

# Project\_stat

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## Libraries

```
library(ggplot2)
library(tidyverse)
library(leaps)
library(ggcorrplot)
library(regclass)
library(boot)
#library(caret)
library(MASS)
library(knitr)
library(corrplot)
library(glmnet)
library(plotly)
```

## Hotel booking demand dataset

We decided to analyze the *Hotel booking demand dataset* that we load from Kaggle. This dataset contains information about two different kinds of hotel: City Hotel and Resort Hotel. Each observation represents an hotel booking. Both hotels are located in Portugal: the resort hotel at the resort region of Algarve and the city hotel at the city of Lisbon.

```
# Load the dataset

hotel_bookings <- read.csv("hotel_bookings.csv", na.strings=NULL)
View(hotel_bookings)
```

## Dataset Pre-Processing

The dataset contains 32 variables describing 119390 observations.

```
# First look to the dataset

glimpse(hotel_bookings)
```

```
## Rows: 119,390
## Columns: 32
```

```
## $ hotel <chr> "Resort Hotel", "Resort Hotel", "Resort~
## $ is_canceled <int> 0, 0, 0, 0, 0, 0, 0, 0, 1, 1, 1, 0, 0, ~
## $ lead_time <int> 342, 737, 7, 13, 14, 14, 0, 9, 85, 75, ~
## $ arrival_date_year <int> 2015, 2015, 2015, 2015, 2015, 2015, 201~
## $ arrival_date_month <chr> "July", "July", "July", "July", "July",~
## $ arrival_date_week_number <int> 27, 27, 27, 27, 27, 27, 27, 27, 27, 27,~
## $ arrival_date_day_of_month <int> 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, ~
## $ stays_in_weekend_nights <int> 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, ~
## $ stays_in_week_nights <int> 0, 0, 1, 1, 2, 2, 2, 2, 3, 3, 4, 4, 4, ~
## $ adults <int> 2, 2, 1, 1, 2, 2, 2, 2, 2, 2, 2, 2, 2, ~
## $ children <chr> "0", "0", "0", "0", "0", "0", "0", "0",~
## $ babies <int> 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, ~
## $ meal <chr> "BB", "BB", "BB", "BB", "BB", "BB", "BB",~
## $ country <chr> "PRT", "PRT", "GBR", "GBR", "GBR", "GBR",~
## $ market_segment <chr> "Direct", "Direct", "Direct", "Corporat~
## $ distribution_channel <chr> "Direct", "Direct", "Direct", "Corporat~
## $ is_repeated_guest <int> 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, ~
## $ previous_cancellations <int> 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, ~
## $ previous_bookings_not_canceled <int> 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, ~
## $ reserved_room_type <chr> "C", "C", "A", "A", "A", "A", "C", "C",~
## $ assigned_room_type <chr> "C", "C", "C", "A", "A", "A", "C", "C",~
## $ booking_changes <int> 3, 4, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, ~
## $ deposit_type <chr> "No Deposit", "No Deposit", "No Deposit",~
## $ agent <int> NA, NA, NA, 304, 240, 240, NA, 303, 240,~
## $ company <int> NA, NA, NA, NA, NA, NA, NA, NA, NA, NA,~
## $ days_in_waiting_list <int> 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, ~
## $ customer_type <chr> "Transient", "Transient", "Transient", ~
## $ adr <dbl> 0.00, 0.00, 75.00, 75.00, 98.00, 98.00,~
## $ required_car_parking_spaces <int> 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, ~
## $ total_of_special_requests <int> 0, 0, 0, 0, 1, 1, 0, 1, 1, 0, 0, 0, 3, ~
## $ reservation_status <chr> "Check-Out", "Check-Out", "Check-Out", ~
## $ reservation_status_date <chr> "2015-07-01", "2015-07-01", "2015-07-02~
```

