu.:-0.1869
##
    3rd Qu.:0.10000
                           3rd Qu.:1.0000
##
    Max.
          :1.00000
                          Max.
                                  :1.0000
                                                  Max.
                                                         : 0.0000
##
##
    min negative polarity max negative polarity title subjectivity
##
    Min.
           :-1.0000
                          Min.
                                 :-1.0000
                                                  Min.
                                                         :0.0000
    1st Qu.:-0.7000
                           1st Qu.:-0.1250
                                                  1st Qu.:0.0000
##
##
    Median :-0.5000
                                                  Median :0.1500
                          Median :-0.1000
    Mean :-0.5219
                          Mean
                                :-0.1075
                                                  Mean
                                                         :0.2824
##
    3rd Qu.:-0.3000
                           3rd Qu.:-0.0500
                                                  3rd Qu.:0.5000
##
          : 0.0000
                          Max.
                                 : 0.0000
                                                  Max.
                                                         :1.0000
##
##
    title_sentiment_polarity abs_title_sentiment_polarity
                                                                shares
    Min.
           :-1.00000
                              Min.
##
                                     :0.0000
                                                            Min.
                                                                    :
                                                                          1
##
    1st Qu.: 0.00000
                              1st Qu.:0.0000
                                                            1st Qu.:
                                                                        946
##
   Median: 0.00000
                              Median :0.0000
                                                            Median:
                                                                       1400
   Mean
                                     :0.1561
          : 0.07143
                              Mean
                                                            Mean
                                                                       3395
##
    3rd Qu.: 0.15000
                              3rd Qu.:0.2500
                                                            3rd Qu.:
                                                                       2800
##
          : 1.00000
    Max.
                              Max.
                                     :1.0000
                                                            Max.
                                                                    :843300
##
```

First, we will compute a baseline KNN model that will predict 'not viral' for every instance. Since we will

be producing more useful regression models, it is important to have a baseline regression model to compare with to indicate whether the regression models we develop are truly useful. The confusion matrix and the accuracy rate, error rate, true positive rate, and false positive rate are shown below for the baseline KNN regression model.

##	:	Predicted	
##	Actual	Viral	Not viral
##	Viral	0	3997
##	Not viral	0	3932
##	The accuracy	rate for t	he baseline KNN regression model is 0.4959011
##	The error ra	te for the	baseline KNN regression model is 0.5040989
##	The true pos	itive rate	for the baseline KNN regression model is 0
##	The false po	sitive rate	for the baseline KNN regression model is 0

To identify which variables and interactions produced better price predictions for our optimal KNN regression model, we used the root mean square error (RMSE) to quantify the quality of the fit between the actual values and the predicted values for each model (similar to the previous problem). For reference, the formula we used to calculate the RMSE is $RMSE = \sqrt{\frac{1}{n}\sum_{i=1}^{n}(y_i - f(x_i))^2}$.

For our KNN regression models, we followed the same standardized procedure of splitting our original data into training and testing sets where 80% of the data was used in training and the remaining 20% of the data was used in testing. For each of the several values of k that we tested ranging between 3 and 100, we ran 200 train/test splits and computed the mean RMSE. We ran 200 train/test splits for each value of k in order to reduce the variation of each RMSE value computed. In order to reduce the Monte Carlo variability, we ran each split numerous times because running a single train/test split could result in vastly different values for the RMSE (and inherently our choice of the optimal k value) for each run. Using these RMSE values, we were able to select the optimal value of k by choosing the k value with the smallest RMSE value.

For this KNN regression model, we intended to initially predict the number of shares for each instance in the testing set, and then threshold the predicted value as 'viral' or 'not viral'. In order to develop a more useful KNN regression model, we took a similar approach as the previous exercise where we verified the usefulness of specific variables in linear regression models with their p-values. This helped us identify several variables that could help predict shares, including the length of the title and the article, the sentiment of the article, the day of the week it was posted on, etc. The confusion matrix and the accuracy rate, error rate, true positive rate, and false positive rate are shown below for our optimal KNN regression model.

##	F	Predicted			
## /	Actual	Viral	Not viral		
##	Viral	3262	724		
##	Not viral	2975	968		

- ## The accuracy rate for the KNN regression model is 0.5334847
- ## The error rate for the KNN regression model is 0.4665153
- ## The true positive rate for the KNN regression model is 0.8183643
- ## The false positive rate for the KNN regression model is 0.7545016

Now, to further test if we could improve our predictions, we used a logistic regression to first threshold the instances in the data set as 'viral' or 'not viral', and then predict whether the testing set instances were 'viral' or 'not viral'. We did this by selecting predicted values above 0.5 as 'viral' and 'not viral' otherwise. To minimize the variability in the results, we averaged the results over numerous train/test splits. The confusion matrix and the accuracy rate, error rate, true positive rate, and false positive rate are shown below for our logistic regression model.

##	Р	redicted	
##	Actual	Viral	Not viral
##	Viral	2842	1193.7
##	Not viral	2068.7	1823.6
##	The accuracy	rate for the	logistic regression model is 0.5884965
##	The error rat	e for the log	istic regression model is 0.4115035
##	The true posi	tive rate for	the logistic regression model is 0.7042149
##	The false pos	itive rate fo	r the logistic regression model is 0.5314852

Conclusion

Which approach performs better: regress first and threshold second, or threshold first and regress/classify second?

Since the accuracy rate of our optimal KNN regression model is greater than the accuracy rate of the baseline KNN model, we know that our KNN model performs better than the baseline model by predicting shares. Since the accuracy rate of our logistic regression model is greater than the accuracy rates of both the optimal KNN regression model and the baseline KNN regression model, we claim that we have developed an even better regression model for predicting 'viral' or 'not viral'.

From fitting these regression models, we can see that the approach of thresholding first and regressing/classifying second works better for this data set to predict whether an article will be 'viral' or 'not viral'. This is because the accuracy rate for our logistic regression model is greater than the accuracy rate of our KNN regression model. We believe that this is due to the fact that classifying as 'viral' and 'not viral' is a smaller scope to deal with, so the factors that the logistic regression takes into account will be more accurate and will be a better predictor of the viral status of an article.