GADDAM ROHITH

VIRTUAL ASSISTANT

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⊕ Hyderabad
SKILLS
Project Management
Leadership Experience
Professional Development
Teamwork and Collaboration
Problem-solving Abilities
EDUCATION
BACHELOR OF DEGREE
BACHELOR OF DEGREE Capital University
Capital University
Capital University 2018 - 2021 BACHELOR OF COMMERCE -
Capital University 2018 - 2021 BACHELOR OF COMMERCE - ACCOUNTING With 7.27 CGPA
Capital University 2018 - 2021 BACHELOR OF COMMERCE - ACCOUNTING With 7.27 CGPA STRENGTHS
Capital University 2018 - 2021 BACHELOR OF COMMERCE - ACCOUNTING With 7.27 CGPA STRENGTHS Self Confidence
Capital University 2018 - 2021 BACHELOR OF COMMERCE - ACCOUNTING With 7.27 CGPA STRENGTHS Self Confidence Quick learner
Capital University 2018 - 2021 BACHELOR OF COMMERCE - ACCOUNTING With 7.27 CGPA STRENGTHS Self Confidence Quick learner Able to Communicate with new People.
Capital University 2018 - 2021 BACHELOR OF COMMERCE - ACCOUNTING With 7.27 CGPA STRENGTHS Self Confidence Quick learner Able to Communicate with new People. Time Management
Capital University 2018 - 2021 BACHELOR OF COMMERCE - ACCOUNTING With 7.27 CGPA STRENGTHS Self Confidence Quick learner Able to Communicate with new People. Time Management

Hindi

PROFILE

I am seeking a challenging role where I can leverage my diverse skill set to drive operational excellence and enhance organizational efficiency. I aim to contribute to a dynamic team environment while spearheading strategic initiatives to optimize processes and maximize productivity.

WORK EXPERIENCE

Aaron's E Commerce Wala - Virtual Assistant - 2022 - Present Amazon Seller Central Management

- Dynamic professional with a proven track record of excellence in Amazon Seller Central management. Proficient in various facets of Seller Central operations.
- Proficient in creating compelling A+ content, optimizing images, and enhancing SEO to drive product visibility and sales performance.
- Skilled in managing support cases, coordinating seller support, and ensuring smooth account operations to maintain customer satisfaction.
- Experienced in conducting thorough account analysis, generating detailed business reports, and optimizing overall account performance through effective inventory management and campaign evaluation.

TikTok Commerce Specialist

- Managed end-to-end operations of TikTok seller account, optimizing listings, sales, and inventory.
- Orchestrated successful promotional campaigns, collaborating with creators to drive product visibility and sales.
- Expert in addressing challenges like product delays, ensuring customer satisfaction and brand reputation.
- Proficient in TikTok affiliate marketing, driving traffic and sales through targeted initiatives.
- Executed TikTok seller central process with precision, ensuring compliance and efficiency.

VA SKILLS

- Responsible for closely working with 5 Managing Directors of a multinational
 corporation based in the United States. Duties include efficiently managing their
 calendar scheduling, entering and organizing expenses into reports, overseeing
 travel arrangements, handling various business-related tasks, coordinating and
 scheduling events, and ensuring the maintenance and security of personal data.
- Possessing extensive knowledge and proficiency in Excel, including data mining and cleaning, as well as expertise in PowerPoint and advanced Excel functionalities.
- Experienced in email scheduling and proficient in Google Workspace applications, along with managing client Outlook and handling reports for efficient client communication.
- Skilled in cold research techniques and proficient use of LinkedIn Sales Navigator and email finding with research.

Branch Relationship Executive - SBI CARDS - 2020

 Executed customer engagement initiatives and sales strategies within SBI Bank branches as a Branch Relationship Executive for SBI Cards, demonstrating proficiency in promoting and selling credit card products to achieve sales objectives. Provided tailored guidance and assistance to clients, ensuring highquality service delivery and customer satisfaction.