As we can see from the code above, there are many character variables that we converted into factors. Furthermore, we noticed that some categorical variables like *children* were numeric, so we converted them.

```
# Convert character columns into factors
```

```
hotel_bookings_new <- as.data.frame(unclass(hotel_bookings),
                                     stringsAsFactors = TRUE)
```

```
# Convert binary columns "is_canceled" and "is_repeated_guest" into factor
```

```
hotel_bookings_new$is_canceled <- as.factor(hotel_bookings_new$is_canceled)
levels(hotel_bookings_new$is_canceled) <- c(0, 1)
```

```
hotel_bookings_new$is_repeated_guest <- as.factor(hotel_bookings_new$is_repeated_guest)
levels(hotel_bookings_new$is_repeated_guest) <- c(0, 1)
```

```
# Convert column "arrival_date_year" into factor
```

```
hotel_bookings_new$arrival_date_year <- as.factor(hotel_bookings_new$arrival_date_year)
levels(hotel_bookings_new$arrival_date_year) <- c("2015", "2016", "2017")
```

```
# Convert column "children" into numeric

hotel_bookings_new$children <- as.numeric(as.character(hotel_bookings_new$children))

# Convert column "reservation status date" into date

hotel_bookings_new$reservation_status_date <- as.Date(
  hotel_bookings_new$reservation_status_date, format = "%Y-%m-%d")
```

The dataset provides two different variables for the stay: *stays\_in\_weekend\_nights* and *stays\_in\_week\_nights*. We decided to add the sum of these two variables as a new variable *total\_stays* for ease of analyses.

```
# New column for total stays

hotel_bookings_new=hotel_bookings_new%>%
  mutate(total_stays=(stays_in_week_nights + stays_in_weekend_nights) )
```

## Missing values

```
colSums(is.na(hotel_bookings_new))[colSums(is.na(hotel_bookings_new))>0]
```

```
## children  country    agent  company
##          4        488   16340   112593
```

Since there are only 4 Nan values for the variable *children*, we decided to replace them with the value 0. The variables *agent* and *company* have too many Nan values, therefore we removed them. We left untouched the variable *country* because we did not use it in our models.

```
# Replacing missing values in children column from the corresponding babies column

n_children <- length(hotel_bookings_new$children)
for (i in 1:n_children) {
  if (is.na(hotel_bookings_new$children[i]))
    hotel_bookings_new$children[i] <- 0
}

# Remove columns "agent" and "company"

index_agent <- which(colnames(hotel_bookings_new)=="agent")
index_company <- which(colnames(hotel_bookings_new)=="company")
hotel_bookings_new = hotel_bookings_new[-c(index_agent, index_company)]
```

At the end of the pre-processing, we obtained the following dataset:

```
##          hotel      is_canceled  lead_time  arrival_date_year
## City Hotel  :79330  0:75166    Min.    : 0    2015:21996
## Resort Hotel:40060  1:44224    1st Qu.: 18   2016:56707
##                                     Median : 69   2017:40687
##                                     Mean    :104
##                                     3rd Qu.:160
```

```

##                                     Max.      :737
##
## arrival_date_month arrival_date_week_number arrival_date_day_of_month
## August :13877      Min.      : 1.00      Min.      : 1.0
## July   :12661      1st Qu.:16.00      1st Qu.: 8.0
## May    :11791      Median :28.00      Median :16.0
## October:11160      Mean     :27.17      Mean     :15.8
## April  :11089      3rd Qu.:38.00      3rd Qu.:23.0
## June   :10939      Max.      :53.00      Max.      :31.0
## (Other):47873
## stays_in_weekend_nights stays_in_week_nights adults
## Min.      : 0.0000      Min.      : 0.0      Min.      : 0.000
## 1st Qu.: 0.0000      1st Qu.: 1.0      1st Qu.: 2.000
## Median : 1.0000      Median : 2.0      Median : 2.000
## Mean     : 0.9276      Mean     : 2.5      Mean     : 1.856
## 3rd Qu.: 2.0000      3rd Qu.: 3.0      3rd Qu.: 2.000
## Max.      :19.0000      Max.      :50.0      Max.      :55.000
##
##      children      babies      meal      country
## Min.      : 0.0000      Min.      : 0.000000      BB      :92310      PRT      :48590
## 1st Qu.: 0.0000      1st Qu.: 0.000000      FB      : 798      GBR      :12129
## Median : 0.0000      Median : 0.000000      HB      :14463      FRA      :10415
## Mean     : 0.1039      Mean     : 0.007949      SC      :10650      ESP      : 8568
## 3rd Qu.: 0.0000      3rd Qu.: 0.000000      Undefined: 1169      DEU      : 7287
## Max.      :10.0000      Max.      :10.000000      (Other):31913
##                                     NA's      : 488
##      market_segment distribution_channel is_repeated_guest
## Online TA      :56477      Corporate: 6677      0:115580
## Offline TA/TO:24219      Direct    :14645      1: 3810
## Groups         :19811      GDS       : 193
## Direct         :12606      TA/TO     :97870
## Corporate      : 5295      Undefined: 5
## Complementary: 743
## (Other)        : 239
## previous_cancellations previous_bookings_not_canceled reserved_room_type
## Min.      : 0.00000      Min.      : 0.0000      A      :85994
## 1st Qu.: 0.00000      1st Qu.: 0.0000      D      :19201
## Median : 0.00000      Median : 0.0000      E      : 6535
## Mean     : 0.08712      Mean     : 0.1371      F      : 2897
## 3rd Qu.: 0.00000      3rd Qu.: 0.0000      G      : 2094
## Max.      :26.00000      Max.      :72.0000      B      : 1118
##                                     (Other): 1551
## assigned_room_type booking_changes deposit_type days_in_waiting_list
## A      :74053      Min.      : 0.0000      No Deposit:104641      Min.      : 0.000
## D      :25322      1st Qu.: 0.0000      Non Refund: 14587      1st Qu.: 0.000
## E      : 7806      Median : 0.0000      Refundable: 162      Median : 0.000
## F      : 3751      Mean     : 0.2211      Mean     : 2.321
## G      : 2553      3rd Qu.: 0.0000      3rd Qu.: 0.000
## C      : 2375      Max.      :21.0000      Max.      :391.000
## (Other): 3530
##      customer_type      adr      required_car_parking_spaces
## Contract      : 4076      Min.      : -6.38      Min.      :0.00000
## Group         : 577      1st Qu.: 69.29      1st Qu.:0.00000
## Transient     :89613      Median : 94.58      Median :0.00000

