Data

Name **Rainer Mewaldt**

Date of birth xx.xx.1963

Address <on request>

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Graduated Engineer "Production Engineering", finished 1986 **Degree**

Language skills Business fluent: English

Cloud Computing Lectures at the Baden-Wuerttemberg Cooperative State University Mannheim, faculty International Management for

Business and Information Technology (IMBIT)

Establishing and managing business units delivering cutting edge IT solutions for demanding global customers, therefore possessing skills in creating commercial success with complex service products,

developed and delivered by heterogenous global teams. 5+ years focus on Cloud Computing solutions, especially Software as

a Service for enterprise customers.

Identifying customer's needs and expectations in direct contacts and with analysts, matching them with the company's abilities, defining new services and innovation topics. Marketing existing services as well as innovations in cooperation with sales and at events like congresses and fairs.

Formal management of global business units with compliance to company standards and rules, commercial targets and business results. Personnel management with international direct reports and diverse indirect reports.

Beside the role as a line manager, 20 years as Project Manager and Senior Consultant on large and complex projects in defining, reorganizing, implementing and maintaining product development and product lifecycle processes in manufacturing industries such as medical, high-tech, automotive and discrete manufacturing and furthermore project driven industries such as plant construction and heavy machinery.

Phone

Avocational

Core competences

Stand: 25.01.2019



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Experiences

Focuses

Management and responsibility for service quality and commercial success of departments and business units with personal responsibility.

Management of heterogeneous, international, multi-cultural teams with highly skilled members in complex environments.

Transformation of Business Applications into Cloud Computing services, with respect to IT technology, service and business models.

Definition of Cloud solution and service architecture and their implementation with company and third party components.

Management of Application Management and Outsourcing organizations; definition and implementation of operation and support processes based on Service Level Agreements (SLA) with on- and offshore resources.

Analysis, conception, definition und implementation of business processes around product definition and development in various industries and international projects.

Management of complex projects with responsibility for targets and results.

Conception and implementation of system-, information-, and process-integration projects in complex and heterogeneous process- and application-scenarios. Methodically selection and evaluation of IT-systems by architecture- and requirements-analysis, QFD- and ROI-metrics.

Industries

Discrete Manufacturing, Automotive Industries, Medical Technologies, High-Tech Industries, Aerospace & Defense, Public Sector

IT Core Competences

Digitalization and Cloud Computing: IaaS, PaaS, SaaS, IoT, Application and Technology Architecture, Design & Development; Data Architecture and Management; IT Strategy & Enterprise Architecture. Product Lifecycle Management (PLM), MES, Digital Twin

Professional Career

Company Atos International Germany GmbH, Frankfurt

Reintegration of Canopy 10/2015

Period From 10/2015

Function Global Head of SaaS at Atos (VP SaaS), member of Center of

Excellence Cloud

Responsible for Atos' SaaS Cloud Business. This includes business and technology responsibility for existing SaaS portfolio, as well as future SaaS innovation. Functionally heading a team of more than 20 international experts.

Managing an international high performance teams to design, build, market and deliver Cloud services.

Company Canopy the Open Cloud GmbH, Munich

Atos legal entity "Canopy, the Atos Cloud", JV with EMC and VMware

Period 07/2012 – 09/2015

Function Vice President SaaS (Software as a Service)

Responsible Manager for Enterprise SaaS Offerings.

Business and service responsibility for SaaS solutions like PLM, CRM, Treasury Management, etc.

Company Atos IT Solution and Services GmbH, Frankfurt

Atos Origin took over Siemens SIS in 07/2011

Period 07/2011 – 06/2012

Function

Member of the management team of the Global PLM Services department within the German Application Management

organization with global reach.

Still responsible to build up Application Management capabilities and business for PLM with the target to grow the business globally

and double the revenue annually.

Responsible for Cloud service offerings for engineering and PLM processes based on partnerships with ISVs.

Member of the Atos Scientific Community, representing the topic PLM.

Professional Career

Company Siemens IT Solution and Services GmbH, Munich

Period 10/2010 until 06/2011

Function Head of the Global PLM Outsourcing Services initiative within the

Global Application Management organization

Responsibility to build up Application Management capabilities for PLM and develop the business with the PLM Cloud service

"Dynamic PLM Service".

Company Siemens AG, Siemens IT Solution and Services, Munich

Period 01/2009 until 09/2010

Function Service Offering Manager PLM

Responsible for a competitive and standardized (enabling scale effects and cost reduction) Global Portfolio in alignment with the SIS portfolio and verticalization strategy. Regarding his assigned part (here PLM) of the SIS overall Portfolio the SOM accounts for portfolio definition, realization, commercialization and for the preparation for investment/disinvestment decisions.