```

```
## Transient-Party:25124   Mean    : 101.83   Mean    :0.06252
##                        3rd Qu.: 126.00   3rd Qu.:0.00000
##                        Max.     :5400.00   Max.     :8.00000
##
## total_of_special_requests reservation_status reservation_status_date
## Min.      :0.0000          Canceled :43017      Min.      :2014-10-17
## 1st Qu.:0.0000          Check-Out:75166      1st Qu.:2016-02-01
## Median :0.0000          No-Show  : 1207      Median :2016-08-07
## Mean    :0.5714                                Mean    :2016-07-30
## 3rd Qu.:1.0000                                3rd Qu.:2017-02-08
## Max.    :5.0000                                Max.    :2017-09-14
##
## total_stays
## Min.      : 0.000
## 1st Qu.: 2.000
## Median : 3.000
## Mean    : 3.428
## 3rd Qu.: 4.000
## Max.    :69.000
##
```

## EDA

As stated above, the dataset contains information about two different kinds of hotel: City Hotel and Resort Hotel. There are 79330 observation for the former and 40060 for the latter.

```
# Hotel donut plot

df_hotel <- as.data.frame(hotel_bookings_new[, c("hotel")])
df_hotel <- as.data.frame(lapply(df_hotel, function(x) as.data.frame(table(x))))

colnames(df_hotel) <- c("hotel", "frequency")

df_hotel

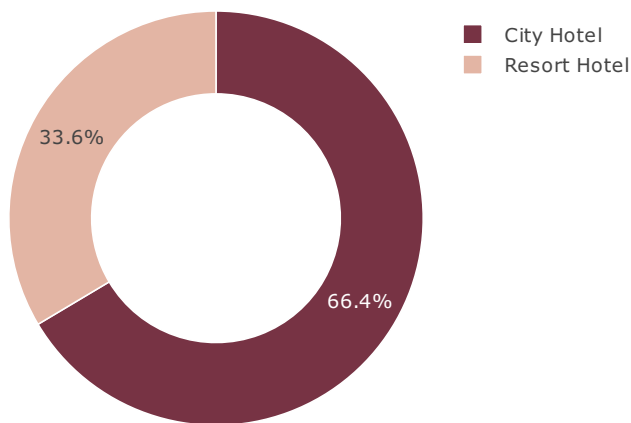
##           hotel frequency
## 1   City Hotel    79330
## 2 Resort Hotel    40060

colors_donut <- c('rgb((119,51,68))', 'rgb((227,181,164))')

fig_hotel <- df_hotel %>% plot_ly(labels = ~hotel, values = ~frequency,
                                marker = list(colors = colors_donut,
                                                line = list(color = '#FFFFFF', width = 1)))
fig_hotel <- fig_hotel %>% add_pie(hole = 0.6)
fig_hotel <- fig_hotel %>% layout(title = "Total number of booking for each hotel",
                                showlegend = T,
                                xaxis = list(showgrid = FALSE, zeroline = FALSE, showticklabels = FALSE),
                                yaxis = list(showgrid = FALSE, zeroline = FALSE, showticklabels = FALSE))

fig_hotel
```

Total number of booking for each hotel



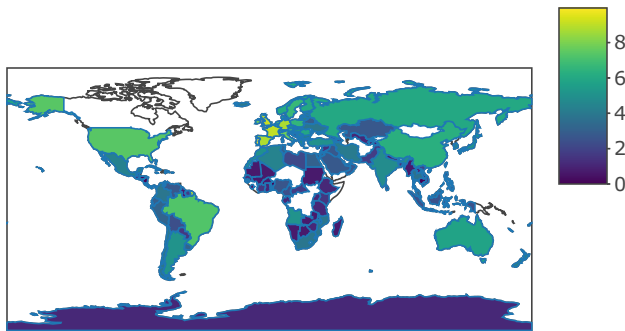
Both hotels are located in Portugal; this is the reason why most of the guests come from Portugal, as we can see from the map plot below:

```
# Country plot

df_country <- as.data.frame(hotel_bookings_new[hotel_bookings_new$is_canceled==0, c("country")])
df_country <- as.data.frame(lapply(df_country, function(x) as.data.frame(table(x))))
colnames(df_country) <- c('country', 'frequency')

# we used log-scale to see better the different number of guests for each country
fig_country <- plot_ly(df_country, type='choropleth', locations=df_country$country,
                      z=log(df_country$frequency+1), colorscale = 'Viridis' )
fig_country <- fig_country %>% layout(title = "Country plot")
fig_country
```

Country plot



Total bookings considering both canceled and not canceled Total guests considering only is\_cancelled==0

```
# Total bookings for each hotel by month of arrival date

df_months_City <- as.data.frame(hotel_bookings_new[hotel_bookings_new$hotel=='City Hotel',
                                     c( "arrival_date_month")])

df_months_Resort <- as.data.frame(hotel_bookings_new[hotel_bookings_new$hotel=='Resort Hotel',
                                     c( "arrival_date_month")])

df_months_City <- as.data.frame(lapply(df_months_City, function(x) as.data.frame(table(x))))
df_months_Resort <- as.data.frame(lapply(df_months_Resort, function(x) as.data.frame(table(x))))

colnames(df_months_City) <- c("arrival_date_month_City", "frequency_City" )
colnames(df_months_Resort) <- c("arrival_date_month_Resort", "frequency_Resort")

df_months_City$arrival_date_month_City <- factor(df_months_City$arrival_date_month_City,
                                     levels = c("January", "February", "March","April", "May", "June", "July",
                                     "August", "September", "October", "November", "December"))

df_months_Resort$arrival_date_month_Resort <- factor(df_months_Resort$arrival_date_month_Resort,
                                     levels = c("January", "February", "March","April", "May", "June", "July",
                                     "August", "September", "October", "November", "December"))
```

```

fig_months <- plot_ly()

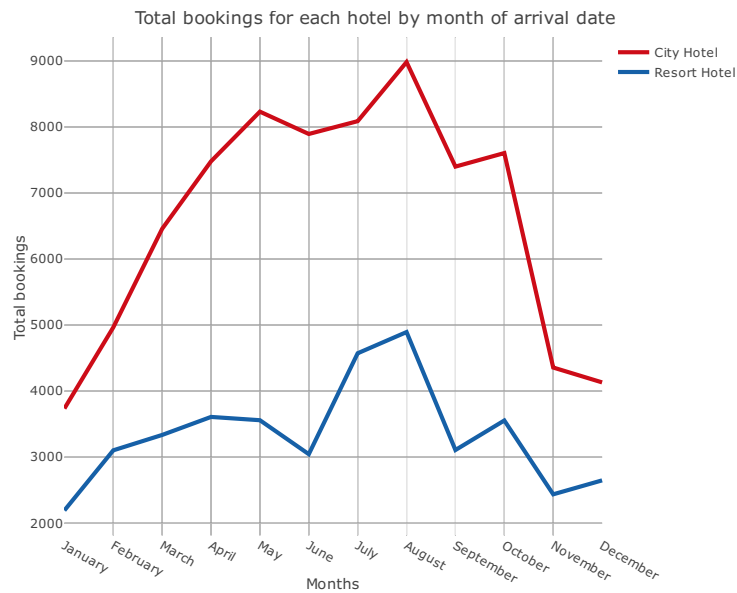
fig_months <- fig_months %>% add_lines(data=df_months_City,
                                       x = ~arrival_date_month_City, y = ~frequency_City,
                                       name = 'City Hotel', type = 'scatter', mode = 'lines',
                                       line = list(color = 'rgb(205, 12, 24)', width = 4))

fig_months <- fig_months %>% add_lines(data=df_months_Resort, x = ~arrival_date_month_Resort,
                                       y = ~frequency_Resort, name = 'Resort Hotel',
                                       type = 'scatter', mode = 'lines',
                                       line = list(color = 'rgb(22, 96, 167)', width = 4))

fig_months <- fig_months %>%
  layout(title = "Total bookings for each hotel by month of arrival date",
         xaxis = list(title = "Months"),
         yaxis = list(title = "Total bookings"))

fig_months