Company BearingPoint GmbH, Walldorf

Period 11/2006 until 12/2008

Function Senior Manager at Product Lifecycle Management

Responsibilities: Business development and execution of complex strategic consulting and implementation projects, process and IT strategy consulting, play part in the strategic and operational focusing of the PLM-Team, team leadership, training in functional and methodical know-how, management of PLM projects, at

Giesecke&Devrient and Siemens Diagnostics, e.g.

Company CSC Managed Services GmbH, Ladenburg

CSC took over ABB's IT organization in 07/2003

Period 07/2003 until 10/2006

FunctionLeading Professional and Solution Expert for Product Lifecycle Management

PLM Competence Leader Automotive

Responsibilities: Business development and execution of complex strategic consulting and implementation projects, process and IT strategy consulting, team leadership in projects, development of solutions for the automotive industry, management of PLM projects, at BMW, EADS, Tecan (Schweiz), e.g.

Professional Career

ABB Group Services Center GmbH, Mannheim Company

Period 07/2002 until 06/2003

Function Solution Expert and Product Responsible for Product Lifecycle Management with focus on business development

Responsibilities: Participation in the reorganization of the Group Services Center, execution of process assessments, supporting the outsourcing activities (ABB GSC was sold to CSC 06/2003)

Business Development inside ABB, solution development and partner

management

Company ABB Group Processes Inc. CH-Zürich

Period 10/2001 until 06/2002

Function Head of the international, group spanning "Competence Center Configurators", a part of ABB's e-Business Initiative.

Up to 25 subordinates at 5 countries (D, CH, SE, UK, US)

Responsibilities: Group wide standardization of processes and IT for internet based product configuration as part of ABB's E-Commerce approach, development and implementation of strategies with legal entities inside the ABB group, setup and management of an international competence team for consulting and implementation (up to 25 people), development of template

solutions and implementations.

Company ABB Kommunikations- und Informationssysteme GmbH

Mannheim

10/1999 until 09/2001 **Period**

Function Head of department Product Data Management Systems. Business and personnel responsibility for up to 21 subordinates

(thereof three students)

Responsibilities: Head of department, cost and revenue controlling, personnel management and development, business development, project setup and controlling, customer and partner management, definition of service processes and service level agreements,

ensuring service quality (incl. ISO 9001 certification)

Company ABB Kommunikations- und Informationssysteme GmbH

Mannheim

Period 04/1999 until 09/1999

Function Project Manager Product Data Management Systems, with focus to

establish SAP/PLM projects at ABB

Responsibilities: Initiating the Competence Center SAP PLM, business development for SAP based PLM projects at ABB group globally, responsibility to build up competences, solutions and marketing materials, deepen partnership with SAP, organization of an in house fair, management of SAP PLM projects at ABB

Switchgear (Ratingen)

Company Dräger Synematic GmbH Lübeck

Period 08/97 until 03/99

FunctionHead of department Engineering Data Management Services.
Business and personnel responsibility for up to 5 subordinates.

Responsibilities: Head of Profit Center with cost and revenue responsibility, personnel management and development, take part in reengineering of business processes in the area of product development and manufacturing, responsibility for development of Product Data Management solutions and their certification (FDA, e.g.), operation and end-user support, as well as product development tools (MCAD, ECAD).

Company Dräger Synematic GmbH Lübeck

Period 08/96 until 08/96

FunctionHead of department Clinical Information Systems.
Business and personnel responsibility for up to 3 subordinates.

Management of external development partners.

Responsibilities: Setup and management of a development team for a Clinical Information System, management of the external development partner, quality insurance and test management, responsible for a pilot project at Lubinus hospital, Hamburg

Company Dräger Synematic GmbH Lübeck

Period 08/1992 until 08/1996

Function Head of department Systems Integration Services.

Business and personnel responsibility for up to 12 subordinates.

Project Management on larger projects.

Responsibilities: Head of Profit Center with cost and revenue responsibility, personnel management and development, take part in reengineering of business processes in the area of product development and manufacturing, responsibility for development of Product Data Management solutions and their certification (FDA, e.g.), operation and end-user support, as well as product

development tools (MCAD, ECAD)

Company Drägerwerk AG Lübeck

Period 08/1989 until 07/1992

Function Project Manager Engineering Systems

Responsibilities: Project management for enhancement projects around the CAD/CAM systems CADRA and Unigraphics, participation in introducing the Product Data Management System

CADIM/EDB (Eigner & Partner)

Company Rowenta Werke GmbH Offenbach

Period 08/1987 until 07/1989

Function CAD/CAM Administrator

Responsibilities: System administrator for operating systems, networks and technical solutions (CAD, CAM, DNC, warehouse management), development of solutions, end-user support and training

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