```



For each year



```

# Total bookings for each hotel by month (year: 2015)

df_months_City_2015 <- as.data.frame(hotel_bookings_new[hotel_bookings_new$hotel=='City Hotel'
& hotel_bookings_new$arrival_date_year==2015, c( "arrival_date_month")])

df_months_Resort_2015 <- as.data.frame(hotel_bookings_new[hotel_bookings_new$hotel=='Resort Hotel'
& hotel_bookings_new$arrival_date_year==2015, c( "arrival_date_month")])

df_months_City_2015 <- as.data.frame(lapply(df_months_City_2015, function(x)
as.data.frame(table(x))))

df_months_Resort_2015 <- as.data.frame(lapply(df_months_Resort_2015, function(x)
as.data.frame(table(x))))

colnames(df_months_City_2015) <- c("arrival_date_month_City", "frequency_City" )

colnames(df_months_Resort_2015) <- c("arrival_date_month_Resort", "frequency_Resort")

df_months_City_2015$arrival_date_month_City <- factor(df_months_City_2015$arrival_date_month_City,
levels = c("January", "February", "March","April", "May", "June", "July",
"August", "September", "October", "November", "December"))

df_months_Resort_2015$arrival_date_month_Resort <- factor(df_months_Resort_2015$arrival_date_month_Resort,
levels = c("January", "February", "March","April", "May", "June", "July",
"August", "September", "October", "November", "December"))

fig_months_2015 <- plot_ly()

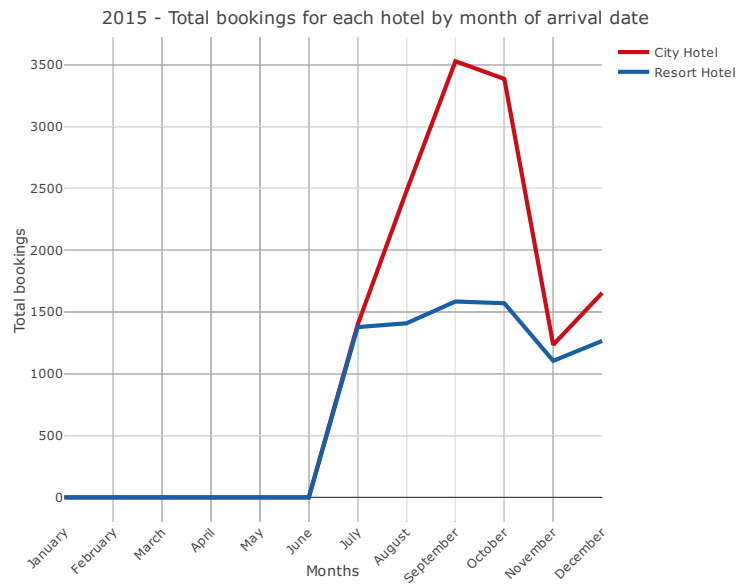
fig_months_2015 <- fig_months_2015 %>% add_lines(data=df_months_City_2015, x = ~arrival_date_month_City,
y = ~frequency_City)

fig_months_2015 <- fig_months_2015 %>% add_lines(data=df_months_Resort_2015, x = ~arrival_date_month_Resort,
y = ~frequency_Resort)

fig_months_2015 <- fig_months_2015 %>% layout(title = "2015 - Total bookings for each hotel by month of
xaxis = list(title = "Months",tickangle = -45),
yaxis = list (title = "Total bookings"))

fig_months_2015

```



```
# Total bookings for each hotel by month (year: 2016)
```

```
df_months_City_2016 <- as.data.frame(hotel_bookings_new[hotel_bookings_new$hotel=='City Hotel' & hotel_bookings_new$year==2016])
```

```
df_months_Resort_2016 <- as.data.frame(hotel_bookings_new[hotel_bookings_new$hotel=='Resort Hotel' & hotel_bookings_new$year==2016])
```

```
df_months_City_2016 <- as.data.frame(lapply(df_months_City_2016, function(x) as.data.frame(table(x))))
```

```
df_months_Resort_2016 <- as.data.frame(lapply(df_months_Resort_2016, function(x) as.data.frame(table(x))))
```

```
colnames(df_months_City_2016) <- c("arrival_date_month_City", "frequency_City" )
```

```
colnames(df_months_Resort_2016) <- c("arrival_date_month_Resort", "frequency_Resort")
```

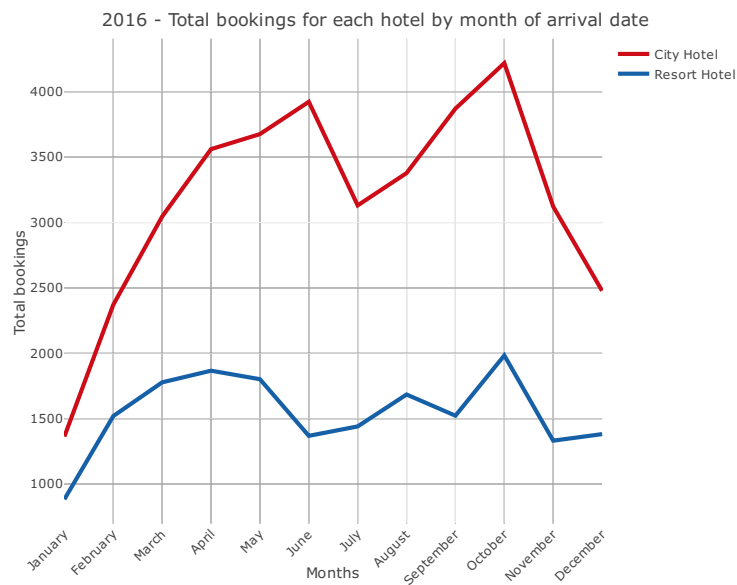
```
df_months_City_2016$arrival_date_month_City <- factor(df_months_City_2016$arrival_date_month_City, levels=c("January", "February", "March", "April", "May", "June", "July", "August", "September", "October", "November", "December"))
```

```
df_months_Resort_2016$arrival_date_month_Resort <- factor(df_months_Resort_2016$arrival_date_month_Resort, levels=c("January", "February", "March", "April", "May", "June", "July", "August", "September", "October", "November", "December"))
```

```
fig_months_2016 <- plot_ly()
```

```
fig_months_2016 <- fig_months_2016 %>% add_lines(data=df_months_City_2016, x = ~arrival_date_month_City)
fig_months_2016 <- fig_months_2016 %>% add_lines(data=df_months_Resort_2016, x = ~arrival_date_month_Resort)
fig_months_2016 <- fig_months_2016 %>% layout(title = "2016 - Total bookings for each hotel by month of arrival date",
  xaxis = list(title = "Months", tickangle = -45),
  yaxis = list(title = "Total bookings"))

fig_months_2016
```



```
# Total bookings for each hotel by month (year: 2017)

df_months_City_2017 <- as.data.frame(hotel_bookings_new[hotel_bookings_new$hotel=='City Hotel' & hotel_bookings_new$year==2017])
df_months_Resort_2017 <- as.data.frame(hotel_bookings_new[hotel_bookings_new$hotel=='Resort Hotel' & hotel_bookings_new$year==2017])
df_months_City_2017 <- as.data.frame(lapply(df_months_City_2017, function(x) as.data.frame(table(x))))
df_months_Resort_2017 <- as.data.frame(lapply(df_months_Resort_2017, function(x) as.data.frame(table(x))))
colnames(df_months_City_2017) <- c("arrival_date_month_City", "frequency_City" )
```

```

colnames(df_months_Resort_2017) <- c("arrival_date_month_Resort", "frequency_Resort")

df_months_City_2017$arrival_date_month_City <- factor(df_months_City_2017$arrival_date_month_City, levels = c("January", "February", "March", "April", "May", "June", "July", "August", "September", "October", "November", "December"))

df_months_Resort_2017$arrival_date_month_Resort <- factor(df_months_Resort_2017$arrival_date_month_Resort, levels = c("January", "February", "March", "April", "May", "June", "July", "August", "September", "October", "November", "December"))

fig_months_2017 <- plot_ly()

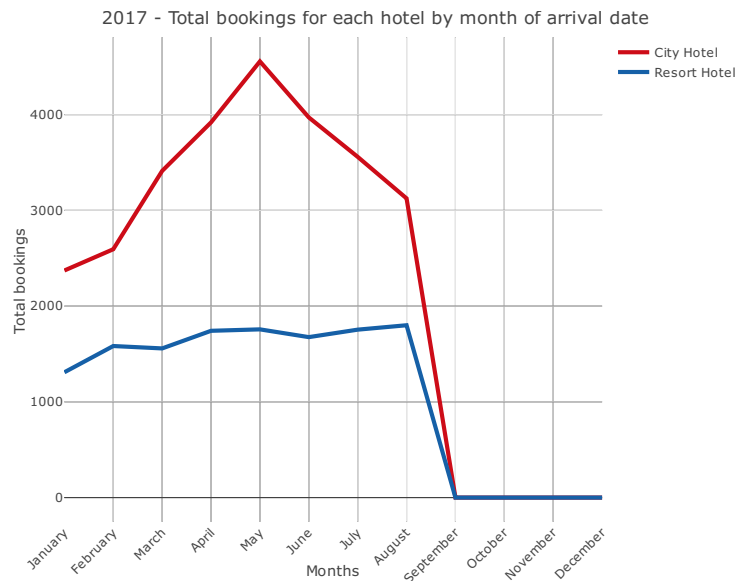
fig_months_2017 <- fig_months_2017 %>% add_lines(data=df_months_City_2017, x = ~arrival_date_month_City, y = ~frequency_City, color = "red")

fig_months_2017 <- fig_months_2017 %>% add_lines(data=df_months_Resort_2017, x = ~arrival_date_month_Resort, y = ~frequency_Resort, color = "blue")

fig_months_2017 <- fig_months_2017 %>% layout(title = "2017 - Total bookings for each hotel by month of arrival date",
  xaxis = list(title = "Months", tickangle = -45),
  yaxis = list(title = "Total bookings"))

fig_months_2017

```



Total guests

```

# Total guests for each hotel by month

df_City <- as.data.frame(hotel_bookings_new[hotel_bookings_new$is_canceled==0 & hotel_bookings_new$hotel==1])

df_guests_City <- df_City %>%
  group_by(arrival_date_month) %>%
  summarise(guests = sum(total_stays*(adults+children+babies))) %>%
  ungroup()

df_Resort <- as.data.frame(hotel_bookings_new[hotel_bookings_new$is_canceled==0 & hotel_bookings_new$hotel==2])

df_guests_Resort <- df_Resort %>%
  group_by(arrival_date_month) %>%
  summarise(guests = sum(total_stays*(adults+children+babies))) %>%
  ungroup()

df_guests_City$arrival_date_month <- factor(df_guests_City$arrival_date_month, levels = c("January", "February", "March", "April", "May", "June", "July", "August", "September", "October", "November", "December"))
df_guests_Resort$arrival_date_month <- factor(df_guests_Resort$arrival_date_month, levels = c("January", "February", "March", "April", "May", "June", "July", "August", "September", "October", "November", "December"))

fig_guests <- plot_ly()

fig_guests <- fig_guests %>% add_lines(data=df_guests_City, x = ~arrival_date_month, y = ~guests, name = "City")
fig_guests <- fig_guests %>% add_lines(data=df_guests_Resort, x = ~arrival_date_month, y = ~guests, name = "Resort")

fig_guests <- fig_guests %>% layout(title = "Total guests for each hotel by month of arrival date",
  xaxis = list(title = "Months"),
  yaxis = list(title = "Total guests"))

fig_guests

```

Total guests for each hotel by month of arrival date

